# Jalandoni to lead NDF peace negotiators

STORY ON PAGE A2

e-mail: feedback@inquirer.com.ph website: www.inquirer.net

PHILIPPINE DAILY INQUIRER

BALANCED NEWS, FEARLESS VIEWS

MONDAY, FEBRUARY 19, 2001 ★ 76 PAGES 5 SECTIONS VOL.16 NO. 73 P15

## Japanese peacemakers weep over war horrors

**BY TONETTE OREJAS**
*PDI Central Luzon Desk*

ORION, Bataan—Some of them wept, while others sat in shock and bit their lips.

The Japanese visitors were taken aback as World War II veterans and civilians retold the atrocities committed by Japanese soldiers in a

JAPANESE/ A7

WHAT'S INSIDE

▨ **Iraq vows retaliation for raids**
WORLD / A11

▨ **SEC links 30 to BW scam**
BUSINESS / B4

▨ **'Auring' slams into Visayas**
ACROSS / A18

▨ **Party-list groups questioned**
NEWS / A6

'OPLAN JUDGMENT DAY'

# Post-acquittal protest plan anchored on port strikes

**BY DODI LIMCAOCO**

(First of two parts)

*Editor's Note: The following is a personal narrative by Conrado "Dodi" Limcaoco, former President Corazon Aquino's liaison officer with civil groups, of events in the camp of the United Opposition in the weeks leading to Edsa II. "There are many tales about People Power II," the author explains, "most of them true because they are told from the eye of the beholder and deserve telling. This is one such story." Limcaoco adds that he wishes "to pay tribute to other unsung heroes who laid their lives on the line to oust a bad President."*

IN LATE October 2000, former President Corazon Aquino—and indirectly, Manila Archbishop Jaime Cardinal Sin—assigned me to help then Vice President Gloria Macapagal-Arroyo with the United Opposition.

It is from this vantage that I tell this tale.

When it became clear that an acquittal scenario was likely at then President Joseph Estrada's impeachment trial, two tracks evolved.

The first was to move strongly to attempt a conviction by sending a clear "Erap is guilty" message to all, including senators then perceived to be wavering or open-minded. A Senate vigil, regular mass actions, lobby efforts by people seen to be close to particular senators, and a late but determined media campaign were but some of the highlights of this track.

When the trial schedules became clearer in early January, a large rally was planned, initially for Wednesday, Jan. 31. It was later moved to Saturday, Feb. 3, at the request of Church representatives after they agreed to help mobilize crowds for the rally. This big pre-verdict rally was to cap the push to create a "convict Erap" groundswell.

The second track involved the dreaded acquittal scenario.

"Oplan Judgment Day" was one of several post-acquittal plans that were forwarded and discussed by

POST-ACQUITTAL/ A20

# GMA eyes Reyes as next DND chief

**BY DONNA S. CUETO AND FE ZAMORA**

**BAGUIO CITY—President Macapagal-Arroyo considers Armed Forces Chief of Staff Gen. Angelo Reyes a "very strong" candidate for the top post at the Department of National Defense.**

Gen. Eduardo Ermita is serving as acting defense secretary after Orlando Mercado resigned the post in protest of Ms Macapagal's decision to tap Gen. Lisandro Abadia as national security adviser.

At a dinner she hosted for reporters at the Mansion House on Saturday, the President indicated that Reyes would most likely be the next defense secretary.

Reyes is retiring on his 56th birthday on March 17. Ms Macapagal opted not to honor her predecessor's order extending Reyes' term to July 9, 2002.

Asked how strong was Reyes' chance of getting the top DND post, the President smiled, laughed and said "strong, very strong."

Ms Macapagal said she and Reyes had been talking "very, very often—maybe every day, several times a day."

"We have been discussing all of these things," she said, and then laughed suddenly.

The President recalled how the AFP chief of staff had served as a catalyst in the People Power II that resulted in the toppling of former President Joseph Estrada.

She said that she was also very much impressed with Reyes who was given the distinguished Cavalier Award and recognized by the Philippine Military Academy Alumni Association as a distinguished alumnus during the PMA annual alumni homecoming rites Saturday.

GMA/ A20

# Gloria favors granting immunity to Chavit

**BY DONNA S. CUETO**

BAGUIO CITY—President Macapagal-Arroyo favors granting Ilocos Sur Gov. Luis "Chavit" Singson immunity from prosecution in connection with the P130-million tobacco tax kickback that he allegedly had given disgraced leader Joseph Estrada.

Charges of graft, malversation and falsification of public documents have been filed in the Office of the Ombudsman against Singson, a confessed gambling bagman who caused Estrada's downfall.

Singson, together with his estranged friend Estrada, could face the death penalty if convicted of stealing the P130-million tax money from the coffers of the Ilocos Sur provincial government.

Ms Macapagal, however, told reporters late Saturday that she recognized Singson's role in unleashing the chain of events that led to Estrada's ouster and her succession to the presidency.

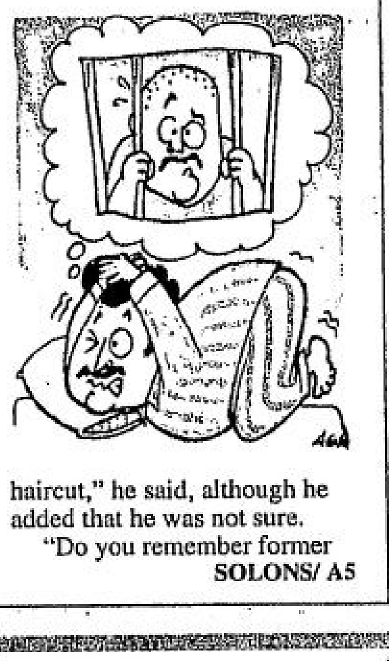
"I think he (Singson) deserves immunity because he is a vital state witness," Ms Macapagal said.

Ombudsman Aniano Desierto earlier said a special panel was

GLORIA/ A20

# *Solons disagree on jail haircut for Estrada*

**BY MARTIN P. MARFIL**



TO CUT or not to cut.

The fate of former President Joseph Estrada's hairdo was one of the topics in a radio program yesterday.

The question of whether the ousted leader would be able to keep his famous pompadour cropped up after Makati Rep. Joker Arroyo said he was sure that the plunder case against Estrada would be filed.

According to a program guest, Bohol Rep. Ernesto "Boy" Herrera, there is a prescribed haircut if one is jailed, as incarcerated politicians have found out first-hand.

"In jail, there is a prescribed haircut," he said, although he added that he was not sure.

"Do you remember former

SOLONS/ A5

JOAN BONDOC

BAGUIO FLOWER FESTIVAL

President Macapagal-Arroyo (top photo) cuts the ceremonial ribbon, kicking off Baguio City's Flower Festival on Sunday. Floral floats, including one bearing the image of a tribal maiden (bottom photo), joined the parade.

# Celebrity wives star in election campaign

**BY CATHY YAMSUAN**

NOT ONLY are they blessed with good looks. They are also married to beautiful and famous women.

Largely because of their celebrity wives, two senatorial candidates—Batangas Rep. Ralph Recto and lawyer Francisco "Kiko" Pangilinan—are considered enjoying undue advantage over other candidates.

Recto is married to Vilma Santos, the "Star for All Seasons," who had taken time off from show business to serve as mayor of Lipa City.

Pangilinan is known as the husband of the "Megastar," singer-actress Sharon Cuneta.

They both belong to the Senate slate of the administration's People Power Coalition (PPC).

At the PPC proclamation rally in San Pedro, Laguna, on Saturday, Recto and Pangilinan received the loudest cheers from the crowd.

On the road to the rally site, some streamers wrongly proclaimed the presence of Ate Vi (Santos) and Ate Shawie (Cuneta) as their names were printed larger than those of the PPC senatorial candidates.

The tendency of the two women to loom larger than their husbands was evident.

Some people may have been disappointed that the two senatorial candidates did not bring along their wives.

But Recto and Pangilinan want to keep things that way.

CELEBRITY/ A5

# Reds plan to take part in elections

THE COMMUNIST Party of the Philippines (CPP) will take part in the May general elections, but its armed campaign will continue, according to the party leadership.

The strategy is part of a five-point plan of action drawn up by the policy-making executive committee of the CPP central committee, according to CPP sources who showed Agence France Presse a copy of the document.

The nation goes to the polls on May 14 to elect 13 senators, up to 250 members of the House of Representatives, and about 17,000 local government posts.

In the document, the CPP executive committee exhorted cadres to "seize all chances and opportunities to position progressives in various sections and levels of the reactionary government. We must likewise utilize, in this regard, the coming electoral campaign."

It did not specify the manner in which this objective would be achieved. The CPP is an underground organization but a number of left-wing parties and groups plan to put up candidates for Congress and local posts.

Communist guerrillas in the past

REDS/ A21

SIGE, MAG-USAP NA KAYO PARA SA KAPAYAPAAN!

Second FRONT PAGE

# Reds ready to resume talks

## Jalandoni says he will head NDF peace panel

**LUCENA CITY--National Democratic Front spokesperson Luis Jalandoni has announced that the communists are now ready to resume peace negotiations with the Macapagal-Arroyo administration and that he would chair the negotiating panel himself.**

Jalandoni, in a statement e-mailed from his base in the Netherlands, said the panel's members would be Fidel Agcaoili, Coni Ledesma, Asterio Palima and Jojo Magdiwang. According to Jalandoni, this was the same panel that negotiated with the Ramos and Estrada administrations until the latter ended the peace talks on May 31, 1999. He added that Communist Party of the Philippines founding chair Jose Ma. Sison has also been re-appointed as chief political consultant. Human rights lawyer Romeo Capulong of the Public Interest Law Center will serve as the panel's general counsel and Antonio Zumel as the senior adviser.

### Safe conduct pass

From Baguio City, Defense Secretary Eduardo Ermita said the Macapagal-Arroyo administration was ready to issue a safe conduct pass to the Netherlands-based Sison to get him home so the peace talks can start.

"We will give him safe conduct, we will give him security, we will give him anything he wants just so he can come home and we can talk," Ermita, who was in Baguio for the Philippine Military Academy homecoming, was quoted as saying in a Malacañang statement.Jalandoni said the NDF expects the Macapagal-Arroyo administration to release all political prisoners as a gesture of goodwill and a confidence-building measure.

In response, he said the NDF was "ready to order the release of the two prisoners of war in the custody of the New People's Army." Jalandoni said they also assumed that all the bilateral agreements previously signed by the government and the NDF would be revived.

He also said that in the face of the country's worsening economic crisis, the communists were ready to take up "the next point in the substantive agenda, socio-economic reforms" with the government.

### Unilateral ceasefire

Earlier, Jalandoni said they were also willing to have a unilateral ceasefire declared simultaneously "to improve the atmosphere for peace talks."But he stressed the ceasefire would be only "for a specific area, such as four or five provinces, for say four weeks," to allow for the release of prisoners of war.He also asked that "basic people's issues like land reform, workers' demands for higher wages, national industrialization and the like" be taken up during the negotiations.Quezon Rep. Wigberto Tañada has asked both parties "to be more patient" during the preparations for the peace talks.

"Both panels should be more tolerant in their accommodation of each other's position," he stressed."Besides, President Macapagal-Arroyo has already scrapped the all-out war policy of the Estrada administration and what she is pushing instead is the all-out peace. So let us all give peace a sincere chance to prosper," he said.

*Delfin Mallari Jr., PDI Southern Luzon Bureau*

**JALANDONI:** Release prisoners

**SISON:** Safe conduct pass

Need Help? We fix all computer problems, ...specially computer VIRUS!
PCMed Technicians
We provide full on-site services & maintenance for your PC. We stop data loss & increase reliability.
Call our hotline today
303-8888
Service & Support
We accept evening and weekend schedules. Servicing Greater Metro Manila and nearby provinces.
Save this ads for your future requirements

NOW! BAD BREATH CAN BE COMPLETELY CURED
Safe • Fast • Painless • at Reasonable Cost
Uses HALIMETER to detect bacteria-causing bad breath, then applies patented medication & treatment to bring effective results.
Succeeding treatments are FREE! Regain your confidence!
Dental Clinic: Rent/Lease w/ Complete Facilities
Suite #224 Atrium Bldg., Makati Ave., Makati City
Tel. No. 811-4071 • 752-4735

ALL POLITICAL CANDIDATES
RAMBO PORTABLE ® PUBLIC ADDRESS SYSTEM
(CARRY WHERE YOU GO)
PLS CALL: MLA 9137599/9137299; DVO 082-2262761;CEL P 09174661778

VALENTINE SPECIAL PROMO
HONG KONG $280 4D 3N RAMADA / BP INT'L $265 RAMADA OVERNIGHT IN SHENZHEN $256 PANDA W SHENZHEN LUNCH AT TGI FRIDAYS
BANGKOK $230 4D 3N VIA AF $235 4D 3N VIA THAI AIRWAYS $260 4D 3N VIA PAL FREE THAI LUNCH
SINGAPORE $340 3D 2N VIA PAL OXFORD $370 4D/3N GRAND CENTRAL
BANGKOK / SAIGON ADVENTURE $345 4D3N SAIGON $430 2N SGN 2N BKK
$230 FLOATING MARKET W/ LUNCH
LOCAL TOURS BORACAY PALAWAN
BUDGET FARES

| | | | |
|---|---|---|---|
| [illegible] | [illegible] | JAKARTA | $ 445 |
| BANGKOK | $ 210 | NEW YORK | $ 800 |
| SINGAPORE | $ 275 | BEGAWAN | $ 335 |
| VANCOUVER | $ 650 | TAIPEI | $ 320 |
| OSAKA | $ 330 | SYDNEY | $ 650 |
| TOKYO | $ 430 | TORONTO | $ 680 |
| LAX/SFO | $ 670 | SEOUL | $ 340 |

TOTAL MILEAGE TRAVEL AND TOURS
TEL.#:913.2343/913.2345/421.8745/4218744
SANS TRAVEL & TOURS
TEL.#:439.5740/439.5760/913.9508/913.9560
URDANETA:075.5683555
ORIOL TOURS & TRAVEL
CAVITE:TEL.#:(046) 419.2785

10 Nights in Africa For $ 2888 only
Exciting. Inviting. Intriguing
Unravel the mysteries of Africa!
Departure dates:
March 31, 2001 , April 14, 2001 & May 5, 2001
A joint promotion of SOUTH AFRICAN AIRWAYS and your favorite travel agents
Far Travel,Inc. 751-1425 to 39
Multi-Destinations Travel 526-8451 to 55
Stars Travel 525-3089 / 525-9444
Swire Travel 817-9397 / 817-9404
Thomas Cook, Inc 816 - 3701 to 10 638-5309
Traveline, Inc. 242-2488 / 242 - 2550
Tours & Sights, Inc. 521-5556 / 536-7242
Universal Holidays, Inc. 840-3751 / 893-8475 526-4681
Inclusions:
* Round trip economy class airfare from Manila
* Accomodation based on twin sharing in hotels stated in the itinerary
* Meals as defined in the itinerary
* Airport / hotel transfers
* Entrance fees where applicable ( The tour covers extensive destinations in Johannesburg, Cape Town .. from the magnificent Sun City complex to the thrills of game reserves and ostrich farms, discover the exotic plant species and lush botanical gardens .. certainly, the best of South Africa! )
FOR MORE INFORMATION, PLEASE CALL 884 - 8129 TO 30

Panasonic PABX
100% BRAND NEW
SPECIAL PACKAGE UNITS
1 PABX (3) Tels by (8) LOCAL CAPACITY
1 PANASONIC TELEPHONE OPERATOR
7 SINGLE LINE PHONE
P21,000!
(6) Tel. Lines by (16) locals / (12) Tel. Lines by (64) locals
• brand new products
• 1-year warranty on parts and service
12 years of providing Outstanding Communication Products & Services
intel Communication Corp.
Suite 451 RSM Building, Sta Cruz, Manila
Tel. 733-2549 • 736-1200 • 733-0697

SPECIAL SUMMER TREATS
HONGKONG $255 W/ Overnight MACAU $280 With Overnight SHENZEN $270
SINGAPORE $345 BANGKOK $230 CHINA $929
SAIGON $345 XIAMEN $361 BRUNEI $388 W/ BANGKOK $400 W/ SINGAPORE $575
GUAM $434 SAIPAN $490 PALAU $485
AUSTRALIA $599 AUCKLAND W/ SYDNEY $929
USA TOUR GLAMOUR OF THE WEST $1,768
EUROPE $2,488 • HOLY LAND $2,180
ROYAL CARRIBEAN CRUISE $2,220 Apr. Dep
MEDITERRANEAN Eastbound Cruise $1,699 May Dep
ROME, FLORENCE, VENICE $1,078.00 May Dep
LITTLE TOUR OF RUSSIA $849.00 May Dep
DISNEYLAND $524 EASTERN US & CANADA $1109
EUROPEAN MAGIC $899 EUROPEAN SURPRISE $950
CEBU P3,900 BOHOL P5,950 GUIMARAS P5,110
BORACAY P3,900, PALAWAN 6,800
CAGAYAN VALLEY PILGRIMAGE P8,500
ILOCOS NORTE/SUR/LADY OF MANAOG P6,500
BANAWE SAGADA BAGUIO P8,400 Fri. Dep.
DAYTOUR LADY OF MANAOG & HUNDRED ISLANDS P850
Other Services:
International & Domestic Tickets / Passports Visa Assistance
Pls Call GOLDEN SPRING TRAVEL AND TOURS
831-2096 / 831-0245 / 551-6089 CELL: 0919-441 2247

GO WITH THE NAME YOU KNOW!
Study at
VERNON TAPALLA'S
COMMUNICATIONS SPECIALISTS and THE WRITING INSTITUTE
CP 1 On Speech Improvement, Effective Self-Presentations & Personality Development
CP 2 On Grammar & Conversational English
CP 3 On Public Speaking & Leadership Training
WP 1 On Business & Technical Writing
Private Tutoring and Corporate Training are Available
MAKATI - 846-0886 / 753-1048 to 49
ALABANG - 850-4756 / 850-4757
QUEZON CITY - 372-4914 / 372-4915

SALE SALE SALE
HOMEWEAR DECO Inc.
ITALIAN TILES
35%-50% OFF
Unit J.Don Antonio Arcade, #17 Don Antonio Ave., Commonwealth, Q.C.
Tel. 431-2943 • 951-4382

DIABETIC?
WHY GO through the BITTER ORDEAL of DRINKING AMPALAYA ? Now AVAILABLE, POTENT and NATURAL
1st BFAD APPROVED AMPALAYA Capsule FR-22464
charagen
MOMORDICA CHARANTIA
P7.50/cap
CHARAGEN AMPALAYA CAPSULE 350 mg CAN DECREASE BLOOD SUGAR TO DIABETES MELLITUS IN 10 DAYS. A study is given to to 47 patients of Veterans Regional Hospital Bayombong, Nueva Vizcaya. Charagen is given as reinforcement and food supplement to regular medication taken 3x day, 30 minutes before meal.
DR. CIRILO R. GALINDEZ, Chief of Hospital
Dr. Lovelle A. Viernes, Internal Medicine
Mrs. Nella Vicente, Assistant Chief Nurse
Veterans Regional Hospital, Bayombong, Nueva Vizcaya
Product of ABS-GEN International
AVAILABLE NATIONWIDE AT SELECTED mercury drug Family Drugstore
New South Star Drug • SM Family Drug
ACCEPTING PROVINCIAL DEALERS
INQUIRIES : 435-00-86 • 928-30-57 • 435-88-17

HONG KONG 4D/3N $259 min. 2 pax
Hong Kong city tour w/ lunch at TGI Friday; Shenzhen tour w/ lunch, Window of D World
MACAU W/ CHINA 4D/3N $245 min. 3 pax
Overnight in Zuhai, China Shopping at Bargain Center, Lotus St.
MACAU W/ HONG KONG 4D/3N $276 min. 2 pax
2 night Hong Kong w/ city tour & lunch at TGI Friday
BANGKOK 4D/3N $255
SINGAPORE 4D/3N $345
PROMO FARE TO: PTAA LIC. TA343

| | | | |
|---|---|---|---|
| • Hong Kong | $225 | • Sydney | $580 |
| • Bangkok | 225 | • Los Angeles | 527 |
| • Singapore | 288 | • San Francisco | 598 |
| • Tokyo | 418 | • New York | 745 |
| • Osaka | 385 | • Vancouver | 635 |
| • Seoul | 348 | • Europe | 760 |

UNION TRAVEL & TOURS
Tels.: 524-3943 or 44 • 524-0609 or 10 • 525-3034 or 45

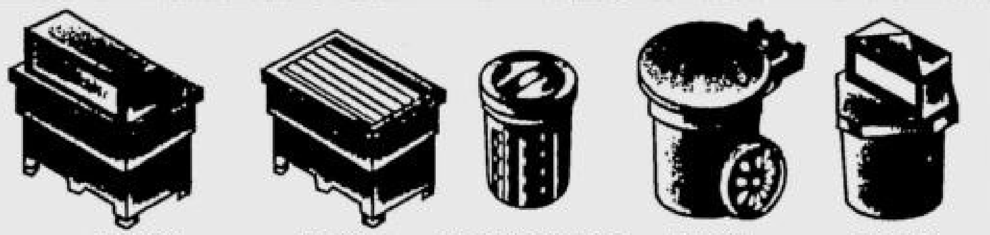
THE WONDERS OF COLLAGEN INFUSION AND REPLACEMENT THERAPY
SATISFIED CLIENT OF PRETTYLOOKS U.S.A.
BEFORE AFTER
Delivers you the real non-surgical facelift, noselift, eyebag removal, crows feet reconstruction, forehead crease removal, wrinkles removal, cheek & chin furrows, cheekbone lift and other facial sculpture.
Works like Magic. You don't have to undergo a healing process and can resume regular activities immediately after treatment. Perfectly no bruises. CALL NOW!
Susan Co Ong Asia's No.1 Aesthetic Artist
Prettylooks Hi-Tech Beauty Centre for Men & Women
SERVICES OFFERED:
• AESTHETIC TATTOO (EYEBROWS, EYELINE & LIPS) • LIP AUGMENTATION
• INSTANT WHITENING • WARTS REMOVAL
• LASER OMNILASE TREATMENT
• FRECKLE REMOVAL • VITILIGO TREATMENT
• EYELASHES PERMING • PIGMENTOLYSIS
FOR FREE CONSULTATION, VISIT OR CALL US AT:
Unit 224-225 Bldg #2 Central Park I, Gen. Tinio St., cor Binay St., Bangkal, Makati City
Tels. 889-4830 to 31 • Cell No. 0917-518-0675
www.prettylooks.com
OTHER BRANCHES:
ZAMBOANGA • DAVAO • BAGUIO • LA UNION • CEBU • GEN. SANTOS • BINONDO • BUTUAN • MASBATE • COTABATO • USA

LOW COST PACKAGE TOUR!
MACAU $199 4D w/ City Tour DEP FEB. 24 & 27 $219 4D w/ HKG Day Trip DEP FEB. 24 & 27 $265 4D / w/ Zhuhai Tour $285 3N in HKG, 1N in MACAU Shenzhen & HKG Isld. Tour
HONGKONG $256 Panda 4 Days w/ City Tour $280 4D Ramada w/ Shenzhen Tour
SINGAPORE +$90 3N ext to BKK via TG $329 3D $345 4D +$20 Johore, Malaysia +$50 Malacca Tour
BANGKOK $225 3D FOUR SEASONS $445 ON BKK/KUL $435 VIA THAI ON BKK/SIN
STARCRUISE $819 FOR 2 LEO (EX-HKG) 4D $999 FOR 2 VIRGO (EX-SIN) 4D $1,019 FOR 2 AQUARIUS (EX-BKK) 3D
HOLYLAND 5D $ 1,658
AUSTRALIA 4D FROM $ 559
OTHER HOTELS AVAILABLE & WE GUARANTEE BEST RATES
BUDGET AIRFARES

| | OW / RT | | OW / RT | | OW / RT |
|---|---|---|---|---|---|
| Hongkong | 130 / 210 | Jakarta | 255 / 445 | San Francisco | 350 / 620 |
| Macau | 150 / 190 | Seoul | 180 / 310 | New York | 499 / 670 |
| Bangkok | 125 / 205 | Pusan | 200 / 385 | Vancouver | 440 / 610 |
| Singapore | 210 / 270 | Saipan | 346 / 520 | Toronto | 460 / 667 |
| Taipei | 215 / 305 | Guam | 322 / 469 | Sydney | 485 / 562 |
| Osaka | 235 / 337 | Honolulu | 375 / 458 | Melbourne | 485 / 562 |
| K.Lumpur | 205 / 310 | Los Angeles | 360 / 510 | Europe | 391 / 700 |

Domestic tickets available - all airlines....
We assist in securing passports, visas and immigration clearances.
TRANSNATIONAL TRAVEL & TOURS INC
LG-12 Herrera Tower, Herrera St., Salcedo Village, Makati City
Tels.: 753-3388 • 753-3305 - 3008 / 1120 / 1121 / • 817-1566
E-mail: trantl@amadeus.ph.com / trantvl@info.com.ph
Fax No.: 753-5588 Cell No:(0917) 535-1581 / 791-8236
CEBU: (032) 233-2754 / 56 • Fax: (032) 233-2756 PTAA
• E-mail: transtvl_cebu@skyinet.net

Security & convenience at an affordable price
GENIE
AUTOMATIC GARAGE DOORS OPENERS
WITH REMOTE CONTROL U.S.A. MADE
AUTHORIZED RESELLER:
Pronto Trading
Call Jennie @
6362795
6367047
0917-9838102



"Mag-bukod, Mag-compost, Mag-recycle"
TC 300 FLCN 1 COMPOST BIN RT 200 TC 160

| NAME | TC 300 | FLCN 1 | COMPOST BIN | RT 200 | TC 160 |
|---|---|---|---|---|---|
| HEIGHT | 43.25" | 30.00" | 27.50" | 39.00" | 44.50" |
| WIDTH | 28.5" | 28.50" | 21.75"Ø | 25.00" Ø | 22.50"Ø |
| LENGTH | 41.75" | 41.75" | | | |

"Kay Ganda ng Malinis, Kainis ang Madungis"
Inca waste bins are easy to clean and maintain, resistant to corrosion by acids and salts, do not chip, crack, dent or rust, and are designed to blend with any surroundings.
Call INCA Plastics Philippines for cost estimates and arrangements for company logo printing. Different colors available.
INCA Waste Disposal Bins
INCA Compost Bins
INCA SHAPING IDEAS INTO PLASTIC
We also sell water tanks, drums, bedliners, trays, crates, road barriers, cones, small bins & beer kegs
For more information, contact :
INCA Plastics Philippines, Inc.
Building 4, Philcrest Compound,
Km. 23, West Service Road,
Bo. Cupang, Muntinlupa City 1770
Tel. Nos.: 809-2776 • 809-2745 • 809-3380
Fax : 809-1108 • Website: http://www.inca.cjb.net
email: incaphil@edsamail.com.ph
FREE Delivery within Metro Manila

Big presentations so light on your bag and budget.
New! PT-LC50E
Only 2.5 kg.
Micro-portable LCD Projector
• Ultra-compact and lightweight • SXGA max resolution
• Functional slim design • DTV-ready design and picture mode selection • Automatic keystone correction for perfect rectangular screen • Card type remote control • Actual size: 10 1/2" x 2 3/8" x 8 1/8"
Get this latest model and bring home your FREE Detachable Swivel Stand and Bag.
Card-type remote
Panasonic
cosmotech Communications and Systems Company
Tel.nos. 894-3678 / 889-4734 and 889-4629

# Ermita offers to meet with MILF's Salamat

BAGUIO CITY—Defense Secretary Eduardo Ermita yesterday offered to meet with Moro separatist leader Hashim Salamat and suspend the arrest warrant against communist leader Jose Maria Sison to jumpstart peace talks.

President Macapagal named new negotiating panels for both major insurgencies to restart a peace initiative suspended by her predecessor Joseph Estrada, who was ousted by popular revolt last month.

Ermita, speaking to reporters during a visit to the Philippine Military Academy here, said he would have no objections to any meeting with Moro Islamic Liberation Front (MILF) chairman Hashim Salamat.

"If that is what Hashim Salamat wants, I'll go there by myself and talk to him and bring him out and see to it that he is safe," Ermita said.

Salamat went underground last year after Estrada ordered the military to capture all MILF training bases in Mindanao.

The campaign sparked a wave of terrorist attacks in Manila, including a series of deadly bombings last December which left more than 20 people dead.

The military estimates that the MILF has 12,500 members and about 9,000 firearms. It has been waging a mostly low-level guerrilla campaign to set up a separate Islamic state in the South since 1978.

"We will not force them to abandon their demand for an independent Islamic state for the time being so we can immediately start negotiations," Ermita said. *AFP*

6 DAYS/5 NIGHTS
PARIS EURODISNEY TOUR
WEDNESDAYS & FRIDAYS
DEPARTURE
LOURDES EXT. AVAILABLE

12 DAYS BEIJING-XIAN-SHANGHAI-HANGZHOU
GUILIN XIAMEN & MORE MAGNIFICENT
CHINA TOURS ON WEEKLY DEPARTURE

16 DAYS EUROPEAN HIGHLIGHTS
LONDON BELGIUM HOLLAND
GERMANY AUSTRIA ITALY
VATICAN CITY SWITZERLAND FRANCE
WEEKLY DEPARTURE

11 DAYS CALIFORNIA MAGIC
LOS ANGELES ANAHEIM SAN DIEGO
BARSTOW LAS VEGAS SAN FRANCISCO
3/31-4/5-4/15-4/25-5/5-5/15-5/25

PLEASURE TRIP TO ORLANDO
DISNEYLAND, LAS VEGAS,
HONGKONG, SINGAPORE,
TAIPEI, KOREA, BANGKOK,
BALI, AUSTRALIA, NEW ZEALAND
& INTERNATIONAL CRUISES ON
EASY BUDGET

7 DAYS TOKYO HAKONE MT. FUJI
TOYOHASHI NARA KYOTO OSAKA TOKYO

LOCAL TOURS AVAILABLE

HOLYLAND PILGRIMAGE ON REQUEST

**GREAT WALL INT'L TRAVEL INC.**
GROUND FLOOR, STATE CENTRE
333 JUAN LUNA ST.
BINONDO, MLA.

2420725-2422526
2422221-2422214
2422522 FAX: 2422529
E-MAIL: GREATWALL@ABACUS.COM.PH

IATA-PTAA MEMBER
LICENSE NO. TO 168-2000

**LIFESTREAM**
Water Dispensers
Fits your budget just right!
W/ P300 handling fee for provincial outlets

HOT & COLD WATER DISPENSER P2,995
HOT, COLD & WARM WATER DISPENSER P3,395
HOT & COLD WATER DISPENSER P3,295
HOT & COLD WATER DISPENSER w/ storage & compressor P4,995
W/ One Year Warranty

UNIQUE INTERNATIONAL CO. BRINGING LIFE & REFRESHMENT TO A THIRSTY WORLD
#56 Sierra Madre St., Mandaluyong City (at the back of Polymedic Hospital)
Tels. 531-4267 • 533-9776 • 532-2709 • 633-6428 • 718-3729
Fax: 531-0763 • E-mail: unique766@hotmail.com CEBU. Tels. 233-4387
233-4399 • DAVAO. Tels. 227-1643 • 227-1644 GEN. SANTOS:
Tel. 533-5455 LA UNION: Amianan Water Crystal Enterprises Tel. 712-8882/84
NEW INDIA DEPT. STORE, LAOAG CITY, ILOCOS NORTE Tels. 772-0959 • 772-0779
TUGUEGARAO CITY, HEALTH FIRST Tels. 844-2648 • 846-1558 • 884-2560

**2001 AFFORDABLE PACKAGES**

| | | |
|---|---|---|
| $680 | DUBAI SHOPPING FESTIVAL (4 DAYS/3 NIGHTS WITH TICKET & HOTEL ACCOMMODATIONS) | DEP. 03/27 |
| $2180 | 12 DAYS 3 IN 1 PLUS ONE (EGYPT, HOLY LAND, JORDAN + DUBAI) | DEP. 04/07 |
| $2480 | 14 DAYS EUROPEAN ESCAPADE (FRANCE, GERMANY, SWITZERLAND, AUSTRIA, ITALY) | DEP. 04/05 |
| $2580 | 14 DAYS EASTERN EUROPE (MUNICH, PRAGUE, WARSAW, CZESTOCHOWA, VIENNA & MORE) | DEP. 04/20 |

PACKAGES ARE INCLUSIVE OF:
*Roundtrip Airfare, Hotel Accommodations, Daily Breakfast, Sightseeing Tours

FOR INQUIRIES, PLEASE CALL:
TRADEWINGS TOURS & TRAVEL
5362492 • 5362993 • 5362494
5257361 • 5214566 • 5214593
E-mail: tradewings@manila-online.net
Website: www.tradewings.com.ph
or call your travel agents in your area for inquiries & reservations

**EZ Kleen portalet corp.**
Special Events?
Also available in Clark, Pampanga
New PORTABLE TOILETS
Construction Projects
Ground Breaking
Trade Exhibits
Concerts
School Events
Fairs/Parties
SEPTIC TANK SERVICING
For Rentals:
6367047/6352823
0917-9838102

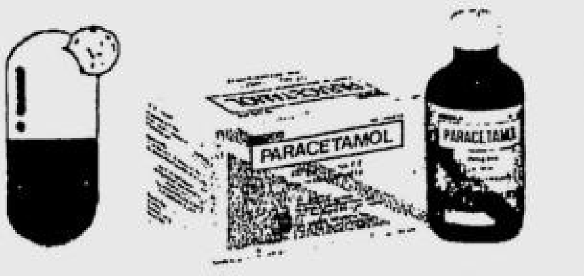
**A ONCE-IN-A-LIFETIME EXPERIENCE**
*BREATHTAKING... HISTORICAL... CAPTIVATING...*
*SEE THE WORLD'S UNFORGETTABLE & LEGENDARY CITIES!*

EGYPT & HOLY LAND 12 DAYS US$ 2,140
TURKEY & GREECE 16 DAYS US$ 2,507
ITALY & FRANCE 15 DAYS US$ 2,516
PORTUGAL SPAIN & MOROCCO 15 DAYS US$ 2,516

| INT'L. PACKAGES | 3D/2N | 4D/3N |
|---|---|---|
| BANGKOK | US$ 250 | US$ 255 |
| HONG KONG | US$ 275 | US$ 290 |
| SINGAPORE | US$ 370 | US$ 395 |

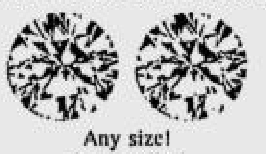
| TICKETS ONLY | |
|---|---|
| HONG KONG | US$ 220 |
| BANGKOK | US$ 225 |
| SINGAPORE | US$ 285 |
| LAX/SFO | US$ 650 |
| NEW YORK | US$ 780 |

ACCESS TOUR PACKAGES
**MAHARAJAH TRAVEL AND TOURS INC.**
G/F RUDGEN BLDG. I, UNIT 3, 17 SHAW BLVD., PASIG CITY
TEL. NOS. 631-7032 / 635-9298 / 634-1643
TELEFAX NO.: 638-8514 E-MAIL: maharajah@abacus.com.ph
FOR MORE DETAILS, PLS. LOOK FOR: JOHN, JO OR BENSON


**DLI GENERICS**
QUALITY NA MURA PA SA BOTICA
Suggested Retail Price

| | Price |
|---|---|
| Ambroxol Capsule 75 mg | 6.50 |
| Amoxicillin Capsule 250 mg | 3 75 |
| Amoxicillin Capsule 500 mg | 6 00 |
| Amoxicillin Suspension 125 mg/5 mL. 60 mL | 45.00 |
| Ampicillin Capsule 500 mg | 7.25 |
| Ampicillin Powder for Injection 500 mg. vial | 35 00 |
| Bromhexine HCl Syrup 4 mg/5 mL 60 mL | 45.00 |
| Bromhexine HCl Tablet 8 mg | 1 75 |
| Carbocisteine (SCMC) Capsule 500 mg | 4 50 |
| Carbocisteine Syrup (SCMC) 100 mg/5 mL. 60 mL | 49.00 |
| Cephalexin Capsule 500 mg | 11.00 |
| Chloramphenicol Suspension 125 mg/5 mL. 60 mL | 63.00 |
| Combi Pack - INH-Rifam-PZA 300/450/500 mg | 27 00/day |
| Combi Pack - INH-Rifam 300/450 mg | 18.00/day |
| Co-trimoxazole Suspension (TM-40 mg SMZ-200 mg). 60 mL | 56.00 |
| Co-trimoxazole Tablet (TM-80 mg. SMZ-400 mg) | 4.00 |
| Diclofenac Sod. Film Coated Tablet 50 mg | 4.70 |
| Glibenclamide Tablet 5 mg | 2 00 |
| INH - Syrup 100 mg/5 mL. 60 mL | 45 00 |
| Isoniazid Tablet 300 mg | 1 50 |
| Loperamide HCl Capsule 2 mg | 2 75 |
| Mefenamic Acid Capsule 250 mg | 2 50 |
| Mefenamic Acid Tablet 500 mg | 3 00 |
| Multi-Vitamin Syrup 60 mL | 56 00 |
| Multi Vitamin Tablet | 3 00 |
| Paracetamol Syrup 125 mg/5 mL. 60 mL | 36 50 |
| Paracetamol Tablet 500 mg | 0 90 |
| Rifampicin Suspension 100 mg/5 mL. 60 mL | 75.00 |
| Rifampicin Capsule 450 mg | 15 00 |
| Salbutamol Syrup 2 mg/5 mL. 60 mL | 42.00 |
| Salbutamol Tablet 2 mg | 1 75 |
| Vitamins B1 + B6 + B12 Tablet | 3 50 |

Member: Generic Association of the Phil., Available nationwide (not yet available in Mercury Drug)
Address: 3rd Floor Lawyers Coop Bldg., 459 Quezon Ave., Quezon City, Metro Manila
Tel. Nos.: 711-3933, 741-7763, 712-4990, 741-9203, 743-1620, 743-1620 FAX: 712-4921, 743-1633
E-Mail: pacificv@DLI-Generics.com Complete FACTORY PRICES available at WEBSITE, www.DLI-Generics.com
DEALERS/DISTRIBUTORS ARE WELCOME


**Diamonds...**
We are BUYING loose DIAMONDS and BIG DIAMOND JEWELERIES.
Any size!
Any quality!
Any quantity!
(Also old cut and yellow stones!)
From PAWNSHOP, FINANCERS and PRIVATES.
We pay only CASH, DOLLARS or Pesos.
(We are serving all provinces in the Philippines.)
Tel: 636-2815 • Pager: 1277-89270
We will help you to redeem your item
Special arrangement for regular suppliers

**Do they kiss and tell...**
that your mouth has that bad smell!

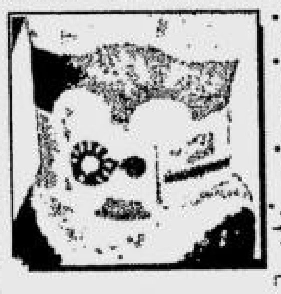
You probably have bad breath. *The cure.* THERABREATH™ system effectively removes harmful bacteria that causes bad breath, gum desease, tooth decay and plaque. Eliminates sour/bitter taste, thick pasty saliva, phlegm in throat, destroys awful morning breath and food odor.

Money Back Guarantee

Bad breath causes by *Anaerobic bacteria* found in back throat, rear area of tongue, between teeth, palate and enlarge tonsils.

Get rid effectively with trusted Therabreath™ system.

To order, call: 890-8380; 895-5532; 895-6775; 897-2466; 896-2792; 895-7118
E-mail: epcfresh@compass.com.ph
Web-site: http://www.norvillefreshbreath.com.ph


**GET SLIMMER**
- Stimulates exercise while resting.
- Revolutionary frequency to tone hips, belly, legs and arms.
- Direct imported from Europe.

VISIT OUR WEBSITE: fareastmedical.net
Body Toner
ROBINSONS GALLERIA Basement 635-5061
FAR EAST MEDICAL EQUIPMENT
SM MEGAMALL 5th Flr. Bldg. A 635-04-36
SM FAIRVIEW Basement 418 75 40
SM NORTH EDSA Car Park Plaza 453 3326
SM SOUTHMALL Basement 800 40 93
GREENHILLS, SAN JUAN Shoppesville 721 34 87
CEBU 262 32 39

**FLEXIFRAME**
PORTABLE EXHIBIT & DISPLAY SYSTEM
with a wide range of attractive applications
CAN BE ASSEMBLED INTO DIFFERENT FORMS
★EXHIBITS
★TRADESHOWS
★MERCHANDISE DISPLAYS
★PRODUCT LAUNCHING
★P.O.P.S.
★CONFERENCES
★SPECIAL EVENTS
FLEXIFRAME EXHIBITS & DISPLAY SYSTEM
Letronic Systems, Inc.
4956 Enrique St., Palanan, Makati
Tels: 832-5407 / 833-8349 Fax: 832-5917

**KENSTAR Travel Corporation**
ISO 9002 Certified Travel Management Company
DOT ACCREDITED TO- 173-99 TA-312-90 IATA PTAA/PIATA
MANILA OFFICE: 5241211 to 16 MAKATI OFFICE: 815-3179/82/ 83
www.kenstartravel.com info@kenstartravel.com

Early Summer Specials

Hong Kong $538 Buy1 Take1 *valid for a limited time only
from $407 pax *Special Departure: April 6-9
RT Airfare via PAL, RT Transfers, 4D3N Accom Daily Breakfast, City Tour, and Shenzhen Shopping Tour

Bangkok from $255 RT Airfare, RT Transfers, 4D3N Accom. Daily Breakfast, PLUS! Free Tour w/ Lunch
Singapore $373 RT Airfare, RT Transfers, 4D3N Accom, Daily Breakfast, City Tour
Australia $599 4D3N in 1 City: Sydney / Melbourne / Brisbane/ Adelaide /Gold Coast!
Europe $2120 13D/12N Guided Tour
RT Airfare, Visit! Italy, Vatican City, Austria, Liechtenstein, Switzerland, Germany, Holland, Belgium, France and England!
Departing Feb 23 March 9 and 16! (min of 2 pax)
Visit us at the Travel Tour Expo! Booth C01
March 2 - 4, Megatrade Hall, Megamall

**Good-looking, Confident and In-Control**

Men's Skin Centre makes you look like a winner.

Men's Skin Centre boasts of technologically advanced treatments for men and professional service that goes beyond skincare, to give you:

- refined skin texture and tone
- visibly diminished lines and ageing signs
- remarkably clear, blemish-free skin
- great-looking skin that's bursting with health and vitality

Call Men's Skin Centre NOW!

AVAIL OF FREE THREE (3) FIRMING FACIALS UPON ENROLMENT UNTIL FEB. 25, 2001 ONLY!

MEN'S SKIN CENTRE
(a division of Facial Care Centre)

NEW LOCATION

| MAKATI | ORTIGAS | QUEZON CITY | SHAW | ALABANG | BINONDO | CEBU |
|---|---|---|---|---|---|---|
| 817-3323<br>812-6080/81<br>Solid Mills Bldg., dela Rosa St. | 687-2196<br>687-2197<br>631-3007 • 631-3045<br>Robinsons Equitable Tower, ADB Ave. | 372-6633<br>372-6634<br>410-3709 • 410-3710<br>Cedar Executive Bldg. Timog Avenue | 534-7701/02<br>717-0076<br>Sunshine Square Plaza | 842-1144<br>809-9583 / 850-4577<br>Citibank-Frabelle Bldg. Alabang-Zapote Rd. | 242-2148<br>242-2185<br>Federal Tower Bldg. Dasmariñas St. | 233-7631<br>233-7633/35<br>Keppel Centre, Cebu City |

*ALL CENTERS ARE NOW OPEN 7 DAYS A WEEK.* Per DTI-NCR Permit #0106, Series of 2001
MON. - FRI. (8 AM - 7 PM) / SAT. (8 AM - 5 PM) / SUN. (10 AM - 3 PM)

# GMA rules out IMF assistance

## 'Our peso is quite stable'

BAGUIO CITY—President Macapagal-Arroyo has ruled out seeking financial assistance from the International Monetary Fund, claiming that the peso has stabilized.

"Usually the IMF comes in when you have foreign exchange problems, but we don't. We don't need any support from them right now because just using the market (as basis), our peso is quite stable," she said in an interview with reporters at the Mansion House late Saturday.

The peso rate stood at P47.50 to the US dollar last Friday. At the height of the illegal gambling payoff scandal during the dying days of the Estrada administration, the peso plunged to a low of P55 against the dollar.

According to the President, an IMF mission that visited the country last week had said that "we're doing fine, we don't need any financing from them at the moment."

She said that she had also made a commitment to the IMF that her administration would see to the passage of the power reform bill.

Ms Macapagal said she had authorized the Congress' bicameral conference committee to meet again to hammer out a "consensus version" of the bill.

As soon as the committee comes out with this compromise version, she would call both chambers "even for a one-day session" to approve it.

"That's the agreement with the leadership of Congress," she explained.

The committee already had a draft report on the bill, she said.

Ms Macapagal said she had also come to an agreement civil society groups that there would be a "full option study for a month" by these sectors which would be finished by March.

The IMF has been concerned about the huge fiscal deficit owing in part to the deteriorating financial condition of state-owned corporations, hence its demand for the speedy restructuring of the power sector that would mean the privatization of the National Power Corp. and the passage of the Omnibus Power Bill.

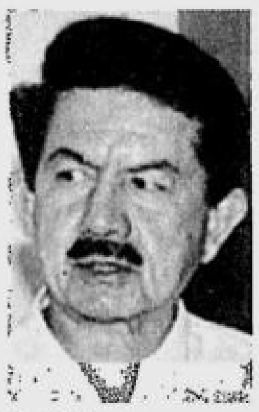
The Philippines had forfeited the last tranche of a P1.4-billion IMF loan last year as the budget deficit ballooned to P136 billion ($2.83 billion), double the original target, amid a political crisis that led to the downfall of Estrada.

Ms Macapagal has since said the deficit could reach a record P225 billion this year but that the government would try to limit it to P145 billion through austerity measures and increased tax collection.

Bangko Sentral ng Pilipinas Gov. Rafael Buenaventura said last week that the IMF mission had warned the deficit could swell to P177 billion and urged the government to plug holes in tax collection. *Donna S. Cueto*

# Gloria bares 'breakthrough' in Dacer case

By Christian V. Esguerra



DACER

PRESIDENT Macapagal-Arroyo said Saturday there have been "breakthroughs" in the investigation into the abduction of public relations man Salvador "Bubby" Dacer last November.

Speaking to journalists at the Mansion House in Baguio City, Ms Macapagal said the National Bureau of Investigation has established "headway" that could finally solve the Dacer case.

Ms Macapagal said she could not say if Dacer was still alive.

"I can't say. I mean I don't want to be the one to say," she said, appealing to the public "to wait until the information is validated."

### NBI's call

The President refused to divulge other information and left further announcements up to the NBI, the lead agency probing the PR man's abduction on a busy metro highway in broad daylight.

Earlier, Ms Macapagal had expressed confidence the government would be able to solve the Dacer case, after the NBI admitted that the Estrada administration had blocked its initial investigation.

New NBI Director Reynaldo Wycoco has declined to give any information on the case, except to say they are pursuing good leads.

Wycoco said they are looking into several angles, including the involvement of the Presidential Anti-Organized Crime Task Force, then concurrently under ex-PNP chief Panfilo Lacson, in the kidnapping.

### Cops involved?

Witnesses in NBI custody told investigators that men in police uniforms abducted Dacer.

Authorities have yet to make any arrests in the case, however.

Former President Fidel Ramos, whom Dacer was to meet when he was snatched, has urged authorities to conduct a better-coordinated investigation.

He said those behind Dacer's disappearance may have already fled the country.

It was believed Dacer was about to turn over to Ramos documents on the BW Resources Corp. stock manipulation scandal that might have linked deposed President Joseph Estrada to the scam.

Dacer had been hired by Dante Tan, BW chair and a close friend of Estrada's, to provide PR services to BW in the wake of the scandal.

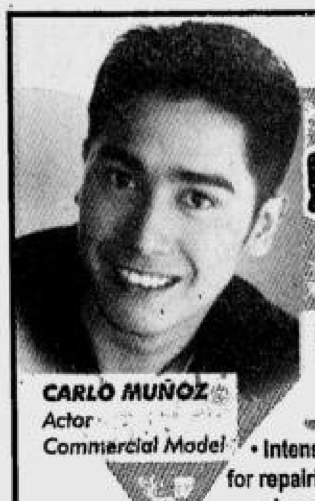
# RP Jesuit schools to honor Sin, Cory

THE TRUSTEES and heads of the eight Jesuit schools in the Philippines will honor tomorrow former President Corazon Aquino and Manila archbishop Jaime Cardinal Sin with the "Parangal ng Ateneo Tanglaw ng Bayan" for their leadership and prophetic vision during the People Power I and People Power II.

The Jesuit schools behind the award are Ateneo de Manila University, Xavier University (Cagayan de Oro), Ateneo de Davao, Ateneo de Zamboanga, Ateneo de Naga, Xavier School (San Juan), Sacred Heart School-Jesuits (Cebu City), and Sta. Maria Catholic School.

The event is scheduled on Tuesday, 3:30 p.m. at the Rev. Henry Lee Irwin, S.J. Theater, Ateneo de Manila University campus in Quezon City.

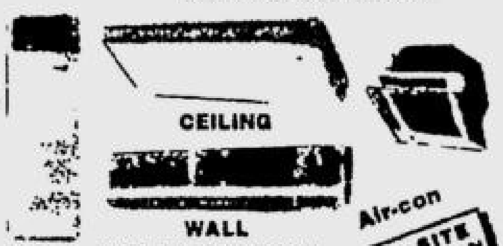
For information please call the following nos. 426-6081 and 82; 426-6001 locals 4000, 4005, 4083-4090.



50% Post-Valentine Discount
On all our treatment or services
FEBRUARY 20 to 24, 2001
CARLO MUÑOZ Actor Commercial Model
JENINE DESIDERIO Singer Stage Actress
• Intensive acne/pimple control & prevention • Collagen film faciale for repairing damaged, aging, wrinkled skin • Sub-strata faciale for deep cleansing skin, removing WHITE/BLACKHEADS & enlarge pores
CLEAR, SMOOTH SKIN ON VALENTINE'S DAY
Let him/her see you at most radiant on Valentine's Day. We guarantee it!
SUB-STRATA LAZER OXYDATION is scientifically proven for:
• POST ACNE or PIMPLE SCARS • DARK SPOTS • UNEVEN PIGMENTATION • POST PREGNANCY MARKS • UNWANTED MARKS & FRECKLES • SKIN DISCOLORATION • UNDERARM BLOTCHES ETC...
CRYO-EXFOLIA BRASION is medically approved for rough skin & scally skin.
dermi'e total'le
Paris, France
Skin and Body Care Center
Makati City 12 D Century Plaza Cond., Perea St., Legaspi Village Tel. No. 812-7901 / 812-8044
Quezon City Suit 315 Pasda Mansion, Panay Ave., cor Timog Ave. Tel. No. 373-0614

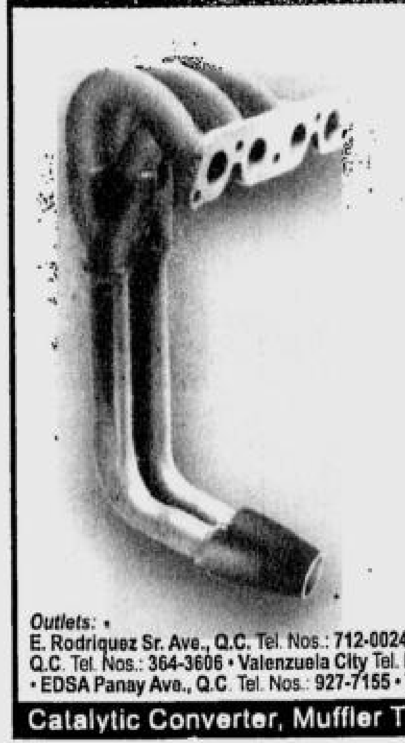
KENWOOD TH-234
FM HANDHELD TRANSCEIVER
60 non-volatile memory channels
For rapid access, all memory channels can independently store essential data transmit and receive frequencies, frequency step, tone frequency, etc. -- in non-volatile E²PROM, eliminating the need for battery backup.
Built-in CTCSS tone encoder and optional decoder
The optional decoder (TSU-8) enables the setting of different tones for recieve.
DTSS selective calling
Built-in DTSS (Dual-Tone Squelch System) allows DTMF access: the squelch is open only when a specific 3-digit code has been received. Group calling is also possible.
Powerful multi-scan capability
Choose from several scan modes: full band scan, programmable band scan, and memory scan with programmable memory channel lock-out. There are also 2 scan stop modes: TO (time-operated) and Co (carrier-operated).
DTMF memory function
Up to ten 16-digit DTMF codes with ID can be stored for automatic dial use when making telephone calls through autopatch system. Telephone number redial is also provided.
Beware of Fake PB 36 Battery
FRONT VIEW 9910 (w / security code) Original FAKE
The Fake PB 36 Battery bears no security code and the STICKER at the back of the battery would easily fade like a silver mirror one and is of INFERIOR quality.
DON'T BE FOOL BY FAKE BATTERY
DEAL ONLY WITH OUR AUTHORIZED DEALER
DEALERS:
MANILA ANDELNES ELEC. & COMM. SUPPLY - 733-0510 • FLASHNET - 734-1130 • QC MAXIMUM - 373-9270 • AHC - 371-2355 • CQDX - 413-2939 • MAKATI: TOTAL MOBILE - 631-8774 • BEE ELEC.-890-5440 • TRITON-896-2377 • LAS PIÑAS RAPID RADIO COMM 872-1291 • PAMPANGA AMATEUR RADIO CENTER-860-1958 • TARLAC GREGGMANS ELEC - 982-2873 • OLONGAPO MACROTRONICS-223-3315 • BAGUIO CITY HML ELEC -300-1464 • DU COM -443-8345 • VENN MARK-447-3168 • ISABELA MAI-AN ELEC-682-4876 • CIVICOM ENT. - 682-3626 • ILOCOS 2 ASH ELEC. & COM SUPLLY-776-0364 • LAGUNA TRI-AXIAL ELEC-0919-554-9562 • LUCENA: HANSON ELEC.-710-4082 • ARLENE ELEC -710-2124 • TOTO ELEC -710-7276 • NAGA BITZ & PIXELS-472-8614 •CABANATUAN : CHERRYANN ELEC-600-5575 • GP ELEC.-463-2873 BACOLOD CASTLE-474-7429 • ECS-433-7913 • SOUND SIG.-434-1644 • ILOILO: 7 RS ENT-337-6856 • SQUELCH DOWN - 337-5428 • D'JEANS RADIO-336-3225 • IS TECH-335-1017 • CEBU ADI TEL-232-4924 • JAMES ELEC-254-0944 • ROLAND MKTG.-254-3042 • DAVAO ELECTROTEL-227-9207 • FV FALCON-222-3125 • SHANGRILA COM -221-4041 • DELTA AVIONICS-221-3231 • CELESTIAL SPHERE ENT. - 221-1907/08 • CAGAYAN DE ORO ELECTRO PRO MKTG-857-7771 • HI-TOP-08822-726-462 • SONEX ELEC -08822-726-094 • GENERAL SANTOS GESACOMM-553-4532 • SOCSARGEN ELEC-301-0064 • BAK ELEC -228-2629 • SOUTH COTOBATO NO-BEN ELEC -228-2634 • COTABATO PRO-TECH TRDG.-421-2634 • AL-NISSAH GEN MER -421-4447 • MOXICOM ELECT-238-3432 • TACLOBAN JETRONIC'S MKTG -325-6043 • PAGADIAN:VALIANT ELEC.-214-3915 • ILIGAN ILICOM-221-8920 • BUTUAN VOCOM ENT -225-3530 • OZAMIS J C WIZARD ELEC -521-0531 • KIDAPAWAN : FOX COM-288-5259 • MULTI-GAIN ELEC -288-1488 • ZAMBOANGA SIMPLEX ELEC -991-0728 • PUERTO PRINSESA: EDWIN'S ELEC.-433-2389 • TAGBILARAN DISCO REC. CTR -411-3070 • GERISONIC ELEC -411-2233 • HAMILTON MSDG -411-4980
ANASCOMM ELECTRONICS CENTER Philippine sole distributor
586 F. Torres St., Sta. Cruz, Manila Tel. Nos. 733-8185 • 733-8857 to 58 • 651-5063

CAREERS. SUCCESS. FRIENDS.
BE A MODEL. BE A STAR.
Confidence. Poise. New Friends.
You can find success with the training you need.
Make it Happen!
CALL NOW. 892 9511
John Robert Powers
www.johnrobertpowers.com
Casmer Building, 195 Salcedo St., Legaspi Village, Makati CONVENIENT PARKING NEARBY
Get on with Life. START TODAY!
FREE Consultation.



FREE CHECK-UP ESTIMATE
Z.D. TRADING
1534 P. GUEVARRA ST., STA. CRUZ, MANILA
FAX NO.: 731-1258
TELS.: 711-8690 • 711-9182 • 338-5776
INSTALLER • CONTRACTOR
MITSUBISHI
DAIKIN
ALENAIRE
Koppel
Carrier
UNI-AIR
CEILING WALL FLOOR Air-con
VISIT OUR SHOWROOM
FREE SITE INSPECTION
INSTALLMENT THRU CREDIT CARDS, BPI, UNICARD, DINERS, VISA RCBC
SALES • REPAIRS • SERVICE

U.P. LAW CENTER
TRAINING AND CONVENTION DIVISION
Bocobo Hall, Diliman, Quezon City, Philippines 1101
Telefax 929-7156; Tel. 434-9527, 920-5301 to 99 Loc. 5856
announces the
2001 BAR REVIEW INSTITUTES IN DILIMAN, CEBU AND DAVAO
Enrollment Starts | Classes Start | Venue
B.R.I., U.P. Diliman - March 8, 2001 | April 24, 2001 | U.P. Law Center Diliman, Quezon City
B.R.I., Cebu City - February 26, 2001 | March 19, 2001 | U.P. Cebu Lahug, Cebu City
B.R.I., Davao City - March 14, 2001 | April 2, 2001 | U.P. Mindanao Terraza Milesa Building Davao City
ALL LECTURES WILL BE LIVE (including BRI-DAVAO CITY)
For Particulars: Write or Call
TRAINING AND CONVENTION DIVISION
Rm. 125 U.P. Law Center, Bocobo Hall
U.P. Campus, Diliman, Quezon City
Tel. Nos. 929-7156; 434-9527
or
U.P. CEBU COLLEGE
Lahug, Cebu City
Tel. Nos. 232-8187; 232-8104
U.P. MINDANAO
Terraza Milesa Building, Iñigo corner Rizal Streets, Davao City
Tel. No. 221-0343



Introducing Nodalos Free-flow Force
HEADERS for Honda Civic
FOR MORE POWER LESS FUEL
Designed for multi-valve engines, like the powerful V-TEC technology of Honda Civic. Expect a 20% increase in road horsepower if combined with Nodalos super sports muffler plus decrease in your fuel consumptions.
Hurry !!! Feel the power now or you'll be left behind!
Introductory Price:
• HEADERS ........................ P2,500.00/set
• HEADERS combined with STAINLESS SPORTS MUFFLER SERIES 1 ............... P5,500.00/ package (Save P500.00)
• HEADERS combined with STAINLESS SPORTS MUFFLER SERIES 2 ............... P6,400.00/ package (Save P600.00)
Also available for other brands and models
NODALOS
3268 Gen. Lacuña St., Bangkal, Makati City
Tel. Nos. 843-2431 • 843-4220 • 889-0288
Txt.# 0917-383-9800 / 0919-320-5671 • www.nodalos.com.ph
Outlets: • E. Rodriquez Sr. Ave., Q.C. Tel. Nos.: 712-0024, 711-5912 • Cubao, Q.C. Tel. Nos.: 722-1081 • Shaw Blvd., Mandaluyong City Tel No.: 725-5933 • A. Bonifacio Ave. Q.C. Tel. Nos.: 364-3606 • Valenzuela City Tel. Nos.: 292-0351 • Sucat-Parañaque City Tel. Nos.: 825-5255 • Ansons Motor Square, Makati City Tel. Nos.: 843-8991 • EDSA Panay Ave., Q.C. Tel. Nos.: 927-7155 • Timog Ave., Q.C. Tel. Nos.: 411-8980 • Novaliches, Q.C. Tel. Nos.: 936-0333
Catalytic Converter, Muffler Tips, Silencer, Sports Muffler, Sports Mufflers & Original Silencer Mufflers.

# Solons disagree on jail haircut for Estrada

(From page A1)

Congressman (Nicanor) de Guzman Jr. (a convicted gun smuggler who was jailed but then pardoned)? He was given a haircut.

"I don't know . . . maybe that cannot be applied to the (former) President, if he is convicted," Herrera added.

For his part, Arroyo wanted to know: "What should be his treatment if he is placed in jail?"

Once a plunder case is filed against the former President, Arroyo said, Estrada could be immediately arrested and put in jail since plunder is a nonbailable, capital offense.

"He would apply for bail, saying that (evidence of) guilt is not strong. If he is not granted bail, what jail would be used to house him?" Arroyo said, speaking in Taglish.

"That is the question. The question is whether the Filipinos are already emotionally prepared to accept a former President in Quezon City Jail," he added.

### Cell of his own

Arroyo said one possible option would be to place Estrada in a cell of his own, citing the case of a former Cabinet official who was jailed under the administration of ex-President Elpidio Quirino.

"Maybe that is the best solution," Arroyo mused.

He said the official, former Defense and Justice Secretary Oscar Castelo, was instrumental in putting numerous suspected communists and members of the Hukbong Magpapalaya ng Bayan or Huks behind bars.

So the government decided not to place him in a cell with other criminals since those whom Castelo had sent to jail might have been waiting for revenge, Arroyo said.

"Maybe that could be done in this (Estrada's) case. He might be hurt. That would not be right, as he was former President. If you were a common criminal, maybe you could cope with the troubles inside (prison)," Arroyo explained.

### On house arrest

The Makati congressman, a member of the 11-strong House prosecution panel for the impeachment trial, ruled out placing Estrada under house arrest.

"We are talking only of (his being jailed) pending trial . . .We cannot place him under house arrest because that is not in accordance with the law," Arroyo said.

"There is still a presumption of innocence which means he has not yet been convicted. Therefore, he should not be treated as if he was an ordinary criminal," he added.

But Herrera said that Filipinos could take lessons from South Korea where two presidents have been jailed and have not been granted special treatment.

"But you know the Filipino culture. Pity might overcome us. This is really a difficult issue," Herrera said in Filipino.

Both congressmen are running for the Senate in the May elections on the administration's People Power Coalition ticket.

# Celebrity . . .

(From page A1)

Recto said he would rather that Ate Vi not play a key role in his campaign. If his famous surname does not work on the voters, "people will be voting on what I have to say," he confidently said. Recto is the grandson of the late nationalist Sen. Claro M. Recto.

"If you've noticed, I didn't even include my wife in my posters. And if she were here, people would be distracted. It's difficult to manage a situation when people get wild. Besides, she's very frail," Recto said.

This does not mean that Ate Vi will not campaign for her husband at all.

Recto admits that his wife can be a big boost to the campaign sorties in the Visayas and Mindanao "where my awareness level is not so high."

On stage, Recto presents a platform focusing on family values and related concerns like education, health and tax reforms.

"Voters will relate to tax reforms as an issue when they are made to understand the importance of revenue collections in creating infrastructure. Reform happens when we tax the rich more as we should have done long ago," he explained.

### Women swoon

With his mestizo looks, Recto can charm his audience effortlessly. Women swoon. Those with cameras ready pull him aside, put their arms around him and ask strangers to take their pictures.

Recto adds to the intensity by talking to people straight in the eye. Even to reporters who spend half of the dialogue looking at their notebooks.

"The party took me seriously and I'm grateful to be part of the team. This means I passed the criteria of the PPC selection process, which includes integrity, competence and winnability," he said.'

Pangilinan readily admitted in an interview that his wife's immense popularity "clearly helps" his campaign.

"But it's one thing to win and another thing to do something about it after you won," he quickly added.

Pangilinan noted that the people that gathered at Edsa during People Power II had already rejected "popularity without principles."

He mentioned the outrage over the multibillion-peso "Jose Velarde" bank accounts of ousted President Joseph Estrada and Estrada's mistresses.

That Pangilinan has been propelled to household name status is undeniably a consequence of his marriage.

However, his track record as a public servant began long before he was married to the megastar.

Pangilinan was a chair of the Student Council of the University of the Philippines in Diliman, Quezon City before he was elected councilor of the city's fourth district in 1988.

Four years later, his quest for a seat in the House of Representatives was quashed by Feliciano Belmonte, who is seeking to become the next Quezon City mayor. They now belong to the same party.

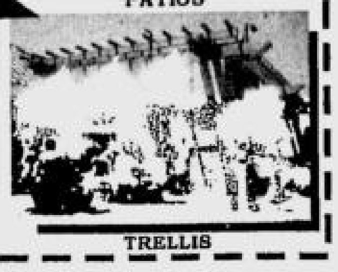
While hibernating from politics, Pangilinan busied himself in legal work. He also hosted public service programs on television and radio.

Pangilinan said he decided to run because of the call for new leadership in the country as indicated by Gloria Macapagal-Arroyo's ascent to the presidency.

"I qualify to be part of the PPC's senatorial lineup. Remember that People Power II was a result of youth involvement," he said.

Pangilinan said that Sharon had told him that she would not have married him "if she didn't believe in me."

"My running has nothing to do with her popularity. She has accepted that people will always have something to say. She's been in the limelight longer than I have," he said.



OUTDOOR COOLING SYSTEMS
'Cools Outdoor Temperatures up to 30° F.
Enjoy a very cool and refreshing super fine mist without getting wet.
TRULY AIRCONDITION-LIKE FEELING!
COOL MIST FAN
PATIOS
TRELLIS
GAZEBOS
For inquiries & free estimates, call now:
COOL MIST INTERNATIONAL
Tel. Nos.: 714-1559 / 716-6161 Fax: 416-4225
SALES - RENTALS
SERVICES AVAILABLE

STA TRAVEL
Operated by KTC Tours, Inc.
The World's Largest Student & Youth Travel Organization
Get ur ISIC/Go25/ITIC - P350.00
Valid for Students/ Youths Only
524-1211 to 16 info@kenstartravel.com www.kenstartravel.com
Discover Palawan...
Coron Island Tour P 3,000 pax
RTAirport Transfers in Palawan, 3D2N Accommodation, Daily Breakfast, Whole day tour of Coron Island with picnic lunch - Cayangan Lake, Maquinit Hot Spring,Banhule Beach.
Calauit Safari Tour P 5,500 pax
RTAirport Transfers in Palawan, 3D2N Accommodation, Daily Breakfast, Visit the Calauit Wildlife Sanctuary with Lunch, plus ! Island HoppingTour
Puerto Princesa P7999 pax
RT Airfare via Air Phil, Roundtrip Transfers, 3D2N Accommodation, Breakfast, Lunch & Dinner
CITY TOUR
Crocodile Farm, Iwahig Penal Colony, City Proper and Public Market, Kamarikutan Art Gallery
PLUS ! Choice of Honda Bay Island Hopping or Underground River Tour
(min. of 4 pax)
Visit us at the Travel Tour Expo
, Booth C01
March 2 - 4
Megatrade Hall
Megamall

PHILAM LIFE
JOINS THE ENTIRE NATION in SALUTING THE HEROES of EDSA PEOPLE POWER 2!

We start anew.
The aftermath of EDSA 2 brings hope to the Philippines.
The aftermath of EDSA 2 brings a firmer promise of security to the Filipino family.
The aftermath of EDSA 2 brings a vision of financial independence to YOU.

To support this new vision of hope & security, PHILAMLIFE GIVES YOU...

PERA POWER!

A special program that provides you and your loved ones:
* Superior savings and protection
* Convenience - only 4 questions asked
* No Medical Exams upon application
* Express processing

BEST OF ALL...substantial Cash Benefits and Comprehensive Coverage of up to 1 Million* from Philamlife's PERA POWER Products:

New PHILAM LIFE MOneymaker Prime
a savings and investment vehicle for the working individual that pays 300% of the coverage in cash plus the option to get all your money back!

PHILAM LIFE Scholar Gold
an education plan designed to respond to all of your child's essential education needs through increasing semi-annual cash stipends, insurance coverage, and contingency funds.

PHILAM LIFE Pension Builder
a savings and investment vehicle packaged with life insurance coverage. A product that provides cash benefits totalling 200% of your coverage in 15 years.

PHILAM LIFE
a plan designed to answer your insurance and investment needs through lump sum cash benefits, annual cash returns, and life insurance coverage for 20 years.

PHILAM LIFE VersaDOLLAR Life
a life insurance asset in US Dollars... Security with a capital $

PHILAM LIFE TRI-LIFE
an investment/insurance package that provides guaranteed coverage increases as well as guaranteed cash benefits every 3 years for life.

* Maximum amount issued to every applicant under this campaign. If previous offer has been availed of or applied for, there should be no more than P2 million in total coverage.

PHILAM LIFE
Live life now.
Talk to your Philamlife agent now, or call
528-2000
for inquiries. Or visit the nearest Philamlife office.
You can also reach us in Hong Kong at (852) 2591-2218
You can text your inquiries at 0919-6221540
The Philam Group of Companies
offers you a full range of personal financial services:
Philam Insurance Property & Casualty Insurance
Philam Savings Bank Savings & Mortgage
Philam Asset Management Mutual Fund Investments
Philam Properties Property Development
Philam Plans Pre-need Plans
Philam Care Health Care Management
AIG Credit Card Card Products
AIG A Member of American International Group, Inc.
www.ephilam.com
LIFE · ACCIDENT & HEALTH · CREDIT LIFE · PENSIONS · GROUP LIFE · GROUP MEDICAL · FIRE · AUTO

Yes! I want to know more about Philamlife's Pera Power Products.
Name____
Occupation____ Age____
Home Address____
Home Phone____ Fax/Pager/Cell/E-mail____
Business Address____ Business Phone____
[ ] I want to know more about the other Philamlife products.
Please send this coupon to Marketing, PHILAMLIFE INSURANCE CO., 1440 U.N. Avenue, Manila or fax to 526-9570

**PHILHEALTH** *Advisory*
No. 02-001-2001

**Filing Period for Overseas Confinements**

Pursuant to PhilHealth Board Resolution No. 373 s-2000, the filing period for Medicare claims for confinements of National Health Insurance Program members and their dependents abroad is extended to 180 days after discharge. This will cover overseas confinements with discharge date of January 1, 2001 onwards.

To ensure the speedy processing of claims, members are advised to submit the following documents to PhilHealth Central Office or at Regional Health Insurance Offices (RHIOs) nationwide:

1. Duly accomplished PhilHealth Claim Form 1.
   *For Individually Paying Members, attach any of the following:*
   *MI-5 (Contribution Payments Return form), machine printed receipts, Government official receipts or bank receipts*
2. Official receipt of payment or statement of account from the hospital where the member/dependent was confined
3. Certification of the attending physician as to the final diagnosis, period of confinement and services rendered

PhilHealth will reimburse the member in the equivalent local rate based on the schedule of benefits set for tertiary hospitals.

On the other hand, claims with deficiency requirements should still be complied with and re-filed within 60 days from receipt of the notice of deficiency.

**PHILIPPINE HEALTH INSURANCE CORPORATION**
City State Centre Building
709 Shaw Blvd., Pasig City
Healthline (063) 637-9999 or at 637-6242 *(telefax)*

# Wee: I'm being used to destroy Espinosa

By Armand N. Nocum

OUSTED President Joseph Estrada's former adviser on Mindanao affairs Lepeng Wee appears to have become the unwitting snag to the appointment of Lt. Gen. Edgardo Espinosa as the next Armed Forces chief of staff.

Yesterday Wee shot down speculation that Espinosa was P200 million richer because of their friendship.

"I suspect I am being used to destroy the chances of Espinosa of becoming the next AFP chief of staff," Wee said.

Likewise, Wee denied having had a hand in the relief of Espinosa as Southern Command chief in February last year.

"I don't know where these reports are coming from. People in Zamboanga City can tell you that Espinosa never did anything to accumulate P200 million," Wee told the INQUIRER in a telephone interview.

Wee was reacting to calls for Espinosa to come clean about his association with Wee, who had earlier been linked to illegal drug activities and the importation of toxic chemicals purportedly for a foam-making plant.

Wee, whose business is processing seaweed, denied the accusations. The anti-narcotics group of the Philippine National Police also cleared Wee of any charges.

However, a retired general belonging to Philippine Military Academy Class '66 said Saturday that "old military rumors reaching us" indicate that Espinosa "could be worth P200 million because" of the "connection" with Wee.

Although he admitted that they used to be close, Wee said he and Espinosa had not gone into business together, and neither did Espinosa on his own.

Espinosa has emerged as the strongest contender for the position to be vacated by Gen. Angelo Reyes who is retiring on March 17.

Those opposed to Espinosa's appointment, however, said he must first explain the circumstances of his relief as Southcom commander and his subsequent demotion to the AFP's Joint Command and Staff College, a post usually held by brigadier generals.

Wee admitted having had "personal differences" with Espinosa, but said this could not have caused Espinosa's relief.

"I had nothing to do with his relief. Who am I to meddle into a purely military affair? I was an adviser on Mindanao affairs, not military affairs," he said.

Last week, Wee was in the news when the Department of Environment and Natural Resources confirmed that his name was on the bills of lading for 39 drums of highly toxic chemicals imported into Zamboanga City from Malaysia.

Wee denied owning the shipment, pointing to two Malaysian businessmen as the owners and importers. The chemicals were supposedly for a foam-making plant that has yet to be built.

Wee said the accusations against him were harassment by his political enemies, the Lobregats of Zamboanga City.

Rep. Celso Lobregat denied Wee's allegations, saying his family did not have influence over the DENR and the Bureau of Customs, which are planning to file charges against the businessman for the importation of the chemicals.

# Party-list groups questioned

By Martin P. Marfil

MOVIE actor Richard Gomez running for Congress on a MAD platform? One of the Estrada/Ejercito heir-presumptives getting to the House through the back door?

That could very well be the case if the Commission on Elections' recognition of some 56 groups as party-list organizations is allowed to stand.

Akbayan Rep. Loretta Ann Rosales yesterday questioned the party listing for these groups, some of which are quasi-government organizations, claiming they violated the spirit of the Constitution that intended such representation only for the so-called marginalized sectors.

"The Constitution clearly cited marginalized and under-represented sectors like labor, peasants, cultural minorities, women and youth," said Rosales, who said she would file a motion with the poll body today to have some of the applications disapproved.

The Comelec approved the applications of 56 out of 143 organizations that applied for recognition as party-list groups.

Among those approved were the Mamamayang Ayaw sa Droga or MAD, which is expected to field Gomez, the Bantay Dagat, security agencies and a group called Citizens' Movement for Justice, Economy, Environment and Peace, or JEEP.

"I suspect these are Erap forces which I heard had wanted to apply earlier. I suspect this is the same JEEP used by Erap," Rosales said in a telephone interview.

She said the application of quasi-government groups and groups that are not representative of the marginal sectors should be disapproved.

The party-list congresswoman said that she suspects that the security agencies would be representing the interest of their owners who are mostly retired military and police officials.

"If these (security) groups would represent the security guards, maybe they could be included," she said.

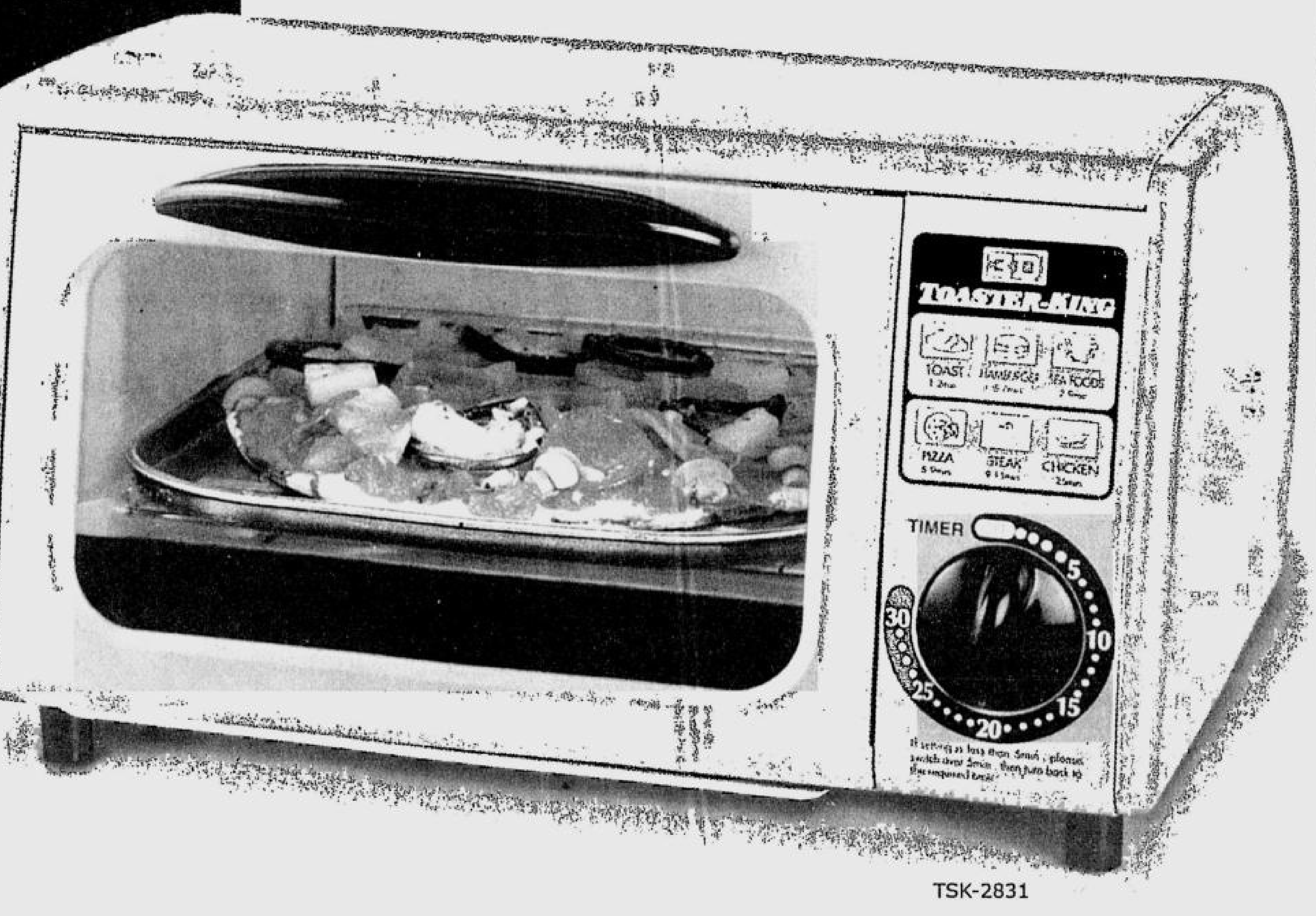
But MAD and the Bantay Dagat which receive funding from the Department of Interior and Local Government should not be recognized as party-list organizations, she said.

"They violate the spirit of the Constitution," Rosales said.

The law provides that 20 percent of representation in the House of Representatives be reserved for marginalized and under-represented sectors whose representatives are to be elected from party-list organizations.

Rosales said the Comelec had been hasty in its approval of these groups' party-list status, having started marathon hearings on the applications only in January.

Double Pizza
Coming Up!



TSK-2831

Now you can eat pizza anytime you feel like it! Thanks to the new 3D Toaster King with its larger capacity, you can even bake an 8-inch pizza right in your own kitchen.

NEW 3D TOASTER KING
Oven for a lot of possibilities

3D
For quality you can trust

# Japanese

(From page A1)

meeting along the first 57-kilometer route of the infamous Death March in this province.

Komiko Kato, 25, cried profusely as Edward Seeckts, a Filipino of foreign ancestry, recalled how Japanese soldiers killed his brother Francis, a lieutenant in the United States Armed Forces in the Far East (Usaffe).

"They removed his fingernails one by one. They tied a rope with a big boulder around his neck. They threw him out in the bay, then left him to drown. That was how he died," he told participants of the Santama Peace Cycle whose tour on bikes began in Mariveles town on Saturday.

## Unmarked grave

Seeckts, 65, recounted very vividly what he saw and what he went through during the war as if the events just happened yesterday in Barangay Capunitan here.

Kato wept as Seeckts drew from memory a scene he witnessed near a common grave dug up by Japanese soldiers.

"The weak and the wounded civilians were taken to that common grave. They were bayoneted to death. Their bodies were thrown in that grave," he said.

The grave remains unmarked.

In January 1942, Seeckts lost his parents. His father, a German-British, and his mother, a Chinese-Filipino, died during heavy aerial and artillery bombings by the Japanese Imperial Army.

These forms of "aggression" were never taught in school, Kato said.

"The word is absent in our history textbooks. We only learned about the Death March in civil movements," she said.

The Peace Cycle, a movement founded in Japan, is one of the efforts to discover what had been concealed from the Japanese youth, according to its officials.

After hearing Seeckts and seeing him cry, Kato said "his stories are not sad. They are full of pain."

"The Japanese youth do not know the war," she said.

Kato and seven other Japanese joined the Peace Cycle, the seventh held in the Philippines since 1995, to hear first-hand accounts of war atrocities inflicted on civilians and soldiers.

## Cross-fire victims

"The war was waged here. We were caught in the cross fire," said Death March survivor Federico Olmo, 72.

Melencio Samson's parents died during the bombings. His brother died from torture inflicted by Japanese soldiers.

Suspected of being a Usaffe spy, Samson's brother was repeatedly hit on the chest until he spat blood.

Samson said civilians identified by a *makapili* (Filipino spy working for the Japanese Army) as guerrillas were beheaded.

None of these atrocities are recorded at the Dambana ng Kagitingan's commemorative wall put up in Mt. Samat in this province, where one of the fiercest battles during the war was fought.

The role that Filipinos played and the hardships they suffered were hardly mentioned in the memorial's wall, local participants in the Peace Cycle said.

But the wounds of war have healed, said Seeckts.

"War is brutal. Nothing can be gained from anger. Let bygones be bygones. We must stop hurting," he said.

"Thank you for sharing with us your experience. These are important information clarifying what happened during the war. We will bring your stories to Japan, publish these in pamphlets," said Sutumo Omori, the movement's president.

"We must build peace by understanding the anguish of wars," said Teruo Yamada, a member of the movement.

NOW AVAILABLE IN THE PHILIPPINES!
PERSONAL ULTRASONIC NEBULIZER

PULMOMIST

PulmoMist
3-YEAR WARRANTY

Aerosol medication therapy for the effective treatment of:
- Bronchial Asthma
- Acute Bronchitis
- Emphysema
- COPD and other respiratory disorders

*Unlike ordinary nebulizers, PulmoMist penetrates deeply into the air sac (inner part of the lungs).*

*Includes:*
*AC Adapter for Home Use*
*DC Adapter for Car Use*
*Optional Accessory:*
*Rechargeable Battery*

For Adults & Children

Relief in few minutes!

Manufactured for and Exclusively Distributed by:
medical center trading corporation
Pioneer St. Cor. Shaw Blvd., Pasig City
Tels. 631-1715; 631-9355; 637-9504 Fax(632)631-7869
E-mail Address: medcen@info.com.ph

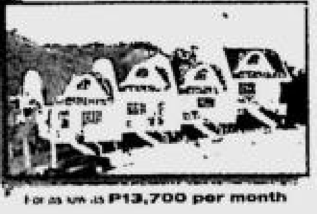
Available in selected
mercury drug
Stores Nationwide

Pasig Branch Tel 631-1715
Manila Branch Tel. 711-8374
Lipa Branch Tel (043) 7572051
Davao Branch Tel (082) 222-4404
Cebu Branch Tel (032) 254-2367
Iloilo Branch (033) 320-1413

BAGUIO TOWNHOMES

REGAL
LEXBER HOMES
METRO BAGUIO

*It's not a vacation home unless it's in Baguio...*



Own a dream vacation home in this first-class subdivision in Baguio, with beautiful people and showbiz celebrities as your next door neighbors.

Easy payment schemes up to 4 years to pay at NO INTEREST.

For as low as P13,700 per month

A JOINT VENTURE PROJECT OF LEXBER INC AND N&M LAND DEVELOPMENT INC
FOR INQUIRIES, PLEASE CALL LEXBER REALTY MANAGEMENT AND MARKETING
Tel. No: 374-2584 • 372-3206 • 410-6688 • 371-9702 • 371-9703 • 371-9704 • 410-8367 • 410-8368 • 410-8369
Email: alexis@lexber.com Website: www.lexber.com

CR NO. 00083 - LS NO. 00083
*Main Project*
LS NO. 01316 - CR NO. 01041
*SHP Component*

University of the Philippines
INSTITUTE OF JUDICIAL ADMINISTRATION
Bocobo Hall, Diliman, Quezon City

INSTITUTE ON ELECTION LAWS
March 1-3, 2001
Malcolm Theater, U.P. College of Law
Diliman, Quezon City

Thursday, 1 March 2001 (1:30-4:30 PM)
Topic : Electoral Process - Registration to Proclamation
Lecturer : Hon. REGALADO E. MAAMBONG
Commissioner (Ret.)
Commission on Elections

Friday, 2 March 2001 (1:30-4:30 PM)
Topic : Pre Election and Pre Proclamation Cases: Party List and Election Offenses
Lecturer : Hon. TERESITA DY-LIACCO FLORES
Commissioner (Ret.)
Commission on Elections

Saturday, 3 March 2001 (8:30-11:30 AM)
8:30-11:30 : Electoral Adjudication: Electoral Process, Annulments, COMELEC Procedures, Election Cases and Pleadings
Lecturer : Hon. REGALADO E. MAAMBONG
Commissioner (Ret.)
Commission on Elections

REGISTRATION FEE: P1,200.00
(Inclusive of lecture materials, snacks and certificate)

For information/query:
Please call Tel. Nos. 434-9531 or 929-7137

DIABETICS

GET THE FULL GOODNESS OF THE
AMPALAYA
AT AFFORDABLE COST

Food supplements from the Ampalaya are effective only if taken continuously as part of the daily diet. So in choosing which Ampalaya product to use, its affordability is thus vital to ensure long term compliance. So we invite you to compare the cost of Charantia Ampalaya Health Drink vs Ampalaya capsules.

Daily Cost Of *Charantia* Ampalaya Health Drink

Recommended usage is 4 glasses per day. These can be made from one tablespoonful of *Charantia* containing about 2,250 to 2,500mg of dried Ampalaya fruits and seeds. A box of *Charantia* that contains 70 grams and can make 120 glasses is retailed at only P195/box. Thus the bitterless and pleasant-tasting *Charantia* tea-like drink costs **only P1.65 per glass!!** Drinking four glasses daily, will thus cost only P6.60 PER DAY!!!

Daily Cost Of Taking Ampalaya Capsules

Presently available Ampalaya capsules contain only 350mg of crude Ampalaya powder and is sold at about P7.50 per capsule! Thus to get the equivalent of 2,250 to 2,500mg of the daily usage of *Charantia* Ampalaya Health Drink, you will need to take 6-7 capsules daily or a total cost of P45.00 to P52.50 PER DAY!!!

P6.60 vs P45 to P52.50 DAILY!!! The right choice is crystal clear. And until a more reliable and affordable Ampalaya capsule comes along, when it comes to Ampalaya, make sure it is always----

Herbcare
*Charantia*®
Ampalaya Health Drink
BITTERLESS • PLEASANT TASTING • CAFFEINE FREE • ALL NATURAL

BFAD Reg. No. FR-21182

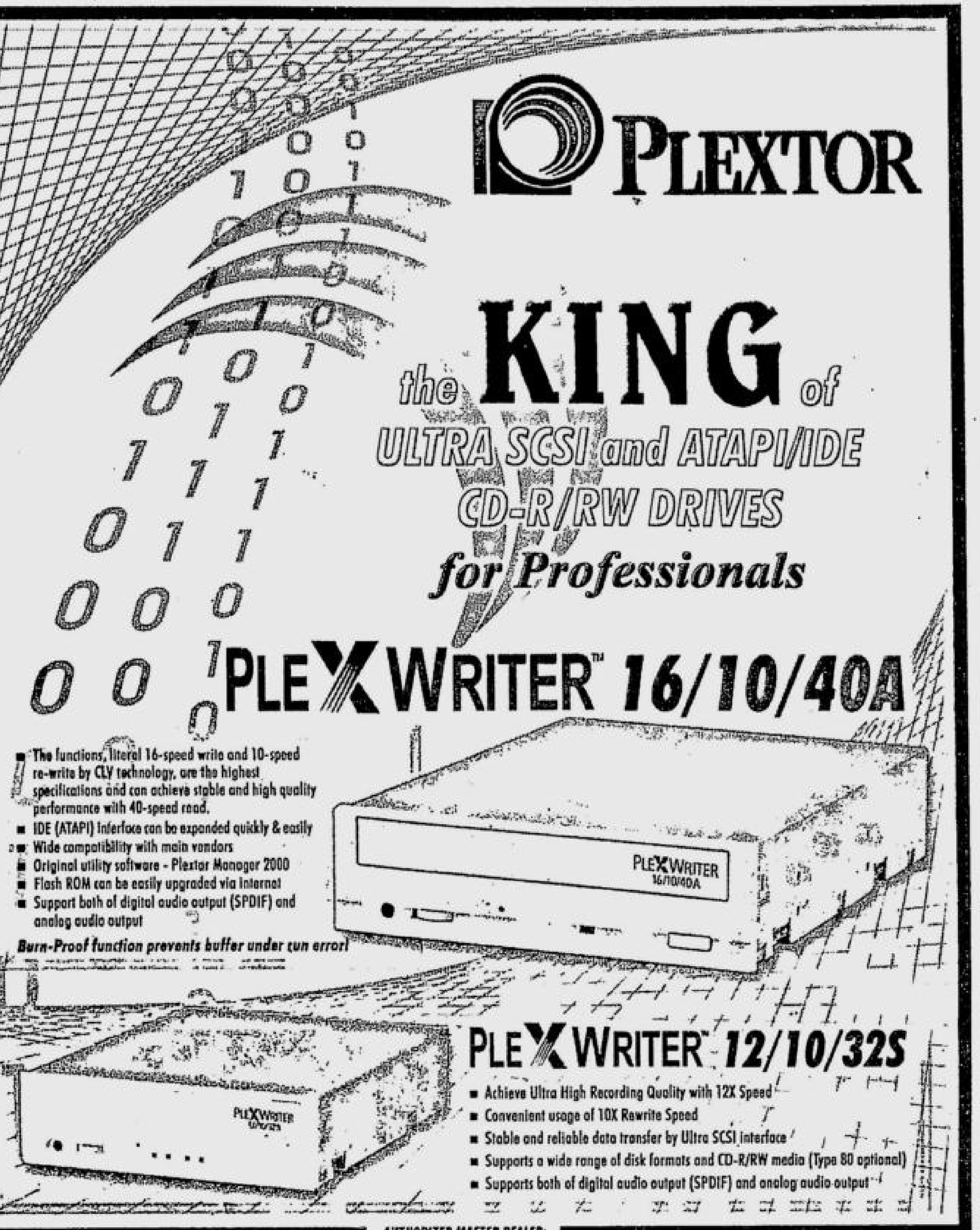
(pronounced: tsa-ran-ti-ya)

Available at: mercury drug stores & all leading drugstores nationwide

For Inquiries, call Herbcare International, Inc:
Tel (02) 513 9850 (02) 802-2485 Fax(02) 800-3252

PLEXTOR

the KING of
ULTRA SCSI and ATAPI/IDE
CD-R/RW DRIVES
for Professionals



PLEXWRITER™ 16/10/40A
- The functions, literal 16-speed write and 10-speed re-write by CLV technology, are the highest specifications and can achieve stable and high quality performance with 40-speed read.
- IDE (ATAPI) interface can be expanded quickly & easily
- Wide compatibility with main vendors
- Original utility software - Plextor Manager 2000
- Flash ROM can be easily upgraded via Internet
- Support both of digital audio output (SPDIF) and analog audio output

*Burn-Proof function prevents buffer under run error!*

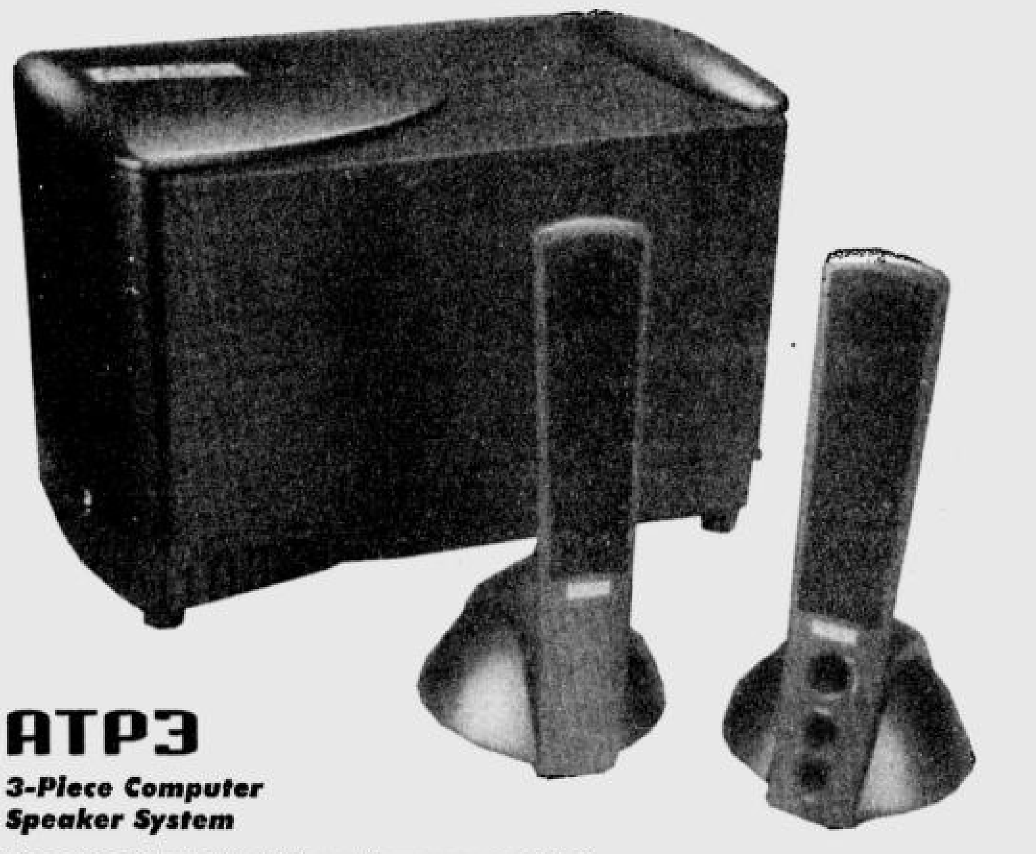
PLEXWRITER™ 12/10/32S
- Achieve Ultra High Recording Quality with 12X Speed
- Convenient usage of 10X Rewrite Speed
- Stable and reliable data transfer by Ultra SCSI interface
- Supports a wide range of disk formats and CD-R/RW media (Type 80 optional)
- Supports both of digital audio output (SPDIF) and analog audio output

AUTHORIZED MASTER DEALER:

VILLMAN COMPUTER SYSTEM
BRANCHES: G/F SUNVAR PLAZA - MAKATI: Tel. No.: 843-4371 ■ G/F CBC BLDG. - MAKATI: Tel. No.: 815-0559
G/F PACIFIC CORPORATE BLDG. - WEST AVE., Q.C. : Tel. No.: 3739872 to 76 ■ VCSI BUILDING - PAG-ASA Q.C. : (Trunk Line) Tel. No.: 929-0411
G/F METROLANE COMPLEX - CUBAO : Tel. No.: 912-2785 / 4531 ■ G/F KATIPUNAN 2000 BUILDING - KATIPUNAN : Tel. No.: 433-1224 / 8660

MICROSTATION
BRANCHES:
GALLERIA - Tel Nos 637-1473 to 74 • 637-8490
SHANGRI-LA EDZA PLAZA Tel Nos 637-2786 • 637-2787
VIRRAMALL Tel Nos.: 725-4604 • 721-1252

fully loaded
*audio quality*
and thunderous
*value*



ATP3
*3-Piece Computer Speaker System*

The superior quality high performance speaker system that delivers powerful audio sound.

ALTEC LANSING MULTIMEDIA®

EXCLUSIVE DISTRIBUTOR IN THE PHILIPPINES:
BANBROS Commercial, Inc. Tel. No.: (632) 727-3009 • Website: www.banbros.ph

# OPINION

e-mail: feedback@inquirer.com.ph website: http://www.inquirer.net

**Eugenia D. Apostol**
*Founding Chairman*

PHILIPPINE DAILY INQUIRER

*Vol. 16 No. 73*
*ISSN 0116-2642*

**Isagani Yambot**
*Publisher*

**Letty Jimenez-Magsanoc**
*Editor in Chief*

**Jose Ma. D. Nolasco**
*Managing Editor*

**Abelardo S. Ulanday**
*Associate Editor*

**Artemio T. Engracia Jr.**
*News Editor*

**Nilo B. Paurom**
*Assistant News Editor*

**Pergentino B. Bandayrel Jr.**
*National Editor*

**Gerry Lirio**
*City Editor*

**Jorge V. Aruta**
*Opinion Editor*

**Rosario A. Garcellano**
*Senior Deskperson*

**Amando Doronila**
*Editorial Consultant*

**Marixi R. Prieto**
*Board Chairman*

**Alexandra Prieto-Romualdez**
*President*

**Renato R. Reinoso**
*Senior Vice President for Sales and Marketing*

**David O. Valdes**
*Senior Vice President for Corporate Services*

**Felipe R. Olarte**
*VP for Advertising*

**Gloria P. Lardizabal**
*AVP for Circulation*

The Philippine Daily Inquirer, Inc has its business and editorial offices at Chino Roces Avenue (formerly Pasong Tamo) corner Yague and Mascardo Streets, Makati • P.O. Box 2353 Makati Central Post Office, 1263 Makati City, Philippines • Our new telephone numbers are 897-8808 connecting all departments; Editorial Fax 897-4793, 897-4794; Advertising 897-4807; Circulation 527-33-42, 527-33-48, 528-01-83, 528-01-86 and 528-02-13, Fax: 528-02-34.

All rights reserved. Subject to the conditions provided for by law, no article or photograph published by the Philippine Daily Inquirer may be reprinted or reproduced, in whole or in part, without its prior consent.

## Back to barracks

**EDITORIAL**

THE ARMED FORCES has had far more than its share of public accolade for its role in People Power II as compared, say, with that of the NGOs and the urban poor groups who rushed to Edsa on Day One of People Power II and stayed put until the day was won.

Only the latest of a series of generous tributes from President Macapagal came during the annual rites of the Philippine Military Academy Alumni Association. It was her eighth official, military-related engagement in four weeks. This is not to include the times she administered the oaths of office to retired generals whom she had appointed to key posts in her administration.

At the PMA, she could not express her gratitude enough, the President told retired and active military officers, for their "gallant display of courage and integrity and your firm loyalty to the Constitution" which resulted in the "peaceful and constitutional resolution" of the crisis. To back up her words, she increased benefits for soldiers, all of which are well-deserved. But it must also be noted that the men in uniform were only doing their constitutional duty to protect the people. The trouble with making a big deal about the military contribution to People Power II is that the President could be courting trouble. We can sense it coming out of the intense maneuverings among the contenders for the post of AFP chief of staff. The present chief of staff, Gen. Angelo Reyes, turns 56, the mandatory age of retirement, on March 17 but Estrada had extended his tenure to July 2002.

Just when the new President was warming up to Reyes, and saying that she was retaining Reyes, Marine Lt. Gen. Edgardo Espinosa spoke up during a press conference which seemed to have been called for no other purpose than to remind the President of the credit due him. His political backers made clear that Espinosa was the first officer who provided security to Gov. Chavit Singson after he squealed on Estrada's *jueteng* collections. He was also the first to mobilize a military contingent which planned to march on Edsa and withdraw support from Estrada.

Espinosa also seemed bitter that Reyes had preempted him at Edsa and that Reyes had done so only when he no longer had any choice. This was Espinosa's version. Reyes had another. Even if the two generals had quickly patched up their differences, the back and forth indicated the makings of a fractious military.

Reyes was still secure about keeping his post until a group of retired generals declared that doing so was illegal. Two days later, Ms Macapagal announced that she was retiring Reyes. The INQUIRER has learned that had Ms Macapagal not retired Reyes, a protest movement would have manifested itself at the PMA homecoming.

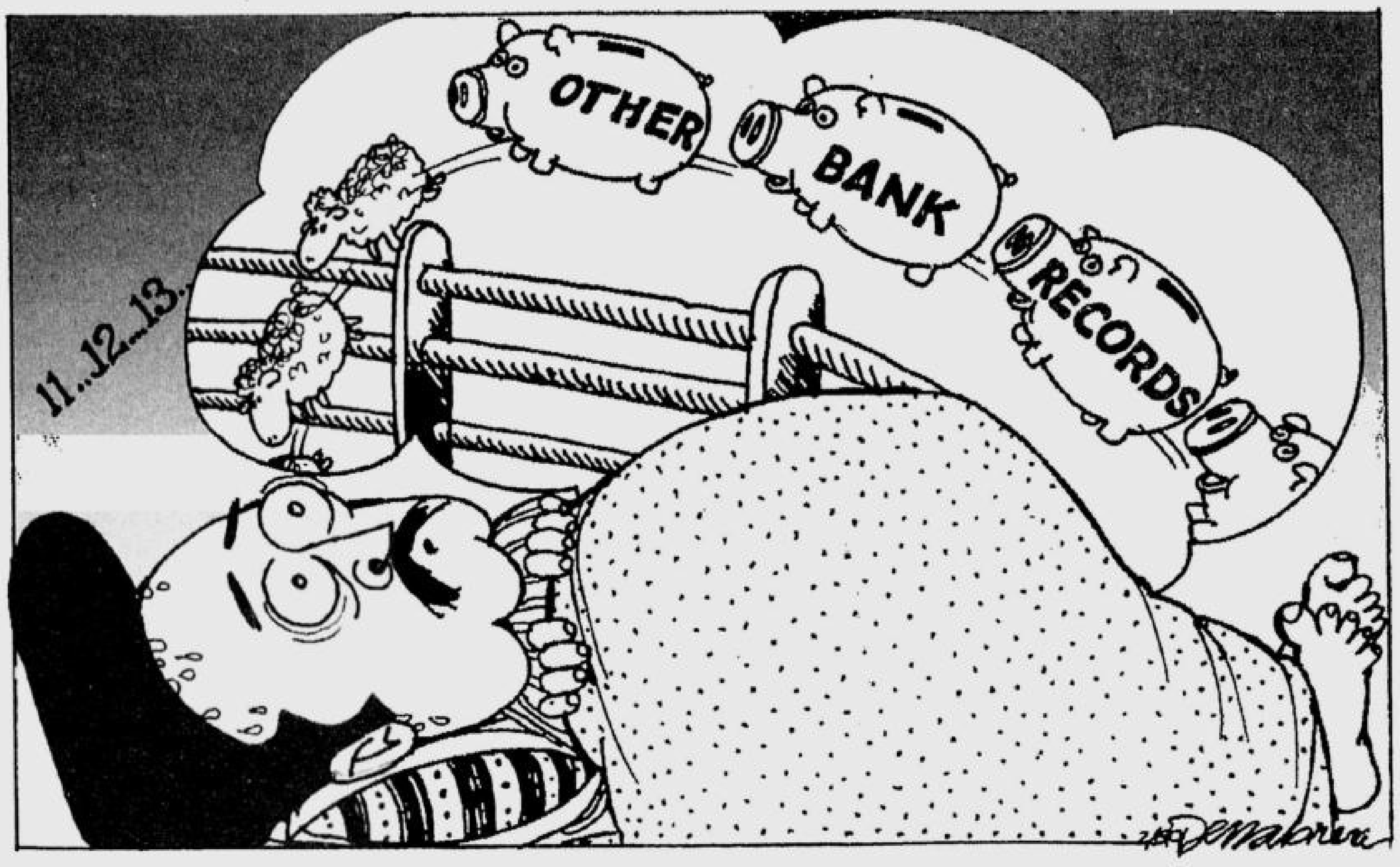
As can be expected, Reyes is actively supporting another candidate to take over his post. He has reportedly instructed his allies to spread long-held suspicions about Espinosa when he was the Southcom commander in Mindanao. Like his alleged business and lucrative links to Estrada's friend and former adviser, Lepeng Wee. For still unexplained reasons, Reyes suddenly relieved Espinosa of his command early last year. But the Reyes tactic to discredit Espinosa may have backfired. The Marines now seemed to have closed ranks behind one of their own.

At the PMA homecoming, the much-heralded edge of Espinosa (PMA Class 1967) over the other candidates, the Army commanding general, Lt. Gen. Diomedio Villanueva, and the AFP vice chief of staff, Lt. Gen. Jose Calimlim, reportedly turned off other PMAers. PMA classes 1966 (Reyes class), 1976 and 1981 grumbled about Espinosa's disqualifications, including his friendship with Estrada. And they carried on as though the choice of chief of staff was within their power to make. Only the President has that exclusive power.

After Edsa I and II, returning to barracks has been hard to do for the military. They appeared to bestow on the military a rising sense of entitlement.

What good has it done the country for the President to court the military as assiduously as she has? The AFP contribution is undeniable. But neither should it be blown out of proportion. Its contribution to the peaceful disposition of Joseph Estrada made history. But the AFP was not alone. The people started and finished it. The military only came in at the last moment. That moment when the mass of protesters on Edsa had already made Estrada's ouster inevitable and irreversible.

Where she continues to profess profuse gratitude to the AFP, she is well-advised to cool it. She is better advised to attend to her promise of good governance to get the full support of the people. As the coups during the Aquino administration had proven, no military intervention succeeds without the people's support.



## The Bagatsing-Lopez tiff in Manila

**AS I SEE IT**

*Neal H. Cruz*

NOW, wasn't Supreme Court Administrator Alfredo Benipato a much better choice for chair of the Commission on Elections than former Rep. Emigdio Tanjuatco? And it was sporting of Tanjuatco to withdraw his nomination when he learned that President Gloria Macapagal-Arroyo was to appoint somebody else.

But now a similar problem again faces the President. She is being pushed to appoint former Rep. Dante Tinga as energy secretary. While that will make the oil companies very happy, it will make the people very, very angry. Tinga is largely responsible for the greedy appetite of the oil cartel for more profit that is still raising local petroleum prices.

Tinga is the former chair of the House energy committee that crafted the two Oil Deregulation bills that abolished government control over the prices of oil products. The first one was declared unconstitutional by the Supreme Court, prompting Congress to pass a second one, also crafted by Tinga's committee, that is just as bad. It is suspected that it was the oil companies themselves that drafted the bills. And it is not hard to believe that because the bills really favored the Big Three. Then President Fidel Ramos made it worse by shortening the transition period from a regulated to a deregulated industry to only one month. We are now reaping the whirlwind of Tinga's folly: uncontrolled fuel price increases. Tinga is a protégé of Ramos, the present puppet master probably manipulating the appointment of Tinga to the Department of Energy. Is Tinga being rewarded for being an obedient puppet?

Pinocchio, er, Gloria, is the President and she should not let others use her to have their protégés appointed to juicy jobs. The people at Edsa wanted you, Gloria Macapagal-Arroyo, to be the President, not Fidel V. Ramos. The Constitution also mandates you to be Erap's replacement. Don't surrender your authority to others.

Mr. Ramos, *tama na naman*. Ex-president *ka na. Marami nang mga bata mo ang nalagay na sa pwesto. Tama na, sobra na.*

* * *

**The People Power Coalition is facing another problem in Manila. The coalition has chosen former Rep. Amado Bagatsing as its official mayoralty candidate in Manila but former Mayor Mel Lopez wants to get the nomination for himself. Bagatsing is a member of Kampi, Gloria's party, and Lopez is chair of the Lakas chapter in Manila. Kampi and Lakas are among the different political parties that banded together as the People Power Coalition.**

**Bagatsing cried over his dinner one night last week as he narrated his travails. He said he did not want to be mayoralty candidate but was forced and even tricked into it by Lopez.**

**Long before the impeachment trial, Bagatsing said he was a supporter of Erap but as the evidence at the trial unfolded, he began to realize what a corrupt official Erap was.**

**"*Malaswa na. Nakakasuka na*," he said. "So, *kumalas na ako*."**

**He said he led his Kabaka followers in protest marches on Ayala and to Edsa People Power II and delivering speeches on stage. Lopez occasionally showed himself there but never spoke on stage, Bagatsing said.**

**Before Edsa, Lopez did not want to run for mayor, he said. "He kept pointing to me, but I also did not want to run." Both Lopez and Bagatsing have lost to Mayor Lito Atienza and former Mayor Alfredo Lim, both of whom will run for mayor this May. "As time was growing short, Bert Romulo told us to 'toss coin' to resolve who the candidate would be. We did and Lopez won."**

**"*O, ikaw na ang kandidato*," Bagatsing said.**

**"*Hindi, hindi, ikaw na*," Lopez allegedly said.**

**"*O*, Amado, *ikaw ang kandidato*," Romulo reportedly said.**

**"And that was it. I made preparations for it. I issued instructions to my leaders and followers," Bagatsing said.**

**Suddenly, after Edsa, Lopez wants to be the official coalition candidate. "If he had only said it earlier, I would have gladly given way," Bagatsing said. "*Pero subo na ako ngayon. Nakakahiya na sa mga* leaders *ko*. There is no more turning back. *Ano ba naman ang ginagawa sa akin ni* Mel?"**

**And that's where the situation now stands. The President and the coalition have to resolve this issue quickly before pride and bad blood make a compromise impossible. It is bad enough that Atienza and Lim are very strong rival candidates. Now the Bagatsing-Lopez tiff would make it even worse for the administration.**

* * *

I think the campaign thrust of pro-Erap senatorial candidates is the worst way to woo voters.

"*Walang iwanan. Ipaglalaban ang kaibigan.* (We don't abandon a friend. We will fight for him)," cried opposition candidates Juan Ponce Enrile, Dong Puno, Dr. Loi Ejercito, Jamby Madrigal and Umbra Tamano at a rally in Pasay City.

That is the surest way to lose votes. They are saying that they want to become senators not because they want to serve the people but because they want to serve Erap, the same man whom the people kicked out of Malacañang for graft and corruption and other high crimes. A vote for these senatorial candidates is a vote for Erap.

Is there still anybody who wants Erap to return besides these five and Rene Saguisag?

* * *

**Today's Gloria joke:**

**You've read the similarity between Gloria and Pinocchio ("As I See It" joke, 2/15/01), now what is the difference between them?**

**Answer: Pinocchio was a wooden puppet who became a real boy. Gloria is a real girl who became a puppet.**

## Wisdom, not cleverness

**THERE'S THE RUB**

*Conrado de Quiros*

I THOUGHT I had seen the last of legal gobbledygook (as Sen. Rodolfo Biazon brilliantly put it) employed to thwart common sense (as Thomas Paine even more brilliantly put it) when Ferdinand Marcos and Erap went. But comes now Rene Saguisag doing more of the same.

His argument, which he spells out long-windedly in his petition for Erap, is basically this: Gloria Macapagal-Arroyo is just an "acting President" for two reasons:

One, Erap never resigned from his office. He merely temporarily vacated the premises after being driven out by an angry mob. "As a consequence of the serious civil disorder posed by agitated rallyists and demonstrators, Petitioner, willy-nilly, found himself unable to discharge his duties and to perform the functions of his office." The vice president may take over the post of president only if it is vacant. It is not vacant.

Two, Erap was toppled by a few thousand souls, not by the people. It was essentially a coup by the elite, who effectively disenfranchised the *masa* who had overwhelmingly brought Erap to power. "The ballot box is still the best determinant of the will of the people....How about the ignored disenfranchised millions? Are they not to be counted simply because they have not spoken for a variety of valid reasons?....'Direct democracy' as happened last month is not the best and certainly not the constitutional way of dismissing or picking a President of 70,000,000 souls spread in an archipelago."

The first is silly. At the very least, you must wonder why a president that cannot defend himself from every angry mob that comes along must continue to be president. But let us treat this argument as though it were serious.

The presidency *was* vacant at the time Gloria Macapagal-Arroyo took over for two reasons. First because it was never filled. You want "president in an acting capacity," you won't find anybody who better fits the bill than Erap. Erap was voted to power for reasonably good acting, he was booted out of power for horribly bad acting. What we had was not a president but a goon acting as president. Erap did not start acting willy-nilly the night he left Malacañang, he started acting willy-nilly the day he stepped into it. That was what the impeachment trial showed, as profound an education in history and politics, civics and politics, phony myths and authentic regional accents, as we will ever get. The people saw through the masquerade, they removed him from power.

Second, because Erap did not have to resign. His employer, who was the Filipino people, fired him. Take it from the placards the rubber-slippered workers in People Power II, who are as elite as the beerhouses near the Shrine are elite, carried: "Erap, you're fired!" It is irrelevant and immaterial what Erap's motives were when he fled Malacañang. The people would have nothing to do with him anymore.

Which brings us to the heart of the matter, or the only true problem here: Whether Erap was fired by the people or by the elite.

If it were true that the ballot box is the only reliable determinant of the will of the people, what is Cory doing here? If I recall, it was Marcos who won the "snap elections" of 1986, not Cory. One may argue that those elections were fraudulent, but the same problem arises: Who determines that? The answer of course is: the people.

Which brings us also to the Marcos loyalists' argument that the people who massed at Edsa the first time around were not the *masa* but the elite, not the silent majority but the loud minority, not every Tom, Dick and Harry but every clone of Cory, Sin and Ramos. How is that argument different from Saguisag's?

It isn't. And the answer to it is the same. Even from a completely legalistic viewpoint, you want to construe silence as meaning something, as Thomas More said in Robert Bolt's "A Man for All Seasons," construe it as meaning assent. The only valid reason you can find for the majority being silent when Erap was being pilloried nightly at the Shrine was that they thoroughly approved of it. No, they rejoiced in it, they applauded it in their hearts. That was the reason they were silent. Otherwise, they would have risen up to stop it.

To this day, it boggles my mind to imagine where people get this notion that it is the easiest thing for demagogues to incite a mob to overthrow government. The communists have been trying to do that for the last half century, and all they've done is discover new understandings of the word "protracted."

Or that it is the easiest thing for the elite to topple a popular leader. True enough, the elite *have* usurped power from popular Filipino leaders—they did so twice near the turn of the 20th century, when Emilio Aguinaldo wrested power from Andres Bonifacio, and when the *ilustrados* wrested power from Emilio Aguinaldo—but they've always done so from above, never from below or by inciting the people to rebel against their beloved leader. It's idiotic, or a recipe for suicide. This would be the first time in the history of this country where an elite mounted a coup against a popular leader by resorting to popular revolt. No, this would be the first time in the world, which should make it to the Guinness Book of World Records.

The reason in fact that it succeeded was that it *was* a popular revolt. It was waged not by the elite—though, yes, they took advantage of it for their own ends—but by the same people who voted for Erap in the last elections. While at this, who says it was just the *masa* who brought Erap to power? The Edgardo Espiritus of this world did so too, as well as the elite of UP, thinking he would be good for the country, or prove easy to manipulate. But that was the reason Erap was powerless to defend himself from the "agitated demonstrators" at Malacañang. A popular leader will have no problems defending himself from agitated demonstrators. An unpopular leader will have problems defending himself from an agitated nation.

"Direct democracy is not the best or constitutional way to dismiss a president? Oh, but it is. For the simple reason that it is the most miraculous, or magical, thing to have. It can't happen unless Filipinos find a compelling need for it, enough to brave tanks, grime and horrible text spelling for it. You won't find better proof of it than that Ms Macapagal is well ensconced in Malacañang. Unlike Cory, she wasn't the first choice of Filipinos to succeed Erap—she was probably the last. But try getting rid of her through an exercise of "direct democracy."

There is a difference between legalism and legality, contrariness and independence, cleverness and wisdom. The sooner Rene Saguisag discovers that, the sooner he will be able to put his abundant talents to better use.

# Not extending Reyes is first act of 'good governance'

**POLITICAL TIDBITS**

*Belinda Olivares-Cunanan*

MY husband and I attended the PMA Alumni Association homecoming at Fort del Pilar in Baguio City last Saturday, where his class, PMA '61, celebrated its 40th anniversary. Our mistahs, most of whom had earned stars (one of them, Rodolfo Biazon, earned four stars as AFP chief of staff and went on to become a two-term senator), marched in dark pants and grey barongs tailored by King Philip, while we ladies wore identical red blazers and black slacks. Class '61 and their ladies looked smart and chic, if I may say so myself.

West Point '50 Fidel Ramos, who was adopted by PMA Class '51, and wife Ming joined their golden jubilarian classmates who came in full force, the men sporting dark suits and bright yellow silk ties imported from Hong Kong, and the ladies in grey blazers and yellow blouses. Class '51 is a model in longevity—out of the original 75 graduates, 52 showed up after 50 years! Among them was my former Murphy neighbor, retired PAF Col. Ben Kintanar, who came with his wife, the former Andrea Castañeda, daughter of the late AFP Chief Mariano Castañeda, and their entire clan.

* * *

**Baguio gave us a glorious 10-degree weather to enable the different classes to hold their outdoor picnics at the PMA grounds after the traditional alumni parade. President Macapagal flew in with husband Mike Arroyo for their first appearance at Fort del Pilar. GMA is an associate member of PMA Class '78, while Mike was adopted by Class '74. Trooping the line aboard a ceremonial jeep, GMA passed by her husband's class and the couple waved to each other. Mike, a camera buff, seems to be serious about being his wife's "photographer." During the ceremony he sat in lotus position at the base of the presidential podium, as he took photos of his wife.**

**GMA, now quite slim, cut a good figure in her maroon pants suit while trooping the line and saluting the cadet corps, but her salute could be improved. The Inquirer photo yesterday showed her fingers still *baluktot* and parallel to her eyes, when they ought to be stiff, straight and slanting toward the right eyebrow.**

* * *

Addressing her mistahs from Class '78 at one point in her speech, GMA, with a big smile, sought an apology from her "classmates" and said she must now transcend class ties and be "cavalier" to the entire officer corps. That drew applause from the grandstand.

What struck a positive chord among Class '61 ladies was GMA's humility in asking for continued support from the military which she acknowledged to be among the "chief builders of the path that brought me to this position of President and commander in chief." Conceding that it has not been easy, she exhorted the military to help her "become a good President" and restore the people's faith in government. That's a request few can shirk from.

* * *

**During the media women's recent lunch with Executive Secretary Rene de Villa, he was queried on whether GMA was beholden to the military. He said without hesitation, no. He insisted that she is just doing her part in consolidating forces, like any military commander would. To me one indication that GMA is not beholden to the military is that she did not extend AFP Chief of Staff Gen. Angelo Reyes' tenure beyond his 56th birthday next month. Her predecessor had extended his term for one year. GMA's decision was a big step in returning the military to professionalism. It is doubtless a popular move within the AFP.**

**In her speech, GMA lavished on Reyes the praise he fully deserves. Before the entire officer corps, she pointed out that when Reyes threw his support behind her that fateful Jan. 19, "he asked me nothing in return, not even the extension of his term." All Reyes asked, she said, was "good governance." Disallowing extensions of retiring officers is the first step to good governance.**

* * *

I find it quite ironic that the issue of "total log ban" as espoused by Senate President Nene Pimentel and former Sen. Orly Mercado, as against "total commercial log ban," as advocated by Rep. Heherson Alvarez, should again be resurrected in connection with the prospect of Alvarez's appointment to the post of environment secretary. Pimentel has objected to it, and in fact has called Alvarez rather strong names like "closet logger." He was quoted in one newspaper as saying he suspects Alvarez to have logging interests because he does not believe in total log ban, but he did not substantiate his charge.

I'm really surprised at Pimentel's vociferousness, because he has known Alvarez from the days when they were both fighting Marcos.

* * *

**I have been looking at this issue of total log ban as against "selective log ban" since those days when they were debating this in the first post-Edsa Senate. I have kept a whole file on this issue and I dug up the two legislators' bills. I note that Pimentel's SB 706 in the Eighth Congress is only one and one-fourth page long, and the one idea it was pushing was "to prohibit logging operations of any kind in any forest or timber land, forest reserves or watersheds for the next 25 years." But it did not contain any details on how to implement this ban.**

**On the other hand, Alvarez's SB 703 was 19 pages long and fully detailed. It sought to impose a ban on virgin forests, watersheds and protected areas, as well as on commercial logging operations for 30 years; it also prohibits the issuance of timber license agreements. The difference between Alvarez's bill and that of the total log ban advocates, however, is that Alvarez's would allow community-based harvesting of forest products, especially for the indigenous peoples and the marginalized upland population for their own consumption. He envisions, among other things, alternative programs for those displaced by the log ban, a reforestation program to cover at least 60 percent within three years and 80 percent within five years and the creation of a forest protection and maintenance fund.**

* * *

As I saw it then when the debate was in full swing, total log ban was, and is an obsolete idea that no nation in the world has adopted because it is unworkable, as stressed by the Rio Summit of 1993. In fact it achieves the exact opposite of what it aims to prevent—the destruction of the forests. To be sure, "total log ban" is a populist sloganeering meant to score *pogi* points, pretty much like "Erap para sa Mahirap." But does it work? Alvarez insists that total log ban will wipe out our forests faster than all the combined efforts of loggers. Why? Because, it would create extreme scarcity of wood products that would tempt all the 3 million forest dwellers to indiscriminately cut every tree in sight to meet inordinate demand and astronomical prices of logs.

# 'Culture of honesty'

**LETTER FROM MINDANAO**

*Carolyn O. Arguillas*

WHILE waiting for my order of chicken barbecue a few days ago, I overheard the stall owner and a policeman talk about the change in administration and why Erap should have been allowed to remain in office. Curious, I asked: "You do not believe Erap was corrupt?"

"He was," the two said, but quickly added: "*Tanang presidente kurakot. Wala'y presidenteng dili kurakot.*"

At the height of Juetengate, I asked a government official if employees in his office have a clear idea of what a corrupt act is.

He said there is little opportunity for corruption in his office because it is a service provider. "We're not a lucrative office," he said, adding, "imagine government offices where there are direct money transactions?"

In "non-lucrative" offices like his, he said, corruption occurs during procurement of supplies when the usual "10 percent" is at work. "That's not even seen as corruption but SOP (standard operating procedure). The supplier also thinks that is SOP so they give because government may take some time to pay, but it pays and it orders by bulk," he said.

In a previous assignment, he said the boss ordered furniture for the office and the supplier, so eager to maintain goodwill for future deals, gave a piece of furniture as "bonus." The boss had the "bonus" delivered home. Not corruption, the boss said, claiming the agency paid only for the furniture ordered.

The National Anti-Corruption Framework and Strategy 2000 states corruption "refers to the use of public office for private gain or the betrayal of public trust for private gain," and graft "refers to the acquisition of gain in dishonest or questionable manner" (for more details, visit the countercorruption website of the Transparent Accountable Governance (TAG) joint project of the Asia Foundation, Social Weather Stations, Philippine Center for Policy Studies-UP, Philippine Center for Investigative Journalism and the Makati Business Club at www.tag.org.ph).

There are several laws on anti-graft and corruption but for quite a number, what is a corrupt act is not viewed as such but as "SOP."

The worst is "leadership by example" within that "culture of corruption." We've seen the worst example in Erap. If he doesn't get jailed along with his conspirators, say goodbye to "new beginnings."

Stopping corruption is not easy but rather than wallow in pessimism, here are encouraging thoughts from Prof. Rudy Buhay Rodil of the Mindanao State University-Iligan Institute of Technology. The historian and peace practitioner wrote:

"I think we should begin by defining corruption and making everyone, whether in government or elsewhere, understand what it means...That may be a good point to start from. Our culture is full of unspoken messages, body language, gestures…it is not so easy to determine when a gesture is a friendly invitation for snacks, or *usa ka bulig nga saging* in appreciation for a good deed, or *suhol* to facilitate processing of certain papers, or downright bribe to a traffic police from a traffic violator.

"But it is precisely because of the invisible nuances in our culture that I am suggesting that we work on individual responsibility. I am more concerned with creating a culture of honesty. Is there some way we can propagate honesty and self-regulation, or create a climate for the same, especially in, but not limited to government offices? This self-regulation, to me, is the best foil to corruption. We need to create a new culture, new ways of asserting our rights: e.g. how to get our desired service without being obliged to shell out cash or kind; how to serve without demanding cash or kind in return for service.

"The 10 percent for contracts and purchases is usually invisible. It does not appear in the official receipt. It comes in kind or in cash. So, unless there are sufficient witnesses, no case will stand in court. Yet everybody knows about it, how it works, and so on.

"The range of so-called SOP is endless, from a stick of cigarette to millions. If we are willing to accept small victories and slow returns on effort, I believe we need not be pessimistic. Because if we go for the systematic elimination of graft and corruption, rather than creating a culture of honesty, we just might end up very frustrated because we cannot possibly imprison all the grafters. That is a huge percentage of the population. And considering our culture again, cash and kind will flow to extricate those who have been arrested—assuming arrests can be effected at all.

"But if we take it upon ourselves first to cleanse ourselves individually, with plenty of encouragement, even guidance, from a systematic campaign, we can work out the details later. The machineries are all there: the different religions are in place; the various educational institutions are there. Yet how come no campaign is taking place? I think it is because no one has given it a serious thought. Media, too. Is it possible for media to elevate good deeds to the level of 'news,' or not limit newsworthy acts of honesty to big once-in-a-lifetime cases of honesty like a driver returning a bagful of cash to its owner? There are thousands of Filipinos who are honest. How come nobody pays them any attention?

"One good thing we learned from martial law is that we are easily alerted to acts of oppression or injustice or exploitation and we react immediately as a preventive measure. But it seems we need to put some more attention to creating alternative cultures and systems.

"Perhaps we need to develop new ways and means of asserting our rights and getting our way in accordance with our principles. Must we always say I am 'helpless' against the system?…A friend in Manila has long been into import-export business and has never allowed himself to shell out non-legitimate fees at the Bureau of Customs or any government office. He is a very successful businessman. He tells them very nicely but firmly that he is not comfortable coming across to meet their demands. He is willing to accept delays. The important thing is he is able to remain true to his principles.

"I think we need to believe in ourselves as capable of resisting or getting around demands for '*suhol.*' Our worst enemy is when we believe that we are helpless victims of a system and must come across to survive. We have already lost even before we started."

# The promises of Pulog

**COMMENTARY**

*Dean Jorge Bocobo*

KABAYAN, a mountain village lost in the timelessness of the Cordillera where Benguet, Ifugao and Nueva Vizcaya intersect, lies in a peaceful valley at the foot of Mt. Pulog, a mountain sacred to the indigenous people of these parts who believe it is part of heaven. President Gloria Macapagal-Arroyo was said to be helicoptering to Kabayan from Baguio after the PMA ceremonies over the weekend. No doubt she come to honor our mountain brethren and to bring the good tidings of people power even to this highland fastness, with its proud and ancient culture only now being slowly discovered through artifacts like mummies and funeral caves.

I was actually dismayed at the news of the President's planned visit to Kabayan because totally by coincidence, Kabayan is also the starting point of our long-planned hiking trek up the breathtaking Akiki Trail to Mt. Pulog Peak. In fact, by the time you read this, I am hoping to be viewing the most glorious of sunrises from Luzon's tallest promontory almost 3 kilometers above sea level. I thought I would escape the hothouse atmosphere in Manila and revel near zero centigrade weather for a few days! Who would have thought that the normally idyllic, even desolate, atmosphere of this place that is a favorite pilgrimage for mountaineers, would be unexpectedly gifted by a presidential visit. Now I will have to abandon my purely escapist intentions in coming here and think about what this all means.

Of course, those familiar with the implacable vastness of these mountainous regions know that even such a visit will only be momentary ripple in the ocean of blue sky and green, pristine forests, hiding the invisible and the neglected who live a meager, hard-scrabble life here. Imperial Manila is more impotent to change things in these hinterlands than perhaps we would care to admit. But it's true.

Nevertheless, perhaps the new President will be inspired by the natural beauty and wild grandeur she will see here to move on the fundamental issues that relate to our environment and natural resources. At the time of this writing, the DENR does not yet have a newly appointed secretary.

The DENR is a sensitive and important department of government which ought to be looked at more closely because it seems to me that it has a conflicted charter. The "environment" part of its mandated tasks and responsibilities are in constant conflict with the "natural resources" part of the DENR. It is the same situation that existed in the United States when they had a so-called Department of the Interior, before it was abolished and replaced by the now highly respected Environmental Protection Agency. The US EPA is an independent government department that has not just regulatory but also enforcement powers when it comes to environmental laws.

The Philippines sorely needs to establish the equivalent of the US EPA in order to ensure that laws such as the Clean Air Act have an able champion in the executive department. The "natural resources" portion of the DENR can easily be reassigned to other line agencies such as energy and agriculture, to make room for the DENR's transformation into a true environmental watchdog and enforcer. It is unnecessary for me to bewail here the miasmic state of our urban atmosphere, the solid waste crisis, and every other instance of our poisoning ourselves and the planet. So I think that such reorganization is necessary to give the environment its just priority on the national agenda.

Although we normally think of natural resources as being things like oil and metals or minerals, the Philippines has more than a significant storehouse of biological resources in the form of plants and animals with tremendous commercial value. The Philippines is considered a "biodiversity hotspot" with lots of biological resources still to be tapped and developed.

Such rare and valuable resources are known to exist right here within the elfin oak forests of Mt. Pulog National Park. An outstanding example has to do with the anti-cancer, anti-tumor compound called taxol, which is a potent substance contained in the needles and bark of the yew tree. Last year, the American biotechnology firm Phyton Inc. which pioneered the development and production of taxol as a chemotherapy drug, reported that it has been surveying various species of the yew tree for taxol potential from Oaxaca state in Mexico to the fjords of Norway to the forests of America, (where it is common and used ornamentally). One of the most promising were reportedly specimens collected from *taxus sumatrana*, a poisonous tree found in the mossy forests high on Mt. Pulog and Mt. Apo in the Philippines. These specimens are now part of a very large culture collection of several hundred clones taken from yew tree specimens collected worldwide and maintained at the Smith College Botanic Garden. So I shall be stalking this arsenal in the fight against cancer during our trek in Pulog's forests.

Now here's the kicker. Phyton is mass producing cell cultures of yew in a 75,000 gallon "bioreactor." So that from a very small sample of a given plant's "germplasm," a virtually unlimited supply of it can be cooked up and used to produce significant quantities of a very valuable anti-cancer agent. With bioreactor technology, there is no need to harvest the taxol, only strategically acquired seed material.

If the Philippine specimens turn out to be the most productive or effective, one can hear the cries of "biopiracy!" already. Yet, Filipinos would also benefit from the wide availability of anti-cancer drugs like taxol. We live in an interdependent world, one in which we, as Filipinos, certainly rely on others as much, if not more than, they rely on us. How we manage our natural resources for our benefit and everyone else's deserves our leaders' complete concentration.

# Accurate photo captions

LITTLE things mean a lot.

Estefanio Gacad, with e-mail address at gacadres@manila-online.net, is unhappy with the way the Inquirer published the Feb. 12 front-page photo of President Gloria Macapagal-Arroyo giving a P30,000 check to a soldier with a badly wounded leg.

**READERS' ADVOCATE**

*Raul J. Palabrica*

He wrote: "The caption of the photograph does not give justice to the person who was only identified as 'a wounded soldier.' That man has sacrificed so much for our country but your reporter did not even have the decency to have his name in the caption.

"This does not live up to your newspaper's code of balanced news. Businessmen, government or military official, politicians and celebrities who are photographed with the President are properly identified when their pictures are published.

"You should make it an editorial policy that every photograph published in which a high government official gives an award in whatever form, the recipient(s) must be identified with their name(s) instead of just being called soldiers, teachers, workers, farmers, etc…"

In my talk with the editorial staff, I learned that the subject picture came from Reuters, an international news agency, with which the newspaper has a wire service agreement. That's why the agency's name appears at the lower right hand portion of the photo.

And why did the newspaper have to depend on a foreign news source for a picture of a local event? Because the President barred photographers of local newspapers from taking pictures of her public activities on Feb. 10. But for unexplained reasons, a foreign news agency was able to obtain a picture of her visit at the AFP Medical Center on that day.

## Barred

As reported by the Inquirer in its Feb. 11 issue, the President suddenly became media shy when she visited on Feb. 10 the soldiers confined at the AFP hospital and the Holy Family Church to check on the living conditions of the victims of the fires that recently hit Manila and Makati.

In compliance with her request for privacy, no pictures were taken of the two events. The reporters had to make do with the press release of the Malacañang press staff on these activities.

The coverage blackout proved to be incomplete. In the evening of Feb. 11, the Inquirer saw the subject photo in Reuters' database. Attracted by the human interest angle of the picture, the editors decided to put it on the front page using the caption that accompanied it.

How Reuters got hold of that photo in spite of the coverage ban imposed on the event is a big question mark. Either its photographer was able to sneak in and get a picture, or someone in the presidential entourage or the people who were at the hospital premises took a picture and passed it on to Reuters.

In fact, if you take a close look at the photo, you will see a man in short-sleeve military uniform making a videotape of the President's presentation of a P30,000 check to the wounded soldier.

On the question of why the name of the soldier was not stated in the caption, a member of the editorial staff explained that identification and deadline constraints prevented them from getting the name of the soldier.

In the first place, they did not know who to get in touch with at the military hospital for the soldier's identity. And even if they knew, it was doubtful if that person would be willing to give any information about the soldier considering the coverage ban earlier imposed on the event by Malacañang. Besides, the deadline to "put the newspaper to bed" was closing in and so the staff was forced to use the caption that accompanied the photo.

* * *

Oscar Tan of Ateneo de Manila perceives a certain anti-Chinese bias in the manner the Inquirer handles news that involve Chinese-Filipinos or Chinese nationals.

Referring to the Feb. 6 issue, he pointed out that "on your front page, you labeled Lucio Tan a Chinese-Filipino businessman in the lead. In the Metro section, you have the headline 'Big-time Chinese drug pusher falls.'

"Since I have never seen a headline with 'Ilocano businessman' or 'Ilonggo businessman' and have never seen any label except for 'Muslim rebel' or something similar, I must assume that this is discriminatory. It somehow implies that being Chinese has something to do with drug pushing or cronyism. Since I am Chinese, this somehow implies to me that I should feel guilty for being born Chinese.

"I find it inconceivable that the Inquirer is not conscious of how it implies all this with the wording of its articles, never mind that there are thousands of other Chinese-Filipinos aside from Lucio Tan and Dante Tan. I really feel it is unfair."

When asked for her reaction to Tan's complaint, the editor in chief said that there is no intention to besmirch or slur the reputation of Chinese-Filipinos when that phrase is used to identify them.

She explained that Lucio Tan is identified as such so the readers can know more about him. While it is true that Tan is a prominent businessman and needs little introduction, the Inquirer writes the news about him or his activities as if the readers are reading them for the first time.

Rather than consider the reference to his (Tan's roots) to be pejorative, it should be construed as a subtle tribute to his and other Chinese-Filipinos' business acumen.

With regard to the identification of Chinese nationals involved in serious crimes, the editor in chief explained that the same practice is used when nationals of other countries are caught in the same situation. By indicating the foreign links of drug pushers, the public is made aware of the serious consequences of the operation of international drug dealers in the country.

She concluded by saying that the Inquirer will not use "labels" in its news reports unless the situation calls for it or it is essential to the understanding of the news.

* * *

*The readers' advocate may be reached at the following address: "The Readers' Advocate" c/o Philippine Daily Inquirer, Chino Roces Avenue corner Yague and Mascardo Streets, Makati City." Or through fax nos. 897-4793 to 94, or readersadvocate@inquirer.com.ph.*

## THEY SAID

### Unrealistic expectations

"What did the two gentlemen expect after what they did? Adulation from the public for contributing to the destruction of our democratic institution by assisting the hand of Estrada in keeping that second envelope inside the Senate vault?"

***—Rep. Ernesto Herrera on complaints by Senators Tito Sotto and Robert Jaworski against cell phone companies***

### Palace, not post

"I abandoned Malacañang but not my post."

***—Ousted President Joseph Estrada***

### No micromanaging

"My style of governance has always been to choose good people and let them do their work. I do not micromanage."

***—President Gloria Macapagal-Arroyo on why she leaves it to Justice Secretary Hernando Perez to assess Mark Jimenez's testimony***

The INQUIRER is a member of the
**PHILIPPINE PRESS INSTITUTE**
The National Association of Philippine Newspapers

# Judas felt remorse, at least

SOME people have called the 11 senators, who voted no in the impeachment trial, many names. I don't really blame them. However, I must take exception to the label, "senator-Judas." I think this is totally unfair to the memory of Judas Iscariot.

For unlike the infamous 11, he was filled with guilt and remorse. In despair, he returned the 30 pieces of silver and committed suicide.

Of course, I'm not suggesting that the good senators do likewise. But, I am appealing, in the name of decency, that they stop saying they started Power Power II.—**FRANCIS LIM, 370 M. Calo St., Butuan City**

# Greenpeace supports Pulupandan folk

WE wish to let you know of our unqualified support for the people of Pulupandan municipality and the communities of other towns and cities of Negros Occidental in their opposition to the proposed 50-MW coal-fired power project in Pulupandan.

We plead with President Gloria Macapagal-Arroyo to immediately recall the Environmental Clearance Certificate (ECC) issued to the project covertly during the interlude of her administration's ascension to power by the principals who previously ruled the Department of Environment and Natural Resources (DENR).

We find this move by outgoing Environment Secretary Antonio Cerilles reprehensible and thus view the granting of the ECC as a clandestine act repressing public opinion. We have followed long and closely the process undertaken by the communities that have risen singularly against the proposed power plant. We are thus fully aware of the strong and unequivocal popular opposition prevailing against the Negros coal project, the sentiments of which are well documented and based on vigorous public dialogue and tediously studied reports and appraisals.

We urge the President to immediately recall the coal project's ECC and ask that the ongoing Environmental Impact Assessment (EIA) process be respected, bearing in mind the overwhelming opposition to the project registered in the EIA public hearings. We wish to underscore the fact that manifest scientific concerns raised (readily available upon request) along with the lack of social acceptability remain unaddressed.

We make this appeal in the context of the value we place on the mandate that recent events in our country have provided the President and even as we continue to campaign against polluting multinational energy companies and international financial institutions pushing dirty technology projects.—**RED B. CONSTANTINO, energy campaigner, Greenpeace Southeast Asia, Keizersgracht 176, 1016 DW Amsterdam, The Netherlands**

# Use of incinerators allowed by Clean Air Act

THIS refers to the calls from various sectors for Congress to amend the Clean Air Act to allow the use of incinerators.

I wish to clarify that the Clean Air Act already allows the use of incinerators, subject to certain conditions. Section 20 of the Clean Air Act, which relates to the ban on incineration, provides for some exceptions, including the "use of state-of-the-art, environmentally sound and safe non-burn technologies for the handling, treatment, thermal destruction, utilization and disposal of sorted, unrecycled, uncomposted municipal, biomedical and hazardous wastes."

The above exception was the result of an amendment introduced by the undersigned and Sen. Loren Legarda-Leviste as members of the bicameral conference committee on the Clear Air Act.

Rule XXVIII, Section 2, of the Implementing Rules and Regulations of the Clear Air Act provides that thermal treatment and non-burn technologies may be used in the handling, treatment, thermal destruction, utilization and disposal of sorted, unrecycled, uncomposted, biomedical and hazardous wastes, provided that the following conditions are strictly complied with:

(a) No toxic and poisonous fumes are emitted.

(b) Applicable emission standards are not exceeded.

(c) Installation and approved use of CEMS measuring PM, NO2, CO, Chlorine and temperature.

(d) Compliance with all other relevant requirements of the Implementing Rules and Regulations.

Under the Implementing Rules and Regulations, "acceptable thermal treatment and non-burn technologies" refer to the destruction or conversion, into inert materials, of waste and without producing toxic and poisonous fumes through the use of high temperature with one of the following conditions:

(a) An oxygen-free environment within the destruction chamber or with no presence of fire in the destruction chamber.

(b) The heat source itself is not fire and does not produce fire. Oxygen then may be allowed to be present in the destruction chamber.

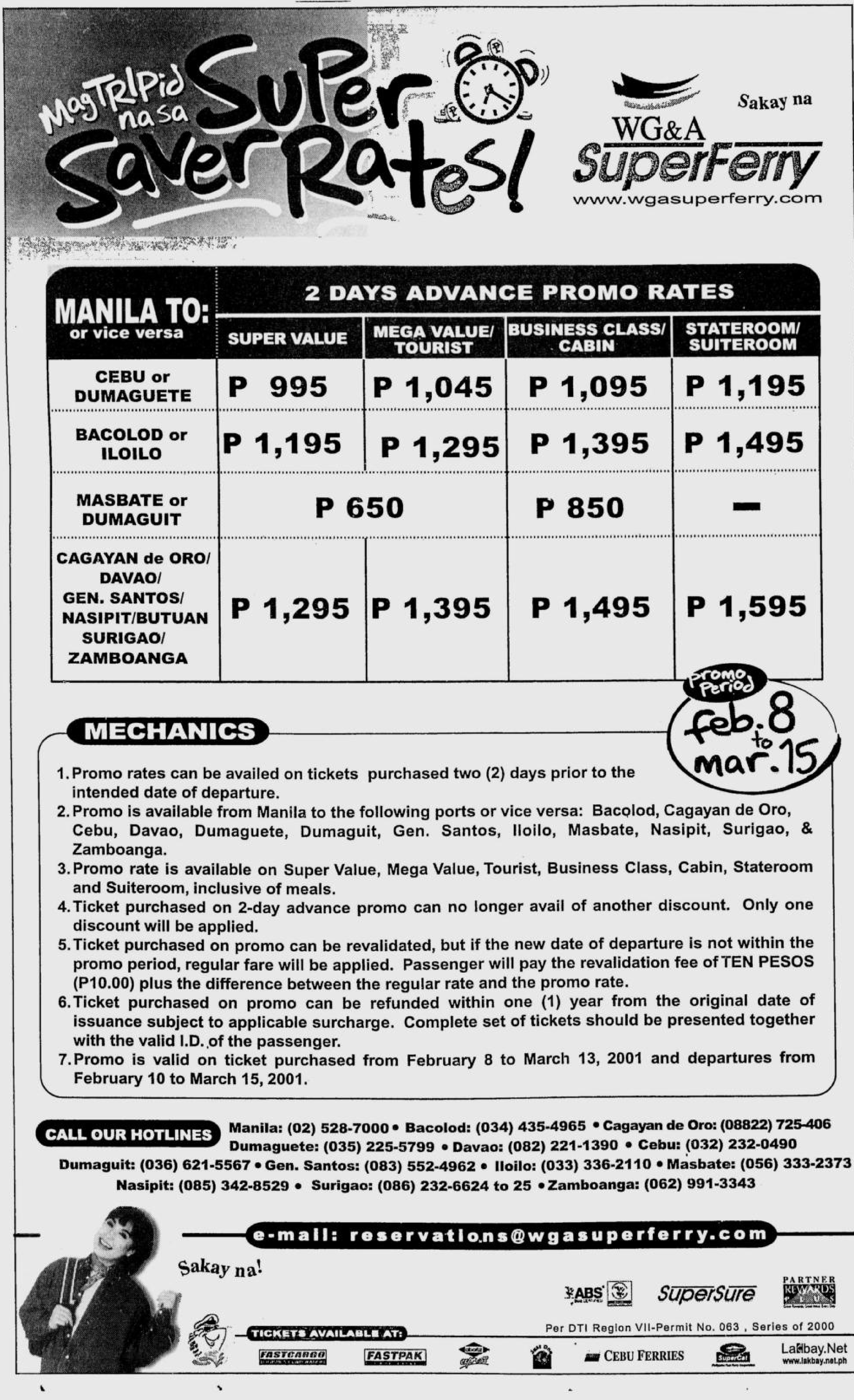
(c) The thermal treatment process does not produce or result in an open (exposed to the ambient atmosphere) fire.

LETTERS

PHILIPPINE INQUIRER

In view of the foregoing, our existing laws and rules clearly adequately address the garbage crisis we are currently faced with. The real test lies in the proper implementation of the same by all persons and government agencies concerned.

On a related matter, I reiterate the reservations I made as a member of the conference committee that sanitary landfills are not acceptable or appropriate alternatives in the Philippines. Unlike in the United States, which has a vast land area, the Philippines has a limited available area for landfills and the same would necessarily have to be located in or very near populous areas, thereby posing threats to public health and safety.—**REP. IGNACIO R. BUNYE, Muntinlupa City**



Sakay na
WG&A SuperFerry
www.wgasuperferry.com

| MANILA TO: or vice versa | 2 DAYS ADVANCE PROMO RATES | | | |
|---|---|---|---|---|
| | SUPER VALUE | MEGA VALUE/ TOURIST | BUSINESS CLASS/ CABIN | STATEROOM/ SUITEROOM |
| CEBU or DUMAGUETE | P 995 | P 1,045 | P 1,095 | P 1,195 |
| BACOLOD or ILOILO | P 1,195 | P 1,295 | P 1,395 | P 1,495 |
| MASBATE or DUMAGUIT | P 650 | | P 850 | — |
| CAGAYAN de ORO/ DAVAO/ GEN. SANTOS/ NASIPIT/BUTUAN SURIGAO/ ZAMBOANGA | P 1,295 | P 1,395 | P 1,495 | P 1,595 |

MECHANICS

1. Promo rates can be availed on tickets purchased two (2) days prior to the intended date of departure.
2. Promo is available from Manila to the following ports or vice versa: Bacolod, Cagayan de Oro, Cebu, Davao, Dumaguete, Dumaguit, Gen. Santos, Iloilo, Masbate, Nasipit, Surigao, & Zamboanga.
3. Promo rate is available on Super Value, Mega Value, Tourist, Business Class, Cabin, Stateroom and Suiteroom, inclusive of meals.
4. Ticket purchased on 2-day advance promo can no longer avail of another discount. Only one discount will be applied.
5. Ticket purchased on promo can be revalidated, but if the new date of departure is not within the promo period, regular fare will be applied. Passenger will pay the revalidation fee of TEN PESOS (P10.00) plus the difference between the regular rate and the promo rate.
6. Ticket purchased on promo can be refunded within one (1) year from the original date of issuance subject to applicable surcharge. Complete set of tickets should be presented together with the valid I.D. of the passenger.
7. Promo is valid on ticket purchased from February 8 to March 13, 2001 and departures from February 10 to March 15, 2001.

CALL OUR HOTLINES
Manila: (02) 528-7000 • Bacolod: (034) 435-4965 • Cagayan de Oro: (08822) 725-406
Dumaguete: (035) 225-5799 • Davao: (082) 221-1390 • Cebu: (032) 232-0490
Dumaguit: (036) 621-5567 • Gen. Santos: (083) 552-4962 • Iloilo: (033) 336-2110 • Masbate: (056) 333-2373
Nasipit: (085) 342-8529 • Surigao: (086) 232-6624 to 25 • Zamboanga: (062) 991-3343

e-mail: reservations@wgasuperferry.com

ABS SuperSure PARTNER REWARDS PLUS

Per DTI Region VII-Permit No. 063 , Series of 2000

TICKETS AVAILABLE AT:
FASTCARGO FASTPAK CEBU FERRIES SuperCat Lakbay.Net www.lakbay.net.ph

# A vital legal education program

FORMER SENATE President Jovito Salonga and Ambassador Sedfrey Ordoñez's Bantay Katarungan is guiding volunteer students of law in monitoring the progress of cases in courts and quasi-judicial agencies of the government. The exercise has a four-pronged effect, namely: (a) it develops the technical skills of the student volunteers; (b) it puts on notice the judicial bodies of government that the public is aware of their every move; (c) it imbues the aspiring lawyers with idealism that will hopefully elevate the legal profession above mercenary "career-goals"; (d) it enlightens the public on judicial proceedings that affect their lives.

During its first anniversary celebration last Feb. 8, Bantay Katarungan honored the two leading lights of the legal profession, namely, Chief Justice Hilario Davide Jr. and Sen. (now education secretary) Raul Roco for their exemplary roles in the impeachment trial. Gracing the event as its guest of honor was President Gloria Macapagal-Arroyo who vowed that in her administration there will be "no corridors of power," as there will only be "halls of justice." President Macapagal stated that since the conclusion of the impeachment trial, there has been unprecedented interest in the profession of law among students. There is likely to be a marked increase in enrollment in law schools next school year.

Indeed, in the last two months, there has been a heightened interest among the general public in our legal processes. It is revealing how the laws and the intricacies of the rules of court, intended to be instruments in the dispensation of justice, can become tools for the frustration of justice. Like a two-edged sword, the law becomes a weapon for good or for evil, depending on who wields it.

The public may now understand why cases against erring high public officials and affluent personalities are never resolved; where the most lucrative practice of the legal profession lies; and the lengths some law practitioners go to justify their fees. To the would-be lawyers among the Bantay Katarungan volunteers, our best wishes and may the sword of justice they will wield always cut with the edge of truth and their goals always run parallel with the course of justice.—**E.P. DAKANAY JR., 43 Baltazar St., Philamlife Village, Pamplona, Las Piñas City**

# Will PAL now carry the Inquirer?

NOW that Lucio Tan has openly come out to support the new administration, and to participate in President Gloria Macapagal-Arroyo's "healing and building" campaign, would it be too much to ask that Philippine Airlines and Air Philippines resume carrying the INQUIRER on all their flights, domestic and international?

For the past few years, it's been very difficult for me to explain to my foreign clients why the country's largest and most widely read, newspaper has been conspicuously missing from the list of Philippine dailies distributed aboard the nation's flag carrier. I hope that now will be the time for PAL to play it fair and square.—**PERLA L. MANAPOL, 6073 Palma St., Barangay Poblacion, Makati City**

# Better use for presidential yacht

INSTEAD of selling the presidential yacht, BRP Ang Pangulo, why not convert it into a hospital ship and dispatch it to the piers of the poorest provinces to attend to the medical needs of the poor people there?

Is President Gloria Macapagal-Arroyo listening?—**PAUL R. MORTEL, MBLA Court, Malanday, Marikina City**

*IF you have any complaints, grievances or suggestions about the treatment of news and photos by the Inquirer, you may write to the Readers' Advocate, Philippine Daily Inquirer, Chino Roces Avenue, corner Yague and Mascardo Streets, City of Makati or send a fax to Nos. 897-4793, 897-4794, or e-mail readersadvocate@inquirer.com.ph*

*Writers of letters to the editor are requested to include their complete address and telephone or pager number or e-mail address for verification purposes. The Inquirer will not publish any letter unless such information is supplied.*

# The WORLD

MARGOT J. BATERINA, Editor

# Iraq vows retaliation for raids

**BAGHDAD—Iraq vowed revenge on Saturday for US and British air strikes near Baghdad it said killed two civilians, while Russia and China led a chorus of international concern over raids seen as threatening Middle East stability.**

Western planes were back over Iraq on Saturday morning within hours of their attack near the capital on Friday, according to Baghdad's official news agency, in what appeared to be their first resumption of air patrols in a no-fly zone in southern Iraq.

"At 9:53 local time on Feb. 17, 2001, enemy warplanes violated our space coming from Kuwait and flew over the provinces of Basra, Dhiqar and Meisan," the Iraqi News Agency (INA) quoted a military spokesman as saying.

A British Defense Ministry spokesman in London could not immediately confirm the report.

President Saddam Hussein and his top aides discussed plans for military retaliation in the event of a repeat of Friday's Western air attack, the first major raid against Iraq by new US President George Bush.

INA said Saddam discussed the "American aggression and the military measures and plans that should be taken to retaliate against America and those who render facilities to it in case the aggression is repeated."

The agency said Saddam ordered the formation of 21 military divisions consisting of Iraqis who volunteered to fight with Palestinians in their uprising against the Israelis that began last September.

France, a member of the Gulf War coalition that ended Iraq's 1990-91 occupation of Kuwait, said it wanted an explanation for the first Western air strike near Baghdad in over two years, adding such assaults hindered efforts to solve the Iraq problem.

The Arab League said the assault had broken international law and would stoke anger across the Arab world.

Turkey reproached Nato-ally Washington for not informing it beforehand and said it hoped the raids would not be repeated. Syria and radical Palestinian groups also condemned the attacks and Gulf Arab Qatar said they were regrettable. *Reuters*

## WORLDBRIEFS

### Japan's Mori abandoned

TOKYO—Japan's beleaguered Prime Minister Yoshiro Mori was driven into a tight corner Saturday as news reports said his coalition partners had agreed he should resign. Top leaders of the New Komeito Party and the New Conservative Party—the two partners of Mori's Liberal Democratic Party (LDP)—reached the accord at a secret meeting on Thursday, the Yomiuri Shimbun said. "New Komeito leader Takenori Kanzaki and New Conservative Party's secretary general Takeshi Noda held a secret meeting in Tokyo, and agreed it would be a good thing if the prime minister resigned," the daily said, quoting sources. Mori's premiership can be secured only with the support of his coalition partners. "It will be clear in about 10 days who Mori's successor will be," a senior member of the New Conservative Party said, according to the Yomiuri. *AFP*

### Israel army shoots 11

JERUSALEM—Eleven Palestinians were injured in clashes Saturday with the Israeli army in the southern West Bank city of Hebron, a flashpoint for violence during the nearly five-month Palestinian uprising. Israeli soldiers fired on Palestinians in the center of Hebron, where the city is divided into Palestinian and Israeli controlled sectors in order to guard some 400 Jewish settlers living amid 120,000 Palestinians. Earlier in Hebron, some 2,000 Palestinians shouted their support for Iraq, which was bombed by US warplanes Friday, during a funeral march Saturday for a Palestinian killed by Israeli shelling. *AFP*

### 'Tutut' slams prosecutors

JAKARTA, Indonesia—A lawyer representing the eldest daughter of ex-dictator Suharto has criticized prosecutors for naming her as a suspect in a corruption case, saying their actions were politically motivated, a news report said Sunday. The move against Siti Hardiyanti "Tutut" Rukmana, who is regarded as Indonesia's richest woman, came on Friday, exactly seven days after embattled President Abdurrahman Wahid promised to prosecute those he described as "big fish" in Suharto's regime. Her attorney Amir Syamsudin was quoted by The Jakarta Post newspaper as saying that naming Tutut a suspect, a legal status roughly equivalent to an indictment, was "premature" and tainted by politics. *AP*

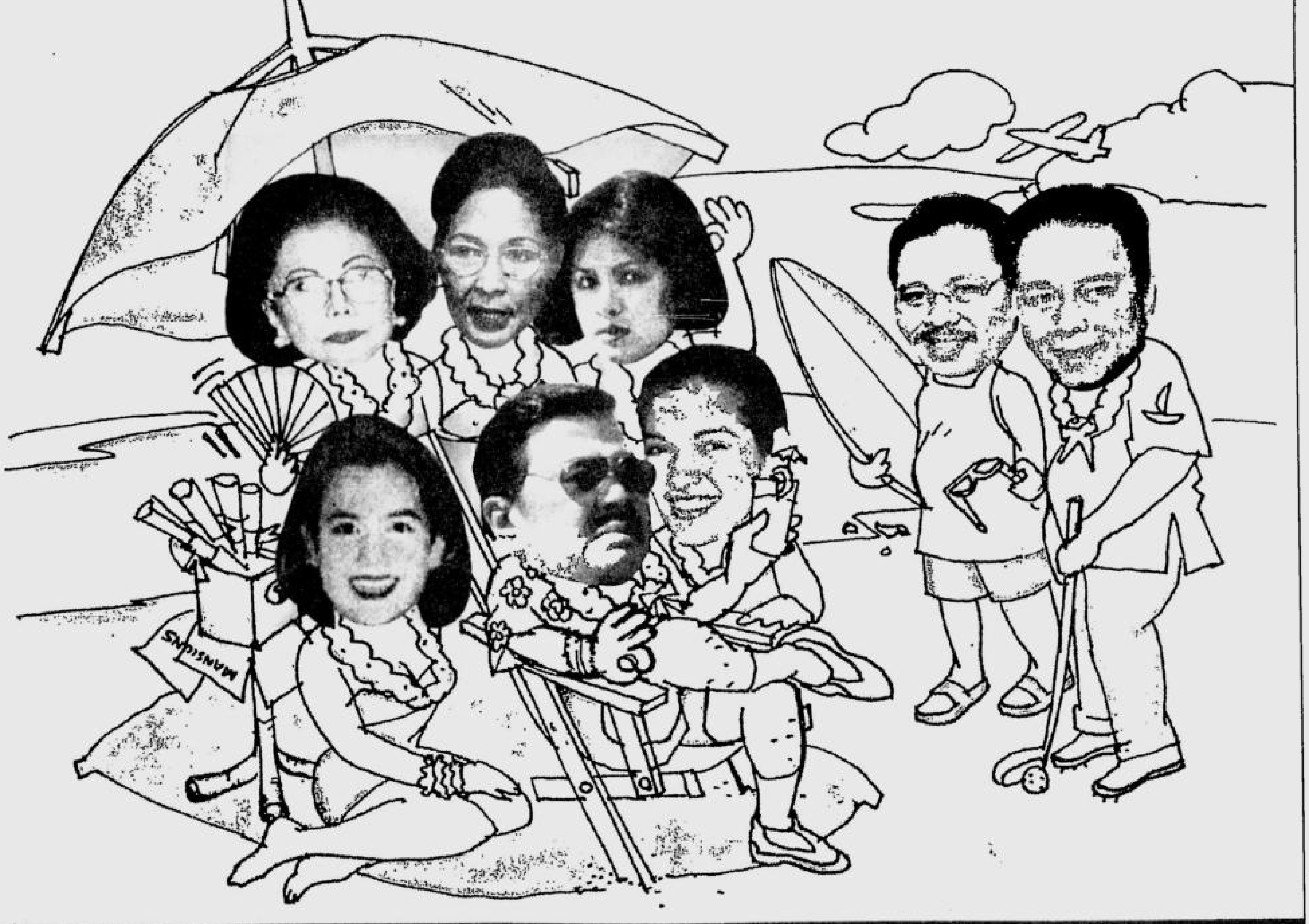
### Kurdish migrants' ship

SAINT RAPHAEL, France—A rusty freighter carrying more than 900 Kurds, including hundreds of children, was deliberately run aground off the French Riviera on Saturday, sparking fury in France over illegal human trafficking. No one was injured although many of the Kurds, thought to be mainly from Iraq, were dehydrated and exhausted after suffering squalid living conditions aboard the Cambodian-registered vessel, the East Sea. Government officials said the captain and crew, believed to be Greek, had fled the scene and police launched a major manhunt to track them down. Investigators were also eager to identify the ship's owner—reported to be a Syrian. Rescue services said the ship was carrying 912 refugees, of whom around 300 were children, including three babies born during the week-long voyage from Turkey. *Reuters*

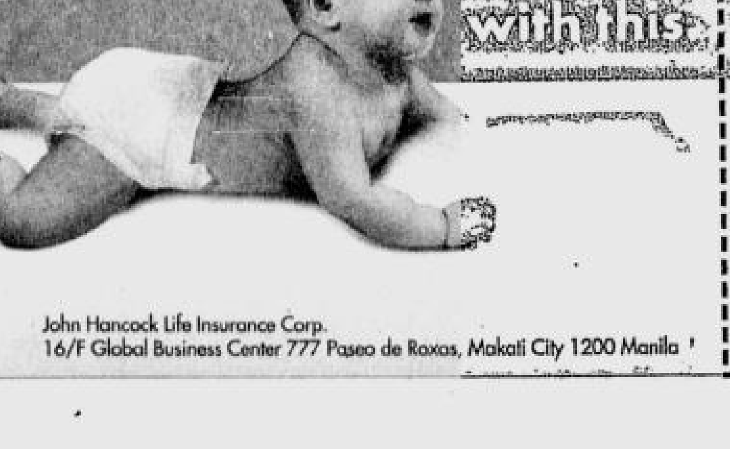
Bakasyon Grande Ba Sa Boracay ang parusa?

Yung diktador na inalis natin noong People Power 1 ay pinag-bakasyon lang natin sa Hawaii. Hanggang ngayon, hindi pa naibabalik ang ninakaw sa kaban ng bayan.

Matuto na tayo.
Huwag payagang makalusot si Erap at lahat ng kanyang kasabwat. Sigaw ng Bayan: Isakdal at bigyan ng katarungan ang pinagtaksilang Sambayanan.



Matuto. Magbago. Magbantay tayo!
KOMPIL II • Consumers & Communicators for Good Governance



Your child's education ends with this piece of paper.

Help your child earn a college diploma with John Hancock's University Savings Plus. Our exclusive university database helps you choose the right school - foreign or local - and calculate the future cost for your child. Then choose a convenient savings plan of 5 to 17 years, in pesos or US dollars. Our life insurance protection guarantees your child's education, no matter what happens to you. So contact us today to ensure your child's future.

John Hancock Life Insurance Corp.
16/F Global Business Center 777 Paseo de Roxas, Makati City 1200 Manila

For information, call Sheilah at (02)811-4913 loc.136 or fax this coupon to (02)750-2476 or mail it to our office address. Or email slorica@jhancock.com.ph

Name: ____________
Tel.: (H) ____________ (O) ____________

John Hancock
Our signature is your assurance

# Collision could lead to courts martial

HONOLULU—The commander of the Pacific Fleet said that the Navy would convene a court of inquiry, the Navy's highest form of administrative investigation, to learn why a US submarine surfaced directly underneath a Japanese fishing vessel.

The hearing could result in a recommendation for courts martial of the USS Greeneville's officers, Adm. Thomas Fargo said Saturday at a news conference.

The submarine's commander, executive officer and officer of the deck have been named parties to the inquiry, which is expected to be convened at Pearl Harbor on Thursday, Fargo said.

The Navy's published instructions on courts of inquiry state that they are "only used to investigate the most serious incidents."

The board can subpoena civilian witnesses.

Three Navy flag officers will make up the court, Fargo said. A flag officer of the Japanese Maritime Self-defense Force will be invited to participate as an adviser.

"The seriousness in which I view this tragic accident is reflected in the level of investigation and the seniority of the court members," Fargo said.

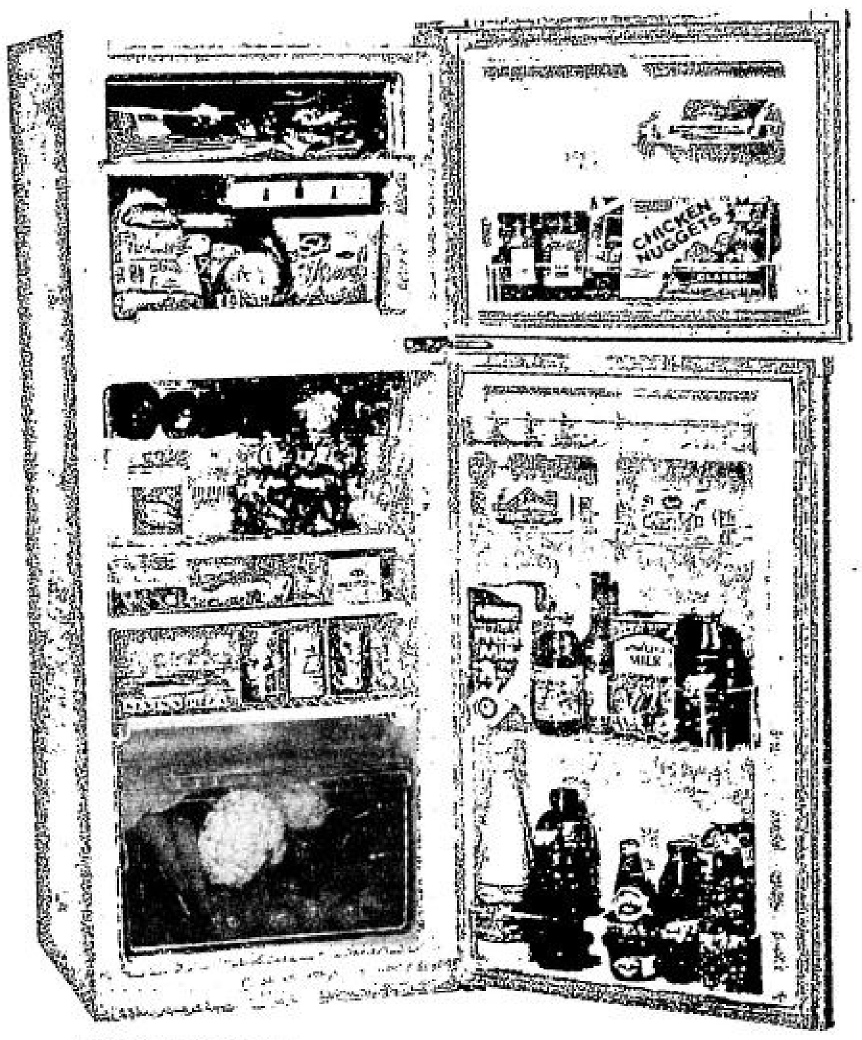
The submarine's commander, Cmdr. Scott Waddle, was reassigned to a staff position after the incident. The other two officers named were Lt. Cmdr. Gerald Pfeifer and Lt.j.g. Michael Coen.

"The court of inquiry will provide a full and open accounting for the American and Japanese people," he said.

The USS Greeneville, a 108-meter submarine, was on a one-day mission Feb. 9 with 16 civilians aboard as part of a community relations program. The Navy released names of all 16 Saturday.

The submarine performed the emergency surfacing drill as a demonstration for the civilians, Fargo said. Two civilians were at key controls during the drill. **AP**

Whirlpool HOME APPLIANCES
BRINGS QUALITY TO LIFE



WRNP 232 (240 liters)

*Also available WRNP 282 (275 liters). Both models are available in Almond and Green.

The Whirlpool Eco-Fresh Refrigerator
Cool under pressure like a Whirlpool woman.

Inner grace. That's what a Whirlpool woman needs to get by in this world. She's able to juggle her time as a career woman and a responsible homemaker as well. And she shines through with a style all her own, with the help of Whirlpool's world-class home partners, like the latest refs from the ***Eco-Fresh Series***. With dependable features for smart homemaking, such as the ***Humidity Control Crisper*** that regulates temperature and a ***built-in Bio Deodorizer*** that keeps food fresh. Plus ***adjustable shelves*** for ample food storage, with ***clear, see-through bins*** to find food quickly. And because it's ***tropicalized***, a feature that prevents "sweating" and rusting, it stays durably tough for years to come.

The ***Eco-Fresh Series*** and the Whirlpool woman. Cool...even under pressure. Truly, partners in bringing quality to life.

Visit or call us!
MANILA : 22 D Tuazon St., Quezon City • Tel. No. 732-7370 • Fax. No. 732-7375
MAKATI : 3rd Level, Glorietta 4 (inside Automatic Center), Makati City • Tel. Nos. 729-6450 to 52
CEBU : Lot 3 Block 5 Mandaue North Central, Castilex Compound, Cabancalan, Mandaue City, Cebu • Tel. No. (032) 345-3105
WHIRLPOOL PRODUCTS ARE AVAILABLE AT ALL LEADING STORES NATIONWIDE.

When you've got nothing else to prove but your good judgment.

The Volkswagen Passat. The German touring sedan for those who have arrived, yet confident enough not to blow their own horns. A car so well engineered, it leaves nothing to be desired. With its revolutionary 5-valve-per-cylinder (20-valve) powerplant, and luxurious cabin brimming with thoughtful amenities, the Passat turns every moment behind the wheel into sheer exhilaration. Give it a test drive and you be the judge.

*Photo may vary from actual units.*

Passat

Authorized Dealers: **AUTOSTADT Philippines Corp.** 2304 Pasong Tamo Ext., Makati City Tel Nos.: 888-6561, 888-6562, 888-6550, 886-6553 Fax No.: 888-6551 • **Auto Prominence CEBU:** 40 Gorordo Ave., Cebu City. Tel. No. (032) 233-3568, Telefax: 233-5733 • **Philtown Motors BACOLOD:** Araneta St., Singcang, Bacolod City. Tel. No. 435-0221 to 23 Fax:443-0330 • **Philtown Motors ILOILO:** Sen. Aquino (Diversion Rd.), Iloilo City. Tel. No. 320-0952, 320-0536, 320-0567 • **Ultra Autoworld Corp.:** GUSA National Highway, Cagayan de Oro City. Tel. No. 732-707 TeleFax: 732-857 • **Platinum Cars Corp.:** Km. 4 Bajada, Davao City. Tel. No. 222-1308 to 11 TeleFax: 221-1723

YOU'D THINK A PHONE
THIS CLEVER COULDN'T BE
THIS BEAUTIFUL.
THINK AGAIN.

ALCATEL
ONE TOUCH 302

ALCATEL
08-09
Alcatel

| | | |
|---|---|---|
| HANDS-FREE SPEAKERPHONE | CHANGEABLE FRONT PANELS | WAP |
| VIBRATING SYSTEM | PREDICTIVE TEXT INPUT | WWW.ALCATEL.COM |

ALCATEL

ARCHITECTS OF AN INTERNET WORLD

FIRST AND FOREMOST
SINCE 1988
COFTA ORIGINAL MONOBLOC
IMITATED NEVER EQUALLED

**A Class Above the Rest**
SUPREME QUALITY THROUGH ADVANCED TECHNOLOGY.

The revolutionary and popular
**ALL-PURPOSE CONSTRUCTION PANEL**
that is taking Europe and the rest of the world by storm
is now available in the Philippines at reasonable prices!

PRE-COLORED WATERPROOF · CHEMICAL RESISTANT
**VERSABOARD**
WALL & CEILING PANELS AND CONNECTORS
**TODAY'S COMPLETE WALL & CEILING INSTALLATION SYSTEM**

**"IT'S A RIGID CELLULAR BOARD: BETTER THAN PLYWOOD."**

TERMITE-PROOF. FIRE-PROOF. SMOOTH FINISH. NO PAINTING OR PUTTY REQUIRED. USER FRIENDLY. LOOKS, FEELS & INSTALLS JUST LIKE PLYWOOD USING ORDINARY CONSTRUCTION TOOLS. SAW, SCREW OR NAIL. EVEN BOND USING ORDINARY PVC CEMENT.

STANDARD PANEL LENGTHS AND WIDTHS
4' X 8' and 4' X 10'
PANEL DESIGNS, COLORS AND THICKNESS
WHITE, GRAY & BEIGE: 1.5mm, 3mm, 4mm, 5mm, 6mm, 7mm, 8mm, 9mm, 10mm, 12mm, 18mm, 19 mm and 22mm thick
PINE, STONE GRAY & OAK GRAY: 3mm, 4mm, and 5mm thick

MOLDED CONNECTORS (WITH PANELS POSITIONED)
OUTSIDE CORNER CONNECTOR
INSIDE CORNER CONNECTOR
BUTT JOINT CAP
STRAIGHT JOINT CONNECTOR
BASEBOARD with soft vinyl dust seal that keeps dust out.
END CAP

Manufactured by **Cofta Mouldings Corporation**
No.3 LBICA Compound, Lawang Bato, Valenzuela City,
Metro Manila, Phil. Tel: 443-5792 to 94, 983-8639 to 40

# Australia gov't in deep trouble after poll blow

SYDNEY, Australia—Australia's conservative government was all but written off Sunday after a disastrous defeat in a key state election as many of its supporters flocked to a right-wing, anti-Asian party.

The opposition Labor Party is tipped to easily win federal elections expected by November. The worst blow for embattled Prime Minister John Howard is the loss of support among traditional conservatives, who are among those most angry about his government's policies.

Many conservatives switched to One Nation, a right-wing group headed by Pauline Hanson, that advocates everything from limits on immigration to farm regulation, and is determined to unseat Howard.

Hanson, who said she wants One Nation to be a contender for government in three years, now has an excellent chance of winning a federal Senate seat this year.

The defeat Saturday in Queensland state was the second in a week for Howard's coalition of the Liberal and National parties, which suffered an upset loss in Western Australia Feb. 10. The Queensland Labor government won reelection with a massive majority, even though it was smeared last year by a vote rigging scandal over candidate selections.

Analysts said the Queensland result was aimed directly at Howard and means the government is in deep trouble.

"It wasn't a protest vote. It was more. It was a political catch and kill exercise the likes of which has not been seen for decades," The Sunday Telegraph newspaper said.

Howard insisted the debacle was local, but acknowledged he would listen to voters. A political survivor written off many times before, Howard has six months to restore support before seeking a third term.

"I do want the Australian people to know that it would be very foolish of anybody in my position not to take some lessons or heed some messages from yesterday given the magnitude of the vote that occurred," he told reporters.

Capturing about 9 percent of the overall vote, One Nation polled up to 40 percent in some Queensland seats. Although it won just three seats, One Nation used the Australian voting system, under which voters list their preferences in descending order, to help defeat Coalition lawmakers.

While One Nation has gained notoriety for its shrill opposition to Asian immigration and welfare programs for Aborigines, it mirrors the frustrations of alienated conservatives who believe the Howard government doesn't care about its own supporters.

Queensland National leader Rob Borbridge deplored One Nation's rise in a country that prides itself on egalitarian toleration.

"What we have to do is address the issue that drive people to those extremists of Australian politics," he said. *AP*

# G7 nations bullish on global growth

PALERMO, Sicily—Finance ministers from the world's richest nations expressed optimism Saturday that prospects for continued global growth remain good despite economic troubles in the United States and Japan.

"The basic factors that have supported sustained growth in many of the major industrial economies remain in place," the Group of Seven said in a concluding joint statement.

Evidence that the global economy was decelerating was provided by International Monetary Fund, according to German deputy finance minister Caio Koch-Weser.

He said IMF managing director Horst Koehler told the group the IMF has cut its 2001 growth forecast a second time in as many months—to 1.7 percent for the United States and 3.4 percent for global growth.

The figures stood at 3.2 percent for the United States and 4.2 percent globally last October.

The dramatic US slowdown has raised concerns that the world's largest economy could be slipping into a recession, dragging the rest of the world with it.

G7 ministers urged the United States to use both interest rate policies and budget policies—such as tax cuts—to support a rebound in growth.

Both US Treasury Secretary Paul O'Neill and Alan Greenspan, the US Federal Reserve chairman, have said that the US economy has ground to almost zero growth. But, following a brace of hefty interest rate cuts in January, both now believe a revival is in the wings.

The G7 statement recognized that "economic fundamentals remain strong" in the United States.

For Japan, the statement said that a "modest recovery" is expected, but warned that "downside risks remain." They urged the Bank of Japan to pump more cash into the nation's money supply to stimulate growth.

Japanese Finance Minister Kiichi Miyazawa said afterward that the final wording had been modified to take into account the Bank of Japan's move Friday to cut its official discount rate.

"The atmosphere was that the G7 understands the BOJ made a decision to do the only thing that it could do, and that they hoped that the economy would respond," Miyazawa said. *AP*

# New quake throws Salvador into panic

SAN SALVADOR, El Salvador—A sharp earthquake shocked El Salvador's capital on Saturday, panicking people who have survived two major quakes in a month and hundreds of juddering aftershocks.

Crowds of people, some of them weeping, ran into the streets after the quake hit with a sudden thud at about 2:25 p.m. The government reported one death and three injured and the quake sent clouds of dust rising ominously from the crater of the San Salvador Volcano overlooking the city.

Local seismologists said the magnitude was only 5.3, but it was located close to the capital and close to the surface. After two recent quakes that killed 1,200 people and damaged one-fifth of the country's homes, many were at wits' end.

"If we are going to die, let us die now" said taxi driver Daniel Santos, frustrated by hundreds of aftershocks since mid-January. "This is torture."

"I'm panicked. I feel like we've been afflicted," said Esmeralda Mendoza, 26. She stood almost frozen outside a pharmacy, still trembling almost an hour after the quake. "This is going to finish off El Salvador."

The National Emergency Committee reported scattered landslides.

Two people were pulled alive from the ruins of their house in Apopa, north of the city.

"Thank God we have not yet had reports of victims" from the new quake, said Oscar Ortiz, mayor of Santa Tecla, where hundreds died in a landslide caused by a magnitude 7.6 quake on Jan. 13. It killed at least 844 nationwide and damaged or destroyed 278,000 dwellings.

A Feb. 13 quake of magnitude 6.6 killed at least 402, injured 3,153 and destroyed 45,000 homes.

With the national government overwhelmed by the two earlier quakes, local mayors have been taking charge—an unusual step in this highly centralized country. *AP*

Just Say the Magic Words...
Voice Command
Vibra Alert
Easy-to-use Carousel menu
Send emotion icons to other Philips phones
Predictive Text input
WAP capable (Az@lis)
az@lis 218 P 6,790*
P 4,990* Ozeo
*with Globe prepaid kit
Globe HANDYPHONE Prepaid Plus

Philips Az@lis is available in
Savannah Brown, Arctic Gray, Ocean blue
Philips Ozeo is available in 3 matt metallic finishes: Admiral Blue, Kiwi Bronze
& Phantom Black.

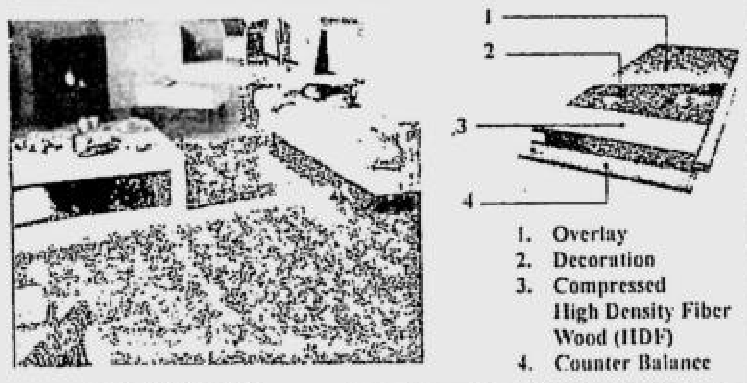
**The Philips Az@lis and Ozeo automatically connects your call with just a single voice command. This feature makes using your phone more convenient than ever. With built-in Vibra-Alert that discreetly informs you of incoming calls and messages. It's almost like magic!**

PHILIPS MOBILE PHONES

AUTHORIZED DISTRIBUTORS AND SERVICE CENTER:
TeleChoice Philippines Incorporated
6/F, Multinational Bancorporation Centre
6805 Ayala Avenue, Makati City, Philippines
Tel. (632)888 66 11 • Fax (632) 888 66-17

MANILA: ACKERS 7493491-92 • ABBY COM 8443403 • SKYWAVE 8079252 • HUACOM GROUP 9260054 • GLOBOTEL 8980104 • MC GALA 7402686 • MOOV 7217280 • ALFA-1 TELECOM 0366153 TO 56 • AMITYWIN PHILS. INC 4129093/94 • CELLUGLOBE MKTG 3674918 • MOBILE CITY(SURELINES) 2435201 • T.S.S. TELECOM CENTRE 49-5450411/545042 • TWT MARKETING 7168540 • SELECTRONICS, INC 8128390 • TELEWAVES MKTG 7339607 • SHAMS TRADE 3300252 • DELCO TELECOMS 8111856 • GIENER TELECOM SUPPLIES 7267891 • I-PHONE INTEGRATED PHONE CENTER 7270175 • NEXT ISSUE 7211404 • CELL-R-US 7501213 • MCTEL 8433062-66 • PAPERMART 09178195321 • PRCIOUS ISLAND 2531105 • XYZ 7257582 CEBU: JUNREX 2333331 • ULB INTERNATIONAL 6357546 • CEBU CELLULAR CENTER 2555262[illegible] • MODERNTEKNIKA 2546743 • RC GOLDLINE 09173215432 • AUDIONET TRADING 2325900 • DELCO TELECOM 4126800 • AEROPHONE ENTERPRISES 2549609 TELETEC 2544343 • CEBU PHONES & GADGETS 4120314 DAVAO: MOBILE NETWORKS 2244688 • TEKPONE 2214749 • MOBILE SPECIALIST 2272612 • HERRERA BROS 2216212 • SENDCOM 2992495 • CELLSTATION 2221175 • CELLWAVE TELECOM 2229770 GEN. SANTOS: SENDTEL COMMUNICATION 5546488 • ARCADE MERCHANDIZING 5542025 CAGAYAN DE ORO: GRAPHIC ALL-IN STORE 8573099 • CELLWAVE TELECOM 8577000 • SYSNET 8566777 ILOILO: VBARONA MKTG 5085794 • JDS TELECOMS 3208927 • WESFARDELL CABLE 8240653 • JMV COM MKTG 3361875 • Q SOLUTIONS 3021234

**Laminated Flooring**
The modern flooring covering the best floors around the world



1. Overlay
2. Decoration
3. Compressed High Density Fiber Wood (HDF)
4. Counter Balance

P 623.00 per M²

**MonBlanc**

DEXTERTON INDUSTRIAL CORP.
Sole Agent: 157 Sgt. E. Rivera St. (Near Damar Village) Quezon City
Tel.: 323-1111 ; 361-6006 ; 362-0288 Fax No. 362-0524
E-mail : dic@tri-isys.com

**TODAY'S STANDARD in materials handling.**

For storage, transport and deliveries.
The Choice of leading retail/wholesale chains, multinational warehousing firms, supermarkets, groceries and department stores nationwide.

FOR HEAVY DYNAMIC LOADS **LOADMASTER** Monobloc Plastic Pallets
COFTA ORIGINAL MONOBLOC ISO-9002 Certified
FOR NORMAL DYNAMIC LOADS **POWER** Monobloc Plastic Pallets

Keeps your goods high and dry. Maintenance free! Resistant to rust, oil, water, open sunlight, insect infestation and decay. Even freezing temperatures of -10 degrees Celsius and below.

FOR FORKLIFTS AND FOR HAND PALLET TRUCKS

Introducing New and Improved:
**COFTA ECR PLASTIC PALLET**
Now with 4 way entry for hand pallet trucks of all dimensions.
(UP TO 27" PALLET TRUCK FORK WIDTH.)

40"x 48" x 5.7" 4-WAY CLOSED
1 x 1.2 x 0.145 Mts
5.7" THICK · 40" WIDTH · 48" LENGTH
FOR MAXIMUM 27" (HAND PALLET TRUCK) FORK WIDTH

| | POWER PALLETS | LOADMASTER |
|---|---|---|
| DYNAMIC LOAD<br>STATIC LOAD | 1000 kgs.<br>3000 kgs. | 1500 kgs.<br>3000 kgs. |
| 1-99 PIECES<br>100 PIECES & UP | P885/pc.<br>P825/pc. | P 1100/ pc.<br>P 1025/ pc. |

40"x 48" x 5.7" 2-WAY OPEN
1 x 1.2 x 0.145 Mts.
FOR 24" MAX. (HAND PALLET TRUCK) FORK WIDTH

| | POWER PALLETS | LOADMASTER |
|---|---|---|
| DYNAMIC LOAD<br>STATIC LOAD | 750 kgs<br>2000 kgs | 1000 kgs<br>2000 kgs |
| 1-99 PIECES<br>100 PIECES & UP | P 750<br>P 700 | P 945<br>P 885 |

40"x 48" x 5.7" 4-WAY CLOSED
1 x 1.2 x 0.145 Mts.
FOR 24" MAX. (HAND PALLET TRUCK) FORK WIDTH

| | POWER PALLETS | LOADMASTER |
|---|---|---|
| DYNAMIC LOAD<br>STATIC LOAD | 750 kgs<br>2000 kgs | 1000 kgs<br>2000 kgs |
| 1-99 PIECES<br>100 PIECES & UP | P 810<br>P 755 | P 1010<br>P 945 |

40"x 48" x 7" 2-WAY OPEN
1 x 1.2 x 0.180 Mts.
FOR 24" MAX. (HAND PALLET TRUCK) FORK WIDTH

| | POWER PALLETS | LOADMASTER |
|---|---|---|
| DYNAMIC LOAD<br>STATIC LOAD | 1250 kgs<br>4000 kgs | 2000 kgs<br>4000 kgs |
| 1-99 PIECES<br>100 PIECES & UP | P 1080<br>P 1010 | P 1320<br>P 1235 |

40"x 48" x 7" 4-WAY CLOSED
1 x 1.2 x 0.180 Mts.
FOR 24" MAX. (HAND PALLET TRUCK) FORK WIDTH

| | POWER PALLETS | LOADMASTER |
|---|---|---|
| DYNAMIC LOAD<br>STATIC LOAD | 1500 kgs<br>4000 kgs | 2000 kgs<br>4000 kgs |
| 1-99 PIECES<br>100 PIECES & UP | P 1135<br>P 1060 | P 1400<br>P 1305 |

48"x 48" x 7" 4-WAY OPEN
1.2 x 1.2 x 0.180 Mts.
FOR 24"-27" MAX. (HAND PALLET TRUCK) FORK WIDTH

| | POWER PALLETS | LOADMASTER |
|---|---|---|
| DYNAMIC LOAD<br>STATIC LOAD | 1250 kgs<br>6000 kgs | 2000 kgs<br>6000 kgs |
| 1-99 PIECES<br>100 PIECES & UP | P 1415<br>P 1320 | P 1775<br>P 1655 |

48"x 48" x 7" 2-WAY OPEN
1.2 x 1.2 x 0.180 Mts.
FOR 24"-27" MAX. (HAND PALLET TRUCK) FORK WIDTH

| | POWER PALLETS | LOADMASTER |
|---|---|---|
| DYNAMIC LOAD<br>STATIC LOAD | 1500 kgs<br>6000 kgs | 2500 kgs<br>6000 kgs |
| 1-99 PIECES<br>100 PIECES & UP | P 1515<br>P 1415 | P 1890<br>P 1765 |

48"x 48" x 7" 4-WAY CLOSED
1.2 x 1.2 x 0.180 Mts.
FOR 24"-27" MAX. (HAND PALLET TRUCK) FORK WIDTH

| | POWER PALLETS | LOADMASTER |
|---|---|---|
| DYNAMIC LOAD<br>STATIC LOAD | 2000 kgs<br>6000 kgs | 3000 kgs<br>6000 kgs |
| 1-99 PIECES<br>100 PIECES & UP | P 1615<br>P 1510 | P 2015<br>P 1885 |

*Prices quoted above are FOB Manila and are subject to change without prior notice.

Mfd. by **Cofta Mouldings Corp.** Tels: **443-5792** to **94, 983-8639** to **40**

AUTHORIZED DEALERS
LIANA TRADING - Binondo 241-6701 to 04, 242-8089, 242-8090
SIMCO TRADERS - Binondo 241-7984 241-7993
ALL PARTS INDUSTRIAL - Binondo 241-2622, 242-3724
LIANA TRADING - Paco 564-5083 561-0569
DURALEX COMM'L - Divisoria 241-9452 243-3107
UPS ELECTR'L & HARDWARE - Pasay 510-6983 831-0103
CHAIRMAN MARKETING - San Juan 724-8808 724-0907
TOTAL ENTERPRISES - Quezon City 927-4422 927-5225
DYSIONG MARKETING - Caloocan 749-3741
SUPER POWER METALWOOD - Caloocan 983-5991 to 94
AFFLANCE INTL. - Mabolo, Cebu City 032-255-1895
CEBU PROGRESS COMM'L - Colon, Cebu 256-0844 to 46
- Reclamation, Cebu 232-2127, 412-0232

# *Across the* NATION

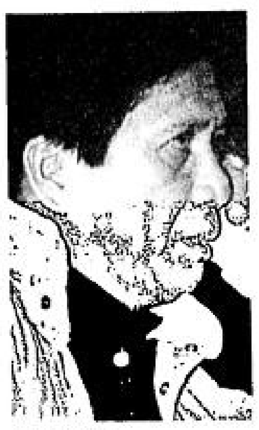
TONY BERGONIA, Assistant Editor

## GOV'T-MILF PEACE PROCESS

# Halt in military operations proposed

BY JOWEL CANUDAY
*PDI Mindanao Bureau*

DAVAO CITY—The government peace panel is studying the possibility of declaring a long-term suspension of military operations (Somo) against the Moro Islamic Liberation Front (MILF) when talks between the government and the rebel group resume.



**DUREZA**

Panel members are consulting with military and local government leaders on the proposed unilateral Somo.

Undersecretary Jesus Dureza, chair of the peace panel, said the idea was floated in an attempt to immediately "normalize" the situation in areas and communities affected by the armed conflict.

It is also part of President Macapagal-Arroyo's order to "reconstruct" the peace process and wage peace, Dureza said.

"The main objective is that the military will declare that it will not take offensive actions," he said.

Dureza, who is also presidential assistant for regional concerns in Southern Mindanao, said the cessation of hostilities was the most important factor that would allow the immediate return of people displaced by the war to their homes without fear.

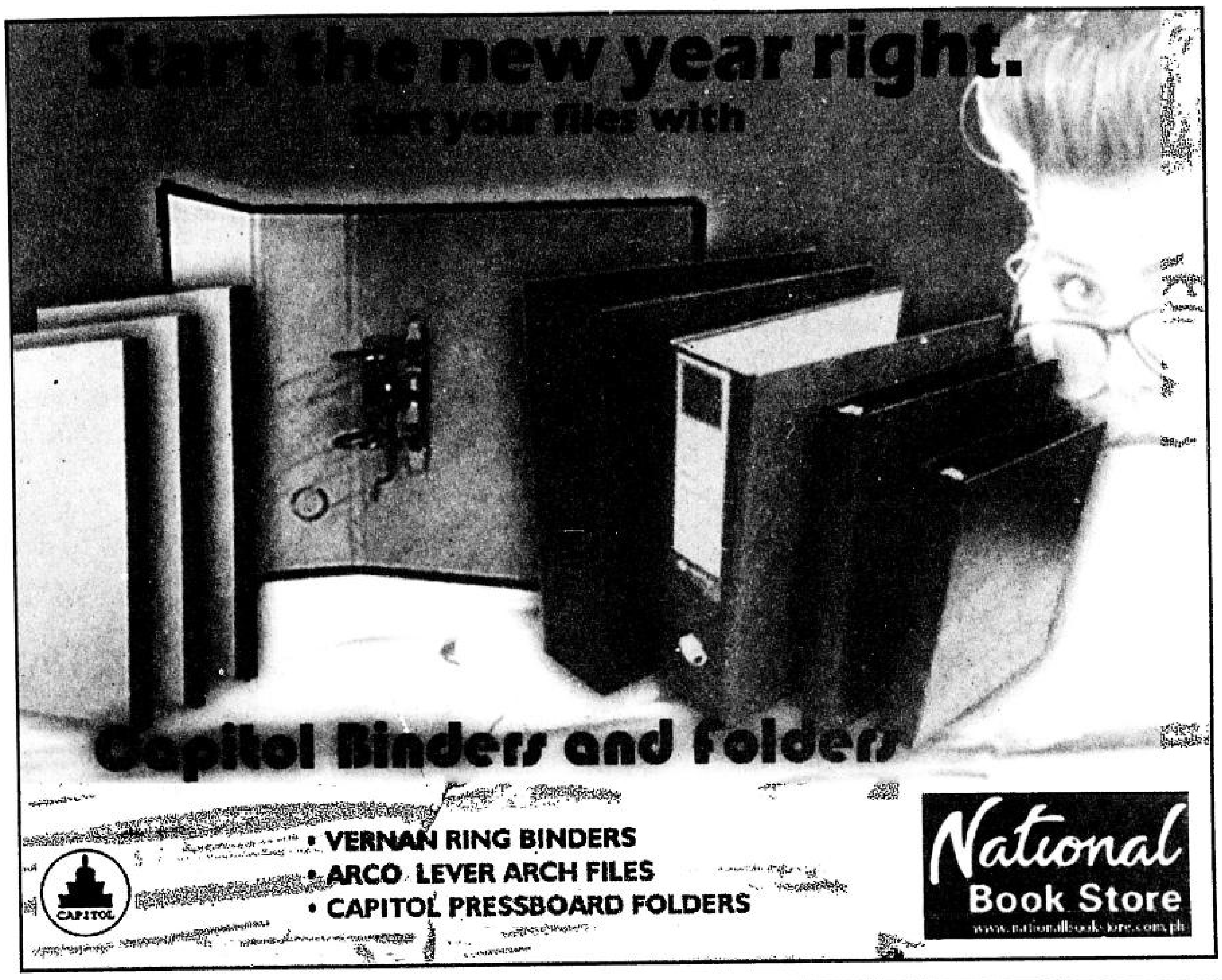
He based this view on his consultations with evacuees and other sectors in Mindanao.

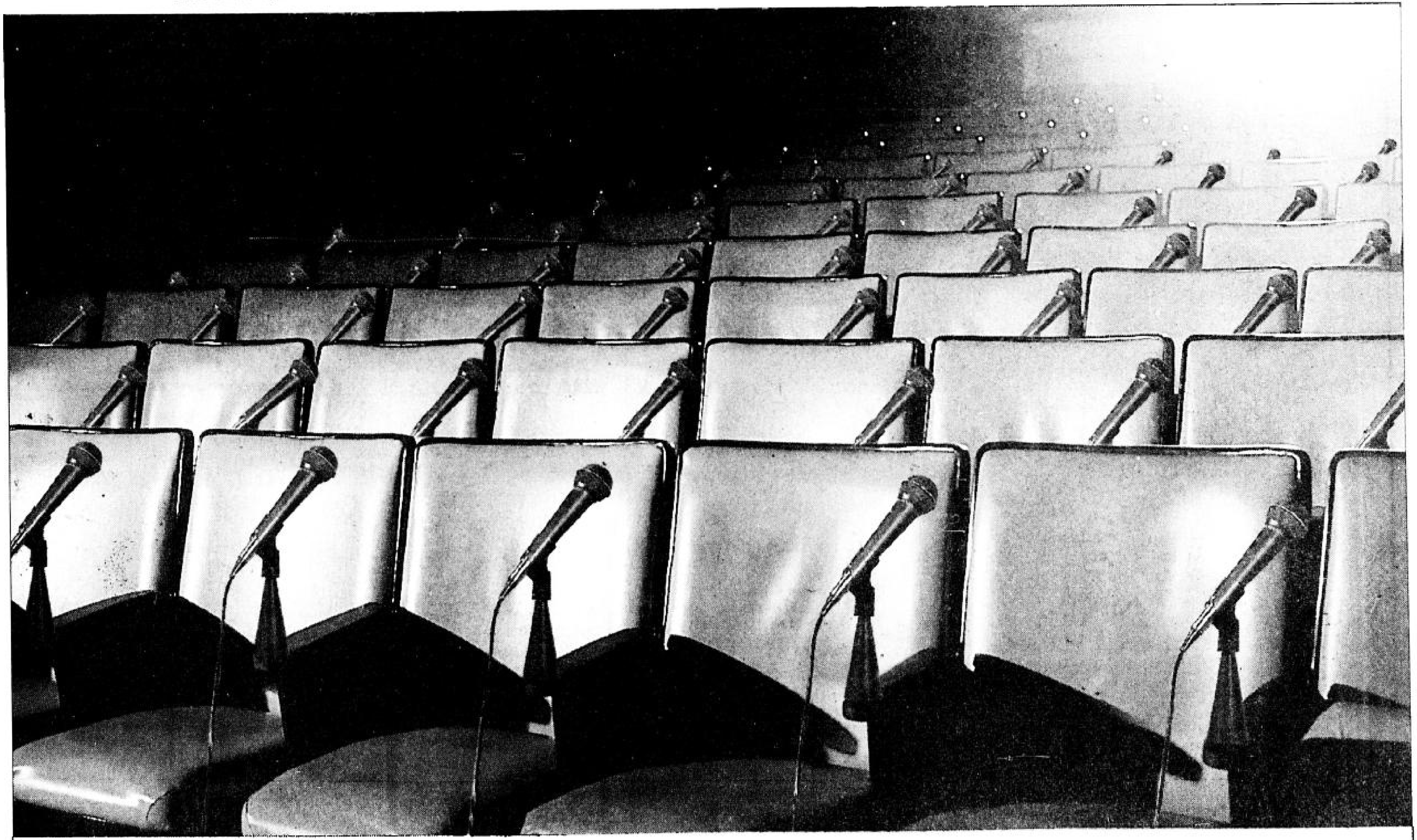
Dureza said the proposal would also allow the government to pursue its development and infrastructure projects in the affected communities.

Most of the 35,000 remaining evacuees in various parts of Central Mindanao refused to go back to their villages because of continued fighting between soldiers and MILF rebels.

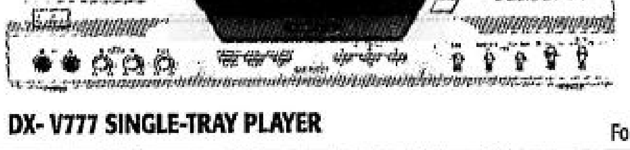
The cessation of hostilities would remove the main causes of displacement and allow the evacu-

SUSPENSION/ p.18


Start the new year right.
Start your files with
Capitol Binders and Folders
• VERNAN RING BINDERS
• ARCO LEVER ARCH FILES
• CAPITOL PRESSBOARD FOLDERS
CAPITOL
National Book Store
www.nationalbookstore.com.ph


Sit Back, Watch and Sing with the New DX V777 & DX V888
The sharpest, sleekest VCD players for movie and videoke discs. Total entertainment packed with these special features: DX V777 - Two mic inputs *Full karaoke functions with memory reserve for up to 10 tracks *Key Control function for desired pitch *Plays both NTSC/ PAL VCDs *Disc Digest Function displays first frame of every chapter for easy search *27-button remote control. DX V888 - Twin CD Tray changer *Karaoke Function *Surround Sound *Full Function Remote Control *2-disc movies shifting for continuous enjoyment & faster shifting from one software to another * 15 step digital key control, digital echo.
Get true-to-life pictures that keep you at the edge of your seats singing.

DX-V888 TWIN-TRAY PLAYER


DX- V777 SINGLE-TRAY PLAYER
SHARP
Always Ahead. Always Sharp.
For more information visit the SHARP showroom at SM Megamall, Level 5, Bldg. B (tel. no. 6348147 to 48) or our homepage at www.sharp.ph

### 3 DAYS OF RAINS

# Floods displace 160,000 in South

DAVAO CITY—Some 160,000 people were affected by floods that hit Caraga and Southern Mindanao in the past three days.

Floodwaters submerged houses, forcing most of their occupants to evacuate to higher grounds.

Two persons were reported killed.

Thousands of commuters have been stranded since Saturday night as the Pan-Philippine Highway in Carmen, Davao del Norte remained impassable because of the flood. The highway links the cities of Davao and Tagum.

Reports from the National Disaster Coordinating Council (NDCC) and the Office of Presidential Assistant for Mindanao (Opamin) showed that the flood affected a total of 159,785 persons in Agusan del Sur, Surigao del Sur, Davao del Norte and Compostela Valley.

Damage to farm crops and infrastructure was estimated to reach P122 million.

The NDCC identified one of those killed as Benjamin Lozaga, who was reportedly swept by rampaging water while he was crossing the Hinayhayan River in Agusan del Sur on Saturday.

Yesterday, a male body was found floating along the Agusan River in Barangay Bit-os in Butuan City.

In Agusan del Sur, at least 50,000 people were reported to have been displaced or affected by the floods, according to Ma. Lina Dritsopoulou, NDCC executive officer, who conducted an aerial survey of the flooded areas in Caraga and Southern Mindanao yesterday.

Dritsopoulou said the flood submerged the towns of Esperanza, Talacogon, La Paz, Bunawan and Limbalod in Agusan del Sur.

She cited reports from the provincial government showing that some P15.6 million worth of crops and infrastructure facilities had been destroyed.

The Opamin reported that in the towns of Tago, San Miguel, Tagbina and Carmen in Surigao del Sur, at least 52,000 people were affected by the floods.

The floods also destroyed some P96.9 million worth of crops and infrastructure facilities.

In Davao del Norte, 57,785 residents were affected by the floods in the towns of Kapalong, Asuncion, Sto. Tomas, New Corella, Braulio Dujali, Carmen and Tagum City, according to the Regional Disaster Coordinating Council (RDCC) here.

Initial reports from the Davao del Norte provincial government said P9.5 million worth of crops and infrastructure facilities had been destroyed.

Carmelito Lupo, RDCC regional officer, said that in Compostela Valley, the houses of 4,205 residents were submerged.

Lupo said the heavy rains since Thursday were caused by the wide band of cloudiness called the inter-tropical convergence zone over the eastern part of Mindanao.

But he said the flooding was compounded by the swelling of heavily silted rivers.

Acting Defense Secretary Eduardo Ermita, NDCC chair, yesterday authorized the directors of the Office of the Civil Defense (OCD) in Caraga and Southern Mindanao to withdraw some 550 sacks of rice from the National Food Authority (NFA) in Butuan and Davao cities to be distributed to the flood victims.

The NDCC in Manila also sent several sacks of groceries yesterday to augment the dwindling relief and food supplies of the OCD in the two regions.

*Jowel Cañuday, PDI Mindanao Bureau*

## ROUNDUP

### Robbery group yields

BACOLOD CITY—An armed group believed responsible for robbery and hold-up incidents in northern Negros Occidental surrendered to police on Friday. Gerardo "Oldot" Lopez and six of his followers gave up to Supt. Geary Barias, police provincial head, through San Carlos City police chief, Supt. Flomar Natu-el. Police said Councilor Elpedio Secretaria had earlier assured the surrenderers that he would drop the frustrated murder charges he filed against them in connection with an ambush attempt on the official in Calatrava town last month. **Carla Gomez, *PDI Visayas Bureau***

### RPA turns over wanted man

BACOLOD CITY—Breakaway communist rebels on Tuesday turned over a murder suspect to Chief Insp. Leo Irwin Agpangan, 2nd Provincial Mobile Group, and Senior Insp. Victorino Romanillos, Don Salvador Benedicto police chief. The suspect, Juniver Hulleza, was the 16th person to be "arrested" and turned over by the Revolutionary Proletarian Army-Alex Boncayao Brigade to the provincial police in the province since last year. Hulleza was implicated in last year's killing of one Nonoy Aujero in Barangay Bato, Sagay City. **Carla Gomez, *PDI Visayas Bureau***

### Mayors deny paying Lapid

CITY OF SAN FERNANDO—Swamped with allegations of a pre-election racket, all 14 Lakas-NUCD mayors in Pampanga last week denied paying Gov. Manuel Lapid P3 million to P5 million as "entrance fee" in the party's mayoral slate for the May 14 polls. The mayors of this city, Apalit, Candaba, Mabalacat, Macabebe, Magalang, Masantol, Mexico, Minalin, Sta. Ana, San Luis, Sta. Rita, San Simon and Porac signed a manifesto saying Lapid and party officials "are not imposing any condition on us except for our loyalty to the party." They said the selection of official Lakas candidates in the province was based on "merit and qualification and not on any other consideration." *Tonette Orejas, PDI Central Luzon Desk*

### Mummies possession banned

LA TRINIDAD, Benguet—The provincial board has approved an ordinance prohibiting and penalizing people who possess and transport any of the mummies away from their burial sites in this province. Offenders will be imprisoned for one year and fined P5,000. "Benguet is one of the few places in the world that practiced the art of preserving human remains in mummified form before they were kept at their resting places. These mummies are now the cultural treasures of the people of Benguet and the Filipino people in general," the ordinance said. *Avigail Olarte, PDI Northern Luzon Bureau*

### Rapist pa gets 2 life terms

ROXAS, Isabela—A local judge sentenced a man to two life terms for raping his stepdaughter. Judge Teodulo Mirasol of the regional trial court ordered the man to pay the girl, who was first abused when she was 12 years old, P125,000 for moral and exemplary damages. The court said the man had threatened to kill the victim if she told her mother about the incident. *Villamor Visaya Jr., PDI Northern Luzon Bureau*

### 15 soldiers survive ambush

COTABATO CITY—At least 15 soldiers of the Army's 301st Infantry Brigade survived an ambush by Moro rebels because of the timely arrival of two helicopter gunships in Sultan sa Barongis, Maguindanao last week. Maj. Julieto Ando, 6th Infantry Division spokesperson, said the soldiers were on community patrol near a government gas drilling station in Barangay Darampua when they were waylaid by about 100 suspected members of the Moro Islamic Liberation Front. Outnumbered, the soldiers sought assistance from the Philippine Air Force while engaging the guerrillas in a running gun battle. *Edwin Fernandez, PDI Mindanao Bureau*

### Peace award for cop

LUCENA CITY—Quezon police director Senior Supt. Charlemagne Alejandrino will receive an award for peace advocacy and peace-making during the 12th Aurora Aragon-Quezon Peace Foundation ceremony today at the Club Filipino in Greenhills, San Juan. Alejandrino played a vital role in the conduct of the special election for governor in Parang, Sulu, on Oct. 21, 1996. Alejandrino took the initiative of convincing warring factions of then Mayor Bagis and his nephews and the Abdurajaks in Panamao, to abide by the rules of the Commission on Elections that made it possible for the holding of the special polls. *Arnel Avila, PDI Southern Luzon Bureau*

## WEATHER FORECAST

**FORECAST:** Southern Luzon and the whole of Visayas will have rains and gusty winds and the coastal waters of these areas will be moderate to rough. The rest of Luzon particularly the eastern section and the whole of Mindanao will be cloudy with scattered rainshowers and isolated thunderstorms.

SOURCE: PAGASA

| | | | |
|---|---|---|---|
| **Metro Manila**<br>Hi 29° Lo 21° | **Baguio**<br>Hi 25° Lo 11° | **Tuguegarao**<br>Hi 29° Lo 18° | **Laoag**<br>Hi 30° Lo 19° |
| **Clark Zone**<br>Hi 29° Lo 20° | **Tagaytay**<br>Hi 28° Lo 18° | **Legazpi**<br>Hi 27° Lo 23° | **Calapan**<br>Hi 27° Lo 23° |
| **Bacolod**<br>Hi 30° Lo 23° | **Roxas**<br>Hi 26° Lo 23° | **Cebu**<br>Hi 28° Lo 22° | **Tacloban**<br>Hi 28° Lo 22° |
| **Gen. Santos**<br>Hi 29° Lo 23° | **Zamboanga**<br>Hi 31° Lo 24° | **Cagayan de Oro**<br>Hi 28° Lo 23° | **Davao**<br>Hi 28° Lo 23° |

Compiled by: Chona B. Galang, PDI Research

## PDI BUREAUS

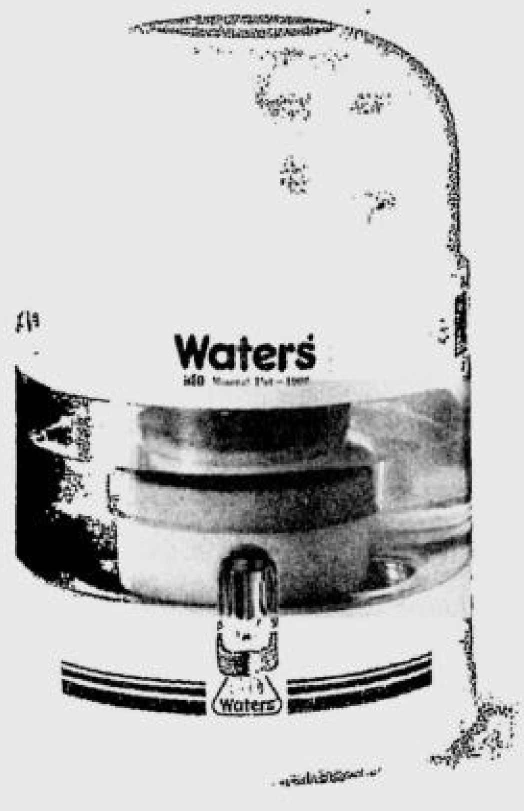
**Northern Luzon Bureau**
**Central Luzon Desk**
Room 201, Bonuan Apartelle
10 Happy Glen Loop,
Baguio City
Tel. No. (074) 443-9255
Fax No. (074) 443-8971
E-mail:
inq_baguio@inquirer.com.ph

**Visayas Bureau**
c/o Cebu Daily News
18-15 Escario St.,
Cebu City
Tel. Nos. (032) 233-0346 / 233-0349
Fax No. (032) 232-9938
E-mail:
pdivis@skyinet.net

**Southern Luzon Bureau**
Barangay 34 (Oro site),
Legazpi City
Tel. No . (052) 480-8099
Fax No. (052) 820-1274
E-mail:
inq_bicol@inquirer.com.ph

**Mindanao Bureau**
479-c General Luna St.,
Davao City
Tel. No. (082) 221-7122
Fax No. (082) 227-6723
E-mail:
pdiminda@dv.webling.com

NO TO WEEKLY BOTTLED WATER EXPENSES

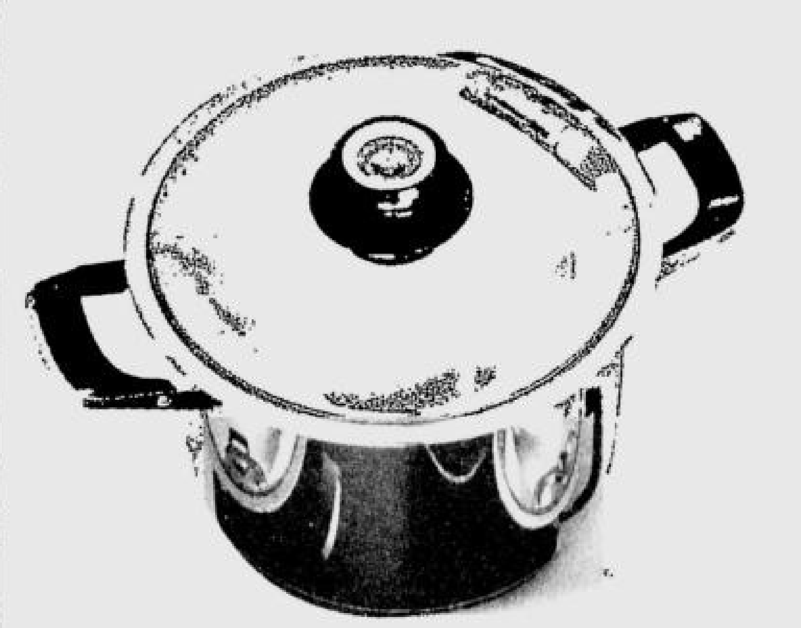


BMP 1000

- Thorough 14-stage filter process for delicious, healthy, alkaline mineral water (unlike acidic, flat-tasting boiled, distilled water)
- Outlasts imitation pots by 500%
- Fills a pot in 30 minutes (unlike 6 hours with imitation pots)
- Elegantly designed
- Only brand in the market with lifetime FREE service warranty
- Expert after-sales home service available

NO TO TIME-CONSUMING, UNHEALTHY COOKING

- World's no.1 and the only 100% solid Stainless Steel cookware
- Used by 10 million people in over 40 countries
- Guaranteed warp-proof, rust-proof, oven-proof
- Cooks 3 dishes at the same time using a single burner in low heat
- Revolutionary features make it possible to cook without oil, salt, and water
- Keeps food hot up to 3 hours even after flame is off
- Priced much lower than other premium multi-cooking systems



NO OIL NO SALT NO WATER

AMC of Germany
Absolutely Marvelous Cookware

*Available in 4 sets. Choose from the 12-piece Star Set to the 24-piece Complete Set.*

**AMC Multi-Cooking System and Waters Bio-Mineral Pot.
For health, savings and profit.**

**As AMC and/or Waters Distributor, expect to enjoy:**
- Waters and AMC products at reduced distributor's prices.
- Easy recovery of initial investments by promoting AMC and Waters to your friends, relatives, associates and neighbors.
- A chance to earn incentives like free local and overseas travel, a car, thousands in cash and free products.
- An opportunity to receive national, industry and international recognition.
- Free admittance to Josiah Go's "Network Marketing" seminar for those qualified.

- *Available in up to 15 easy monthly installments*
- *Credit cards accepted without surcharge (on regular items)*
- *Post-dated checks up to 3 months also accepted at 0% interest (for a limited time only)*

Interested in owning Waters Bio Mineral Pot and AMC Cookware systems? Or do you have inquiries about a rewarding Waters-AMC dealership? Drop by the FREE Waters-AMC Business Opportunity Seminars held every Saturdays from 1:30 to 5:30 pm at Waters or AMC Head offices. For reservations, text your name and contact numbers to 0917-5373490 or 0917-5254256.
We'll get back to you with details.

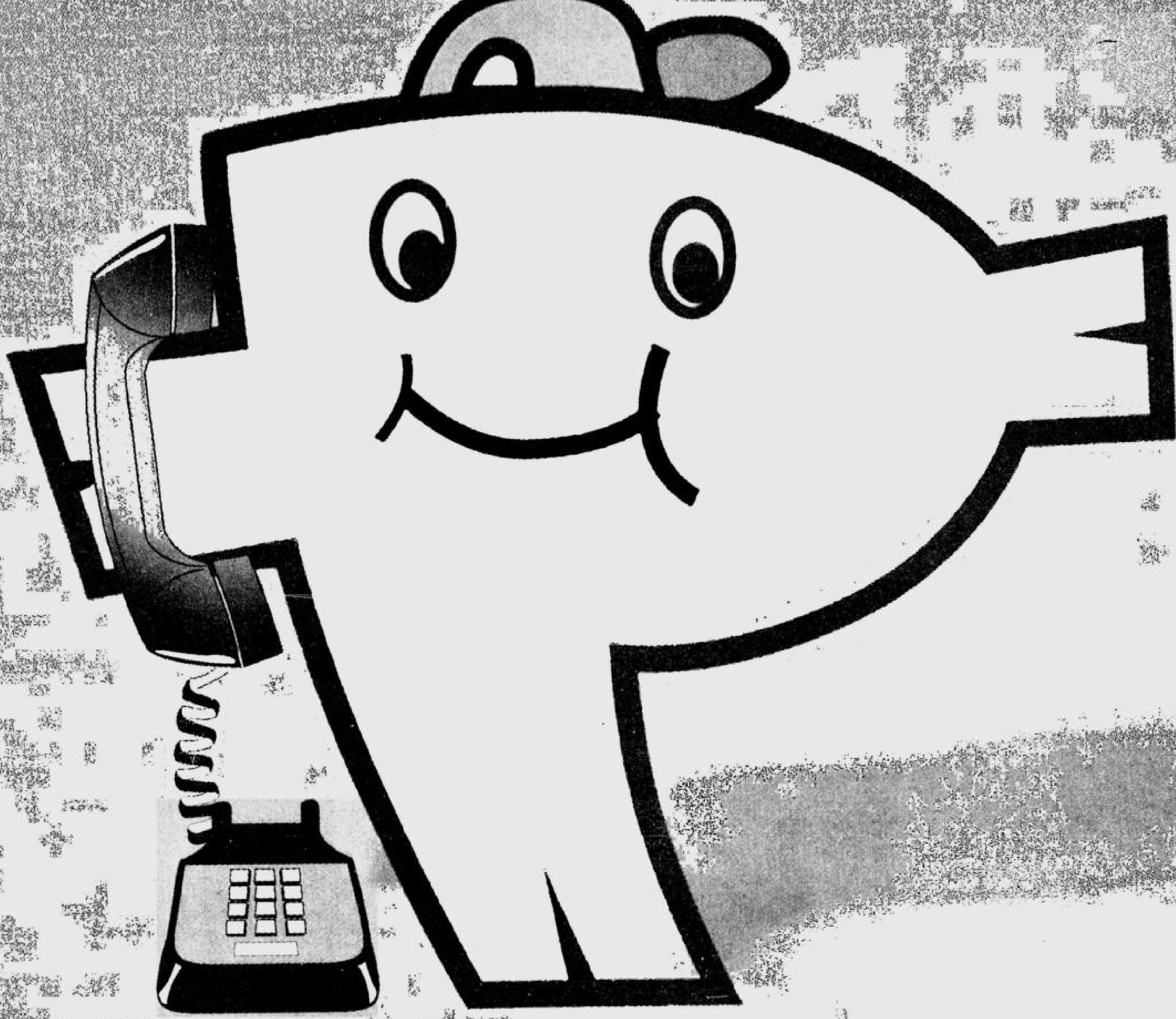
AMC
Eat better - Live better

Waters Philippines
Market Leader in Water Purifiers
No. 1 Waters company in Southeast Asia

**WATERS MAIN OFFICE:** #14 Ilang-ilang St., New Manila, Quezon City (near cor. Caltex E. Rodriguez Avenue) Tel. No. 727-7142 • **AMC MAIN OFFICE:** G/F Shalimar Bldg., 1053 Pablo Ocampo St. (between Arellano and Bautista Sts.), Manila.Tel. No. 523-2136 • **AMC-WATERS PROVINCIAL CONTACT NUMBERS:** Baguio (074) 300-1699 Cell. No. 0917-4108353 • Cotabato (064) 421-5552 Cell. No. 0917-7016931 • Davao (082) 297-1596 Cell. No. 0917-7260740 • Infanta, Quezon (042) 535-2122 • Legaspi (052) 820-1706 • Mindoro (043) 494-1050 • San Pedro, Laguna 808-4206 Cell. No. 0919-8187766 • Santiago, Isabela (078) 682-8090 Cell. No. 0917-5740123 • Tuguegarao (078) 846-7098 Cell. No. 0917-4705885.

# NEED A CASH LOAN?
# CALL OR VISIT ANY ASSOCIATES OFFICE AT SOLB NA ANG IYONG PROBLEMA!

**Makati:** 864-8222 **Cainta:** 656-6838 **Imus:** (046) 472-1449
**Cebu:** (032) 231-5856 **San Pablo:** (049) 562-6874



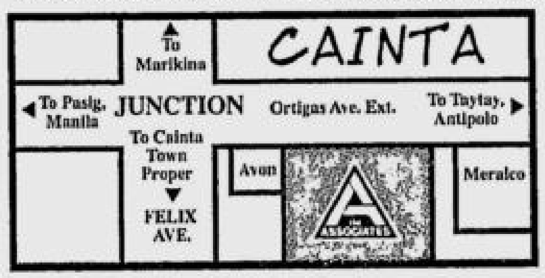
Makakautang ka ng mula
₱15,000 hanggang ₱400,000!*

- **Up to 36 months term!**
- **48-hour approvals!**
- **No collaterals!**
- **Apply by phone or in person!**
- **7 locations with more to come!**

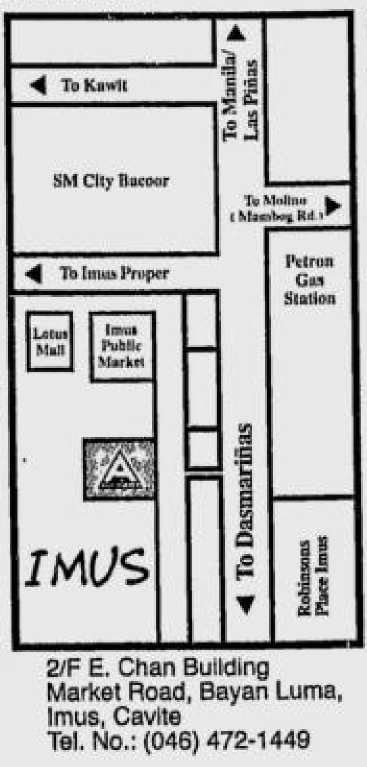
**Napakadali ng requirements!**

- Salaried employee
- Gross monthly income of ₱12,500
- At least 3 years at residence
- At least 3 years employment
- At least 23 years old

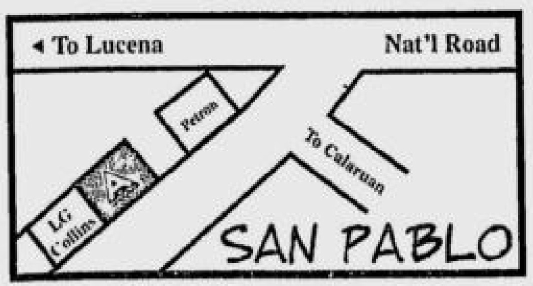
* Subject to credit approval. For more information, call our branch office near you.


CAINTA
To Marikina
To Pasig, Manila
JUNCTION
Ortigas Ave. Ext.
To Taytay, Antipolo
To Cainta Town Proper
FELIX AVE.
Avon
Meralco

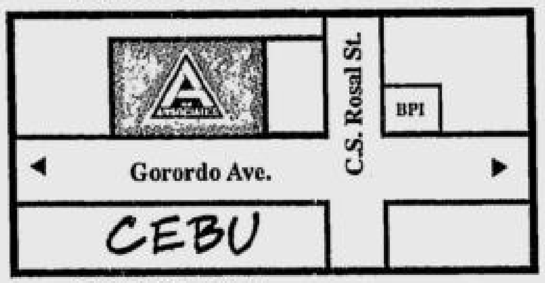
G/F Rublou Business Center
Ortigas Avenue Extension,
Cainta, Rizal
Tel. No.: 656-6838


To Kawit
To Manila/ Las Piñas
SM City Bacoor
To Molino (Mambog Rd.)
To Imus Proper
Petron Gas Station
Lotus Mall
Imus Public Market
IMUS
To Dasmariñas
Robinsons Place Imus

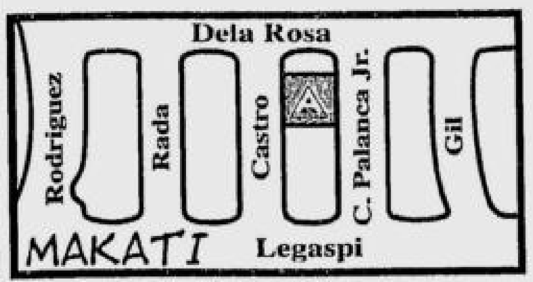
2/F E. Chan Building
Market Road, Bayan Luma,
Imus, Cavite
Tel. No.: (046) 472-1449


To Lucena
Nat'l Road
Petron
LG Collins
To Calaruan
SAN PABLO

65 Rizal Avenue
San Pablo City
Tel. No.: (049) 562-6874


C.S. Rosal St.
BPI
Gorordo Ave.
CEBU

G/F OLS Building
443 Gorordo Avenue corner Rosal St.,
Lahug, Cebu City
Tel. No.: (032) 231-5856


Dela Rosa
Rodriguez
Rada
Castro
C. Palanca Jr.
Gil
MAKATI
Legaspi

Dolmar Gold Tower,
107 C. Palanca Street,
Legaspi Village, Makati City
Tel. No.: 864-8222

THE ASSOCIATES®
Sa Bilis at Dali,
Panalong-panalo Ka!

**Business Hours: Mondays to Fridays 9:00 A.M. - 6:00 P.M. Saturdays 9:00 A.M. - 1:00 P.M.**

# 'Auring' hits Visayas; 5 missing

CEBU CITY—Five persons were reported missing in the waters off Leyte yesterday due to rough seas and strong winds spawned by tropical depression "Auring."

The first weather disturbance to enter the country this year with a sustained wind of 55 kilometers per hour, Auring was estimated at 20 kilometers south-southwest of Borongan, Eastern Samar, as of noon yesterday.

The whole of the Visayas, Bicol and the provinces of Romblon, Marinduque, Mindoro and Palawan were placed under Storm Signal No. 1 by the Philippine Atmospheric, Geophysical and Astronomical Services Administration (Pag-asa).

Those reported missing were on board a motor banca named "Kyle" which was out in the sea off Isabel, Leyte, according to Commander Gedofredo Mandal, deputy commander of the 2nd Coast Guard District based in Cebu.

Mandal said the Coast Guard detachment in Isabel dispatched a tugboat to go after Kyle, but rough seas forced it to return without locating the motor banca and its passengers.

Power outages also hit a wide part of Cebu. Electricity went out shortly before 7 a.m. in the southern part of Cebu province and around 9 a.m. in a wide area of Cebu City yesterday.

As of 2 p.m., power had yet to be restored in most parts of Metro Cebu.

In Tacloban City, all commercial flights from Manila bound for the city were cancelled yesterday.

The Coast Guard prevented at least 25 small interisland vessels weighing less than 1,000 tons from leaving the ports of Cebu yesterday to avert any sea accident.

Rough seas forced the 500-ton MV Cherry Rose of Rose Shipping Lines to run aground off the port of Baybay, Leyte at 9 a.m. yesterday.

The vessel, which left Cebu on Saturday night, was carried by strong waves to the shallow portion of the sea off Baybay port after its mooring rope snapped while it was about to dock, the Coast Guard reported.

The ship's 160 passengers and 21 crewmembers were all safely moved to the port by rafts, Mandal said.

The Pag-asa in Mactan said Auring crossed Samar and Biliran islands yesterday afternoon and forecast it to move to Panay Island last night.

Auring was expected to be in the vicinity of the Calamian group of islands this morning.

The Office of Civil Defense (OCD) in Eastern Visayas activated all municipal and city disaster coordinating councils in the region to ensure quick reactions in case of flash floods.

Hermenigildo Ebarle, OCD regional director, said his order was meant to minimize the anticipated damage from floods that were expected to hit low-lying areas.

In January, heavy rain flooded many low-lying areas in Leyte and damaged crops, mostly palay, worth P9.3 million.

Among the badly hit areas were the towns of Palo, Tanauan, Sta. Fe, Dagami, Mahaplag, Abuyog and Javier. ***Edra Benedicto, Jhunnex Napallacan and Joey Gabieta, PDI Visayas Bureau***

# *Taiwanese student missing in Boracay*

BORACAY ISLAND—A 22-year-old Taiwanese female student was reported missing on Valentine's Day after her *kayak* was carried by strong winds into the open sea off this resort island.

Gloria Chang, a student of a university in Los Angeles, California who went here with two other young Taiwanese for a vacation, was last seen at 3 p.m. of Feb. 14 a few meters from the white-sand beach.

Chang was on board a 3-by-16-foot *kayak* when she disappeared, rescuers were informed by her boyfriend, Scot Hsu, a Taiwanese in his 20s.

Hsu and Chang arrived in Boracay on Feb. 13 and went to the beach in the afternoon of Feb. 14. He rented windsurfing equipment while she had a *kayak*.

Kelly Lei, a friend of Chang, said Hsu called her from the beach about 15 minutes after the couple went to sea to report that Chang had disappeared.

However, the search only started at 6:15 p.m. half an hour after Hsu and Lei reported the incident to the management of Crystal Sand, where the visitors were staying.

Chang might have been swept southwest toward Cuyo Island near the Semirara Island group, said Lt. Col. Charlie Uy, commander of Hawk Flight of the Boracay Search and Rescue 24th Reserve Airlift and Tactical Support Group.

Chang's father, Walton Chang, arrived here from Taiwan on Feb. 16, together with Brad Liu, secretary of the Taipei Economic Cultural Office in Manila, to join the search.

A Cessna plane was rented by Walton to search for his daughter, but the effort was fruitless.

***Hazel Villa, PDI Visayas Bureau***

# DSWD opposes military custody of child rebels

CAGAYAN DE ORO CITY—Social Welfare Secretary Corazon "Dinky" Soliman is against the continued military custody of six child rebels at the Army's 4th Infantry Division camp here.

"Being in a military camp is not conducive (to) a stable and balanced growth of anybody," Soliman said last week after learning that six young former members of the communist New People's Army (NPA) are in Camp Evangelista.

The military built a hut for the children, who were also provided with a television set and a refrigerator.

Leticia Gumbao, DSWD director for Northern Mindanao, said the military violated an agreement that it would turn over the children to the department.

But the case of 17-year-old Jelyn, who was captured by government troops in February 1999, is a different one.

On June 14, 1999, Judge Arcadio Fabria of the regional trial court's Branch 21, ordered that Jelyn be put under Gumbao's protective custody.

Jelyn was released to her parents after staying at the DSWD's Home for Girls. But she left her parents and went back to Camp Evangelista where she lives with five other former child rebels.

Jelyn told the INQUIRER that she returned to the camp because she wanted to continue her studies.

Maj. Johnny Macanas, spokesperson of the Army's 4th ID, said the military had taken custody of the former rebels for humanitarian reasons.

The children needed help and the military could not turn them away, he said.

Macanas said the Army unit was sending 10 former child rebels to school.

***Ellen Red, PDI Mindanao Bureau***

# Suspension . . .

(From page 15)

ees to live normal lives again, Dureza said.

He said the government peace panel had two options in pursuing the proposal—entering into a bilateral ceasefire agreement with the MILF or declaring a special but long-term unilateral Somo.

But Dureza said the panel believed that negotiating for a bilateral ceasefire would take a lot of time.

Based on feedback from the military, soldiers are often put at a disadvantage in a bilateral ceasefire, he said. The soldiers, he said, complained that they were not able to respond to the MILF offensives because of the existence of the ceasefire agreement.

Dureza explained that the Somo plan being discussed by the peace panel contained a mechanism that will allow the military to pursue "automatic, calibrated but appropriate responses" in case of an MILF offensive.

An "automatic, calibrated response" no longer needs top-level decision, he explained. Field commanders will have the authority to pursue counter-offensives based on the actual number of MILF forces posing as threats.

Col. Hermogenes Esperon, chief of the Army's 601st brigade, said a unilateral Somo would even be advantageous to the military and to civilians who want to return to their villages.

But Gov. Emmanuel Piñol did not agree, insisting that the plan would tie the hands of soldiers and leave the MILF rebels unchallenged when they strike against the military.

Piñol said a unilateral Somo also did not bind the MILF to respect it.

"Why do we have to set the rules when the MILF rebels are not setting rules for themselves?" Piñol said.

He said that since the MILF leadership had expressed willingness to talk peace with the government, "the best thing that the MILF should do is stop shooting and move to the negotiating table."

On Thursday, Dureza sent the government's first official communiqué to MILF chair Salamat Hashim since the war erupted last year. The document stressed the government's desire to resume formal peace negotiations.

On Friday, an emissary sent by Salamat met with Dureza in Pikit, North Cotabato, to discuss assistance to some 6,100 people who fled from military bombing operations in the remote areas of Pagalungan, Maguindanao and Pikit towns.

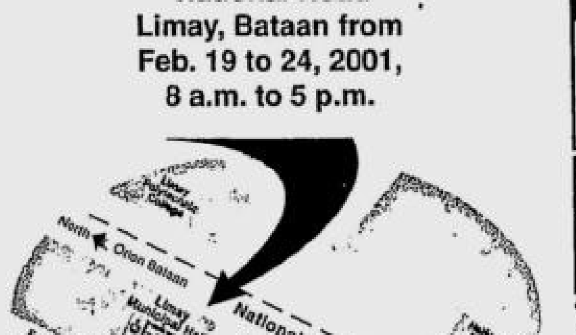
We're going the extra mile for you.

The Mitsubishi Service Plus Caravan goes to Bataan and Tuguegarao.

BATAAN
TUGUEGARAO
Service Plus CARAVAN
MITSUBISHI
CANTER
Up to 15% OFF on Service / Labor and Parts.

We bring you factory-certified basic maintenance service wherever you are.

In Bataan, we'll be in
Limay Municipal Hall
National Road
Limay, Bataan from
Feb. 19 to 24, 2001,
8 a.m. to 5 p.m.



MITSUBISHI SERVICE PLUS
PERIODIC MAINTENANCE SCHEDULE *

| SERVICE CLASSIFICATION | 1,000 km Check-up | LIGHT | | REGULAR |
|---|---|---|---|---|
| Kilometer Reading | 1,000 | 5,000<br>15,000<br>25,000<br>35,000<br>45,000 | 55,000<br>65,000<br>75,000<br>85,000<br>95,000 | 10,000<br>30,000<br>50,000<br>70,000<br>90,000 |

| SERVICE CLASSIFICATION | MEDIUM | HEAVY | CRITICAL |
|---|---|---|---|
| Kilometer Reading | 20,000<br>100,000 | 40,000<br>80,000 | 60,000 |

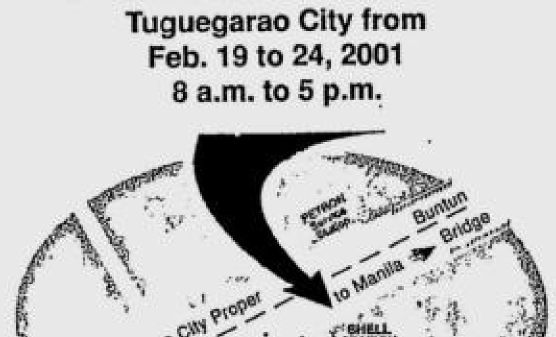
*Only limited PMS services available from the Caravan.
Complete services available at authorized service centers.

Genuine parts
Mitsubishi Motors Genuine Parts keep your vehicle running at its best for years.

FACTORY CERTIFIED

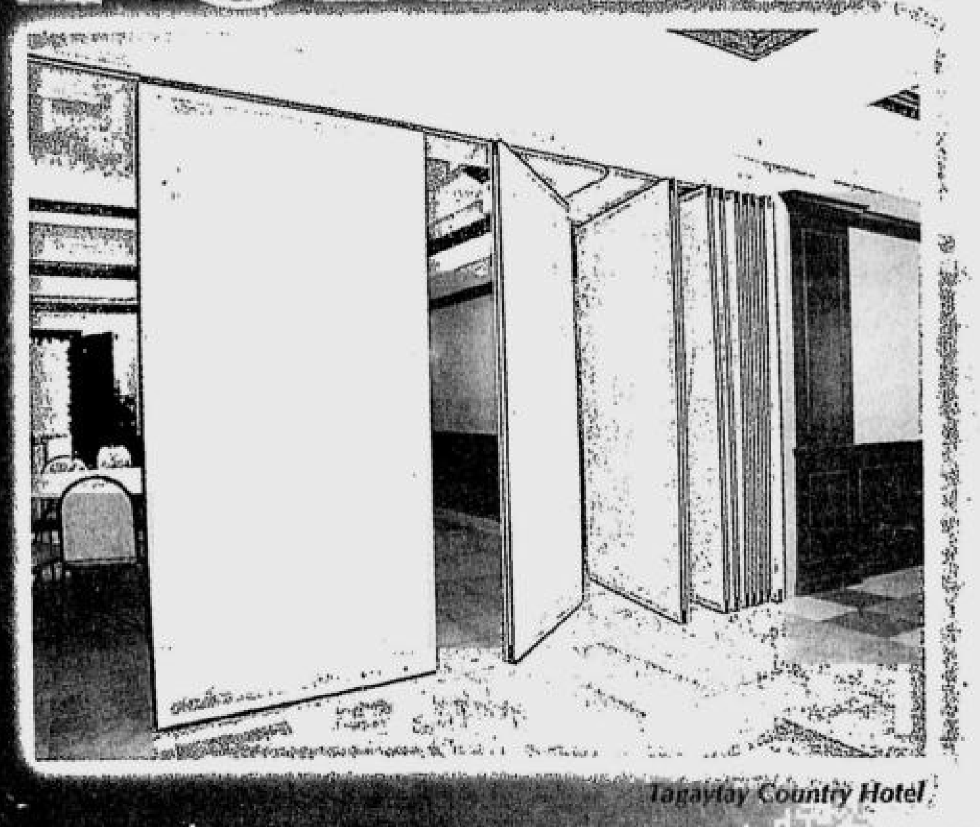
Service Plus

In Tuguegarao, we'll be in
Shell Station National Highway
corner Diversion Road, Buntun
Tuguegarao City from
Feb. 19 to 24, 2001
8 a.m. to 5 p.m.



For your convenience, call
(Limay, Bataan): (0917) 378-0410, (0919)339-8927
(Tuguegarao): (0917) 489-3309

MITSUBISHI MOTORS



THE ART OF DEFINING SPACE

variv

Tagaytay Country Hotel

Operable Wall System

**varifold architectural products, inc.**
3187 Kalayaan Ave., Makati City, Metro Manila
Tel. Nos.: 8820271 to 73 · 7292667 Fax: 8820269
e - mail: avl@varifold. com website: www.varifold.com

---

SHARP
DIGITAL COPIER + LASER PRINTER

You're looking at

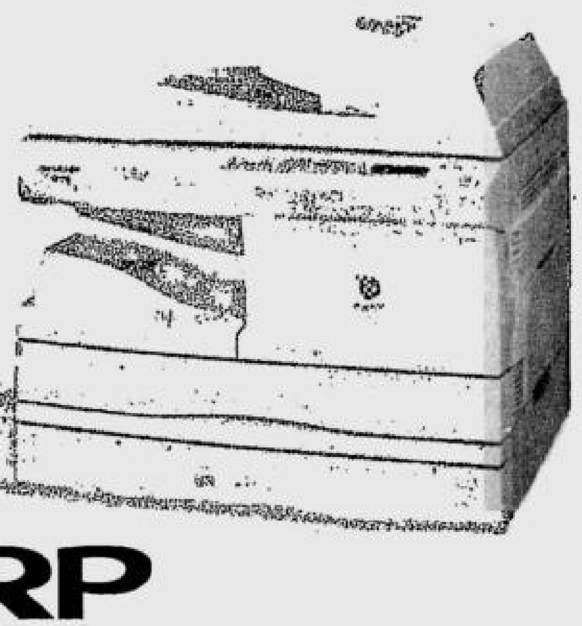
From Analog to Digital Copiers

Sharp. World leader in LCD & Digital technologies. Now the leading name in digital copiers nationwide. Tops in networkability, Office Productivity, Creativity, Professional Finishing. Has the most-complete line of digital copiers in the market today with the widest choice of models ranging from 8,15, 16, 20, 25, 28, 33, 40, 50 CPM to Full color 15 CPM. Guaranteed brand new!

Digital iMAGER™+

600 dpi resolution
optional accessories

24th year of service excellence



SHARP
Sharp Minds, Sharp Products.

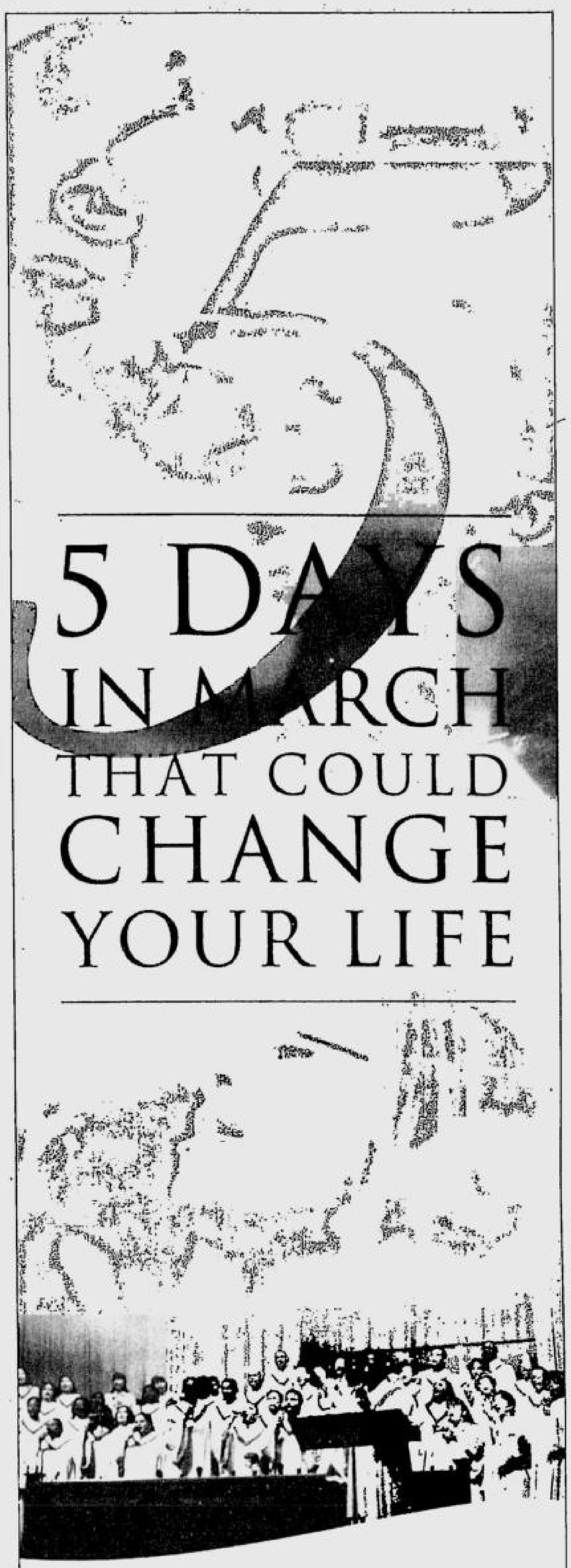
THE SOLE SOURCE OF AUTHORIZED GENUINE SHARP CONSUMABLES AND PARTS. IF IT'S NOT FROM US, IT MUST BE FAKE.

FOR MORE INFORMATION VISIT OR CALL:
**DATACOM SYSTEMS CORP.**
**MITSU MACHINE PHILS., INC.**
SALES • SERVICE NATIONWIDE
Sharp Copying Machine Center
65 Sen. G. Puyat Ave., Makati City
Tels. 887-45-40; 844-42-42; 812-74-51
Fax: 843-4273
E-mail: mitsudu@bworldonline.com
Web Site: www.sharp-copier.com
CAMANAVA Branch: 215 McArthur Hi-way, Valenzuela City Tels. 291-7328; 291-7334; 291-7343; Fax: 291-7335

EXCLUSIVE PROVINCIAL DEALERS:
DAGUPAN
CHIMES ENTERPRISES
Tels 522-5790; 523-6974
Branches:
• San Fernando La Union Tel 888-5042
• Baguio Tel 444-9710
TUGUEGARAO
ALEJANDRA ENTERPRISES
Tels 844-2277, 846-9164, 846-2207, 844-0357; 846-3434
Branches:
• Bayombong Tel. 321-3762
• Cabanatuan Tel 463-6226
• Isabela Tel. 682-2183
• Solano, Nueva Viscaya
LAOAG
DASHMA COMPUTER
Tels 773-1273; 773-2393
ANGELES CITY
SAVERS OFFICE AUTOMATION
Tel 322-0892
Branch:
• Tarlac Tel 322-0892
BALANGA, BATAAN
PC COMPSHOP
Tels 237-2816, 237-2617;791-2050
BULACAN
BULACAN COPYNET
Tel 670-1745
LUCENA
C.A COPY CENTER
Tels. 373-3759 to 60; 710-4401
Branches:
• San Pablo Tel. 562-6375; 562-2504
• Lipa City Tel. 756-6361
• Balangas City Tels 980-2760 to 61
CALAPAN, OR. MINDORO
DIGI COMPUTER LAND Tel. 288-518
SAN JOSE, OCC. MINDORO
MINDORO ONE COMPUTER
TELS. 491-4314; 491-1030
CAVITE
ZEALCOM ENTERPRISES
Main: Tels. 430-2340; 430-0942
Branches:
• Bacoor Tels. 417-4097; 417-4843
• Bauan, Batangas Tel. 980-511
• Lemery, Batangas Tel. 411-2888
PALAWAN
DIMCO ENTERPRISES
Tels 433-4756; 433-4553; 433-7205
Branches:
• Cagayan de Oro Tels 726-511;721-594
• Butuan Tels. 342-1532; 225-6599
• Surigao Tel 826-8794
• Iligan Tel. 223-1533
NAGA
SOFTMEG COMPUTER
Tels 811-2917; 473-2833
LEGAZPI
ALL ELECTRONICS ENT
Tels 480-6011; 480-6512 & 15
BACOLOD
NEGROS SATURN MARKETING
Tels 433-0101; 433-0108, 434-5668
ILOILO
COMPUTRON BUS. SYSTEMS
Tels 336-0816; 335-0632
DUMAGUETE
DREWKAN ELECTRONICS
Tels 225-1835; 422-7698
CEBU
TRISALES BUS. SYSTEMS
Tels. 235-0797; 412-5582; 255-4444
Branches:
• Ormoc Tel 561-3877
• Tagbilaran Tel. 235-4362
TACLOBAN
ELECTRO COMPUTER DATA SYSTEMS
Tels 325-5904; 325-3604
DAVAO
DAVAO IMPORT DISTRIBUTORS, INC.
Tels. 222-2000 to 05; 221-3312
Branch:
• Digos Tel. 553-2493
• Tagum Tel. 217-3341
• Kidapawan Tel. 288-1300
• Gen Santos Tel. 552-8336
• San Francisco Tel. 880-0235
COTABATO
CONECO SALES Tel. 213-458
ZAMBOANGA
GOLDEN BELL COMMERCIAL
Tels 991-1065 to 69; 991-1136
OZAMIZ
KWIKLINK
Tels 521-1088 to 89

SHARP CORPORATION OSAKA, JAPAN

---



5 DAYS IN MARCH THAT COULD CHANGE YOUR LIFE

A MESSAGE OF HOPE IS COMING TO THE PHILIPPINES

This March, for just five days, you have a chance to experience the songs and sermons of Times Square Church from New York City. Come and see how God's love is changing lives in New York and around the world—and how God can do the same for you. Hear the powerful praise of the Times Square Church Mass Choir, along with a refreshing gospel message from special guest speaker Pastor Carter Conlon. Admission is free, but seating is limited.

LA SALLE STADIUM
in Bacolod City
*March 1st – 3rd at 6:00 PM*

ARANETA COLISEUM
in Quezon City
*March 5th – 6th at 6:00 PM*

Rev. Carter Conlon
*Senior Pastor*
*Times Square Church*

Times Square Church based in New York City is an inter-denominational church with over 100 different nationalities represented from around the world. It was founded in 1987 by Rev. David Wilkerson, most known for his book *Cross and the Switchblade.*

FOR MORE INFORMATION
CALL 02 535 1950

# Post-acquittal protest plan anchored on port strikes

**(From page A1)**

members of the United Opposition.

Eventually, this particular plan was seen as an attractive option to other proposals, since it was civilian-led, anchored on active non-violence and, most importantly, had a three-to-four-day timeline instead of the drawn-out civil disobedience struggle that others envisioned and proposed.

The Judgment Day Plan was presented to key Church and opposition leaders by the first week of January.

The plan's name, aside from being an action film title, also indicated its intended launch time frame, which was to coincide with the day—later amended to the day after—the Senate verdict would be handed down.

Planning, organization and groundwork were done in utmost secrecy. Disclosures were timed and compartmentalized on a strict need-to-know basis to avoid detection by government intelligence agents.

Aside from helping with planning and organization, I was asked to present the plan to Church and opposition leaders and generate the resources for it.

### Other plans

The other plans involved military intervention of various types, including "junta," "transition" and "power-sharing,"—some with, and others without, then Vice President Macapagal.

These "non-constitutional" variations were exposed and soundly rejected by the United Opposition mainstream and the Catholic Church, which adhered to the concept of constitutional succession.

The compelling rationale for the proposed "power-sharing" and "junta" transition governments was that any ascension to power in an acquittal scenario would likely be unconstitutional anyway (e.g., people power, military intervention, civil disobedience, etc.), negating the need to follow the Constitution's succession guidelines.

Some of those who advocated this type of scenario now sit in President Macapagal's Cabinet, or continue to ask for positions in her government. Then Vice President Macapagal's speech denouncing all junta or power-sharing plots at a Mass at the Edsa Shrine during People Power II was addressed squarely to these plotters, and not at the military.

### To postpone the trial

Another major scenario to forestall acquittal was to postpone the trial until after the coming May elections, when the balance of power in the Senate would possibly have changed to favor a conviction verdict.

Some prosecution panel members also proposed this because they, together with some senators, would soon have to campaign for the elections.

But the postponement scenario met stiff resistance from civil society groups in the opposition. They called for a quicker resolution to the crisis, citing the rapidly deteriorating economy and its direct impact on the poor as the reasons that the postponement scenario was untenable.

### Planning for judgment

Planning and preliminary groundwork for Oplan Judgment Day was started in earnest in mid-December and completed by the first week of January.

The Judgment Day core group is a network of friends and kindred spirits with decades of shared struggles.

This network has access to and influence over many of the base groups in civil society. Feedback from our preliminary groundwork indicated a high probability of success because of base support for the plan.

The plan included elaborate communication, command and control structures, as well as the use of friendly media like Radyo Veritas, the Catholic Media Network, Ramon Jacinto's Radyo Bandido Network and other media entities which will remain unnamed. ***(Editor's note: The Inquirer was never a party to such a plan.)***

Noel Tolentino, then of the United Multi-Sectoral Opposition's media bureau and presently Newsbreak magazine publisher, and Teddy Lopez of Kompil's media bureau were assigned to quarterback media. For security reasons, I will not elaborate on the command and control structures of the plan.

### Triggers

The strategy involved a series of triggers premised on the outrage that would be generated by an acquittal verdict.

The plan was to be triggered by a mammoth Mass or prayer rally called by Cardinal Sin immediately after the trial verdict.

Manila Cathedral's Plaza Roma or the Malate Church plaza, sites near enough to the North Harbor, were considered possible locations for the rally. Plaza Roma appeared to be the preferred option since demonstrators could bypass a planned Luneta rally of pro-Estrada groups on the way to the North Harbor.

The Mass, scheduled for the morning after Judgment Day, would, in turn, be the trigger for dock workers' strikes in seven ports nationwide: North Harbor, Davao, Cagayan de Oro, Cebu, Iloilo, Bacolod and General Santos.

The resulting impact on our nation's trade and transport would be immediate and severe.

### Strike plan

Behind the planning and implementation of the dock workers' strikes was the operating core group of the Labor Solidarity Movement (LSM), affiliated with the Kompil 2 civil society mass movement.

The Federation of Free Workers, anchored by Roy Olivares and his team, took the lead in formulating the strike plan.

Labor leader Alex Aguilar of the Trade Union Congress of the Philippines, Democrito Mendoza (who was assigned to the Cebu port), and Rep. Ernesto "Boy" Herrera (who was assigned to the difficult North Harbor) were brought into the loop at a later date and wholeheartedly embraced the plan.

The third formation in the LSM, the Association of Progressive Labor, was to be brought in days before the plan's execution as part of the escalating events leading to what we hoped would be paralysis.

### Priests hiding robes

To ward off immediate dispersal and violent counteraction, a "composite group" of priests and other religious would join the dock workers on the strike line.

The group was spearheaded by the progressive organization Gomburza, led by Fathers Robert Reyes, Manny Sares and Raul Enriquez, and by organized urban poor from the Urban Land Reform Task Force and the coalition Ako.

The group would arrive early, their religious garb concealed in bags, and without attracting attention, wait in canteens and *turo-turos* at the port for the signal to form the strike line.

This composite group was trained in the moral, spiritual, and physical demands of active non-violence. Many of its members were veterans of years of street protest action. And so the reinforced strike line was expected to hold until reinforcements from the nearby prayer rally arrived.

This formula—dock workers joined by religious and urban poor groups, and later reinforced by demonstrators—would be replicated in all seven cities where the dock workers were supposed to strike.

Other unions in these ports would be invited to support the strike at the last minute. Shipowners, like the Negros-based Ledesmas and the Cebu-based Aboitizes and Osmeñas, would also be asked to support the strikes.

### National paralysis

Cardinal Sin and the Catholic Bishops' Conference of the Philippines (CBCP) were expected to call for support of the strikes. They would be requested to ask the people to hold a vigil to protect the dock workers.

A group was also assigned to solicit support from international trade unions and foreign governments.

The round of strikes was to be immediately followed by a call to "national paralysis" by the LSM and all of organized labor.

Immediately following the dock workers' strikes would be a series of escalating events leading to Joseph Estrada's capitulation by the third or fourth day. By then, the entire nation would be at a standstill and remain so until he stepped down. At that point, the military would also probably have crossed over to the opposition.

### Airport roads blocked

The Ninoy Aquino International Airport would be paralyzed with the help of Naia-based unions and friendly political leaders in the vicinity.

Transport and trucking groups were tasked to block all roads to the Naia with a tremendous traffic logjam. This idea was added to the plan late in the day, and suggested by a senior member of the present Cabinet.

The peasant-based organization Pakisama, led by Vic Fabie, Eric Valencia and Rainier Almazan, was supposed to block many national roads and highways in Luzon and Mindanao to cause further disruption to transport and commerce.

The Kangkong Brigade, led by Laguna's Joey Lina, Mandaluyong's Ben Abalos, Caloocan's Rey Malonzo and Valenzuela's Bobbit Carlos, would have been asked to help blockade the northern and southern routes to Metro Manila, including the Southern and Northern Luzon Expressways.

### Banks, walkouts

Industrial action by all LSM-affiliated unions was to follow. Labor, joined hopefully by management and owners, would walk out and stand shoulder to shoulder. Unions in the hotel and food sectors would lead the walkouts.

Hospital and bank unions would keep operations going while mounting symbolic pickets outside their buildings.

Even the banks were scheduled to close on the second or third day, together with the stock exchanges and other financial markets.

Other major labor formations, like the Bayan-KMU and Sanlakas-BMP, were expected to join the call for national paralysis.

Transport strikes, first in Mindanao and the Visayas, would be called. Metro Manila transport would be kept going for the first day to allow for mobilization.

Office workers and management would come to work but then walk out of both the Makati and Ortigas centers and rally in their respective business districts.

Students, supported by school administration, would walk out of their classes and hold continuing rally-vigils outside their schools, or proceed to the ports to support the dock workers' strikes.

### 'Erap-free' zones

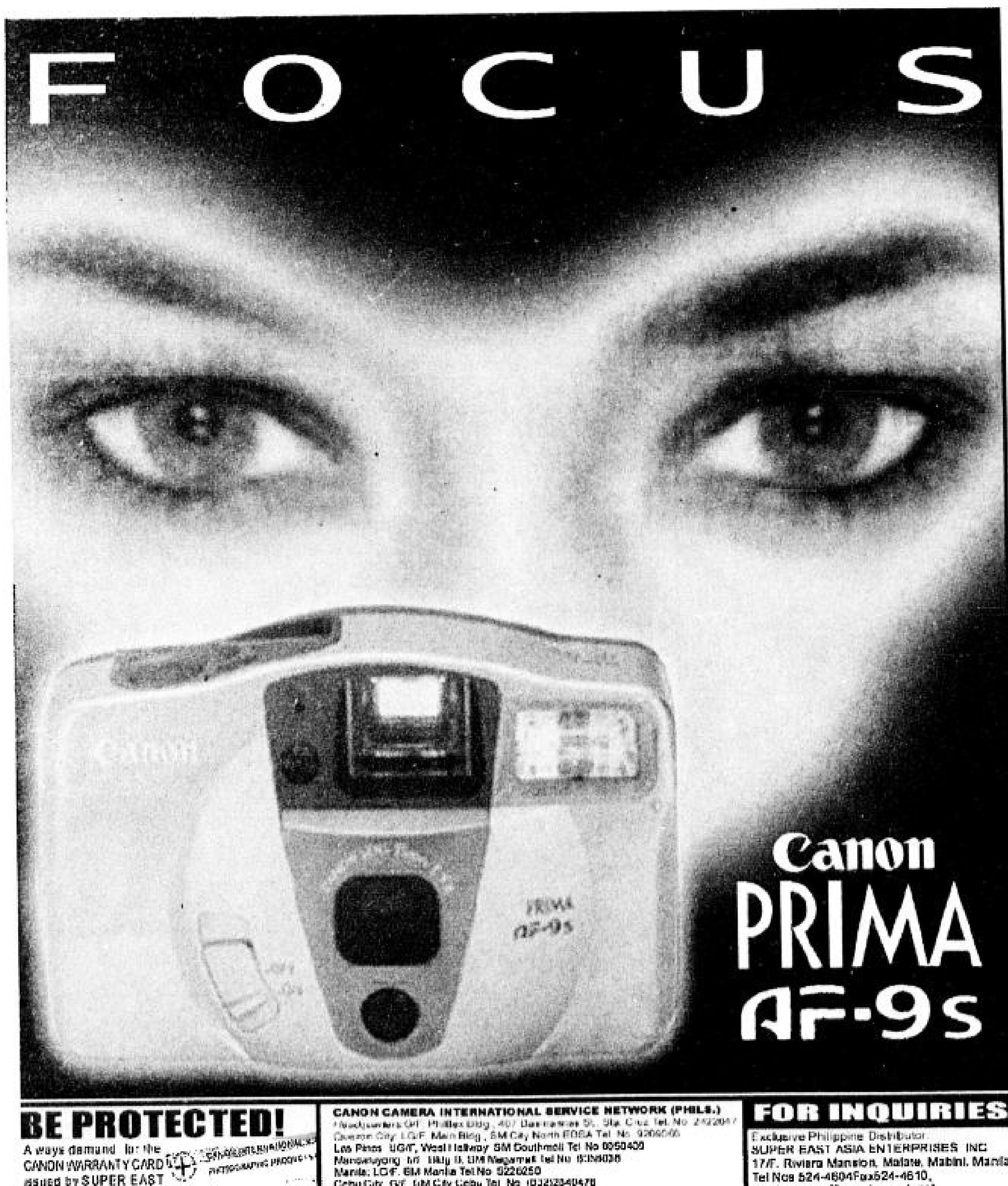
Factories, office buildings, schools, villages and urban poor communities would declare themselves "Erap-free zones."

All Churches and religious premises would be declared sanctuaries and refuge centers.

The National Secretariat for Social Action of the CBCP was in charge of mobilizing social action groups in the dioceses and of helping get the support of the rest of the CBCP.

While casualties and even fatalities were expected—though we hoped there would be none—the plan was conceived as anchored on Christian and Gandhian principles of active non-violence. Protesters would not resist or fight back and would allow themselves to be arrested if need be.

Then, the unexpected happened. On Tuesday, Jan. 16, the "notorious 11" senator-judges gave us a clear picture of the Judgment Day verdict. And the people took matters into their own hands. ***(To be concluded)***



AF is Auto-Focus – the eye that promises the sharpest pictures that stay clear even for blow-ups. Designed for easy operations, its large view finder makes you spot your subject with minimum eye-strain. Its extra large LCD panel lets you see your camera's data at a glance. An up-sized main switch & huge shutter button give you better control, letting you click at the exact moment. And an extra strong flash illuminates farther, ranging up to 10 meters reducing the risk of under exposure. All these plus more, in a sleek, matte platinum finish.

The New Canon AF-9

SHARP FOCUS

All the time.

AF-9s P4,350/AF-9 QD P5,550

- auto-focus • fully motorized • 3 way flash
- optional date/time input • flash recycling lock
- self-timer • biggest flash • biggest view finder
- biggest shutter button • biggest LCD panel

**BE PROTECTED!**

Always demand for the CANON WARRANTY CARD issued by SUPER EAST ASIA ENTERPRISES, INC.

**CANON CAMERA INTERNATIONAL SERVICE NETWORK (PHILS.)**
Headquarters G/F Phillex Bldg., 407 Dasmariñas St., Sta. Cruz Tel. No. 2422047
Quezon City LG/F Main Bldg., SM City North EDSA Tel. No. 9269066
Las Piñas UG/F, West Hallway SM Southmall Tel No 8050400
Mandaluyong [illegible] Bldg. B, SM Megamall Tel No [illegible]
Manila: LG/F, SM Manila Tel No 5226250
Cebu City G/F, SM City Cebu Tel No (032)2340478
Iloilo City LG/F SM City Iloilo Tel No (033)3201867

**FOR INQUIRIES**

Exclusive Philippine Distributor
SUPER EAST ASIA ENTERPRISES INC
17/F, Riviera Mansion, Malate, Mabini, Manila
Tel Nos 524-4604 Fax 524-4610,
email se_asia@quantumweb.net

# GMA eyes Reyes as next DND chief

**(From page A1)**

Ms Macapagal noted that when Reyes informed her of his decision at noon of Jan. 19 to side with her and the Edsa forces, "he asked nothing for himself."

"He did not even ask me to honor the extension of his term that had already been signed by the then incumbent President. All he asked me for was good governance," she said at the homecoming of the PMA Alumni Association.

Asked if he would be the next defense chief, Reyes said, "I don't know about that."

### March 15

The President said she might announce the new defense secretary and the next AFP chief of staff on March 15.

As the end of Reyes' term as chief of staff nears, the jockeying for the post heats up.

Officers loyal to the two strongest contenders—Lt. Gen. Edgardo Espinosa, commandant of the Joint Command and Staff College (JCSC), and Lt. Gen. Diomedio Villanueva, commanding general of the Philippine Army—have come up with their own "demolition crews."

Reyes himself is not spared from the fray.

Over the weekend, a group of Marines and Army officers loyal to Espinosa told the Inquirer that Reyes would ensure that Villanueva gets the post "because that's the only way he can cover up the corruption in the AFP during his (Reyes) tenure."

The officers said that Reyes serving as defense secretary and Villanueva as AFP chief of staff would ensure that their "corrupt practices" would not be investigated.

As far as they were concerned, they said "it's anybody but Villanueva." But other sources said the other side had also declared "anybody but Espinosa."

For his part, former President Fidel V. Ramos said he was not recommending anybody for the post of AFP chief of staff.

Ramos denied that he had been pushing for the appointment of AFP Vice Chief of Staff Gen. Jose Calimlim as Reyes' replacement.

As the jockeying intensifies, the factions are "monitoring the movements" of each group, including their social events.

When Reyes invited former chiefs of staff to a dinner party last week, word was leaked that Reyes was wooing the retired generals to support Villanueva.

Anonymous "poison" letters have also been circulated in the military camps.

"At no time in Philippine history has the selection for chief of staff been so politicized," said Brig. Gen. Manuel Yan Jr., vice commanding general of the Philippine Army. "The sooner President Macapagal-Arroyo names Reyes' successor, the better it will be for all of us in the organization."

### Choices

The President can choose Reyes' successor from six lieutenant generals, about a dozen major generals and a score of brigadier generals.

By rank, the lieutenant generals—Calimlim; Lt. Gen. Jaime de los Santos, deputy chief of staff; Lt. Gen. Benjamin Defensor, commanding general of the Philippine Air Force; Lt. Gen. Gregorio Camiling of Southcom; and Espinosa and Villanueva—are the strongest contenders.

Sources in the AFP, however, said the race is neck-and-neck between Villanueva, who reportedly has the backing of Reyes, and Espinosa, who has the support of a Makati-based group which claimed to have plotted the military's withdrawal of support from the Estrada administration.

The plot, set for Dec. 18, 2000 and reset for Jan. 20, 2001, was to have been led by Espinosa.

The plot was allegedly "stolen" by Reyes, who announced the AFP's withdrawal of support for Estrada on Jan. 19.

Among the officers of the Marines who met with the Inquirer was a colonel who said he had troops and a tank ready at the Ultra in Pasig City, waiting for "H-hour" to go to Edsa.

The officers maintained Reyes only went to Edsa "when he realized he had lost the AFP to Espinosa."

They also accused him of sending trusted officers to military camps, ostensibly to consolidate the units.

But they said the officers were actually discrediting Espinosa.

They cited the incident at the headquarters of the Marines last Thursday. Admiral Guillermo Wong, flag-officer-in-command of the Philippine Navy, assailed the integrity of Espinosa.

### Insult to an officer

"Wong said he went to Edsa because a rebel faction in the military led by Espinosa was plotting a coup," the officers said. "Wong said Espinosa was a shabby officer."

"You do not insult an officer before his men, especially when that officer is not around to defend himself," said the colonel. "What Admiral Wong did was cowardice of the highest degree."

Witnesses said the officers and men waited for Wong to finish his speech. Afterward, Wong was invited to the conference room for a briefing. Instead, Wong was "lynched verbally" by some 70 officers.

Among those present were Lt. Col. Cesar de la Peña and Lt. Col. Ariel Querubin, leaders of the Marine contingent that assaulted Camp Aguinaldo at the height of the 1989 coup attempt.

Sources in the Marines said Espinosa tried to "recruit" units in the Marines to join him in his withdrawal of support from the Estrada administration last month, but many officers declined, saying they will abide by the orders of Reyes.

The "refusal" of many officers created factions in the Marines, the sources said.

"If the plan was to destroy the image of Espinosa, it just boomeranged. Wong has unwittingly united the Marines behind Espinosa," the colonel said.

"The Marines is a war machine, which is operated by its officers. It is very important that the soldiers look up to these officers because that is the strength of the unit," they said.

"But Wong had just changed all that," they said, adding that other officers and men are set to launch a "Wong Resign Movement." Wong was Navy head late last year. He is a member of the PMA class of 1969.

They also said Reyes did not have enough exposure in combat, which makes him pale in comparison to Espinosa, who "grew up in combat in Mindanao."

### Just bickering

Other officers, however, doubt reports that Wong went to the Marines to discredit Espinosa upon Reyes' orders.

"Maybe it's just the way he talks, maybe he was a little tactless," said an Army colonel.

Yan, on the other hand, said it was unfair to link Villanueva to charges of corruption, which have no basis at all.

"These are just bickering that will die down soon. This does not mean that there is instability in the Armed Forces," said Army spokesman Lt. Col. Anthony Alcantara.

An Army general noted that Espinosa also deserved a dose of his own medicine. The general said that at the JCSC graduation early this month, Espinosa called on everyone to pledge allegiance to Ms Macapagal, the guest of honor.

"That was not in the program, and obviously Espinosa did it because it gave him the chance to order General Reyes to stand up," the general said.

It seems that the tit-for-tat has been going on for some time.

Col. Marcelino Yacat, a Marines officer close to Espinosa, was reportedly marked for liquidation at the height of People Power II.

The Rebolusyonaryong Alyansang Makabansa said merit not politics should be the principal consideration by Ms Macapagal in choosing the next AFP chief of staff.

Retired Maj. Gen. Fortunato Abat said the choice of the next AFP chief is "the privilege of the President." ***With reports from Carlito Pablo and Delfin T. Mallari Jr., PDI Southern Luzon Bureau; Jowel F. Canuday, PDI Mindanao Bureau***

# Gloria favors granting immunity to Chavit

**(From page A1)**

studying whether Singson should be granted immunity from criminal suit after he testified against Estrada in the Senate impeachment trial.

In his testimony before the Senate court, Singson said he handed over the P130 million to Charlie "Atong" Ang who, in turn, gave the money to Estrada at his Polk Street residence in Greenhills, San Juan.

In a six-page motion filed with the Office of the Ombudsman, Singson pointed out that Presidential Decree No. 749 exempted from prosecution or punishment anyone who volunteers information about any violation of the Anti-Graft and Corrupt Practices Act.

The Ilocos Sur chapter of the Integrated Bar of the Philippines and the Save Ilocos Sur Alliance, however, are opposing the granting of immunity from suit to Singson.

The two groups are instead pushing for the investigation of Singson's involvement in the diversion of tobacco taxes and "jueteng" operations in the province.

When Singson first came out with his charges against Estrada late last year, he said he was willing to be jailed with him.

His exposé about the P130-million kickback as well as the P400 million in jueteng payoffs he allegedly delivered to Estrada led to the Senate impeachment trial and the so-called "People Power II."

In a bid to win back presidential immunity and avoid having to face possible criminal suits, however, Estrada has challenged the legality of Ms Macapagal's takeover of the presidency in the Supreme Court.

The high tribunal is expected to hand down its ruling this month. ***With a report from AFP***

# Reds plan to join May polls

(From page A1)

had spurned the ballot as an agent of change.

The CPP document said the popular uprising that toppled President Joseph Estrada last month was "a necessary response by the people to the reactionary and puppet Estrada regime's excessive corruption—amid a situation where this could not as yet be accomplished through thoroughgoing revolutionary means."

It claimed that the Left "comprised the biggest and strongest organized mass force of the movement," and that "whatever its limitations, the movement to oust Estrada is a heroic victory of the people's struggle and was able to advance the revolutionary process."

Despite their willingness to resume peace talks with the new Macapagal administration, the CPP leaders insisted they were not abandoning the 32-year guerrilla movement.

The document urged the CPP's armed wing, the New People's Army, to "expand and strengthen guerrilla fronts" and to "continue to launch tactical offensives."

It said President Macapagal-Arroyo's sincerity and legitimacy would be measured by how she would pursue the public's call to "prosecute and punish Estrada and his cronies."

The new government has launched a criminal investigation of Estrada's alleged corruption, but the effort has been stalled by Estrada's suit in the Supreme Court in which he challenged the legitimacy of Ms Macapagal's takeover.

Earlier, various groups identified with the Left, like Bayan Muna, Sanlakas and Partido ng Manggagawa, have announced plans to take part in the May elections.

The last time the unified Left participated in elections was in 1987 when the now defunct Partido ng Bayan fielded eight senatorial candidates.

All eight lost, prompting leftist groups to shun electoral contests.

"We have learned our lessons well from our devastating defeat in 1987," said activist Nat Santiago, Bayan Muna secretary general who plans to run for councilor in Caloocan City.

Bayan Muna is eyeing three congressional seats through the party-list system. Its nominees include former National Democratic Front spokesperson Satur Ocampo, Kilusang Mayo Uno chair Crispin Beltran and Gabriela leader Liza Masa.

The nominees of Sanlakas include activist lawyer JV Bautista, labor leader Wilson Fortaleza and Milda Lagman-Sevilla, sister of slain labor leader Filemon "Popoy" Lagman.

Lagman, who set up Sanlakas and Partido ng Manggagawa, broke away from the CPP in the early 1990s.

Partido ng Manggagawa is nominating Rep. Renato Magtubo and labor leaders Victor Briz and Jerry Rivera.

Under the party-list system, a party or group that gets at least 2 percent of the total party-list votes cast is entitled to one congressional seat. If it gets 4 percent, it is entitled to another seat, and so on.

"It is timely that we bring our advocacy to mainstream politics. What we do outside, we can do inside. We can challenge the government from within," said Ocampo.

"We believe that this will be a test of our acceptability to voters. We are optimistic," he added. *Reports from AFP, Dona Z. Pazzibugan and Gerald G. Lacuarta*

New Zealand & Australia

| | | |
|---|---|---|
| 8 DAYS | SYDNEY / GOLDCOAST | from US$ 1,569 |
| | MELBOURNE / SYDNEY / GOLDCOAST | from US$ 1,797 |
| 10 Days | MELBOURNE / SYDNEY / GOLDCOAST | from US$ 2,199 |
| 14 Days | BRISBANE / SYDNEY / AUCKLAND / ROTORUA / QUEENSTOWN / CHRISTCHURCH | from US$ 2,499 |
| 11 Days | SYDNEY / AUCKLAND / ROTORUA / GOLDCOAST | from US$ 1,988 |
| 3 Nights | NEW ZEALAND BEST VALUE PAK | from US$ 897 |
| 3 Nights | AUSTRALIA PROMO PAK | from US$ 579 |
| 4 Nights | GOLDCOAST FUN PROMO | from US$ 730 |

April 8
EASTER GETAWAY
10 Days
$1,989

Book now! Limited seats!

CONTACT YOUR TRAVEL AGENT
TRADE INQUIRIES: 8152956 / 8179871
Internet Bookings: www. greatvacations .com.ph

GREAT VACATIONS
INTERNATIONAL TOUR WHOLESALER
LICENSE NO. MKTI 020-2001

### CEU-ABSP Ushers in New Information Systems

In line with its commitment to continually upgrade its standards and produce globally competitive students, Centro Escolar University and its School of Accountancy, Business, Secretarial and Public Administration (ABSP) launched the Electronic-Based Training (EBT) Systems for all its Computer Science and Information System (CSIS) students.

EBT systems, a result of networking with Smartforce Partners, a well-known server of information technology education software, enables CSIS students to interact with knowledge-packed, state-of-the-art interactive computer systems and gain from computer-based self-instruction.

Shown in photo is Dr. Conrado Inigo, Jr., Dean of the CEU School of Accountancy, Business, Secretarial and Public Administration together with Smartforce Partners Executives.

### FILIPINO FACULTY AWARDED AN INTERNATIONAL FELLOWSHIP

Dr. Symone San Miguel, a faculty member of CEU College of Dentistry who completed his doctorate in Dentistry at Okayama University in Japan, was awarded the prestigious Georg Forster Research Fellowhip by the Alexander von Humboldt. He also represented the country in the Asian Science Seminar Workshop on Frontiers of Molecular Biology Technology in Biological Dentistry and Medicine held in Okayama, Japan last September. His research paper entitled "A Case Study in Fibromatosis in a Proband with Periodontal Disease," was also presented during the 15th International Association for Dental Research/South-East Asia Division and the 11th South-East Asia Association for Dental Education Annual Meetings held last October in Taipei, Taiwan.

### MODEL STUDENT CHOSEN

Ma Loreto Julieta Morales, a fourth year BS Tourism Escolarina, was selected as one of the Jose Rizal Model Students of the Philippines by the Order of the Knights of Rizal. She was also recognized as the Most Outstanding Student of the University. At present, she serves as the CEU University Student Council President.

### BULACAN STUDE WINS MUSIKA WRITING CONTEST

A fourth year high school student of the CEU Malolos Integrated School Department won the First Place in the Song Writing Category of the Musika Grand Finals held at Camp Aguinaldo last January 26, 2001. Jacob Israel Clemente's winning piece was entitled "Kaya Ko", a song intrepreted by Jeffrey Hidalgo.

He received a 4-year scholarship in Music Education, 2-year publishing contract with Warner Records, an AIWA 3CD Component and a P10,000 cash prize.

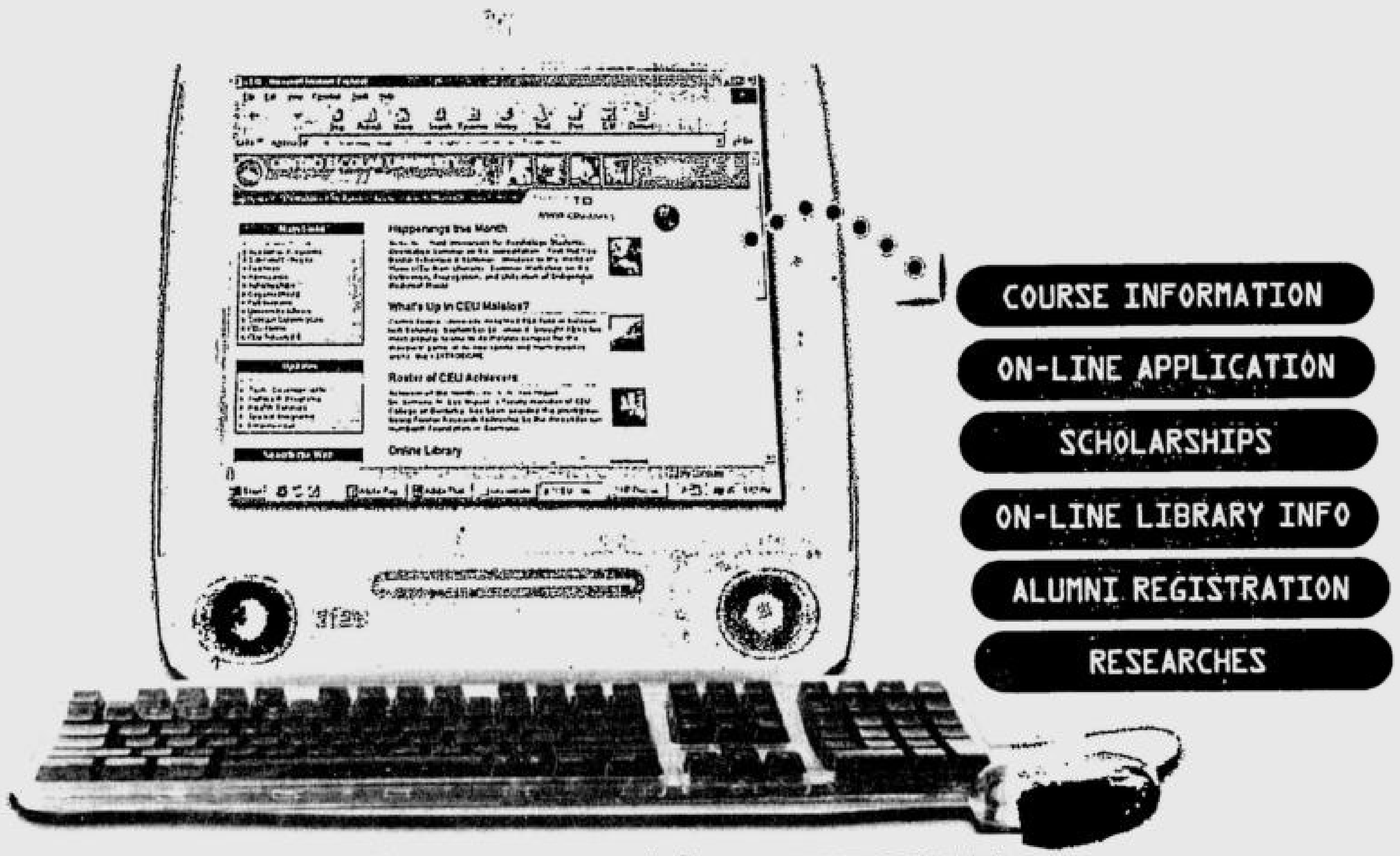
### CEU CAPTURES 14TH AND 17TH PLACE IN DENTISTRY BOARD

CEU once again proved its excellence in science courses as Michelle Tolod and Irene Villagracia, placed 14th and 17th place in the dentist licensure examination held last December, 2000.

CEU's passing percentage is 52% higher than the 42% of the National Passing percentage.

www.ceu.edu.ph
THE WEBSITE OF THE NEXT GENERATION

YOUR FUTURE IS NOW A CLICK AWAY...
VISIT US NOW...



CENTRO ESCOLAR UNIVERSITY
*Onwards to a century of quality education for the nation.*

**COURSES OFFERED:**
- Doctor of Dental Medicine
- Doctor of Optometry
- BS Accountancy
- BS Commerce major in Banking and Finance, Computer Science and Information System, Management, Marketing
- BS in Secretarial Administration major in Computer Secretarial and Office Management
- AB Major in English, History, Economics, Political Science, Mass Communication (Broadcast/Journalism)
- Bachelor of Secondary Education (with major in 10 disciplines)
- Bachelor of Elementary Education with Specialization in Special Education & Early Childhood Education
- BS major in Biology, Chemistry, Psychology, Mathematics
- BS Tourism
- BS Home Economics
- BS Medical Technology
- Bachelor of Music
- BS Nursing
- BS Nutrition & Dietetics
- BS Pharmacy
- BS Social Work

**GRADUATE COURSES**
- Master of Arts/Master of Science with major in 18 disciplines
- Master of Business Administration
- Master of Arts in Economics
- Master of Music
- Master of Public Administration
- Doctor of Education/Doctor of Philosophy major in Science Education, Psychology and Guidance, Curriculum and Supervision, Educational Management, Business Management, SouthEast Asian Studies
- Doctor of Public Administration
- Doctor of Philosophy in Pharmacy
- Doctor of Philosophy in Mathematics Education

**POST SECONDARY TERMINAL COURSES**
- Entrepreneurial Management, Opthalmic Technicians and General Computer Clerical Course - 1 year
- Dental Technician, Library Technician, Junior Computer Clerical Course, Junior Secretarial Course - 2 years
- Chemical Technology - 3 years

**All programs are accredited Levels III & II with the Federation of Accrediting Agencies of the Philippines (FAAP)*

- **Mendiola Campus:**
9 Mendiola Street San Miguel, Manila
Tel. Nos.: 735 68 61 to 71 / 736 88 51 to 54

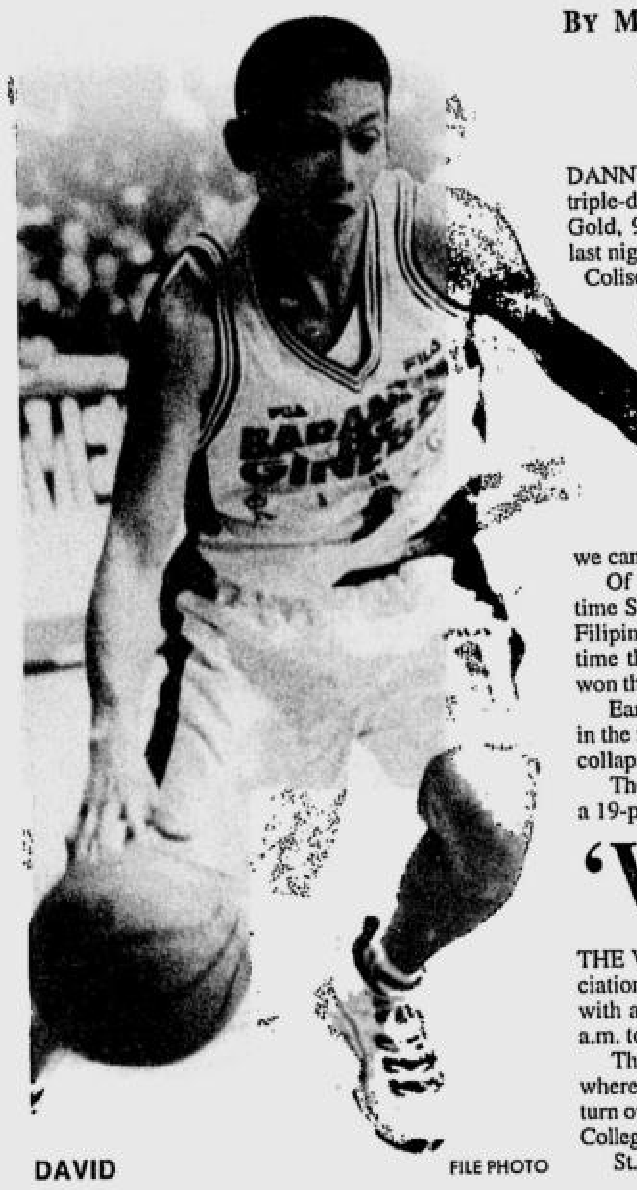
- **Malolos Campus:**
Km 44 McArthur Highway
Malolos, Bulacan
Tel. Nos.: 662 8439 / 662 4779 / 791 6359

**GOOD NEWS!**
CEU Malolos will begin to offer the courses BS Pharmacy and Doctor of Dental Medicine in JUNE 2001

# SMB boosts card to 4-0

## David stars as Gin Kings upend Phone Pals

By Marc Anthony Reyes



DAVID FILE PHOTO

**GAMES WEDNESDAY (Philsports)**
5:15 p.m. SLR vs Purefoods
6:30 p.m. Pop Cola vs Shell

DANNY Ildefonso missed just one assist in making a triple-double as San Miguel Beer spanked Tanduay Gold, 96-79, and posted its fourth straight victory last night in the PBA All-Filipino Cup at the Araneta Coliseum.

Offered with a guaranteed P96-million deal by the Rhummasters in the pre-season only to end up with SMB, Ildefonso played his biggest game in the conference thus far, making 21 points, 13 rebounds, nine assists and one block.

"It's beginning to look good for us," said SMB coach Jong Uichico, whose wards dealt Tanduay its fourth loss in five games. "I hope we can sustain this level of play."

Of course, Uichico knew fully well that the last time SMB had a 3-0 start, it went on to win the All Filipino in 1994 for its last AFC title. And the last time the franchise posted a 4-0 start in the AFC, it won the grand slam in 1989.

Earlier, Barangay Ginebra piled up enough points in the first three quarters to cushion its fourth-quarter collapse for a 78-69 win over Mobiline.

The Gin Kings fell into complacence after building a 19-point lead early in the final period but regained their fire when they saw it dwindle to four with less than a minute left.

Bal David canned his two free throws after the Phone Pals clawed back from 69-48 and dangerously closed in, 73-69, with just 46.6 seconds left.

That fourth-quarter breakdown, which mirrored how brittle the Gins' character was, infuriated coach Allan Caidic even though it was his best start as Ginebra coach in five conferences.

"I told them that if we want to reach the next level we have to show some toughness," said Caidic, who blew his top after seeing his bench's reaction to the Phone Pals' comeback threat.

"When we posted a 19-point lead we no longer want to play defense and allow them to take three-point shots," added Caidic.

But what angered him was the sight of his players on the bench whose heads were bowed down as if they already lost everything.

**GINEBRA 78**—David 21, Limpot 17, Caguioa 13, Meneses 10, Crisano 9, Ong 4, Helterbrand 2, Basco 2, Magtulis 0.

**MOBILINE 69**—Pablo 16, Demape 13, Fran 12, Camaso 11, Babilonia 4, Ejercito 4, Codiñera 4, Gonzales 2, Cui 2, Ravena 1.

Quarters: 22-17, 39-27, 56-44, 78-69.

**SAN MIGUEL 96**—Ildefonso 21, Lago 18, Seigle 18, Abuda 10, Victoria 9, Belasco 9, Racela 5, Gamboa 4, Mente 2, Fernandez 0, Duat 0.

**TANDUAY 79**—Cariaso 24, Hontiveros 18, Locsin 10, Realubit 8, Balingit 7, Yu 4, Agapito 4, Arboleda 2, Webb 2, Calimag 0, Santos 0.

Quarters: 18-18; 41-31; 65-59; 96-79

# 'WNC' closing rites today

THE WOMEN'S National Collegiate Athletic Association (WNCAA) formally closes the 2000 season with a turnover and closing ceremonies starting at 9 a.m. today at the Rizal Memorial Coliseum.

The highlight of the two-hour event is a simple rite where St. Scholastica's College, last year's host, will turn over the WNCAA flag to this year's host, Miriam College.

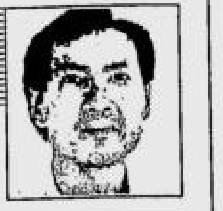
St. Scholastica's College-Manila will be represented by Dr. Cecile Gutierrez, vice president for academic affairs, while Prof. Aurora de Dios, Dean of College, will accept the flag in behalf of Miriam College. Prof. De Dios will also deliver an acceptance speech.

Also on tap in today's event is the awarding ceremony for outstanding performers in the individual and team categories in the 2000 WNCAA season. All the winners will be given plaques of appreciation.

# Shaq denies rumor

**NBA NOTES**

*Henry Liao*



THE MOST ridiculous rumor going the rounds of the NBA as the league's trading deadline draws closer on Feb. 22 (Feb. 23, Manila time) is that disgruntled LA Lakers star Shaquille O'Neal wanted out of Hollywood City and would consider a return to his original club, Orlando, in a trade if his differences with Kobe Bryant could not be worked out.

That report was published in the Feb. 11 issue of the Orlando Sentinel following an interview with O'Neal by columnist Brian Schmitz. A day later, however, the Big Fella denied he made the statement.

Unfortunately, there were several quotes attributed to the 7-1 center in the article. He obviously did say them although he just did not mean all of them.

Anyway, late last week Lakers general manager Mitch Kupchak told his peers not to bother calling him up regarding a potential deal involving Shaq or Kobe as both are unavailable.

In the days leading to the trading deadline, there have been some big names being tossed around but the restrictive salary-cap rules may likely prevent teams from pulling the trigger in the end.

In any case, there were plenty of rumors to spread. Here are some of them.

Charlotte badly wants to get rid of malcontent frontliner Derrick Coleman but teams that need size like New York and Miami fear DC would disrupt team chemistry. With no takers, partly also because of this monster salary ($16 million over the next two seasons), the Hornets may consider releasing him outright.

Toronto is headed for the playoffs but the Raptors are still thinking of giving up All-Star center Antonio Davis for a proven scores who will lessen the load off Vince Carter.

Trading Davis now will also give the Raps some form of compensation that they otherwise would not have once Davis become eligible for free agency in July. Davis is building a home in Orlando and wants to be reunited with ex-Raptors pal Tracy McGrady as a Magic.

Financially-strapped Vancouver, looking to relocate down south with the permission of NBA commissioner David Stern, is offering third-year guard Mike Bibby and more to New York for Allan Houston but the Knicks told the Grizzlies that Houston was untouchable. Vancouver's best player, Shareef Abdur-Rahim, is tired of all the losing and has already stated his desire to move town.

Another rumor suggests that woeful Chicago might jettison its only marketable asset, Elton Brand, since the Bulls have not gained any headway in their rebuilding program despite the presence of the 2000 NBA co-Rookie of the Year. Miami coach Pat Riley denied a Chicago Sun-Times report that said the Heat was interested in trading inactive center Alonzo Mourning to the Bulls for Brand.

Despite the numerous reports going the rounds of the NBA rumor mills, don't be surprised if this whole affair ends up nothing more than an all-talk-no-action calisthenics on trading-deadline day.

### NBA results

Chicago 89, Miami 82; Houston 92, Cleveland 80; Dallas 112, Washington 105; Charlotte 103, Milwaukee 93; Atlanta 101, Seattle 94; Boston 85, Portland 81.

BOSCH Grinders
Still Surprisingly Affordable

WORK WITH EASE
Cut and grind with minimum effort.
Let Bosch grinders
do the tough work for you.
Powerful. Efficient. And affordable.
Helps you cut down on your work
at a price that's cut right for you.
Cut and grind with ease.
Get a BOSCH Grinder now.

The Everyday Grinder
GWS 6-100
670w, 100mm (4"), 11000 rpm
~~P2,950~~
Now at P2,499

For Heavy-Duty Cutting & Grinding with Overload Protection
GWS 8-100C
850w, 100mm (4"), 11000 rpm
~~P3,800~~
Now at P2,999

The only Multi-purpose Grinder with Overload Protection & Variable Speed
GWS 8-100CE
850w, 100mm (4"), 2800-11000 rpm, variable speed for different applications- sanding, polishing, de-rusting, cutting & grinding
~~P4,100~~
Now at P3,299

For Heavy-Duty, Industrial Use
GWS 20-180
180mm (7") Grinder
2000w, 8500 rpm
~~P7,200~~
Now at P6,199

BIGGER SAVINGS! MORE GIVEAWAYS!
FREE! 2 pieces Grinding Discs for every grinder unit.
Offer good up to April 30, 2001

6 month warranty

BOSCH
Power In Your Hands

ROBERT BOSCH INC. G/F Zuellig Building, Sen. Gil J. Puyat Ave., Makati City Tels: 817-3231/844-8835 Fax 843-8144

DEALERS: MANILA - NKD International 711-6916 & 23 / 711-4791 • Hi-D Industrial 241-3870 to 71 • Panda Construction 242-6154 to 56 • Goldrich Industrial 242-9356 / 242-6174 • Hans Infinite Tools 252-6141 to 45 • Kingsteel 733-1882 • Leong Seng Hdwe. 733-5288 • Best Achievers 733-0974 • Iris Commercial 733-4629 • Yale Hardware 251-9531 • Bon Industrial 734-2740 to 44 • Copper Trading 733-6478 • Ace Hardware - SM Manila • Hardware Workshop - SM Manila / SM Sta. Mesa / SM Carriedo / SM Harrison Plaza • Handyman - Robinson's Place Ermita • Workstation - Harrison Plaza KALOOKAN - Toolwind 367-6291 / 366-0708 • Crown Mill Supply 364-2680 • St. George Trdg. 365-3365 • Airtech Ind'l Corp. 364-4110 • New Stalless 365-9014 QUEZON CITY - Fil-Am Hdwe - Cubao 912-5555 to 63 / Baesa 362-5555 to 60 • Amity Hardware 927-2642 / 920-6273 • Rolin's Mercantile 410-5270 / 727-1371 • Panda Construction • Ace Hardware - SM Fairview / SM Cubao 715-7455 / 414-5669 • Handyman - All Mall / Fairview Center / Waltermart Violago Center / New Farmers Plaza • DIY Shop - Ever Commonwealth • Hardware Workshop - SM City / SM Annex CAINTA - True Value - Sta. Lucia • Handyman-Robinson's Cainta • DIY Shop Ever Cainta ANTIPOLO - Pornel Mercantile 249-0669 to 70 PASIG - DIY Shop - Ever Gotesco MARIKINA - Handyman Riverbanks • Sygal International 942-1818 MANDALUYONG - Bosch Shop - Shangri-la 633-6990 / 634-8016 • Ace Hardware - SM Megamall • True Value - EDSA Shangri-la • Handyman - Galleria/Star Mall Manuela MAKATI - Irwin Hardware 833-7978 • True Value - Park Square 1/Power Plant, Rockwell • Hardware Workshop - SM Makati • Handyman - Waltermart Pasong Tamo PARAÑAQUE - Irwin Hdwe • Workstation Airport Citimall Sucat LAS PIÑAS - Ace Hardware - SM Southmall • Hardware Workshop - SM Southmall ALABANG - Tools Spezialist - Festival Mall 850-3939 / 850-4040 • Ace Hardware - Festival Supermall • Handyman - Metropolis LUZON: BAGUIO - Northlander (074) 442-2911 / 443-8508 • Mt. Builders - (074) 422-1177 • Handyman - Baguio Center Mall • DIY Shop - Coyeesan Mall PANGASINAN - SK Hardware (075) 522-2559 • Probuild Improvement (075) 523-4113 • DIY Shop - Magic Mall/ CSI CitiMall Dagupan/Urdaneta • Dagupan Tony's Lumber (075)522-0477 PAMPANGA - Asumco Paint (0455) 602-0150 • Ace Hardware • Handyman-Magic Star Mall Tarlac CABANATUAN - Handyman - Mega Center • T & T Home Improvement Center • Hardware Depot SAN FERNANDO, LA UNION - Centro Lumber (072) 888-3518 CAVITE - A.B. Congbalay Industrial Sales (046) 434-0292 / 434-1881 • Colorway (046) 970-1892 • Ace Hardware - SM City Bacoor • Handyman - Waltermart Carmona/Dasmariñas/Robinson's Place Imus BATANGAS - Genasco Marketing (043) 723-0451 • United Hardware (043) 980-0757 LAGUNA - Platero Indt'l. & Const. (02) 699-2628 • Handyman - Robinson's Los Baños/Waltermart-Calamba/Waltermart Sta. Rosa • DIY Shop - Target Mall Sta. Rosa • Workstation Pavilion Mall LUCENA - Hanson Enterprises (042) 710-4082 • Polaris (042) 710-6404 • Silangan Marine (042) 710-2959 LEGASPI CITY - Handyman - Robinson's NAGA CITY Handyman LCC Express Mart VISAYAS: BACOLOD - CY Ong Multi-Distributors (034) 434-4360 • Handyman Robinson's Place CEBU - Cebu Belmont Inc. - Mandaue (032) 346-4568 to 69 / Plandel (032) 254-1454 • Cebu Bionic - Mambaling (032) 262-2851 to 54 / Juana Osmeña (032) 253-3173 / Magallanes (032) 254-9041 • Cebu Atlantic - Aranas (032) 261-0971 to 75 / Mandaue (032) 346-2665 / Talisay (032) 273-0975 • Ace Hardware - SM City Cebu • Handyman Robinson's Place • Handyman Gaisano Fiesta Mall ILOILO - Ace Hardware - SM City Iloilo • Handyman - Marymart Iloilo • Handyman Gaisano Mall ROXAS CITY - Handyman Gaisano DUMAGUETE - Rejoice Hardware (035) 422-6762 • Moriah Ent. (035) 225-3441 • Octagon Hardware (035) 225-4661 MINDANAO: BUTUAN - Butuan Champion Hdwe. (085) 341-5040 CAGAYAN DE ORO - Oro Solid (08822) 729-921 • De Oro Constructin Supply (08822) 726-027 • JS General Merchandising (08822) 723-859 • HBL Mktg. (08822) 726-055 • Jajors Ent. (08822) 726-164 • A & A Construction (08822) 726-062 • Mackun Marketing(08822) 725-465 • Handyman Limketkai DAVAO - Tebros Hardware (082) 227-7429 / 227-7937 • Davao Diamond (082) 227-5795 • JH Hardware (082) 221-3521 to 22 / 227-2272 • Davao Cathay Parts & Hdwe (082) 227-7743 • Handyman - Gaisano Mall DIPOLOG - Ivy Construction (065) 212-4558 GEN. SANTOS - G.S. Supreme Mercantile - Main (083) 552-2761 / 552-2584 / KCC Mall (083) 554-4888 / 554-5888 • Dadiangas Glass (083) 552-2970 / 552-4122 OZAMIS - Guia Enterprises (088) 521-0304 ZAMBOANGA - Nationwide Sales Corp. (062) 991-2379 / 991-2420 • Manila Bazar (062) 991-2529 / 991-1981 • Chiu Tien Un Hardware (062) 991-1430 • Zenith Const. (062) 991-1998 / 993-1645

Prices in provincial areas may be slightly higher.

Per DTI NCR Permit # 0081, Series of 2001

# Maleeva bundles out error-prone Williams

NICE, France—Error-prone and listless, Venus Williams fell in straight sets Saturday to unseeded Bulgarian Magdalena Maleeva in the semifinals of the Terazura WTA Tour tennis open.

The top-seeded American looked to have lost interest as the match drew to a close, serving two double faults in the final game as she went out 7-6(8), 6-4.

"I've had a rough week. It's too bad. I'm glad it's finished," the world No. 3 said after her defeat.

In the second set, Williams received medical attention to a strain in her right knee, after which a bandage was placed just above her right kneecap. But Williams didn't blame the injury for her defeat.

"I don't think it affected the outcome of the match," Williams said. "It just wasn't my day."

Williams had a fast start to the match, breaking Maleeva's first service game and streaking through her own.

But the reigning Wimbledon and US Open champion made an impressive series of unforced errors, allowing Maleeva to break back in the fifth game.

Williams had three set points in the tenth game but Maleeva held on to her service, playing inspired shots at key moments.

On Sunday, Maleeva will face off Amelie Mauresmo of France, who beat Anke Huber of Germany in the semifinals on Saturday, 2-6, 6-1, 6-1, coming back strong after a weak first match.

In Doha, Qatar, top-seeded Martina Hingis of Switzerland thrashed fourth-seeded Barbara Schett of Austria in straight sets on Saturday to reach the final of the $170,000 Qatar Open.

Hingis, the world's No. 1 tennis player, beat Schett 6-1, 6-2. On Sunday, Hingis will meet third-seeded Sandrine Testud of France in the final. Also Saturday, Testud ended the dream run of Czech player Adriana Gersi by winning their semifinal match 6-1, 6-1 in just 47 minutes.

In Marseille, France, French No. 4 seed Sebastien Grosjean won through to his fifth career final Saturday when he blunted the service-power of Max Mirnyi from Belarus to complete a 6-4, 7-6(7) victory in 1 hour and 42 minutes.

*AP*

# Martes rules race

CHRISTABEL Martes easily won the Avon 10K national marathon championship yesterday in Makati City.

The 21-year-old Martes left the field behind from the start en route to victory. She finished the race in 37.06 minutes, her personal best in a 10K run.

"I just took everything in stride," said Martes in Filipino. " It was expected, the field was bereft of tough opponents."

Her arch rival, Hazel Madamba, probably not in the mood to face Martes in the 10K run, opted to compete in the 5K race, handily beating her foes with a 20.47 clocking.

But the absence of Madamba didn't induce Martes to relax as the Benguet native made sure she will pocket the P25,000 top prize and grab a ticket to the Avon Global Running Women's Circuit 10K championship in Budapest, Hungary later in the year.

Baguio's Flordeliza Cachero negotiated the 10K distance in 38.16, good enough for a runner-up purse of P12,000 while Mercedita Manipol checked in at third after submitting a time of 38.40.

Aside from the Budapest trip, Martes will also be the country's marathon bet in the Kuala Lumpur Southeast Asian Games in September.

*June Navarro*

## SPORTSWATCH

### Palmer steals show from Durant

PALMER

LA QUINTA, California—Joe Durant owned a scoring record and the tournament lead. At the Bob Hope Classic, though, the day belonged to Arnold Palmer. Durant's 29-under-par PGA Tour scoring record for 72 holes and his five-shot lead were almost an afterthought on a day when the 71-year-old Palmer delighted his fans by becoming the first player since Sam Snead 22 years ago to shoot his age in a tour event. Palmer's 1-under 71 came Saturday before adoring crowds on the PGA West course he designed, while Durant quietly shot a 66 on the nearby Bermuda Dunes course before only a handful of spectators to take a five-shot lead into the final round over Mark Calcavecchia and Kevin Sutherland. Durant slipped almost unnoticed into the press room while Palmer was holding court before a crowd of media, then watched as Palmer was besieged by autograph seekers as he walked out. Durant needed so such encouragement after rounds of 65-61-67 gave him a three-shot lead going into Saturday play in the 90-hole event. *AP*

### 'Six Heads' captures WBA title

LAS VEGAS, Nevada—Guyana's undefeated Andrew "Six Heads" Lewis captured the vacant World Boxing Association welterweight title here Saturday, stopping American James Page into the seventh round. Lewis became his homeland's first boxing world champion, rising to 20-0 with one drawn after his 19th early stoppage, which came 73 seconds into round seven. Page, in his first bout after a 19-month layoff, fell to 25-4. Lewis landed a right hook to the left side of the temple that staggered Page to the side. The American slumped face down and fell to the canvas. Referee Kenny Bayless stopped the fight seconds later. "I could see he was getting sluggish," Lewis said. *AFP*

### NCA derby gets going at Araneta

THE BATTLE of titans will highlight the National Cockers Association 7-Cock Derby at the Araneta Coliseum today and Wednesday. Hosted by Pampanga's pride June and Rudy Jingco, the famous Madlambayan brothers, Jojo Binay and Ferdie and Tanggol Eusebio, the derby will kick off with the three-cock elimination fights today and wind up with the four-cock finals on Feb. 21. Leading the field are this season's past NCA seven-cock champions Jessie Viceo (San Rafael), the Alan Tan-Patrick Puno tandem (Capitan III), Big Dome owner Nene Araneta (Thunderbird-Firefly IV), Gerry Fevidal (Geran) and Ruel Ricafort and E. Santos (RT-114 Geran Mapalad). Also competing are the entries of Danding Cojuangco, James Chiongbian, Ito Yñares, Jun Santiago, respected breeders Boy Jiao and Jun Cometa, Alex and Gerry Escalona, Molintas, Robert So, Eddie and Bomboy Araneta, Roel Feliciano and Sons, Tos Reyes, John Capinpin, Romy Pamatmat, Romy Panganiban, Jun Velasco, Manny Co, Peping and Esting Teopaco and others.

### All set for Mandaluyong tourney

AFTER a one-week hiatus, the country's pit masters will return to the Mandaluyong Coliseum for the opening of the BL BG Showdown 6-Cock Derby tomorrow at 6 p.m. Hosted by the trio of Boy "Lechon" de Roca, Boy Garcia and Danny Ty, at least 52 entries are expected to join the two-night event. Entries will also be fielded by guests Jun Agila of Batangas, Jess Lapuz of Cavite, Naldo Paulino of Bulacan, William Co of Spencer fame, Lito Bustos, Carding Ng and the National Cockers Association led by Rizal Governor Ito Yñares. The 4-cock finals for the said competition will be held on Thursday, Feb. 22. Submission of weights is from 3-10 p.m. today. For reservation of cockhouses, interested parties may contact 747-4797, 531-4003 and 531-4005.

## 'Mac' early arrival at camp

JUPITER, Florida—Mark McGwire arrived at the St. Louis Cardinals' spring training camp Saturday, four days ahead of the team's schedule but right on his timetable. McGwire, sidelined by a knee injury for most of the second half of last season, was greeted warmly by teammates but generally declined to answer questions. McGwire has said in the past that he knows what he needs to do to get ready and he usually likes to arrive early. *AP*

# SPORTS

**Al S. Mendoza**, Editor **Edwin M. Villanueva**, Assistant Editor

## PBL champion team Forum guest

THE VICTORIOUS Shark Energy Drink basketball team leads the guests in tomorrow's PSA Forum at the Holiday Inn. Coach Leo Austria, team owner Raul Panlilio, team manager Jessie Chua and players will be appearing in the public service program sponsored by Red Bull, Agfa Colors and McDonald's to talk about their winning campaign in the recent PBL Challenge Cup finals.The Power Boosters won the title at the expense of Welcoat Paints.

### JOHN HAY OPEN

# Japanese grabs solo leadership

### By Roy Luarca

**BOB** Sobrepeña, chair of The 2001 Philippine Tour, hits the ceremonial ball for the Camp John Hay Open.

**BAGUIO CITY—For Tonokazu Yoshinaga, putting poses no problem at the testy Camp John Hay layout.**

Avoiding any three putts again, Yoshinaga shot his second straight 65 yesterday to emerge solo leader halfway through the P700,000 Camp John Hay Open here.

With a six-under-par 130, Yoshinaga led Ramon Brobio by two strokes as the former world junior champion fired another 66 for a 132 that put him ahead of Canadian Rick Gibson and Noli Kempis, who were at 134 following similar 66s.

Yoshinaga, a regular at the Japan Tour and fourth placer in this year's Philippine Open, said he was used to fast greens—John Hay's trademark—back home and did not suffer the putting miseries that bedeviled most of the local pros, including first round co-leader Richard Sinfuego.

Unable to recover from a double-bogey start on No. 8, Sinfuego carded a 72 to lag behind at 137, one down from Carito Villaroman, who submitted a 66.

Though he one-putted eight times, the lean 5-foot-6 Yoshinaga said he could have done better as he had three eagle chances and flubbed a two-footer for birdie on No. 5.

For his part, Brobio, who's bidding to end a five-year title drought, said: "The course is friendlier today, but you still have to make the putts."

The day belonged to unheralded Danny Fortusa, a former national caddies champion aiming to strike it rich in the new Philippine Golf Tour chiefly backed by College Assurance Plan, MRT and Fil-Estate.

Fortusa birdied four of his five holes en route to a bogeyless 62 that catapulted him to a tie with Lito Rempojo at 136. Propped up by a birdie-birdie-eagle start, Rempojo netted a 69.

Mario Siodina captured the CAP seniors challenge crown worth P20,000 with a 71 for 138.

Among the notables who failed to make the 144 cut were Robert Pactolerin, Dan Cruz, Eddie Bagtas and Mario Manubay.

Two other unknown pros—Gerry Nadales and Eddie Lactao—also basked in glory by making aces.

Meanwhile, President Macapagal arrived in the morning and played a round with former president Fidel Ramos, Gen. Angelo Reyes and Baguio City Mayor Mauricio Domogan.

The scores:

130—T. Yoshinaga (65-65)
132—R. Brobio (66-66)
134—R. Gibson (68-66); N. Kempis (68-66)
135—C. Villaroman (69-66)
136—L. Rempojo (69-67); D. Fortusa (74-62)
137—J. Abad (70-67); R. Sinfuego (65-72)

**PBL** chair Dioceldo Sy (middle) gets a lift from business associate and Shark Energy Drink team owner Raul Panlilio as coach Leo Austria, players and supporters jubilate. JESS YUSON

# Confidence does it for Shark

### By Dennis U. Eroa

NOBODY beats Shark Energy Drink coach Leo Austria when it comes to being a true believer.

A former altar boy during his younger days in the scenic, laid-back town of Sariaya, Quezon, the bemoustached Austria strikes basketball fans as a tough guy with a soft heart and a cool demeanor. He didn't get a single technical foul after two conferences where Shark entered the finals.

Despite falling behind, 0-2, against mighty Welcoat in the PBL Challenge Cup best-of-seven championship series, Austria never wavered in his belief that the Power Boosters have the capability to halt the amazing title run of the Paintmasters.

"I feel that we only need a breakthrough win to change the complexion of the series. My players are all confident after losing Game Two," Austria recalled.

Austria proved true to his words. Shark tripped Welcoat, 65-50, in the next game and the rest was history. Shark ruled the series, 4-3, after a stunning 67-54 win in the decider before a jampacked crowd at the Makati Coliseum last Saturday.

"Welcoat likes to finish the series early, like a boxer looking for an early knockout. We were already floored but we got up," Austria said, adding that their rivals remain untested when stretched to the limit.

Shark came to the series as underdog. After all, the Paintmasters swept the Power Boosters in the Chairman's Cup, 4-0. Welcoat won the league's last three conferences and carried a sterling 10-0 win-loss record in titular games which it later padded to 12-0 after winning Games One and Two.

"I am pressured but I tried to hide it to the players. I also don't want to feel that Welcoat is unbeatable," Austria said.

Austria and the coaching staff worked overtime to make Shark's teeth razor-sharp. They probed on Welcoat's weaknesses.

"I honestly think that this was the same team which swept us in the Chairman's Cup. Nothing has changed in its game," Austria added.

# 'Team ng masa'

### CLEAN LIVING

*Manolo R. Iñigo*

THIS MUCH I can say about Batang Red Bull, the PBA's team ng masa: Despite a propensity to commit errors which is decidedly a "very unsettling situation," the Thunder, God bless 'em, still manage to play clean basketball and display fierce determination to excel. And more: the players are humble in victory and dignified in defeat, that's why the team has a special place in my heart.

Besides, Red Bull has been a perennial supporter of sports in general. This included sponsorship of many worthy undertakings by the Philippine Sportswriters Association which I headed for four straight years in the late 1990s, extending up to the present under colleagues Ding Marcelo of the "Bulletin" and Lito Tacujan of "Star," respectively.

But back to the PBA.

In the ongoing All-Filipino Cup, Red Bull has remained on top alongside powerhouse teams such as San Miguel, Purefoods, Shell, Ginebra and revitalized Pop Cola. Sporting an impressive 3-1 record, coach Yeng Guiao's thunder shoot for win No. 4 against Tanduay in the name game of a twinner on Friday, Feb. 23, at the Yñares center following the Shell-Alaska setto. Red Bull lost its maiden game to Pop Cola, but won its next three matches, prevailing over Shell, Mobiline and defending champion Alaska.

"One cannot take this team lightly," said respected basketball analyst Quinito Henson. "It has plenty of promise."

For his part, franchise owner George Chua said, "The players have proven that they could do more than simply win games. They could also win friends with their never-say-die attitude and a high level of sportsmanship that earned them respect and recognition."

Speaking of respect and recognition, one player who never fails to fascinate the diehards is hardworking Fil-American Davonn Harp, the pro league's "Rookie of the Year 2000."

Harp played a key role last Friday when he scored the winning shot with 11.3 seconds left, anchoring Red Bull to nail-biting 73-72 victory over Alaska.

Fast for a big man at 6-foot-7, Harp is a demon in defense, rebounding well and finishing the fastbreak with aplomb. Although he still needs to improve his outside shooting, notably his shooting from the shaded area, Harp is, nonetheless, a fearsome scorer on the inside. The 23-year-old Harp is from Ohio and studied at Kutztowa University.

However, a letdown insofar as the fans are concerned is 6-foot-6 Kerby Raymundo, the 1998 NCAA Most Valuable Player who was recruited from champion team Letran. Raymundo, 20, is an all-around player who can be converted to the No. 3 (small forward), 4 (power forward) and 5 (center) positions.

A native of Orion, Bataan, Raymundo is considered by coach Yeng Guiao as the "future of the team." But Raymundo's PBA debut soured last year when he was suspended for one season due to an erroneous school record. Obviously, the long layoff has taken its toll on Raymundo because he has not been very impressive in his games lately. He had admitted though (weeks before suiting up for Red Bull) that he was only about 80 percent fit to play now.

***

*For inquiries, call fax/phone (044) 933-1214.*

# Amateur circuit on tomorrow

THE TITLEIST-FOOTJOY National Amateur Circuit, one of the most ambitious developmental projects launched by the National Golf Association of the Philippines, gets going tomorrow at the Riviera Golf and Country Club in Silang, Cavite.

A field of at least a hundred players will be vying for honors in the various handicap classifications of the four-day tourney kicking off a seven-leg tour of Metro Manila's most popular all-weather and exclusive courses.

The circuit is chiefly sponsored by Titleist and Footjoy, two leading brands in the world golf market, with the support of Nextel and GG&A Club Shares.

Registration for the event ends today when all participants can avail of the free practice rounds. Last-minute entries can be coursed through the NGAP office (tel. nos. 5256987/5215160), all Chris T sports outlets, GG&A offices or at the Riviera.

Among the primary missions of the circuit are to put up a continuing series where members of the national training pool can hone their skills and allow non-club members to play a competitive tournament in exclusive clubs.

Iggy Clavecilla, tournament chair of the NGAP, also said that the series will serve as the major basis for the selection of the national teams that will compete in tournaments abroad like the Southeast Asian Games and the Putra Cup.

"We really intend to make this circuit a major activity for all low handicappers, the aspiring ones and even the beginners," said Clavecilla.

Gift certificates from Titleist and Footjoy are at stake for the top performers in all divisions. GG&A is also putting up a special hole-in-one prize for the tourney.

The first two days will feature the action in Divisions II and III side by side. The last two days will be for Divisions I, IV and ladies.

## SPORTS ON TV

### Compiled By Lorenzo Manguiat

**TENNIS:** ATP Sybase Open, Semifinals at 2 p.m.(r), Finals at 8 p.m. on Star Sports

ATP Tennis Show at 4:30 p.m. (r) on ESPN

**GOLF:** PGA Buick Invitational, Day One at 8 a.m. (r), Final Day at 10 p.m. on Star Sports

**BASKETBALL:** US NCAA - Marquette Golden Eagles vs Cincinnati Bearcats at 10 a.m. on ESPN

**BOXING:** Friday Night Fights at 11 p.m. on ESPN

**SOCCER:** Asian Football Show at 7 a.m. on ESPN

Spanish Football League at 1 p.m. and 8 p.m. (r) on ESPN

Western Union World Football at 4 p.m. (r) on ESPN

Italian Serie A Highlights at 7 p.m. on ESPN

UEFA Champion League Highlights at 10 p.m. on ESPN

**MOTOR SPORTS:** Motorsport Asia at 12 noon (r) on ESPN

International Motorsport News 2001 at 6 p.m. on Star Sports

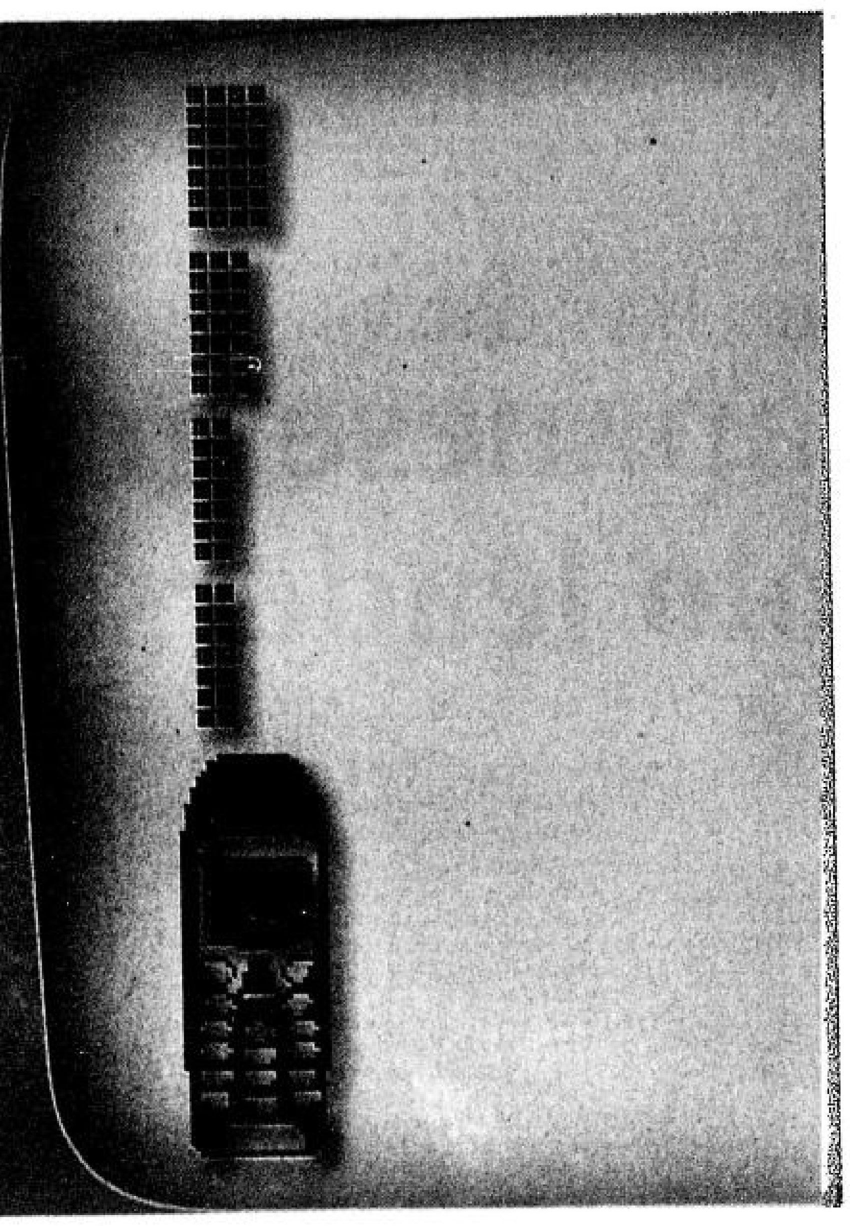
*Schedules subject to change without prior notice.*

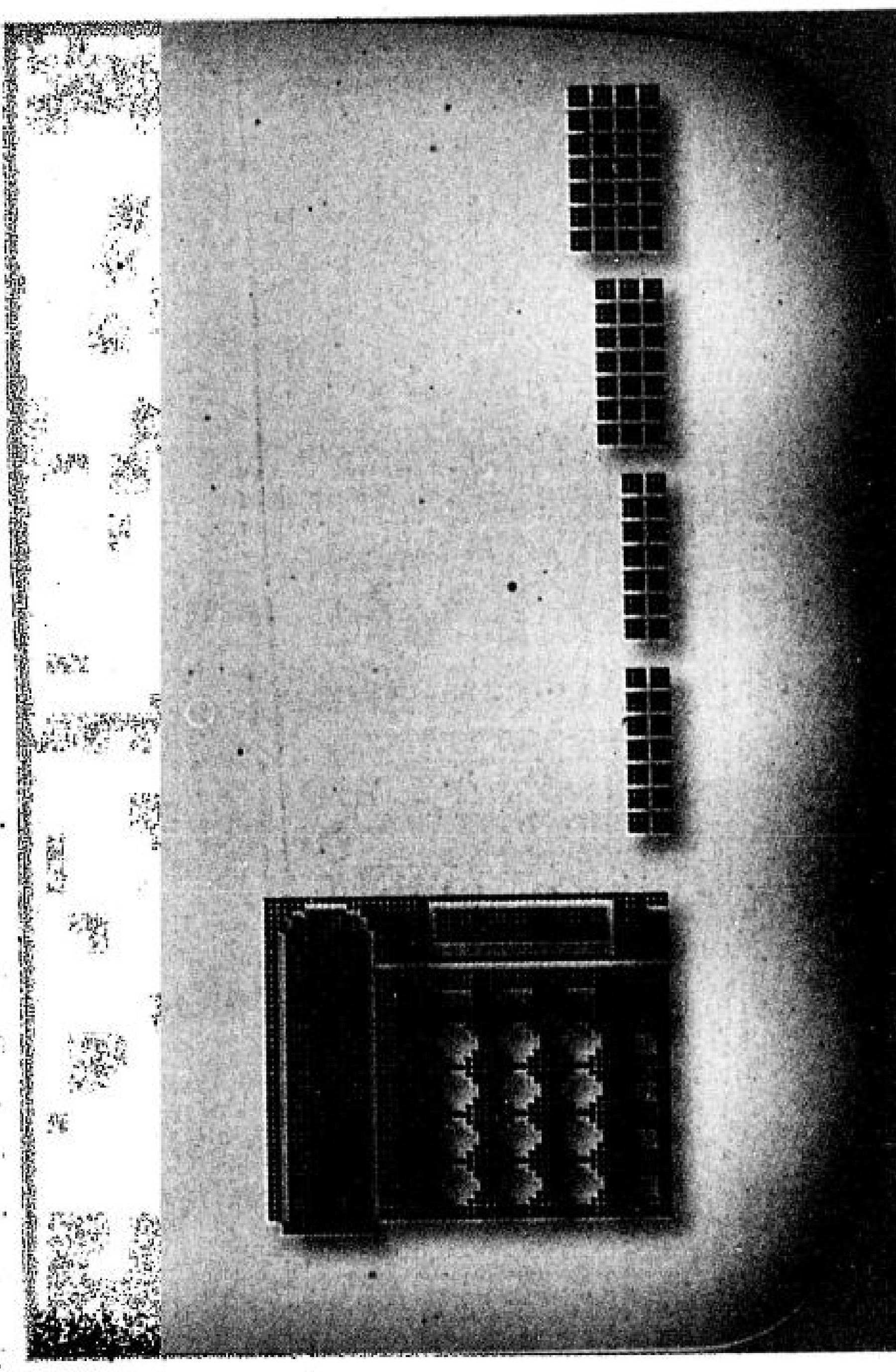
Bid your own price!
THE VERY 1st AUCTION OF THE YEAR 2001
HEAVY EQUIPMENT • SERVICE VANS • JEEPS/4WD • CARS • CBU TRUCKS • MOTORBIKES & GENERATORS
In METRO MANILA only!
AUCTIONLINE INC.
BE THERE WHEN IT HAPPENS
ALL FRESH IMPORTS! All taxes & duties paid! YOU CAN BUY 1 UNIT or TAKE THEM ALL !
Unreserved Public Auction March 2 & 3, 2001, 9:00 a.m.
Everything sells to the highest bidder! Inspection Dates Feb. 27 & 28
Auction Site: 19 T. Santiago St., Canumay West, Valenzuela City
Tel. nos.: (632) 291-1168 • 294-5531 • 445-2422 • 983-7839
Telefax. no.: 294-5525 • Website: www.auctiononline.com.ph
No need to go for a LONG EXPENSIVE trip
Get the BEST VALUE for your money

Original Trendsetter
4x4 CARRYBOY™ OFF ROAD
The Name of Quality and Design
ISO 9001 Certified Passed European TUV German quality standards
Only rounded Canopy perfectly levelled with the Pick-up's roof (Check it out now!)
Unbreakable rubber spoiler
Lightweight rear glass
6 MONTHS WARRANTY
Now, exported to 130 countries. The Canopy supplied to OEM Quality Standards here and abroad.
The Most Luxurious Canopy available
Specify CARRYBOY.
20 years in the Making...
The only Rounded Canopy with the PERFECT FIT!
All glass are tempered as an added safety feature.
Heavy duty Kwik-Klamps tried & tested for 5 years. (NO DRILLING AND REMOVABLE)
Durable Patented frameless curved rear glass door.
Built-in drain channels under the frame guarantee no clogs.
Anodized Black oval-shaped roof rack.
New Options for your CB 560 Model
Rear mirror No drilling on the Canopy
JAPANESE SEAT
AIRCON KIT
Super Rack w/ built-in clamps
Utility Box w/ keys
Dr Kustom Klassiks/ Gatorcab 54 Banawe St., Q.C.
VISIT YOUR NEAREST DEALER NOW ! ☎ 740-0525 • 740-0530 • 732-3109 web. www.gatorcab.frn.com

THE FIRST NAME IN FIBERGLASS CANOPIES
ALPHA
FOR SMART FOLKS WHO WANT MORE VALUE FOR MONEY
DON'T GET CARRIED AWAY BY PRICEY ROOFTOP CANOPIES ALPHA STILL ONLY P36,800
NO-DRILL FITTING
Designer clamp. Install/remove canopy instantly Absolutely no drilling
Concealed Gutter keeps interior from messy leaks or drips
Curved Rear Glass Door is configured to original vehicle styling
Rear Gate has double side locks for maximum security.
Sunroof supplied at no extra cost.
Front/Side Sliding Windows already provided.
Got all these at no added charge plus a sporty sunroof to go!
✓ 3rd Brake Light w/ Spoiler
✓ Sunroof with Multi-level adjustment
✓ Stainless Steel Roof Rack for heavy loads up to 275 lbs
✓ Dome Light
✓ Automotive Lining
✓ Reinforced curved glass door
✓ Front and side sliding windows
OTHER ACCESSORIES AVAILABLE
TOOL BOX
SPORT BAR
R VIEW MIRROR
FENDER FLARES
MORE OPTIONS IN STORE
SEE US... COMPARE AND SAVE!
RIDE OFF ROAD & ACCESSORIES SHOP
Quezon City: Tel. 71 2026; 7112127; 7112162 Makati: 8892222

In 1995, Globe Telecom introduced text messaging in the country.
It was the beginning of a revolution.





Today -- 6 years and over 2 million subscribers later -- Globe begins a new revolution for a new nation:
LANDLINE TEXTING.

*new*

# 1-900 TXT

***The landline text service from Globelines***

Now available on Globelines NDD-activated phones in Makati, Mandaluyong, San Juan, Pasig and Marikina.

Free for a limited period only — try it today! Just dial 1-900-TXT (1-900-898).
For inquiries, visit your nearest Globe Business Center or call **730-1000.**

**Globelines**
Communicating Made Easier

# METRO

LOUIE C. CAMINO, Editor

■ 2 charged with shooting traffic cop A26
■ 'Akyat-bahay' men take P1.5 million A26
■ Special kids show what true love is A27
■ Bacoor squatters file estafa raps vs collectors A27

## Marikina, San Juan take trash problem for granted—Abalos

BY AGNES E. DONATO

**LOCAL officials in Marikina City and San Juan must think the garbage problem in Metro Manila is simple since they appear to be not interested in helping solve it.**

Metropolitan Manila Development Authority (MMDA) Chair Benjamin Abalos said this on Thursday, referring to the absence of representatives from Marikina and San Juan in the first of a series of garbage summits held in Pasig City that jumpstarted a massive campaign on waste management.

The summits would be held in different localities to draw the support of community leaders.

The summits would explain to the local officials the provisions of Republic Act No. 9003, which details the ecological waste management program, Abalos said.

But he criticized San Juan for what he described as its "independent republic" stance and stressed that Marikina has yet to implement the waste recycling approach.

Abalos pointed out that the San Juan part of the Pasig River was polluted and compared it with the Pasig City portion, which enjoyed good maintenance.

Although Abalos conceded that Marikina seemed to have no garbage problem, he raised his concern over the city's garbage disposal system, describing the city as "a clean household whose garbage is being kept in a large jar."

ABALOS

"They must think that garbage is a simple problem, they take it for granted," he said of Marikina and San Juan.

He also noted that their representatives would probably have come if President Macapagal-Arroyo had attended the first summit.

"But it was only the MMDA chair who called the meeting, so nobody was interested in going," he said.

President Macapagal was present in the well-attended summit the MMDA held on Jan. 31 in Mandaluyong City. During the conference, the MMDA, local government units, businessmen and cause-oriented groups agreed to implement and educate the public on segregation and composting in their respective localities, among other things.

The 17 cities and municipalities in Metro Manila were grouped into five clusters, and separate garbage summits would be held in each cluster.

The Eastern cluster consists of Pasig, Taguig, Pateros, Marikina and San Juan. Mandaluyong, Pasay, Makati, Muntinlupa, Parañaque and Las Piñas are part of the Southern cluster. The Northern cluster is made up of Caloocan, Navotas, Malabon and Valenzuela.

With their bigger population, Manila City and Quezon City would stand alone.

"There is a need to form smaller groups so we can focus and attend to their problems," said Rogelio Uranza, MMDA acting general manager for operations. "We hope to re-emphasize the need for the proper implementation of waste segregation, so we can reduce the volume of collected garbage."

## 11 Britons held by police

LONDON—Eleven Britons have been arrested in the Philippines over allegations of working illegally without permits, the Foreign Office said on Saturday.

The Britons, who were arrested on Friday and who have not been named, are being held at a police station in Manila. They have yet to be charged, a Foreign Office spokesman said.

"Eleven British nationals are being held," the spokesman added. "Our consular staffers are in touch with the Manila authorities and have been in touch with the nationals. "They are being held on suspicion of working while on tourist visas." *AFP*

## Policeman accused of beating up 3 Good Samaritans

BY CHRISTIAN V. ESGUERRA

INSTEAD of thanking them for their help, a Manila policeman allegedly beat up and robbed a taxi driver and his two passengers who came to the rescue of the victims of a vehicular accident on Saturday in Manila.

SPO4 Cesar Teneros of the Manila City Hall Special Operations could be suspended if found guilty of the charges.

Initial investigation showed that businessman Rodrigo Evardone, 43, his wife Lennie, 43, manager of East Asia Club and Restaurant, of Gumamela Compound in Valenzuela City; and taxi driver Leodegario Habab, 47, of J. Cordero Street, 7th Avenue in Caloocan City, were in Habab's taxi in Malate, Manila when they chanced upon an accident involving a tourist bus and another taxi at the corner of Maria Orosa and P. Burgos streets.

The couple and Habab got off the taxi to help a pregnant woman pinned in the backseat of the other taxi, said PO2 Leandro Gatdula of the Western Police District Station 9.

SPO4 Teneros arrived as the Evardones and Habab were helping the accident victims, police said. Teneros allegedly got mad, confronted the couple and driver Habab and told them it was not

POLICEMAN/ A26

## Wazzzzup?

| | | |
|---|---|---|
| AUDIOTORIUM<br>23 WEST AVE. QUEZON CITY | FOR THE ROAD | 374.2330/373.5574 |
| Bugsy<br>BASEMENT 1286 TOMAS MORATO | FRANCIS<br>OPEN 24 HRS. 373-7181 | FOR SOLO PLAYERS<br>GAMEMATES AVAILABLE |
| Cowboy Grill<br>BRGY ALMANZA, LAS PIÑAS | PUZZLES<br>HOMOSAPIENS | NO ENTRANCE FEE<br>☎ 801.7644 |
| Cowboy Grill<br>1190 ARQUEZA ST., MABINI | ENSEMBLES/STREETLIFE<br>SWEETBLOOD | NO ENTRANCE FEE<br>525.1474/525.4269 |
| Cowboy Grill<br>431 REMEDIOS ST., MALATE | NON-TOXIC<br>UNWIND | NO ENTRANCE FEE<br>☎ 521.8143 |
| Cowboy Grill<br>NOVALICHES, Q.C. | STAY TUNED<br>PRYZYM | NO ENTRANCE FEE<br>☎ 453.4329 |
| GARDEN & GRILL<br>525 P. FAURA ST. ERMITA | QUARTER BAND | NO ENTRANCE FEE<br>523.3788/524.7655 |
| YALE cor. AURORA, CUBAO | CIRCLE OF FAITH<br>TRIPLE S | FREE ENTRANCE<br>☎ 913. 7202 |
| KAMPO<br>#47 WEST AVENUE Q.C. | GLADYS & D' BOXER<br>MUZIKJIVE/NOVIA | P 200 CONSUMABLE<br>☎ 373.7181/83 |
| EXAMINER'S LITE n'LIVE<br>#52 EXAMINER ST., Q.C. | HEAT OF D' NIGHT<br>D' BOSS | P 50 ENTRANCE FEE<br>HAPPY HOUR 6-9 PM |
| Live! at the ridge | TRUE FAITH<br>SMOOTH | P 250 CONSUMABLE<br>☎ 439.3255 |
| MANILA | EDGE | TRUE FAITH<br>FEB. 20, 2001 |
| TIA MARIA'S<br>REMEDIOS cor CAROLINA | KAZ<br>EARTHRISE | NO ENTRANCE FEE<br>☎ 522.0429 |
| **OTHER PLACES** | | |
| Cowboy Grill<br>BIÑAN, LAGUNA. | HIMIG<br>AXXIS | NO ENTRANCE FEE<br>☎ (049) 511.7268 |
| Jer's II<br>RCAL CALAMBA, LAGUNA | BOYS IN THE BAND | NO ENTRANCE<br>NO CONSUMABLE |
| Ka Freddie Music Restaurant<br>MARCOS HIGHWAY, ANTIPOLO | AIMEE MARTINEZ<br>MARIBETH VELARDE | P 20 ENTRANCE FEE<br>☎ 677.0795 |
| SAN FERNANDO, PAMPANGA | DESTINY | MONGOLIAN BARBEQUE<br>WED., FRI. & SAT. |

MONDAY, February 19 912-8983

## Waste segregation is the only solution to garbage crisis

BY LEONARDA N. CAMACHO

MANDATORY segregation of household wastes in the kitchen is the only solution to the garbage problem and is the only intelligent way to recover the entire garbage.

Mandatory segregation in three containers means:

● Organic wastes such as food, animal and garden wastes should be converted into compost to enrich the soil.

The government should collect these in a separate truck on specific days and convert these wastes into compost through the Department of Science and Technology-built bioreactors, which are efficient and cheap.

Market wastes can be converted into charcoal right in the markets. Wastes in the slaughterhouses can be converted into methane gas.

● Recyclables materials such as paper, plastic (except polystyrene, commonly called styrofoam, tetrapack and doy pack), whole and broken glass bottles, tin and aluminum cans, ink jets, car batteries and GI sheets should be returned to the factories. The government can collect them separately on separate days and sell them directly to the factories.

WASTE/ A26

X-TRM elegance like never before.
ISUZU HI-LANDER X-TRM elite
ISUZU DIRECT INJECTION
ISUZU

The elegance of leather and wood to match legendary Direct Injection Diesel Engine performance.

Experience the new X-TRM Elite. Now with plush leather seat trims and wood paneling that guarantee comfort and elegance even on the toughest, roughest roads.

Your responsible partner
www.isuzuphil.com

# Deploy army of informants vs traffickers, says Herrera

BOHOL Rep. Ernesto Herrera is urging the government to come up with a deliberate plan to deploy an army of police informants in the fight against illegal drug traffickers.

"As a strategy, the use of police informants in neutralizing big-time drug traffickers, or even neighborhood pushers, remains underutilized," said Herrera.

"In crimes such as robbery or murder, there's no need to tap informants because there's a strong incentive on the part of victims to report the offense," he said.

"However, in the illicit drug trade, both the seller and the buyer or the user are willing accomplices. And they both certainly don't want the crime reported. This underscores the need for an army of reliable informers."

The strategy would entail funds to pay off informers, said Herrera, a senatorial candidate of the People Power Coalition and current chair of the Citizens' DrugWatch Foundation.

"Informers have no incentive to report a drug transaction, other than to make money out of the information they provide," he said. "Unless of course they're motivated by a sense of duty."

But he stressed that the use of informants should be "strictly regulated" by superiors. He also warned that the money would make the plan susceptible to abuse and corruption.

# 'Akyat-bahay' men take ₱1.5 million

A BUSINESSWOMAN lost P1.5 million in cash, jewelry, and cellular phones to a gang of robbers who broke into her house in Quezon City on Saturday, police said.

The victim was Josephine M. Fayico, 37, of Lot II Block 2 Dinar Phase VIII North Fairview, Quezon City, said investigator SPO1 Ramon Fernandez.

The robbers took several pieces of jewelry, appliances, computer accessories, two electric drills, 50 Nokia 3210 cellular phones, and P65,000 and $4,000 in cash, Fernandez added.

He said the robbers struck while Fayico and her entire family were out of the house between 7:45 a.m. and 6 p.m. Saturday.

The robbers broke into the house by removing the air-conditioning unit of one of the bedrooms. Then they squeezed in through the hole left by the air-con unit and proceeded to ransack the house.

Fernandez said the robbers used the same hole to get out.

He added that Scene of the Crime Operations (Soco) team members are trying to find fingerprints that the suspects might have left behind in Fayico's home.

*Philip C. Tubeza*

# 2 charged with shooting traffic cop

BY CHRISTIAN V. ESGUERRA

POLICE yesterday filed frustrated homicide charges against two men for shooting a traffic officer who accosted them for a violation in Caloocan City on Saturday.

Charged before the Caloocan prosecutor's office for shooting SPO1 Jaime Malaca of the Northern Police Traffic Enforcement Group were driver Danilo Caducoy, 34, of Valencia Street in Sta. Mesa, Manila; and vendor Danilo Malate, 29, of Dimasalang Street in Sta. Cruz, Manila.

A report submitted to Northern Police chief Supt. Marlowe Pedregosa showed Caducoy and Malate were on board a motorcycle and traveling along A. Mabini toward Sangandaan when Malaca ordered them to stop for a traffic violation.

Malaca stopped Caducoy, who was driving the blue Kawasaki motorcycle (TX 6032), and Malate for not wearing helmets, according to police records.

When Malaca approached the two men in front of TK Commercial furniture shop, Malate suddenly pulled out a .38 revolver and tried to shoot the traffic officer, police said.

Police said Malaca tried to wrest the gun from Malate but Caducoy joined in.

Witnesses then heard three gunshots and saw Malaca fall on the pavement with a gunshot wound in the abdomen, police said.

Malaca was rushed to the Jose Reyes Memorial Medical Center.

The suspects tried to escape but were arrested by members of the Caloocan Police Community Precinct-1 Mobile Unit.

The suspects were found to be carrying a handgun and six live bullets for a .38- revolver.

# Does the public deserve this punishment?

BARE EYE

*Recah Trinidad*

ONE remarkable face that shone at centerstage close to the climax of the People Power 2 Revolt was that of politician Benjamin Abalos. It was a strong, sunburnt, confident face.

Something in the man's glowing golfer's smile seemed to say that Metro Manila could go stink and drown in uncollected garbage, but everything would always be OK with the world.

Last seen, Ben Abalos was still exuding that strong can-do attitude.

That smile, no doubt, has become the trademark of the man's successful political life.

I don't know how much of it had helped Mr. Abalos to be named a member of the new administration team.

The former mayor of Mandaluyong indeed spent both time and money in the Erap Estrada ouster movement.

As expected, he was rewarded a choice government position by President Gloria Macapagal-Arroyo.

He was given the Metro Manila Development Authority (MMDA) chairmanship.

If you don't know this, then you don't know how stinking, uncollected garbage look and smell.

***

There were actually earlier tips that Ben Abalos, father of Mandaluyong City Mayor Benhur Abalos, would be given the DILG post which, unfortunately, was snatched by Laguna Gov. Joey Lina.

Maybe the power brokers in Malacañang thought Lina had played a more important role in the eventual ouster of Erap Estrada.

I believe that Ben Abalos got the MMDA job because the President, together with the powerful Bulong Brigade in Malacañang, felt he would be perfect for it.

But there were claims that the Abalos appointment actually was not a payback for his big role in People Power 2.

Abalos loyalists in Mandaluyong, my hometown, swore the MMDA post should not be counted as a reward.

Given the monumental problems our former mayor had inherited, the chairmanship, they said, could be a terrible test, a strong challenge to Abalos' ability.

***

**Who knows, said one wag while covering her nose, maybe Abalos had been picked to head the MMDA because the man has the magic. He owns that vibrant smile which could make us feel and believe that the ever-growing mountain of uncollected trash around us is no problem at all.**

**Or that the big mess is all a silly fiction.**

**In fact, all Ben Abalos had needed upon taking charge was one look-see. Then, without batting an eyelash, he declared that the garbage monster could be licked in 15 days.**

**I never thought the feat was possible. But the flair—accompanied by the broad, handsome smile—with which the announcement was made had left me dumbfounded.**

**By the way, for everybody's information, the new MMDA chair is solidly ranked among the country's top senior golfers.**

**This meant that, in sizing up the metropolitan garbage problem, he could have used a seasoned golfer's eye and declared the course was pitch-and-putt. Nothing could be easier to beat.**

***

Abalos next enjoyed a honeymoon with the press. Practically everybody believed and bought his sales pitch.

Who knows, said some fellow deadline-beaters, this could be the magical man we have all been waiting for.

In case you've forgotten again, Abalos did not mince words in belittling his predecessor at MMDA. He made harmful insinuations on how and where Jojo Binay, a product of the Cory Aquino ascension like Abalos, had gone wrong in this and that project.

Sorry to report this but that 15-day deadline Abalos gave himself had lapsed last week yet.

There were other street problems Abalos had gallantly vowed to solve instantly. These included street hazards like illegal terminals, illegal parking, that continue to aggravate the traffic mess.

Too bad that Ben Abalos lost his putting touch and again went bogey-bogey.

***

**I don't know how our new President checks or rates the performance of her appointees.**

**One respected civic worker in Mandaluyong, an avid supporter of Mayor Benhur Abalos, said President Arroyo had been overheard as saying the continued stay of Abalos at the MMDA would depend on his performance.**

**A day before that, the Manila Standard came out with a front-page story declaring that Abalos had to eat humble pie following his failure to deliver on his 15-day promise.**

**Ben Abalos is a hopeless case?.**

**No, sir. But nothing could be more frustrating than being stood up by a date as the repeated failure of the garbage man to show up for a whole week, or even longer.**

**Anyway, it was reported last week that criminal incidents, topped by kidnappings and bank robberies, have risen with the ascension of Gloria Macapagal-Arroyo to power.**

**Quick on the draw, new PNP chief, Gen. Leandro Mendoza, has, however, tried to make us believe this was all too normal.**

**Mendoza claimed gangsters were merely trying to take advantage of the change in administration.**

***

Meanwhile, the all-out war Gov. Joey Lina had declared against jueteng was supposed to be on-going; although there were broadcast testimonies that the illegal numbers game is being played a total four times a day mainly in Laguna, the DILG chief's turf.

Which simply meant that Ben Abalos was not the only early resounding failure among the new presidential appointees.

President Macapagal, unfortunately, doesn't seem to care that, in having rewarded several Power People 2 players choice positions, she has unwittingly ended up punishing the public itself.

OK. Ben Abalos can go play all the golf he likes, the man deserves a break.

But why should this great guy be allowed to perfect his sand wedge while the whole of Metro Manila continues to stink in this obscene, stinking sandtrap of a garbage mess?

# Waste segregation is the only . . .

(From page A25)

1 Paper, plastics, steel and glass factories are willing to buy them provided they are clean and dry. (This is precisely the reason why dry wastes should never be mixed in recycling centers, as proposed by certain quarters). There are also junk shops ready to buy them.

I Residuals such as sanitary napkins and diapers, shoes and slippers, rags, polystyrene, tetrapack, doy pack, ball and pentel pens, flashlight and toy batteries, household hazardous wastes such a sputum, toilet paper, bandages and dressings, should be collected by the government in separate trucks and converted into hollow blocks and paints.

### Rubber tires

There are three rubber tires manufacturers in the country that produce about 3 million tires a year. But the actual number is 4 million, more or less, because of smuggled tires. So there are, according to tire manufacturers themselves, about 300,000 tires that enter the dumpsites yearly.

Some of the tires are made into plant pots, trash containers and toys, but they are only a fraction of the total 300,000. Most go to the dumpsites where they serve as breeding places of mosquitoes.

In 1992, the Metro Manila Linis-Ganda commissioned the Department of Science and Technology to build a model tire shredder. Tests were made of the pelletized rubber by the research Division of the Department of Public Works and Highways and the test proved successful.

It was discovered that pelletized rubber, when mixed with asphalt for road paving, makes the roads durable so that repair is not needed at all. Just like in Malaysia.

If the national government will build a tire shredder and install it in the DPWH grounds on Edsa, millions of pesos spent for the repair of roads would be saved.

### Hospital wastes

Hospital wastes require more careful disposal. But a machine can detoxify the toxic wastes and convert them into hollow blocks, too.

The process requires that all hospitals be provided-by whoever will run the machine-with sealed hard plastic container with a second plastic inside. When full, these sealed containers will be collected in a similarly sealed truck for safety in transport.

The plant is similarly sealed in iron for safety in cases of floods and earthquakes. The workers are similarly protected. Everything is done under strict conditions.

The entire solid waste management law is actually a resource recovery program.

Garbage is neither waste nor something to burn or throw in the dumpsites. Garbage is natural resources-paper from trees, plastics from oil, glass from silica, metals from iron ore.

Natural resources such as forests, mountains and oil in the oceans are dwindling.

It is not intelligent to incinerate resources or turn them to energy. The process is too expensive. The energy needed to produce energy is more expensive than the end product. Only corporations want to do this for profit, not for the environment.

Let us all rally to resource recovery, the sane solution to the garbage problem.

*(The author is the executive vice president of Metro Manila Linis-Ganda.)*

LEARNING STYLES TRIVIA
by Henry S. Tenedero
Always ask this question:
**What is the impact of what you will teach today to the future of your students?**
*Join our 2ND National Education Conference*
CREATING AN ENHANCED LEARNING ENVIRONMENT THROUGH INDIVIDUAL LEARNING STYLES
PICC Plenary Hall • March 1-2, 2001
Reg. Fee: PhP 1,000 email: henyo@iconex.net
Call 374-4967; 631-6535; 931-6276; or 633-4863

free cd rom for every set purchase
The 2000-2001 edition now available
With the Top 7,000 and Next 5,000 Corporations business listings in your hands, you get the most comprehensive data on the leading companies in the country.
From an up-to-date listing of key officers and business addresses to the company's financial performance. Plus in-depth analysis of past, current and future economic trends.
For orders call
Tel. Nos.: 637-2265, 637-2264
637-2267, 637-2273
Telefax: 635-0443
Also available at
National Bookstore, Goodwill Bookstore, Powerbooks & Bookmark
Philippine Business Profiles & Perspectives, Inc.
10/F JMT Corporate Condominium, ADB Ave. Ortigas Center, Pasig City

# Security guard shoots money lender

TO AVOID paying back the P1,000 he owed a fellow security guard, a man shot dead the money lender in Baras, Rizal on Saturday.

Police identified the victim as Gerry Mando, 24, of Barangay Inarawan in Antipolo City. He succumbed to several bullet wounds while being brought to the hospital.

Suspect Henry Nirza, 24, of Barangay San Juan also in Antipolo City, was arrested hours after the shooting. He is detained at the Baras police station.

Police said Mando and Nirza ran into each other while doing the rounds of the lands they were guarding. Mando, an employee of Eastern Security Agency, was keeping watch over the land of a Veronica Lee while Nirza, of the Antipolo Security Agency, was looking after the land of a Mr. Camacho.

Police Nirza apparently remembered he had not returned the P1,000 he borrowed from Mando months ago.

Mando asked Nirza to pay him, saying he needed the money badly, police said. Nirza explained he had already spent his salary on other things.

Mando accused Nirza of being good only in borrowing money but never in paying it back, witnesses told police. He said Nirza would not pay even if he had money.

During their argument, Nirza pulled out his 12-gauge shotgun. Mando ran but Nirza chased him and shot him in the back, police said.

*Agnes E. Donato*

DENNIS SABANGAN

HABAB and Evardone said they only wanted to help.

# Policeman accused . . .

(From page A25)

their job to rescue the victims, police said.

He allegedly hit Habab with a pistol on the face and whisked the Evardones to the Manila City jail where they were interrogated, said Mrs. Evardone.

Police said Habab suffered a nasty cut in the face, which required several stitches at the Ospital ng Maynila.

Mr. Evardone suffered bruises in the back and swollen fingers after bullets were allegedly placed between them and then pressed during "interrogation" at city hall, police said.

Mrs. Evardone said Teneros repeatedly slapped her.

Investigation also showed Evardone lost his bag, wallet and watch.

# Watchman's death perplexes probers

WAS IT murder or suicide?

A Quezon City security guard allegedly shot himself in the chest Friday night due to family problems.

Oscar Rebayno, a PBN Security Agency guard and resident of Sangandaan, Novaliches, Quezon City, was found dead outside the place he was guarding, at 1507 Asia Building on Daisy Street at the Victoria Subdivision, Sauyo, also in Novaliches, said investigator PO2 Joseph Diño.

Investigators were still trying to confirm if the security guard indeed killed himself because of a problem in his household, Diño added.

Rebayno's fellow security guard Ismael Ledesma told investigators he was doing some paper work inside the Asia Building when he heard a gunshot from outside at 6:35 p.m.

*Philip C. Tubeza*

## THE DAILY GOSPEL

**Monday, February 19, 2000**
**7th Week in Ordinary Time**

| | |
|---|---|
| **1st Reading:** | **Sir 1:1-10** |
| **Gospel:** | **Mk 9:14-29** |

When Jesus came to the place where they had left the disciples, they saw many people around and some teachers of the Law arguing with them. When the people saw Jesus, they were astonished and ran to greet him.

He asked, "What are you arguing about with them?" A man answered him from the crowd, "Master, I brought my son to you for he has a dumb spirit. Whenever the spirit seizes him, it throws him down and he foams at the mouth, grinds his teeth and becomes stiff all over. I asked your disciples to drive the spirit out, but they could not."

Jesus replied, "You faithless people. How long must I be with you? How long must I put up with you? Bring him to me." And they brought the boy to him.

As soon as the spirit saw Jesus, it shook and convulsed the boy who fell on the ground and began rolling about, foaming at the mouth. Then Jesus asked the father, "How long has this been happening to him?" He replied, "From childhood. And it has often thrown him into the fire and into the water to destroy him. If you can do anything, have pity on us and help us."

Jesus said to him, "Why do you say: 'If you can?' All things are possible for one who believes." Immediately the father of the boy cried out, "I do believe, but help the little faith I have."

Jesus saw that the crowd was increasing rapidly, so he ordered the evil spirit, "Dumb and deaf spirit, I command you: Leave the boy and never enter him again." The evil spirit shook and convulsed the boy and with a terrible shriek came out. The boy lay like a corpse and people said, "He is dead." But Jesus took him by the hand and lifted him and the boy stood up.

After Jesus had gone indoors, his disciples asked him privately, "Why couldn't we drive out the spirit?" And he answered, "Only prayer can drive out this kind, nothing else."

**February 19 Monday – commentary**

*Before automatic ignition was invented, matches remained necessary such as for lighting up a gas stove. Today's reading focuses on the necessity of faith in effecting a miracle. It is like the lighted match stick needed to light up the burners of an ordinary gas stove. It was not that the disciples couldn't exorcise the boy. Jesus was fully aware that the power to heal came from God, and not from the healer anyway. And faith was a basic reliance on what God could do, whoever the instrument might be. It was the absence of this faith which Jesus needed to address before giving any attention to the man's request on behalf of his son. He needed a match to light up the stove.*

*Claretian Publications Inc., 8 Mayumi St., U.P. Village, Diliman, Quezon City, U.P. P.O. Box 4, Diliman, 1101 Quezon City; Tel.: 921-3984; Fax: 921-7429; E-mail: claret@cnl.net; Website: http://www.cnl.net/claret*

## SUPREME COURT DOCTRINES

**LEGAL ETHICS (ATTORNEY-CLIENT RELATIONSHIP)—Exception to the rule that lawyer's actions bind client**—Courts of last resort have occasionally relaxed the strict application of the rule that the acts of counsel bind the client in criminal cases, where the defendants, having otherwise a good case were able to satisfy the Court that acquittal would in all probability have followed the introduction of certain testimonies, which were not submitted at the trial under improper or injudicious advise of incompetent counsel. Where there are very exceptional circumstances, and where a review of the whole record taken together with the evidence improvidently omitted would clearly justify the conclusion that the omission had resulted in the conviction of one innocent of the crime charged, a new trial may be granted. Indeed, the basic ground for the grant of a new trial is that there has been a miscarriage of justice and that the grant of a new trial will be in the interest of justice. Where an injustice has been done, and a further trial is necessary to secure justice, courts have not only the right and inherent power in its discretion, but also the duty, to grant a new trial. The State is not less interested than the individual accused of a crime in his acquittal if he is innocent. [Citations omitted.] [Justice Kapunan, Abrajano v. Court of Appeals, G.R. No. 120787, October 13, 2000]

DIGEST BY R.B. VERA

# Special kids show what true love is

By Michael Lim Ubac

WHEN Marielle Mutia sang "Sana'y Laging Kapiling Ka," popularized by teen idol Jolina Magdangal, in a school program on Valentine's Day, tears rolled down the eyes of her mother Merlina.

Marielle, 9, is suffering from autism, a mental handicap that causes a person to withdraw into a private world of fantasy and to be unable to communicate or relate with others.

But on the day of love, Marielle, looking pretty in her jumper, reached her mother's heart through her song even though the words were barely intelligible.

"Even though she's like that, she can sing just like her sisters," said Merlina, 44. She's trying very hard to sing well despite her handicap."

For four years now, Marielle has been with the Ortho-Pedagogical Institute (OPI) in Pandacan, Manila, which is also school for 53 other students, aged five to 30, all intellectually challenged and suffering from various mental handicaps.

Like most schools, OPI held a Valentine's Day program attended by parents and teachers. The presentation was also the school's observance of Special Children's week, according to program coordinator Bro. Vic Manuel.

Another autistic child, Kathleen Mota, sang "Loving You." Fondly called Kitty by her classmates, she is already 21. But she still talks like a 10-year-old.

Von Llado, 27, chose Jose Mari Chan's "Please be Careful With My Heart." Described as mentally-retarded, Von has been with the institute for five years now.

Those who could not sing danced, but all earned unending applause from the audience.

The most applauded was Normita "Ming" Baliwas, who at 30, is the oldest among the students and the smallest at only a little more than two feel tall.

Ming is a typical case of cretinism (or dwarfism), a form of abnormality exemplified by people who are deformed and mentally underdeveloped due to lack of the thyroid hormone.

A GOOD TIME was had by the special children who participated in games like "pabitin." EDWIN BACASMAS

EDWIN BACASMAS

JANE de Dios, 11, has a brush with art.

With a smile on her face, Ming danced like a little girl. Just like Bodjie Gonzales, 5, a Down syndrome case, who danced every step he could think of to the upbeat music being played.

The show went on smoothly as Conrad Joshua Hipolito, 4, another victim of Down syndrome, roamed freely, unmindful of the show going on.

But Rainnan Lapuz, 10, only sat quietly beside his mother. He would only stare blankly at the sky and kept his silence all throughout the fun.

Also autistic, Rainnan is suffering from epilepsy. Although he can be violent during attacks, his mother says he is harmless and lives in a world all his own that not even his mother and three siblings could enter.

"It is our Christian duty to protect the rights of the handicapped and to provide for them a setting conducive to their development in all aspects of human and Christian living," said Bro. Vic.

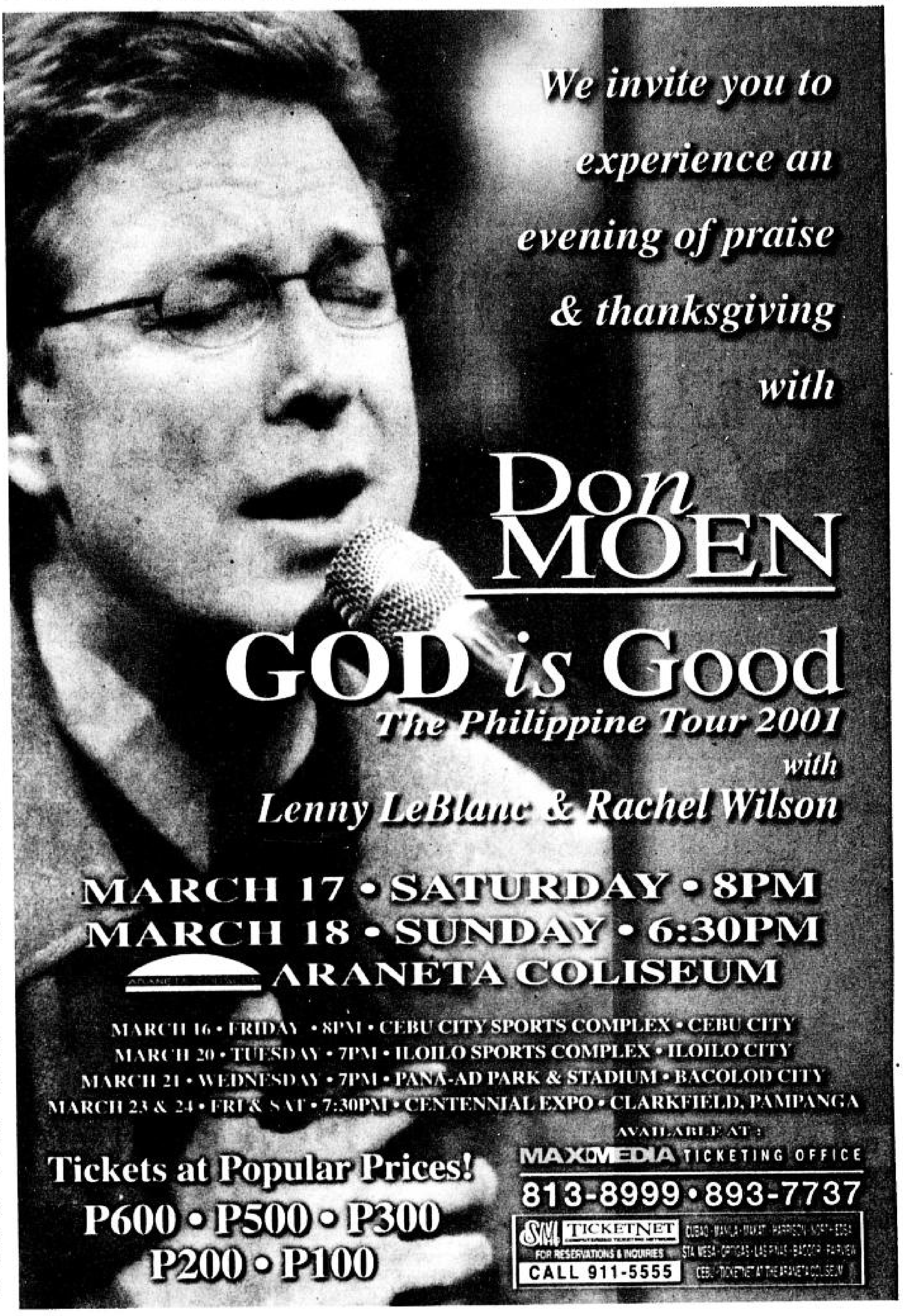
OPI was established in 1987 to accommodate the special children. Administered by the Brothers of Charity, a religious charity dedicated to the mentally handicapped, OPI offers a special education program to instill knowledge and skills in special children.

The school offers courses that include music therapy, communication and learning skills, social awareness, fine motor skills, sports program, livelihood training and even personal hygiene and household chores.

But to continue its program, which started 14 years ago, OPI needs support from Good Samaritans.

OPI welcomes help, which can be coursed through Bro. Vic at the OPI, Caritas Manila compound, Jesus Street in Pandacan, Manila.

For more information, Bro. Vic will receive inquiries at telephone number 564-01-97.



We invite you to experience an evening of praise & thanksgiving with

Don MOEN

GOD is Good
The Philippine Tour 2001
with
Lenny LeBlanc & Rachel Wilson

MARCH 17 • SATURDAY • 8PM
MARCH 18 • SUNDAY • 6:30PM
ARANETA COLISEUM

MARCH 16 • FRIDAY • 8PM • CEBU CITY SPORTS COMPLEX • CEBU CITY
MARCH 20 • TUESDAY • 7PM • ILOILO SPORTS COMPLEX • ILOILO CITY
MARCH 21 • WEDNESDAY • 7PM • PANA-AD PARK & STADIUM • BACOLOD CITY
MARCH 23 & 24 • FRI & SAT • 7:30PM • CENTENNIAL EXPO • CLARKFIELD, PAMPANGA

Tickets at Popular Prices!
P600 • P500 • P300
P200 • P100

AVAILABLE AT:
MAXMEDIA TICKETING OFFICE
813-8999 • 893-7737
SM TICKETNET
FOR RESERVATIONS & INQUIRIES
CALL 911-5555
CUBAO · MANILA · MAKATI · HARRISON · NORTH EDSA
STA MESA · ORTIGAS · LAS PIÑAS · BACOOR · FAIRVIEW
CEBU · TICKETNET AT THE ARANETA COLISEUM

# Bacoor squatters file estafa raps vs collectors

THREE people from among at least 3,000 found to have illegally built their houses in a subdivision in Bacoor, Cavite recently sued a barangay councilor and his wife for collecting money from them in exchange for certificates of land ownership that never came.

Charged with estafa at the municipal trial court of Bacoor on Feb. 14 were spouses Larrie and Maggie Lazarte of Green Valley Subdivision in San Nicolas, Molino, Bacoor.

The husband is a councilor of Barangay Molino while the wife is the president of the subdivision's homeowners ladies association.

The complainants were identified as construction worker Jose P. Camillotes, 21; Berlinda M. Merto, 40; and Marilou C. Malate, 33. They are among more than 3,000 people who allegedly made initial payments to the Lazartes of between P500 and P10,000.

All three complainants gave signed statements to the Bacoor police on Feb. 1, 2001, listing their addresses as Green Valley Subdivision in San Nicolas 2 or San Nicolas 3, Molino.

Malate also alleged in a separate affidavit that Maggie Lazarte collected P800 from her purportedly as membership fee for the village's ladies association and another P100 for one RRJ Foundation which, one of the squatters in another signed statement to the police, identified as the Ramon Revilla Jr. Foundation.

Camillotes, Merto and Malate alleged that the Lazartes misrepresented themselves as having "the capability to provide and sell a parcel of lot" and for which the couple collected partial payments from the complainants.

They said the Lazartes, despite repeated demands, failed to deliver to them titles to the parcels of land they supposedly were paying for. Neither did the couple reimburse them for all the payments they had made, they said.

The complainants said they were not issued payment receipts.

Camillotes said he paid Maggie Lazarte P5,000 in 1998 before he was allowed to build a house on a 10m x 16m lot. He claimed he was also paying her P510 monthly.

Malate said in her affidavit that she was not able to build a house in the subdivision because she had no money to advance to the Lazartes. But she said Mrs. Lazarte was able to collect P900 from her—P800 for the ladies association and P100 for "RRJ."

With her payment of only P500 in October 1999, Gomez said, she was able to build a house in Green Valley Subdivision.

Land rights inside Green Valley Subdivision were reportedly sold for as high as P20,000 even on an installment basis, according to sources at the Bacoor municipal hall.

Japan's No. 1
in technology

Get only the best quality airconditioners from Hitachi.

Featuring silent compressors that greatly reduces the vibration and noise generated during operation, guaranteed to give the most durable and quiet performance to your home. Truly, Japan's No.1 in airconditioning technology.

Power and performance without the noise.

HITACHI AIR CONDITIONERS
Main Office: G/F Parc House Bldg., 227 EDSA Greenhills, Mandaluyong City 1502, Philippines
Tel. Nos.: (632) 727-2771; 744-5966, 744-5967 • Fax: (632) 7247856

IT'S HERE!
THE FIRST NATIONWIDE
LANDLINE TEXTING SERVICE...

CONNECTING
THE LARGEST
AND FASTEST GROWING
TELECOM NETWORKS
OF 2 MILLION LANDLINE
SUBSCRIBERS
AND OVER 3 MILLION
GSM CELLPHONE USERS...

GIVING OVER 5 MILLION FILIPINOS
STATE-OF-THE-ART
TELECOMMUNICATIONS SERVICES.

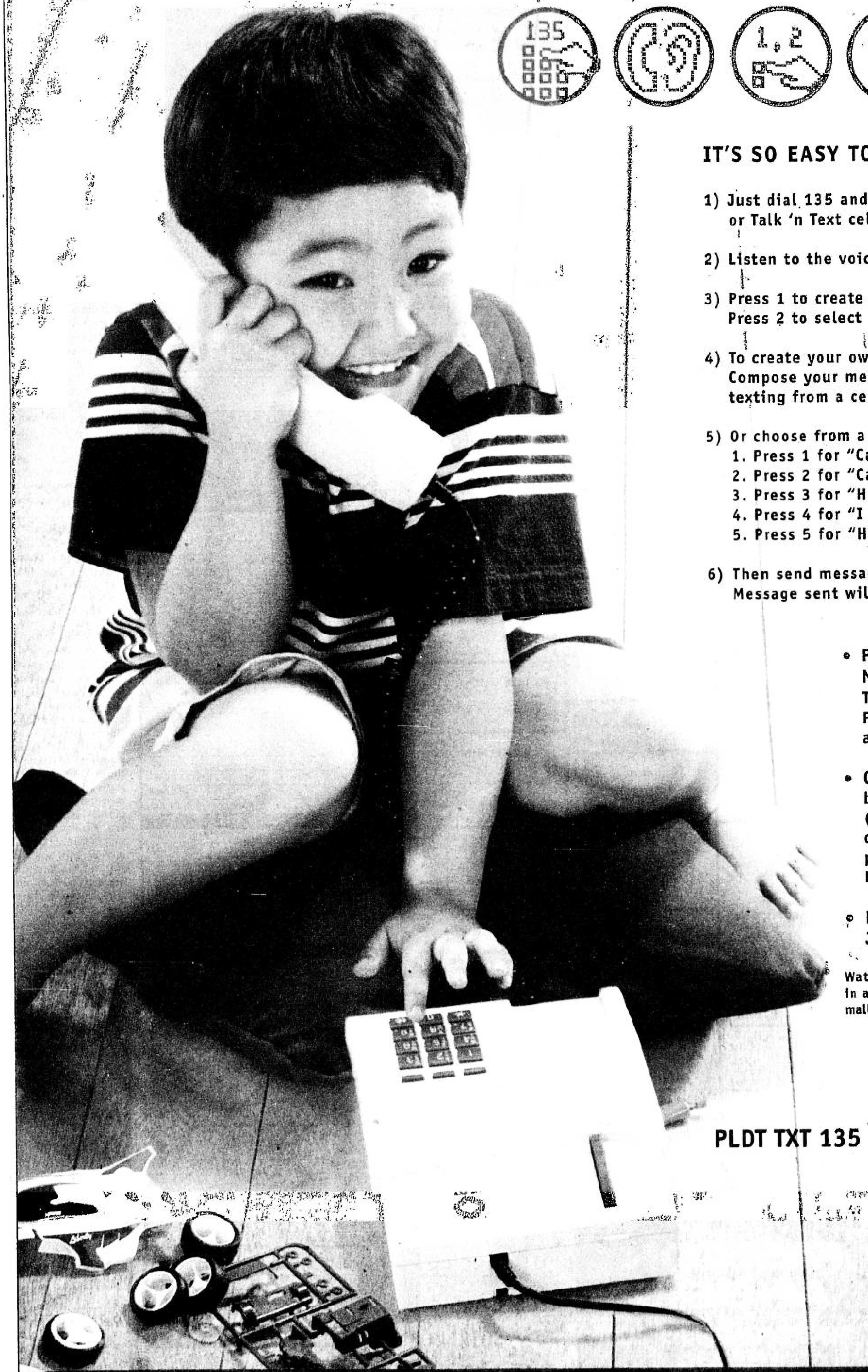
PLDT
convergence@home

www.pldt.com.ph

PLDT

# TXT 135

*If you can't say it, txt it.*



## IT'S SO EASY TO USE!

1) Just dial 135 and the 11-digit Smart GSM or Talk 'n Text cellphone number.

2) Listen to the voice prompts.

3) Press 1 to create your own message.
Press 2 to select a ready message.

4) To create your own message:
Compose your message much like texting from a cellphone.

5) Or choose from a list of ready messages:
   1. Press 1 for "Call home"
   2. Press 2 for "Call me at the office"
   3. Press 3 for "Have a good day"
   4. Press 4 for "I love you"
   5. Press 5 for "Happy Birthday"

6) Then send message.
Message sent will be confirmed.

- **PLDT TXT 135 HAS WIDER NATIONWIDE ACCESS THROUGH MORE PLDT PHONES:** PLDT landline, PLDT Teletipid and PLDT Fonkard payphone.
- **ONLY P2 PER MESSAGE.** It will be charged to your monthly bill (for PLDT subscribers) or deducted from the value of your prepaid cards (for Teletipid and Fonkard).
- **FOR FREE ACTIVATION, JUST CALL 171 NOW!!!**

Watch out for FREE-TRIAL CENTERS in all PLDT Business Offices and selected malls.

**PLDT TXT 135 is ready to serve you.**

PLDT

convergence@home

www.pldt.com.ph

# From sweet to sizzling

## SM CINEMA GUIDE

SM Dial-A-Movie • Tel. 633-9999

### NOW SHOWING

**SM CITY BACOOR** 4173068

| | | |
|---|---|---|
| 1 | DOLBY SURROUND | VIRGIN WIFE |
| 2 | DOLBY SURROUND | VITAL PARTS |
| 3 | DOLBY DIGITAL | CAST AWAY |
| 4 | DOLBY SURROUND | FAMILY MAN |
| 5 | DOLBY DIGITAL EX | VERTICAL LIMIT |
| 6 | DOLBY SURROUND | 102 DALMATIANS |
| 7 | DOLBY SURROUND | SA IYONG MGA HAPLOS |
| 8 | DOLBY SURROUND | DUDE, WHERE'S MY CAR |

**SM CENTERPOINT** [illegible]

| | | |
|---|---|---|
| 1 | DOLBY SURROUND | 102 DALMATIANS |
| 2 | DOLBY SURROUND | SA IYONG MGA HAPLOS |
| 3 | DTS | CAST AWAY |
| 4 | DOLBY SURROUND | PROOF OF LIFE |
| 5 | DOLBY DIGITAL | VERTICAL LIMIT |
| 6 | SYNTHESIZED SURROUND | WHAT WOMEN WANT |
| 7 | DOLBY SURROUND | FAMILY MAN |
| 8 | DOLBY SURROUND | CAST AWAY |
| 9 | DOLBY SURROUND | BOUNCE |
| 10 | SYNTHESIZED SURROUND | VIRGIN WIFE |

**SM CITY FAIRVIEW** 9350740

| | | |
|---|---|---|
| 1 | DOLBY SURROUND | PROOF OF LIFE |
| 2 | DOLBY SURROUND | BOUNCE |
| 3 | DOLBY SURROUND | FAMILY MAN |
| 4 | DOLBY DIGITAL | CAST AWAY |
| 5 | DOLBY SURROUND | BOOBA |
| 6 | DOLBY SURROUND | SA IYONG MGA HAPLOS |
| 7 | DOLBY DIGITAL | CAST AWAY |
| 8 | DOLBY SURROUND | 102 DALMATIANS |
| 9 | DOLBY SURROUND | VERTICAL LIMIT |
| 10 | DOLBY SURROUND | BALA KO ANG BAHALA SA IYO |
| 11 | DOLBY SURROUND | VITAL PARTS |
| 12 | DOLBY SURROUND | VIRGIN WIFE |

**SM CITY MANILA** 5239240

| | | |
|---|---|---|
| 1 | DOLBY DIGITAL | NURSE BETTY |
| 2 | DOLBY DIGITAL | FAMILY MAN |
| 3 | DOLBY SURROUND | WHAT WOMEN WANT |
| 4 | DOLBY SURROUND | CAST AWAY |
| 5 | DOLBY DIGITAL | 102 DALMATIANS |
| 6 | DOLBY DIGITAL EX | CAST AWAY |
| 7 | DOLBY SURROUND | SA IYONG MGA HAPLOS |
| 8 | DOLBY SURROUND | VIRGIN WIFE |
| 9 | DOLBY SURROUND | VERTICAL LIMIT |
| 10 | DOLBY SURROUND | BOOBA |
| 11 | DOLBY SURROUND | PROOF OF LIFE |
| 12 | DOLBY SURROUND | BOUNCE |

**GUADALUPE COMM'L CTR.** 8820950

| | | |
|---|---|---|
| 1 | ULTRA SURROUND | SA IYONG MGA HAPLOS |
| 2 | SYNTHESIZED SURROUND | 102 DALMATIANS |
| 3 | SYNTHESIZED SURROUND | BALA KO ANG BAHALA SA IYO |

**SM MEGAMALL** 6331901 • 6329401

| | | |
|---|---|---|
| 1 | DOLBY DIGITAL | VERTICAL LIMIT |
| 2 | DOLBY SURROUND | CAST AWAY |
| 3 | DOLBY DIGITAL | FAMILY MAN |
| 4 | DTS | CAST AWAY |
| 5 | DOLBY SURROUND | 102 DALMATIANS |
| 6 | DOLBY SURROUND | BOUNCE |
| 7 | SYNTHESIZED SURROUND | CLOSED FOR RENOVATION |
| 8 | SYNTHESIZED SURROUND | CLOSED FOR RENOVATION |
| 9 | DOLBY SURROUND | CLOSED FOR RENOVATION |
| 10 | DOLBY SURROUND | CLOSED FOR RENOVATION |
| 11 | SYNTHESIZED SURROUND | CLOSED FOR RENOVATION |
| 12 | SYNTHESIZED SURROUND | CLOSED FOR RENOVATION |

**SM CITY NORTH EDSA** 9296452

| | | |
|---|---|---|
| 1 | DOLBY SURROUND | VIRGIN WIFE |
| 2 | DOLBY SURROUND | SA YIONG MGA HAPLOS |
| 3 | SYNTHESIZED SURROUND | VERTICAL LIMIT |
| 4 | DOLBY SURROUND | CAST AWAY |
| 5 | DOLBY SURROUND | FAMILY MAN |
| 6 | DOLBY SURROUND | BOUNCE |
| 7 | DTS | CAST AWAY |
| 8 | DOLBY DIGITAL | 102 DALMATIANS |
| 9 | SYNTHESIZED SURROUND | VITAL PARTS |
| 10 | DOLBY SURROUND | NURSE BETTY |
| 11 | SYNTHESIZED SURROUND | WHAT WOMEN WANT |
| 12 | DOLBY SURROUND | PROOF OF LIFE |

**SM SOUTHMALL** [illegible]

| | | |
|---|---|---|
| 1 | ULTRA SURROUND | VERTICAL LIMIT |
| 2 | ULTRA SURROUND | SA IYONG MGA HAPLOS |
| 3 | DOLBY DIGITAL EX | CAST AWAY |
| 4 | ULTRA SURROUND | 102 DALMATIANS |
| 5 | ULTRA SURROUND | PROOF OF LIFE |
| 6 | ULTRA SURROUND | BOOBA |
| 7 | ULTRA SURROUND | FAMILY MAN |
| 8 | DOLBY DIGITAL EX | CAST AWAY |
| 9 | ULTRA SURROUND | VIRGIN WIFE |
| 10 | ULTRA SURROUND | BOUNCE |

**TUTUBAN CENTER** 2514302

| | | |
|---|---|---|
| 1 | ULTRA SURROUND | CAST AWAY |
| 2 | SYNTHESIZED SURROUND | 102 DALMATIANS |
| 3 | SYNTHESIZED SURROUND | BALA KO ANG BAHALA SA 'YO |
| 4 | SYNTHESIZED SURROUND | VIRGIN WIFE |

**SM CEBU** 2313076

| | | |
|---|---|---|
| 1 | DOLBY SURROUND | CAST AWAY |
| 2 | ULTRA SURROUND | BOUNCE |
| 3 | ULTRA SURROUND | LITTLE NICKY |
| 4 | ULTRA SURROUND | BODY TO BODY |
| 5 | ULTRA SURROUND | PELIKULA AT LIPUNAN |
| 6 | ULTRA SURROUND | BOOBA |
| 7 | DOLBY SURROUND | VERTICAL LIMIT |

**SM ILOILO** [illegible]

| | | |
|---|---|---|
| 1 | ULTRA SURROUND | RED PLANET |
| 2 | ULTRA SURROUND | BALAHIBONG PUSA |
| 3 | ULTRA SURROUND | VERTICAL LIMIT |
| 4 | ULTRA SURROUND | BOOBA |
| 5 | ULTRA SURROUND | BOUNCE |
| 6 | ULTRA SURROUND | CAST AWAY |
| 7 | ULTRA SURROUND | DUDE, WHERE'S MY CAR |
| 8 | ULTRA SURROUND | TABI TABI PO |

**SM PAMPANGA** 7126018

| | | |
|---|---|---|
| 1 | DOLBY DIGITAL EX | CAST AWAY |
| 2 | DOLBY DIGITAL EX | 102 DALMATIANS |
| 3 | DOLBY SURROUND | PROOF OF LIFE |
| 4 | SYNTHESIZED SURROUND | IKA-7 GLORYA |
| 5 | SYNTHESIZED SURROUND | VERTICAL LIMIT |
| 6 | DOLBY SURROUND | VITAL PARTS |

Movies are subject to change without prior notice.

## AYALA CINEMAS

NOW SHOWING

YOUR 24-HOUR LINK TO ALL AYALA CINEMAS 729 - 7777
reserve seats through www.sureseats.com

**GLORIETTA 1** formerly QUAD
- 1 CAST AWAY
- 2 102 DALMATIANS
- 3 FAMILY MAN
- 4 VERTICAL LIMIT

**GLORIETTA 4** All Digital Sound
- 1 BOUNCE in DOLBY DIGITAL SOUND
- 2 WHAT WOMEN WANT in DOLBY DIGITAL SOUND
- 3 CAST AWAY THX in DSD/SDDS/DTS DIGITAL SOUND
- 4 NURSE BETTY in DTS DIGITAL SOUND Art Film
- 5 102 DALMATIANS in DOLBY DIGITAL SOUND
- 6 FAMILY MAN in DTS/SDDS DIGITAL SOUND
- 7 PROOF OF LIFE in DTS DIGITAL SOUND

**GREENBELT**
- 1 CAST AWAY in DOLBY STEREO DIGITAL SOUND
- 2 FAMILY MAN in SONY DYNAMIC DIGITAL SOUND
- 3 NURSE BETTY in DOLBY STEREO DIGITAL SOUND
- 4 SOON TO OPEN Onstage

**ALABANG TOWN CENTER**
- 1 CAST AWAY THX in DSD/SDDS DIGITAL SOUND
- 2 FAMILY MAN in DSD DOLBY DIGITAL SOUND
- 3 102 DALMATIANS in DTS DIGITAL SOUND
- 4 NURSE BETTY in DTS DIGITAL SOUND
- 5 BOUNCE in DTS DIGITAL SOUND

## MMTA
METRO MANILA THEATERS ASSOCIATION

## MOVIE GUIDE
NOW SHOWING

**Filinvest FESTIVAL CINEMA**
(Muntinlupa) tel 850.3571 or 72
1 (DDS) FAMILY MAN
2 (SDDS) CAST AWAY
3 (DTS) CAST AWAY
4 (GOLD DTS) PROOF OF LIFE
5 (GOLD DOLBY) BOUNCE
6 (GOLD SDDS) 102 DALMATIANS
7 (GOLD DOLBY) VERTICAL LIMIT
8 (PASS) 102 DALMATIANS
9 (PASS) WHAT WOMEN WANT
10 (PASS) BALA KO ANG BAHALA SA 'YO

**Pearl Plaza Cinemas**
(Parañaque) tel. 853.4486
1 SA IYONG MGA HAPLOS
2 VIRGIN WIFE
3 (DTS) LAKAS AT PAG IBIG
4
5
6 (DTS)
Golden Pearl THX

**Masagana CINEMAX 1-2 & 3**
(Kalaw) tel 536.4315
1 (DOLBY) FAMILY MAN
2 (DTS) LAKAS AT PAG IBIG
3 SA IYONG MGA HAPLOS

**Masagana CINEMA**
(Pasay) tel 831.6603
1 VIRGIN WIFE
2 FAMILY WIFE
3 SA IYONG MGA HAPLOS

**starmall Movies**
(Shaw Blvd.) tel 724.4986
1 CAST AWAY
2 LAKAS AT PAG-IBIG
3 BALA KO ANG BAHALA SA 'YO
4 (DOLBY DIGITAL) 102 DALMATIANS
5 SA IYONG MGA HAPLOS

**Metropolis**
(Alabang) tel 543.4001
1 LAKAS AT PAG IBIG
2 IKA-7 GLORYA
3 HAPLOS
4 BALA KO ANG BAHALA SA 'YO
5 VIRGIN WIFE
6 CAST AWAY
7 FAMILY MAN
8 102 DALMATIANS

**Uniwide Metromall**
(Las Piñas) tel. 873.5606 loc. 1074
WATCH 3 MOVIE FOR ONLY P30.00
1
2 TALAHIB AT ROSAS
3 LITTLE HEROES IN CHINA
4 MEN
5 –
6

**Uniwide Coastal Mall**
(Parañaque) tel 879.0001 loc. 2152
WATCH 3 MOVIE FOR ONLY P30.00
1 HAPDI SA TAG-INIT
2 BOYFRIEND KONG PARI
3 THUNDER MISSION
4

**Center Plaza Cinema**
(Balanga, Bataan) tel (047) 237.7007
1 BOOBA
2 VERTICAL LIMIT

**FCM FAIRVIEW CENTER MALL, INC.**
tel 930.9515
1 HAPLOS
2 VIRGIN WIFE
3 LAKAS AT PAG IBIG

**Spring**
(Libertad, Pasay City) tel 831.7864
1 SA IYONG MGA HAPLOS
A LAKAS AT PAG IBIG

**JC Cinema**
(Parañaque) tel 825.8626
1 LAKAS AT PAG IBIG
3 SA IYONG MGA HAPLOS

**GOTESCO CINEMA**

**City**
(Manila) tel 734.8588
1 (DOLBY) CAST AWAY
2 VIRGIN WIFE
3 LAKAS AT PAG IBIG
4 BALA KO ANG BAHALA SA 'YO
5 NURSE BETTY
6 HAPLOS
7 (DTS) FAMILY MAN
8 (SDDS) 102 DALMATIANS
9 (DOLBY) VERTICAL LIMIT

**Caloocan**
tel 362.3508
2 CAST AWAY
3 SA IYONG MGA HAPLOS
4 BALA KO ANG BAHALA SA 'YO
5
6

**Grand Central**
(Caloocan) tel 364.3781
1 SA IYONG MGA HAPLOS
2 BALA KO ANG BAHALA SA 'YO
3 LAKAS AT PAG IBIG
4 (SDDS) VIRGIN WIFE
5 FAMILY MAN
6 (DOLBY) 102 DALMATIANS
7 (DTS) CAST AWAY
8 IKA-7 GLORYA
9 VERTICAL LIMIT

**Commonwealth**
tel 951.0083
1 (DTS) CAST AWAY
2 SA IYONG MGA HAPLOS
3 102 DALMATIANS
4 BALA KO ANG BAHALA SA 'YO
5 (SDDS) VIRGIN WIFE
6 FAMILY MAN
7 (DOLBY) NURSE BETTY
8 LAKAS AT PAG IBIG

**Ortigas**
tel 656.6795
1 VIRGIN WIFE
2 LAKAS AT PAG IBIG
3 (DTS) SA IYONG MGA HAPLOS
4 CAST AWAY
5 (SDDS) 102 DALMATIANS
6 (DOLBY) BALA KO ANG BAHALA SA 'YO
7 (DOLBY) FAMILY MAN

**Universal**
(Manila) tel 733.2470
1 BALA KO ANG BAHALA SA 'YO

**Sampaquita**
(Cubao) tel 911.7888
1 SA IYONG MGA HAPLOS

**Dilson**
(Manila) tel 734.7724
Dilson BALA KO ANG BAHALA SA 'YO
Lords SA IYONG MGA HAPLOS
Jennet VIRGIN WIFE

**MARKETPLACE Mandaluyong**
tel 533.3851 / 533.3856
1 SA IYONG MGA HAPLOS
2 102 DALMATIANS
3 CAST AWAY
4 LAKAS AT PAG-IBIG

**Prima**
(Pasig) tel 641.1215
1
3 HAPLOS

**Super Cinerama**
(Manila) tel 733.4226 or 733.4238
1 CAST AWAY
2 SA IYONG MGA HAPLOS
3 LAKAS AT PAG IBIG
4 BALA KO ANG BAHALA SA 'YO
5 FAMILY MAN

**Divisoria Mall**
(Manila) tel 244.4560 or 244.4619
1 BALA KO ANG BAHALA SA 'YO
2 SA IYONG MGA HAPLOS
3 LAKAS AT PAG IBIG
4 VIRGIN WIFE
5 IKA-7 GLORYA
6 VITAL PART

**Baclaran LRT Cinema**
tel 512.0115 or 512.0116
1 SAYONG MGA HAPLOS
2 LAKAS AT PAG-IBIG
3 BALA KO ANG BAHALA SAYO

**CINEMA 2000**

**Cinema 2000 Target Mall**
(Sta. Rosa Laguna)
tel (049) 534.2185 / 534.2198
1 IKAPITONG GLORIA
2 102 DALMATIANS
3 (DTS) CAST AWAY

**Cinema 2000 Waltermart**
(Calamba) tel (049) 545.7383
1 IKA-7 GLORYA
2 (DTS) WHAT WOMEN WANT
3 (DOLBY) 102 DALMATIANS
4 CAST AWAY

**Lianas Cinema**
(Alabang) tel 850.1276
1 (SDDS) BALA KO ANG BAHALA SAYO
2 SA IYONG MGA HAPLOS
3 LAKAS AT PAG IBIG
4 (DTS) CAST AWAY

**Lianas MovieCity**
(Calamba) tel (049) 545.7202
1 (DOLBY) 102 DALMATIANS
2 IKA-7 GLORYA
3 (DTS) CAST AWAY
4 VIRGIN WIFE
5 LAKAS AT PAG IBIG

**Olivarez Tri-Cinema**
(Biñan) tel (049) 511.8883
1 CAST AWAY
2 102 DALMATIANS
3 IKA-7 GLORYA

**Olivarez Los Baños**
tel (049) 536.5101
1 CAST AWAY
2 102 DALMATIANS
3 IKA-7 GLORYA

**Olivarez Tagaytay**
tel (046) 413.0311
1 PROOF OF LIFE
2 VIRGIN WIFE
3 VITAL PARTS

**Morales Cinema**
(Biñan) tel (049) 511.9736
1 102 DALMATIANS
2 CAST AWAY
3 WHAT WOMEN WANT

**Sunshine**
(FTI, Taguig) tel 838.4301 loc. 3376
1 102 DALMATIANS
2 VIRGIN WIFE
3 BALA KO ANG BAHALA SA 'YO
4 SA IYONG MGA HAPLOS

**Cabuyao**
(Laguna City) tel (049) 243.2783
1 (DTS) 102 DALMATIANS
2 (DTS) RESERVE

**Fourstep**
(Cavite) tel (046) 416.2385
1 LAKAS AT PAG IBIG

**Emperor**
(Rosario Cavite) tel (046) 438.1657
1 IKA-7 GLORYA
2 LAKAS AT PAG IBIG
3 VIRGIN WIFE

**Fiesta World Mall**
(Lipa) tel (043) 981.0790
1 IKA-7 GLORYA
2 DUDE
3 VERTICAL LIMIT
4 VIRGIN WIFE

**Berma**
tel 879.2188
1
2

**CitiMall**
(Parañaque) tel 820.7269
1 LAKAS AT PAG IBIG
2 SA IYONG MGA HAPLOS
3 BALA KO ANG BAHALA SA 'YO
4 102 DALMATIANS

**Jade Cinema**
(Angeles City) tel (045) 887.5001 to 03
1 (DOLBY EX) CAST AWAY
2 BOUNCE
3 PROOF OF LIFE
4 (DTS EX) VITAL PART

*Movies are subject to change without prior notice

ADVANCED SCREENING THX DOLBY dts SDDS

**FASHION ANGELS**
BEAUTY PAGEANT 2001
E-MAIL US AT
FASHION ANGELS 2001@YAHOO COM.

FOR INQUIRIES
PLS. CALL
734-5012

a special presentation

## ROBINSONS MOVIE WORLD
STATE-OF-THE-ART CINEMAS
e-mail:htc@netasia-mla.net
http://www.robinsonsmovieword.com

### NOW SHOWING
Movies are subject to change without prior notice

**ERMITA** 536-7809-14
1. CAST AWAY
2. VERTICAL LIMIT
3. 102 DALMATIANS
4. SA IYONG MGA HAPLOS
5. PROOF OF LIFE
6. BOUNCE
7. THE FAMILY MAN

**GALLERIA**
UNDER RENOVATION
Robinsons Movieworld aims to bring
a new dimension to your viewing experience --
10 brand new cinemas equipped with
THX, DTS, SDDS, DOLBY DIGITAL soundsystem

**IMUS** (046)875-3838
1. VERTICAL LIMIT
2. DUDE, WHERE'S MY CAR
3. THE FAMILY MAN
4. CAST AWAY
5. HAPLOS
6. 102 DALMATIANS

**BACOLOD** (034)441-0453
1. VERTICAL LIMIT
2. BOOBA
3. CAST AWAY
4. RED PLANET
5. SUPER IDOL
6. DUDE, WHERE'S MY CAR

DOLBY DIGITAL dts SDDS

## THEATER MOVIE GUIDE

**ARANETA CENTER THEATERS 911-3101**

| | |
|---|---|
| ALI MALL CINEPLEX-1 | SA IYONG MGA HAPLOS |
| ALI MALL CINEPLEX-2 | VITAL PARTS |
| ALI MALL CINEPLEX-3 (DDS) | CAST AWAY |
| ALI MALL CINEPLEX-4 (SDDS) | 102 DALMATIANS |
| ALI MALL CINEPLEX-5 (DTS) | VERTICAL LIMIT |
| ALI MALL CINEPLEX-6 (DOLBY) | PROOF OF LIFE |
| ALI MALL CINEPLEX-7 (DOLBY) | NURSE BETTY |
| FARMERS PLAZA-1 (DOLBY) | BALA KO ANG BAHALA SA 'YO |
| FARMERS PLAZA-2 (DOLBY) | IKA-7 GLORYA |
| FIESTA CARNIVAL | CLOSED FOR RENOVATION |
| NEW FRONTIER | CLOSED FOR RENOVATION |
| **MANILA** | |
| EASTERN | |
| MAXIM | SA IYONG MGA HAPLOS |
| MIRAMAR | VIRGIN WIFE |
| ODEON | CAST AWAY |
| ODEON-2 | SA IYONG MGA HAPLOS |
| ROBEN | VIRGIN WIFE |
| TANDEM-1 | IKAPITONG GLORIA |
| TANDEM-2 | VIRGIN WIFE |
| TIMES | SCARY MOVIE / MEN OF HONOR |
| **QUEZON CITY** | |
| ACT-1 | ANAK NG YAKUSA |
| ACT-2 | ANAK NG KANO |
| ACT-3 | ALIPIN NG TUKSO |
| ACT-4 | TURN ON |
| CORONET-2 | SA IYONG MGA HAPLOS |
| QUEZON-1 | VIRGIN WIFE |
| REMAR | VIRGIN WIFE |
| REMAR-2 | LAKAS AT PAG IBIG |
| **CUBAO** | |
| OCEAN SUPERAMA | BALA KO ANG BAHALA SA 'YO |
| OCEAN CINEMA-A | SA IYONG MGA HAPLOS |
| OCEAN CINEMA-B | LAKAS AT PAG IBIG |
| **MANDALUYONG CITY** | |
| SHANGRI-LA PLAZA MALL | 635-20-79 / 633-78-51 TO 70 |
| CINEMA-1 | VERTICAL LIMIT |
| CINEMA-2 | 102 DALMATIANS |
| **CAINTA RIZAL** | |
| STA. LUCIA EAST | (681-54091 TO 19) |
| CINEMA-1 | SA IYONG MGA HAPLOS |
| CINEMA-2 | BALA KO ANG BAHALA SA 'YO |
| CINEMA-3 | LAKAS AT PAG IBIG |
| CINEMA-4 (DOLBY DIGITAL) | VERTICAL LIMIT |
| CINEMA-5 (DTS) | VITAL PARTS |
| CINEMA-6 | IKA-7 GLORYA |
| CINEMA-7 | VIRGIN WIFE |
| CINEMA-8 | WHAT WOMEN WANT |
| CINEMA-9 (DTS) | CAST AWAY |
| CINEMA-10 (DOLBY DIGITAL) | FAMILY MAN |
| CINEMA-11 (SDDS) | 102 DALMATIANS |
| CINEMA-12 | NURSE BETTY |
| CINEMA-14 | PROOF OF LIFE |
| CINEMA-15 | BOUNCE |
| **LORES** | |
| CINEMA-2 | SA IYONG MGA HAPLOS |
| CINEMA-3 | LAKAS AT PAG IBIG |
| **POWER PLANT CINEMA** | |
| CINEMA-1 | BOUNCE |
| CINEMA-2 | CAST AWAY |
| CINEMA-3 | CAST AWAY |
| CINEMA-4 | FAMILY MAN |
| CINEMA-5 | FAMILY MAN |
| CINEMA-6 | 102 DALMATIANS |

## VIEWFINDER

*Nestor U. Torre*

THE CURRENT sex-film craze has prompted a number of actresses to effect a radical change of image, from "sweet" to "sizzling."

Last year, **Rica Peralejo** made the big leap onto the "baring and daring" bandwagon with her topless scene in "Balahibong Pusa." This year, the new sizzler is **Assunta da Rossi**.

Even without baring, Assunta has already played a lead role, (in "Azucena") but it looks like she's in a hurry to go places, so she's speeding up the star-making process by agreeing to go sexy in "Red Diaries."

On the other hand, some sexy stars have decided to keep their clothes on from here on in. **Glydel Mercado** and **Klaudia Koronel** have gained a reputation for coming up with creditable performances even in bold flicks, so they now feel confident that producers will continue to hire them even if they decline to do graphically sexy scenes.

Maybe they know something that Rica and Assunta don't? Perhaps the young "From sweet to sexy" things should listen to these voices of experience . . .

**'The Road Home'**

ACCLAIMED Chinese director **Zhang Yimou** ("Not One Less," "Raise the Red Lantern") has come up with another outstanding film, "The Road Home," which won the Grand Prix, Silver Bear in last year's Berlin filmfest. The movie will be shown locally (at Glorietta 4's ArtFilm) starting Feb. 21.

The film is about the courtship of a couple in the 1950s, as seen through the eyes of their son, a successful businessman in modern China. At his father's funeral, his mother tells him the story of his family's life, and this leads him to rediscover his heritage.

The story unfolds in a series of flashbacks. **Zhang Ziyi** plays a simple village girl who falls in love with a primary school teacher, and their love story unfolds during a particularly difficult time in China's modern history.

## LOUIE'S CINEMA

THX It Will Change The Way You Hear and See Movies Forever

NOW SHOWING

**CAST AWAY**
Drama-Adventure-Romance
Tom Hank*Helen Hunt
(PG-13 RT-2:20)
February 18-Sunday

For updated movie schedule, please call up at Louie's THX Cinema at 7512010 loc. 110

**PAY IT FORWARD**
Kevin Spacey / Helen Hunt
opens Wednesday Feb. 21

Get a copy of the 3rd issue of Pelikula! Now available at Louie's THXCinema
LRP Foundation Inc. *Louie's THX Cinema Bldg. -Mile Long Compound Amorsolo St. Makati City Tel No 751-20-10 • Fax 893-3349•www.louie's thx.com.ph

Hear the Difference, Feel the Excitement

# ENTERTAINMENT

LOUIE C. CAMINO, Editor

## I did not write that e-mail

**KRIS AND TELL**

*Kris Aquino*

I FINALLY got to read the print-out of the e-mail going around pertaining to my Jan. 24 "Kris and Tell" column, "Lessons I've learned from Edsa 2." It has upset me tremendously that words I had originally written were supplemented with opinions and accusations not my own.

My original column ended with the statement "We should remember that God is good, all the time," and an advanced birthday greeting for my mom. That was it.

This e-mail, which I supposedly authored, copied my column in its entirety, without acknowledging the fact that it was lifted from the INQUIRER, and four entire paragraphs and two sentences were added to my original piece.

Allow me to now exactly transcribe and react to those paragraphs, which I never wrote.

"Well it's happening again . . . In an effort to protect their interests as well as their lives the Ejercitos are sounding off ideas to run both in their district, san juan (*Take note the name of the place wasn't capitalized. I'm very conscious about using capital letters in proper nouns*) and possibly national (Senate). . . This is a simple request . . . (*I don't use ellipses when I write. If you've been following this column for the past few months, you'd know I'm partial to hyphens and/or commas, never ellipses.*)

"E-mail this letter to your entire address book . . .

It doesn't matter whether *your* (*that's how it was written, YOUR and not YOU'RE, a grammatical mistake I never make*) from san juan or not. The circulation will eventually reach people in San Juan and those relatives working and sending dollars from abroad (remember their opinion on the Ejercito-Estrada government was instrumental in holding back dollars that put pressure on their corrupt administration.).

"Do not vote any of the Ejercito-Estradas or any of their cronies (*sentence construction is bad; I would never write a sentence with this type of flow.*) Lets (*again, no apostrophe*) send a clear message to **JV** and **Jinggoy** and the rest of their clan that while you cant (*again, no apostrophe*) choose your relatives you don't have to live with their sins. (*Instead of "live with their sins" which is ambivalent, the phrase should be "reward their sins" or "condone their sins"*).

"To add to this, DO NOT SUPPORT **JEJOMAR BINAY**!! (*Since when have I ever written anything so blatantly anti-anybody? My editor has pointed out to me that in the five months of this column's existence, I have been careful about not outrightly castigating and critiquing anybody.*) He was the brains behind the Ayala Pro-Erap rally on Jan. 20, 2001 where he and his henchmen beat up Anti-Estrada people. (*The date is even wrong, the Ayala Pro-Erap rally occurred Friday, Jan. 19, 2001, because by Saturday, Jan. 20, Erap was already exiting Malacañang.*)

"Anyone who has access to pictures of this event, please forward them to me for circulation. We cannot allow goons to be part of this new government that we all fought so hard for!!! (*Hello, since when have I ever used multiple exclamation points?*)

"Do our part to keep this second miracle from going to waste."

### Better writer

Those words were supposed to be mine. I'm sorry, but I do write so much better than that. **Doreen Fernandez** of the Ateneo College English Department had been a fabulous mentor, and my writing benefited greatly from the daily essays we had to submit in her freshman English classes. I've always been fanatical about proofreading my work because a misspelled word or a mistake in punctuation automatically lowered our grade by a whole point. For example, a B-plus piece with two mistakes would be given a grade of C-plus.

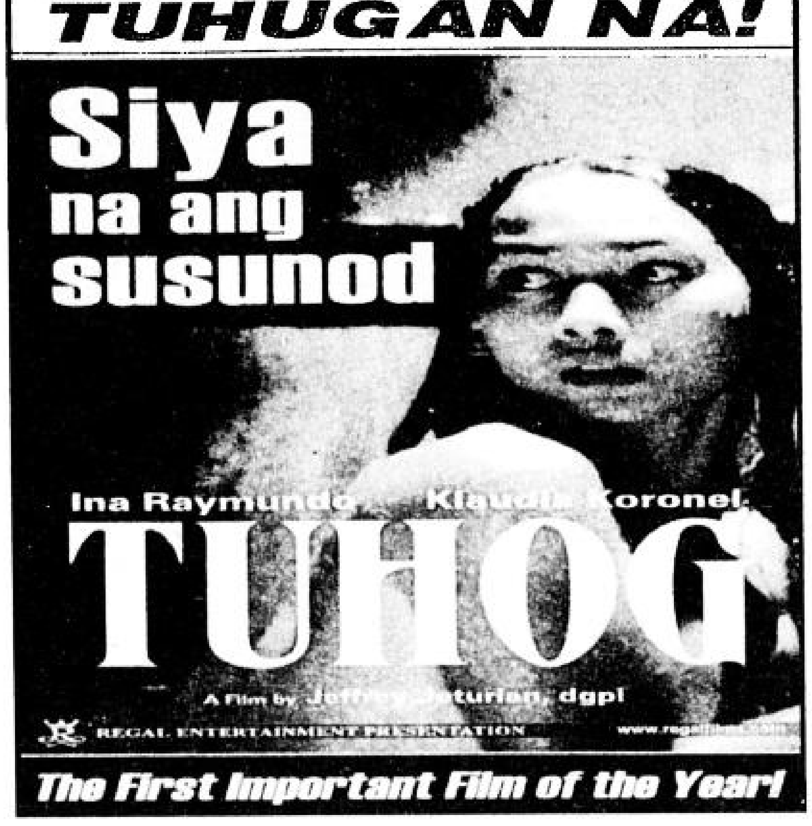
Secondly, how could I have e-mailed something when since October 2000 I've been without Internet service? I didn't renew my subscription for the simple reason that I can't control my on-line spending, particularly in Amazon.com and Victoria's Secret.com. I was spending more than a thousand dollars a month on those sites, and since I cannot go on-line now, my international credit cards have been given a reprieve.

My lack of e-mail service has been a cause of frustration for my INQUIRER editor because I do get a lot of viewer feedback which he is unable to forward to me.

Lastly, I am on television six times a week, with an average viewing audience of at least 2 million in Metro Manila alone. My column appears twice weekly in the most widely circulated newspaper in the Philippines today.

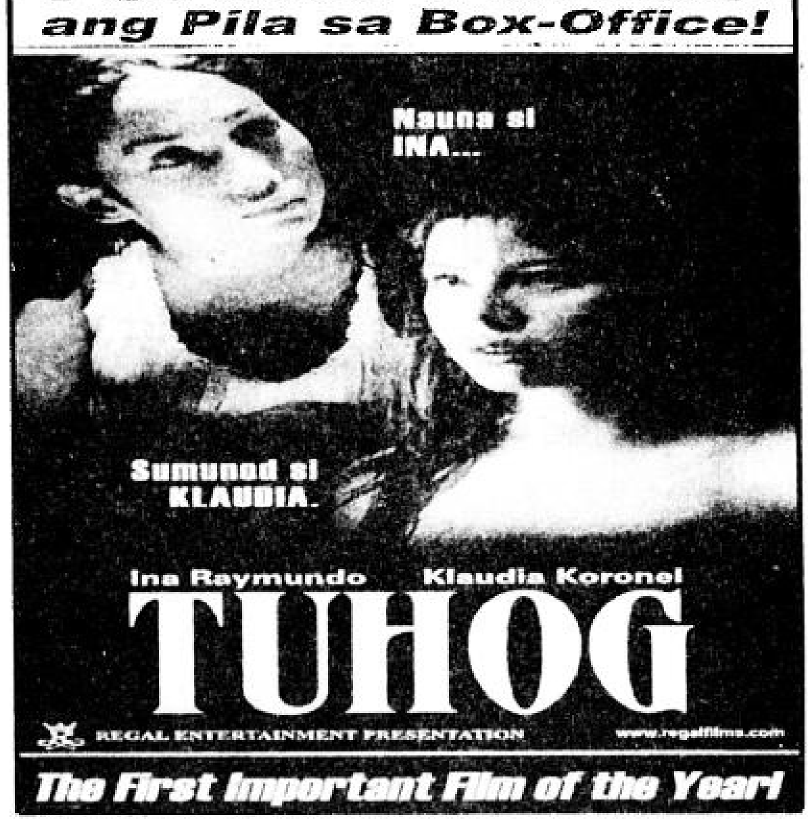
*(To be continued on Friday.)*

OPENS FEBRUARY 21
MTRCB RATING R RESTRICTED STRICTLY FOR ADULTS No one below 18 yrs. old may be admitted
Ilang Tulugan na Lang TUHUGAN NA!



Siya na ang susunod
Ina Raymundo Klaudia Koronel
TUHOG
A Film by Jeffrey Jeturian, dgpi
REGAL ENTERTAINMENT PRESENTATION www.regalfilms.com
The First Important Film of the Year!

OPENS FEBRUARY 21
MTRCB RATING R RESTRICTED STRICTLY FOR ADULTS No one below 18 yrs. old may be admitted
TUHOG-TUHOG ang Pila sa Box-Office!

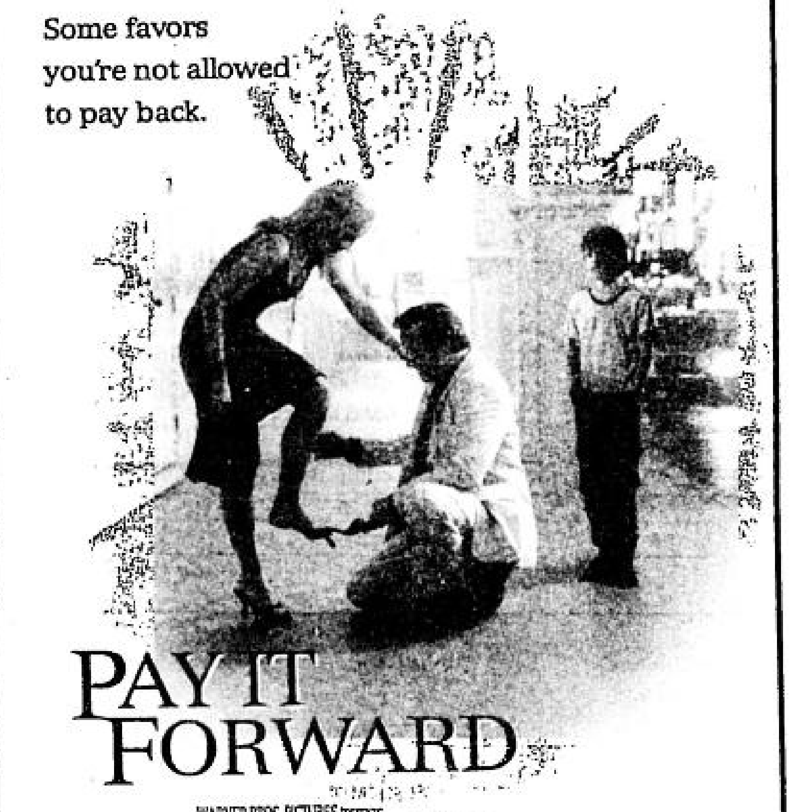


Nauna si INA...
Sumunod si KLAUDIA.
Ina Raymundo Klaudia Koronel
TUHOG
REGAL ENTERTAINMENT PRESENTATION www.regalfilms.com
The First Important Film of the Year!

AYALA CINEMAS
Alabang Town Center / Glorietta I / Glorietta 4 / Greenbelt
Celebrate Valentine's Day
with your loved ones by watching a spectacular array of "Date Movies"

THE FAMILY MAN
NURSE BETTY
PG-13 PG-13 PG-13 GP
For ticket reservations, visit www.sureseats.com
For screening schedule inquiries, call 729-7777

PAY IT FORWARD & TELL YOUR FRIENDS TO SEE THIS REMARKABLE FILM ON FEB. 21
MTRCB RATING PG-13 Children below 13 yrs. old will only be allowed if accompanied by a parent or adu
ACADEMY AWARD® WINNER KEVIN SPACEY ACADEMY AWARD® WINNER HELEN HUNT ACADEMY AWARD® NOMINEE HALEY JOEL OSMENT
Some favors you're not allowed to pay back.



PAY IT FORWARD
WARNER BROS. PICTURES PRESENTS
IN ASSOCIATION WITH BEL-AIR ENTERTAINMENT A TAPESTRY FILMS PRODUCTION A MIMI LEDER FILM
KEVIN SPACEY HELEN HUNT HALEY JOEL OSMENT "PAY IT FORWARD" JAY MOHR JAMES CAVIEZEL JON BON JOVI AND ANGIE DICKINSON
MUSIC BY THOMAS NEWMAN EXECUTIVE PRODUCERS MARY McLAGLEN JONATHAN TREISMAN BASED ON THE NOVEL BY CATHERINE RYAN HYDE
SCREENPLAY BY LESLIE DIXON PRODUCED BY STEVEN REUTHER PETER ABRAMS AND ROBERT L. LEVY DIRECTED BY MIMI LEDER
BEL-AIR www.payitforward.com
89.9 MAGIC

POWER PLANT CINEMA
Rockwell Center, Makati City Tel. No: 8981140-41 DOLBY DIGITAL

| | | |
|---|---|---|
| 1 BOUNCE - P13<br>1:00, 3:15, 5:30, 7:45, 10:00 | 2 CAST AWAY - P13<br>11:35, 2:35, 5:35, 8:30 | 3 CAST AWAY - P13<br>1:15, 4:10, 7:05, 10:00 |
| 4 FAMILY MAN - P13<br>11:20, 2:00, 4:40, 7:20, 10:00 | 5 FAMILY MAN - P13<br>1:00, 3:40, 6:20, 9:00 | 6 102 DALMATIANS - G<br>12:45, 3:00, 5:15, 7:30, 9:45 |

MATINEE P80.00 FREE SEATING - SCREENINGS BEFORE 5 PM - MON TO FRI

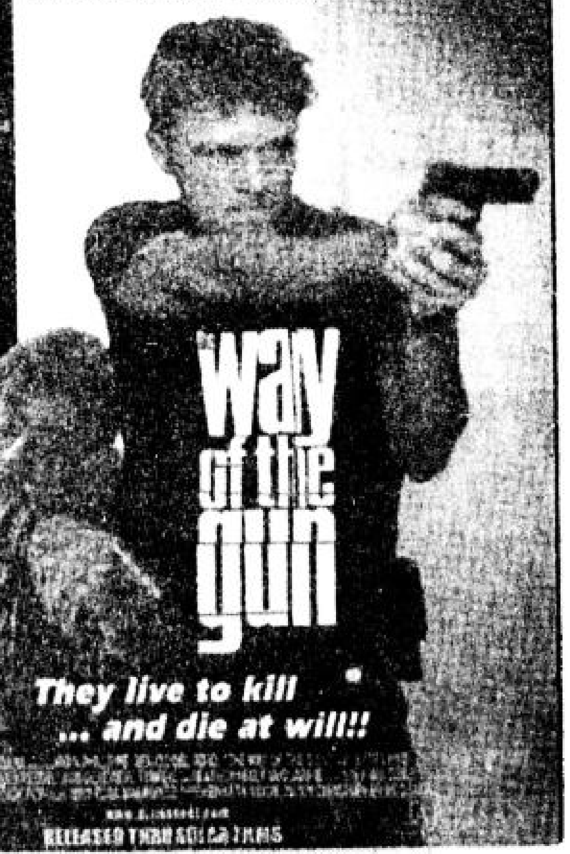
THEY'RE BACK! AND THEY'RE MORE!
6th 'SPOT-ON FUN FOR ALL AGES' DAY!
MTRCB RATING G General Patronage ALL AGES ADMITTED
Have you seen my spots?

GLENN CLOSE
DISNEY'S 102 DALMATIANS
THIS SEASON, THE DALMATIANS WILL REIGN.
Distributed by BUENA VISTA INTERNATIONAL thru COLUMBIA PICTURES

Action Comedy in the tradition of PULP FICTION
BRAD PITT ACTION BEGINS FEB. 21 !
MTRCB RATING R Restricted Strictly for ADULTS No one below 18 yrs. may be admitted.
snatch
BENICIO DEL TORO DENNIS FARINA VINNIE JONES BRAD PITT RADE SHERBEDGIA JASON STATHAM

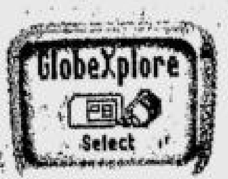
Distributed by COLUMBIA PICTURES

OPENS FEBRUARY 21, WEDNESDAY!
MTRCB RATING R-18 Strictly for Adults Only
FROM THE ACADEMY AWARD WINNING WRITER OF "THE USUAL SUSPECTS" COMES THE UNUSUAL ACTION FILM OF THE YEAR!!
ryan philippe
benicio del toro
juliette lewis
and james caan



The Way of the Gun
They live to kill ... and die at will!!

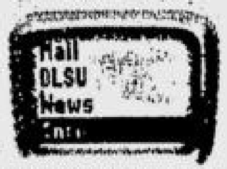
*Via the menu-based convenience of*
**GlobeXPLORE**

1


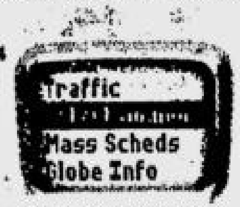
First, click Menu on your phone and scroll to select GlobeXplore.

2

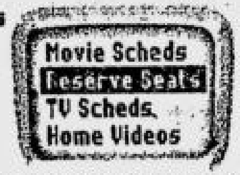
Click on Campus Pack to view the new services available.

3


Click on Info from the categories that will be shown on the screen.

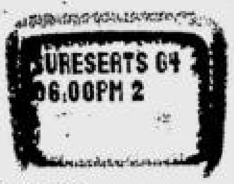
4


Click on Entertainment.

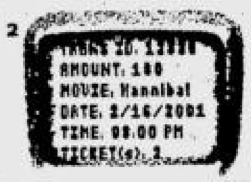
5


Click on Reserve Seats and a list of movie theaters will be shown. Choose Glorietta 4, follow the instructions on making reservations and send. Then wait for the confirmation message.

*Via the familiar text-based key words of **InfoText***

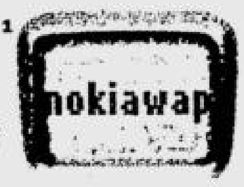
1

SURESEATS G4
06:00PM 2

To reserve:
type in sureseats_G4_cinema number_time_number of tickets and send to 2333 (ex. SURESEATS G4 3 06:00pm 2) and wait for reply.

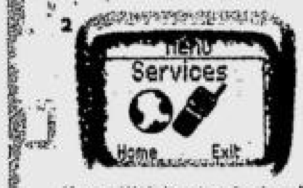
2

AMOUNT: 180
MOVIE: Hannibal
DATE: 2/16/2001
TIME: 08.00 PM
TICKET(s): 2

Confirmation message from 2333 will read: "trans ID_total price_movie title_date of screening_quantity of tickets_if guaranteed seats, row & seat no."(ex.TRANS ID:12830 AMOUNT:180 MOVIE:Hannibal DATE:2/16/2001 TIME:08:00 PM TICKET(s):2) Save this reply for validation at the Sureseats booth.

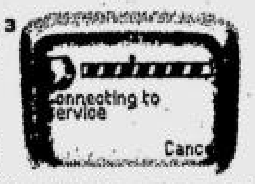
*Via the on-line convenience of **WAP***

1

nokiawap

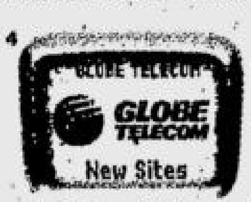
If you're a first time WAP-user, type in the keyword of your phone type* and send to 2333. The WAP phone configurations will be sent to you. Follow the settings and configure your phone.

2


If your WAP handset is already configured, then go to the Services menu of your WAP-capable phone and click on Home.

3


You will then see a prompt advising that you are being connected to the service.

4


Once connected, the Globe Homepage will appear. Click on New Sites or City Guides, then to Sureseats.com and wap away.

*The keywords are:

For Nokia 7110 and 6210-nokiawap
For EricssonR320s-ericssonwap
For Siemens M35-siemenswap
For Motorola T2288-motorolawap

RESERVED FOR
you
you
you

# Save theater seats with Globe Handyphone while you're on the go.

There's a cool way to access Sureseats.com's ticket reservation service of myAyala.com, the country's largest on-line shopping mall through your Globe Handyphone. And you get to pay the standard theater rates* without queuing up. All you have to do is show up 30 minutes before viewing starts. Then present your message confirmation to validate your ticket claim at the Sureseats booth. When taking a break from the daily grind, Globe Handyphone has all you'll ever need.

sureseats.myAyala.com
www.myayala.com

*An additional charge of ₱10 will be paid above the standard theater rate at the Sureseats booth beginning March 1.

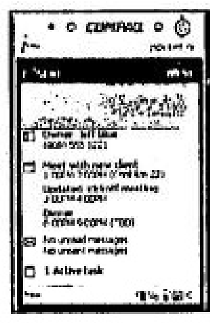
Now available in Glorietta 4 cinema and soon in Greenbelt and Alabang Town Center theaters.

**Globe HANDYPHONE**
*It's all in your hands*
Hotline: 730-1000 / www.globe.com.ph

Acer
we hear you
INQUIRE HERE Acer Website www.acer.com.ph
Acer Hotline 302-7777 / 302-7888

# BUSINESS

RAUL O. MARCELO, Editor ▨ CORRIE S. NARISMA, Assistant Editor

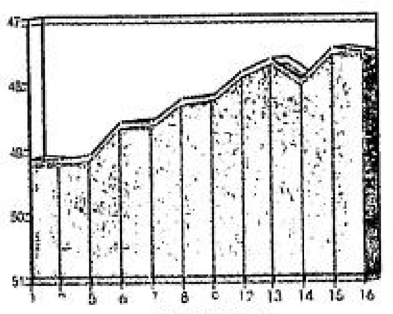


COMPAQ
iPAQ Pocket PC
Full specs & details at
www.ics.com.ph
INTEGRATED COMPUTER SYSTEMS, INC.
Tel. 727-3801

## INDICATORS

### CURRENCIES

**PESO - DOLLAR**



GRAPHS BY RONNIE CABUANG

**Peso-Dollar Rate**

**P47.55 = $1**
As of 5 p.m.,
Feb. 16, 2001

**Y 115.56 = $1**
The US dollar was trading at 115.56 as of 5 p.m., Feb. 16, 2001

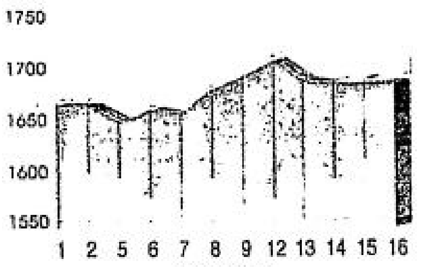
**GOLD:$255.90/256.40**
per ounce Hong Kong, Feb. 16, 2001

| Feb. 16, 2001 Country | Unit | Euro Equivalent | Foreign currency in US$ | Foreign currency in Peso |
|---|---|---|---|---|
| United States | Dollar | 1.104850 | 1.000000 | 47.8890 |
| Japan | Yen | 0.009576 | 0.008667 | 0.4151 |
| United Kingdom | Pound | 1.601701 | 1.449700 | 69.4247 |
| Hong Kong | Dollar | 0.141651 | 0.128208 | 6.1398 |
| Switzerland | Franc | 0.653062 | 0.591086 | 28.3065 |
| Canada | Dollar | 0.723022 | 0.654407 | 31.3389 |
| Singapore | Dollar | 0.634060 | 0.573888 | 27.4829 |
| Australia | Dollar | 0.578819 | 0.523889 | 25.0885 |
| Bahrain | Dinar | 2.930793 | 2.652661 | 127.0333 |
| Kuwait | Dinar | N/A | N/A | N/A |
| Saudi Arabia | Rial | 0.294619 | 0.266660 | 12.7701 |
| Brunei | Dollar | 0.631704 | 0.571755 | 27.3808 |
| Indonesia | Rupiah | 0.000116 | 0.000105 | 0.0050 |
| Thailand | Baht | 0.026082 | 0.023607 | 1.1305 |
| UAE | Dirham | 0.300844 | 0.272294 | 13.0399 |
| Korea | Won | 0.000884 | 0.000800 | 0.0383 |
| Euro | Euro | 1.000000 | 0.905100 | 43.3443 |
| Germany | Mark | 0.511292 | 0.46277 | 22.1616 |
| France | Franc | 0.152450 | 0.137982 | 6.6078 |
| Netherlands | Guilder | 0.453780 | 0.410716 | 19.6688 |
| Austria | Schilling | 0.072673 | 0.065776 | 3.1499 |
| Belgium | Franc | 0.024790 | 0.022437 | 1.0745 |
| Italy | Lire | 0.000516 | 0.000467 | 0.0224 |
| Finland | Markka | 0.168188 | 0.152227 | 7.2900 |
| Portugal | Escudo | 0.004988 | 0.004515 | 0.2162 |
| Spain | Peseta | 0.006010 | 0.00544 | 0.2605 |
| Luxemburg | Franc | 0.024790 | 0.022437 | 1.0745 |
| Ireland | Punt | 1.269738 | 1.14924 | 55.0360 |

## STOCK MARKET

### Cautious trade seen

**PSE Composite Index**



(See stock market report on Page B6)

STOCK prices are expected to remain within a tight range as caution marks trading this week.

Edison Yap, fund manager of Equitable PCI Trust, said the main index seem to be "comfortable" at the 1,650 to 1,700 range and may remain within those levels until a fresh round of news can entice investors back to the market.

He said some investors were waiting for more signals from corporate earnings before committing money in the stock market.

"Earnings are just starting to trickle out . . . and people are waiting for those releases," Yap said.

"We expect the market to remain in consolidation mode, moving sideways with an upward bias," said A&A Securities research head Astro del Castillo. "There's no market-moving news at this point."

The May 14 congressional and local elections have diverted the country's attention from economic issues, capping the stock market's upside, said Del Castillo.

"Politics is now the major consideration and this is overshadowing economic developments," he said.

Stocks ended slightly higher on Friday shortly after the central bank decided to keep its policy rates at status quo for the moment.

Local players have shifted attention to second-line stocks in their search for profits in a consolidating market, traders said.

The 33-share composite index added 1.86 points, or 0.11 percent, to end at 1,689.91 points after trading in a narrow range of only 10 points.

The index slid 6.49 points, or 0.38 percent, week-on-week but the index was up 13.08 percent so far this year. *AP, Reuters*

## Jollibee sees 15% profit growth

AFTER a difficult year in 2000 which saw its net earnings contract by 3.3 percent, fast-food giant Jollibee Foods Corp. expects profits to grow by 15 percent this year.

"We are more bullish for this coming year," JFC vice president for finance Miguel Jose Navarrete told an investors briefing on Friday.

Navarrete said the outlook was rosier for 2001 specially amid the expected rise in consumer spending linked to the forthcoming senatorial and local elections.

Asked about the company's profit target, he said it would be within the "mid-teen" growth level.

JFC, which is set to open its 400th store this year, is gearing up for further expansion and would finally start the construction of a manufacturing and distribution facility.

For 2001, the company has earmarked up to P1.5 billion in capital expenditures, of which about P700 million would be used to jumpstart the construction of a P1.3-billion commissary in the Calabarzon (Calamba-Laguna-Batangas-Quezon) area to beef up its production capacity over the next five years.

The commissary will be Jollibee's 3rd and the 5th for the entire Jollibee group, which also includes the Chinese fast-food chain Chowking, pizza chain Greenwich as well as Delifrance.

The manufacturing facility will be mainly for the Jollibee brand but will likewise serve Greenwich. The warehousing and distribution facilities will be shared with Chowking.

For this year, the Jollibee group is planning to further expand the branch network of its various brands: 40 to 45 stores for Jollibee; 30 to 35 for Chowking; 15 to 20 for Greenwich, and five to 15 for Delifrance.

# Wal-Mart seen tapping Aboitiz for RP venture

By Gil C. Cabacungan Jr.

AMERICAN retail giant Wal-Mart Inc. has tapped the diversified Aboitiz group as a local partner in line with its plan to establish its Asian beachhead in the Philippines.

An Inquirer source said the Aboitiz group was looking to support Wal-Mart's entry into the Philippines by helping the American retail giant establish a supply depot and nationwide distribution network in the country.

The source added that it remained to be seen whether Wal-Mart would take in Aboitiz as a partner for its retailing venture since the American giant has yet to firm up its investment plans in the country.

Prominent members of the Aboitiz family were present when top officials of Wal-Mart met with President Macapagal-Arroyo last week.

Trade Secretary Manuel A. Roxas II had disclosed Wal-Mart's decision to invest in the country and break ground by mid-year although it has to make up its mind whether to come in alone or with a local partner.

The Cebu-based Aboitiz group has interests in shipping, air transport, cargo handling, banking, flour milling, real estate, power and water utilities. Its flagship firm Aboitiz & Co. is valued at P15 billion. It is one of six conglomerates which founded Bayantrade.com, the country's first and biggest procurement exchange company on the Internet.

This will be Wal-Mart's first venture in Asia and it will be the second major American retailer (after PriceSmart) to come into the country since the retail trade industry was liberalized last year. Wal-Mart is likely to introduce its Sam' Club chain in the country similar to the wholesaling business of Dutch retailer Makro with the Ayala group and SM group.

The government is optimistic it can draw Wal-Mart into other opportunities beyond retailing such as establishing its regional headquarters here, engaging in wholesale and distribution, and taking part in agriculture-processing ventures.

Wal-Mart has previously expressed interest in buying Philippine-made merchandise for sale in its American stores. Wal-Mart currently buys $60 million worth of merchandise from the Philippines.

Wal-Mart is also looking into relocating its backroom operations in the country and establishing a regional headquarters here in view of the country's large pool of English-speaking and skilled workers.

Wal-Mart was close to signing a deal with the Gow family for control of Uniwide in 1998 but differences in prices and further disclosure of financial troubles of Uniwide prompted Wal-Mart to back off at the last minute. It is currently reassessing Uniwide as a target after French retailer Casino dropped its plan to buy the ailing discount store chain.

# Equitable's options: Merger or strategic investor

By Clarissa S. Batino
and Elena R. Torrijos

EQUITABLE PCI Bank's financial advisers are scheduled to come up tomorrow with a shortlist of investors who have submitted better offers that will not only boost the lender's capital but also give it a better image.

Well-placed Inquirer sources said that ING Barings would be presenting a few interested investors, including Newbridge Capital and a Taiwan group, who like to infuse fresh capital into Equitable PCI or acquire the 10-percent stake in the bank held by investment arm EBC Investments Inc.

On the other hand, JP Morgan is expected to submit the merger proposals of Bank of the Philippine Islands, Metropolitan Bank and Trust Co. and Rizal Commercial Banking Corp.

"The two foreign advisers, in consultation with management, will have a shortlist on Tuesday," said Alberto Reyes, deputy governor of the Bangko Sentral ng Pilipinas.

The country's third biggest lender will then have to share important information with the shortlisted investors, particularly on the bank's financial state.

The data, Reyes said, would be used by the prospective buyers as a basis in pricing their offers during a bidding scheduled within March.

Other sources said, however, that the Equitable PCI board, following a decision on whether to go the merger or strategic partner route, would choose this week from among the financial institutions presented by the advisers.

The Bangko Sentral ng Pilipinas has prepared a liquidity mechanism to ensure that any bid for Equitable PCI Bank would be viable, the sources said. The monetary authority is said to have a big say on the choice of investor/merger partner because of its large advances to the bank.

RCBC is reportedly tying up with Sanwa Bank and Spain's largest bank, Banco Santander, in its bid for Equitable.

The Go family was prevailed upon by the board of Equitable PCI to still sell a portion of its holdings in the bank so that fresh capital would come in.

The Go family backed out from a plan to sell its 31-percent stake in the bank together with pension funds Social Security System (with 25 percent) and Government Service Insurance System (with 12 percent).

The Gos decided against selling the family heirloom after the ouster of President Estrada last Jan. 20. In the first week of the new Macapagal administration, withdrawals have stopped

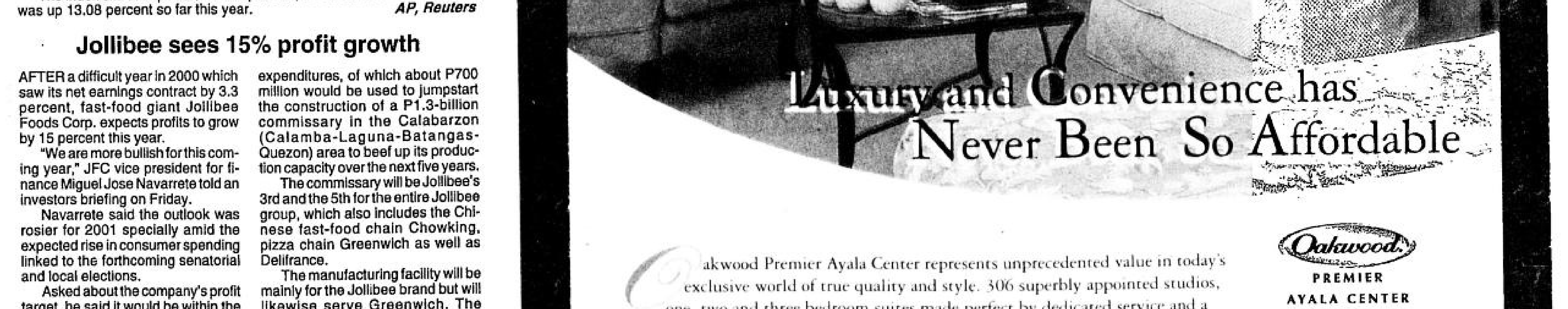
EQUITABLE'S/ B3

Luxury and Convenience has
Never Been So Affordable

Oakwood Premier Ayala Center represents unprecedented value in today's exclusive world of true quality and style. 306 superbly appointed studios, one, two and three bedroom suites made perfect by dedicated service and a residential atmosphere for which Oakwood has become famous across the globe for. For reservations and more information call 729-8888 today.

Oakwood
PREMIER
AYALA CENTER
The Most Trusted Name in Serviced Apartments Worldwide.

6th Floor Glorietta 4, Ayala Center, Makati City, Metro Manila, Philippines Tel: (63-2) 729 8888 Fax: (63-2) 728 0000 E-mail: sales@oakwood.com.ph www.oakwood.com


FUCHS
High Tech
Lubricants
Powered and Equipped by
TIARA
TIARA COMMERCIAL & INDUSTRIAL CORPORATION
Pit Stopping Everywhere!
Drive Now To The New Pitstop Nearest You!
XT2050
Available at
The Pit STOP
TIRES • BATTERIES • ALLOY WHEELS • MOTOR OILS
813-2548 • 813-2786
www.tiara.net.ph email: tiara@autotech.com.ph

# BNP Paribas offers to arrange sale of $300M worth of bonds

By Clarissa S. Batino

FRENCH investment bank BNP Paribas has offered to underwrite a $300-million bond offering, which is hoped to help finance the government's widening budget deficit.

Finance Undersecretary Joel Bañares said BNP Paribas offered to package the bond as a three-year floating rate paper to be listed in Luxembourg.

"The proposal is still being evaluated," said Bañares who refused to give further details of the offer after he was ordered by Finance Secretary Alberto Romulo to refrain from giving out statements to the press.

The finance chief who frequents Malacañang and prefers to hold press conferences in the Palace was apparently offended when the outgoing undersecretary announced the deferment of a roadshow to the second half of the year.

This refers to the "non-deal roadshow" planned by the Department of Finance which has already attracted management offers from eight investment banks.

On top of the proposals submitted weeks ago by Chase Manhattan, JP Morgan, and Morgan Stanley to manage the roadshow, the department received similar offers from ING Barings, HSBC, Lehman Brothers, and Credit Suisse First Boston.

However, the DOF decided to postpone the roadshow on grounds that the Macapagal administration still lacks the achievements that would impress the foreign financial markets.

National Treasurer Sergio Edeza said the planned roadshow is "non-deal," meaning there are no borrowings attached to it.

"It is still not cheap to borrow abroad when the spreads are still high. It has not gone down tremendously," said the national treasurer.

The Bangko Sentral ng Pilipinas also announced that it was close to finalizing a $400-million club loan that may include more than 10 banks in the list.

BSP Governor Rafael Buenaventura said the deal could be concluded not later than March. A maturing $400-million loan of the BSP would be paid initially using the country's dollar reserves.

"The GIR may go down on a few days until we close the loan that could beef up the reserves again," he said.

BSP Deputy Governor Amando Tetangco Jr. said the loan would mature in three years and the offers they have received carry a spread of about 300 basis points over 90-day London Interbank Offered Rate at 5.39 percent.

The BSP had asked participating banks to give them a more favorable spread. A loan tapped by the central bank a year ago has a spread of 119 points over Libor. *With a report from Bloomberg*

PC BODEGA
Your One-Stop Computer Shop
Best Deal In Town
www.pcbodega.com.ph Order-Online!
ARMADA BASIC AMD K6-II 500 Mhz "SPECIAL PROMO FOR THE WEEK!"
• SiS Chipset • 64MB PC100 SDRAM
• 10GB HDD ATA/100, 7200rpm
• 1.44MB FDD • 56X CD-Rom
• 14" Color Monitor • 56K Modem
• 200W speaker
Free 550W AVR, Dust Cover + Internet Access
P20,900
"Hurry!! Limited to Supply on Hand"
Pentium III 667 Mhz. . . box . . . . 6,450
Pentium III 800 Mhz . . box . . . . 9,500
Quantum 10GB . 7200rpm . . . 4,300
Seagate 10GB . . . . . . . . . . . . 4,400
Seagate 20GB . . . . . . . . . . . . 4,800
( 3 years Warranty!!! )
Tel.#(02)721-4482/724-7900/724-7819 #12A Doña Juana S. Rodriguez Ave. New Manila Quezon City

MURDOCH UNIVERSITY
PERTH, WESTERN AUSTRALIA

Second Intake Begins April 2001

MANILA MBA PROGRAM

- A Top-Ranked Business Program Taught By a Unique Selection of Foreign and Local Faculty
- An Internationally Recognized MBA Designed for Working Students
- An Intensive Curriculum Structured For Completion in 15 Months

COURSE CONTENT

- Marketing Management
- Organizational Behavior & Management
- Accounting for Managers
- Business Finance
- Economics of Globalisation
- Strategic Management & Policy
- Computing & Data Analysis
- Human Resource Management
- International Business Finance
- Asia-Pacific Business Strategy
- International Business Law
- Industrial Project

(Murdoch University exercises full control over curriculum, course content, admission, and awarding of degrees in the Manila MBA Program.)

SELECT FACULTY

- J. Kenton Zumwalt, Ph.D. - Finance, University of Missouri, Past Chair - Dept. of Finance, Colorado State University
- Alan Davison, MBA - Queen's University, Past Dean - Business International, Murdoch University
- Elena Samonte, Ph.D. - Psychology, UP Diliman, Former University Registrar, UPD
- Jack D. Kulchitsky, Ph.D. - Marketing, University of Alberta
- John Krasnostein, MBA - University of Notre Dame, USA, Senior Lecturer, Murdoch University
- Ana Maria L. Tabunda, Ph.D. - Statistics, UP Diliman, Dean - School of Statistics, UPD
- Lanny Entrekin, Ph.D. - University of Western Australia, Associate Professor in Management of Murdoch University
- Danilo Principe, M.B.M., CPA - Asian Institute of Management, Former Dean of Colegio de San Juan de Letran
- Janet Ann Shepherd, MBA - Royal Melbourne Institute of Technology

STUDENT PROFILE

All students are experienced executives, corporate CEOs, top management of listed companies, and entrepreneurs. Of various nationalities, the present batch comes from the United Kingdom, Australia, India, Japan, Taiwan, Malaysia, and Philippines.The ages of participants range from 30-45 years old. Industries represented include: Banking/Finance; Legal/Government; Marketing/Technology; Manufacturing; and Trade/Retailing/Wholesaling.

ENROLLMENT NOW ON-GOING. CLASS SESSIONS BEGIN IN APRIL
at Insurance Institute for Asia-Pacific, 26/F Ayala Life FGU Bldg., Ayala Ave., Makati City
For further information, please contact Esteban Enterprises, Philippine Representatives,
at 844-2812, 887-6390 FAX No. 887-6391 or e-mail us at esteban@i-next.net

# Waking from a long sleep

MINDANAO ONE

*Antonio R. Santos Sr.*

WHATEVER may lie ahead for the new administration, the change in the government brought about by People Power has already infused new hope into Central Mindanao: Hope that the peace process shattered last year by war can be resumed and bring about lasting stability and economic development.

The peace panel from the government side has undergone a speedy overhaul, and is now composed of civilians with deep roots in Mindanao, rather than the retired generals who filled previous panels. These individuals—from local government, the private sector, and NGOs—understand the traditions of our Muslim brothers, and this will help smooth the process of negotiation with the MILF.

The private sector here is very much attuned to the entwined issues of peace and development, and is eager to do its share in fostering stability in the region. We are certainly happy that peace talks are to resume, and we strongly support the new administration's clear intent to get things moving in this direction.

With a ceasefire in place and peace negotiations to start in a very short while, business activities are bound to pick up. At the hotel I own here in Cotabato City, the occupancy rate is already 50 to 60 percent, up from only 20 percent just a little over a month ago.

During the trouble last year, no one was willing to invest in the region or even travel here because "anything could happen."

Cotabateños are survivors, and first-time visitors are always surprised by how busy the city is. Mayor Muslimin Sema, who is respected by both the Muslim and Christian communities, has done a lot to build up an atmosphere of stability and harmony. Since the mid-90s, we have been inching our way toward a more active economy.

But in the last decade, the economy has not been able to expand much beyond the city. Infrastructure projects have been halted due to the disruption caused by security problems. Unless one has lived in close proximity to conflict, one could not possibly imagine how debilitating it could be.

Now, however, there is a surge of confidence, the peso is bouncing back and traders have started coming from Manila and Cebu, sniffing for business opportunities in Central Mindanao.

It is providential that Cotabato City will be hosting the 10th Mindanao Business Conference this August. We expect that by then the peace negotiations will be well underway, and security guaranteed by both parties.

Whatever the differences that have to be ironed out and the final terms of peace that have to be agreed upon, both sides are eager to return to the negotiation table, and both sides at least believe in the need to boost development. The conference will be an excellent opportunity for all parties to commit to pushing forward the Mindanao economic agenda and revitalizing our region.

Metro Cotabato Chamber of Commerce has Christian and Muslim members, including several young entrepreneurs. This is in contrast to the old days, when we were less comfortable in dealing with each other. We know now that we have to work together to revive Cotabato's dynamism of the 1960s, when the city was a major business center, the site of regional conferences and the hub of trade with other Asean countries.

The upcoming summit on Muslim economic initiatives being organized by the Muslim Business Forum in General Santos City will be another important step in ensuring that Muslim businesspeople can participate more fully in the economic life of Mindanao.

In the Metro Cotabato Chamber, we have expended a lot of effort in the last few years in simply getting local businessmen to remain in the city, instead of relocating or reinvesting elsewhere. I believe that the tide is now turning, investor confidence is on the rise, these businessmen will remain, and this part of Mindanao will at last come into its own.

*(Antonio R. Santos Sr. is the regional governor for Central Mindanao of the Philippine Chamber of Commerce and Industry.)*

# Court grants network marketing firm relief

By Elena R. Torrijos

THE COURT of Appeals has stopped the Securities and Exchange Commission from enforcing a cease and desist order against network marketing company Prosperity.com.

SEC Chair Lilia Bautista, however, said the commission will contest the Court of Appeals' 20-day TRO. A hearing on the TRO was scheduled for Feb. 22.

Based on its investigation, the SEC alleged that Prosperity.com and Power Homes violated the Securities Regulation Code provision prohibiting the sale of securities not registered with the SEC unless they were exempted. Two weeks ago, it issued CDOs to the two companies.

In a resolution issued on Feb. 14, the Court of Appeals 10th Division under Associate Justices Eloy Abello Jr., Eugenio Labitoria and Perlita Tria Tirona gave the SEC 10 days to comment on the TRO. Prosperity.com, for its part, was given five days to submit its reply to the SEC.

"It appearing that the enforcement of the said CDO might result in the eventual demise of the petitioner's business due to the absence of funds even before this court is able to rule on the propriety and reasonableness of the said CDO, we deem it proper to issue the TRO to prevent the possibility that our judgment may become moot and academic," Bello said in the resolution, to which his colleagues concurred.

The Court of Appeals set a P200,000 bond for the TRO.

The Department of Trade and Industry recently assured the SEC that it would immediately conduct an administrative investigation into companies suspected of engaging in pyramiding schemes.

The DTI will determine whether the operations of the two companies, Prosperity.com and Power Homes, are considered illegal pyramiding schemes as defined by law.

The SEC said securities included investment contracts, transactions or schemes whereby a person invests his money in a common enterprise and is led to expect profits primarily from the efforts of others.

The SEC pointed out that the alleged pyramid sales schemes of Prosperity.com and Power Homes involve investment contracts that should have been registered with the commission.

Bautista said that assuming that the business operations of Prosperity.com and Power Homes were not pyramiding schemes, then the two companies would still have to go through the process of registering their investment contracts with the SEC. The commission determines whether there were adequate protection on the investing public before it approves an application for registration.

# 2 new oil players planning to expand LPG operations

By Christine A. Gaylican

NEW oil industry players Liquigaz Corp. and Pryce Gas Inc. will expand their LPG distribution operations this year which would cost the two companies a total of P350 million.

Liquigaz and Pryce Gas, which are engaged primarily in the importation and distribution of liquefied petroleum gas, are planning to expand their markets to the Visayas and Mindanao.

Liquigaz Corp. president Jim Kirby said the company would put up in the Visayas a new receiving terminal structure that would increase its LPG storage capacity. At present, the company's LPG terminal in the Visayas has a capacity to store 12,000 metric tons a day.

Kirby said the plan would cost Liquigaz some P20 million in new investments.

"We want the new terminal infrastructure installed to accommodate the expected increase in demand for LPG particularly in the South," Kirby said.

Pryce Gas Inc., for its part, is putting up a new receiving terminal facility in Cebu for about P200 million to P300 million.

This would be the seventh LPG receiving terminal facility of Pryce in the Visayas region, a Pryce Gas official who requested anonymity said in another interview.

The official said that this would increase Pryce Gas' current market share in the Visayas region by another 10 to 20 percentage points from the existing 17 percent.

"Cebu and the other adjoining provinces in the Visayas are big markets to serve and the flow of supply will be ensured with this facility. We are also willing to lease out the facility to the oil firms who would want to reach the area," the official said.

Pryce Gas, however, has indefinitely shelved its plans to get involved in the marketing of diesel products due to the instability of prices in the world market, the official noted.

The Pryce Group owns 89 percent of Pryce Gas Inc., while the Marubeni Corp. and Clemente Capital hold the remaining shares. Pryce Gas' net income moved up to P185 million in 1999 from P116.9 million in 1998.

Pryce has six existing LPG facilities. They are in Iloilo, Leyte, Negros, Misamis Oriental, Davao del Sur and Zamboanga.

Pryce Gas Inc. directly imports its LPG supply from Malaysia, Thailand, Singapore, South Korea and the Mauritius.

# All that froth

## COCKTALES

By Victor C. Agustin

THEY may have been the best of allies, but Erap's bumblings have actually contributed to Eduardo Cojuangco's "pogi" points in San Miguel Corp.

Out of the P7.5-billion net income for 2000 reported by San Miguel, all P1.5 billion of it came from foreign exchange gains.

This one-time forex profit materialized since San Miguel's cash reserves are mostly denominated in US dollars.

In other words, the peso's losing 20 percent last year as Joseph Estrada stumbled from crisis to crisis actually proved a blessing in disguise for San Miguel. Without doing anything, the country's largest food and beverage conglomerate added P1.5 billion to its bottom line.

Ironically, the main bulk of the profits came not from beer and food divisions, San Miguel's core operations, but from La Tondeña, a fact that has not escaped the scrutiny of local and foreign brokerage firms.

"La Tondeña's contribution did see 23 percent, but core businesses domestic beer and food were down 4 percent and 10 percent, respectively," said The Regis Report, issued by the Regis Partners.

Regis is a local brokerage controlled, incidentally, by principals with ties in the Aquino administration.

"While EBIT (earnings before interest and taxes) did grow 19 percent, the comparison with last year's P&L (profit and loss statement) is not appropriate. given the addition of new businesses Sugarland and J. Boag and Sons," it added.

One foreign brokerage, CLSA, also noted that San Miguel's domestic beer volume has continuously declined for the past three years—the beer industry on the whole shrunk by 4 percent last year—with the market "downshifting to cheaper drinks" that La Tondeña caters to.

"Outlook for this year is not that bright given the necessary price increase to keep margins from falling anew," CLSA predicted.

Regis is even harsher at the marketing strategy of the current San Miguel management. "Receivables and inventory are bloated at the parent level and must be wound down," it said.

"San Mig trades on about 13x EV/EBITDA . . . in our opinion a high price to pay, given the low predictability and transparency of its sources of earnings."

### The other Erap accounts

LAARNI Enriquez may have flown the coop but the acknowledged Erap mistress still managed to clean out a time deposit account she maintained with Security Bank despite her now being in California.

Based on documents from the Office of the Ombudsman, Enriquez withdrew all P770,000 from a time deposit only on Feb. 2. The account was opened in November 1999 with a P450,000 deposit.

Enriquez also opened a savings account with the bank's Malabon branch in March 1998 with an initial deposit of P80,000. The account, which apparently is still open, at one point grew to P450,000.

(Contrary to an INQUIRER report, it was Enriquez, not Guia Gomez, who had accounts with Security Bank.)

Based on the same documents, Joseph Estrada himself has three investment savings accounts with the same bank, all opened before he became president.

All three accounts have a total current balance of P14.38 million, a pittance compared to the P3 billion amassed in just one "Jose Velarde" account in Equitable PCI Bank.

### Friends of Joker

THOSE who had served with Joker Arroyo when the latter was the resident Napoleon in Malacañang have formed the core group of Joker Arroyo for Senator Movement.

These include former Executive Secretary Catalino Macaraig (father of impeachment witness/broadcast journalist Twink Macaraig), Aquino legal counsel Adolfo Azcuna, former Labor Secretary Augusto Sanchez, former Environment Secretary Fulgencio Factoran Jr., former Presidential Management Staff chief Elfren Cruz, and Estrada finance secretary Edgardo Espiritu.

The Arroyo camp may be reached at Tel. Nos. 631-4970, 636-3791, and 636-3788.

### Heard through the grapevine

RENATO Valencia is said to be the leading government nominee to replace Eduardo Cojuangco Jr. as San Miguel chair.

Valencia, who was San Miguel vice chair during the Ramos years on account of his being chair of the Social Security System, failed to return phone calls seeking confirmation of the rumor.

*(Cocktales may be reached by e-mail at cocktales_pdi@yahoo.com or at cocktales_pdi-@hotmail.com.)*

---

## Equitable's

(From page B1)

and some deposits started returning to its vaults, bank officials said.

But a new partner is still necessary not only to improve the bank's capital adequacy ratio, which was eroded because of massive withdrawals in previous months, but also to give the bank possibly a new name and a better image.

"The bank needs to be repackaged," a BSP official said.

The BSP earlier said a dilution for all stockholders was better because there would be fresh input of capital to the bank instead of a block sale wherein the owners only get their money and the bank gets nothing.

---

This series on Philippine Banking history is published in the business section of the **Philippine Daily Inquirer** in commemoration of the 150th year of the **Bank of the Philippine Islands** (BPI), formerly ***El Banco Español Filipino de Isabel 2*** (The Spanish Filipino Bank of Isabel II), the first bank to be established in the Philippines and Southeast Asia.

PHILIPPINE BANKING

## Did you know?

...that the first effort towards setting up bank branches in the Philippines was undertaken by *El Banco Español Filipino de Isabel 2* as early as the first decade of its operations?

...that the first area to be considered as the site of the bank's first branch was the capital of Pampanga (ie., Bacolor) because the province was an emerging sugar-producing region in Luzon and bustling with economic activity?

...that the bank decided to locate its first branch in 1897 in Iloilo rather than Pampanga (as was originally planned) because the former had gained more prominence as a sugar central in the Philippines?

...that Philippine sugar was exported in large quantity to Australia, England and the US starting in the 1860s and, thus, became a major source of income for sugar planters as well as the Spanish colonial government in the Philippines?

150

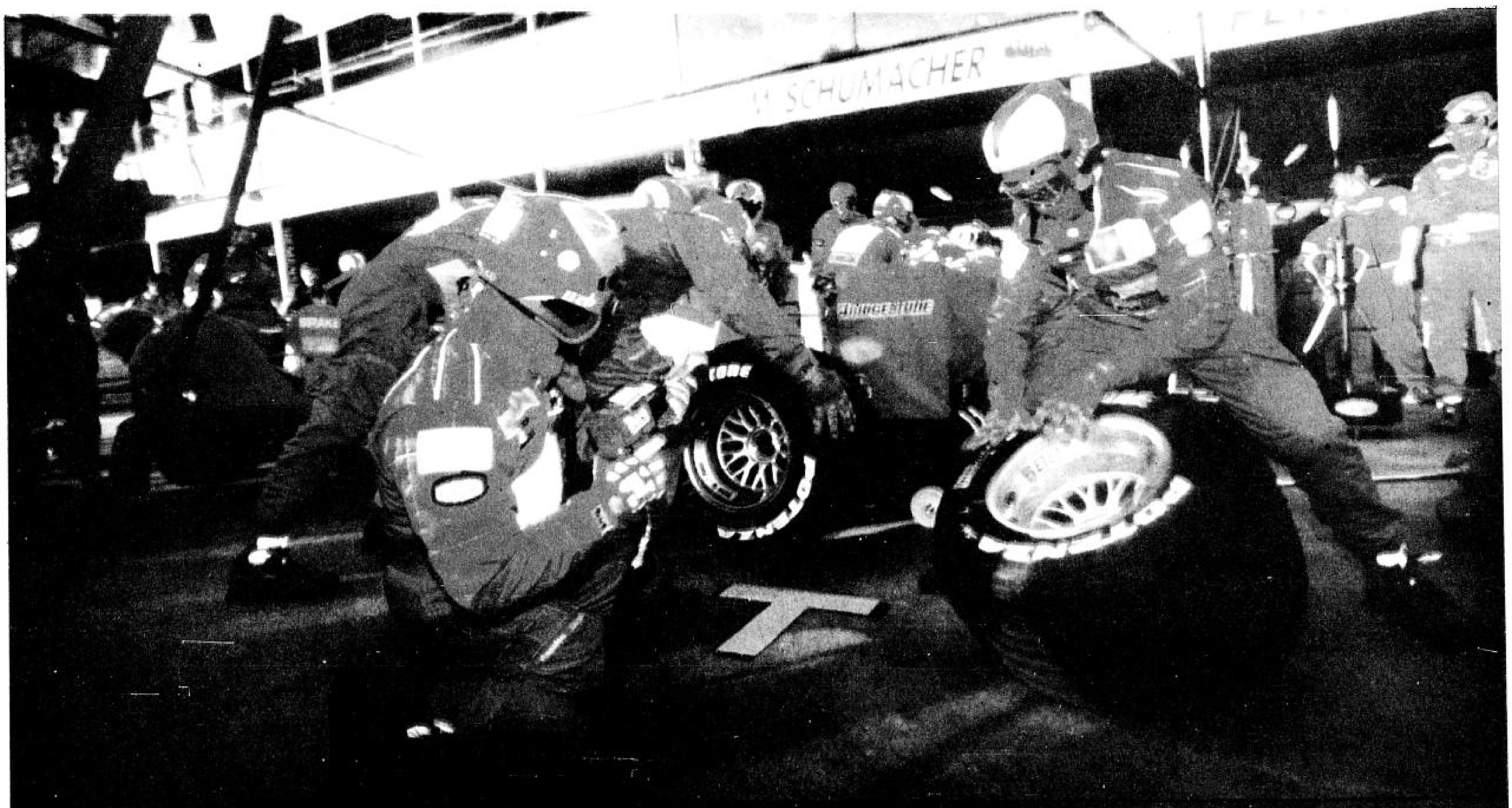
Dasen.Freezing Equipment Corporation
Unit 6 Johnbee Building, Brgy. Almanza Uno, Manila Doctor's Village, Las Piñas City
Tel. no.: 800-7310 • 800-1851 • 800-1850 Fax no.: 806-0024
WHEN IT COMES TO COMMERCIAL REFRIGERATION COUNT ON "DASEN" BRAND
3 DOOR SHOW CASE
WALK-IN SHOWCASE
WORK TABLE
ISLAND SHOW CASE FOR COLD CUTS
STAINLESS STEEL FRIDGE
OPEN DISPLAY
WALK-IN COLD ROOM
CONFECTIONARY SHOW CASE
ICE MAKER
MADE IN TAIWAN!!! WHOLESALER/RETAILER/MANUFACTURER

Blast fishing can be stopped by something more powerful.

Public opinion.

The Inquirer joins the World Wildlife Fund in the fight to save rare animals. From now on you'll be reading more and learning more about the plight of endangered species. In our crusade to save the world, the only weapon we have is your support.
WWF
INQUIRER

Twinhead
efio!3000
Php79,950.00
PIII 700
Twinhead
The Notebook Specialist
NEED TO KNOW MORE
☎637-1724


In motorsports, there is no higher calling than Formula One. For Bridgestone engineers, it has been a constant battle of developing tires to suit the unique conditions of every individual circuit. Taking up the Formula One challenge in March 1997, Bridgestone has since achieved a level of excellence as to merit the distinction of being the sole supplier of tires for the 1999 and 2000 Formula One seasons. **At Bridgestone, we keep Formula 1 racing rolling.**

BRIDGESTONE
A GRIP ON THE FUTURE
Exclusive Distributor: PHILIPPINE ALLIED ENTERPRISES CORPORATION
2260 Pasong Tamo Extension, Makati City, Philippines
Tel Nos. 812-2155 to 58, Fax No. 816-7045

# *Study offers less painful way of settling Napocor debts*

By Ronnel W. Domingo

THERE'S a less painful way of settling National Power Corp.'s debts, according to a study commissioned by the Asian Development Bank.

The study said the government would be better off absorbing fully Napocor's liabilities than financing it through the imposition of a universal levy.

But there's a catch—both options assume the enactment of the controversial power restructuring bill.

Napocor's liabilities as of end-2000 were estimated to have reached P900 billion from P801 billion in 1999.

The Manila-based ADB has suspended all future loans to the state-run power firm until after a measure restructuring the power sector has been enacted into law.

The lender also suspended the release of $300 million in loan to the government which form part of a $400-million package, of which only $100 has been released.

Under the power sector restructuring bill, the government would guarantee only up to P200 billion of Napocor's financial obligations.

The bill also provides for a universal levy that will be charged on end-users of electricity, most of which are households.

According to the ADB study, reforms on the power sector would translate to economic growth and would enlarge the tax base. This, it said, would raise revenues for the absorption of Napocor debts.

Jointly conducted by Navigant Consulting Inc. and the University of the Philippines Econ Foundation, the study assessed the impact of power reforms on consumer welfare based on simulations.

It also forecast that the government would only need a minimal increase in either the value-added tax or the income tax to finance Napocor's debts. The VAT needed to increase only from 10 percent to 10.5 percent or the income tax to 10.2 percent, it said.

The study added that the minimal tax increase would be enough to prevent the government's budget balance from suffering and reversing the expected gains of power restructuring.

The power bill has met strong criticisms from civil society groups that said that it "would breed more corruption and enforce monopoly."

The bill allows investors to own both power generation and distribution utilities.

# SEC implicates 30 other individuals in BW scam

By Elena R. Torrijos

THE SECURITIES and Exchange Commission is endorsing to the Department of Justice the indictment of 30 other individuals for their alleged involvement in the BW Resources Corp. price manipulation scam in 1999.

SEC Chair Lilia Bautista said that the Commission en banc was scheduled to approve Tuesday the filing of a third and final investigative report on the BW Resources stock fraud scandal.

The report cited 30 individuals, including PCCI Securities president Francisco Liboro, and eight brokerage houses for 79 counts of wash sales and several counts of matched orders and cross trades.

BW Resources shareholder Dante Tan and some of his associates and brokers who were implicated in previous SEC investigative reports on BW Resources were also cited.

The SEC last year filed two complaint-affidavits and investigative reports against a total of 49 individuals, eight brokerage houses and two investment houses led by Tan, a close friend of ousted President Estrada.

However, last December, the DOJ, then under the Estrada administration, approved the pursuit of charges only against Tan, Tan's associate Jimmy Juan and former BW Resources Corp. president Eduardo Lim Jr. It cleared all the other names cited in the SEC reports for lack of probable cause. The SEC has asked the DOJ now under the new administration to review the complaints filed by the regulatory agency earlier.

In its report scheduled for approval Tuesday, the SEC also charged that the 30 individuals and eight brokerage houses violated the country's securities laws when they engaged in manipulative acts and practices in order to defraud the investing public.

Specifically, the SEC implicated them in hyping the stock, marking the close, private placements or squeezing the float, free-riding and improper extension of credit, done-thru transactions and abuse of the EQ trade facility.

ATTENTION!!!
A NEW COMMERCIAL ZONE has arised adjacent to
Greenhills Shopping Center
FOR LEASE: FOX SQUARE COMMERCIAL CENTER

IDEAL SITE FOR MIX-USE SHOPS / SHOWROOMS

- ☑ Specialty Bookstore
- ☑ Spa & Health Club
- ☑ Internet Cafe w/ Billiard Bar
- ☑ Family KTV Lounge
- ☑ Restaurant & Coffee Shop
- ☑ Electronic Gadget Shop
- ☑ Specialty Gift Shop
- ☑ Audio-Video Shop
- ☑ Cd & Record Store
- ☑ Computer Shop
- ☑ Telecom Shop
- ☑ Flower & News Stand
- ☑ ATM

LOCATION: Connecticut St., Greenhills, San Juan, M.M.
(steps away from Greenhills Shopping Center)
w/ ample parking area and valet parking service

Specific store spaces are for LEASE or for SALE;
Interested parties, pls. call:
671-5874 . 421-0981 . 421-0996 . 1277-10828

teamasia PRESENTS IN COOPERATION WITH Campbell's

markvictor HANSEN
co-author of chicken soup for the soul series
in two powerful presentations

Chicken Soup for the Soul
Campbell's

Living Your Dreams: A Healthy Helping of Chicken Soup for the Soul
march 15, 2001 ■ makati shangri-la hotel ■ 9 am to 12 pm

Treat yourself and those you love to a heaping portion of love, laughter, hope and inspiration with **Living Your Dreams: A Healthy Helping of Chicken Soup for the Soul.**

America's Master Motivator will inspire you to reshape your vision of what is possible with fresh, firsthand accounts of the triumph of the human spirit. Packed with innovative ideas, timeless principles, easy-to-use techniques, entertaining stories and personal experiences, this session offers a fresh, understandable approach to engaging the most valuable asset we all possess — **our human imagination.**

Dare To WIN By Thinking BIGGER Than You Ever Thought You Could
march 15, 2001 ■ makati shangri-la hotel ■ 2 pm to 5 pm

**Think BIG! Think like a WINNER!**

Dare to reach for everything life offers by going beyond the confines of human thought into the realms of imagination and possibility! These are winning life strategies Mark Victor Hansen has learned from some of the world's greatest success stories that will help you triumph during rough times, harness your brain power, feel better about yourself and your abilities, or simply take charge of your financial future. This program could be your road map to finding success, focus and vision in your life.

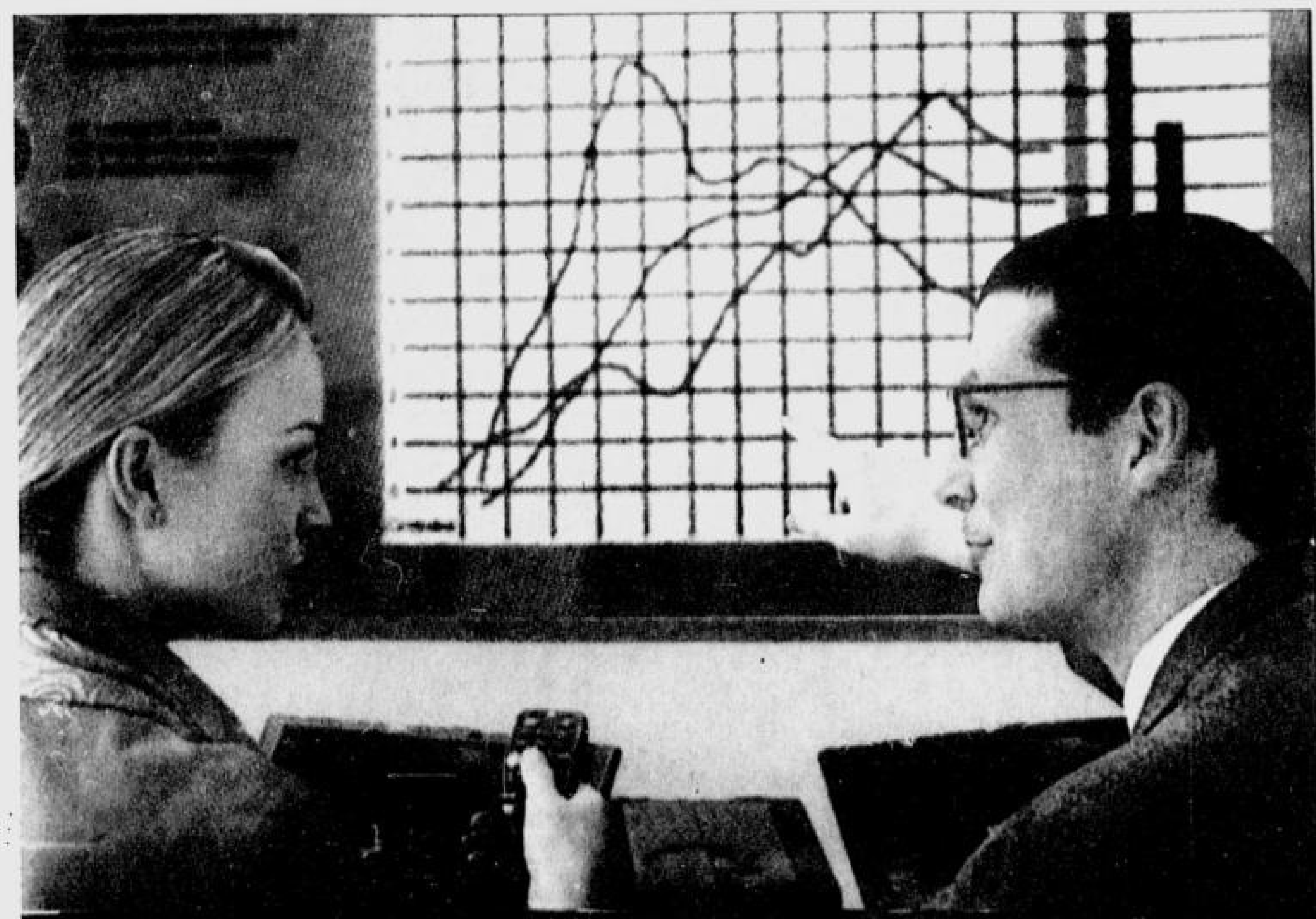
SUPPORTED BY
INQUIRER NEWS CHANNEL 88.3 K-Lite MAGIC inq.net Imagination Inc.

yes, please send me more information. fax to 5460914 or 8423308

Name............
Title/Position............
Company............
Address............
Tel............Fax............
Email............

FOR INQUIRIES ▸ Please call SAM at
Tel 5460908; 8076370
Fax 5460914, 8423308
Email cvmanuel@teamasia.com.ph
Website www.teamasia.com.ph

AVAIL OF OUR EARLY BIRD RATES
BEFORE FEB. 15, 2001



PUT IT TO THE TEST, LET US SHOW YOU HOW TO BE AT YOUR BEST!

HITACHI
Inspire the Next

Distributed by
cti COLUMBIA TECHNOLOGIES, INC.
Website: www.cti-phil.com
E-mail: hitachi@cti-phil.com
For a FREE Demo call us at: MANILA:3382371/5226986 CAVITE:(046)8750847 CEBU:(032)2327380
For Dealer Sales Inquiries: Call 5240393 Loc. 205 Look for Terry, Wally, Abel or Ronie

# SMART Money unlocks the doors to mobile commerce for Filipino businesses.

simpler administration of employees' payroll, allowances, reimbursements and petty cash

SMART Money
5577 5100 0001 5107
11/00-11/01
SMART COMMUNICATIONS
M.COMM 8000 1000 3161
MasterCard Electronic
NOKIA

easier electronic transactions and [illegible] with your merchant [illegible] and dealers

**SMART Money can put your business in touch with the rapidly growing mobile market, because it runs on SMART's world-leading and secure mobile commerce infrastructure.**

Here are just a few ways that SMART Money can power up your business:

- Large businesses can use SMART Money's mobile commerce infrastructure as a secure financial network across their entire dealer and supplier network, vastly simplifying collection and payment administration.
- Internally to your business, SMART Money can simplify the administration of employee reimbursements and allowances or even the petty cash expenses of each department. You could even use SMART Money as a company benefit by linking it with your employees' payroll accounts.
- By simply becoming a SMART Money Mobile Merchant, any business can suddenly reach out beyond their traditional walk-in markets, and bring their products and services to a target audience.
- Web merchants rejoice! Because SMART Money mobile commerce infrastructure runs independently of the worldwide web, SMART Money is the only payment system that is completely safe for making web payments.

SMART COMMUNICATIONS, INC.

MasterCard

*To find out more about what SMART Money can do for your enterprise, just e-mail us at e-services@smart.com.ph or visit our website at www.smart.com.ph or call the SMART Money Hotline at 845-7777.*

## EUPHORIA WANING

# Cautious stock trading seen

### MARKET PLAY

By Doris C. Dumlao

THE MARKET is expected to trade with caution this week as investors factor in various concerns such as the government's widening budget deficit and the uncertainties over the US Federal Reserve's interest rate cuts.

A positive catalyst everyone is looking forward to, however, is the sale of Equitable PCI Bank, the country's third biggest, to a new investor. Interested bidders were given until today to submit their proposals in time for the Equitable PCI board meeting tomorrow.

Analysts were unanimous in saying that the entry of a new investor in Equitable PCI would definitely give the much-needed boost to the bank, whose major shareholder and former chair George Go was implicated in the alleged money laundering activities of ousted President Estrada.

After the sharp gains seen following the change in political leadership last month, local stocks have entered the consolidation phase and are lacking in direction.

Last week, the main-share Philippine Stock Exchange composite index ended flat amid thin trading due to emerging concerns on the economy and on corporate earnings. The Phisix slipped 5.68 points or 0.33 percent week-on-week to 1,689.91.

"The market is heading lower this week. A rally is possible on Monday but only 5 to 10 points," Securities Specialist president Francisco Villaroman said.

Securities 2000 head of research Erwin Tan said he expected the market to move sideways this week, with a major support level at 1,610, as investors retreat to a wait-and-see mode.

"Every one is watching how the US Federal Reserve would move and on the local front, still watching the honeymoon period and the policies that the new administration will put in place," Tan said.

He also stressed that a merger and acquisition deal involving Equitable PCI should bring good tidings to the banking sector.

Wise Securities head of research Jose Vistan said patience would be key in investing in this market, which was spooked by several warnings last week. For instance, Vistan noted the government's projections that the fiscal deficit might grow to between P130 billion and P145 billion this year. He also noted that the International Monetary Fund (IMF)'s expectations were even worse as it saw the deficit swelling to P177 billion.

Another major letdown, he said, was the comments made by US Federal Reserve Chair Alan Greenspan that the US was facing many "downside risks, but added that consumer confidence remained strong enough to keep the economy growing." He said this suggested the Fed might become less aggressive in the days to come.

Vistan said such developments triggered concerns on whether the downtrend in local interest rates could continue.

"The market in the past weeks have been gaining positive support on expectations about declining interest rates and any indication that cuts are no longer coming could disappoint investors," Vistan said.

"The BSP had already lowered its key rates to pre-"Juetengate" levels, but it is not clear whether these cuts are enough to steer the economy off from a dreaded recession," he warned.

The BSP announced on Friday that it would keep interest rates unchanged in anticipation of the US Fed's move. Its overnight borrowing and lending rates were kept at 11 percent and 13.25 percent, respectively.

"The market is expected to remain in a lethargic mood in the coming week. We believe that we will continue to see this back and forth market with unfulfilled rallies and reactions. We keep getting warnings from the political and the economic front and these just keep the market from developing a sustained trend. The consolidation mood will persist until we get some sort of catalyst to break the boredom," Vistan said.

"However, as bad as the market looks, there is a lot of underlying money willing to come in. The key seems to be the market's ability to absorb negative news. Some long-term investors have began to look beyond the valley as they shake off short-term worries and await the expected longer-term economic recovery," he said.

**CitiShares**
Sales & Rental of Golf, Country Club Shares
SEC Registration No A199617326

We accept:
*FINANCING (30% D.P only)
*SHARES AS LOAN COLLATERALS
PLAYING RIGHTS AVAILABLE

| CLUB SHARES | SELLING | BUYING | CLUB SHARES | SELLING | BUYING |
|---|---|---|---|---|---|
| Alabang Country Club A | Please Call | 1,700,000.00 | Manila Polo | - | 2,700,000.00 |
| Baguio Country Club | 800,000.00 | 750,000.00 | Mimosa A | 200,000.00 | - |
| Capitol Hills | 125,000.00 | 115,000.00 | Mimosa C2 | 300,000.00 | - |
| Camp John Hay | 500,000.00 | 350,000.00 | Orchard | 350,000.00 | 290,000.00 |
| Canyon Woods | 400,000.00 | - | Quezon City Sports | - | 240,000.00 |
| Eaglerige A | Please Call | 400,000.00 | Subic Golf | 310,000.00 | - |
| Celebrity Sports | 220,000.00 | 200,000.00 | Tagaytay Country Club | 500,000.00 | 490,000.00 |
| Fontana C | 160,000.00 | - | Tagaytay Midlands | 920,000.00 | 880,000.00 |
| Fontana D | 90,000.00 | - | Tagaytay Highlands | Please Call | 1,200,000.00 |
| Forest Hills A | 290,000.00 | 280,000.00 | Tivoli Royale | 230,000.00 | - |
| Manila Southwoods A | Please Call | 850,000.00 | Wack-Wack | Please Call | 7,500,000.00 |
| Manila Southwoods B | Please Call | 900,000.00 | Valley Golf | Please Call | 300,000.00 |

Call: JENNIE # 638-3858/6362795/0917-9838102 fax: 6352823
* OTHER SHARES AVAILABLE *

**GG & A Club Shares**
SEC License Broker #007575 • As of Feb. 19, 2001

| CLUB | BUYER | SELLER |
|---|---|---|
| Alabang Country Club "A" (Filipino) | 1,700,000 | - |
| Alabang Country Club "B" (Foreigner) | 1,800,000 | - |
| Baguio Country Club | 800,000 | - |
| Calatagan Golf Club "A" | 100,000 | 110,000 |
| Calatagan Golf Club "B" | - | 130,000 |
| Camp John Hay | 350,000 | 375,000 |
| Canlubang | 800,000 | 850,000 |
| Canyonwoods | - | 400,000 |
| Capitol Hills | 100,000 | 115,000 |
| Cebu Country Club | 2,000,000 | 2,200,000 |
| Celebrity Sports Club | 200,000 | 220,000 |
| City Sports Club Cebu "A" | - | 709,500 |
| City Sports Club Cebu "B" | - | 764,500 |
| City Sports Club Cebu "C" | - | 1,226,500 |
| Club Filipino | 300,000 | 330,000 |
| Eagle Ridge "A"/"B"/"C" | Please Call | Please Call |
| Eastridge "A" | - | 260,000 |
| Evercrest "A" | - | 110,000 |
| Forest Hills "A" | - | 275,000 |
| Forest Hills "B" | - | 290,000 |
| Forest Hills "C" | - | 450,000 |
| Makati Sports Club "A" | 425,000 | 450,000 |
| Makati Sports Club "B" | - | 500,000 |
| Manila Golf (Corporate) | - | 18,000,000 |
| Manila Golf (Individual) | 15,000,000 | 16,000,000 |
| Manila Polo | Please Call | - |
| Manila Southwoods "A" | 850,000 | 950,000 |
| Manila Southwoods "B" | 950,000 | 1,000,000 |
| Metropolitan Club "B" | - | 200,000 |
| Mimosa Golf & Country Club (Ind./Corp.) | Please Call | Please Call |
| Montemar (Corp.) | - | 55,000 |
| Montemar (Ind.) | - | 30,000 |
| Orchard Golf Club "A" | Please Call | Please Call |
| Orchard Golf Club "B" | Please Call | Please Call |
| Orchard Golf Club "C" | - | Please Call |
| Pueblo de Oro "A"/"B"/"C" | - | Please Call |
| Puerto Azul | 130,000 | 150,000 |
| Quezon City Sports Club | 230,000 | 250,000 |
| Riviera Golf & Country Club "A"/"B"/"C" | Please Call | Please Call |
| Royale Tagaytay "A/B/C" | Please Call | Please Call |
| Sta. Elena "A" | 1,900,000 | - |
| Sta. Elena "B" | 2,100,000 | 2,400,000 |
| Subic Bay Yacht (Corp.) | - | Please Call |
| Subic Bay Yacht (Ind.) | - | Please Call |
| Tagaytay Country Club | 490,000 | 530,000 |
| Tagaytay Highlands | 1,100,000 | - |
| Tagaytay Midlands | 880,000 | 910,000 |
| Valle Verde (Ind) | 170,000 | - |
| Valley Golf | 290,000 | 350,000 |
| Wack-Wack Golf Club | 7,600,000 | - |

PLAYING RIGHTS
(Available Lessees)
Manila Golf 450,000

| (Available Lessors) | | | |
|---|---|---|---|
| Alabang "A" | 40,000 | Mimosa Golf | 20,000 |
| Calatagan "A" | 15,000 | Orchard "A" | 20,000 |
| Canlubang | 70,000 | Riviera "A" | 15,000 |
| Eagleridge | 30,000 | Sta. Elena | 70,000 |
| Eastridge "A" | 20,000 | Tagaytay CC | 30,000 |
| Forest Hills | 30,000 | Tagaytay Golf | 65,000 |
| Manila Southwoods | 50,000 | Tivoli Royale | 20,000 |
| Makati Sports "A" | 35,000 | Valley Golf | 20,000 |
| Manila Golf | 500,000 | Wack-Wack | 90,000 |

For more information, please call:
ALABANG Tel # 850-8223 • Fax # 807-1021
MAKATI Tel # 840-1761 • Fax # 894-3021 / 750-7894
GG&A offers Club Management and Marketing Services
GG&A Club Development, Inc.
Tel # 892-2485 • 840-1761 loc 131/119 • Fax # 894-3021/750-7894

Penthouse, Pacific Star Bldg., Sen Gil Puyat cor. Makati Ave., Makati City
E-mail at: ggashare@mozcom.com
Visit us at our website http://welcome.to/gga

Valet Parking Available
Call us now at our Hotlines: 751-GOLF(4653) 751-CLUB(2582)

**ang tan golf Club & Shares, Inc.**
SEC Licensed Golf & Club Shares Brokers No 10573
268 Kalentong St Mandaluyong City
Tels: (24 Hours) 256-3188 256-6001 256-3891
Buy, Sell, Assign Golf Shares & Club Shares?
**Connie ang**
Trading Manager/Also Real Estate Broker

Highland Condo. Lot, Log cabin, Southwood lot, Greenhills House, DBM, Warehouse and Condo rental

SPECIAL SALE

| | |
|---|---|
| Forest Hills A&B | 260 000 |
| Tagaytay Midlands | 890 000 |
| Tagaytay Highlands C | 495 000 |
| Riviera B | 350 000 |
| Manila Golf | 15M |
| Orchard "C" | 600 000 |

Southwood A/B, Orchard A/B etc Pls call
other shares and playing rights available

BUYING
Please let us know your asking price on: Alabang A/B, Manila Polo, Southwood A/B, Highland Club & Golf, Midland, Wack Wack, Orchard ABC, Valley Golf, Manila Golf, The Country Club, etc

**G & W clubshares**
"Your ticket to a life of leisure, adventure and romance with nature"

| CLUB | BUYER | SELLER |
|---|---|---|
| Alabang Country Club "B" | 1,800,000 | - |
| Baguio Country Club | 750,000 | 850,000 |
| Camp John Hay | 350,000 | |
| Canyon Woods | - | 400 000 |
| Capitol Hills | - | 110,000 |
| Club Filipino | 320,000 | - |
| Eagleridge "A" | 350,000 | - |
| Eagleridge "B" | 500,000 | - |
| Evercrest golf club | - | 150,000 |
| Fontana "D" | - | 80 000 |
| Forest Hills "C" | - | 450 000 |
| Forest Hills "A" | 260,000 | 300,000 |
| Manila Golf (indv.) | 14,000,000 | - |
| Manila Southwoods "A" | 850 000 | - |
| Manila Southwoods "B" | 950,000 | - |
| Mimosa Golf & Country Club | - | 200,000 |
| Orchard Golf "A" | 300,000 | - |
| Q C Sports | - | 240,000 |
| Riviera | 250 000 | - |
| Royale Tagaytay | Please Call | 110 000 |
| Sherwoods "B" | - | 390 000 |
| Sta Elena | 1,850,000 | 2,100 000 |
| Subic Bay Yacht Club | - | 450 000 |
| Subic Golf Club | - | 200,000 |
| Tagaytay Country Club | 480 000 | - |
| Tagaytay Highlands Golf & CC | 1,200,000 | - |
| Tagaytay Midlands | - | 950,000 |
| Valle Verde | 170,000 | - |
| Valley Golf | 330 000 | - |
| Wack-Wack | 7,950,000 | - |

*** OTHER SHARES AVAILABLE ***
PLAYING RIGHTS
(Available Lessee)
Canlubang 70,000
FOR SALE *GREEN VALLEY LOT*
For Details Call
Sarah V. Samson
Trading Manager
Tel. No. 6359830 / 6359918 / (0919) 7041848
Mon. - Fri., 9 00am - 6 00 pm Sat 9 00am - 12 00 pm
Unit 1402 Medical Plaza Ortigas San Miguel Avenue Pasig City

**FPDsavills**
INTERNATIONAL PROPERTY CONSULTANTS

**PROPERTIES FOR SALE OR LONG TERM LEASE**

**Malugay Property 8,056 sq.m.**

The land is strategically located within close proximity to Ayala Avenue and Sen. Gil Puyat Avenue intersection. Based on preliminary studies, we believe the site to be ideally suitable for:
Business hotel and serviced apartments
Residential condominium
Office - Grade 'B'
Improvements on the property include five semi-concrete buildings with a gross floor area of 4,162 sq.m. No height restrictions applicable.

**Jupiter Exchange 35,037 sq.m.**

SEN. GIL PUYAT AVENUE
BEL-AIR

The property comprises a large site of about 3.5 hectares well located near the financial, residential and entertainment districts of Makati. We believe the site is ideally suitable for:
Retail establishments
Office - Grade 'B'
Improvements on the property include a 2-level semi-concrete office-warehouse/shop bordered by a concrete fence.
With current Floor Area Ratio (FAR): 5

For more information, please contact the sole agents:

David Leechiu
Tel: (02) 886 0595
Fax: (02) 885 0578
dleechiu@fpdsavills.com.ph

Paul Ryan Isip
Tel: (02) 885 0580 loc. 307
Fax: (02) 885 0578
pisip@fpdsavills.com.ph

Cromwell Dey
Tel: (02) 885 0580 loc. 308
Fax: (02) 885 0578
cdey@fpdsavills.com.ph

(02) 885 0580

**GOLFERS CLUB SHARES, INC.**
SEC LICENSE # A 1998-2129
AS OF FEBRUARY 16, 2001

| | | SELLING | BUYING |
|---|---|---|---|
| 1. | ALABANG COUNTRY CLUB 'A' | | 1,600,000 |
| 2. | ALABANG COUNTRY CLUB 'B' | | 1,700,000 |
| 3. | BAGUIO COUNTRY CLUB | | 700,000 |
| 4. | CALATAGAN GOLF & COUNTRY CLUB 'A' | 150,000 | 100,000 |
| 5. | CAMP JOHN HAY | 400,000 | 320,000 |
| 6. | CANLUBANG GOLF & COUNTRY CLUB | | 850,000 |
| 7. | CAPITOL HILLS GOLF & COUNTRY CLUB | 130,000 | |
| 8. | CELEBRITY CLUB | 320,000 | 200,000 |
| 9. | COUNTRY CLUB AT TAGAYTAY HIGHLANDS | | 400,000 |
| 10. | CLUB FILIPINO | 340,000 | 320,000 |
| 11. | EASTRIDGE GOLF CLUB 'A' | 250,000 | 220,000 |
| 12. | EAGLERIDGE GOLF CLUB 'A' | | 400,000 |
| 13. | EVERCREST GOLF CLUB 'A' | 100,000 | |
| 14. | FAIRWAYS & BLUEWATER | Pls Call | Pls Call |
| 15. | FOREST HILLS GOLF & COUNTRY CLUB 'A' | 300,000 | 280,000 |
| 16. | FOREST HILLS GOLF & COUNTRY CLUB 'B' | 550,000 | |
| 17. | FOREST HILLS GOLF & COUNTRY CLUB 'C' | 500,000 | |
| 18. | MAKATI SPORTS CLUB 'A' | 450,000 | 400,000 |
| 19. | MAKATI SPORTS CLUB 'B' | 500,000 | |
| 20. | MANILA GOLF CLUB (IND.) | 15,500,000 | |
| 21. | MANILA POLO CLUB | | 2,600,000 |
| 22. | MANILA SOUTHWOODS GOLF CLUB 'B' | 1,000,000 | 900,000 |
| 23. | MANILA YACHT CLUB | 650,000 | |
| 24. | METROPOLITAN CLUB 'A' | 170,000 | |
| 25. | METROPOLITAN CLUB 'B' | 200,000 | 160,000 |
| 26. | MT MALARAYAT GOLF CLUB (IND.) | 500,000 | 400,000 |
| 27. | MT MALARAYAT GOLF CLUB (CORP) | 900,000 | |
| 28. | ORCHARD GOLF & COUNTRY CLUB 'A' | Pls Call | 280,000 |
| 29. | ORCHARD GOLF & COUNTRY CLUB 'B' | Pls Call | Pls Call |
| 30. | ORCHARD GOLF & COUNTRY CLUB 'C' | Pls Call | Pls Call |
| 31. | QUEZON CITY SPORTS CLUB | 250,000 | |
| 32. | RIVIERA GOLF & COUNTRY CLUB 'A' | 300,000 | |
| 33. | RIVIERA GOLF & COUNTRY CLUB 'C' | 600,000 | 500,000 |
| 34. | ROYAL NORTHWOODS | Pls Call | Pls Call |
| 35. | STA. ELENA GOLF CLUB 'A' | Pls Call | 1,700,000 |
| 36. | SUBIC BAY YACHT CLUB (IND) | 500,000 | |
| 37. | SUBIC BAY YACHT CLUB (CORP) | 800,000 | |
| 38. | TAGAYTAY HIGHLANDS INT'L. GOLF CLUB | | 1,100,000 |
| 39. | TAGAYTAY MIDLAND | 950,000 | |
| 40. | VALLE VERDE COUNTRY CLUB | | 175,000 |
| 41. | VALLEY GOLF & COUNTRY CLUB | 400,000 | 350,000 |
| 42. | WACK WACK GOLF & COUNTRY CLUB | | 7,500,000 |

*ASSIGNMENT OF PLAYING RIGHTS PLS. CALL*

JUST S. VIRAY
TRADING MANAGER
LALA SALAO / LYDIA HASEGAWA / FINAS VIRAY
TEL. NOS. 8175655 / 8121068 / 8193560
7517982 PB#150 - 856000

## Philippine Stock Exchange

(As of Friday, February 16, 2001)

| STOCKS | OPEN | HIGH | LOW | CLOSE | VOLUME |
|---|---|---|---|---|---|
| **BANKS & FINANCIAL SERVICES** | | | | | |
| **BANKS** | | | | | |
| Asiatrust Dev. Bank Inc. | 7.1 | 7.1 | 7 | 7 | 55,000 |
| Banco Filipino Sav & Mort | 120 | 120 | 120 | 120 | 30 |
| Bank of the Phil. Islands | 70 | 71 | 70 | 70 | 42,800 |
| China Banking Corp. | 680 | 680 | 680 | 680 | 190 |
| Equitable PCI Bank Inc. | 60 | 62 | 59.5 | 60 | 439,700 |
| Global Business Bank Inc. | 66 | 66 | 65 | 65 | 1,700 |
| Metropolitan Bank & Trust | 230 | 233 | 229 | 233 | 36,500 |
| Philippine National Bank | 35.5 | 36 | 35.5 | 36 | 170,000 |
| Rizal Comm'l Bkg. Corp. A | 29 | 29 | 28.5 | 28.5 | 1,200 |
| Union Bank of the Phil. | 29.5 | 29.5 | 28.5 | 28.5 | 11,500 |
| **FINANCIAL SERVICE** | | | | | |
| Bankard Inc. | 1.72 | 1.72 | 1.7 | 1.7 | 130,000 |
| Filipino Fund Inc. | 0.4 | 0.4 | 0.4 | 0.4 | 50,000 |
| First Metro Invest. Corp. | 200 | 200 | 200 | 200 | 80 |
| Manulife Financial Corp. | 1210 | 1240 | 1180 | 1180 | 2,730 |
| PCI Leasing & Fin. Inc. | 1.24 | 1.24 | 1.24 | 1.24 | 530,000 |
| Sun Life Financial Serv. | 1045 | 1045 | 1005 | 1005 | 10,130 |
| **COMMERCIAL & INDUSTRIAL** | | | | | |
| **COMMUNICATION** | | | | | |
| ABS-CBN Broadcasting Corp. | 49 | 50 | 49 | 50 | 65,500 |
| Digital Telecom Phils. Inc. | 0.75 | 0.75 | 0.74 | 0.74 | 8,750,000 |
| Globe Telecom Inc. | 715 | 715 | 715 | 715 | 210 |
| Island Info and Tech Inc. | 0.055 | 0.055 | 0.055 | 0.055 | 3,000,000 |
| Liberty Telecoms Holdings | 0.5 | 0.5 | 0.5 | 0.5 | 10,000 |
| Piltel | 0.86 | 0.86 | 0.85 | 0.85 | 80,000 |
| Phil. Telegraph & Tel. Co. | 0.42 | 0.42 | 0.42 | 0.42 | 50,000 |
| Phil. Long Dis Tel Co. | 870 | 870 | 850 | 850 | 30,010 |
| Ivantage Corp. | 1.22 | 1.26 | 1.16 | 1.16 | 5,632,000 |
| Philweb.Com Inc. | 0.08 | 0.0825 | 0.0775 | 0.08 | 80,400,000 |
| **POWER & ENERGY** | | | | | |
| Manila Electric Co. A | 51 | 54.5 | 51 | 54.5 | 6,400 |
| Manila Electric Co. B | 61.5 | 61.5 | 61 | 61.5 | 845,300 |
| Petron Corp. | 2.02 | 2.04 | 2 | 2 | 5,371,000 |
| **TRANSPORTATION SERVICES** | | | | | |
| Asian Terminals Inc. | 1.1 | 1.12 | 1.1 | 1.1 | 475,000 |
| Int'l Container Term'l Sv | 1.42 | 1.48 | 1.42 | 1.42 | 7,406,000 |
| Keppel Phils. Marine Inc. | 0.56 | 0.56 | 0.56 | 0.56 | 20,000 |
| Negros Navigation Co. Inc. | 0.19 | 0.19 | 0.19 | 0.19 | 200,000 |
| William, Gothong & Aboitiz | 1.98 | 1.98 | 1.98 | 1.98 | 800,000 |
| **CONSTRUCTION & OTHER RELATED PRODUCTS** | | | | | |
| Alsons Cement Corp. | 0.26 | 0.26 | 0.26 | 0.26 | 20,000 |
| Engineering Equip. Inc. | 0.54 | 0.54 | 0.54 | 0.54 | 1,630,000 |
| Republic Cement Corp. | 0.35 | 0.35 | 0.35 | 0.35 | 100,000 |
| **FOOD, BEVERAGES & TOBACCO** | | | | | |
| Alaska Milk Corp. | 2.2 | 2.2 | 2.2 | 2.2 | 8,000 |
| Cosmos Bottling Corp. | 2.8 | 2.8 | 2.75 | 2.75 | 76,000 |
| Jollibee Foods Corp. | 11.25 | 11.5 | 11.25 | 11.25 | 132,600 |
| La Tondeña Distillers Inc. | 38.5 | 38.5 | 38.5 | 38.5 | 54,200 |
| Pancake House Inc. | 1.58 | 1.58 | 1.58 | 1.58 | 50,000 |
| RFM Corp. | 1.32 | 1.38 | 1.32 | 1.34 | 2,686,000 |
| San Miguel Corp. A | 50.5 | 51 | 50.5 | 51 | 22,100 |
| San Miguel Corp. B | 62 | 62 | 62 | 62 | 195,800 |
| Universal Robina Corp. | 5.8 | 5.8 | 5.6 | 5.6 | 200,000 |
| Vitarich Corp. | 0.5 | 0.5 | 0.49 | 0.5 | 400,000 |
| **HOLDING FIRMS** | | | | | |
| Abacus Con Res & Hdg A | 0.57 | 0.58 | 0.57 | 0.58 | 20,000 |
| Ayala Corp. | 8.2 | 8.2 | 8.2 | 8.2 | 931,000 |
| Alsons Cons. Res. Inc. | 0.2 | 0.22 | 0.2 | 0.22 | 450,000 |
| Aboitiz Equity Ventures- | 1.6 | 1.6 | 1.6 | 1.6 | 56,000 |
| Alliance Global Group Inc. | 12 | 12.5 | 12 | 12.25 | 1,400 |
| Ajo.Net Holdings Inc. | 1.1 | 1.14 | 1.1 | 1.1 | 160,000 |
| A. Soriano Corp. | 0.31 | 0.31 | 0.31 | 0.31 | 140,000 |
| APC Group Inc. | 0.28 | 0.28 | 0.28 | 0.28 | 2,710,000 |
| Alcorn Gold Res. Corp. | 0.0065 | 0.007 | 0.0065 | 0.007 | 85,000,000 |
| ATN Holdings Inc. | 2.4 | 2.4 | 2.4 | 2.4 | 5,000 |
| Baguio Gold Holdings Corp. | 2 | 2 | 2 | 2 | 22,000 |
| Balabac Resources & Hldgs. | 0.32 | 0.32 | 0.32 | 0.32 | 20,000 |
| Benpres Holdings Corp. | 3.2 | 3.2 | 3.15 | 3.15 | 1,836,000 |
| Crown Equities Inc. | 0.28 | 0.3 | 0.28 | 0.3 | 30,000 |
| Southeast Asian Cement | 0.25 | 0.25 | 0.25 | 0.25 | 140,000 |
| DMCI Holdings Inc. | 0.55 | 0.56 | 0.54 | 0.56 | 1,050,000 |
| Ever-Gotesco Resources | 0.0525 | 0.0625 | 0.0525 | 0.0625 | 4,600,000 |
| Filinvest Dev. Corp. | 1.46 | 1.56 | 1.44 | 1.54 | 11,116,000 |
| First Phil. Hldgs. Corp. | 24.75 | 24.75 | 24.5 | 24.5 | 186,300 |
| Forum Pacific Inc. | 0.3 | 0.3 | 0.3 | 0.3 | 30,000 |
| Global Equities Inc. | 0.38 | 0.38 | 0.37 | 0.37 | 670,000 |
| Guoco Holdings (Phils.) | 0.3 | 0.3 | 0.3 | 0.3 | 10,000 |
| Ionics Inc. | 14.25 | 14.25 | 14.25 | 14.25 | 96,000 |
| J.G. Summit Holdings Inc. | 3 | 3 | 2.9 | 2.95 | 481,000 |
| Macroasia Corp. | 2.02 | 2.02 | 2 | 2 | 125,000 |
| Marsteel Cons. Inc. A | 0.016 | 0.017 | 0.016 | 0.017 | 2,300,000 |
| Marsteel Cons. Inc. B | 0.018 | 0.018 | 0.018 | 0.018 | 3,500,000 |
| Megaworld Corp. | 0.95 | 1 | 0.95 | 0.97 | 15,040,000 |
| Mabuhay Holdings Corp. | 0.2 | 0.2 | 0.2 | 0.2 | 50,000 |
| Metro Pacific Corp. | 0.66 | 0.69 | 0.66 | 0.69 | 2,530,000 |
| Solid Group Inc. | 0.8 | 0.8 | 0.79 | 0.8 | 510,000 |
| Uniwide Holdings Inc. | 0.43 | 0.43 | 0.41 | 0.42 | 7,220,000 |
| Wellex Industries Inc. | 0.41 | 0.41 | 0.41 | 0.41 | 160,000 |
| Waterfront Phils. Inc. | 0.31 | 0.33 | 0.29 | 0.33 | 22,700,000 |
| **MANUFACTURING, DISTRIBUTION & TRADING** | | | | | |
| Active Alliance Inc. | 0.54 | 0.54 | 0.54 | 0.54 | 10,000 |
| A Brown Company Inc. | 0.68 | 0.68 | 0.68 | 0.68 | 50,000 |
| Corro-Coat Inc. | 1.42 | 1.42 | 1.42 | 1.42 | 10,000 |
| Macondray Plastics Inc. | 7.6 | 7.6 | 7.4 | 7.4 | 12,000 |
| Music Corp. | 3.45 | 3.45 | 3.3 | 3.3 | 265,000 |
| Mabuhay Vinyl Corp. | 0.84 | 0.84 | 0.84 | 0.84 | 820,000 |
| Picop Resources Inc. | 0.15 | 0.15 | 0.145 | 0.145 | 2,400,000 |
| Pryce Corp. | 0.52 | 0.52 | 0.52 | 0.52 | 30,000 |
| Reynolds Philippine Corp. | 0.2 | 0.2 | 0.2 | 0.2 | 220,000 |
| Central Azucar Don Pedro | 0.97 | 0.97 | 0.96 | 0.96 | 70,000 |
| SPI Technologies Inc. | 11.5 | 12 | 11.5 | 12 | 239,500 |
| Steniel Manufacturing | 0.58 | 0.6 | 0.58 | 0.6 | 40,000 |
| **HOTEL, RECREATION & OTHER SERVICE** | | | | | |
| Belle Corp. | 0.7 | 0.7 | 0.67 | 0.67 | 610,000 |
| Fairmont Holdings Inc. | 0.75 | 0.79 | 0.74 | 0.76 | 4,110,000 |
| Leisure & Resorts Corp. | 0.7 | 0.72 | 0.7 | 0.72 | 5,490,000 |
| Manila Jockey Club | 16.5 | 16.5 | 16.5 | 16.5 | 15,000 |
| Premiere Ent. Prod. Inc. | 0.36 | 0.36 | 0.36 | 0.36 | 50,000 |
| Philippine Racing Club | 4.3 | 4.3 | 4.3 | 4.3 | 3,000 |
| **BONDS, PREFERRED & WARRANTS** | | | | | |
| Omico Corp. Warrant | 0.0034 | 0.0034 | 0.0034 | 0.0034 | 90,000,000 |
| Abs-Cbn Hldgs. Corp. (PDR) | 50.5 | 50.5 | 50.5 | 50.5 | 152,500 |
| Equitable PCI Bank-War | 4.2 | 4.55 | 4.2 | 4.45 | 2,202,000 |
| Jollibee Warrants | 11 | 11.25 | 11 | 11 | 15,800 |
| PLDT (10% Pref) Series T | 10.75 | 10.75 | 10.75 | 10.75 | 800 |
| PLDT (10% Pref) Series Z | 10.5 | 10.5 | 10.5 | 10.5 | 1,400 |
| Waterfront Phils.-Warrant | 0.0775 | 0.0875 | 0.0775 | 0.0825 | 3,700,000 |
| **PROPERTY** | | | | | |
| Ayala Land Inc. | 6.8 | 6.8 | 6.8 | 6.8 | 13,865,000 |
| Araneta Properties Inc. | 0.39 | 0.39 | 0.39 | 0.39 | 200,000 |
| Cebu Holdings Inc. | 0.43 | 0.48 | 0.43 | 0.48 | 50,000 |
| C & P Homes Inc. | 0.34 | 0.35 | 0.34 | 0.34 | 7,890,000 |
| Empire East Land Inc. | 0.45 | 0.47 | 0.45 | 0.45 | 7,020,000 |
| Filinvest Land Inc. | 2.8 | 3.1 | 2.8 | 2.95 | 35,311,000 |
| Gotesco Land Inc. | 0.045 | 0.045 | 0.045 | 0.045 | 500,000 |
| Gotesco Land Inc. B | 0.045 | 0.045 | 0.045 | 0.045 | 1,500,000 |
| Kuok Phil. Properties | 0.215 | 0.22 | 0.215 | 0.22 | 2,790,000 |
| Fil-Estate Land Inc. | 0.42 | 0.42 | 0.42 | 0.42 | 100,000 |
| MRC Allied Ind. Inc. | 0.4 | 0.4 | 0.4 | 0.4 | 10,000 |
| Philippine Estates Corp. | 0.14 | 0.14 | 0.12 | 0.12 | 6,300,000 |
| Robinsons Land Corp. | 2.2 | 2.26 | 2.2 | 2.26 | 185,000 |
| Phil. Realty and Holdings | 0.18 | 0.18 | 0.18 | 0.18 | 160,000 |
| SM Development Corp. | 0.92 | 0.95 | 0.92 | 0.95 | 630,000 |
| SM Prime Holdings Inc. | 7.3 | 7.4 | 7.2 | 7.2 | 57,607,000 |
| Universal Rightfield Prop. | 0.125 | 0.125 | 0.125 | 0.125 | 830,000 |
| Urbancorp Realty Dev. Inc | 0.34 | 0.34 | 0.34 | 0.34 | 120,000 |
| **MINING** | | | | | |
| Apex Mining Co. Inc. A | 0.0075 | 0.0075 | 0.0075 | 0.0075 | 3,000,000 |
| Apex Mining Co. Inc B | 0.007 | 0.0075 | 0.007 | 0.0075 | 13,000,000 |
| Abra Mining & Industrial | 0.006 | 0.006 | 0.006 | 0.006 | 61,000,000 |
| Lepanto Cons Mng. Co. A | 0.21 | 0.21 | 0.21 | 0.21 | 20,000 |
| Manila Mining Corp. A | 0.007 | 0.0075 | 0.007 | 0.007 | 355,000,000 |
| Manila Mining Corp. B | 0.007 | 0.0075 | 0.007 | 0.007 | 273,000,000 |
| Philex Mining Corp. A | 0.215 | 0.215 | 0.215 | 0.215 | 140,000 |
| **OIL** | | | | | |
| Imperial Res. | 0.029 | 0.029 | 0.029 | 0.029 | 2,100,000 |
| Interport Res. | 0.007 | 0.007 | 0.007 | 0.007 | 2,000,000 |
| Interport Res. B | 0.007 | 0.007 | 0.007 | 0.007 | 1,000,000 |
| Oriental Pet. & Min. B | 0.0055 | 0.0055 | 0.0055 | 0.0055 | 10,000,000 |
| Pacifica | 0.019 | 0.019 | 0.019 | 0.019 | 4,000,000 |
| Sinophil Corp. | 0.12 | 0.125 | 0.11 | 0.125 | 700,000 |

| | SHARES | VALUE (P) |
|---|---|---|
| Banks & Fin Svc | 1,481,580 | 59,432,420.00 |
| Comm'l & Ind'l | 393,359,820 | 251,321,695.00 |
| PRO | 135,058,000 | 633,373,350.00 |
| Mining | 705,160,000 | 5,083,300.00 |
| OIL | 19,800,000 | 294,400.00 |
| GRAND TOTALS : | 1,254,859,380 | 949,505,165.00 |

| AVERAGES | | | |
|---|---|---|---|
| Banks & Fin Svc | 628.69 | UP | 4.73 |
| Comm'l & Ind'l | 2,298.95 | DOWN | 3.69 |
| PRO | 656.30 | UP | 3.58 |
| Mining | 1,349.71 | UP | 40.02 |
| OIL | 2.01 | UNCH | 0.00 |
| All Shares Index | 761.33 | DOWN | 18.64 |
| Composite | 1,689.91 | UP | 1.86 |

NO. OF ADVANCES: 39; NO. OF DECLINES: 34; NO. OF UNCHANGED: 64; NO. OF TRADED ISSUES 137; NO. OF TRADES: 3,929

# From the bottom up

**ON THE MONEY**

*John Mangun*

AS PUBLIC companies continue to report earnings that grew in 2000, it is obvious that last year was not the disaster that some would like us to believe. If not for the economic coma of the fourth quarter, 2000 would have been a banner year for several firms, not unlike San Miguel (SMC) recorded.

Setting aside all the "political solutions," the stock market needs two fundamental things to happen to get a long-term bull market in full swing. Again, (and I will hammer this continuously) interest rates must continue to fall. Although we are at pre-impeachment levels, that is not good enough. Another two full points must come out of the treasury bill rates for me to feel comfortable that the ``economics" are in place for a bull market. The Bangko Sentral feels that they must balance a reduction in rates with the price of the peso. Conventional wisdom says lower interest rates make a currency less attractive. However, as Greenspan in the US is finding out, it is a brand new ball game. The single factor that will directly affect the value of the peso is the remittances of the overseas workers. And remittances will flow in only when people feel that the peso will continue to appreciate. It is vicious circle. "I won't remit until I think the peso is not going to fall. The peso won't go up until I remit." I think the magic number for the peso is 46 to the dollar. Last year when the peso rose to 46, the remittances started to dry up. Therefore, if the peso touches 46 again, I think that we will see a large dollar inflow.

The second fundamental I am looking for is the capital expenditures by large companies. Capital expenditures can be generally classified in three areas. These are expansion of facilities, upgrading, and new ventures. Companies need to see direct financial benefit in increasing capacity and more modernization before they spend the money. That of course makes sense. However, the third area is where the economic boom comes from. No one can discount the entrepreneurial spirit and capabilities of the Filipino. However, that spirit seems to be lacking when you reach the corporate boardroom.

Private, as opposed to "publicly listed," seems to be the only money that is willing to take risk. Every Juan dela Cruz with P250,000 is eager to open a pearl shake stand. The same enthusiasm does not seem to exist higher up the economic ladder. If you look at some of the ``boom" businesses over the last few years, all have been created, developed, and flourished with ``small" money. These would include everything from the water refilling stations to the Internet cafes. Several large companies have talked about Internet cafes, including the Ayala group, but until now nothing substantial has come from the talk. Creativity in this economy definitely comes from the bottom up.

Why is this capital spending so important? If you look at the bull market run of 1992 to 1996, big companies marked that period with huge expenditures for new projects. The US bull market was rooted in the capital funding of the IT businesses. Our last bull market was built on the real estate boom of the early 1990s. It was not very creative, but everyone saw a need that could be filled and rushed to make it happen, creating jobs, wealth, and a roaring stock market. The only area where big money created a thriving business since then was in television cable service. Innovative thinking at most publicly listed companies is as extinct as the dinosaur.

Everyone, including me, whines about the fact that we have too little capital in this country. That is not necessarily true. It took money for one pearl shake outfit to open 100 locations. A good friend of mine, Danny, is in the fast-food business. He is constantly looking for new and different concepts to set up. Of course his problem, like many entrepreneurs, is capital. But the large companies have the cash or access to it and they do little.

If money is the problem for those with entrepreneurial thinking, and big companies have the money but not the creativity, there has to be a way to join them together. Someday, maybe, a publicly listed company is going to get smart enough to "buy into" the creativity of the entrepreneur the way that super investor Warren Buffet did with his company Berkshire Hathaway. Not a single listed company has adopted a strategy like the one Buffet did. And the Philippines is the perfect place for it.

Finally, I receive many requests for my opinion and analysis on the "right" price to buy individual stocks. I notice that most of the issues mentioned are large blue chip stocks that are part of the Phisix index. Most of the time, these issues will move up or down about the same percentage as the index. Therefore, you can buy based on the analysis of the index itself. Longer-term holders should buy near support and wait for profits unless there is reason to believe that the current upward movement will not be sustained.

I am thinking about providing analysis by e-mail every day or two since, with the market coming back to life, more people are interested in investing. Send me an e-mail to the address below indicating your interest (and any ideas of what I can do to help you), and I will try to get this going by next week IF I get enough response.

*(John Mangun can be reached at Fax Number 634-2349 or e-mail at johnmangun@yahoo.com.)*

# 91-day T-bill rate seen to fall

**By Clarissa S. Batino**

NATIONAL Treasurer Sergio Edeza has projected a 15-basis point decline in the 91-day treasury bill rate in the first auction of government debt papers that he will conduct today.

"My fearless forecast is a 10 to 15 points reduction. I hope the market won't disappoint me," said Edeza, who formally assumed the position of national treasurer last Friday.

Edeza said there remained a wide room for treasury bill yields to go down even if the Bangko Sentral ng Pilipinas decided to keep its policy rates steady at 11 percent for overnight borrowing and 13.25 percent for overnight lending.

"The market is still very much liquid and can absorb further reductions. Plus, the sentiment is still good. I think the market can price prospective rates cut of the BSP," he said.

BSP Governor Rafael Buenaventura said he agreed with Edeza that the 91-day treasury bill rate could still fall by 10 to 15 basis points. He projected rates of other tenors to remain stable.

Edeza said he believed that further cuts in the central bank rates hinged on a promise of a manageable inflation and prospects of further cuts to be implemented by the US Federal Reserve.

Last week, the 91-day treasury bill rate dropped for the 13th consecutive week to its lowest in four months at 10.607 percent from 10.863 percent the previous week.

The benchmark rate was the lowest since Oct. 16 when the 91-day treasury bill rate yield was at 9.892 percent.

Perfect projection just got affordable

LP260

Introducing...a projector that fits your budget.

The newest InFocus™ projector, LP™260 offers all the benefits you would expect from the No. 1 projector company. Outstanding performance. Highly-trained technical support.

Brightness : 700 ANSI LUMENS
Technology : LCD
Resolution : SVGA (800 x 600)
Weight : 2.5 kgs.

Warranty: (International) Two years on parts and services.

For a free demo of this and/or other models, call 723-0601 or visit www.infocus.com

InFocus®
The No.1 Projector Company In The World.

Exclusive Distributor & Service Provider:
better solutions
AMERICAN TECHNOLOGIES, INC.
url: www.ati.com.ph • e-mail: inquire@ati.com.ph
Tel: 723-0601 • Fax: 723-7951

We also offer data/video design and system integration.

Gear up for high performance computing with Dell™ Optiplex™ GX110L
Promo Price: Php 64,950

Dell™ Optiplex™ GX110L

- Intel® Pentium® III processor 667MHz
- 128MB RAM
- 15GB Hard Disk Drive
- 15" LS Monitor
- 8MB VRAM
- Integrated 3Com 10/100Mbps NIC
- Integrated AC-97 Audio with Yamaha S-YXG50 SoftSynthesizer™ Software
- Microsoft® Windows® 98
- 3 Years Limited Warranty on Parts and Service
- 1 Year On-Site Service
- Free IMV UPS 500VA, 52X CD-ROM Drive, and Speakers

Maximize the value of your investment with the Dell™ Optiplex™ GX110L. It delivers the best performance, the best features and the best value. The GX110L is built around a set of core values the Optiplex™ family is known for: reliability, serviceability and configuration stability.

Equipped with the powerful Intel® Pentium® III processor 667MHz, the Dell™ Optiplex™ GX110L lets you keep pace with intensive applications. With features such as 128MB RAM memory capacity, 15GB Hard Disk Drive and 8MB VRAM, the GX110L is totally geared for high performance computing.

The Dell™ Optiplex™ GX110L is maintained by a 3-year limited warranty on parts and service and a "1 year on-site" service.

Get an IMV UPS 500VA, a 52X CD-ROM drive, and speakers for FREE upon your purchase of the Optiplex™ GX110L today!

intel inside pentium®!!!

Give your business the desktop you need. Call our local Dell distributor now to speak with an expert about the desktop that's right for you.

ACCENT MICRO TECHNOLOGIES, INC.,
Manila : Suite 1408 14F Antel Global Corporate Center,
Julia Vargas Ave, Ortigas Center, Pasig City
Cebu : Suite 705 7F Golden Peak Tower, Gorordo Ave,
cor. N. Escario St. Cebu City
E-mail to sales@amti.com.ph.

DELL™

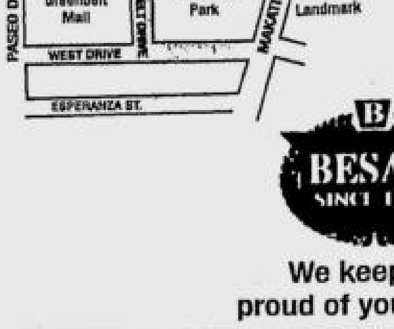
BUY DELL
MANILA 637 3254/636 3563
CEBU 032 233 7933/233 7937
OR VISIT www.amti.com.ph

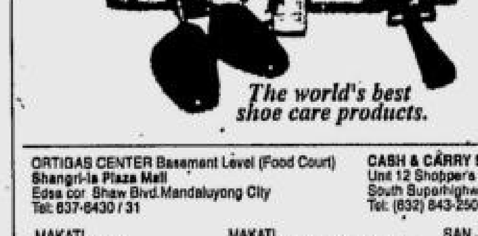
Dell Recommends Windows 2000 Professional for Business

Prices, specifications and availability subject to change without notice. Dell, the Dell logo and Optiplex are trademarks of Dell Computer Corporation. Intel, the Intel Inside logo and Pentium are registered trademarks of Intel Corporation. Microsoft, Windows and Windows NT are registered trademarks of Microsoft Corporation. Other trademarks and trade names may be used in this document to refer to either the entities claiming marks and names or their products. Dell disclaims proprietary interest in the marks and names of others. Dell is not responsible for errors in typography and photography. Photographed with options. Please write to Dell Asia Pacific Sdn. at Plot P27, Bayan Lepas Industrial Zone, Phase IV, 11900 Penang, Malaysia for a complete copy of Dell's warranty offerings. Copyright 2000 Dell Computer Corporation. All rights reserved.

Have your shoes
PROUDLY MADE IN MAKATI.
( LPL Towers, 112 Legaspi St., Legaspi Village near Greenbelt Mall )

Besa's Shoes opens its new branch in Greenbelt to offer you the most complete shoe and leather repair plus other services. We also do made-to-order footwear for men and ladies.





The world's best shoe care products.

BESA'S SINCE 1935
We keep you proud of your shoes.

ORTIGAS CENTER Basement Level (Food Court)
Shangri-la Plaza Mall
Edsa cor. Shaw Blvd. Mandaluyong City
Tel: 637-6430 / 31

CASH & CARRY SUPERMART
Unit 12 Shopper's Mall II,
South Superhighway, Makati City
Tel: (632) 843-2505, Telefax: (632) 842-4285

ALABANG
Makati Supermart Alabang
Alabang Town Center Ayala Alabang
Muntinlupa City Tel. 842-4337

ALABANG
Shopwise SuperCenter
Festival Mall, Filinvest
Tel. 842-9004

MAKATI
Park Square 2
Near Glorietta Ayala Center
Tel: 812-2910

MAKATI
Goldcrest Shopping Center
Glorietta Ayala Center
Tel: 893-7763

SAN JUAN
West Greenhills
213 Wilson St. San Juan,
Metro Manila Tel: 726-9945 / 48

GREENHILLS
Shoppesville Arcade
G/Floor, Greenhills Shopping Center
San Juan Tel: 724-3183

STA. MESA
SM Centerpoint
South Entrance G/Floor
Tel. 716-2271

# There's An Adventure For Everyone

*whether it be extreme sport*
*or easy Sunday outdoor fun*
*or just plain relaxation.*
*Life's an adventure.*

ADVENTURE
SuperSport

MITSUBISHI
ADVENTURE
Life's an adventure

***Available in 2.5 Diesel GL, 2.5 Diesel GLX, Super Sport 2.5 Diesel and Super Sport 2.0 Gas A/T or M/T***

***Now also available Adventure GLX with 2.0-liter Gas Engine***

**See your nearest Mitsubishi Dealer now!**

Ask us about:

- Auto credit plans
- Service Plus Card

**WE'RE EVERYWHERE TO SERVE YOU:**

**METRO MANILA: CITIMOTORS** - Makati - Tels. 892-0331 to 42 **CITIMOTORS** - Las Piñas - Tels. 875-1746, 873-6503, 875-1766, 875-1704 **DIAMOND MOTOR** - Greenhills - Tels. 727-0351 to 75, 721-0336, 724-5353 **DIAMOND MOTOR** - Marcos Highway - Tels. 645-4801 to 05 , 681-4101, 681-4133 **DIAMOND MOTOR** - Quezon Avenue - Tels. 372-3901 to 15, 414-9440 to 42, 414-9433 to 37 . **DIAMOND MOTOR** - Fairview - Tels. 935-3731 to 32, 418-3042 **UNION MOTOR** - Abad Santos - Tels. 251-7021 to 36, 253-1372 to 74 **UNION MOTOR** - Paco - Tels. 563-8481 to 85, 563-8461 to 67, 563-5679, 563-5686, 563-5688 **UNION MOTOR** - Kalookan - Tels. 364-20-61 to 69, 364-0147, 364-0149, 364-0422, 364-9762 **MITSUBISHI MOTORS BALINTAWAK**- Tels. 330-8901, 330-8903 **LUZON: CARWORLD** - Pampanga - Tels. (045) 961-2601 to 03, 961-3466, 961-5609, 961-3040, 961-5620 **CARWORLD** - Tarlac - Tels. (045) 982-5551 to 53, (045) 982-4640 **CARWORLD**- Marilao- Tel Nos. (044) 711-2895 to 2897, 711-2469 **CARWORLD** - Malolos - Tels. (044) 791-6320, (044) 791-2405 to 06, Cel. No. (0918) 231-7819 **CARWORLD**- Olongapo- Tel Nos. (047) 224-4307 **FREEWAY MOTOR** - Baliuag - (044) 766-4235 to 36 **FREEWAY MOTOR** - Isabela - Tel. 682-8401 **FREEWAY MOTOR** - Cabanatuan - Tels. (044) 463-1391, 463-5105 **MOTORPLAZA** - Calasiao - Tels. (075) 522-2362, 522-6723, 517-3060 **MOTORPLAZA** - Urdaneta - Tel. (075) 568-2502, 568-3312 **MOTORPLAZA** - Bauang, La Union - Tel. (072) 242-0610, 705-5050 **MOTORPLAZA** - Baguio City - (074) 300-3571, 443-9780 **SFM SALES** - Lipa City - Tels. (043) 756-5522 to 25, 756-5194,756-1018 **SFM SALES** - San Pablo City - Tels. (049) 562-0690, 562-0691 **VISAYAS: AVESCOR MOTORS** - Bacolod - Tels. (034) 435-2111 to 14, 433-0551 **AVESCOR MOTORS** - Iloilo City - Tels. (033) 337-6486, 335-0748 **MITSUBISHI MOTORS CEBU** - Tels. (032) 345-1233, 420-5777 **MITSUBISHI MOTORS DUMAGUETE** - Tel. (035) 225-1428 **MITSUBISHI MOTORS TACLOBAN** - Tel. (053) 323-3724, **MITSUBISHI MOTORS TAGBILARAN** - Tel. (038) 411-5815 **MINDANAO: MITSUBISHI MOTORS BUTUAN** - Tel. (085) 815-3089 **MITSUBISHI MOTORS CAGAYAN DE ORO** - Tel. (088) 856-1546 / (08822) 732-508 **KARASIA** - Davao/North - Tels. (082) 222-1111 to 16 **KARASIA** - Davao/South - Tels. (082) 298-0175 to 77, 298-1490 to 94 **KARASIA** - Tagum - Tel. (084) 217-3582, 400-1037 **MINDANAO INTEGRATED**-Gen. Santos - Tels. (083) 552-4022, 552-4781, 552-7661, 552-7662 **ZAMBOANGA MOTORS** - Zamboanga City - Tels. (062) 993-0786, 991-2250, 991-2138

MITSUBISHI MOTORS

# InfoTech

**Leo Magno**, Editor

## THE NEWS ON INQ7.NET

# Using teamwork, technology to tame the wild, wild Web

By Erwin Lemuel G. Oliva

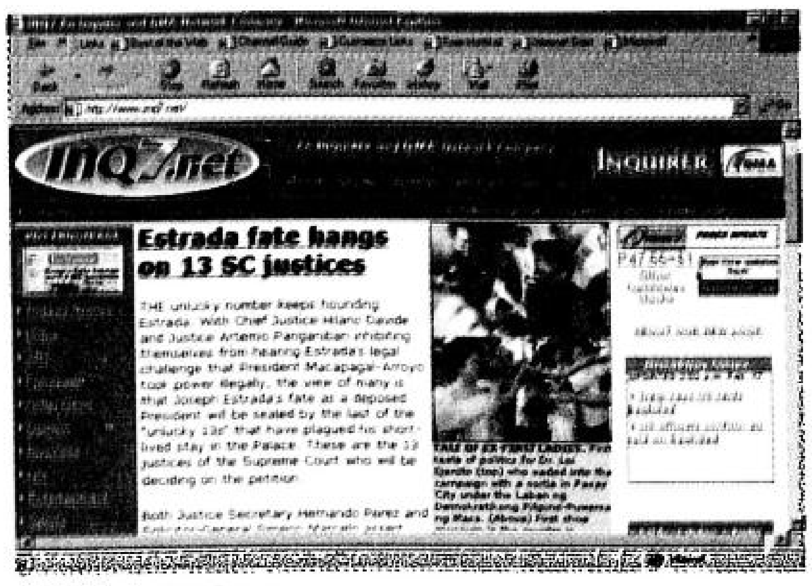
DESPITE all the hype that surrounds the World Wide Web, a website is still composed of lines of HTML (hypertext markup language) codes which translate the technical gobbledygook of the Internet into a palatable and digestible form. Or so it seems.

Running a website is no rocket science, but it takes a good understanding of both technology and its limits.

Case in point: INQ7.net, a website created out of the joint venture of the Philippine Daily Inquirer and GMA Network Inc. INQ7.net, the next evolution of Inquirer Interactive (www.inquirer.net), will be launched at the GMA Network Center on Feb. 27.

People think running the website is a "cut-and-paste" job. The way people perceive this to happen is that stories are sent via e-mail to a group of technogeeks who, in turn, cut out text of stories and paste them on a template of HTML codes. The HTML codes are then processed and sent to the

USING/ p.B10



Estrada fate hangs on 13 SC justices

THE unlucky number keeps hounding Estrada. With Chief Justice Hilario Davide and Justice Artemio Panganiban inhibiting themselves from hearing Estrada's legal challenge that President Macapagal-Arroyo took power illegally, the view of many is that Joseph Estrada's fate as a deposed President will be sealed by the last of the "unlucky 13s" that have plagued his short-lived stay in the Palace. These are the 13 justices of the Supreme Court who will be deciding on the petition.

HOME page of INQ7.net

**Compaq Extends ProLiant Server Leadership with New Compaq Availability Agents**

Manila, Philippines, February 14, 2001 – Compaq Computer Philippines, Inc. announces the release of Compaq Availability Agents that aim to improve server availability and free up IT staffs resources. With these agents, Compaq extends the management capabilities of Compaq ProLiant servers.

The easy-to-use Web-based Agents enable IT administrators to automatically detect and prevent issues associated with CPU utilization, disk capacity, memory capacity and network connectivity on Microsoft Windows NT and Windows 2000 servers. Rules are simple to set up through a Web browser interface, thereby reducing the need to visit a server.

"Compaq continues to promote more convenient means of managing your ProLiant servers so you can continue to concentrate on more important tasks without the fear of downtime," said Veronica Abad Escalante, product-marketing manager for Compaq's Industry Standard Serves. "All these translates to maximum efficiency and reduced costs."

The Compaq Availability Agents integrate with Compaq Insight Manager XE and complement the standard management agents shipped with Compaq ProLiant servers. A single license will be shipped standard with all new Compaq ProLiant servers and additional licenses will be made available for sale to the Compaq ProLiant installed base.

**Compaq Availability Agents Benefits**

Compaq Availability Agents effectively detect and automatically respond quickly to the most commonly recurring problems associated with CPU, disk, memory and network system components in Windows Server environments.

The Compaq Availability Agents software has built-in intelligence and can distinguish between normal variations in system behavior and critical indicators of impending failure. For instance, it can verify utilization over a period of time and ignore normal spikes, thereby ensuring that actions are taken only when needed to prevent potential issues that could compromise systems availability.

**Immediate productivity**

The Compaq Availability Agents software is simple and quick to install and configure on each server. The interface uses a standard web-browser, thereby removing the need to set up a management console. Administrators do not need to learn a scripting language or undergo extensive training. Goals can be set, and preconfigured rules can be edited, using plain English, and put to work immediately, monitoring and responding to the system. Context sensitive help is available at all times to guide the first time user. As users become more experienced, new rules can be added and custom scripts can be invoked.

**Improved operational efficiency effectiveness**

Compaq Availability Agents maximize the efficiency of IT administrators by enabling them to automate the response to well understood issues, leaving them free to deal with more complex problems. The Compaq Availability Agents software is browser-based and does note require a dedicated console, so it particularly valuable to administrators who manage servers on remote sites with minimal local IT expertise.

Integration with Compaq Insight Manager XE increases efficiency by providing a single point of access to Compaq Availability Agents software on servers throughout the IT environment.

Reduced systems management cost

More efficient use of IT resources, minimal training requirements, and a tiered approach to pricing that reflects substantial discounts as the number of managed servers increases all contribute to reducing the cost of effective systems management.

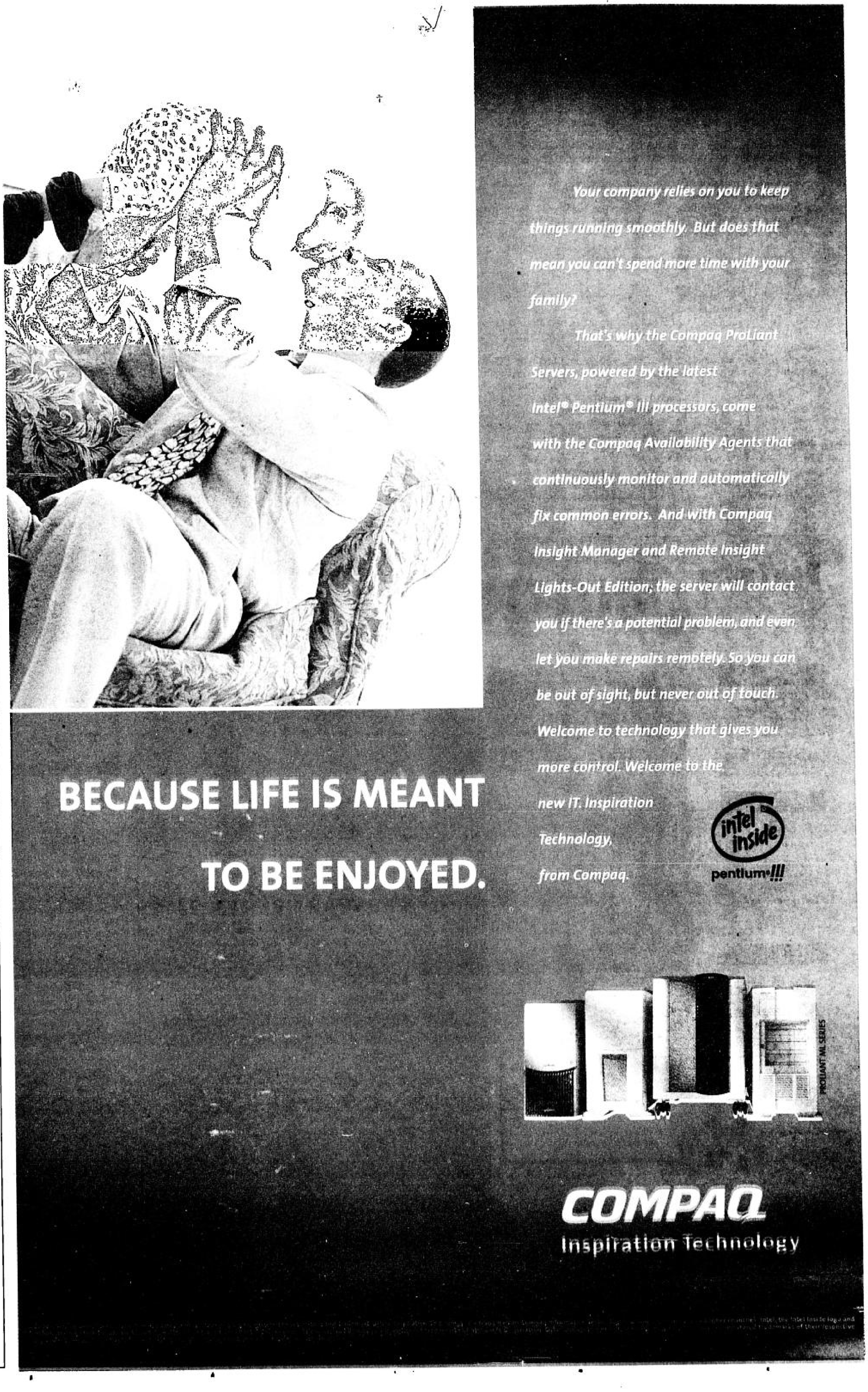
The Compaq Availability Agent software is the result of a close collaboration between Compaq and Availant and is a version of Availant Manager enhanced to integrate with Compaq Insight Manager XE.

**About Compaq**

Compaq Computer Corporation, a Fortune Global 100 company, is a leading global provider of technology solutions. Compaq designs, develops, manufacturers, and markets hardware, software, solutions, and services, including industry-leading enterprise computing solutions, fault-tolerant business-critical solutions, and communications products, commercial desktop and portable products, and consumer PCs that are sold in more than 200 countries. Information on Compaq and its products and services is available at www.compaq.com (or Geo-specific Web or phone number).

**For more information:**
Rebecca Hautea-Dela Vega
840-6360
rebecca.delavega@compaq.com
Mel Dominguez
890-3766
dominguez@pacific.net.ph

ADVT



Your company relies on you to keep things running smoothly. But does that mean you can't spend more time with your family?

That's why the Compaq ProLiant Servers, powered by the latest Intel® Pentium® III processors, come with the Compaq Availability Agents that continuously monitor and automatically fix common errors. And with Compaq Insight Manager and Remote Insight Lights-Out Edition, the server will contact you if there's a potential problem, and even let you make repairs remotely. So you can be out of sight, but never out of touch. Welcome to technology that gives you more control. Welcome to the new IT. Inspiration Technology, from Compaq.

# RP researchers to develop own Bluetooth platform

By Erwin Lemuel G. Oliva

RESEARCHERS from the Advanced Science Technology Institute (Asti) of the Department of Science and Technology (DOST) expect to come out with a software platform that will be the foundation for the development of products and applications for Bluetooth-related technology.

Delfin "Jay" Sabido IX, director of Asti, told the INQUIRER that a team of young researchers are currently in the development stages of a "software protocol stack" that will be the basis or "operating system" for Bluetooth applications and products. It is due out in June 2001.

"The software protocol stack is similar to Microsoft's Windows operating system and accompanying applications. With the development of that software platform, people won't have to learn Bluetooth from scratch," said Sabido. He said that the software protocol stack could be licensed to developers who, in turn, can spawn Bluetooth applications.

In a forum, Ian Chan Wong, Asti Bluetooth project director, said that the institute will complete development of the "Bluetooth core software" by 2001. After that, Asti will be evaluating simple applications such as local area network access and file transfer applications using Bluetooth technology.

Sabido, for his part, said that Asti will sell the software protocol stack to local firms planning to develop applications for Bluetooth.

**WHAT IS?**

**Bluetooth**—A wireless technology that aims to connect mobile devices such as cellular phones and personal digital assistants to computers. Bluetooth uses radio frequencies to interconnect devices up to 10 meters apart.

Wong disclosed that Asti has had initial discussions with Canon Philippines and Integrated Microelectronics Inc, a firm under the Ayala group of companies.

Named after the 10th century Viking king Harald Blatand or Harald Bluetooth ("bla" stands for "dark-skinned" and "tan" for "great man"), Bluetooth hopes to do away with the wires that interconnect devices such as mobile phones, computers and personal digital assistants. It uses a certain radio frequency to interconnect devices at distances of up to 10 meters.

With Bluetooth, devices can exchange data at megabit-per-second (Mbps) rates, up to 2 Mbps in the second generation of the technology.

Bluetooth, in itself, is composed of various technologies including transceivers or chips that transmit and receive data using radio frequencies. It also uses certain specifications called software protocols or rules, which allow manufacturers to create products that can "talk to each other." Transceivers, which are embedded in devices, send data using the 2.4 gigahertz frequency.

In the Philippines, specifically in Metro Manila, the National Telecommunications Commission licensed the use of the 2.4 GHz frequency to the Manila Electric Co., a local electricity distribution firm under the Lopez group of companies. The utilities company uses the frequency for communications.

Both Wong and Sabido believe that the development of Bluetooth technology in the Philippines might be hampered because existing Bluetooth products use the 2.4 GHz frequency. In other countries, 2.4 GHz is considered a "free band" and has been reserved for non-commercial use.

"That frequency band is the standard frequency being used worldwide. *Hindi puwedeng ibang* frequency (It cannot be another frequency)," remarked Wong.

"It is an urgent concern," Sabido added.

Asti's Bluetooth team is optimistic that it would be able to finish development of its own Bluetooth chipset by 2003.

According to the official website of Bluetooth at http://www.bluetooth.com, "the only way that the Bluetooth technology is going to find its way into mass-produced devices is through a low-cost single-chip solution."

The market for Bluetooth-based technology is expected to boom by 2004. By that time, Asti hopes that it won't miss the boat.

# Using teamwork, technology to tame the wild, wild Web

(From page B9)

website host; then voila! You now have a website.

However, this is far from reality. The truth is that running INQ7.net requires an understanding of how technology can help deliver news quickly and widely through a medium that has a global reach. Like radio or TV, the Web provides the medium for delivering news as it happens. Of course, one needs an army of editors and reporters to achieve this, but it will also require not-so-ordinary tech support to accomplish such a feat.

News websites should run 24 hours a day, seven days a week, and news happens round-the-clock. Being able to deliver news on the fly requires geeks who understand Web publishing.

"A website is like an animal. You have to anticipate its every move," says Bobby Gantuangco, chief technology officer of INQ7.net

INQ7.net's predecessor, www.inquirer.net, was born in 1997. During its first week of existence, at least 5,000 visitors a day were recorded. The site contained at least 25 stories taken out of the pages of the INQUIRER's print edition.

By 1998, Inquirer.net was already getting 100,000 daily page views, and by end of Y2K, it reached 500,000 page views a day. Page views, unlike hits, are counted as websurfers view a webpage. A webpage viewed by a visitor counts as one page view. Hits are recorded when users click on a link, a picture, or something else on a webpage. So website's hits are usually higher than page views because one page may be equivalent to several hits, which makes page views a better measurement of a website's traffic.

Today, the Inquirer.net, which has been spun off to INQ7.net, averages 700,000 to 800,000 page views a day. During the height of People Power II, the website even reached 1.8 million page views in a single day. For Gantuangco, managing such a huge website is more than just a tech headache—it's a tech nightmare. Currently, such numbers are unusual for websites based in the Philippines.

"The website is a medium like any other media for delivering news. You need big infrastructure. It is not easy to run for 24 hours websites which have a lot of content. You need to keep your customers (readers) satisfied," Gantuangco says.

INQ7.net currently updates the site almost every hour. Breaking news are posted as they happen, and in big events like the Impeachment Trial of Joseph Estrada and People Power II, the website provides both real-time video, audio and text-based content. A far cry from the "shovelware" INQUIRER website in days of old.

GANTUANGCO

"You need creativity and a lot of skills to support such content," says Gantuangco. For instance, Gantuangco says that INQ7.net needs to allow people to download video clips from the website. Such downloads create a large burden on INQ7.net's bandwidth. INQ7.net has been working closely with Dagupan-based Internet service provider Bitstop Inc. in the delivery of streaming video from the website.

As a general rule, Gantuangco maps out bandwidth requirements of the website based on the 60/40 formula. Forty percent is equal to the bandwidth used, while 60 percent is the threshold level which will indicate that another bandwidth upgrade is needed. Out of one gigabyte of memory, for instance, the formula indicates that only 400 megabytes of memory is allocated to run a website. When the website grows and starts eating up 600 megabytes of memory, that's your cue to upgrade.

"One good advice is to find ways to optimize bandwidth. Technologies are available right now that enable websites to use minimal resources (bandwidth) in order to run websites such as INQ7.net," Gantuangco adds.

INQ7.net uses technology called "content delivery network," which allows network administrators to route data traffic to where demand is highest. Considering that INQ7.net is often viewed by people from the United States (93 percent of INQ7.net viewers are outside the Philippines), the content delivery network technology identifies so-called servers (computers) in the United States that can service larger Web traffic.

The technology allows faster downloads of the INQ7.net website in the United States than, say, in Timbuktu. Such technology is considered trivial by tech guys like Gantuangco, but the impact on the surfers is often dramatic, especially when the country is about to boot out a corrupt and naive president.

"Technology is the solution to a website's strategy. For INQ7.net, it is now delivering more content that is original," Gantuangco remarks. "Technology is just an enabler of your plans and strategy."

For INQ7.net which is getting around a million page views a day, it is apparent that technology and the technogeeks are playing a crucial role. Gantuangco, for his part, has to make a lot of decisions every day.

Recently, INQ7.net has decided to outsource some of its content and services to third parties. According to Gantuangco, the website's advertising management system (a system that oversees ads that appear on the Web) has been outsourced to a Hong Kong-based firm.

"As the website generates more page views, it is also hard to monitor ad impressions (the number of times a Web-based ad is viewed) in order to provide advertisers vital statistics," says Gantuangco. "This type of technology is outsourced because we need to focus on what we do best, which is content delivery."

Gantuangco's team of Web designers and programmers, however, have developed certain applications that have made content delivery faster.

"For urgent needs, outsourcing work is a good option. But if you're a leader and want to address long-term needs, it is good to develop them in-house," he says.

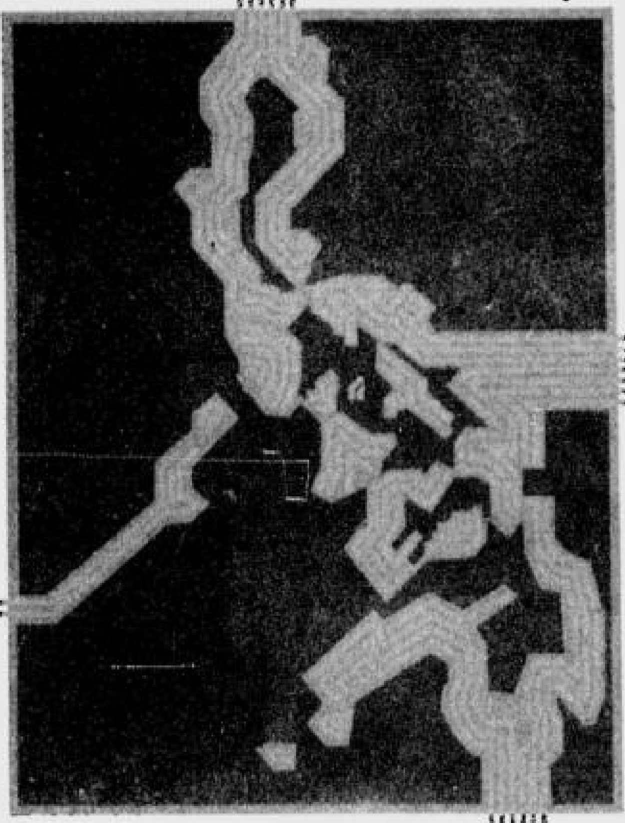
For instance, Gantuangco says that CNET developed an in-house system to manage increasing content on its website. Later, the company, which specializes on tech news, decided to name and sell the system as Vignette.

In the near future, Gantuangco says he will look at developing or buying technology that would address business processes, accounting and customer relations.

"Technology will always be there to address needs of companies. The question is, can we afford it?" he quips.

According to Gantuangco, INQ7.net's success on the Web is due to various factors: A clear vision, a good brand and good use of technology. In the end, though, he believes that all these can be achieved by having the right team with a good understanding of what they're doing.

"You can also never point to a single person who you can say made the website successful. It takes a team to do it," he says.



Don't miss eCOMMERCE Expo2001

with over 60 exhibitors showcasing the widest spectrum of e-commerce technologies.

The 1st Philippine International Business Forum & Technology Exhibition on Internet Commerce

FEBRUARY 22 - 25, 2001
Feb. 22 (12:30 PM - 8:00 PM)
Feb. 23 - 25 (10:00 AM - 8:00 PM)

Megatrade Hall 1
SM Megamall Bldg. B
EDSA, Mandaluyong City, Philippines

Platinum Sponsor
BELL TELECOM
(Official Next-Gen TelCo)
mySecureSign
(Official Internet Security System)

Gold Sponsors
APC
(Official UPS System)
EASTERN TELECOMS
(2nd Official Internet Service Provider)
meridian
(Opening Brunch Sponsor)

Silver Sponsors
GLOBE TELECOM
iberpacific

Media Sponsors
COMPUTERWORLD
digitalfilipino.com
eMagazine
eNegosyo
INTERACTIVE
THE WEB

Event Highlights:
- 3-Day Conference on E-Commerce
- Product Presentations
- Technical Seminars
- Promotional Discounts
- Door Prizes for Lucky Visitors!

Organized by:
Exposition Communications Group, Inc.

2552-C Cabanillas St.,
Makati City, Philippines
TeleFax: (632) 897-9494 / 895-1682
Cellphone No.: (0917) 929-3732
E-mail: expocom@mindgate.net
URL: www.xpocomm.com

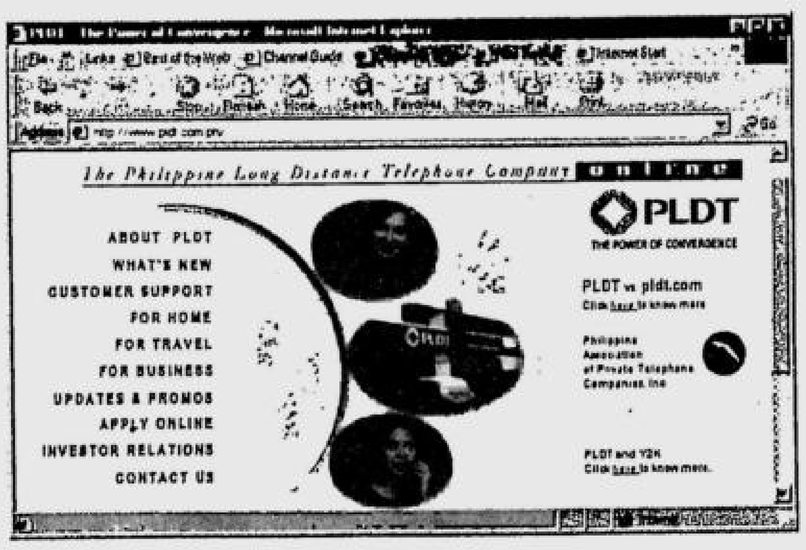
List of Participants (as of February 14, 2001)

25 by 8, Inc. • Alcatel e-Business Distribution, Inc. • AsiaBiz1 Corporation Asian Navigation & Tracking Systems, Inc. • Ayala Systems Technology, Inc. • bpiexpressonline.com Club Panoly Resorts, Inc. • Cyberspace,Inc. • DB International Sales & Services, Inc. Datacraft Communications Systems, Inc. • Digital Strategists, Inc. Distributed Processing Systems, Inc. • Domain Registration Philippines • dotEnable.com, Inc. Easycall Communications Philippines, Inc. • EdsaMall Philippines • eLogistix/Prime Logic Corp. ePLDT • estore-exchange.com • eYellowPages.ph Corp. • e-2-door.com • filipinogifts.com Genetic Computer Institute • Globe Telecoms • Home Cable • Infocom Technologies InternetSynergy Information Technology • K2 Interactive • Mannasoft Technology Corporation Mindgate Systems, Inc. • Mondex Philippines • Net Asia • Netlink Computer, Inc. NetSat Express, Inc. • Nextel Communications • Panlilio Technology, Inc. Pearl Pacific World of Leisure • Pinoymall.com • PSINet Phils., Inc. (1st Official Internet Service Provider) SAS Institute Philippines, Inc. • Sky Internet, Inc. • Sunrise Holiday Concepts • Virtual Media Vitro Internet Data Center • Wardrop Technology • Webcast Technologies, Inc.

Want a special gift? Simply fill out this form and claim your gift from the registration counter during the event.

Name: __________
Designation: __________
Company: __________
Tel. No.: __________ Fax No.: __________
E-mail Address: __________
Address: __________

FREE ADMISSION



The Philippine Long Distance Telephone Company online

PLDT
THE POWER OF CONVERGENCE

PLDT vs pldt.com
Click here to know more

Philippine Association of Private Telephone Companies, Inc

PLDT and Y2K
Click here to know more.

# PLDT wants the Net

THE PHILIPPINE Long Distance Telephone Co. (PLDT) is gradually becoming the largest player in the local Internet space after it unveiled its strategy for the next three years.

In a forum last week, Ariel Roda, co-managing director of ePLDT, indicated that three years from now, revenues coming from data services would make up 50 percent of PLDT's total earnings. EPLDT, the telco's fully owned subsidiary, is in charge of PLDT's e-commerce, Internet and multimedia businesses.

"At the moment, network operators still get opportunities from voice services. However, revenues from voice calls alone are not enough to sustain PLDT's business," Roda said.

In three years, PLDT sees itself becoming a portal for free and paid services, a content provider, a trusted partner (i.e..security) and an applications provider.

"PLDT is in a position to take advantage of the New Economy," Roda declared.

As a portal, Roda said that the telephone company will provide "more diverse content on any device and on any network." He also said that content will be multimedia.

PLDT is currently organizing companies it has acquired into various clusters. For instance, Infocom was recently placed under Vitro, PLDT's Internet data center firm.

Roda said that PLDT also intends to offer a single billing system that will contain all statements from its subsidiaries. Existing laws, however, ban the telephone company from placing all bills into a single statement, he said.

The telephone firm is working out a deal with a Singapore-based firm for unified messaging services, Roda added.

As a content provider, PLDT sees itself becoming a portal for news and information. Mediaquest Holdings Inc., a subsidiary of PLDT's beneficial trust fund, has recently acquired 66.67 percent of local broadcast firm GMA Network Inc. Under the memorandum of understanding signed on Feb. 7, Mediaquest will pay P8.5 billion to acquire the shares.

In July last year, GMA entered into a joint venture with the Philippine Daily Inquirer Inc., creating INQ7.net, an online news and information delivery organization.

Roda indicated that PLDT will soon venture into application service provision (ASP), software development, systems integration and in-home networking.

Several other projects are being lined up, indicating that PLDT has a lot up its sleeves.

To name a few, Roda said that ePLDT is in negotiations with a large supermarket chain on an unnamed project. He also said the firm is working with another partner on digital maps. EPLDT is also partnering with ASPs and is discussing a possible alliance with a large Internet access retail chain for online gaming services.

*Erwin Lemuel G. Oliva*

# Lack of funding imperils RP optoelectronics research

AFTER THREE years of hard work, a team of young researchers from the National Institute of Physics (NIP) of the University of the Philippines has showed that they can develop technology that would one day make the Internet run faster using optoelectronics technology.

The team from the Condensed Matter Physics Laboratory (CMPL) of the NIP has successfully produced at least two of the three fundamental materials needed to create fiber optic-based networks for data communications. Fiber optic networks carry data with the use of laser through the network of fibers. Unlike copper wires, fiber optics can transmit data at megabit-per-second speeds.

The CMPL received funding from the Department of Science and Technology through a grant from the World Bank in 1998. The project initially received P3 million in 1998, then P6 million in 1999. The total cost of the project is close to P15 million.

Most of the money went to the purchase of equipment that would allow the local researchers to fabricate semiconductor lasers that would later translate to devices that would create more efficient fiber optic networks.

According to Arnel Salvador, associate professor and head of the CMPL, the team is using gallium arsenite instead of silicon to create the semiconductor lasers and other fiber optic components. Unfortunately, gallium arsenite is more expensive than silicon, although the former creates a more efficient fiber optic network.

"Our purpose here, however, is to tell the world that we can do it. We're not here to invent something new," said Salvador. "What the team is currently doing has actually been done during the mid-'80s to the late '90s.

Still, the team believes that there is room for innovation.

Salvador and his team of young physicists are looking forward to a future where they will be able to create the much-coveted "blue laser." Applications for blue laser include high-temperature, high-power devices.

Salvador was once a part of the team which pioneered gallium nitrite-based blue lasers at the University of Illinois Urbana Champagne.

However, all the hard work might go to waste because the government could no longer fund the team's research activities. The research will be concluded this year but the team has yet to receive the remaining P4.6 million for the year 2001.

Salvador said that the Department of Budget and Management has given the team only P400,000 out of the promised P5 million for 2001. The agency promised to give them the remaining balance for the project on April this year, but the team could not afford to wait.

The laboratory itself needs to pay suppliers every month, Salvador said that running the lab alone costs the group P200,000. That excludes cost of supplies, researcher salaries and other expenses.

"The DBM has proposed to give the funding monthly. But we're not a school where the cost of operations varies every month," said Salvador.

He said that, at this time, they have two options: to pack up and leave or accept offers by Philippine-based multinational firms like Intel. Incidentally, Intel visited the NIP to explore ways in which they can help the physics department or even the lab.

"They're also looking at ways we could help them," Salvador added.

Salvador stressed that he is not really after the money but is more concerned that the project would be delayed, or, worse, shut down.

Right now, he has used his own savings to pay his researchers who have either left their jobs at the university or gone on leave. He also said that he owes suppliers at least P200,000.

Still, Salvador is not entirely discouraged because he believes that their work shows that Filipinos now possess the technology and skills to compete with Asian countries in the science of optoelectronics.

He, however, hopes that government would one day realize this and would make sure their efforts won't go to waste. "It does take money to run researches such as this. If we wait, we will surely lose again," he remarked.

*Erwin Lemuel G. Oliva*

# Guidelines to digital certificate authority being studied

By Erwin Lemuel G. Oliva

A SUBCOMMITTEE under the Information Technology and E-Commerce Council's (ITECC) legal cluster said it has come up with rough guidelines for setting up a public or private certificate authority (CA) in the Philippines.

Albert de la Cruz, president of the Philippine Computer Emergency Response Team or PH-CERT and co-convenor of the ITECC subcommittee on security, said that the group is expected to produce a generic security policy, which can serve as a guideline for potential registration of CAs.

The ITECC is the highest information and communications technology (ICT) policymaking body in the Philippines, created last year by former President Joseph Estrada. President Gloria Macapagal-Arroyo expanded the ITECC's powers to underscore the priority that her administration will give to ICT development.

CAs are issuers of digital certificates. Digital certificates are like credit cards, which contain digital information about a person's identity and other attributes.

The rough guidelines, which were recently posted on a mailing list composed of members of the ITECC, will address several issues pertinent in ensuring security in online transactions. De la Cruz said that the rough CA guidelines will likely include the standard technology that will be required to operate a CA, a generic security policy for online transactions, the roles and responsibility of certificate and registration authorities, among others.

The CA guidelines will be the basis of the implementing rules and regulations on CAs contained in the E-Commerce Law.

"The subcommittee is currently deliberating on the rough guidelines to make it more palatable," De la Cruz said. The CA guidelines will be discussed during a public hearing.

SMART'S pet pal Sparky

# Mobile phone 'tamagotchi' captures Filipino fancy

By Erwin Lemuel G. Oliva

THEY come in different names, shapes, sizes and species. There is Kaytee, Meowisha, Sparky, Bubbly and Chloe. No, they're not new Japanese animé characters, but names given to virtual pets thriving in the mobile phones of Filipinos.

With the help of local Filipino software developers, both Smart Communications Inc. and Globe Telecom have revived a virtual pet similar to the Japanese-born "tamagotchi." This time, though, these virtual pets exist in the virtual networks of mobile phone companies.

At least 30,000 Smart subscribers have downloaded different versions of virtual pets into their mobile phones, according to Edgardo Bautista, head of Smart's business development division. The mobile phone company tapped Wolfpac Communications Inc., a local software developer, to create the popular virtual pets.

Copying the idea from "tamagotchi," Bandai's hugely successful virtual pet introduced in 1996, Smart and Wolfpac developed the Pet Pal as a value-added service for Smart subscribers. Local firm Wireless Services Asia Inc., on the other end, developed Globe's version of virtual pets.

"It was nothing spectacular," recalled Bautista. Based on anecdotal evidence, however, this innovation has caught the fancy of Filipinos and even Europeans who were surprised with the popularity of the service.

In Japan, Bandai's virtual pets are also hugely popular with users of NTT DoCoMo's i-Mode mobile Internet service.

Globe, for its part, even created a profile for its Handy Pet called HandyCat. Its profile reads: "Likes: tuna burgers, catnaps, soccer, Meowisha! Dislikes: dogs, work, baths. Goal: catch Meowisha's fancy. Favorite actor: Arnold Meowzenneger, Meowna Suvari. Movies: The Purrfect Storm, Apocalypse Meow. Favorite singer: Kittney Spears."

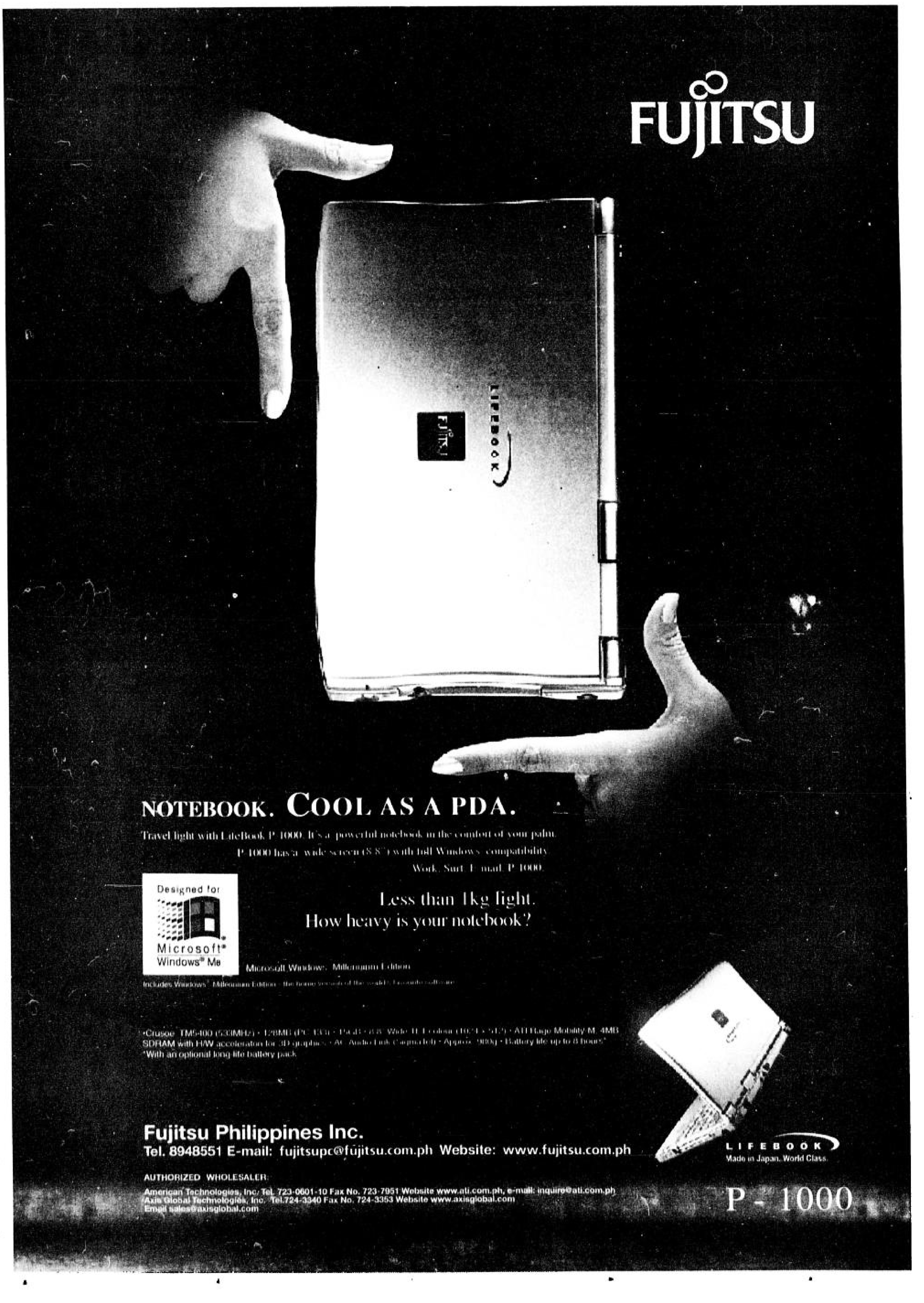
Bautista said that Smart's virtual pets have a lifespan of 30 days, but the company plans to extend this soon.

Like their predecessors, Smart and Globe's virtual pets interact with their owners. For Smart, though, the virtual pet prompts its owners to feed or play with them. Messages are sent or "pushed" to subscribers through the Short Message Service (SMS), more popularly known as text messaging in the Philippines. Globe subscribers, on the other hand, have to send text messages to Globe to allow them to interact with their virtual pets.

The virtual pets appear like logos on cellular phones. They begin their lives as an egg even though most of them are mammals.

Albert de la Cruz, president and CEO of Wolfpac, said that developers created an algorithm to control the behavior of the virtual pets.

"The algorithm was easy. It was the development of a platform that interfaces with Nokia's SMS servers which proved difficult," said De la Cruz. Wolfpac, incidentally, is one of many local companies behind the creation of logos and ring tones for [illegible]


FUJITSU
LIFEBOOK
NOTEBOOK. COOL AS A PDA.
Travel light with LifeBook P-1000. It's a powerful notebook in the comfort of your palm.
P-1000 has a wide screen (8.8") with full Windows compatibility.
Work. Surf. E-mail. P-1000.
Designed for Microsoft® Windows® Me
Less than 1kg light.
How heavy is your notebook?
*With an optional long life battery pack
Fujitsu Philippines Inc.
Tel. 8948551 E-mail: fujitsupc@fujitsu.com.ph Website: www.fujitsu.com.ph
LIFEBOOK
Made in Japan. World Class.
AUTHORIZED WHOLESALER:
American Technologies, Inc. Tel. 723-0601-10 Fax No. 723-7951 Website www.ati.com.ph, e-mail: inquire@ati.com.ph
Axis Global Technologies, Inc. Tel.724-3340 Fax No. 724-3353 Website www.axisglobal.com
Email sales@axisglobal.com
P-1000

**CLASSIFIED ADVERTISING DIVISION**
Main Office: PASONG TAMO, MAKATI CITY
☎ 8972535 (Direct) ☎ 8978808 (Trunk) Fax 974808
G/F ATRIUM BLDG., MAKATI AVENUE, MAKATI CITY
☎ 8114361 ☎ 8114370 ☎ 8114012 Fax 8925578
ALI MALL, CUBAO, QUEZON CITY
☎ 912-9008-11 Fax 912-9011
SM MEGAMALL, MANDALUYONG CITY
☎ 6350219 ☎ 6372008 Fax 6350220
G/F TRINITY BLDG., 636 T.M. KALAW ST., ERMITA, MANILA
☎ 5273342 ☎ 5280183 ☎ 5276357 Fax 5280213
ALABANG, MUNTINLUPA CITY
☎ 8506465 Fax 8506465
e-mail address: main_classifieds@inquirer.com.ph

# NATIONAL CLASSIFIEDS

The Widest Reaching Classifieds

**RATES**
**P230** per column centimeter **P65** per line
(All prices exclusive of E-VAT)

**DEADLINES**
for reservations / cancellations / corrections
**Mondays to Saturdays** 12:00 noon Day before publication
**Sundays** 12:00 noon every Thursday

## PROFESSIONAL SERVICES

### MEDICAL

#### PHYSICIAN/SURGEON

SKIN PEEL & WHITENING WARTS PIMPLES SCARS HAIRLOSS Ex SWEAT VD-STD 15 Annapolis Greenhills Call7276124 to 25 9am -7pm

VDSTD CLINIC T8175071 MATRINCO BLDG. 2178 PTAMO MKT 9-2pm DR. GATAN

### PERSONAL

#### CONSTRUCTION/ DESIGN

We Build-Houses 4178012

**READY MIX**
Cement 646-0942 645-2427

#### HEALTH/FITNESS

• SLIMMIMG PROGRAM • 521-9683 / 498-0309

#### MASSAGE

ASK GEORGE M/F 24 HRS SERVICES 8521874 100% HDSME

7523149/09173989303 M/F

H-H-M-S MALE 7314018

HHS MASSAGE 09173939095

Male #16 Palanan 7320659

Massage 09194056183 Chery

MASSAGE (0919)433-3191 GEM

•NewMabuhay Msg4383570

Nice Guys 4376220-4218450

Visma Massage by the blind expert 913-8763

#### REFLEXOLOGY

D' Millenium Tel#9347633

REFLEX 09173448876 Daniel

REFLEX CARLA 716-4898

#### TUTORIAL LESSONS

ART 0919-5656690/9100942

LALUZ 5268216/5268270

### HOUSEHOLD

#### APPLIANCE REPAIR

HARMONY PIANO CARE
Repair & Tuning Service
Tel. No. 293-3841

#### HOUSEHOLD JOBS

Affordable Maids 872-0265

BEST MAID PROV'L. 7111602

BEST MAIDS w/NBI 853-3504

Good/Nice Maids 9287096

Help Agency 5328376/5321947

MAIDS 9124701 • 9124706

MAIDS w/CLEAR 807-5788

**MAIDS**
Available • 871-2370

PROVINCIAL ALL AROUND
**MAIDS**
Call: Joy 873-5271 • 873-7055

PROV'L & CITY A/A MAIDS 8735271

Prov'l All Around Maids Driver H'Boy w/NBI 8735062 • 8712372

RELIABLE MAID YAYA 7418078

Available Maids 9133005

#### LIPAT BAHAY

•CHEAP LBAHAY 9260424•

**9206784/4540520**

L-BAHAY 8383742/5447599

**LBAHAY 7113540**

**L-BAHAY 712-16-92**

**LIPAT AGAD 5220956**

LIPAT BAHAY 713-0878/716-9177

**•LIPAT•731-6833**

## PROFESSIONAL SERVICES

### HOUSEHOLD

#### CARPET CLEANING

**CARPET**
Sofa Shampooing 820-7068

## REAL ESTATE FOR SALE

### COMML/RESDL

#### KALOOCAN

Caloocan 3045m² w/Hse & W'hse 6.5M • 928-3267

Caloocan 305m² Hse & Warehse 6.5M • 928-3267

#### MAKATI

Resd'l Small Bldg Makati Area P7M 744-0903 Raul

#### PASAY

Antel Seaview Roxas 1BR / Studio • 928-3267

#### PASIG

Pasig Semi-Comm'l 240m² Near Ortigas 658-2410

#### QUEZON CITY

Bohol Ave QC 200m² 3Sty Brand new 9M • 928-3267

Comm/Res H&L Horseshoe 515sqm Call 412-1652 Jen

Comm/Res Thse Sct Area 4BR P2.5M Call 412-1652

Cordillera SMH 700m² with 3Sty Bldg P21M 928-3267

E.Rodriguez QC 2115m² w/ 4Sty Bldg P80M 928-3267

Palanan Near Banawe QC 267m² 7.5M • 928-3267

Pitimini w/Hse 2sty 260m² 5.5M 928-3267 • 920-2001

SFDM, QC 280m²-714m² Res/Whse • 928-3267

D. Tuazon nr Malaya 800m² w/hse 928-3267 • 9202001

Villa Paramita 4 Units 59 Sct. Borromeo 928-3267

KAMIAS 4TOREY BUILDING 200m² FA750m²FA including aircon units @ P11.5M (neg.) 433-4494/4351769 /0919-3477738

#### SAN JUAN

San Juan P. Guevarra 300 P10M • Tel. # 723-2391

#### OTHER AREAS

**San Mateo 1129sqm**
Call 9251348/49/9206694

Canumay Barrio Bagbagin 1876/m² w/Whse 928-3267

### HOUSE & LOT

**CASIMIRO TOWNHOMES**
Habay, Bacoor, Cavite
near SM Bacoor
Initial DP: P15,000

**WESTVILLE HOMES**
Ligas, Bacoor, Cavite
Initial DP: P15,000

**FORTE REALTY**
2/F Princess Bldg, Esteban St,
Legaspi Village, Makati City
815-2144 810-7183
810-7297 810-8019
871-8318 873-0787
872-7603
Welcome Brokers & Agents

#### ALABANG

AYALA ALABANG 23.5M 3720888/3720869/3720825

House & Lot Alabang Hills LA475 3BR+Den 533-5525

#### LAS PINAS

• BF Resort Bnew 2sty 4BR 4TB Ter 2.6M • 872-6951

## REAL ESTATE FOR SALE

### HOUSE & LOT

#### LAS PINAS

• BF Resort Bnew 2sty 4BR 3TB Ter 2.9M • 872-6951

BF Res Bnew 4BR 3TB 30% DP Bal 10yrs 3.8M 8726951

BFR Bnew 2sty 4BR 4TB 2.6M Terrace 872-6951

Bnew 3BR 2TB 2.5M 30% DP Bal Terms • 872-6951

#### MAKATI

HL Bel-Air2 with Income LA500 P30M • 911-7940

Magallcnes 12M LA405m² 2Sty 4B Den Nice 534-7949

Magallanes Subd. Makati H&L LA367 3BR 643-5313

#### MANDALUYONG

215 sqm near EDSA Short Cut Mkt 5310046 / 5334681

Mandaluyong LA360 FA400 2Sty 4B 5TB 3CG 534-7949

#### MARIKINA

500m² 4.5 426-0013 Ritz

Grnind bnew 3br 2M 9487112

Industrial Valley Mkna 5BR P4.5M (Neg.) • 681-9868

#### PARANAQUE

HL Multinational LA580 FA512m² P5.6M •911-7940

#### PASIG

4BR Nice Valle Verde New w/Pool • 1277-37052

Pasig City H&L A-250m² P2.5M • 534-6610

Psg Bo Kapitolyo H&L New 5BTB 24hrs H'O 643-5313

Valle Verde 4BR w/Pool Nice New • 635-6722

#### QUEZON CITY

411m² D. Tuazon St., QC Te.# 928-1469

600m² 5stry Bldg. & Whse Samat St. SMH QC 9281469

Nr Ateneo SD 197FA 160LA 3BR 1MR Terms 645-3731

Cubao P. Tuazon LA1000m² 4BR 3TB 5CG • 928-2497

**Greenmeadows 30T/sqm. Facing East 658-2410

House & Lot Quezon City LA200-300 3BR • 533-5525

LOYOLA GRAND VILLAS
4BR/6T& B FA460 LA401
426-0835/0917-7062620

Loyola Grand Villas New LA600 2sty 17M 534-7949

Mayon St SMH QC A-960m² 534-6610 • 818-8569 Jojo

Mira Nila QC 354FA 5br 5t&b 3stry 150LA 6.9M 928-9714 / 927-9609

WHITE PLAINS 4BR P16M 412-1825 / 150-341394

New Mla FA325m² 12.5M 3sty 5br 2cg New 413-4411

Nr. Ateneo 1Sty SD 4.4M 160LA 100FA BN 645-3731

Nr Ateneo FA348 LA206 4BR 3TB 8M 2CG 645-3731

Philam LA450m² 9206109

Proj 7 Anahaw nr SM 3M 2sty 3BR 2CG 413-4411

Rush Sale Project 7 near SM City 200m² 5BR 3TB Family Area 2Cargrg Spacious Attic Call 415-8218 ; 371-1254

Timog Q.C. LA493sqm 3BR 3TB 5CG • 928-2497

Timog QC LA993sqm with Old House • 928-2497

PROJ. 7 w/ 3 liveable hse & store 284m² @4.0M 435-1769/433-4494/0919-3477738

## REAL ESTATE FOR SALE

### HOUSE & LOT

#### RIZAL

Cainta Grnpark Vill Near Sta. Lucia Mall 3Br 4Tb 1Dr Qtr 1Cg 3.5M 912-3323 / 0918-5075515

Cainta Rizal nr. Hiway LA: 426m² Mrs. Reyes 6554556

H&L For Sale Beverly Hills Antipolo City • 655-4556

Montevista Heights Taytay Rizal LA140sqm 655-4556

#### SAN JUAN

Ghills SEV H&L 4 Sale P20M; 35M; 50M&Up 7232391

Greenhills N. 1000 cor 6BR Den SPool P89M 723-2391

#### PROVINCIAL

Baguio House & Lot Good Location • Tel.# 531-3742

HL LA371 FA279m² 5BR/TB Mds Rm P6.7 • 911-7940

House & Lot Imus CAVITE 2.4M Nego. Call 7236289 0917-7919484 Cora

LAGUNA BEL AIR 3 LA120m² -250m² 2-3BR w/Maids Room Free Daily Tripping Luis Call 834-2296 / 0917-8113239

#### OTHER AREAS

•LAGUNA BEL-AIR 3•
LA120m² up 2-3BR w/prkg
**Joann 912-5775**

### LOT

#### KALOOCAN

5,000m² Deparo Caloocan City • Tel.# 928-1469

#### LAS PINAS

BF Res 280 320 349 379 417 448 • Tel.# 872-6951

•BF Resort 349 5.5T; 379 6T; 192 7T • 872-6951

CITADELA LAS PINAS 240sqm • Tel. # 928-2497

#### MAKATI

Fort Bonifacio 450sqm Call 9251348/49/9206694

#### MANILA

2464 SINGALONG NR ST. SCHO/LA SALLE T 5268632

300m² nr Espana UST 7237351-4158141-7367581

Binondo Vacant Lot 155m² nr. Madrid M Santos 4134411

Malate Vacant 160m² 3.6M nr VCruz La Salle 4134411

Pipin St. near Espana Mla. Area 150m² 1.5M 5346610 Jo

#### MANDALUYONG

Boni Mandaluyong LA445 Nr McDO, 7-11, Jolibe 534-7949

Mandaluyong LA3680 w/BG @15T/m² Only • 534-7949

#### MARIKINA

**6500sqm Ind'l. Lot**
cor. Evangelista & Pasco Sts. 6434553; 0917-4524836

#### MUNTINLUPA

Camelia Homes III Munti LA383sqm • 928-2497

#### PARANAQUE

BF Homes Prque 300sqm P7,000/sqm • 928-2497

Gatchalian Subd. P4 Pque Only Vac. nr Church 5347949

Multi-National P'que LA600 V/L Jun • 681-9868

Sucat V/L 724m² w/old Hse @ Rear 22M neg 643-5313

#### PASIG

Greenwoods Exec Village Pasig Sout/Park 534-7949

Near Marcos H-way 200m² 9500/m² Neg. • 645-3731

## REAL ESTATE FOR SALE

### LOT

#### PASIG

Origas Center infront Teklite 5090m² 928-3267

#### QUEZON CITY

15th Ave. 500m² 25T neg. Facing East • 645-3731

15th Avenue Comm'l. Lot 400m² 22T/m² • 645-3731

180 SQM GOWILL HOMES 740-31-62

3,300m² Along EDSA, QC Te.# 928-1469

A BONIFACIO 2H 20T/m² Cash/Terms • 645-3731

CAPITOL DIST. 600m² 3800/m² • Tel.# 645-3731

COMMERCIAL LOT WITH BODEGA ALONG G. ARANETA AVE. COR. AGNO ST. AND HUNTERS ST. QC ONE BLOCK FROM QUEZON AVE.1,066.20 / 983.50 62.50 / 1,000SQ.Mtrs MANNY-7112977&711 2944

Comm'l Sct. Area 800m² 35T/m² • 645-3731

Cubao nr Santolan com'l 500m² 18T neg. • 645-3731

Fairview 150m² 4T/m² Sta. Lucia Prop Nice 645-3731

Mayon St. SMH P30M Area 960m² 216ts 534-6610 Jojo

Near BALARA½HA Expan. Nice Area • 645-3731

Neopolitan Ph6 P4500/sqm 300/sqmFenced 6714421

North View Capitol Hill LA180m² P5T/m² 928-2497

Nr Ateneo 600m² 7,000/m² 225m² P12T/m² • 645-3731

NR ATENEO 7T'SQ 242-1521

Nr New York 400m² 20T Neg. No Flood 645-3731

NSusana 300m62 11200/m² 9215296 CP09179239126

Proj. 2 203m² V/Lot 3.5M 928-3267 • 920-2001

PROJ. 7 COR. LOT 300m² 14T/m² Neg • 645-3731

Roxas Dist.200m² 18T/m² V/Lot 928-3267 • 920-001

Serrano Laktaw (cor. Lot) QC 300m² 13T/m² 928-3267

Nr SM Fview 100m² P5600cash/term 3720888/25

Sta. Mesa Hts. Lot 240m² near Mayon Suki 4134411

Tchers Vill QC LA290m² P14T/m² • 928-2497

TIERRA PURA Q.C. 300m² P8T/m² • 928-3267

#### RIZAL

Our Lady of Lourdes 96m² 2500/m² • 645-3731

Taytay 1H Along H-way Nice 3.3T/m² 645-3731

TAYTAY LOT 9HA
GOOD FOR HOUSING
643-4553 • 0917-4524836

Taytay Nr. Comml Ctr Res Lots 58-112m² 2T/m² 6558371

Various Lots Nice Subd. P5T+/m² Terms • 911-7940

Village East Binangonan 203sqm corner T531-3742

VL3000m² @P18T/m² Very Comm'l Ortigas • 911-7940

#### SAN JUAN

N. Domingo 300m² no flood 20T/m² • 645-3731

Near N. DOMINGO 400m² P14T/m² Neg. • 645-3731

San Juan Lit Baguio 450m² Good 4 Wrhse • 723-2391

SJuan Lit Baguio 650m² P25T/m² • 723-2391

#### PROVINCIAL

1030m² Bacaue, Bulacan Piggery • 928-1469

1,600m² Overlooking Tagaytay • Tel.# 928-1469

Baguio Subdivision Lot w/Pine Trees • T531-3742

## REAL ESTATE FOR SALE

### LOT

#### PROVINCIAL

Bat. 4.6HA 600/m² 1Km fr. Calabarzon Hway 645-3731

CAVITE LIGHT INDUSTRIAL PARK Along Maguyam Rd, Carmona Cavite Pre-Selling Tel 635-8108 / 636-0111

Colbella Homes Tanauan Batangas 3Lots T531-3742

Fort Magsaysay N.E. 18Has Resd'l P450/m² T531-3742

Grand Victoria, Nueva Ecija 4 Lots • Tel.# 531-3742

LAGUNA LOTS 4.2HA and 1.5 HA • Tel.# 928-2497

Malolos Bulacan nr. Sta. Rita Exit 3.8Hec 9283267

Tanauan Batangas13013m² Call 9251348/49/9206694

Resd'l/Comm'l Lot 551m² P3.5M Meycauyan 9117940

Res'l Lot 501m² 8T/m² Cor. Lot Frntg Pool Loreen 8070865 7708584 8340718

Sherwood Cavite 345m² Block 11 Lot 3 • 723-2391

Tagaytay 2Adj Lots 780 & 805m² • 723-2391

Tagaytay Country Homes I 135m² 3200/m² 928-3267

Villa Segovia E Kingdom 296sqm 2Lots • 531-3742

Villa Segovia Sta. Rosa 2 Corner Lots • T531-3742

STA. MARIA BULACAN (LOLOMBOY) 21,232m² @P600/m² 4351769 /4334494/09193477738

#### OTHER AREAS

1.5Ha Tanza, Cavite 8953772

3-4hundred hect anywhere in the Phils. 9317159

7049m² Malinta Valenzuela Tel.# 928-1469

Comm'l Lot 2300m² @ 16T/m² Malinta • 911-7940

Comm'l Lot 600m² Along Hway Malanday • 911-7940

Ibuna nr P.Guevarra 231m² 20T/m² w/Fence 928-3267

Sta. Mesa Heoghts 480m² 210m² 18-20T/m² 928-3267

#### VARIOUS AREAS

11.4 HA W/GOLD DEPOSIT TAGKAWAYAN QUEZON PROV. C/P REV. PASCUAL T-5513475 CELLPHONE 09179488105

### CONDO/TWNHSE/APT

#### MAKATI

1BR Fully Furnished P3.5M Salcedo Vill. • 911-7940

2B Salcedo FA72m² P3.9M Tel.# 534-7949

Millenium Mkt Ave P2.9M 1B FA55m² • 534-7949

nr GREENBELT 3br 250m² 25M 4121825 09177914366

nr GREENBELT 2br 130m² 12M 4121825 09177914366

Westgate Salcedo 1B 1CG FF FA60m² P4.5M 5347949

#### MANILA

Sta. Ana TH 3BR 3TB 2ps P5.9 & 6.8M • 911-7940

#### MANDALUYONG

•CITYLAND PIONEER 1BR• 35m² Terms DBO 713-9429

Condo New Unit 1-2BR's Mandaluyong • 533-5525

Various Mandaluyong Townhouses 534-6610 Jojo

Various Wack-Wack Condo Lee Gardens 5346610 Jojo

Wack² Tower 28 3TB Mds Rm 1ps P5.5M • 911-7940

#### MARIKINA

Nr. Ateneo TH Cinco Mkna Bnew 4BR FA350 681-9868

## REAL ESTATE FOR SALE

### CONDO/TWNHSE/APT

#### MARIKINA

CONCEPCION 1M 3BR 2420922

#### PARANAQUE

Better Living 2BR/ TB 850T neg Carport 09176011115

#### PASIG

11M Beautiful HSE South Bay Paranaque 141-259275

6.5M Townhse Kawilihan Vill Pasig 141-259275

2Br Condo 2Tb Maids Qtr 95.5sqm w/Paking Cortijos 2 Valle Verde 6 Call Delos Reyes 911-6510 AM Only

CONDO UNIT 123BR's Ortigas Ctr Tel.#533-5525

SACRIFICE SALE 5.2M 3BR Phoenix Hts Condo4121825

Ortigas Bnew 3BR 160m² Sale/Rent@85T FF 4121825

Nr C5 FA62m² 3BR 2TB 1.7M 0%Int 5yrs 645-3731

Nr C5 Res/Com TH 6M 3St FA156 0%Int 5yrs 645-3731

Pasig 3M BN 140FA 89LA 4BR 3TB Nice • 645-3731

Renaissance 3BR 199m²@ 8.9M 223m² @9.5M 681-2457

#### QUEZON CITY

Cubao CondoP1.3M EZterm 9126976/9132224/4381480

Cubao 17door Apt Fully Conc Fin. 13M 645-3731

Nr G'hill 2BR 2TB 87m² BN RFO Nice Loc • 645-3731

Mapayapa Vill Thse P2.2M Terms Call 412-1652 Jen

New Mla 172m² Bnew 6M 2Sty 3BR w/2CG 413-4411

Nova P5T/mo.10yrs 9390299

Nr Ateneo FA149m² LA72 4M 3BR 2BT • 645-3731

Nr EDSA Dplex 3BR LA80 FA80 BN nice loc • 645-3731

Nr EDSA FA64 LA50 2TB BN nice loc 2.7M 645-3731

Nr West Ave F230m² 4.2M 3BR 4TB 2CG New 4134411

Panay Thse QC Newly Ren. 3Sty 5BR P5M • 928-3267

Quezon Ave Nr Roces Ave Only P2.8M Thse 4Br 4Tb 2Car Grgr 631-0562

Scout Area 3BR 3TB 2CG MR w/TB 5.5M • 928-2497

Sta Mesa Hts 120m² 4.5M 3Sty 4BR w/2CG 413-4411

Teachers Vill QC 3BR 2TB 1CG P2.5M • 928-2497

Teresa Hts Bung 240m² 4br nr SM Fview 3.5M 9283267

TH LA85m² FA165m² 3BR 3TB P3.3M F'view 9117940

TH LA91m² FA70m² 3BR 2TB @ P2.8M • 911-7940

TIMOG CONDO 1BR 3.6M Neg FA68m² 2TB w/Parking Semi-Furn w/ Imprtd Mtrls 412-2097 / 0917-5326170

HEART OF THE CITY-MOTHER IGNACIA ST. nr. ABS-CBN 2BR 2TB 48.95m² /P2.2M 435-1769/433-4494 /0919-3477738

#### SAN JUAN

South Admiral 490 sqm Rush! • Pager 1277-37052

Annapolis GH Condo 3BR 170m² Nice MdsRm 9283267

Condo 3.2M Nego. San Juan Direct Buyer Only 2Br & 2Tb 1Maids 7236289 0917-7919484 Cora

Eisenhower Comm'l Unit 53.80sqm • T531-3742

Francis Court San Juan LA200 FA269 • 928-2497

G'hills Condo 3BR P5.5M w/Huge Balcony •723-2391

G'hills Ofc Condo 70m² w/ Pkrg FFur P3.2M 723-2391

## REAL ESTATE FOR SALE

### CONDO/TWNHSE/APT

#### SAN JUAN

Ghills 3BR FFurn FA138 Bful View P5.5M 7232391

Greenhill Condo 1BR FA70 P3M • 723-2391

Greenhills Anapolis Condo 3BR P9-11M • 723-2391

Greenhills Eisenhower St. 3br Condo P6-8M 723-2391

Greenhills Ofc Condo 70m² w/Prkg P31M • 723-2391

Greenhills Thse 3BR FA180 2CarGrg • 723-2391 P6.8M

SAN JUAN CONDO 3BR 137 P4M • 723-2391

Eisenhower Twr 53.8sqm Furnished • 531-3742

Wack² Twin 2BR FA145 Facing Golf Crse 723-2391

#### PROVINCIAL

Brentville Laguna 165m² 3BR 9M/Rent/55T 4121825

TH nr Marcos Hway Baguio FA108 71.7M • 911-7940

#### VARIOUS AREAS

Various Condo Ortigas, Pasig, Manda. 5346610 Jojo

### MEMORIAL LOT

Heritage Park Main Road Lawn @ P97T • 534-7949

### RESORT

Fairways & Bluewater w/ Certificate C1 • 534-7949

CANYON WOODS RESORT RESTHSE @P2.7M located @SAN GABRIEL BATANGAS 80m²LA 130m²FA 435-1769 /433-4494/0919-3477738

### CLUB SHARE & MEMBERSHIP

Fairways & Bluewater w/ Certificate C1 • 534-7949

FONTANA SHARES 200T 928-3267 • 714-2867

### FARM/FISHPEN

Baguio FARM Lot Marcos Hway 2.3Has @P300/sqm Ideal For Farm Resort 0917-4292448 / 074-4458797

FARM LOT 1.8 Has Baras Rizal along Hway 681-9868

## REAL ESTATE FOR RENT

### APARTMENT

#### KALOOCAN

2T8 Briones 7Ave., 3665197 S/T

#### QUEZON CITY

**RES'L APTS**
1)DNDrive Talipapa near Baker's E & Makro 2)Del Nacia nr Sauyo Elem sch 3743637;3743175;3744265

#### SAN JUAN

2BR San Juan 9251348/49; 9206694

### HOUSE

#### MAKATI

**SANLO 3BR**
T # 5268048 & 49

### CONDO/TWNHSE

#### MAKATI

New 2BR Condo w/Tel 10 Min to the Fort/ No Kids •887-2538/844-2777•

#### MANDALUYONG

CTLAND 1Br FFurnsnd P17T/mo. Call Rosa 6333211

## REAL ESTATE FOR RENT

### CONDO/TWNHSE

#### PASAY

Antel Seaview Roxas 1BR Studio 13-15T/mo 928-3267

#### PASIG

Alexandra 3BR@P55T/mo FF Ren 3BR UF P40T 681-2457

Shaw Twr 1BR 12T 425m² 4121825 150341394

Valle Verde Thse 3BR 2Prkg Pool P25T/mo up 681-2457

VVerde6 FA250 3BR Attic P40T/mo • 723-2391

#### QUEZON CITY

**P4,800/mo.CUBAO**
**P6,500/mo.Malate**
Call 911-3361 / 924-1402

**P5,500/mo.CUBAO**
**P6,500/mo.Malate**
Call 911-3361 / 522-6648

1BR1TB Balcony & Laundry fully furn w/ 1crprk total area 67.73m²@ mo.Ignacia Ave 3638883 Cora / Vivian

#### SAN JUAN

2-3BR Ghills Furn Condo P25T • Pager 1277-37052

New Townhse F'Furnished Mandaue, Cebu 35T call 454932 / 0917-3354116

#### SAN JUAN

Eisenhower Comm'l Unit 53.80sqm • T531-3742

Greenhills SEV Studio 3BR P18-40T • 723-2391

#### VARIOUS AREAS

CONDO MAKATI/ORTIGAS 2-3BR's • Tel.# 533-5525

### ROOM & BOARD

Near DLSU/Quirino Ave. Call 523-5465 / 523-8761

### BEDSPACE

LADIES MAKATI 7762507

LADY Kamuning 681-9858

LDIES only Mktl 8960941

### LOAN & MORTGAGE

2 % Wut taking Car 3677523/24

Fast Loan R/Estate & Car Financing Avail 4154936

SALARY BUSS. REAL ESTATE DOCTORS'S LOAN - 5243197

### BUSINESS RENTAL

**P1800/mo Stalls**
Malate T-400-6420/23
Sn Pedro Lag. 8086006/07

MALATE OFFICES 5268048

75sqm Ofc Space Bel-Air Mkt 8900151/09177905788

Concrete Bldg w/ 2flr Total Area 2400m² w/ prkg space 4 Truck located @ Araneta Univ. Vill. Malabon M.M. Call 363-8883 Cora / Vivian

•ORTIGAS ofc units 40 50 80 100 150 200up 4121825

Office Space Makati 75m² Up • Call Tel.# 533-5525

V'oke Bar&Rest A'con 7193020

## TRANSPORTATION FOR SALE

### CARS

#### HONDA

96LXi Autoblu 330T 8621746

#### HYUNDAI

GRACE 98 255T 731-3492

H100 99 345T 7313492

## TRANSPORTATION FOR SALE

### CARS

**HYUNDAI**

STAREX 99 545T 7313492

**KIA**

97Besta2.2 200T 3739938

BESTA 185-275T 731-3492

Ceres 1996 P110T Dropside Nw Tires 6458678

PREGIO 98 345T 731-3492

**MERCEDES**

MB100D 98 395T 731-3492

**MITSUBISHI**

93Lancer GLI 200T 8621746

'94 L-300 FB AC P150T 6819722 / 0917-5295104

'94 LANCER TAXI CAB P150T • Tel.# 658-2410

Galant 99 VR6 A/T Silver 0917-8192224 / 931-8609

Mit S-Wagon Acq. 93 1own 6348160

**TOYOTA**

2000XE P462T 7Tkm 718-0204

82 Celica 180T 656-6918

RUSH Sale! 99 Model 1.8 EFI REVO. Matic 560T Neg. 912-3323 / 911-5473

**OTHER CAR BRANDS**

R-U-S-H S-A-L-E
• F-150 4x4 •
Fully Loaded Model 2000
•Honda Civic SiR•
Fully Loaded Model 1999
•Mitsubishi Lancer MX•
Model 1999
Call us at 8203676/7788120

**SPECIAL CARS**

88 PORSCHE 911 CARRERA A-1 OFC HRS 818-1452

### BUSES/TRUCKS

Used Dump Trucks Tel. 2916641 / 2916665

### PARTS & ACCESSORIES

mazda NISSAN TOYOTA HONDA
ENGINE & AUTOMATIC TRANSMISSION OVERHAULING
3 months guaranteed work
RUBBERVOLT
36 West Ave., Quezon City
115 Mindanao Ave., Quezon City
Tel#929-1514 Credit Cards Honored

## TRANSPORTATION FOR RENT

### CARS FOR RENT

L3•Cars• 9273453 4538295

Starex, L300, Coaster Bus Cars 637-7396 631-3496

Van Coaster Bus 440-91-71

CARS•VANS•8978113•8955888 BUS•CSTER•BRIDAL•8969958

L300 T 4161105 / 7411356

MB100 Hi-Ace Starex 9483535

sSelfDrive-New MDLCars Vans, Daily or Long Term ABC-5368822%039789

STAREX L3 9121809/7268388

Toyco Trans Cars Vans w/ or w/o driver 800-6595

•Car;Vans4535288;9296250

### WANTED TO BUY

BUYING USED CARS 8990215

### CAR LOAN

2% w/oTaking Car 7221021

2% w/oTaking Car 3646928

1.5% Fast Car Loan 3870169

1.5% w/o taking car OR/CR R/EstateLoan L0%4164936

2% w/o taking car 7262780

## GENERAL ITEMS FOR SALE

### ELECTRONIC & INDUSTRIAL EQUIP

Survey Eng Eqpt 426-0013

### PETS

DALMATIAN 7237351

ALLCOURCES FULLY GRTD Puppy Obd *Off-Leashing Agility/Tracking/Protection
UNITED K9 COL
Main Kennel 287-07-17
Bulacan : 0919-817-1419
WR TOP TRAINERS TRAIN

Basset Pups M/F 656-6918

BEAGLE 1F 12Th 746-3525

UPPERMOST DOG SCHOOL #09197219020/9305846

### SPORTING GOODS

20 LANE US BRUNSWICK BOWL FBER GLAS PINS B'LIARD 044-7915370 MALOLOS-VIC

Billiard P25T & P30T New Accept C.Card • 781-9453

Billiard Table 7311881

B.Table B'new/Accessories •(02)8014494/8020566•

STRIKEMASTER
Bowling & Billiards
Sales & Rentals T-9341569

### WANTED TO BUY

BUYING ROLEX
others, High Price CASH CALL 09178142309/7269687

Elem/H.S./College Plan 7137284 09177939632

ROLEX
Buy / Sell / Pawn / Repair
Tel# 804-0484 • 834-2886

### MISCELLANEOUS

German Baby Grand PIANO A1Condition Call 911-6510 / 911-6514

Internet Tel. Equipt Sale Free IDD or NDD Call 631-4522 • 636-5547

## EMPLOYMENT OPPORTUNITIES

### FEMALE

BOOK KEEPER
Call 912-6966 / 439-4649

MAIDS direct hire 8426736

Office SEC. w/ Computer Knowledge Apply w/ Photo 7677 Jacinto St. (Near Washington) Makati City

Urgently Needed Nurse with Sales Exp., not more than 25yrs. old w/pleasing personality. Submit Resume w/picture to: P.O. Box 878 DVA Post Office Makati Post Mark - before Feb. 21

### MALE/FEMALE

CARE GIVER T-5280722

★ IMMIGRATE ★
LIVE and WORK in CANADA
8175511/8944950

INTERNET CAFE MANAGER w/experience w/technical knowledege 5341731 Liezl

MALE / FEMALE at least HS Graduate Not over 30 years old w/ computer knowledge Call 636-3006 / 635-3210 c/o Mimi or Sid for Mall Photo Station

Office Staff 913-4470 Sol

## PUBLIC NOTICES

### BUSINESS OPPORTUNITIES

• Financial Broker-GREG • 8218228/PAGE 141-182829

TELEMARKETING 2477469

UR OWN WATER REFILL STATION
Start @ 330T cash/terms
Call Zeora Ent. 9126760 / 4385134 Dealers Welcome

BANGUS ONLINE
Open for dealership
http://bonuanboneless
bangus.saleshopper.com 932-8069

CUSTOMER CARE 8429808

# REAL ESTATE PROPERTIES FOR SALE

| PROPERTY DESCRIPTION | AREA (SQ.M.) | PRICE |
|---|---|---|
| **MANILA:** | | |
| Vacant lot at Fermin St., Singalong, Malate, Manila | 458.20 | P 7,800,000 |
| Condo unit with 2-parking slots Gotesco Twin Tower | 197.28 | 8,400,000 |
| Vacant lots at Selya St., Pandacan, Manila | 363.50 | 3,500,000 |
| Condo unit 403 without parking slot Park Tower, Sta. Cruz, Manila | 127.70 | 4,500,000 |
| Condo unit 704 without parking slot Park Tower, Sta. Cruz, Manila | 126.90 | 4,500,000 |
| **PASIG CITY:** | | |
| Condo unit 31 (Res. 3rd & 4th Floor) Crescent Condominium, Ortigas Center, Pasig City | 367.50 | 13,800,000 |
| **QUEZON CITY:** | | |
| House & Lot at No. 24 Teddy III St., Tierra Pura, Subdivision, Quezon City | Lot - 537.00<br>Hse - 367.00 | 6,500,000 |
| Vacant lot at Veterans Village, Luzon Avenue, Quezon City | 400.00 | 1,400,000 |
| **GREENHILLS, SAN JUAN:** | | |
| Condo unit with parking slot at Goldland Plaza San Juan, Metro Manila | 214.00 | 6,100,000 |
| **MANDALUYONG CITY:** | | |
| Land & Bldg. at Jose Rizal St., Mandaluyong City | Lot - 4,287.00 | 65,000,000 |
| **VALENZUELA:** | | |
| 3-storey Res. Bldg. with warehouse at Doneza St., Dalandana, Valenzuela | Lot - 750.00<br>Imp - 1,386.00 | 7,900,000 |
| **PARAÑAQUE CITY:** | | |
| Vacant lot Multinational Village | 700.00 | 3,500,000 |
| 2-storey elegant house at Multinational Village, Parañaque City | Lot - 2,775.00<br>Hse - 815.00 | 22,500,000 |
| **BATANGAS:** | | |
| Land with prawn raising concrete bldg. Barrio Sinisin, Lemery, Batangas | 911.00 | 2,200,000 |
| **CAVITE:** | | |
| Vacant lot at Manila Southwood Carmona, Cavite | 434.00 | 2,400,000 |
| **BAGUIO CITY:** | | |
| Vacant lots at Bo. Camp 7, near Petersville, Baguio City | 5,379.00 | 10,500,000 |
| **BATAAN:** | | |
| Vacant lots along Roman Expressway, Barrio Cabcaben, Mariveles, Bataan | 39,783.00 | 7,800,000 |
| Rawland at the back of EPZA, Mariveles Bataan | 250,000.00 | 22,000,000 |
| **LAGUNA:** | | |
| Vacant lots at Doña Marcela Subd., Barrio Canlalay, Biñan, Laguna | 498.00 | 1,400,000 |
| **QUEZON PROVINCE:** | | |
| Orchard land at Gen. Nakar, Quezon | 179,214.00 | 874,000 |
| Vacant lots at Plaridel, Quezon | 2,954.00 | 3,000,000 |
| Vacant lot at Gumaca, Quezon | 5,358.00 | 3,500,000 |

FOR PARTICULARS PLEASE CALL AT 811-5807 up to 14
ASK FOR: BONNIE S. SANTOS / JIMMY MACATNAGAY/ CIRILA S. LAO

## PUBLIC NOTICES

### BUSINESS OPPORTUNITIES

•EARN FR HOME 8531008•

ESSENTIAL SEMINAR
on Feb. 17, 2001
at Dusit Hotel Mktl
FOR THOSE WHO INTEND TO WORK ABROAD
Phone: 891 5602 & 891 5632

JEWELRY NO CAPITAL CONSIGN Term Must be Employed 2778186

Job Opportunities Call 751-7276/09197173088

LANDBANK BOND
WE BUY 95-100%
543-5529, 0917-7922363 Ver

RTW Factory Price 7299681

Telemarketing 651-0616

TRAVEL OPPOR 893-7903

TShirt Fac.Price 4383147

### LEGAL NOTICE

Notice is given of the extrajudicial settlement of estate w/ sale executed by the heirs of DOMINGA S. TIONGSON on 1¼501 acknowledge before Notary Public Atty Elsa V. Perlas of Pasig City per Doc 113, Page 89, Book XCIV Series of 2001
PDIFeb19,26&Mar5,01

Notice is hereby given that the estate of the late JOSE Z. BAJARIAS was extrajudicially settled and adjudicated among his heirs executed and ratified before Atty. Nestor C. Rivera Notary Public as per Doc No. 536; Page No. 108; Book No. 39; Series of 2001 of his Notary Register.
(PDI-Feb. 5, 12 & 19,2001)

Notice is hereby given that the estate of the late LEONARDO B. MANUEL who died in state on March 20 2000 in QC has been extrajudicially settled among his heirs as per Doc #6256 Page #53 Book #CCCII Series of 2000 before Not Public Hector P. Reyes of Marikina.
(PDI-Feb. 5, 12 &19, 2001)

## PUBLIC NOTICES

### LEGAL NOTICE

**NOTICE OF EXTRA-JUDICIAL SETTLEMENT**
Public notice is hereby given of an extra-judicial settlement of the Estate of Expedito N. Pison executed by the sole heirs, namely Concepcion A. Pison Elizabeth P. Kotorman, Jose Edmundo A. Pison, Ma. Rosa P. Lizares, Salud P. Villanueva and Catherine A. Pison, affecting personal properties. Instrument was ratified before Notary Public Jose Ma. Torres, as Doc. No 437, Page No. 58, Book No. XXIII, Series of 1985
(PDI – Feb. 5, 12 & 19, 2001)

### NOTICE OF LOSS

Notice is hereby given of the Loss of Metro Stock Certificate No. A-0100 under the name of Mr. Justo Sy. If no one contest after one (1) year new certificate will be issued.
(PDI-Feb. 5, 12 &19, 2001)

### PERSONAL

**NOVENA TO THE MOST SACRED HEART OF JESUS AND SAINT JUDE**

May the most Sacred Heart of Jesus be praised, blessed, loved, adored and glorified throughout the whole world now and forever. Amen.

Most Sacred Heart of Jesus. Pray for us.

St. Jude, worker of miracles, helper for the helpless, pray for us.

Say nine times a day for nine days. Prayer will be answered by the eighth day, It has never failed.

# NOTICE TO THE PUBLIC

**MA. FATIMA ARMAMENTO ALARCON**

This is to inform the public that **Mrs. Alarcon** of Sariaya, Quezon is no longer connected with the following establishments as of **January 19, 2001.**
**COTTA REALTY AND DEVELOPMENT CORP. AND MP VENTURES INC.**
Any transaction beyond that date entered into by **Mrs. Alarcon** shall no longer be honored by the company.
(PDI – Feb. 16 & 19, 2001)

## ARE YOU A FILIPINO - JAPANESE?

**All Filipino citizens with Japanese ancestry, Now is your chance to be trained for free and Have a guaranteed job in Japan. Please bring documents that would show Any proof of your Japanese blood.**
*(Original and Xerox copy)*
PLEASE CALL : Tel. No. 893-1191
*or visit*
**MISAKI BUSINESS CONSULTANTS, INC.**
Unit 411 Perla Mansion Condominium
C. Palanca St., Legaspi Village, Makati City
Mondays to Fridays 8:00 - 11:00 AM only.
**NO PROCESSING FEES.**

# Websites join forces

HANAP-BUHAY.COM and philonrise.com recently signed an agreement allowing philonrise users access to hanap-buhay's job search services. The agreement also involves, among others, contest sharing, banner exchanges, as well as links between the two websites.

Hanap-buhay.com, developed by Inteltech Resources, Inc. is one of the fastest growing online job resources today. It serves as a crossroads for job seekers and employers in Asia by providing a database of applicants' resumes and companies' job vacancies. The site also features other career opportunities.

Philonrise.com, was primarily created by Wizzard Technologies Inc. to help small and medium scale enterprises by providing venue in promoting their products and services. The website is also geared towards becoming the primary source of information about the Philippines.

NEEDED IMMEDIATELY
**GENERAL MANAGER**
FOR
**Sorsogon II Electric Cooperative, Inc.**
**(SORECO II)**
**Buhatan, Sorsogon, Sorsogon**

**Qualifications:**

Applicant may be male or female, must be at least 30 but not more than 55 years old, college graduate (in Business Management, Accounting/Finance, Engineering or Behavioral Sciences) preferably with Master's degree in Business Management Administration or Industrial Management, and must have at least five (5) years supervisory experience.

**STARTING SALARY P18,000.00**

Application forms and additional information may be obtained at the Cooperative Operations Department, 3rd Floor, NEA Building, NIA Road, Government Center, Diliman, Quezon City, or at the Regional Electrification Office V, 2nd Floor, Karlenian's Building, Panganiban St., Naga City. Deadline for the submission of application form is on **05 March 2001**.

(Sgd.) **MANUEL LUIS S. SANCHEZ**
*Administrator*

Republic of the Philippines
**CITY OF CALOOCAN**
**SANGGUNIANG PANLUNGSOD**

# NOTICE TO THE PUBLIC

The public is hereby notified by the City Government of Caloocan that the Committees on Urban Planning, Parks and Playgrounds, Laws, Real Estate and Subdivision of the Sangguniang Panlungsod will hold the final public hearings on the Proposed Comprehensive Land Use Plan and Zoning Ordinance of the City of Caloocan on February 20, 2001 at 2:00 p.m. at the North Caloocan City Hall (Bukid Area) and on February 23, 2001 at Bulwagang Katipunan, Caloocan City Hall (Main) at 2:00 p.m.

The business sector, non-government organizations and people organizations, local officials and other interested entries are enjoined to share their views, opinions and disagreement, if any, on the proposed measure at the above-mentioned dates and venues.

(Sgd.) **Hon. EDGARDO "EGAY" ERICE**
*Councilor-Chairman*
*Committee on Laws*

(PDI – Feb. 5, 12 & 19, 2001)

Republic of the Philippines
**LEYTE INSTITUTE OF TECHNOLOGY**
Tacloban City
Tel. Nos. 321-2185 & 321-2186

## INVITATION TO PRE-QUALIFY AND TO BID

The Leyte Institute of Technology is inviting prospective bidders to pre-qualify and to bid for the supply of **ONE (1) UNIT GENERATING SET 250 KVA PERKINS BRAND.**

Pre-qualification form and other requirement may be secured from the Supply Office, Leyte Institute of Technology, Tacloban City.

**SCHEDULE OF BIDDING**

| | | |
|---|---|---|
| 1. | Pre-Bid Conference | March 6, 2001 |
| 2. | Deadline of Submission of Pre-qualification requirement | March 16, 2001 |
| 3. | Opening of Bids | March 28, 2001 |

Financial proposal shall be accompanied by a bidder's bond either in the form of GSIS Bond, Cashier/Manager's Check and or Cash Bond of at least 5% of the total bid price.

The Leyte Institute of Technology reserves the right to reject any or all bids waive and defect or informality, assume no obligation whatsoever to compensate or indemnify the bidders for any expenses or loss that they may incur in the preparation of their bid and to accept the bid most advantageous to the Agency.

(Sgd.) **GREGORIO T. DE LA ROSA**
*President*

(PDI - Feb. 19, 21 & 23, 2001)

OPEN LEARNING and
ODLF

**OPEN LEARNING CONFERENCE**
More than 800 educators from various institutions in the country participated in the First National Conference on Open Learning and Distance Education held at the CAP Development Center in Makati. Sponsored by the Open and Distance Learning Foundation Inc. (ODLF), the meeting updated key school officials on quality and innovations in the alternative learning system. Among the participants to the conference are (from left) Dr. Manuel Corpuz, CAP College chair Dr. Alejandro Roces, PUP president Dr. Ofelia Carague, Dr. Ethel Agnes Valenzuela of CHED, Conchita Pijano and ODLF president Dr. Rosalina Fuentes.

**CLASSIFIED ADVERTISING DIVISION**
Main Office: PASONG TAMO, MAKATI CITY
☎ 8972535 (Direct) ☎ 8978808 (Trunk) Fax 8974808
ATRIUM, MAKATI CITY
☎ 8114361 ☎ 8114370 ☎ 8114012 Fax 8925578
ALI MALL, CUBAO, QUEZON CITY
☎ 912-9008-11 Fax 912-9011
SM MEGAMALL, MANDALUYONG CITY
☎ 6350219 ☎ 6372008 Fax 6350220
G/F TRINITY BLDG., 636 T.M. KALAW ST., ERMITA, MANILA
☎ 5273342 ☎ 5280183 Fax 5280213
ALABANG, MUNTINLUPA CITY
☎ 8506465 Fax 8506465
e-mail address: main_classifieds@inquirer.com.ph

# OBITUARIES

**RATE**
**P230** per column centimeter
(All prices exclusive of E-VAT)

**DEADLINE**
for reservations / cancellations / corrections
**Monday to Sunday**
12:00 noon
Day before publication

We, the family of the late

## CAPT. CESAR MARCO

*who died in the Grace of our Lord on January 20, 2001 at the age of 77*

wish to convey our heartfelt gratitude and sincerest appreciation to all those who showed love and concern, offered comfort, extended support, prayers, donations, sent flowers, visited and kept vigil, condoled with us in our moment of grief, notes of sympathy in so many other countless ways.

Your thoughtfulness at this time of sorrow in our family meant a lot to all of us.

---

*"For God so loved the world, that He gave His only begotten Son, that whoever believes in Him shall not perish but have everlasting life."*
John 3:16

## ROMEO REYES NAVARRO

*Peacefully joined his Creator on February 18, 2001 at the age of 57.*

His wife **Lita**; children and in-laws **Milyn** and **Levy Baligod**, **Michelle** and **Raffy Ravago**, **Jimbo** and **Grace**, and **Bunny**; grandchildren **Trixie**, **JP**, **Geo**, **Mica**, **Rina**, **Miguel** and **Luis**; brothers and sisters **Julie** and **Boy David**, **Ernest** and **Rowen**, **Orlan** and **Joy**, **Myrna** and **Dolfo Fullo**; relatives and friends request pious readers to pray for the eternal repose of his soul.

His remains lie in state at Chapel-A, La Funeraria Paz, G. Araneta Avenue, Quezon City. Cremation will follow after the 8:30 a.m. Mass and service on Wednesday. February 21, 2001.

---

## MIGUEL ASUNCION VICTORIA, JR.

*Peacefully joined his Creator on February 17, 2001 at the age of 67.*

His loving wife **Naida Mauleon Victoria**; son **Eugene**; brothers **Dr. Adriano A. Victoria** (†) and **Consolacion**, **Conrado** and **Precy**; sisters **Lila**, **Nenita**, **Ofelia** and **Wesley**, **Ludivina** and **Joselito**, and relatives request the readers to pray for his eternal happiness in heaven.

His remains lie in state at the Holy Family Parish Church at K-7 Corner K-1 Street, Kamins, Quezon City.

Interment will be on Wednesday, February 21, 2001 after the Mass at the Philippine Independent Church in Sta. Cruz, Laguna.

---

**WE DESIGN OBITUARIES FOR FREE.**

---

a loving memor

on the **First Death Anniversary** of

## *Gavino Acosta Mante*

**of Sta. Ana, Manila and Davao City**

*February 19, 1909 - February 9, 2000*

Holy Masses will be offered today, February 19, 2001
at the following Churches:

| | |
|---|---|
| **Sta. Ana Church** Davao City | 5:30 p.m. |
| **Parish of Our Lady of the Abandoned** Sta. Ana, Manila | 6:30 a.m. |
| **San Isidro Parish** Pasay City | 6.30 p.m. |
| **Mary Help of Christians Parish** Parañaque City | 4.30 p.m |

The family requests readers for prayers

---

***"For God so loved the world, that He gave His only begotten Son, that whoever believes in Him shall not perish but have everlasting life."***
***John 3:16***

## MATIAS A. ARREOLA

*Died in the Grace of our Lord on February 17, 2001 at the age of 79.*

He is survived by his beloved wife **Consolacion**; children **Manuel** and **Alice**, **Corazon**, **Socorro**, **Josefina** and **Manuel**, **Eleanor**, **Susan Caroline**, **Erlinda**, **Ronald** and **Faith**; sisters **Francisca** and **Monica**; brothers **Daniel**, **Jose**, **Adriano** and **Vislumino**; nephews, nieces and grandchildren.

He was the top Civil Engineering graduate of Mapua Institute of Technology 1940 and a first placer of the Civil Engineering boards 1940 at age 19. He was a professor at Mapua and UST and a former dean of the College of Engineering and Architecture at Manuel L. Quezon University. He was a retired engineer in the U.S.A. and an author of many engineering review books.

His remains lie in state at the Arlington Memorial Chapels, 12 G. Araneta Avenue, Quezon City near Aurora Boulevard.

Interment will be on Thursday, February 22, 2001 at Loyola Memorial Park, Marikina City after the morning Mass at Arlington Memorial Chapels.

---

## MA. ANGELES (GELS) BARCELON Y LIM

**Member of the Teresian Association**
*Born August 2, 1930*

*was called back to her Creator on Saturday, February 17, 2001 at 3:00 p.m.*

Her brothers and sisters **Jose Ma.** (†) and **Amparo**, **Fr. Emeterio, SJ.**, **Teresita (Teresiana)**, **Luis** (†) and **Angelita**, **Maria Rosa** (†) **(Teresiana)**, **Leoncio**; stepmother **Eusebia**; nephews and nieces **Josephine**, **Bernie**, **Silvino**, **Joey**, **Luisito** and **Paul**; grand nephews, grand nieces and other relatives together with the *Teresian Association* request the pious readers to pray for the eternal repose of her soul.

The wake will be at Poveda Learning Center Chapel on EDSA. The funeral Mass will be celebrated on Wednesday, February 21, 2001 at 9:00 a.m. followed by cremation.

*(Instead of flowers, a donation to Makabata Foundation, Inc. or your favorite charity will be appreciated.)*

---

We know that God raised the Lord Jesus from death. He will raise us to life with Jesus. He will present us, along with you, to God.
*2 Cor. 4:14*

---

*Eternal life will swallow up that which can die. God made us for this very reason and He has given us the Spirit as a guarantee that we will live again.*
2 Cor. 4:14

---

*An obituary with a picture can be a fitting tribute to your departed loved one.*
*Always caring...* **INQUIRER OBITUARIES**

**WE ACCEPT CREDIT CARDS**
and bank-to-bank payments

OBITUARY REQUIREMENTS: ❶ Copy of Death Certificate ❷ Any identification document (I.D.)

**DEATH ANNOUNCEMENT • MESSAGE OF THANKS • DEATH ANNIVERSARY • REQUIEMS • FREE OBIT DESIGN**

*For the needs of your departed Loved Ones the following establishments can help you.*

**ARLINGTON EAST**
Raymundo St. cor. Mercedes Ave., San Miguel, Pasig City
Tel. Nos. 641-5291, 641-7160 E-mail arlington@hotmail.com
**ARLINGTON MEMORIAL CHAPEL**
12 G. Araneta Avenue, Quezon City
Tels. 715-1025, 715-1031, 715-1027
**CAPITOL MEMORIAL CHAPELS INC.**
1305 G. Araneta Avenue, Quezon City Tel. 732-0309, 732-1095
**CEBU ROLLING HILLS MEMORIAL CHAPELS INC.**
Cebu Branch: A.S. Fortuna Street, Banilad, Mandaue City, Cebu
Tels. 346-2543, 346-2601
**COSMOPOLITAN FUNERAL HOMES, INC.**
Nivel Hills, Lahug, Cebu City Tels. 231-0721, 231-3192

**COSMOPOLITAN FUNERAL HOMES, INC.**
Camus Ext. cor. J. Abad Santos, Davao City
Tels. (082) 227-1201, 227-1258
**DON BOSCO CHAPELS**
Pasay Road, Makati City Tel. 894-5932 to 34
**DULCE MEMORIAL SERVICES**
Jose Abad Santos Ave. cor. Dinalupihan St., Manuguit, Manila
Tels. 712-5102, 741-5125, 741-5133 • Fax No. 711-3064
**FLORESCO FUNERAL HOME**
219 Gen. Luna St., Concepcion, Malabon, Metro Manila
Tels. 2812963, 2813034, 2810522
**FUNERARIA PANGILINAN**
Santo Entierro cor. P. Burgos St., Lourdes Sur, Angeles City
(045) 322-5247 ; (045) 888-2959

**GARDEN OF MEMORIES MEMORIAL PARK**
Calsadang Bago, Pateros, Metro Manila Tels. 642-6181 to 82
**HOLY TRINITY MEMORIAL CHAPELS**
Sucat, Parañaque City Tels. 825-1296, 825-1291
**LA FUNERARIA LAWRENCE BAQUIRAN**
#27 Crisologo St., Vigan, Ilocos Sur
Tel. 722-2730, Cell (0917) 5680136, (0917) 5680145
Manila #23 Pato St., Project 2, Quezon City
Tel. 434-3258
**LA FUNERARIA PAZ, INC.**
1501 C.M. Recto Ave. cor. T. Mapua, Manila
Tels. 711-6931 to 35, 732-4795
**LA FUNERARIA PAZ, INC.**
143 G. Araneta Ave. cor. Kaliraya St., Quezon City
Tels. 749-3606 to 11

**LA FUNERARIA PAZ, INC.**
79 Naguilian Rd., Baguio City Tel. (074) 443-3337
**LOYOLA MEMORIAL CHAPELS**
EDSA cor. Bernardino St., Guadalupe, Makati City
Tel. 895-1011 to 19
**MARIAN MEMORIAL CHAPELS**
Marcos Hiway, Antipolo, Rizal
Tels. 645-1855, 682-0209, 682-0210
**NACIONAL MEMORIAL HOMES**
264 G. Araneta Avenue, Quezon City
Tels. 713-5231 to 35, 714-0867, 714-0868
**ROLLING HILLS MEMORIAL CHAPELS INC.**
Ground Flr. Rolling Hills Chapel 27th-Lacson St.
Mandalagan, Bacolod City
Tel. 433-7132

**RIZAL FUNERAL HOMES**
438 Cementina St., Pasay City Tels. 831-1204
**SANTUARIO DE SAN JOSE PARISH**
East Greenhills, Mandaluyong City
Telefax 724-4139, 725-2044
**ST. ALPHONSUS MARY DE LIGOURI PARISH**
Magallanes Village, Makati City Tels. 852-8228, 852-7284
**ST. MARK MEMORIAL CHAPEL**
16-15 G. Tuazon cor. Loreto St., Sampaloc, Manila
Tels. 749-3679, 781-1772
**ST. PETER FUNERAL HOMES**
296 Quezon Ave., Quezon City
Tels. 372-5084, 410-9266 / 87
**VERONICA MEMORIAL HOMES**
Official NBI Morgue, 517-A Arnaiz St., Pasay City
Tels. 831-3797, 844-7846, 843-1801, 845-4836

---

Inquirer's Makati Branch

EDSA
SAN LORENZO VILLAGE
ATRIUM BLDG.
MAKATI AVENUE
PASEO DE ROXAS
MANDARIN
AYALA
PARKING LOT
SHANGRILA

**NOW in Atrium!**

**Classified Ads**
**PHILIPPINE DAILY INQUIRER**
**Ground Floor, Atrium Bldg.,**
**Makati Avenue,**
**Makati City**
**New Tel. Nos. 811-4370 / 811-4361**
**811-4012 / 892-5578**

---

**People, Events & Products** REZ GOPEZ-SINDAC, Editor

# Sun Life Financial Philippines breaks records with last year's growth

SUN LIFE Financial Philippines Operations rode high on the crest of its achievements for the year 2000. To cap a very fruitful year, Sun Life Financial Philippines Operations achieved record-high earnings in 2000, exceeding P1 billion in first year premiums in 2000, representing a hefty 54 percent growth over 1999. With renewal premiums at P4 billion, total premium income reached P5.1 billion, a gain by 20 percent. Strong growth was demonstrated in both the individual and group insurance businesses. Income from investments contributed P3.2 billion, rising by 34 percent despite a weak equities market. Total revenues in 2000, inclusive of miscellaneous income, amounted to P9.2 billion. This represents a high 24.1 percent growth over 1999 total revenues of P7.5 billion. (Note: year 2000 figures are based on unaudited financial statements)

Upon demutualization, Sun Life of Canada (Philippines) Inc. became a wholly-owned subsidiary of Sun Life Financial Services of Canada based in Toronto. In March 23, 2000, its holding company, Sun Life Financial, listed in the stock exchanges of Toronto, New York, London and Manila. In the Philippine Stock Exchange, initial shareholders totaled 193,000, making Sun Life Financial one of the most widely-held stock in the local bourse.

In the second quarter, the company launched its Sun Life Asset Management Company (SLAMC) with its offering of a family of mutual fund products called the Sun Life Prosperity Funds. A breakthrough in the Philippines, this family of funds allows investors to transfer their investments from one fund to another without charge, as their investment objectives change over time.

Sun Life Financial Philippines Operations' strong financial performance in 2000 was brought about by the tremendous goodwill generated by the company's successful demutualization, its dedicated agency force, and a continuing commitment to service and excellence. To see fruition very soon is the introduction of Sun Life pre-need plans to the Philippine market, also the launching of two pre-need products—education and pension plans—to answer the need for protection against the rising cost of education and to fulfill every individual's dream to live a good life even after retirement.

Sun Life Financial Philippines Operations indeed rides high on its vision to become a leading provider of diversified financial services in the country.

# BOI turns down junk auto project

By Gil C. Cabacungan Jr.

THE BOARD of Investments has rejected a Japanese trader's petition seeking incentives for a proposed venture to re-export salvaged parts from junk motor vehicles imported from Japan.

BOI executive director Elmer Hernandez said the board turned down the application of SM Kankyo-Kaihatsu Co. Ltd. because the mere disassembly of parts could not be considered an export activity.

Hernandez said under the BOI's guidelines, export activities should include manufacturing and processing in order to be eligible for fiscal incentives.

He said apart from being ineligible as an exporter, the project also presented some environmental problems.

"We are particularly concerned about how the company intends to dispose its wastes or the unrecoverable parts of the car. Will it ship these junk parts back to Japan?" he said.

Kankyo-Kaihatsu, a construction and environment management company, specializes in construction and waste disposal.

In a petition it sent to the BOI, the company offered to set up a facility in Mandaue, Cebu, that would re-export recovered auto parts to Thailand, Indonesia, Malaysia and China.

The company is apparently keen on getting income tax breaks from the BOI to ensure the viability of its operations. Scraps or wastes are levied zero to 3-percent duties.

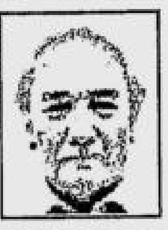
Hernandez said the BOI came up with its policy decision in view of the ongoing controversy over the burgeoning global trade of junk automobiles, machinery and equipment.

He said negotiations on "rules of origin" at the World Trade Organization had yet to come up with a policy stand on how to determine where recovered parts from obsolete automobiles, machinery and equipment should be classified as to origin.

Hernandez said the trading and disassembly of old cars and equipment had become a big business, especially in developing countries, but it remained unregulated and prone to abuses.

# Retirees in party-list elections

**Questions of Policies**



*Honesto C. General*

RETIREES have flung their gauntlet into the political arena. The candidacy of the Philippine Association of Retired Persons in the party-list elections to be held in May has been approved by the Commission on Elections.

The party-list system is something new in the electoral process. The law that created it took effect in the 1998 elections. It will be used for the second time in the May elections.

The party-list system gives a wonderful opportunity for marginalized and disadvantaged groups, like retirees of the Social Security System and Government Service Insurance System, which are the main constituencies of PARP, to elect their own people in the House of Representatives. It is also meant to loosen somewhat the hammerlock of major parties on the workings of the House. But, above all, the party-list system is another form of people empowerment.

You vote for the party, not the warm bodies who will sit in the House. A party-list candidate that garners 2 percent of the total number of votes cast for the system nationwide wins a seat. If it garners 4 percent, it wins two seats. If it garners 6 or more percent, it wins three seats, the maximum allowed. The total number of party-list representatives that can possibly be elected is 50, or one for every four regular district representatives.

If the party-list system is able to elect the maximum of 50 representatives (in 1998, only 12 party-list representatives were elected) and they can solidify, a significant bloc, probably a swing bloc, shall have been created. It will be quite a circus at the House.

PARP is a non-stock, non-partisan, non-sectarian organization registered with the Securities and Exchange Commission. The members are mainly SSS and GSIS retirees. There are chapters and affiliates in 10 regions. A 13-man national executive board elected nationally and serving for free runs PARP.

PARP arose from the injustice heaped upon SSS retirees who, for many years, continue to receive a niggardly average monthly pension. Currently, the average is P2,640, which is 65 percent below the poverty level.

PARP was also set up to help solve the problem of aging. After a lifetime of hard work, the Filipino retires and finds that his pension is not even enough to pay for his medicine, let alone his other basic needs. He has become a second-class citizen. He has to carry his senior citizen card as if it were a beggar's bowl. Stripped of his self-respect, he watches the world passing him by. He eventually loses his moorings and feels adrift. As a PARP member, the retiree regains his sense of belonging.

Since the start of 1999, PARP's major activity has been to promote the welfare of retirees through better pensions and other benefits. PARP has been negotiating with the SSS to raise the average monthly pension. PARP also fiscalizes the investment activities of the SSS and GSIS. Having been denied access to its investment records, PARP has filed a complaint with the Ombudsman.

Pension and other retirement benefits are not only the concern of retirees. It is also the concern of SSS and GSIS members who are still actively employed who will eventually retire. The best time to fight for higher pensions is not when you are already retired, but when you are still actively employed.

From the very start, the national executive board saw that, to attain PARP's objectives, existing laws have to be amended and new laws enacted. But, asking friendly lawmakers in Congress to sponsor and push PARP's legislative agenda have not been effective at all.

The party-list system gives PARP an excellent opportunity of electing the maximum three representatives into the House. Then, the enactment of PARP's legislative agenda (I will write about it next week) can be vigorously pursued.

When you fill up your ballot next May, whether you are a retiree or about to retire or a long way from retirement, write in the slot for the part-list candidate: PARP.

(My email address: 06hydragen@vasia.com)

BOXLIGHT®
The Total Presentation Company
19332 Powder Hill Place N.E. Poulsbo, Washington 98370, USA
www.boxlight.com

- 1200 ANSI LUMENS for brilliant presentations with sharp details.
- Only 8.8 lbs/4.0 kg this light-weight projector travels easily.
- Features power zoom and power focus for ease of use while presenting in variable room conditions.
- The CP-13t's unique built-in PCMCIA storage slot means the show can go on in case of laptop failure.

BOXLIGHT CP-13t PROJECTOR
presentation solutions simplified

Check out the Boxlight LCD Projector!
Call for a free demo today

Exclusive Distributor:
COMPUTER DISCOUNT WAREHOUSE
Suite 305-309 MCS Tower Pasong Tamo Makati City
Tel. 8111676; 8111421-25; 8111669; 8153236 • Fax 8436847
E-mail: sales@cdw.com.ph • Website: www.cdw.com.ph

Finally ... the affordable ● com alternative

Eclipse

Prices start at just $1,900!

Introducing Eclipse, the workgroup servers with 64-bit processing power, all the advantages of UltraSPARC™ technology and prices starting at just $1,900! Until now, such a combination was only a dream.

Eclipse makes the dream real for you, and a nightmare for the competition. Model for model, you'll save anywhere from about 10, to as much as 23 percent with Eclipse.

How can we offer so much for so little? First, we harness proven technology with a genuine, original motherboard and SPARCengine ULTRA™ processor at the heart of every system. Second, we build Eclipse to match or exceed the competition but priced to match Philippine budgets. Finally, we make no sacrifice to quality or configuration. Every Eclipse ships with an on site, next business day, one year parts and labor warranty.

| | Eclipse 5t | Eclipse 10t | Eclipse 5r | Eclipse 10r | Eclipse 450r | Eclipse 450t |
|---|---|---|---|---|---|---|
| Processor | 300MHz | 440MHz | 300MHz | 440MHz | 400MHz (up to 4) | 400MHz (up to 4) |
| Installed/Max Memory | 256MB/1GB | 256MB/1GB | 256MB/1GB | 256MB/1GB | 1GB/2GB | 2GB/2GB |
| Hard Disk Capacity | 30GB | 18GB | 30GB | 18GB | 36GB | 36GB |
| Internal CD | 52x IDE | 40x SCSI | 52x IDE | 40x SCSI | 40x SCSI | 40x SCSI |
| PCI Slots | 3 | 6 | 2 | 6 | 6 | 6 |

We build these ● com systems based on original SPARCEngine™ motherboards and 64-bit processors

SOLARIS
DRIVEN SPARC
Linux

Internet Server
- Mail
- Web
- DNS
- Firewall
- Proxy

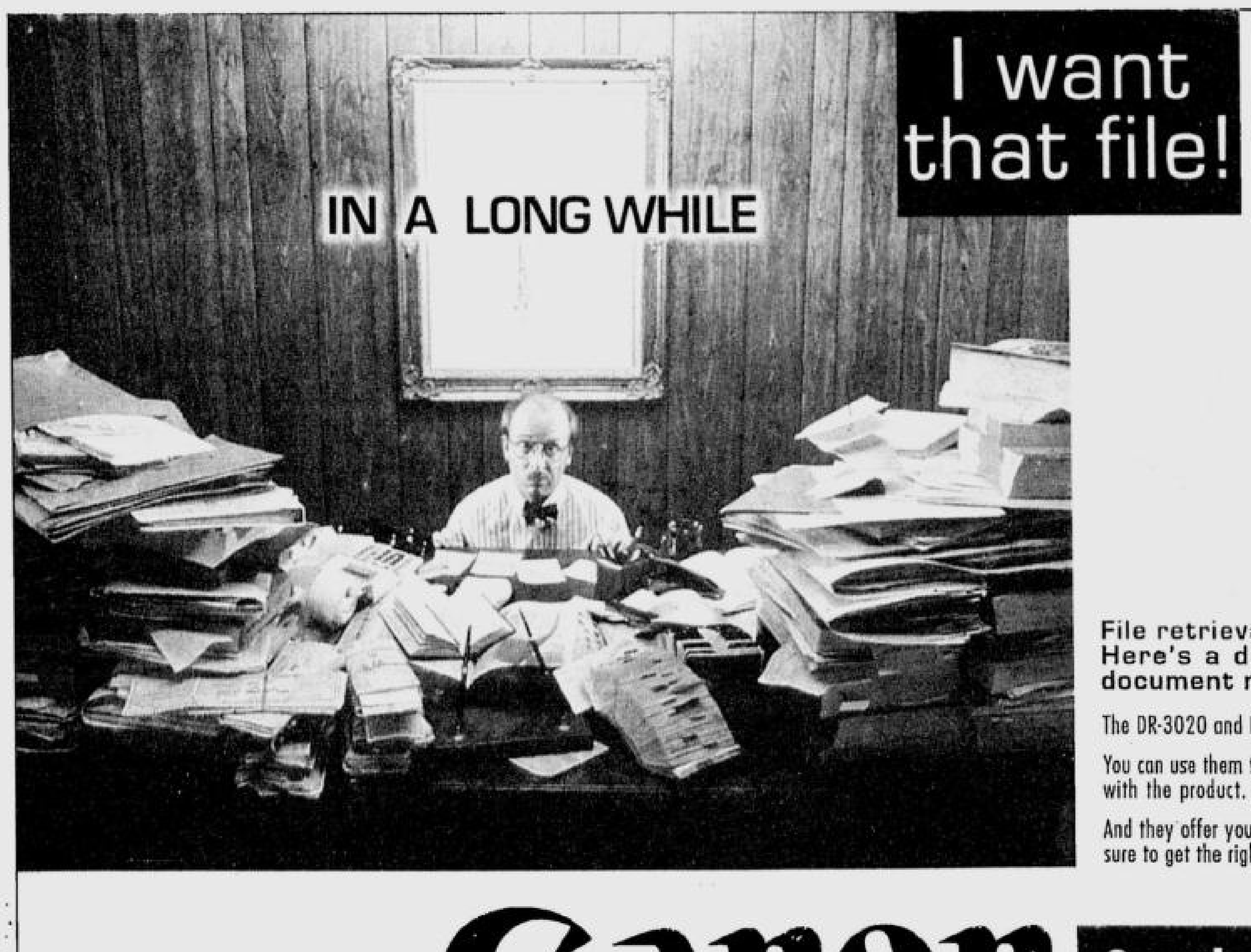
Database Server
- Oracle®
- Sybase®
- Informix®

Application Server
- Telco
- Banks (CASA, ATM, loans)
- Mobile Banking
- ERP
- Medical Imaging

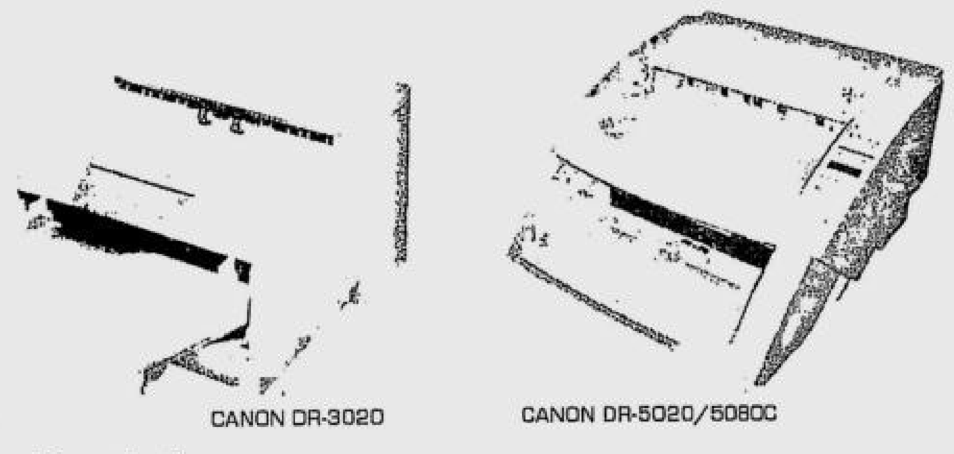
Eclipse is Solaris and Linux compatible and – unlike the competition – we're ready to deliver NOW! Call us now to learn more about all the awesome advantages you can expect from Eclipse ... the affordable ● com alternative.

Exclusively Distributed by:
Tel: 727-7224
Fax: 723-7951
Lattice NETWORKS
Dealer inquiries welcome

All logos and product names are trademarks or registered trademarks of their respective owners.



IN AN INSTANT



File retrieval hassles?
Here's a digital solution to your document management problems.

Canofile.
For WINDOWS.

The DR-3020 and DR-5020/5080C!

You can use them to scan documents for storage into your computer through the Canofile For Windows software, which comes with the product. The software can also help you index and organize your scanned files to make future retrieval easy.

And they offer you smart and efficient scanning! You can even scan in full color with the DR-5080C! With Canon, you'll be sure to get the right solution to your file storage and retrieval requirements.

Canon

Gets the job done on time, all the time.

Corporate Offices:

MAIN OFFICE: CANON MARKETING (PHILIPPINES), INC., Marvin Plaza Bldg., 2153 Don Chino Roces Avenue, Makati City Tel. No. 812-6047/ 812-6076 to 79, Fax No. 812-0067

WAREHOUSE & SERVICE CENTER: G&A Building 2303 Don Chino Roces Avenue Extension, Makati City Tel. No. (632) 813-2505/ (632) 812-6471 to 73, Fax No. (632) 813-1436 • BATAAN BRANCH: Tel. No. (047) 237-2151/ (047) 237-5733 • LA UNION BRANCH: TeleFax (072) 242-0440/ (072) 242-4587 • CEBU BRANCH: Tel. No. (032) 345-3680/ 3821 • LEGASPI BRANCH: Tel. No. (052) 480-6331/ (052) 214-3863 • DAVAO BRANCH: Tel. No. (082) 222-3392/ (082) 227-4820

DEALERS: BISMAC Tel. No. 882-3355 • SOLID BUSINESS MACHINES CENTER, INC. Tel. No. 242-1366/ 241-0422/ 241-4094 • SPAN ASIA CORPORATION Tel. No. 721-5963

Website: http://www.canon.com.ph E-mail: cmp_sales@canon.com.ph

YES! I want to know more about the Canon DR-3020 and DR-5020/5080C.

Name:____________________ Company Name:____________________
Address:____________________________________
Tel. :____________ Preferred Demo Schedule:________________

PLEASE FAX TO 812-0067

# Inflation seen slipping below 6%

By Doris C. Dumlao

INFLATION may slip below the government's initial estimate of 6 percent to 7 percent this year on account of falling interest rates, Economic Planning Secretary Dante Canlas has announced.

"We are targeting a 6- to 7-percent range for inflation, but we may over-perform having seen what is happening. It might average below 6 percent," Canlas said in an interview.

Canlas said inflation should remain high this quarter, as the country had yet to break out of the economic fallout of the "Juetengate" political crisis.

However, he said, the country should gain from a sharp fall in interest rates following a peaceful transition in political leadership.

The Macapagal administration is aiming to keep interest rates at an average 11 percent this year.

President Macapagal-Arroyo has placed as one of her priorities a low interest rate regime.

Treasury bill yields have been falling in the last four months, helped in part by a series of rate cuts the central bank implemented between December to February. These cuts lowered key lending rates by a total of four percentage points, undoing a four-point increase in October.

The 182-day treasury bill yield last Monday fell to 11.913 percent from 12.174 percent the previous week. The 364-day bill yield fell to 12.632 percent from 12.694 percent.

A continued drop in treasury bill yields could help stimulate the Philippines economy, one of Southeast Asia's slowest-growing last year. Consumer and investor confidence were dampened by lack of confidence in former President Joseph Estrada, who was ousted last month by a popular civilian uprising because of his alleged corruption.

Inflation shot up to a 22-month high of 6.9 percent last month from 6.6 percent in December as the country reeled from political uncertainties created by Estrada's alleged involvement with illegal gambling syndicates.

# Gov't tells IMF budget deficit to fall to ₱80B

By Clarissa S. Batino

THE MACAPAGAL administration is hoping to cut its budget deficit to around P80 billion with a new set of tax measures and privatization schemes it plans to implement this year.

In meetings held with officials of the International Monetary Fund last week, the government's economic managers said it had raised targets set for the state's revenue-collecting agencies.

The Bureau of Internal Revenue is seen collecting an additional P20 billion to P35 billion this year while the Bureau of Customs should net P20 billion more.

Proceeds from privatization of big-ticket state assets—earlier pegged at P7 billion to P10 billion—should come in at P20 billion by yearend.

The IMF expects the Philippine government's budget deficit to hit anywhere between P88.4 billion, or 2.3 percent of gross domestic product, and P177 billion, or 4.3 percent of GDP.

The Macapagal administration has set an initial target of P145 billion.

Among the measures that the BIR is set to implement to boost its tax-take are the full operation of its large taxpayers' unit; computerization of its procedures and data base; strengthening of its audit system; electronic metering of documentary stamp taxes; compromise deals involving some P120 billion in delinquent accounts; and, improved collection of excise taxes.

The customs bureau, for its part, is seen improving third-party information on one-shop tax credits and police agencies, and monitoring trading warehouses more closely.

The government is also hoping to net more from the privatization of its assets in Manila Electric Co., Philippine National Construction Co., Philippine National Bank and two broadcasting networks. Proceeds from the sale of these assets should come in at around P20 billion.

Finance Secretary Alberto Romulo has ruled out imposing new taxes to improve the government's fiscal position.

# BayanTel, PLDT to sign link-up deal

By Anthony O. Alcantara

BAYAN Telecommunications Inc. and Philippine Long Distance Telephone Co. are set to sign an agreement to link up their networks.

BayanTel, a unit of the Lopez group of companies, and PLDT, the country's biggest telecommunications firm, have "mutually agreed in principle" to sign an interconnection agreement, Elizabeth Locsin, vice president of the Integrated Broadband Services, a sister firm of BayanTel, said in an interview.

"It is now being arranged with the NTC (National Telecommunications Commission). We want to give it importance," Locsin said.

"There will be a proactive approach to provisioning (of interconnect facilities). We have used linear and exponential formulas to compute for traffic between our networks to come up with the same figures," Locsin said.

Locsin said BayanTel and PLDT had agreed to provide each other interconnection facilities known as "E1 trunks" on a quarterly basis.

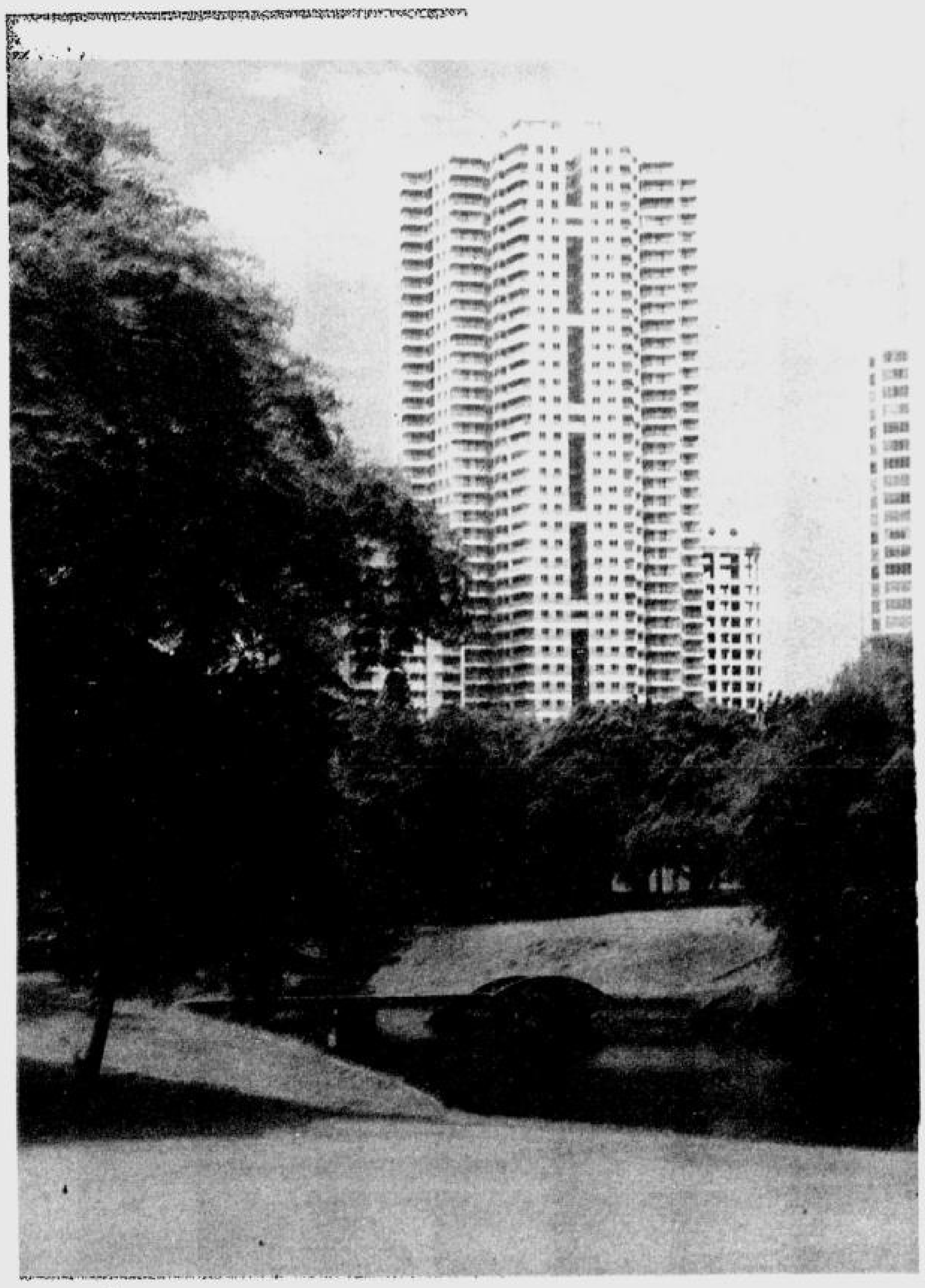
An E1 trunk is a piece of equipment that allows 30 simultaneous calls between two fixed-line networks. By using special technology, this capacity can be more than doubled.

The NTC said last month it would use the fault reporting system of BayanTel and PLDT to speed up interconnection among telephone firms.

This system should help phone firms deal with the technical aspects of interconnection in a speedy manner by not involving higher management in simple technical problems, the commission said.

TAKE A FRONT SEAT
TO THE
BEST VIEWS IN TOWN

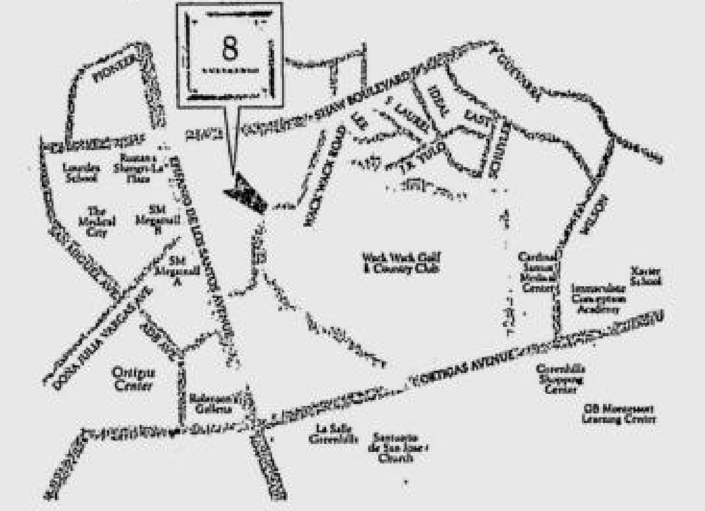
8
WACK WACK ROAD



Your home at 8 Wack Wack Road gives you views that are simply breathtaking. Every three-bedroom unit looks out to the glorious green of Wack Wack while the two-bedroom homes offer panoramic views of the Makati skyline. All units are spacious with cozy bedrooms, a modern

kitchen and a living room bathed in natural light. In this nature-blessed setting is a floating tropical oasis above the city. With a curving pool where you can take a balmy dip under stately palm trees and blue skies. Or refresh yourself in a shaded in-water lounge as you watch the waters cascade towards the horizon. There's a squash court, gym, steam room and children's playground at the podium deck. And minutes away are the business and leisure centers of Ortigas and Makati.

Spectacular views. Resort-like amenities. Luxurious comforts. All these combine to make 8 Wack Wack Road the best place to live in town.



LAST FEW UNITS
MOVE IN NOW WITH AN
EASY DOWN PAYMENT
AND AN INTEREST-FREE
MONTHLY AMORTIZATION.

MEGAWORLD CORPORATION
2/F The World Centre, 330 Sen. Gil Puyat Avenue, Makati City
Tels. (632) 867-8868 • 867-8888 Fax: (632) 867-8028
E-mail: sales@megaworld.com.ph Web Site: www.megaworldcorp.com

License to Sell No. 98-03-3252

Ano?! Wala ka pang Direct Link?
Find out what Direct Link's all about!
Log on to www.dirlink.net
Call 88-725-88 or Toll Free 1800-1888-LINK(5465) anywhere from the Philippines

GET YOUR FREE NO-OBLIGATION QUOTE TODAY!
Also get a chance to win a FREE trip for two to SINGAPORE!
Hear about CONVENIENT, AFFORDABLE and RELIABLE car insurance and as much as 50% savings on your premiums. Plus FREE 24-hour roadside and accident assistance, with 24-hour towing and ambulance services from Direct Link's partnership with the Philippine Motor Association!

A joint venture of UCPB Group & Crowe Insurance Group of London
direct link
CAR INSURANCE

Short term training is just our thing
PCs for rent.
From 1–100 units available.
RENTech
Your One-Stop I.T. Rental Shop
Tel: 723-0601/727-7222 • FAX: 723-7951

**BUSINESS** *Monday*

**MARGIE QUIMPO-ESPINO,** Business Features Editor

# Gov't admits failure, turns to private sector

By GIL C. CABACUNGAN JR.

NEARLY a decade after American forces left the country, the Subic Bay Metropolitan Authority is changing gears in its development of the former American naval base into an industrial and tourism hub.

Over the next five years, SBMA chair Felicito Payumo sees the SBMA's role as limited to an overseer with the private sector taking over the cudgels of developing and marketing the freeport as well as building and running its infrastructure facilities.

Payumo says the SBMA is still finalizing plans on the privatization of Subic's facilities particularly on legal aspects. These include the clarification of the Committee on Privatization's role in the sale or lease of Subic assets or facilities to the private sector.

While SBMA reckons that it should be the sole disposition entity responsible for developing and approving private transactions for assets with the freeport, the Committee on Privatization has issued a contradictory executive order that mandates COP approval for SBMA asset disposition.

SBMA institutional strengthening project manager and resident advisor Vincent J. Ruddy says SBMA is changing its strategy in promoting Subic to potential investors.

GOV'T/ C2

THE ETPI head wakes up at 4:30 a.m. and is in the office by 7 a.m. (at the latest).

# COO sets meetings before 9 a.m. and after 4 p.m.

By ANTHONY O. ALCANTARA

**MANAGEMENT STYLES**

ANGELO C. Molato, chief operating officer of Eastern Telecommunications Philippines Inc., wakes up at 4:30 a.m. everyday, is very neat and organized, has a waist line most his age would envy and is a stickler for punctuality and discipline.

The Philippine Military Academy has definitely left its mark on the 50-year-old executive. In a way, you can say he has adopted a "PMA management style."

"I guess it's a matter of training. We were not trained to sleep long. On my first year (at the academy) I usually woke up at 3 in the morning. That's because I had to do a lot of cleaning and putting things in order so that by 6 o'clock I'm already prepared," he says.

In the PMA, everything has its place—toothbrush, toothpaste, face towel, shoes, everything. You get demerits for misplacing things and you only have so many demerits every month.

"I think at that time (1967-1971) it was 30 demerits. Having unshined shoes is already four. Misplacing things is two, as when you place a fork on the right side instead of the left. Now you just have 30 days. So it's training. You have to be organized, the reason being that if you are in such a career, it gives you just flick of a finger to think on a situation which can cause you either life or death," he says.

Punctuality for him is sacrosanct. He says coming to the office at 8 a.m. is a basic requirement that deserves everyone's devotion.

Molato himself comes to the office at 7 a.m. at the latest. That's because he drives from Imus, Cavite, to the office and doesn't want to be stuck in traffic.

"If you come in at 8:01 you're late. And if you're a manager and you come at 8:01 your people will think that it's okay to be late. So you should be on time," he says.

"I practice leadership by example. In other companies, when you're rank and file you should be in at 8 o'clock. If you're a manager there's a little leeway. But for me, I think the higher you go up the corporate ladder, the more responsibilities are given to you and the more you should pay attention to the basic requirements of your career and your responsibilities. How can you assume a bigger role if you can't even come to the office at 8 o'clock? So it's not a compromise."

Because of that, his subordinates do come in on time, not out of fear of punishment, but more of a belief that their leader is right.

Molato has unflinchingly held on to his belief in the "basic" requirements ever since he graduated from the PMA and took his MBA at the De La Salle University and his masters in computer science at the Naval Postgraduate School in Monterey, California.

He has applied the same principles in his previous jobs in EasyCall Communications Philippines Inc. and Globe Telecom before joining ETPI in 1998.

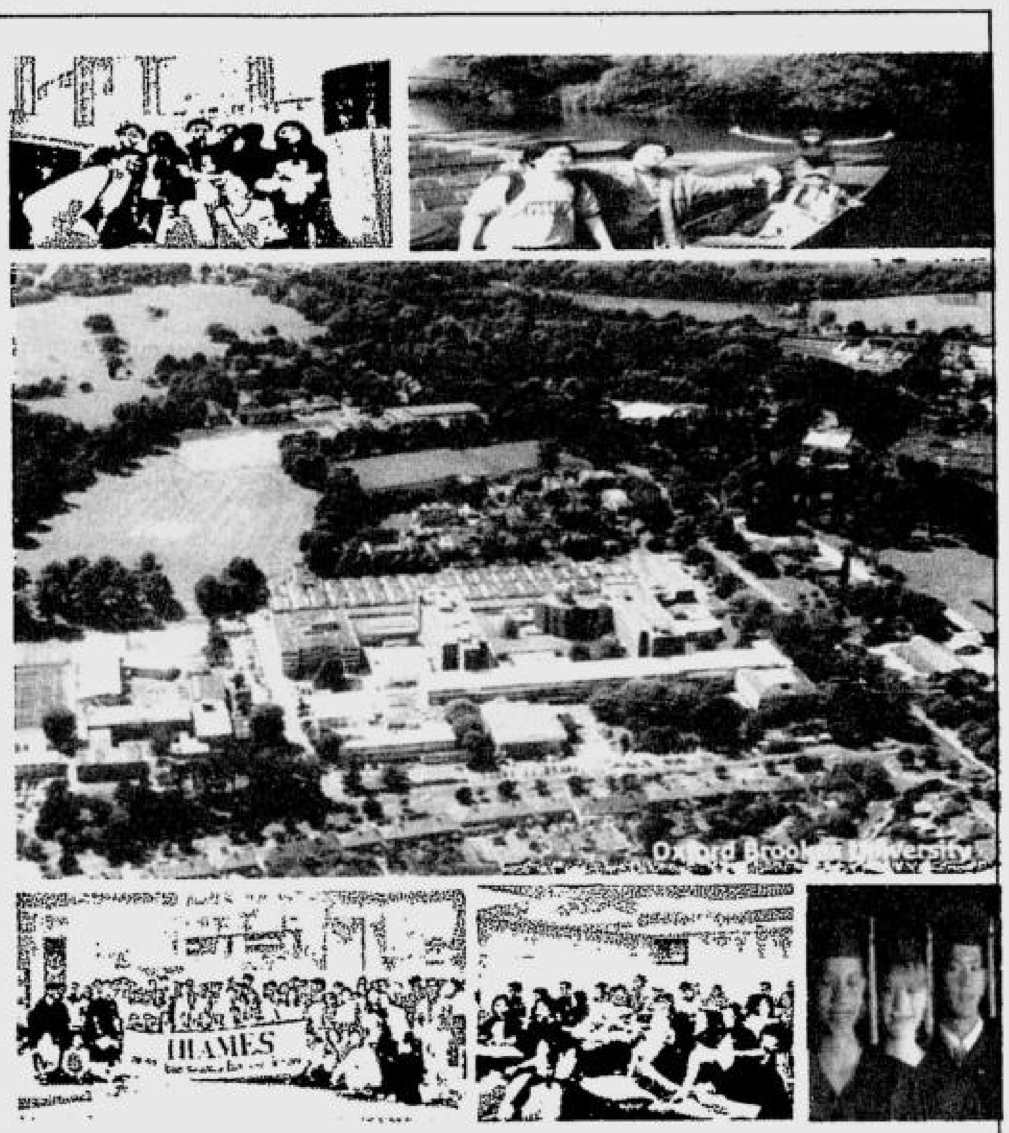
Another thing he believes in is that when you go up the corporate ladder, you do less technical work. For example, the head of sales should do less selling and more managing.

Sometimes, it could lead to morale problems, he says.

"In that case your people will view you as a competitor because the endgame is always a question. So you let your people close it. They might say, 'Why don't you do all of it yourself?'" says Molato.

The executive likewise has a different idea in promotions. Normally people who are good at what they do are promoted to managing positions.

COO/ C2



THE WORLD @ THAMES

The 21st century global workplace has more than enough workers. What it needs are **leaders.**

Our most progressive Asian neighbors have long recognized that their next generation of leaders must study abroad in order to have a global outlook in keeping pace with the rest of the world.

There's no reason why Filipinos should be left behind.

That's why Thames International Business School was brought to the country by a group of progressive individuals with the mission of providing the future Filipinos leaders quality foreign degrees together with global expertise.

This mission can be achieved through the unique credit transfer system of Thames. As an international college, Thames students conduct the first two years of their foreign bachelor's degree in the Philippines before completing the final two years in any of its 15 affiliate universities in the United Kingdom, Australia, Canada, New Zealand or the US. With this unique system, Thames International makes a foreign degree accessible to more Filipinos because the costs of studying abroad are now cut in half.

Now you can picture your children graduating with a Bachelors degree from prestigious schools like Oxford Brookes University (U.K.), University of Wales (U.K) or Curtin University of Technology (Australia). What was once only for the elite is now accessible to more.

Moreover, Thames International provides effective and complete training during the first two years in the Philippines by affording the students time to acquire the skills and qualifications needed to succeed in the global arena. The subsequent two years abroad sharpen the students' capabilities for them to flourish in a globally competitive environment. The Thames experience prepares our future generation in becoming world-class leaders of the future - that's the Thames advantage.

It's a big world out there. Explore it. Conquer it. Begin at home.

THAMES INTERNATIONAL BUSINESS SCHOOL
Level 3 SBC Building 228 Ortigas Avenue, Greenhills, San Juan, Metro Manila
Tel. Nos. 723-2207 or 723-2208 Email: inquire@thamesintl.com

The Maybank Premier Account
Checking account convenience for as high as 8% interest p.a.!
Free insurance of up to P500,000!
MEGALINK Member PDIC. Deposits insured up to P100,000

Maybank
Best Domestic Bank in Malaysia
Euromoney Awards for Excellence 2000.

Visit any of Maybank's over 50 branches nationwide or call 521-7451.

# COO sets meetings . . .

(From page C1)

"I think you should promote people based on their potential rather than their technical skill. That is what I'm trying to do at Eastern: Identify the people who would rise up the ladder and contribute toward the company's objectives."

"So we are moving away from that basic principle that if you want a sales manager you get the best salesman and promote him. You should look instead at the totality of the person especially his potential to lead people," he says.

Even though it's hard to see, the solution is for present managers to get involved with the day-to-day operations of their subordinates so that when the time comes for promotion, they know exactly whom to promote.

Because of his zeal for being organized, Molato believes that each person should know what is expected of him.

There should be owners for each part of the process in running a business. It's like running a big family. You have to make sure that your people are inspired that they know what they're fighting for. The key here is information—the whys, the hows, the whens. You should emphasize to them what their contribution is and that if they do not deliver it stops the process. They should know that down the line."

The danger of hiding around other people becomes likely in most big organizations with hundreds of employees.

"If you let that happen, that is where the morale problem will come in. People will think others are paid more but doing less work," he says. "You should define the objective and stir everybody toward that objective and in the process making them happy and making sure that they do what they're supposed to do."

**MOLATO:** People should be promoted based on potential not on technical skill.

At the start of the year, Molato gave out a new memo: all meetings will be done before 9 a.m. and after 4 p.m.

So far employees seem to like the idea. They get to do more of the work that they should be doing and meetings have become more productive and well-organized.

True to form, Molato says he plans to keep on coming up with innovative ways to inspire discipline, organization, efficiency and self-esteem to create a company that can be nothing short of being one of the best.

# Gov't admits . . .

(From page C1)

"Previously, the SBMA would go on a roadshow and present the entire zone as a potential investment site. This has little impact on investors who want more specific project proposals. This time, SBMA will divide the freeport into several land uses and package them before offering them to investors. This way, we can get the best possible investor to develop a specific part of Subic," Ruddy explains.

Ruddy says that part of the privatization process is the demarcation of property lines within the zone to facilitate the disposition. "There is no need for titles when Subic was still owned by the Americans," Ruddy says.

Payumo says the SBMA wants to clarify the agency's role as the sole regulatory authority in the freeport; its authority to grant incentives and the share local government units from tax proceeds in the zone.

SBMA is drafting a proposed bill in Congress containing these amendments and it is hoping to enact these reforms by 2004. "We believe that the best way to maintain the freeport's competitiveness is for SBMA to evolve into a regulator with the job of developing the zone in the private sector's hands."

Previous plans centered largely on the conversion of facilities left behind by the US Navy from military to commercial uses—existing houses, buildings and land were offered to a variety of local and foreign investors who did little in changing how they were used in the past.

Ruddy says: "The stock of US Navy-constructed buildings is largely gone or have been leased out to private investors. With large new projects in the pipeline (e.g. port container terminal and expressway from Clark), limitations on developable space has become an issue which requires a re-examination of land use and consideration of new alternatives."

Under its privatization plan, SBMA plans to establish a separate privatization and commercialization office to bid out power distribution; sell its share in the container terminal project and unload its share in Subic Water.

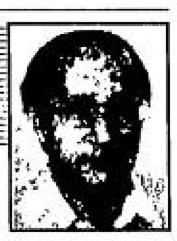
SBMA also plans to liquidate its shareholdings in joint venture industrial parks within the zone and tap private companies for investment and tourism promotion, outsource maintenance and security services; and tapping private companies for its administrative operations.

Under it strategic plan for 2001 to 2005, SBMA plans to develop the freeport's harbor and seaport facilities into world-class transshipment and cargo handling facility linked to inland container depot and economic zones in Luzon.

It also wants to expand beyond its physical boundaries to include Morong, Hermosa, Castillejos, San Marcelino, Subic, San Antonio, Dinalupihan and Olongapo; develop tourism-related facilities to attract local and international tourists; and develop the freeport as the region's Silicon Valley.

# The socioeconomic implications of the aging population

**MAPping THE FUTURE**



*Reynaldo A. de Dios*

THE RAPID aging of the world's population is a reality. According to the United Nations and other authoritative international agencies, only 7 percent of Asia's population in 1990 was over 60 years, but projections indicate that this proportion will more than double to 16 percent by 2030.

In addition, a study by a social security specialist with the International Labor Organization shows that 58 percent of the world's projected 1.2 billion population aged over 60 would be in Asia by 2025. The 80-year-olds are expected to account for 11 percent of the estimated population with women far outnumbering the men.

Focusing on the Philippines, its population as of May 1, 2000 stands at approximately 75.33 million. This figure is higher by 6.71 million from the population in 1995. The annual population growth rate from 1995 to 2000 is 2.02 percent which is lower by 0.30 percentage point from the 1995 figure of 2.32 percent and lower by 0.33 percentage point from the 1990 figure of 2.35 percent.

In its projections using a medium assumption basis, the National Statistics Office reported that by the year 2005, the Philippine population would reach 84.214 million of which 42.393 million would be males and 41.821 million would be females.

Of this population, the 65-year-olds and above represent 4.3986 percent for both males and females with the latter as the majority. This trend supports the decline in the fertility rate as the 1998 National Demographic and Health Survey jointly undertaken by the National Statistics Office and the Department of Health showed a declining fertility rate from 6 in 1970 to 3.7 in 1997.

In the past five years, total fertility rate went down by 10 percent from 4.1 for the period 1990 to 1991 to 3.7 for the period 1995 to 1997. The average life expectancy of today's Filipino was increased to 67.73 years for males and 70.38 years for females compared to 61 to 63 years old two decades ago.

People are now living longer because of improved living conditions and medical facilities while the rate of fertility is decreasing due to increasing labor participation of women, better education and the use of contraceptives.

These two factors continue to affect the demographics as the number of elderly persons as a percentage of the whole population is rising steadily. All of these developments have serious socioeconomic consequences.

A growing number of the elderly would also require specialized medical care and that certainly increases healthcare costs. There are almost four million Filipinos who are senior citizens and yet there are less than 20 geriatricians or specialists in care for the elderly in the Philippines.

As a matter of fact, there are reportedly only two private institutions in the country that specialize in elderly care. The question now arises as to what system of finance can be introduced to cope with this dilemma.

The Philippine Health Insurance Corp., which took over the responsibility of administering the former Medicare program for government and private sector employees from the GSIS and the SSS a few years ago, provides limited benefits to retirees and pensioners but they must have paid at least 120 monthly contributions and have reached the age of 60 upon retirement to qualify.

The aging population and the increasing number of pensioners will have a direct impact on the Social Security System (SSS). From official data, the old-age premium of the SSS increased 93 percent from 185,627 in December 1990 to 358,826 by December 2000.

On the other hand, active members rose by only 80 percent from 12.5 million to 22.6 million in the same period. But what was most significant is that the disbursement of annual pension benefits to old-age pensioners escalated to almost eight times from P1.884 billion to P14.682 billion which does impact on the resources of the SSS.

And how about the elderly of the informal sector or the underground economy? They would have to depend on their own savings and resources or assistance from their extended families which in this era of expanding urbanization cannot be assured entirely given the changing values of the times.

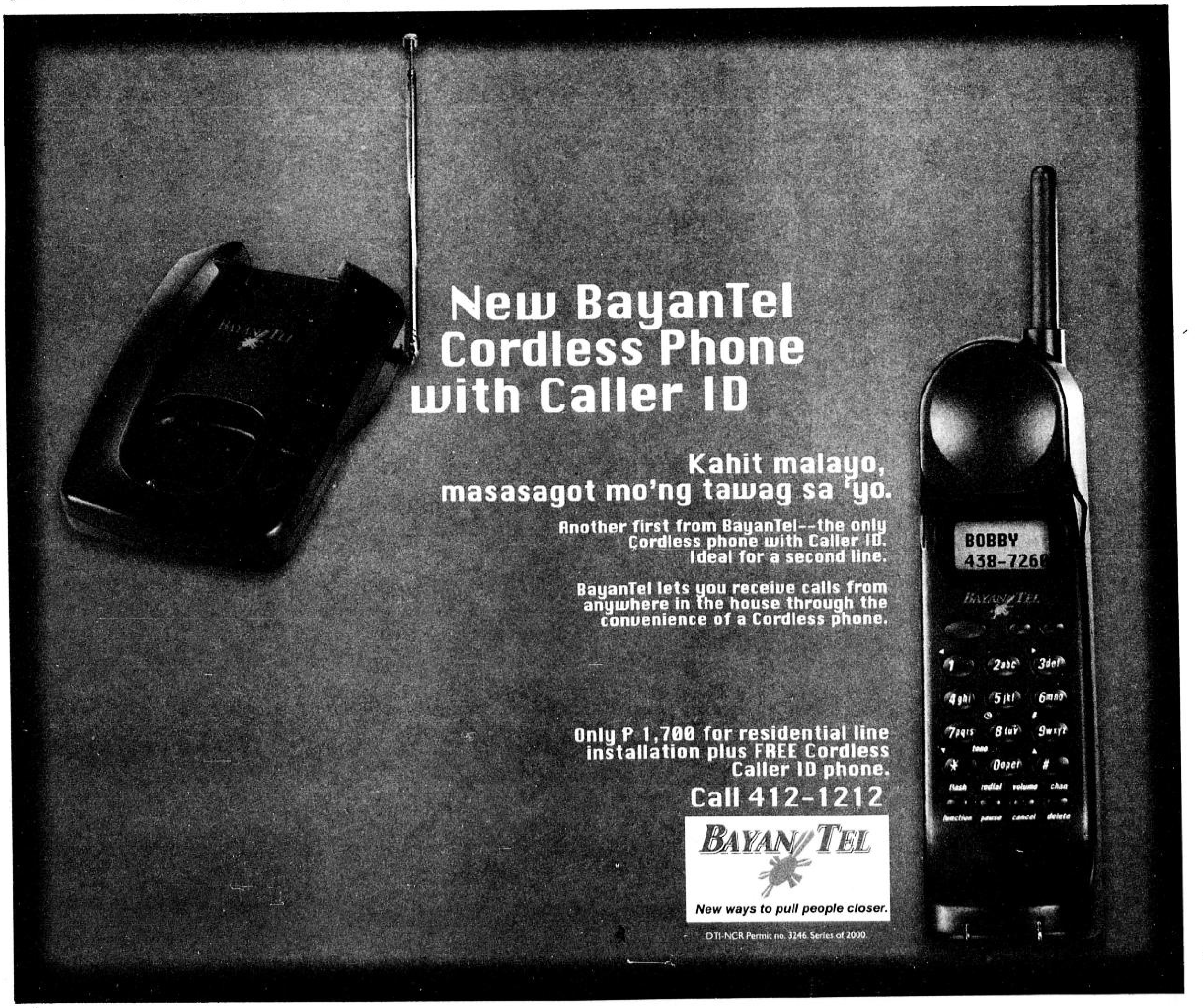
There is therefore a need to institute meaningful changes in the current public pension systems as the growing number of pensioners and the reducing proportion of paying members will undoubtedly put a heavy strain on available resources.

It is reassuring to note that the new SSS management have recognized the need to introduced reforms to benefit its members and have considered a proposed shift from a program of "defined benefit" which pays benefits established by a fixed formula to one of "defined contribution" which pays a benefit determined by the amount that has been contributed to an employee's account together with the investment returns earned on the account.

However, this will necessitate the development of capital markets that will have the capacity to manage effectively assets for retirement income purposes, and the institution of a strong corporate governance that will require transparent accounting procedures, submittal of regular financial reports for review and analysis by competent regulatory bodies which will have in place clear and enforceable rules governing the rights of share and bondholders.

Finally, one of the financial market reforms critical to pension systems is for the government to encourage a partnership with the private sector by promoting the growth of the life insurance industry through tax incentives. It is on record that a big percentage of the insurance industry's capital and premium collections are channeled to long term investments mainly in government securities and bonds used for national economic development.

*(This article reflects the personal opinion of the author who is a member of the Management Association of the Philippines and president of R.A. de Dios and Co. Inc. The MAP secretariat and the author may be reached via mapsec@globe.com.ph)*


New BayanTel Cordless Phone with Caller ID
Kahit malayo, masasagot mo'ng tawag sa 'yo.
Another first from BayanTel--the only Cordless phone with Caller ID. Ideal for a second line.
BayanTel lets you receive calls from anywhere in the house through the convenience of a Cordless phone.
Only P 1,700 for residential line installation plus FREE Cordless Caller ID phone.
Call 412-1212
BAYAN TEL
New ways to pull people closer.
DTI-NCR Permit no. 3246, Series of 2000.

# Can we put up a fight against globalization?

**By Dennis M. Arroyo**

DO WE protect the economy, or open it up to globalization?

This is the protectionist argument. Some years ago, Jose C. Concepcion, former secretary of trade and industry, used a sports metaphor:

"If put in a boxing ring, the country having the highest GNP per capita should play against one with its own size, like Mike Tyson against world heavyweight champion Evander Holyfield. A country with less GNP per capita should play against another its own size, again like a flyweight boxer sparring with Philippine flyweight medalist Mansueto Velasco. Otherwise, the confrontation will be inequitable."

On the other hand, protectionism results in mediocrity.

During the Ramos administration, Trade Undersecretary Ernesto Ordoñez explained: "Filipino entrepreneurs here have no competition. They give Filipinos lousy products at high prices and consumers can do nothing about it and these guys are happy. But the problem is we get poorer and poorer while the other countries who opened up to foreign competition become more efficient because they can export world class products."

But debating globalization is funny in a way. After all, globalization is already here. And the trend toward more globalization is very difficult to halt—can you stop the spread of e-mail?

Civilization keeps evolving into higher levels of integration. First there was the village economy and government. Then came the city states. Then followed the nation states. The next step is the globalized economy.

Immense market forces are already knocking out entire nations. They are the tidal wave of the present.

The urgent issue is how to protect Philippine industries in the climate of globalization.

### Protection

How then do we protect Philippine firms amid the forces of globalization?

Here are some ways to protect local industries from cheaper imports.

SUBSIDIES. The government gives subsidies to local manufacturers. This often comes in the form of tax deductions. Unfortunately, the subsidies cost the government money. Public schoolteachers will remain underpaid to support big business. Is that socially just?

CAN/ C4

# Originator of instant noodle faces global challenges in new century

IKEDA, Japan—A shabby wooden shack takes centerstage at the Instant Noodle Museum, where lopsided bags of flour, a giant wok and mounds of noodles on a makeshift counter tell a tale of anguish, dedication and ultimate victory.

It's the recreation of the very spot where the instant noodle was invented 43 years ago in this central Japanese town, the fruit of feverish experimentation by a man driven by memory of devastation after World War II—hungry people huddling around bowls of steaming noodles at a black market.

The man was Momofuku Ando, the "noodle king" and founder of Nissin Food Products Co. And what began as his backyard operation is now a global giant producing more than four billion packs and cups of instant noodles a year, controlling 40 percent of the Japanese market and 10 percent of the world market.

Nissin, which means "purity by the day," now runs 25 plants in eight nations using shrimp from India and cabbage from China, harboring ambitions to expand in the giant Chinese market and still relatively unexplored areas like Russia, Africa and the Middle East.

Many Japanese believe the instant noodle is one of the top inventions of the 20th century, ranking with the Sony Walkman, Toyota cars and Nintendo video games as the nation's offerings to the world.

But Nissin faces new global challenges in the new century, battling tough competition both at home and the United States in an increasingly cluttered sector. Nissin has successfully adapted its product to the peculiarities of foreign markets over the years—offering shorter noodles that are better to slurp with forks than chopsticks. But a tangle of noodle rivals is depressing profits and forcing serious cost-cutting.

The growing global fight doesn't seem to phase Ando, still sprightly at 90 despite failing eyesight. Ando is company chairman, having relinquished the presidency to his son.

"Maybe I came up with the original Japanese fast food," he said in a recent interview at the museum in Ikeda, 400 kilometers west of Tokyo, where Nissin's Chicken Ramen was born in 1958. "Instants, like instant coffee, have become a part of everyday life."

Ando is a folk hero here, Japan's Colonel Sanders of sorts, credited with changing the eating habits of a nation at time when more and more people were turning to household appliances and other modern-day conveniences.

Above all, Nissin is proud that the Cup Noodle—which Ando invented in 1971—sits on American supermarket shelves next to Campbell Soup, not cloistered away in the ethnic food section.

In fact, Americans helped invent the Cup Noodle. While trying to sell his instant noodles in the United States, Ando saw how supermarket buyers broke Nissin noodles into pieces and put them in paper cups to eat. He chanced upon the idea for the foil-coated lid from a cup of macadamia nuts served on his flight back. The tiny cup of nuts that inspired Ando still sits in a plastic case at the Instant Noodle Museum.

But even Ando doubts more breakthrough inventions are coming in the years ahead comparable to the Chicken Ramen, the original instant noodle prepared simply by pouring hot water, or the Cup Noodle, packaged in a disposable cup.

Recent products are variations of the same. In Japan, the competition has grown so frenzied several hundred new instant noodle products hit stores every year, including flavors such as cheese-curry, spicy-hot and green tea.

The pricing war is the biggest problem across the Pacific. US consumers tend to be less picky about taste and demand bargains at about eight or 10 packs, or servings, for a dollar. Instant noodles sell for 50 cents to 75 cents a pack in Japan, where costs tend to be higher for almost anything.

Finding cheap raw materials and streamlining production is the priority in the United States. Nissin has finally stopped losing money there after years of getting beaten by rival Toyo Suisan Kaisha, maker of the Maruchan instant noodle that has wrested top US market share. Discount outlets have boosted sales, said Tsuneaki Tanaka, president of Nissin's US operations, based in Gardena, California.

Back at home, Nissin is riding out the competition with marketing centered around its established brand. Recent TV ads played up the food-of-the-century theme using trick photography to show a popular Japanese actor eating Cup Noodles with Mikhail Gorbachev and John Lennon.

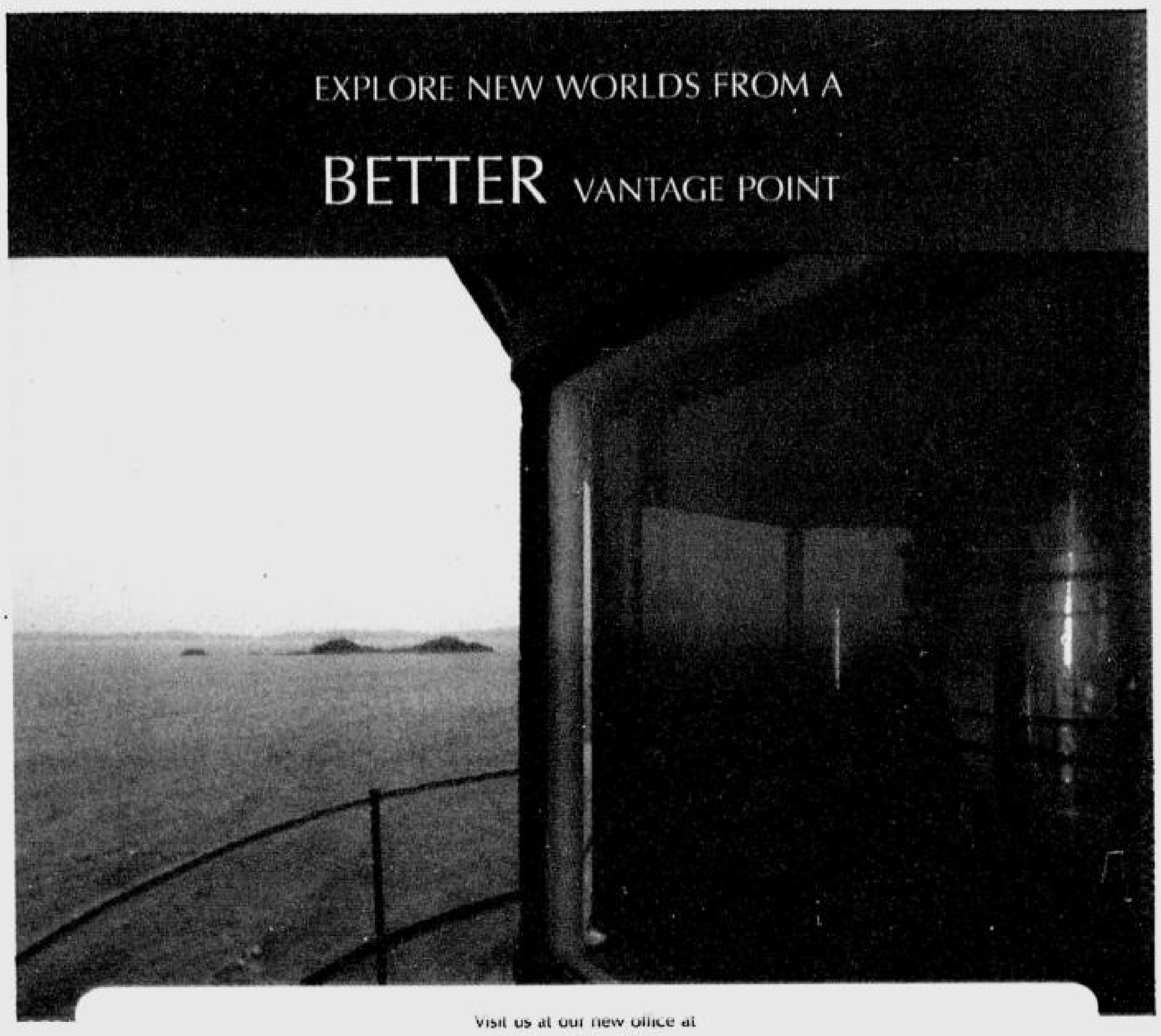
Nissin's billboard in Times Square in New York—a giant Cup Noodle that wafts steam—has helped make millions of Americans familiar with the idea of a "meal in a cup."

For the fiscal year ending in March, Nissin expects profits to drop 10 percent, to the equivalent of $118 million, largely due to workers' pension payments. But sales are edging up to $2.6 billion.

"With the market so saturated, Nissin can't be the only big winner," said Yoko Fujii, analyst at Jardine Fleming in Tokyo.

The history of the instant noodle, from its

ORIGINATOR/ C12



Visit us at our new office at
29th Floor Philamlife Tower
8767 Paseo de Roxas, 1226 Makati City
Phone: [63] (2) 845 2728
Fax: [63] (2) 845 2806

JOAQUIN CUNANAN & CO.
A member firm
PRICEWATERHOUSECOOPERS
www.pwcglobal.com

©2001 PricewaterhouseCoopers. PricewaterhouseCoopers refers to the Philippine firm of Joaquin Cunanan & Co. and other members of the worldwide PricewaterhouseCoopers organization.

## MOVEMENTS

# McCann announces promotions

MCCANN Erickson Philippines' president and COO, Patricia Arches, announced recently a number of key promotions within the senior management ranks of the agency, the acknowledged advertising industry leader as the country's largest ad agency in terms of billings size for the last 14 consecutive years.

Melecio "Micky" Domingo takes over the leadership of McCann Erickson's highly respected creative team with his promotion to the position of vice president and executive creative director effective this year. This achievement was later capped with Domingo's election as president of the prestigious Creative Guild of the Philippines, which is composed of the creative directors of all member agencies of the 4As (Association of Accredited Advertising Agencies ).

Domingo spent most of his advertising career at McCann Erickson, after completing his AB Psychology and BS Marketing degrees at De La Salle University. Joining McCann as a senior copywriter for the Coca-Cola account in 1987, he moved up quickly to creative director handling a variety of clients, including Unilever, BPI, Globe Telecoms, Levi's, URC, GM, Isuzu, Unilab, among others. Domingo received several citations for his outstanding performance as a creative talent and manager, including his nomination to McCann's Honor Roll in 1993, his selection as the Most Valuable Professional (MVP) in 1995 and his participation in the McCann Worldwide Leadership Development Program conducted in Princeton University, New Jersey, in 1997. Domingo also served as chairman of the Agency's Mancom for two consecutive terms and was part of the management team that spearheaded the establishment of Harrison Communications, a wholly owned subsidiary of McCann Erickson .

McCann's new creative leadership will be a tandem team with Christina "Teeny" Gozum also assuming the position of assistant vice president and deputy executive creative director. Gozum started her career at McCann in 1988 as a copywriter for Coke after earning her Bachelor of Arts degree at the University of the Philippines where she majored in English. She has built up an impressive portfolio of award-winning work including the popular Sprite Magpakatotoo Ka campaign, and also oversees the McCann creative team handling Jollibee. She has received management recognition for her outstanding performance, receiving Leadership Award in 1998 and being named Most Valuable Professional (MVP) the following year. She was also sent on a three-month training stint with the creative department of the McCann office in Sydney, Australia.

Also promoted to McCann Erickson's senior management ranks is Evaristo "Toti" Soliongco who is now assistant vice president for account service in recognition of his valuable contributions as business unit director responsible for the San Miguel business portfolio, which includes flagship San Miguel Pale Pilsen and Light Beer, as well as Monterey and Philippine Dairy Products (Magnolia cheese) brands. His leadership of the agency team on San Miguel earned Soliongco the 1999 Leadership Award and won the Financial Achievement Award for his team last year. Soliongco has had extensive advertising agency experience, handling major clients like Nestlé and Caltex, aside from San Miguel, during his 12 years at McCann Erickson. He also had previous working stints as vice president and COO of Electromedia (a leading production house) and at Ace/Saatchi (where he handled P&G), Basic/FCB (where he worked on Colgate) and AMA/DDBNeedham, where he started as a PR assistant and writer.

For your child -
The highest level of academic pursuits. The heart to face life's bigger challenges.

REEDLEY
INTERNATIONAL SCHOOL

The first and only to integrate the best of Singaporean, American and Filipino elementary and high school curricula

Air-conditioned classrooms each composed of just 20 to 25 students. For better interaction with teachers.

The best coed primary and high school education. Prepares for your child's future - here or abroad.

More time for your child to learn the equally important "life skills": develop their leadership, social and communication skills.

Grade 1 - 4 ( Lower School)
Grade 5 - 8 ( Middle School)
Grade 9 - 12 ( Upper School)
Optional Chinese ( Mandarin)
Conversation Classes

We create a nurturing and values-laden learning environment

We provide him the training and discipline to become an achiever

We help you raise him, to become the best he could ever be

Reedley International School
JNCV Bldg. Pasig Blvd.
cor. Rosemarie Lane Pasig City
395-5015 • 395-5025 • 395-5085

# Going into e-business? Here are important lessons

FOR AN established company making its move into e-business, the importance of getting strategy right cannot be overestimated. Here are some important lessons learned from those who made smart moves—and those who didn't.

Now that the dust has settled, it's increasingly clear that many companies moved too quickly to embrace the Internet and go into e-business. Instead of thinking ahead about how they were going to build and sustain customer trust and loyalty, they plunged into the new medium, investing too heavily in the design and launch of their websites.

The upshot: Many potentially successful new ventures became short-lived upstarts.

With the benefit of hindsight, we can see what worked and what did not. And one of the primary lessons is that the established companies that moved with clear strategies and business models in mind were the ones that won. They made some smart moves—moves that others can learn from.

The Internet is many extraordinary things, but it is not a mass market with millions of largely inattentive buyers. In fact, many Internet shoppers are highly sophisticated consumers, with access to unprecedented amounts of information, which makes customer relationships more important than ever.

To earn the customer loyalty that will help ensure the long-term viability of an e-business, a company must have a clear strategy and a business model that actually delivers what it promises. And it must be careful not to lose the customer's trust—because once that's gone, it's almost impossible to get back.

### The right start

Obviously, there is no single "correct" Internet strategy for every company. Online businesses confront too many different variables—geography, market, industry, infrastructure and customer sophistication—for there to be a one-size-fits-all solution.

Nonetheless, it is essential for each company to get its own particular strategy right.

For existing businesses, the choice of strategy is usually driven by how closely the Internet presence is linked to a company's current branded bricks-and-mortar operations. To determine how close that link should be, it is helpful to think through the following questions: How feasible is it to leverage the existing franchise? In general, the more closely linked an Internet model is to the company's existing operations, the greater the opportunity for leverage.

To what extent are you willing to put the current brand at risk? The more visibly linked an Internet model is to the existing company, the more its success-or failure-will reflect on the parent company's brand.

What is the end game? Is it to spin off the Internet business as a separately capitalized entity? If so, a stand-alone brand might be more appropriate. Whatever you decide to do, a staged implementation will dramatically improve your chances of success. Remember the old adage: You don't get a second chance to make a good first impression. This is particularly true on the Internet, where every technological or process hiccup, especially at the launch stage, will be covered in the press.

### Customer base

For a company with an established market position, the starting point should be its own customer base. There are three phases your company should proceed through.

**Phase 1: Test before you launch**

A smart move is to select a group of real customers, let them use the proposed version of your site prototype, watch what they do, take down their suggestions and make changes—then test again.

In the headlong rush to be first to market, companies often launch websites that do not have the capacity to handle what turns out to be poorly estimated demand. Delays in opening customer accounts also conspire to undermine the appeal of attractive (and expensive) introductory offers. Such self-inflicted injuries serve only to make building trust considerably harder than necessary.

**Phase 2: Take care of your current customers**

Be the first to tell them about your new Internet presence. Give them a special incentive to become your customers on the Internet. This step often goes against the instincts of business leaders, who fear they will be cannibalizing their existing, profitable business. But the failure to communicate with your bricks-and-mortar customer base actually makes you more vulnerable to losing them to competing Internet companies.

If your customers' first information about your new online operation comes through an advertisement or news report, they will most likely view it through the eyes of a prospect, not as a loyal "member of the family."

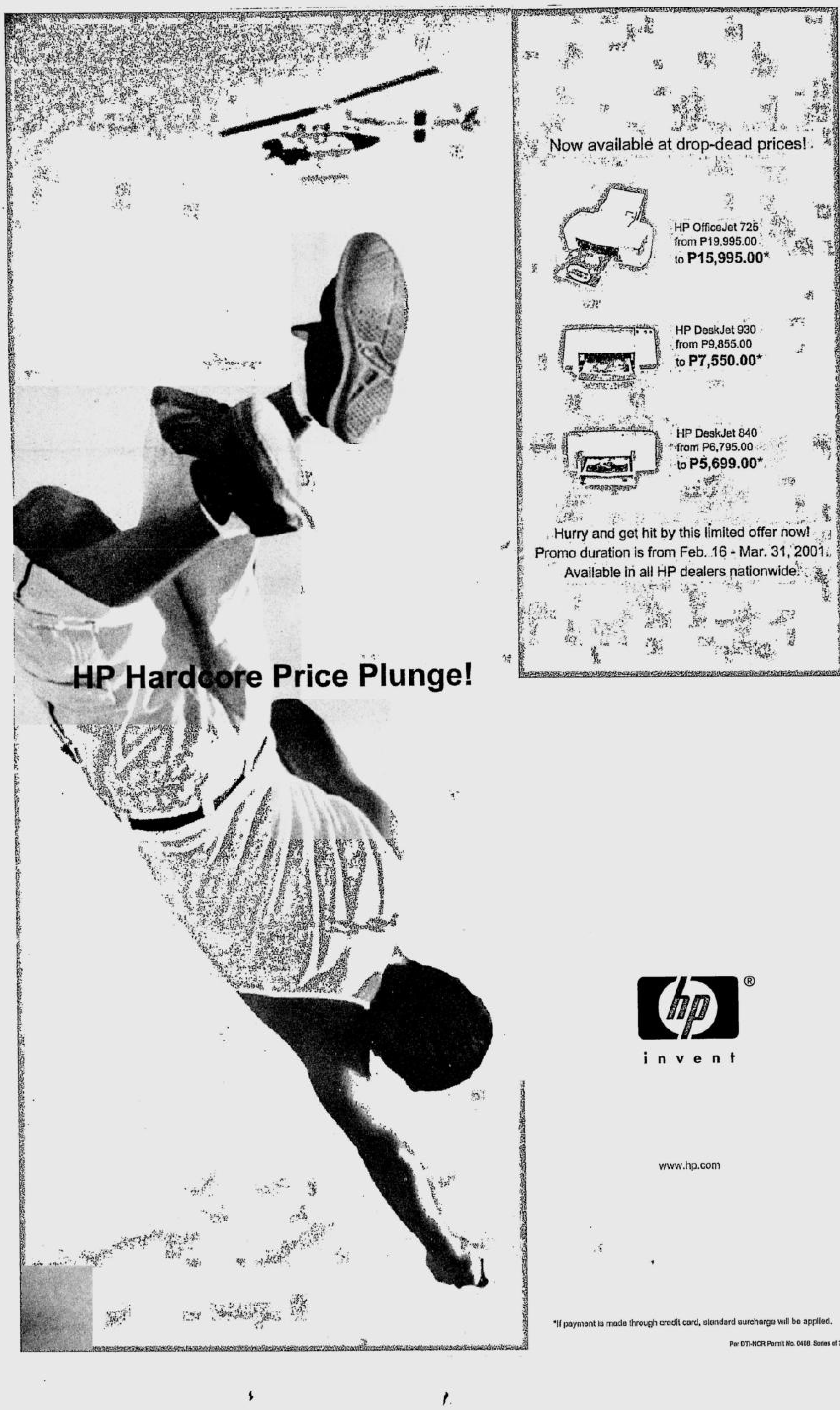
In effect, your customer will see your Internet presence as one of many available choices, rather than the default option, and brand loyalty will have to be built all over again.

**Phase 3: Help your customers work for you**

For any commercial transaction, but especially for one based on trust, the recommendation of a satisfied user can be powerful. Existing customers are your best and least expensive source of new customers. Give them incentives to bring friends, family and colleagues into the fold.

Of course, this will work only if you take excellent care of current customers. Unless they are fully satisfied, they are not going to be strong advocates on your behalf.

GOING/ C5



Now available at drop-dead prices!

HP OfficeJet 725
from P19,995.00
to P15,995.00*

HP DeskJet 930
from P9,855.00
to P7,550.00*

HP DeskJet 840
from P6,795.00
to P5,699.00*

Hurry and get hit by this limited offer now!
Promo duration is from Feb. 16 - Mar. 31, 2001.
Available in all HP dealers nationwide.

hp invent

www.hp.com

*If payment is made through credit card, standard surcharge will be applied.

Per DTI-NCR Permit No. 0408. Series of 2001.

# Can we put up a fight against globalization?

(From page C3)

QUOTAS. Only a fixed quantity of goods are allowed into the country under the quota system. For example, the Philippines can permit the entry of only, say, 10,000 bottles of Heineken beer so as not to overwhelm San Miguel.

The trouble is that this benefits only a few companies in the industry. One can expect firms to try to butter up the government, competing for the quotas. It also breeds corruption.

TARIFFS. A better means of protection is by using tariffs or taxes on imports. The tariffs raise the cost of the imports, enabling locally made goods to compete in price.

Unlike the quotas, the tariffs are company-neutral. No firm benefits more than its competitor in the same industry. Besides, tariffs yield revenue for the government.

### Tariffs

Are tariffs then the best means to protect Philippine firms?

Not quite. A tariff on one industry hurts another. At one time, tariffs on urea fertilizer made it 101 percent more expensive than it should have been. That hit Filipino farmers hard.

Such tariffs also harm industrialization. A tariff on consumer goods lowers the demand for imports.

This lessens the demand for dollars needed to buy imports. Hence, the dollars become cheaper. This makes it cheaper to import capital goods (machines used for manufacturing) rather than to manufacture them ourselves. The nation's capital goods industry is nipped in the bud. It is better to have a uniform tariff for all imports, rather than protecting some industries and hurting others.

And yet even a neutral tariff creates so-called "deadweight losses." Recall that local manufacturers benefit through greater sales. Government benefits through more tax revenue. On the other side, consumers lose because of higher prices.

Do the math: the total loss to consumers is still greater than the total gain to manufacturers and the government. That excess is called the deadweight loss.

### Depreciation

The fourth means is devaluation or depreciation of the currency. When the dollar becomes more expensive, it is more costly to import. Depreciation is industry-neutral. Instead of protecting only a few industries, all industries are protected. The attractive exchange rate also lures more companies into exports.

The downside to this is the host of adjustments to be made. Early estimates showed that the textile industry would suffer because of the entry of foreign raw materials. That would result in the loss of 30,000 jobs. However, the garment industry would benefit from liberalization and create 150,000 jobs.

As it turned out, the textile mills did not fold up. They upgraded themselves with foreign technology and became competitive.

Who is protected with currency depreciation?

Under the quota system, San Miguel beer may be protected but with currency depreciation, all Filipino manufacturers of beer, toothpaste, air-conditioners, rubber shoes—and everything else—are protected. Firms are forced to seek local materials for their production, and this promotes local industry and employment.

The industries that insist on tariff protection are shielding themselves from the rain using their own umbrellas. On the other hand, economies protected by the exchange rate are shielded by a strong roof. The lesson here is to replace narrow tariff protection with the broader protection of the exchange rate.

Japan chose this policy and deliberately made the yen weak. Industry and exports boomed. Does this mean that the peso should be depreciated even more? No. The peso already fell much in the last semester of the Estrada administration. In fact it's likely undervalued because foreign investors are still playing wait and see.

Today's rate is hovering at P47 per US dollar. Perhaps a band of P42-45 would be "Goldilocks" fitting: not too cold, not too hot.

*(Comments to dmarroyo@hotmail.com+)*

# Going into . . .

(From page C4)

Please your customers, the saying goes, and they'll tell one person; displease your customers and they'll tell 10 people. On some bulletin boards today, a displeased customer can tell 10,000 people. The impact of online sites devoted to collating and leveraging customer opinions (for example, Epinions.com) should not be underestimated: They can do you tremendous damage—or tremendous good.

Acquiring the customer is just the first step in a long, relationship-building process. Customization—adding value to the online experience by making it more personalized and directly relevant—is key. Also essential is holding and accumulating detailed information on behalf of customers, making them less inclined to accept competitors' promotional offers.

Initial interactions between the customer and the new online presence will largely determine the duration and tone of the relationship. Communications designed to smooth the settling-in process are likely to pay dividends.

Moreover, trust develops after customers repeatedly use the online service, and then only if they have consistently pleasant experiences. And remember: Customers who trust you will forgive the occasional stumble in performance.

Here are some trust-building pointers:

- Give customers what they need

When a potential customer visits a website, he or she has one question in mind: "What's in this for me?" Whether the customer wants information, advice, products or services, you have to provide it—and in a useful and user-friendly format. In return, the customer will stay online, give you repeat business and become a loyal user.

The more closely your Web presence is aligned with the customers' key requirements and motives, the greater the affinity, bonding and trust, So be careful how you allocate space on your home page. For example, it's probably safe to assume that the amount of business resulting from the company's Internet presence will be inversely proportional to the amount of space devoted to messages from the chairman, especially on the home page.

Something to avoid at all cost: the use of jargon, especially if it involves internal company terminology. Jargon tells users that they are outsiders. It works against creating long-term, profitable relationships because it can get in the way of the purchasing process; if users can't understand the instructions on the site, they probably won't complete their initial transaction—or become repeat customers.

- Create a retention program

Be willing to do some hand-holding. Design a communication program that keeps you in touch with the new customer and lets that customer talk to a real (and helpful) person when a question or problem arises. Then reward customer loyalty. Programs that offer some bonus (for example, points toward rewards based on transactions) give customers an incentive to come back.

- Involve customers in creating and testing your value proposition

Ask a representative group of your best customers to evaluate new product or service launches before they go live, and invite suggestions for improvement from every user. Implementing and rewarding the best suggestions by publicly recognizing the customers' input (with their permission, of course!) also shows that you are listening, and builds trust by positioning the online entity as a business partner that is prepared to accept constructive criticism.

- Protect your advantage

All that has been gained can also be lost, and at e-speed. Once you have an online brand worth protecting, put plenty of effort and energy into doing just that.

- Deliver on the Internet promise

Regardless of the product or service being offered, customers have certain legitimate expectations for an Internet operation. Can they use your site outside of normal business hours—preferably every day, around the clock? Can they reach a support person outside of local business hours? Will someone respond promptly and be competent enough to resolve the problem in most instances?

Can your website handle international business? For example, if you have potential customers outside the United States, do they have an option other than toll-free numbers (which are often usable only within North America)? Can your product be delivered by a reliable carrier?

Pay special attention to the handling of problems or complaints. Things will go wrong, and the way you handle glitches will do much to build or destroy customer loyalty. Every interaction a customer has with your online presence, even if it begins with a complaint or a problem, should end up being a positive experience.

- Take online security as seriously as your customers do

Concerns about security, data protection and privacy online have been well publicized, and are especially acute when the information being exchanged is about sensitive matters such as health or personal finances.

Simply having policies that cover these areas is not enough. You must be seen to be complying with them. For example, explaining to customers that the padlock icon they see when entering their password proves that their data is being transmitted in a secure manner does wonders for building trust.

What's more, these policies should be given pride of place, wherever appropriate. How about a pop-up box that appears when personal information is requested and explains how closely that information will be guarded? Another trust-building initiative would be offering policy explanations in both technical and non-technical formats, allowing new Internet users to understand how the secure sockets layer protocol works to protect their data. (But remember—no jargon!)

- Be straightforward

Online customers have instant access to multiple sources of free information—and they can seek input from what is becoming the most powerful voice on the Internet: other consumers. Remember, too, that if an online business offers one version of the truth to its customers, and then they get alternative versions via bulletin boards or chat rooms, the breakdown in trust will take far longer to repair.

When problems arise, the best solution might be to acknowledge them openly on your website. You will avoid a huge volume of inbound e-mail from irate customers. More important, your display of honesty will enhance trust.

- Beware of pirates

Your brand names, trademarks and service marks could be used to confer legitimacy on perpetrators of fraud—leaving you to deal with the backlash. Constant vigilance will minimize this possibility, and the investment in prevention and detection will be cheaper, on balance, than the remedy.

The importance of getting your strategy right cannot be overestimated. Your strategy drives your business model, which, in turn, determines how you will meet your customers' expectations.

In the days and weeks immediately after launch, these expectations must be appropriately managed and satisfied if your brand is to survive beyond launch phase. Using a phased approach to building long-term customer relationships will, over time, manifest itself as a trustworthy e-brand, and you will have made the transition to success as an e-business in 2001.

*(Kris Wadia, is a London-based associate partner in the Accenture Financial Services practice. His clients include leading US investment banks and a UK online ratail share brokerage firm.)*

---

# Rural public works: More than just emergency relief

By Dennis M. Arroyo

**TECHNO-JABBERS**

PUBLIC works programs have often been used for crisis relief. The projects frequently address floods and famines, and are common in China, Bangladesh and India. They mobilize local labor, mostly unskilled workers, to generate quick employment.

However, these projects can wield more lasting impact. Short-term employment may be harnessed for long-term investment.

The idea is to infuse much government funding into rural infrastructure investment. That creates jobs for the unemployed, putting money into the hands of the poor. With money in their pockets, the poor can afford to buy more, and the new demand stimulates industry, yielding more jobs.

This scheme to "pump-prime" the economy was introduced by Sir John Maynard Keynes during the time of the Great Depression.

The public works projects respond to the shortage of jobs in the countryside. That in turn upgrades the bargaining power of the rural poor and pushes up their wages.

It is also a form of social insurance, as pointed out by a study of the International Labor Organization. The harvest may fail at times, and incomes would normally fall to nearly zero. But with these infrastructure projects, the rural poor may have some form of income. As such, the farmers would not be tempted to sell their carabaos.

Probably the main advantage of public works programs is that they build assets that directly help the poor. Deep wells provide water for household use. Canals irrigate fields that normally are often idle during the dry season. Roads make it easier for farmers to bring their crops to the market.

Barangay halls can be turned into classrooms and health centers. There are political benefits as well. Public works are visible after all, and they show to the people that the government is doing tangible service.

Public works schemes are sharp in targeting the poor. That's in contrast with other poverty programs that suffer a "leakage" in benefits. That is, the non-poor as well as the poor benefit from the drives, wasting scarce funds. For example, the government sells cheap pork in roving vans. Both the poor and the non-poor get to buy the meat, and pork is more often the food of the middle class.

Public works screen the poor. Only the unskilled workers are willing to take on such low-pay manual labor. Development economics calls this "SELF-TARGETING."

How are the workers paid? The usual way is cash for work or simple wages.

Another form is food-for-work. For example, an unemployed work volunteer gets a kilo of rice or a package of dried fish. A third variation is to pay the community in cash or in kind, then let the village leaders decide how to disperse the rewards.

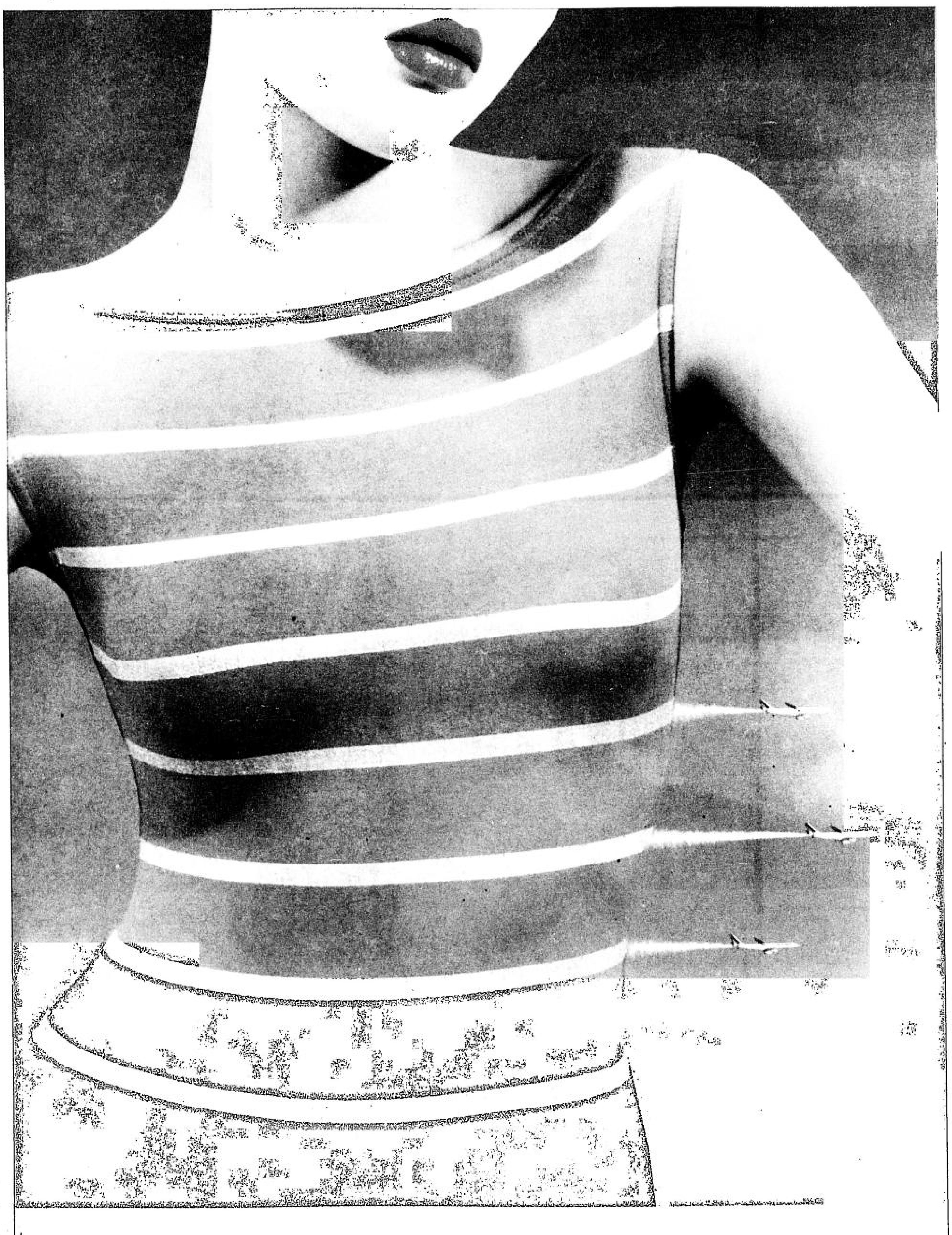
The public works programs can be extended to private property as well. The volunteers may dig irrigation canals or fish ponds on private land.

What are the criticisms on public works programs? One is that they create just short-term employment. Programs that teach the poor how to set up their own enterprises are the equivalent of teaching a man to fish.

Another attack is that infrastructure programs, while helping the unemployed in the short term, benefit rich landowners in the long term. The schemes do not address the call for land reform.

The government should thus design public works schemes that directly aid the poor in a lasting way.

*(Comments to <dmarroyo@hotmail.com>)*



Manila/Paris

Non-stop flights 3 times a week

Starting April 2001, Air France brings Europe closer to you with non-stop flights to Paris from Manila every Monday, Wednesday and Friday. Call Air France at 887-7581 or your favorite travel agent or visit www.airfrance.com.ph.

Member of SKYTEAM

AIR FRANCE

making the sky the best place on earth

**FOR NEW SUBSCRIBERS ONLY**

RETAIL PRICE (VAT INCLUSIVE)

| | Plan 600 | Plan 1200 | Plan 1800 | Plan 3000 | Plan 4000 |
|---|---|---|---|---|---|
| Ericsson A2618s | ₱3,990 | ₱3,490 | ₱2,990 | FREE | FREE |
| Nokia 3310 | 5,895 | 5,395 | 4,895 | 1,895 | FREE |
| Siemens C35i (WAP) | 5,995 | 5,495 | 4,995 | 1,995 | FREE |
| Alcatel One Touch 302 | 6,995 | 6,495 | 5,995 | 2,995 | FREE |
| Siemens S35i (WAP) | 11,395 | 10,895 | 10,395 | 7,395 | 4,395 |
| Nokia 8250 | 17,695 | 17,195 | 16,695 | 13,695 | 10,695 |
| Siemens S40 | 18,495 | 17,995 | 17,495 | 14,495 | 11,495 |
| Siemens SL45 | 23,495 | 22,995 | 22,495 | 19,495 | 17,495 |
| Ericsson R190 (ACeS) | N/A | N/A | N/A | 39,750 | 38,750 |

All plans require an Entrance fee of ₱1,650.

**SWITCHING PACKAGE 1:** For non-SMART GSM post-paid, PriceBuster and BillCrusher subscribers w/ a 2-month average billing of less than ₱1,000. Requires a 12-month minimum subscription to SMART.

RETAIL PRICE (VAT INCLUSIVE)

| | Plan 600 | Plan 1200 | Plan 1800 | Plan 3000 | Plan 4000 |
|---|---|---|---|---|---|
| Ericsson A2618s | ₱3,495 | ₱2,995 | FREE | FREE | FREE |
| Siemens C35i (WAP) | 4,995 | 2,995 | 1,995 | FREE | FREE |
| Nokia 3310 | 5,395 | 3,495 | 1,995 | FREE | FREE |
| Alcatel One Touch 302 | 6,145 | 4,995 | 2,995 | FREE | FREE |
| Siemens S35i (WAP) | 10,295 | 7,195 | 4,495 | 2,995 | FREE |
| Nokia 8250 | 16,795 | 13,495 | 11,495 | 9,495 | 6,495 |
| Siemens S40 | 17,595 | 14,495 | 12,495 | 10,495 | 7,495 |
| Siemens SL45 | 23,595 | 20,995 | 17,995 | 11,995 | 10,995 |
| Ericsson R190 (ACeS) | N/A | N/A | N/A | 35,750 | 31,750 |

Entrance fee is waived for all plans.

**SWITCHING PACKAGE 2:** For non-SMART GSM post-paid, PriceBuster and BillCrusher subscribers w/ a 2-month average billing of more than ₱1,000 but less than ₱2,500. Requires a 12-month minimum subscription to SMART.

RETAIL PRICE (VAT INCLUSIVE)

| | Plan 600 | Plan 1200 | Plan 1800 | Plan 3000 | Plan 4000 |
|---|---|---|---|---|---|
| Ericsson A2618s | ₱2,995 | FREE | FREE | FREE | FREE |
| Siemens C35i (WAP) | 4,495 | 1,995 | FREE | FREE | FREE |
| Nokia 3310 | 4,895 | 2,995 | FREE | FREE | FREE |
| Alcatel One Touch 302 | 5,645 | 3,995 | FREE | FREE | FREE |
| Siemens S35i (WAP) | 9,795 | 6,195 | 3,495 | FREE | FREE |
| Nokia 8250 | 16,295 | 12,995 | 10,995 | 8,995 | 5,995 |
| Siemens S40 | 17,095 | 13,995 | 11,995 | 9,995 | 6,995 |
| Siemens SL45 | 23,095 | 19,995 | 16,995 | 10,995 | 9,995 |
| Ericsson R190 (ACeS) | N/A | N/A | N/A | 30,750 | 26,750 |

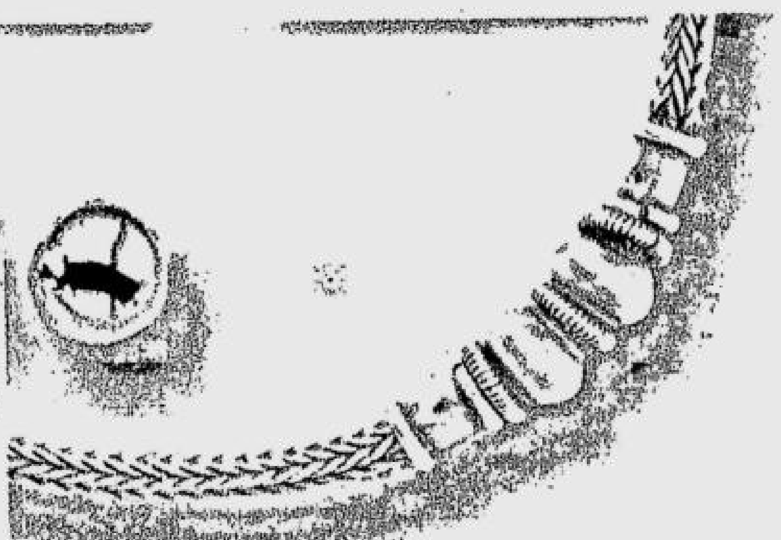
Entrance fee is waived for all plans.

**SWITCHING PACKAGE 3:** For non-SMART GSM post-paid, PriceBuster and BillCrusher subscribers w/ a 2-month average billing of ₱2,500 and up. Requires a 12 or 18-month subscription to SMART.

RETAIL PRICE (VAT INCLUSIVE)

| | Plan 1800 (18 mos.) | Plan 3000 (12 mos.) | Plan 4000 (12 mos.) |
|---|---|---|---|
| Ericsson A2618s | FREE | FREE | FREE |
| Nokia 3310 | FREE | FREE | FREE |
| Siemens C35i (WAP) | FREE | FREE | FREE |
| Alcatel One Touch 302 | FREE | FREE | FREE |
| Siemens S35i (WAP) | FREE | FREE | FREE |
| Nokia 8250 | 4,995 | 2,595 | FREE |
| Siemens S40 | 5,500 | 3,295 | FREE |
| Siemens SL45 | 12,000 | 9,495 | 4,995 |
| Ericsson R190 (ACeS) | N/A | 22,995 | 18,995 |

Entrance fee is waived for all plans.



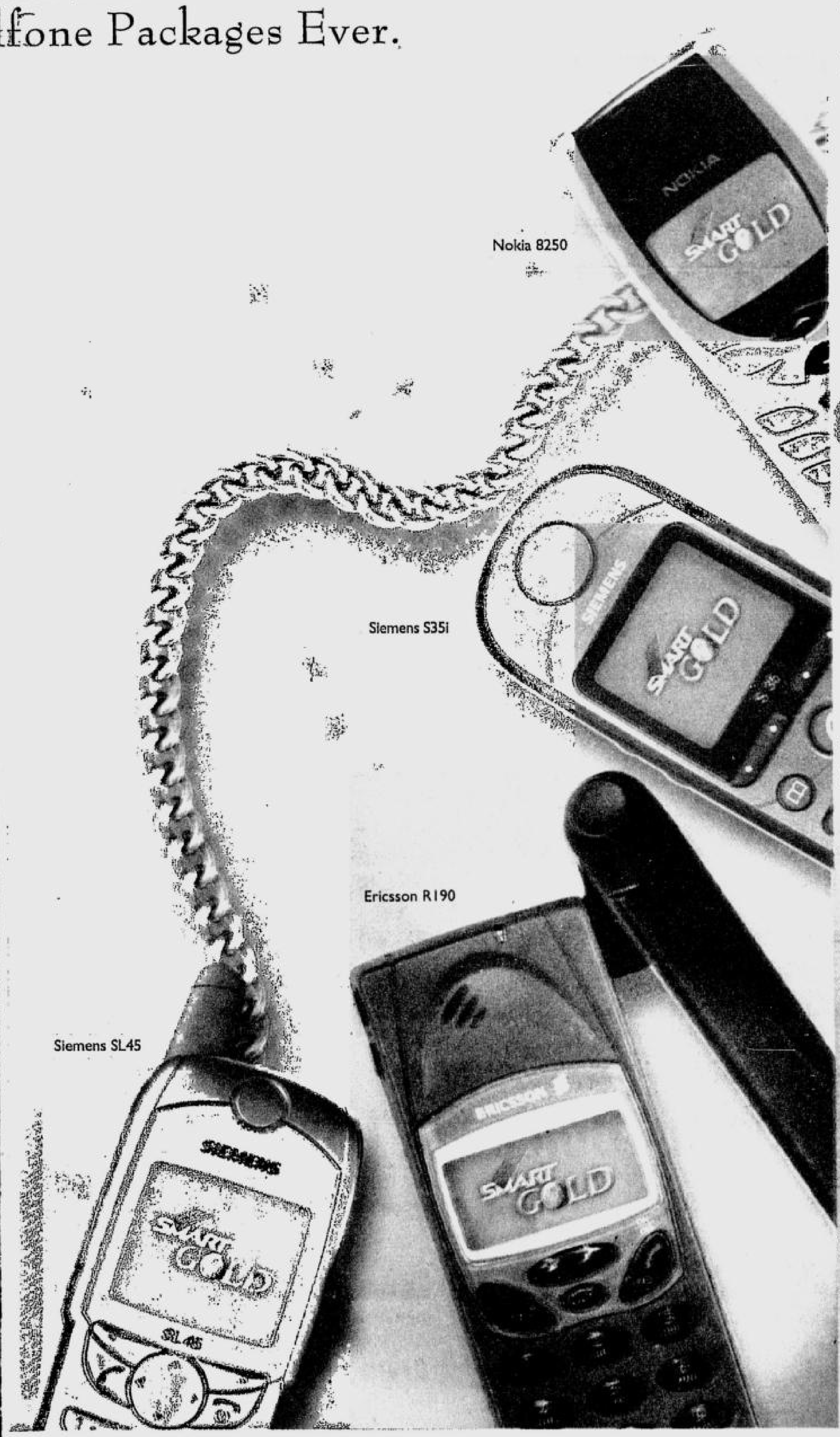
# ALL GOLD. AL

## Reward Yourself W
## Most Affordable Ce

Alcatel One Touch 302
Nokia 3310
Ericsson A2618s
Siemens S40
ALCATEL
SMART GOLD
NOKIA
SMART GOLD
ERICSSON
SMART GOLD
A2618s
SMART GOLD
SIEMENS

# L AFFORDABLE.

## ith SMART Gold's
## lfone Packages Ever.



### REGULAR CORPORATE PACKAGE
(for less than 10 subscriptions)
Requires a 12-month minimum subscription period to SMART.

RETAIL PRICE (VAT INCLUSIVE)

| | Plan 600 | Plan 1200 | Plan 1800 | Plan 3000 | Plan 4000 |
|---|---|---|---|---|---|
| Ericsson A2618s | ₱3,990 | ₱3,490 | ₱2,990 | FREE | FREE |
| Nokia 3310 | 5,895 | 5,395 | 4,895 | 1,895 | FREE |
| Siemens C35i (WAP) | 5,995 | 5,495 | 4,995 | 1,995 | FREE |
| Alcatel One Touch 302 | 6,995 | 6,495 | 5,995 | 2,995 | FREE |
| Siemens S35i (WAP) | 11,395 | 10,895 | 10,395 | 7,395 | 4,395 |
| Nokia 8250 | 17,695 | 17,195 | 16,695 | 13,695 | 10,695 |
| Siemens S40 | 18,495 | 17,995 | 17,495 | 14,495 | 11,495 |
| Siemens SL45 | 23,495 | 22,995 | 22,495 | 19,495 | 17,495 |
| Ericsson R190 (ACeS) | N/A | N/A | N/A | 39,750 | 38,750 |

Entrance fee is waived for all plans.

### CORPORATE PACKAGE OPTION 1:
Requires a 12-month minimum subscription period to SMART.

RETAIL PRICE (VAT INCLUSIVE)

| | Plan 600 | Plan 1200 | Plan 1800 | Plan 3000 | Plan 4000 |
|---|---|---|---|---|---|
| Ericsson A2618s | ₱2,995 | FREE | FREE | FREE | FREE |
| Siemens C35i (WAP) | 4,495 | 1,995 | FREE | FREE | FREE |
| Nokia 3310 | 4,895 | 2,995 | FREE | FREE | FREE |
| Alcatel One Touch 302 | 5,645 | 3,995 | FREE | FREE | FREE |
| Siemens S35i (WAP) | 9,795 | 6,165 | 3,495 | FREE | FREE |
| Nokia 8250 | 16,295 | 12,995 | 10,995 | 8,995 | 5,995 |
| Siemens S40 | 17,095 | 13,995 | 11,995 | 9,995 | 6,995 |
| Siemens SL45 | 23,095 | 19,995 | 16,995 | 10,995 | 9,995 |
| Ericsson R190 (ACeS) | N/A | N/A | N/A | 30,750 | 26,750 |

Entrance fee is waived for all plans.

### CORPORATE PACKAGE OPTION 2:
Requires an 18-month minimum subscription period to SMART.

RETAIL PRICE (VAT INCLUSIVE)

| | Plan 300 | Plan 600 | Plan 1200 | Plan 1800 | Plan 3000 | Plan 4000 |
|---|---|---|---|---|---|---|
| Ericsson A2618s | ₱2,495 | 1,495 | FREE | FREE | FREE | FREE |
| Siemens C35i (WAP) | 3,995 | 2,995 | FREE | FREE | FREE | FREE |
| Nokia 3310 | 4,495 | 3,495 | FREE | FREE | FREE | FREE |
| Alcatel One Touch 302 | 4,995 | 4,095 | FREE | FREE | FREE | FREE |
| Siemens S35i (WAP) | 9,295 | 8,295 | 3,095 | FREE | FREE | FREE |
| Nokia 8250 | 15,795 | 14,795 | 10,995 | 8,995 | FREE | FREE |
| Siemens S40 | 16,595 | 15,595 | 10,295 | 5,995 | FREE | FREE |
| Siemens SL45 | 22,595 | 21,595 | 16,295 | 11,995 | 5,495 | FREE |
| Ericsson R190 (ACeS) | N/A | N/A | N/A | N/A | 22,995 | 18,995 |

Note: For Plan 300 subscribers only, corporate accounts have the option of either:
1) An 18-month subscription with entrance fee of ₱1,650.
2) A 24-month lockout period with the entrance fee waived.
For all other plans, Entrance fee is waived.

Switch to SMART Gold now and get the celfone you really want.
Just choose the best package that fits your personal
and corporate lifestyle, then get ready to enjoy a rewarding,
value-packed and fully consumable post-paid plan.

It's everything you truly deserve, only from SMART Gold
and the Philippines' widest wireless digital network.

For more info, call 888-1111 or *888.

SMART GOLD GSM

MALAYSIAN Sen. Datuk Nor Azah Awin.

# Harnessing women power

WOMEN have become an economic force to reckon with as most men are no longer able to fulfill their "traditional" role of earning enough for the family. Unfortunately, it is only in the 1990s that the role of women in the business circles is being recognized and subsequently harnessed.

The Women's Business Council of the Philippines and the Confederation of Women's Business Council-Apec together with the United Nations Fund for Women (Unifem) will try to showcase the collective power of women in the forthcoming 2nd Asia Pacific Business Convention and Exhibition on Globalization and Transformative Leadership, the first international business convention to be held in the country this year.

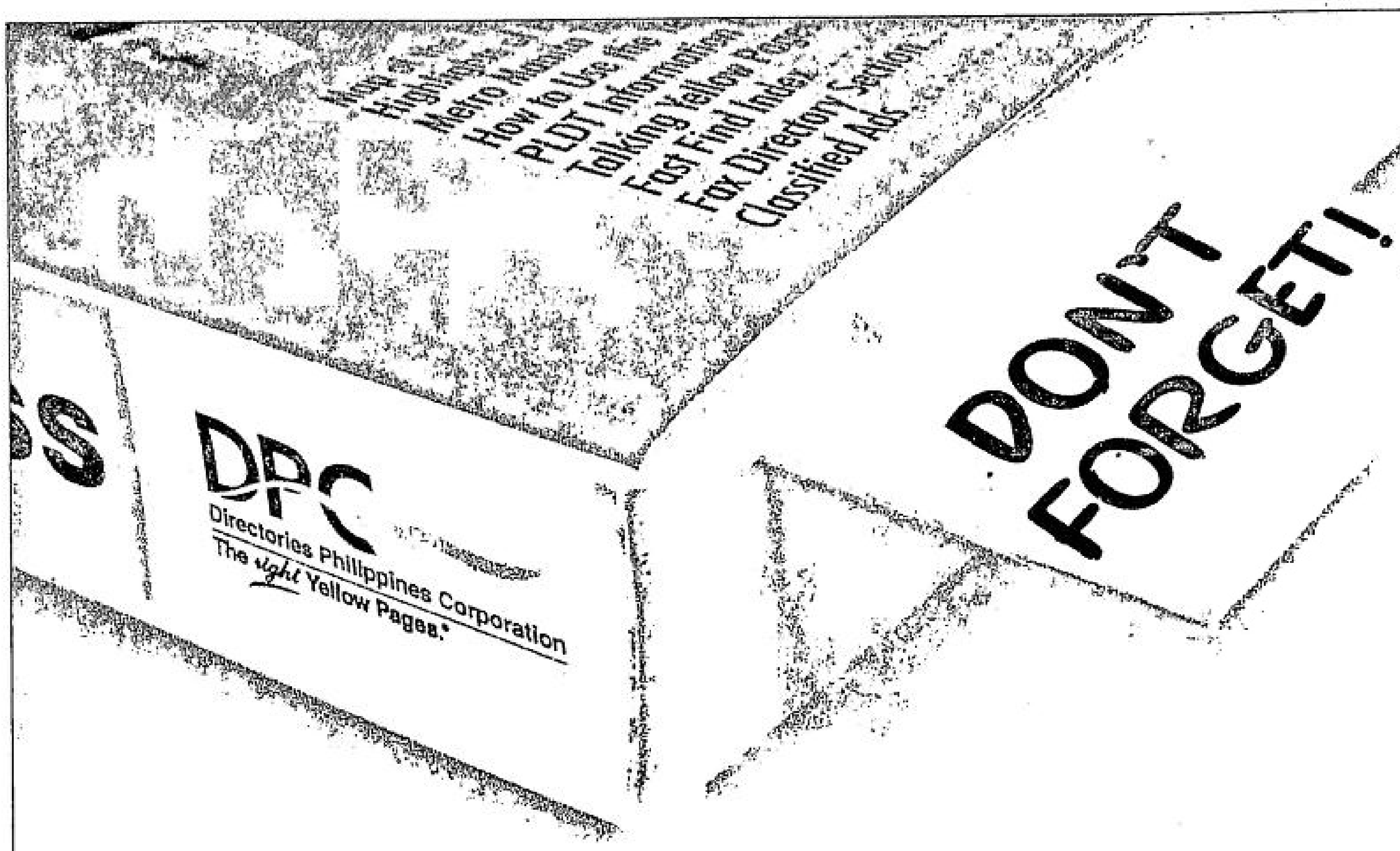
The convention scheduled March 19 and 20 will be focused on presenting the implications and op-

HARNESSING/ C9

**SANDIE** Poblador.

**SHAMSIAH** Kadir

PHOTOS BY ROGER MARGALLO



Book your ad placements for the 2001-2002 PLDT-DPC Metro Manila Telephone Directory **now!**
**Deadline: March 23, 2001.**

For more information, call the DPC Hotlines at 889-8501/ 889-8503/ 889-8577.

PLDT
convergence @ home

DPC
Directories Philippines Corporation
The right Yellow Pages.
http://www.directoriesphil.com
http://www.yellowpagesphil.com
e-mail: dpc@info.com.ph

"One Network. One Powerful Voice For Luzon."

Listen to Luzon. People are talking, expressing themselves, reaching out – through DIGITEL. On the Internet, they can now e-mail with Internet-ready phones. Across the nation, they can reach out with National Direct Dialing (NDD) at rates that are the lowest in the country. Around the globe, they can connect through International Direct Dialing (IDD). • Now, those closest to their hearts remain within reach, even if they are far away. Friends & family they miss the most are brought closer to home. And business ties they need and value are built and strengthened. Through DIGITEL, the people of Luzon now have a voice – giving them the power to express themselves, the power to better their lives.

DIGITEL
in association with TELIA AB of Sweden
Digital Telecommunications Phils., Inc.
Head Office: 110 E. Rodriguez Jr. Ave., Bagumbayan, 1110, Q.C.
Tel. No. (02) 2408447, Fax No. (02) 3950002 www.digitel.ph
*Giving Voice To Luzon.*
A JG Summit Company

# The coming of age of the corporate communicator

By Roni Tapia-Merk

THE INFORMATION age is opening up great possibilities for communications specialists. The time has come for top-rated individuals in the profession to take their turn at the helm and steer the corporate shop to greater glory.

In most corporations the CEO is usually recruited from the financial, engineering, or marketing departments. The emphasis on financial talent can be explained by the fact that the company is in business for profit.

As regards the engineer, well, it is under his stewardship that research develops the products that make the business a viable proposition in the first place, and so it is only logical that the board elevate him to that exalted position, as in fact it does in majority of cases.

For a number of corporations, it is the marketing man who makes it to the very top of the corporate pyramid, as well as the case of Lee Iaccoca at Chrysler and, later, at Ford. In the case of Sony, it is the founder, Akihito Morita, who, painstakingly working in a bomb shelter, hit upon the idea of the transistor radio, and much later the Trinitron and the Camcorder.

## Job evolution

Now it is the chance for the corporate communications specialists to demonstrate their fitness for the job.

Through the years the communicator is slowly but surely staking his claim to leadership. As a matter of fact, his title change—from public relations manager to vice president for corporate communications—is not made for mere cosmetic purposes. Rather, it represents a giant leap in the evolution of the job.

These days he is no longer regarded as a mere journalist-in-residence, whose greatest qualification, besides his facility with words, is the relationship he maintains with members of the media with whom he, in all probability, spent some time before deciding to join the corporate world.

From a mere middle-level manager who implements policy, he has become a member of the group that formulates policy. He is now counsel to the highest levels of management. His studies and thoughts carry weight in determining whether a particular product must be developed and introduced in the market.

Among the few reasons responsible for the change, one stands out in sharp relief: the growing sophistication of people. People no longer allow themselves to be led by the nose. They will not patronize what they perceive as second-rate products, if they believe better ones are available in the market.

## Art of persuasion

If it wants to survive into the future therefore, the corporation must learn to master the art of persuasion.

So much has been written about crony capitalism, a term that refers to the practice of some people setting up ventures to take advantage of their closeness with the current leadership. It may seem at first that crony firms are getting the upper hand, but success, if they succeed at all, is short-lived.

In the end, people will wise up and abandon fly-by-night businesses in favor of corporations with a solid track record of service.

And no government can make them change their minds.

Thus, for quite some time now, legitimate corporations have been relying more and more on communications professionals to reach out to the masses. These firms realize that only through persuasion can they earn the patronage of people and that only the communications department can supply the necessary talent.

The need to persuade people remains, even if these firms make the best product or come up with the best services.

## Information filter

The advent of the information age makes the services of the communications professional more in demand than they have ever been.

It is claimed these days that all kinds of information are available to everyone, but maybe there is too much information for people to process.

According to one researcher, information is of two main kinds: that which is particular to an individual business and that which is available to all. An example of the first is the sales figure from, say, the point-of-sale tills of a retailing group. The second is information on various electronic databases, which includes most of the material published in the industrial world.

It is the second kind that creates problems to people—problems that only the communications professional can handle well.

Most people need somebody to filter all the information floating around, to discard the junk and utilize the rest for useful purposes. And so do most organizations. Without a research division to make sense out of the inchoate facts and figures floating around, these organizations will ground to a halt.

Given this growing reliance on relevant information, it is quite possible for the corporate communications professionals to attain the highest job in the organization.

**BETH** Micaller and Francisca de Zwager

**MYRNA** T. Yao

**SABSY** Palanca

**REMY** Rikken of Women in nation-building with DTI Undersecretary Ernesto Ordoñez.

# Harnessing women power

(From page C8)

portunities inherent to globalization and a paradigm shift involving a transformative leadership culture.

Datuk Nor Azah Awin of Malaysia, chairperson of the CWBC-Apec, tells the Inquirer that the meeting of women is timely as they can lead the way in helping economies prepare themselves for globalization and the removal of tariffs by 2004.

"Women can help prepare Apec economies because more and more of them are now in the forefront. People are aware of their contribution. And since women are also consumers, they also hold a lot of influence," Azah Awin explains.

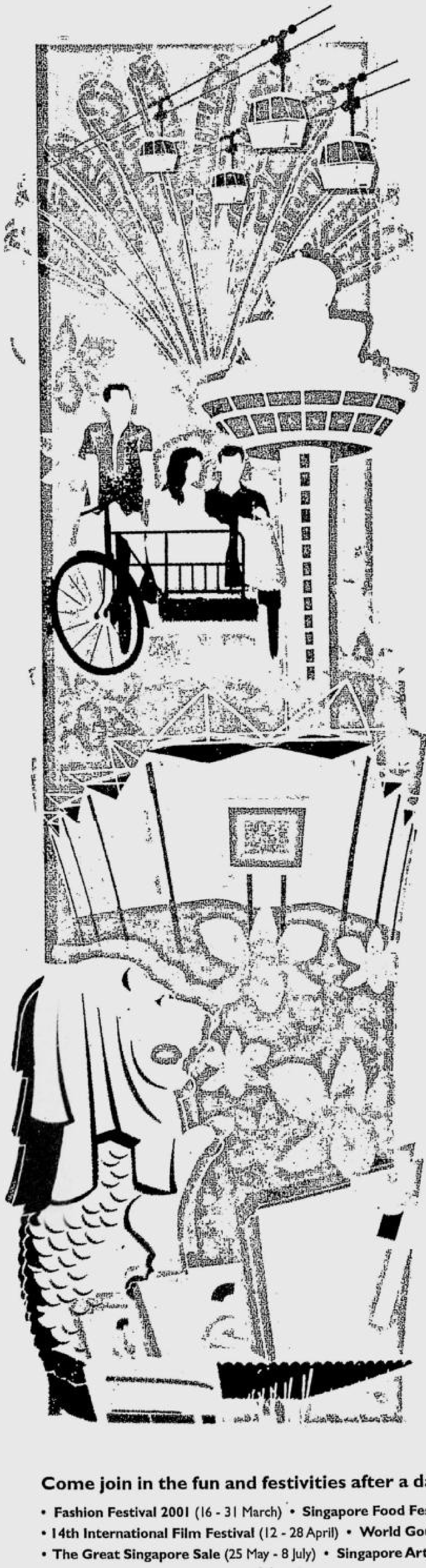
Azah Awin says the women business councils will try to help alleviate any ill effects of globalization by building small businesses that are led by women. There will also be increased efforts to get women to work together across boundaries.

The convention, for instance, will feature a business matching between local and foreign delegates to be handled by DOTenable. This IT-based service company will electronically match participants who wish to network for possible joint ventures or business exchange.

A trade and consumer exhibition will also be featured as a retail outlet for products catering to convention delegates or as trade booth for companies looking for foreign market opportunities. Exhibit booths are available at P12,000 for two days.

Over 1,000 delegates (men and women in business) are expected to register in this two-day conference.

President Macapagal-Arroyo has been invited to be a guest of honor to share her own perspectives on globalization and the philosophy of transformative leadership.



Catch the events in Singapore or miss the business opportunities.

*01 - 05 March 2001*
**International Furniture Fair Singapore 2001/18th ASEAN Furniture Show**
Singapore Furniture Industries Council
Tel: (65) 569 6988
Fax: (65) 569 9939
Website: www.singaporefurniture.com
Email: iffs@singaporefurniture.com
Subject: Furnishings
No. of Exhibitors: **500**

*07 Mar - 09 March 2001*
**Internet World Asia @ Singapore 2001**
Reed Exhibitions Pte Ltd
Tel: (65) 338 2002
Fax: (65) 338 2112
Website: www.reedexpo.com.sg
Email: ask@reedexpo.com.sg
Subject: Internet
No. of Exhibitors: **150**

*21 - 23 March 2001*
**ICIA INFOCOMM Asia 2001**
INFOCOMMASIA Pte Ltd
Tel: (65) 297 2822
Fax: (65) 296 2670
Website: www.infocommasia.com
Email: gwengoh@infocomm.com
Subject: Communication
No. of Exhibitors: **150**

*22 - 25 March 2001*
**AAMA-TEX 2001**
Conference & Exhibition Management Services Pte Ltd
Tel: (65) 278 8666
Fax: (65) 278 4077
Website: www.cemssvs.com.sg
Email: info@cemssvs.com.sg
Subject: Fashion & Apparel
No. of Exhibitors: **250**

*10 - 12 April 2001*
**COMDEX/Asia at Singapore Informatics 2001**
Times Conferences & Exhibitions Pte Ltd
Tel: (65) 284 8844
Fax: (65) 286 5754 / 382 2872
Website: www.comdexasia.com.sg
Email: tce@tpl.com.sg
Subject: Information Technology
No. of Exhibitors: **300**

*22 - 24 May 2001*
**Food Ingredients Asia 2001**
Miller Freeman Exhibitions Pte Ltd
Tel: (65) 735 3366
Fax: (65) 737 5078
Website: www.mfasia.com.sg
Email: eileen_tan@mfasia.com.sg
Subject: Food
No. of Exhibitors: **200**

*22 - 26 May 2001*
**MTA 2001**
Singapore Exhibition Services Pte Ltd
Tel: (65) 738 6776
Fax: (65) 732 6776
Website: www.mta-asia.com
Email: info@sesmontnet.com
Subject: Machine Tools & Materials Handling
No. of Exhibitors: **1200**

*05 - 08 June 2001*
**SIAL Asia 2001**
SIAL Asia Pte Ltd
Tel: (65) 392 9269
Fax: (65) 392 9260
Website: www.sialasia.com
Email: efepl@pacific.net.sg
Subject: Food & Beverage
No. of Exhibitors : **420**

*05 - 08 June 2001*
**Industrial Automation 2001 (IA 2001)**
Singapore Industrial Automation Association
c/o Messe Dusseldorf Asia Pte Ltd
Tel: (65) 332 9620
Fax: (65) 337 4633
Website: www.messe-duesseldorf.de/MDA
Email: ia.log@mda.com.sg
Subject: Manufacturing Technology
No. of Exhibitors: **120**

*19 - 22 June 2001*
**CommunicAsia 2001/ BroadcastAsia 2001**
Singapore Exhibition Services Pte Ltd
Tel: (65) 738 6776
Fax: (65) 732 6776
Website: www.communicasia.com
Email: info@sesmontnet.com
Subject: Communication
No. of Exhibitors: **2000/800**

All information is correct at time of printing. For more information on event details, please contact the respective organisers or visit the Singapore Exhibition and Convention Bureau website.

**Come join in the fun and festivities after a day's work**

- **Fashion Festival 2001** (16 - 31 March) • **Singapore Food Festival** (30 March - 30 April)
- **14th International Film Festival** (12 - 28 April) • **World Gourmet Summit** (22 - 27 April)
- **The Great Singapore Sale** (25 May - 8 July) • **Singapore Arts Festival 2001** (31 May - 24 June)

Live it up! Singapore NEW ASIA
www.meet-in-singapore.com.sg

A PDI 220101

# US teens catching on with Asian teens on cellular phone use

NEW YORK—An insistent, high-pitched ring forces a pack of six high school students to dig through their pockets looking for their wireless telephones.

"Is that mine?"

"No, it's Rick's."

"It's mine, it's mine," said 17-year-old Lauren, flipping open her Motorola Startac telephone. "It's just my mom," she added, leaning against a Manhattan store front after a midday shopping spree.

Lauren and her friends spend $40 to $80 a month on their wireless telephones to keep in touch with each other, and sometimes, with their parents.

"Everyone, well almost everyone, has one at school. I use mine all the time. It works great, except it's funny—when my mom calls it always seems to get static or has a low battery and it's like 'Sorry Mom, I can't hear you, gotta go,'" joked Jackie, an 18-year-old senior from New Jersey.

Lauren and her friends represent the hottest growth market for US wireless telephone companies, who traditionally have served business travelers or customers who just want to keep a telephone in the car for safety.

### Mobile all the time

Teens are "an undertapped, tech-savvy market with a high level of discretionary income," said Knox Bricken, an analyst with the Yankee Group consulting firm.

"They are what we consider the true pioneers of landline displacement. The younger generation is used to being mobile all the time, whereas adults are used to making a telephone call from a place. Younger people think about calling a person, not a place," Bricken said.

The nation's 40 million pre-teens and teenagers—ages 10 through 19—will spend $170 billion in 2001, up from $153 billion in 1999, on everything from clothes and music, to movies and computer games, analysts said.

Wireless companies want a share of that spending.

Cincinnati Bell Wireless, a unit of Broadwing Inc., found that teens with prepaid subscriptions spent more each month than other prepaid customers. Also, its cost to acquire and maintain each teen customer was less.

Young people, who typically talk at non-peak times, such as after school and on weekends, also help add traffic to normally idle wireless networks, analysts said.

Plus, teens talk . . . a lot.

A Mercer Management Consulting survey of 400 pre-teens and teens found that telephone talking time reaches a peak of nearly 12 hours a week in the middle teen years.

### Teen market expected to boom

"Carriers have tapped out the traditional wireless customer—business travelers, twentysomethings, phones for emergency use—all of those markets are tapped out. For carriers to grow they have to look at new market segments and the teen market is pretty attractive," Bricken said.

A survey by MobileEngines, a mobile entertainment services company, found that 86 percent of teen wireless customers started their cell phone usage at age 16 or younger. For wireless companies, teens offer a chance to win customers who may stick around for decades..

The American teenage population is expected to grow nearly twice as fast as the overall population, and 2010 will see the largest teen population ever, according to MobileEngines.

Teens currently represent a small portion of the US wireless market. At the end of 1999, 25 percent of 10- to 19-year-olds owned a wireless phone, compared with the overall US market penetration of 33 percent, said the Yankee Group, which is owned by news and information company Reuters Group Plc.

Bricken expects teen usage to surge to 70 percent in 2005 and surpass the general market penetration. In time, the US teen market will reflect trends seen in Europe.

In Finland, for example, 90 percent of all teens have a wireless phone, compared with 70 percent of the general population, the Yankee Group said.

Wireless service providers and telephone handset makers, including Finnish firm Nokia, have begun tailoring and marketing products to teenage users.

Five years ago, professionals were the leading segment for mobile voice devices, but now the teen market is key for creating future generations of consumers loyal to the Nokia brand, Nokia president Pekka Ala-Pietila said.

Teens demand different accessories or features than other customers, analysts said. They want cool ring tones, colorful "face plates" or coverings they can change on a whim, as well as mobile entertainment and cartoons.

A service from Sprint, the wireless telephone arm of Sprint Corp., allows wireless subscribers to buy the CD of a song playing on the radio with the touch of a few buttons. Its MP3 telephone, which sells for about $400, allows subscribers to download music to their handset.

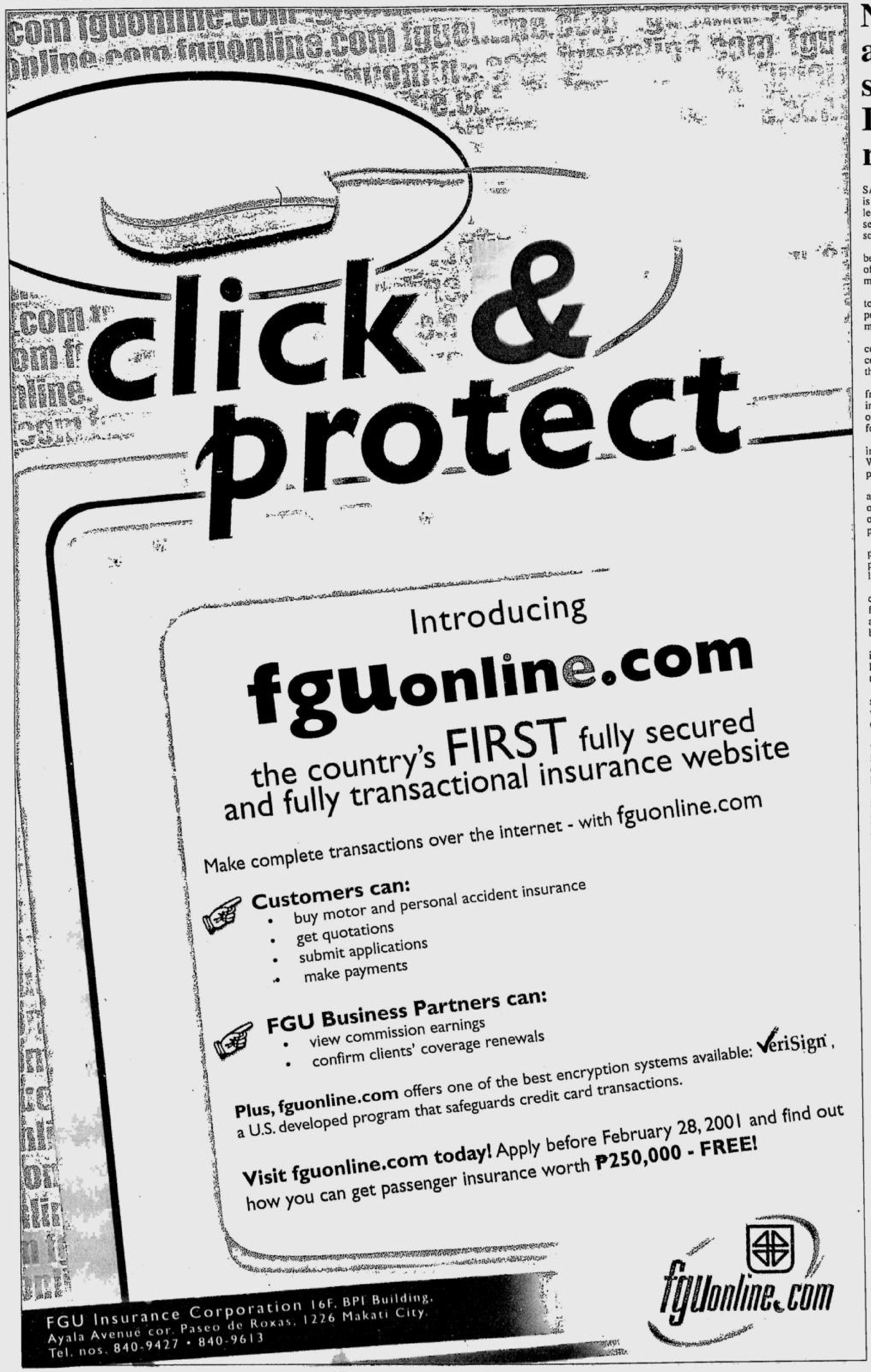
Cingular Wireless, a joint venture of BellSouth Corp. and SBC Communications Inc., recently offered an unlimited wireless calling or messaging service in a bid to woo teens.

Analysts said short, text messages may appeal to teens who can't talk on their mobile phones during classes but still want to communicate with their friends during school. The NOP Research Group of London found that, on average, each "mid-teen youth" sent three text messages a day by wireless phone.

Verizon Wireless, the No. 1 US wireless telephone company, said it does not market its services to young people. It only targets those aged 18 and older who can legally sign service contracts. Other companies said many teens use pre-paid products, or have their parents sign contracts for them.

While Lauren and her friends said they paid for their handsets and monthly bills, a MobileEngines survey found that about 83 percent of parents pay for their teens' cell phone usage.

*Reuters*



click & protect

Introducing
fguonline.com
the country's FIRST fully secured and fully transactional insurance website

Make complete transactions over the internet - with fguonline.com

**Customers can:**
- buy motor and personal accident insurance
- get quotations
- submit applications
- make payments

**FGU Business Partners can:**
- view commission earnings
- confirm clients' coverage renewals

**Plus, fguonline.com** offers one of the best encryption systems available: VeriSign, a U.S. developed program that safeguards credit card transactions.

**Visit fguonline.com today!** Apply before February 28, 2001 and find out how you can get passenger insurance worth **₱250,000 - FREE!**

fguonline.com

FGU Insurance Corporation 16F, BPI Building,
Ayala Avenue cor. Paseo de Roxas, 1226 Makati City.
Tel. nos. 840-9427 • 840-9613

# Napster's architecture sparks latest Internet revolution

SAN JOSE, California—In its essence, the Internet is a file-swapping network, a vast, ever-changing collection of individual computers whose users mainly seek information, collaboration and like-minded souls.

Yet not until Napster came along did businesses begin to realize how to exploit the inherent strengths of this network in bold, new ways that promise to make it easier than ever to communicate.

Many now believe everyday computing is about to change dramatically because of the decentralized, peer-to-peer technology that underlies the embattled music-swapping service.

Intel Corp., Hewlett-Packard Co. and other large corporations are investing millions of dollars and countless hours in developing business applications that allow groups to swap messages, files and ideas.

And individual computer users already benefit from programs that combine Napster-like file sharing with instant messaging—and shield it with a layer of security that limits who can peek at sensitive information.

Thanks to Napster, some of the brightest minds in the high-tech world have realized the worldwide Web only uses a fraction of its potential computing power.

"There's this vast ocean of untapped computation and storage power at the edge of the Net that we're only now just beginning to integrate with the fabric of the Internet as we know it today," Clay Shirky, a partner in the investment firm Accelerator Group.

The ideas behind peer-to-peer are as old as computer networking itself. At first, all connected computers acted as equals—including the machines that linked universities at the birth of the Internet.

Yet when the Web took off in the mid-1990s, big commercial and academic sites were run by powerful servers that could process information quickly and efficiently. Desktop PCs were mainly used for browsing.

Peer-to-peer networking never disappeared, but it wasn't until 1999 when Napster emerged to revolutionize how music is distributed online that its potential began to be realized.

Napster Inc.'s servers create vast directories of songs that are available on the hard drives of individual users, then connect those users directly with each other to trade digital music files.

In the peer-to-peer future, any computing device can be a server, and whatever data is offered for sharing will be beamed to and from all manner of devices, from desktop PCs to wireless handhelds.

"What really distinguishes peer-to-peer is not the idea that copyrighted material is going to be available all over the Net, but the fact that the action is being pushed out to the edges of the network," said Tim O'Reilly, a technical publisher.

O'Reilly and Associates is sponsoring a conference this week in San Francisco on the promise of peer-to-peer.

Intel, for one, thanks Napster for showing them the way.

Betting that a demand for more personal processing punch will translate into more chip sales, Intel is working with others to help set standards for peer-to-peer software.

"Instead of creating new applications, developers are recreating plumbing," said Pat Gelsinger, chief technology officer of the Intel Architecture Group. "What we're trying to do is standardize that plumbing."

Other companies are hoping to capture users of Napster and America Online's industry-leading instant-messaging program, which has millions of registered users.

"We've taken elements of AOL and elements of Napster and put them together so that users have even more choices than they would with either one," said Johnny Deep, chief executive of Aimster.

Some believe peer-to-peer's greatest moneymaking potential lies in serving businesses that need to collaborate on projects and share information with people in other locations.

Programming guru Ray Ozzie developed Lotus Notes group software for collaborating within a single company. He now leads Groove Networks Inc., whose software, promised for release this spring, is designed to make it easier for groups to work together inside and outside corporate firewalls.

With Groove, a server is used only to keep track of documents stored on individual machines. Everyone in a group can share documents, instant message each other and collaborate on an online whiteboard in real time, much like scribbling on a napkin during a working lunch.

It's all very secure—a business necessity—and physical location is immaterial.

"If Napster is about taking something you have and sharing it with the world, Groove is about creating secure, shared spaces where you can share things, protecting it from the outside world," Ozzie said

*AP*

# Finance sector gathers against money laundering

**BSP** Governor Rafael B. Buenaventura chats with Metrobank vice chair Deogracias Vistan.

IN ITS drive against money laundering, the Bangko Sentral ng Pilipinas, in cooperation with the Bankers Association of the Philippines (BAP) and e-business solutions company, Unisys Philippines, provided Congress representatives, monetary board members, bank CEOs and professionals from the financial sector with a closer look at a rather hard-to-trace criminal act.

In January, BSP Governor Rafael B. Buenaventura affirmed the commitment of the BSP to combat the illegal practice of money laundering in the country with the issuance of circulars prescribing anti-money laundering measures and regulations.

Unisys consultant and leading international expert in anti-money laundering Rowan Bosworth-Davies shared his knowledge on the process of money laundering, detection of suspicious transactions and "best practice compliance." He urged the legislative body to pass bills that render money laundering a criminal act, require suspicious transaction detection systems and relax the bank secrecy provisions.

As the principal consultant of the Unisys Strategic Global Business Development Program, Bosworth-Davies is engaged in designing the Unisys e-@ction Anti-Money Laundering (UAML) solution, a knowledge-based IT system that identifies suspicious bank transactions.

BAP, through its executive director Leonilo Coronel, formed the joint BSP-BAP Anti-Money Laundering Committee that will compile "best practice" principles and standards for the finance industry. The committee is headed by Juan de Zuniga Jr., general counsel and acting secretary to the Monetary Board of the BSP and Francisco Cuyengkeng, Citibank vice president.

**STANDARD** Chartered Bank CEO Anne Marie Durbin and Citibank country corporate officer Catherine Weir.

**GABRIEL** Leiva, president and general manager of Unisys Philippines and Rowan Bosworth-Davies, principal consultant of Unisys Strategic Global Business Development Program.

**1ST** e-Bank president and CEO Carlos A. Pedrosa and Rafael Simpao of Security Bank Corp.

**CESAR** E.A. Virata, corporate vice chair of Rizal Commercial Banking Corp. and Juan de Zuniga Jr., general counsel and acting secretary to the Monetary Board of the BSP.

**BANK** of the Philippine Islands president Xavier Loinaz and Monetary Board member Antonio Alindogan.

Our double Asia Miles offer will get you flying.

x2

Asia Miles

From March 1 to June 31, 2001, fly with us to the US or Canada and we'll double your normal Asia Miles entitlement. So you'll be on your way to earning free flights or travel upgrades a lot sooner. Which should put you in a great mood to enjoy all that New York, Los Angeles, San Francisco, Vancouver or Toronto has to offer. Contact your travel agent or Cathay Pacific at 848-2747 for more details.

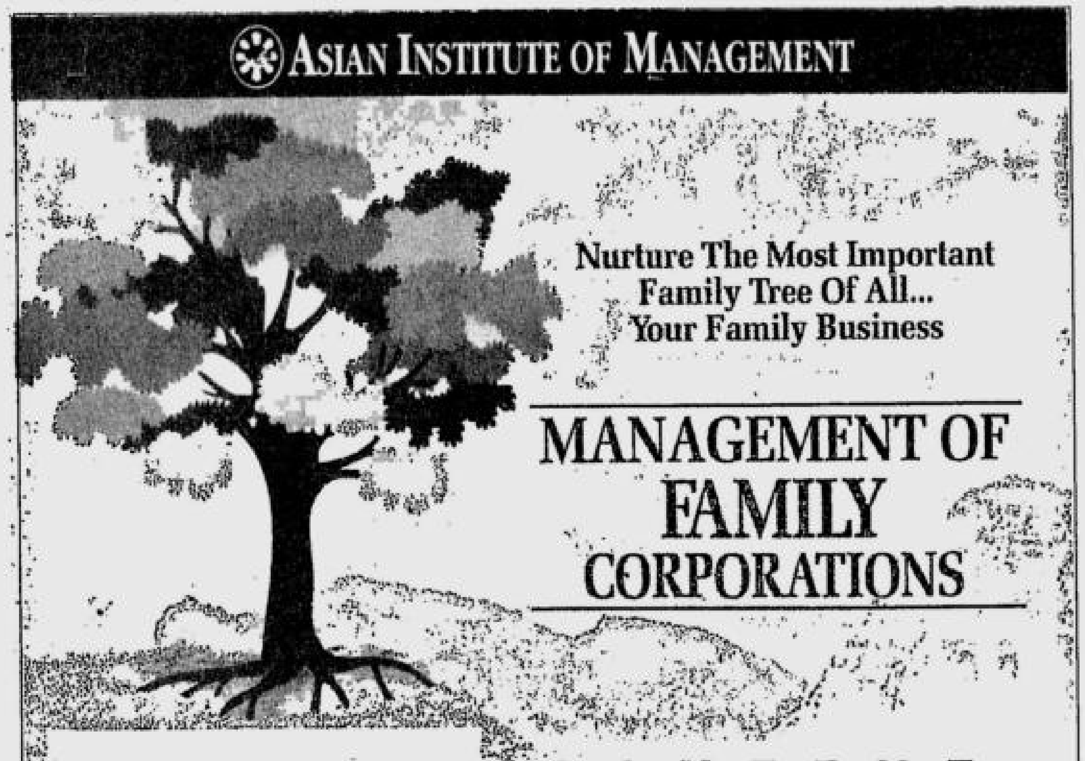
Fly Cathay Pacific. The Heart of Asia.

Terms and conditions
1. Offer only valid to The Marco Polo Club/Asia Miles members.
2. To join Asia Miles, enroll online at www.asiamiles.com. New members will receive a bonus 1000 Asia Miles.

www.cathaypacific.com

CATHAY PACIFIC

ASIAN INSTITUTE OF MANAGEMENT



Nurture The Most Important Family Tree Of All... Your Family Business

MANAGEMENT OF FAMILY CORPORATIONS

The AIM-EXCELL offers a five-day course on the Management of Family Corporations (FAMCOR), specially designed for family members and professional managers. A multi-disciplinary team of AIM professors will lend their expertise on related topics.

AIM EXCELL Experience Executive Excellence

CONTENT

**Overview** Problems and Issues in Family Corporations

**Family Systems**
- Genogram
- Individuation
- Power
- Conflict Management
- Family Theories

**Business Systems**
- Succession
- Professionalization
- Professionalization and Corporate Culture
- Boards and Governance
- Managing Transitions
- Management Tools and Frameworks

Admission is limited. Reserve your place now.
Contact Ms. Bessie Nery -Program Administrator, Executive Education

ASIAN INSTITUTE OF MANAGEMENT
123 Paseo de Roxas, Makati City
Tel. Nos. (632) 892-3260 / 892-4011 to 25
Fax No. (632) 892-3340
E-mail <bnery@dataserve.aim.edu.ph>

No.1 in Executive Education [illegible] 1999

**Fill out and fax this coupon to (632) 892-3340**

☐ Please reserve ____ seat(s) ☐ Please send me more information
NAME ____ NICKNAME ____
COMPANY ____
POSITION ____
MAILING ADDRESS ____
TEL/FAX ____ E-MAIL ____

HAIR LOSS

Knowing why you're losing HAIR will help you save it

Did you know that **Dihydrotestosterone (DHT)** is the real culprit behind hair loss? This powerful hormone attacks hair follicles, usually within the scalp above the forehead, at the temples and crown. This results in typical receding and thinning.

**Svenson International** offers the **Tricho-DHT Inhibitor,** a revolutionary treatment that stops the formulation of DHT inside the follicle before it does more damage. It's the only solution to preventing complete hair loss, leaving you with a full head of healthy hair!

Protect your hair from further harm with the Tricho-DHT Inhibitor. Call or visit Svenson now!

Svenson INTERNATIONAL
YOUR CHOICE NOT TO BE BALD

| MAKATI | QUEZON CITY | BINONDO | ALABANG | CEBU |
|---|---|---|---|---|
| Solid Mills Bldg., dela Rosa St | Cedar Executive Bldg., Timog Avenue | Federal Tower Bldg., Dasmariñas St | Citibank-Frabelle Bldg., Alabang-Zapote Rd | Keppel Centre, Cebu City |
| 817-2260 | 372-6631 | 243-0128 | 842-1389 | 032-2340851 |
| 817-2194 | 372-6632 | 244-8913 | 842-4181 | 032-2340853 |

MON. - FRI. (8 AM - 7 PM) / SATURDAY (8 AM - 3 PM)

# Originator of instant noodle faces global challenges in new century

(From page C3)

humble beginnings to its global success, can be seen at the Instant Noodle Museum, which opened in November 1999 in Ikeda and is run by Nissin's nonprofit foundation.

Admission is free, and visitors can take in the displays of the product lineup over the years—a cup noodle vending machine from the 1970s and a replica of the truck that served free noodles after a major 1995 earthquake in Japan.

"The instant noodle represents a food culture that Japan can be proud of," said Yoshisuke Suzuki, a TV station employee who was making a cup for himself at a "try-it-out" section in the museum.

Ando says the main purpose of his inventions was to give people more free time. Chicken Ramen takes just a couple of minutes to make; a museum display shows how it takes an hour to assemble—a machine kneads flour into dough, flattens it into a sheet and cuts it into long threads. The noodles are steamed, then dipped into a pot of sizzling oil.

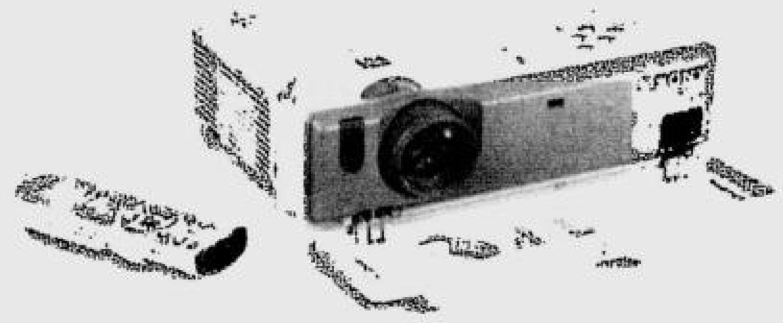
When he began work on the instant noodle, Ando was already 48. His lending business had failed and he was left with next to nothing—except the conviction that without food, people had only despair.

Ando tried many formulas before hitting upon the answer by accident—watching his wife frying food for dinner. Deep-frying noodles left them porous so they turned soft and tasty easily.

"I put it in a bowl, then I poured hot water from a pot," Ando recalls, gesturing energetically with his frail, wrinkled hands. "And oh, what can I say, there was the noodle. I felt joy—I'd hit upon the idea." *AP*

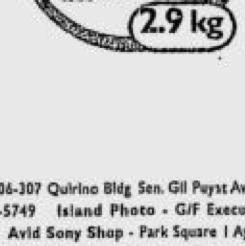
SONY

Presenting the highly mobile office by Sony



The Sony Portable LCD Projector.

Just grab it and go! Plug it to your notebook computer-and the show begins! With remote control for easy point-and-click performance; ultra-bright images; and zoom-in function for dramatic emphasis. The Sony Portable LCD Projector. Now you can do business anywhere.



Available at the following dealers: **C. Suiza Enterprise** - Rm 306-307 Quirino Bldg Sen. Gil Puyat Ave., Makati City Tel. 843-2063 / 843-5508 **Cytel Philippines** - Suite 217 Comfoods Bldg. Sen Gil Puyat Ave. Makati City Tel. 844-5749 **Island Photo** - G/F Executive Bldg. Herrera St. Salcedo Village, Makati City Tel. 816-3907 **AV Value** - 1172 EDSA Balintawak Quezon City Tel 361-2083 **Avid Sony Shop** - Park Square I Ayala Center, Makati City Tel. 752-7203 - SM Megamall Level 5 Bldg. B, Mandaluyong City Tel 633-2111- Festival Mall, Filinvest, Alabang Tel. 850-3642 or 66 **Electroworld** - Park Square I Ayala Center, Makati City Tel. 813-6154 / 813-2776 - SM City, SM Carpark Plaza, SM North EDSA Tel. 927-9525 / 924-0014 & 34 **Imatech** - 5th Floor Peaksun Bldg., 1505 Princeton St. Mandaluyong City Tel. 726-2243 **TQM** - 1904 F.Agoncillo St., Malate, Manila Tel. 526-4503 / 400-2306 to 10 Visit www. sony.com.ph

3 reasons to smile
- *Decaf & regular coffee beans* roasted daily within our premises
- Exclusive Appassionato Roasting Process™ makes full-bodied, low acidity and richly aromatic coffee—as great coffee should be
- Free delivery within Makati on minimum orders of 500 gms

Caffè Appassionato

*For blends & varieties, call 899-5410 or fax 899-5396/897-6805 or e-mail: bravo@info.com.ph*
*Visit us at 215 N. Garcia St., Makati City*

MONDAY, FEBRUARY 19, 2001
PHILIPPINE DAILY INQUIRER
LIFESTYLE
Arts & Design
D1
**CHELO BANAL-FORMOSO**, Editor ▫ **LITO B. ZULUETA**, Subsection Editor

Pilsner Urquell the world's most imitated lager beer is now available at leading hotels, bars and restaurants
Inquire at
**Bravo Coffee Corporation**
Tel: 896-9572 or Fax 899-5396/897-6805
or e-mail: bravo@info.com.ph
215 N. Garcia Street, Makati City

**THE CAST** of Ramon del Valle-Inclan's "Divinas Palabras," a Spanish play

## 'DIVINAS PALABRAS' AND 'CELEBRATION 3'

# Trips to hell then heaven

**REVIEWS**

By Cora Llamas

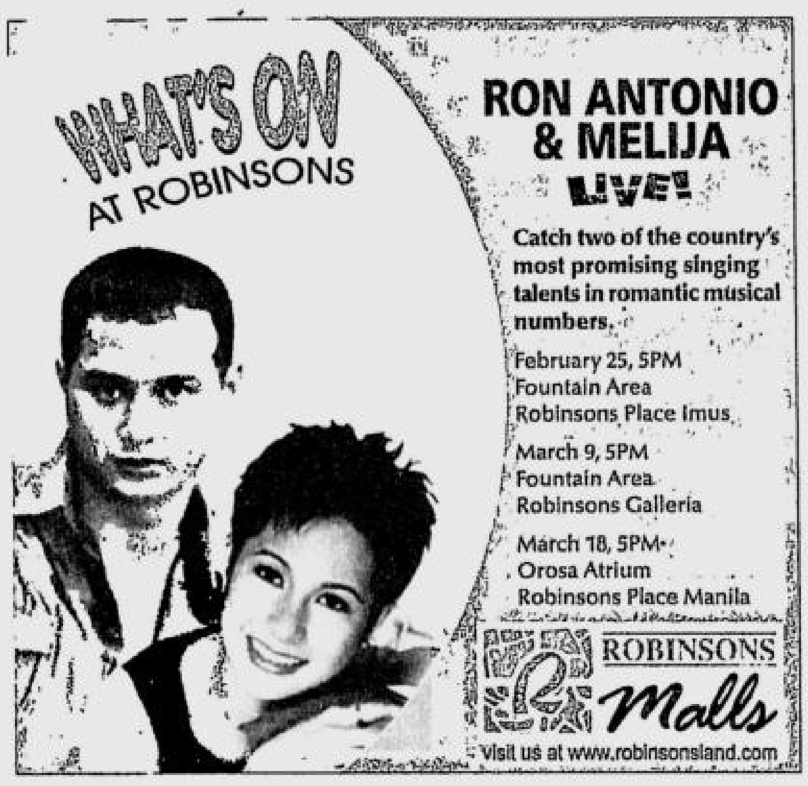
BLAME it on the devil, literally. Satan—or whatever you call the personification of intelligent, unconscionable and total evil—reigns supreme in the bleak, God-forsaken village of Ramon del Valle-Inclan's "Divinas Palabras." In one of a most disturbing, horrific scene, he and his cohorts appear in a macabre dance that further enslaves an all-too-willing guilty victim. There's none of the suave diabolical majesty grudgingly attributed to the Prince of Darkness (think John Milton's "Paradise Lost"). This *demonyo* (Melvin E. Lee) is a ravenous, merciless beast who gorges

TRIPS/ p.D6

**Nag Wilma Tapalla Ka Na Ba?**
**Enroll in a Package-P1,750 Per Course Only!**
**GUARANTEED SUCCESS COURSES:**
- **Speech Dynamics** Develop & Master Oral Skills Wed. 8-10 AM or Saturdays 9-12 NN or Sundays 9-11 AM
- **Practical Grammar & Conversations** Fluency and Mastery of the English Language Wed. 10-12 NN or Saturdays 1-4 PM or Sundays 11-1 PM
- **Public Speaking & Leadership Training**
- **Date with Destiny w/ Firewalk Challenge**
- **Rapid Reading & Comprehension**
- **Writing Skills** • **Personality in Action**

**WCT Kiddie Academy**
(From 3 to 12 years old)
(With 7 Areas of Concentration: Speech, Theater Arts, Grammar, English Fluency, Reading & Comprehension, Character Bldg & Personality Development)
Saturdays 9-12 NN or 1-4 PM
*PRIVATE TUTORING for all courses is available*

WCT Wilma Cruz-Tapalla
ACADEME OF SPEECH AND PERSONALITY
SINCE 1967
LEGARDA, SAMPALOC 2600 Rizal Hall, Arellano University 736-7656 736-7657 736-7644
ORTIGAS CENTER 638-8034
GREENHILLS 55 Annapolis St. 722-5620 722-5627



WHAT'S ON AT ROBINSONS

**RON ANTONIO & MELIJA LIVE!**

Catch two of the country's most promising singing talents in romantic musical numbers.

February 25, 5PM
Fountain Area
Robinsons Place Imus

March 9, 5PM
Fountain Area
Robinsons Galleria

March 18, 5PM
Orosa Atrium
Robinsons Place Manila

ROBINSONS Malls
Visit us at www.robinsonsland.com

FROM CASH TO BPI Express Cash IN A FLASH!

IT'S SO EC

5577 5300 1689 0452
5577
VALID DATES 11/00-10/02
JAKE VALDEZ
FOR USE WITH ELECTRONIC TERMINALS ONLY
VALID ONLY IN THE
MasterCard Electronic
100% Electronic

*Anyone can get one, whether you have a BPI account or not.*

EC - TO - GET

Apply for a BPI Express Cash in a flash! Choose whichever is most convenient for you:

(1) Visit any of over 400 BPI and BPI Family Bank Metro Manila branches or
(2) Call BPI Express Phone (89-100), press "0" to speak to a phonebanker or
(3) Log on to BPI Express Online (www.bpiexpressonline.com)

All you need is a valid ID and a one-time processing fee of ₱100. Load at least ₱500 and you can start flashing your card.

EC - TO - USE

Shop, dine, drink and party in over 13,000 MasterCard Electronic accredited establishments nationwide. Just present your card to the cashier. After swiping, sign your name on the saleslip and you're off!

It's also easy to check how much you've spent. Do balance inquiries by logging on to www.bpiexpressonline.com on your PC or WAP phone or by calling 89-100. You may even review your transaction details on your PC or by asking a phonebanker.

EC - TO - RELOAD

For non-stop flashing, you can reload your BPI Express Cash in so many ways. Whether you're a BPI depositor or not, you may choose to go to any BPI or BPI Family Bank branch nationwide. Soon, you may even reload cash through any BPI or BPI Family Bank ATMs nationwide.

Plus, if you're a BPI Express Teller cardholder, simply enroll in Check-Free Payments and transfer funds to your BPI Express Cash via phone, the ATM or the internet.

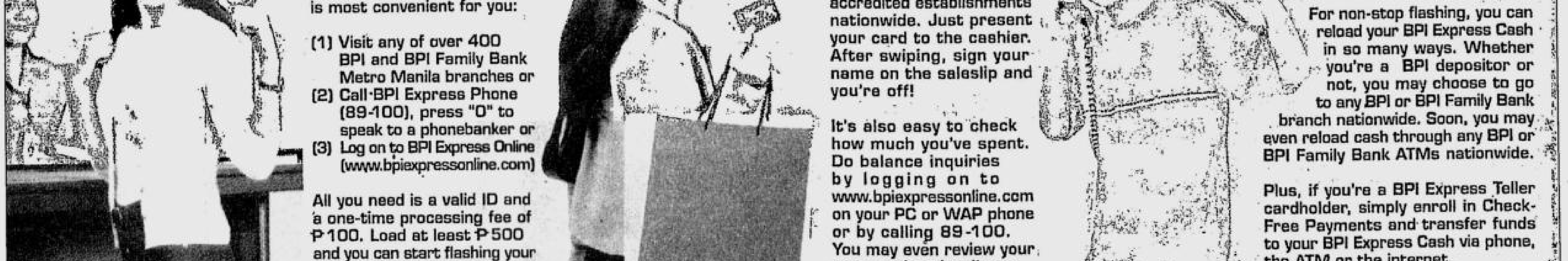
No other card can be easier to reload!

With your name in front and signature at the back, it's your personal card you can flash wherever you go! Plus, you've got security. In case of card loss or theft, just call 89-100 for assistance. You may have lost your card, but *not your cash.*

BANK OF THE PHILIPPINE ISLANDS
A tradition of leadership

*Apply now and start paying in cash with a card you can flash!*

NEW BPI Express Cash
it's cash you can flash!



MARIWASA
WATER SAVER TOILET • LAVATORY
REINVENTING Style & Performance
SMT SIAM MARIWASA TOTO, INC.
Tel. Nos. 637-84-66 to 68 Fax No. 635-95-74

Atlantis Lever Type C109 Elongated
Venice Lever Type C116 Elongated
Sandra Lever Type C184 Round Front
Tiara Lever Type C183 Round Front
Tiara Push Button Type C183B Round Front

# Ballet goes multimedia

By Marge C. Enriquez

REVIEW

BALLET Philippines begins the third millennium with a concert that gives prominence to technology. It's about time. For the last 50 years, the rest of the world has been showing how new dance ideas are influenced by multiple media, especially film and video.

BP's Neo-Filipino series has always served as an alternative to stodgy Western ballet fare. The series is a showcase for BP dancers and guest artists who want to venture into choreography. The youthfulness of the choreographers signifies their creativity, modernity, vibrancy and to a certain extent, their tendency to be myopic (and defensive) about the flaws in their works.

The Neo-Filipino series has always tried to be political or socially relevant. In the latest offering, "Sama-sama: Dance and Video," the themes revolve around current events and lifestyle trends. The concert at the Cultural Center of the Philippines recently presented samplers or condensed versions of the new works. Their full-length versions will be shown in nontraditional venues to reach a wider market.

Myra Beltran's "Payatas: Point Counterpoint," set to J. S. Bach's "Art of Fugue," was an environmental commentary on how spiritual poverty and greed led to material poverty and the garbage problem. "Payatas" was an allusion to spiritual and material decay, not a chronicle of how heaps of garbage and the local government's carelessness wrecked the lives of the poor.

The concept was about five dancers narrating the plight of the urban poor. While they did modern, balletic and angsty movements with matching furrowed foreheads and forlorn facial expressions, a mise en scène was happening on the big screen.

### Bleakness

Film director Carlitos Siguion-Reyna made the story board of the video. Danseur-turned-videographer Nonoy Froilan captured the bleakness of a soul journeying into the world in its most decrepit stage. Using high contrast, the images showed ghostly hands, the lives of scavengers, a lone figure in a desolate lahar landscape, and the gap between the developed Makati skyline and the squatter area in Mandaluyong.

Beltran is considered a cerebral choreographer because her works are about abstractions. She is also known for repeating herself. Instead of starting from scratch, she builds up on movement passages from her previous works.

Since I had seen her previous works, I ended up looking at the video instead of the live action. The video was supposed to create an atmosphere and changed the audience's perception of time and place, but it ended up upstaging the choreography.

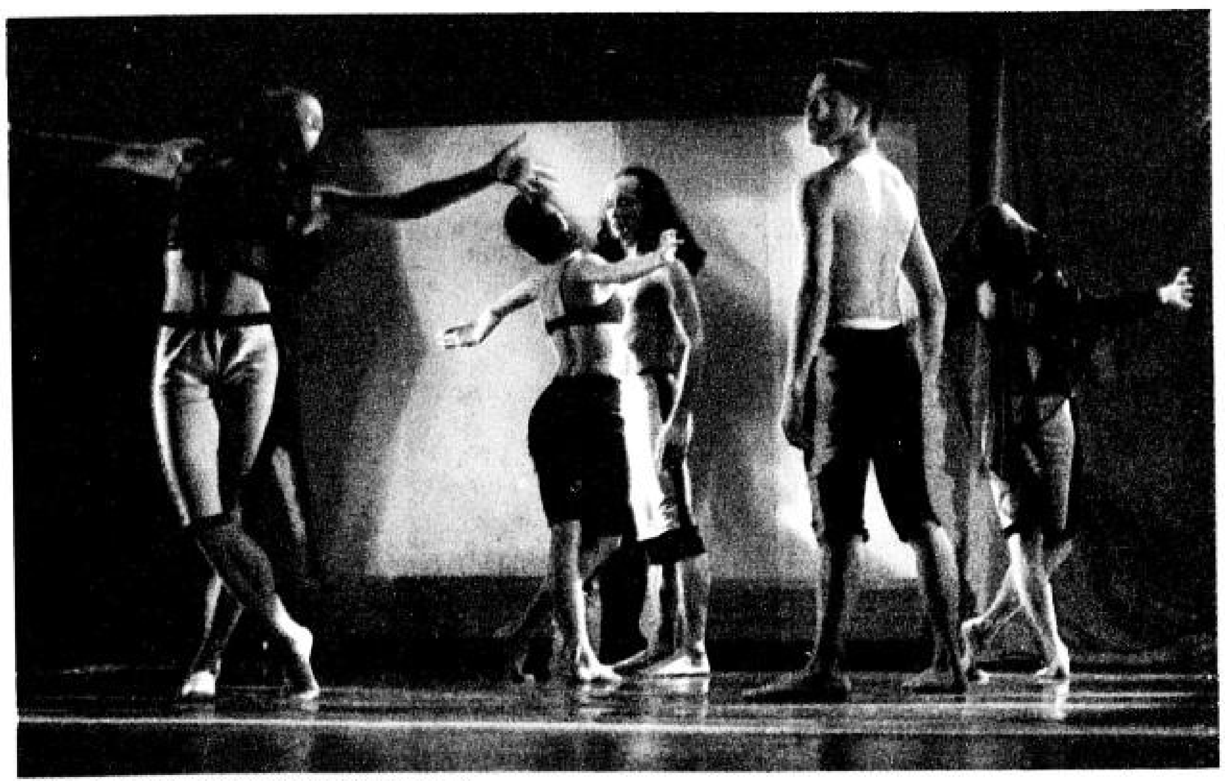
"Camille's News Dreams" was Paul Morales' parody of how we see the world through the media and how our perceptions careen out of control. Morales had a mouthful to say about the way news anchors are regarded as celebrities instead of conveyors of information, about the weird characters a news anchor meets while on coverage or on the set, and how the consumerist values of commercials contradict the news values. The "TV commercial" was directed by Butch Perez.

There were characters that were questionable such as this drunkard on the set and the figures in white. The symbolisms were vague. For a work in progress, it obviously looked raw because the choreographer put in too many ideas but lacked the time to develop them.

### Shopping bags

To my mind, Alden Lugnasin's "Bungee Corded Underwater Dancers@the Mall with a Shopping Cart" was inspired by the stories of shopping bags and garbage polluting the waters. It was also another essay on how consumerism and greed endanger our planet. According to the program notes, the setting was a park fountain in a shopping mall.

Lugnasin is admired for his inventive ways of using the body, such as unusual but sharp isolated movements. Although his choreography had a powerful visual impact, I couldn't make the connection between the dancers moving the shopping carts and the corps flapping their fins.



**PAUL** Morales' "Camille's News Dreams."

**ALDEN** Lugnasin's "Bungee Corded Underwater Dancers@the Mall with a Shopping Cart"

PHOTOS: JOHNNY VILLENA

BP's artistic director Denisa Reyes reworked previous pieces. "Cock vs Cock" was meant to be an allusion between the developed and underdeveloped countries. While two dancers, dressed as game cocks, sat onstage stroking live animals, there was a virtual choreographed cockfight on the screen. One danseur, playing a Texan-bred cock, was pitted against a local one.

The interplay of images—the imposing volume of the danseurs on the screen with the diminutive flesh and blood onstage—made a shifting mirror and gave the choreography more dimension.

Froilan, who directed the video of the cockfight, focused on close-ups and a variety of camera angles of the face and other body parts, that evoked the tension and conflict between the two. I couldn't make out who was the protagonist and who was the antagonist. Perhaps, it wasn't meant to be. Reyes discussed the Filipinos' blind faith in "Undressing the Icon." The radiating video images by Luis Ermitano added layers of mood and a sense of scale to the dance. The video heightened the idea of icons inside the tabernacle. It helped show how devotees believed they could get spiritual power by worshipping and dressing *santos*. This idea was highlighted by the prodigious use of fabric combined with movement.

Except for Reyes' works, the relation between the video footages and the live choreography was flimsy; sometimes there was no connection at all. And to think we only saw excerpts. The full-length works will be shown in Makati, Quezon City and Malate.

The young choreographers suffer this chronic problem. In their attempt to be experimental, they end up being too ambiguous. The movements may be visually stunning but I don't see the logic of the idea behind it.

If the standard answer is, "I'll leave it up to the audience to interpret what it means," that, to me, is carelessness. Choreographers are afraid to be lucid because their works can be misconstrued as literal. This attitude can be self-defeating.

Nonetheless I'd still recommend "Sama-sama: Video and Dance" if only for you to see the madness of the young choreographers. Ballet Philippines will bequeath to the local dance history its intensive exploration of choreographic options. Young artists are searching for something new. It's a welcome change from the formulas of older choreographers. But next time, these artists should wear glasses so that their pieces won't look fuzzy.

*"Sama-sama Video and Dance" will be shown on Feb. 23 and 24 at Steps Dance Studio, Mayapis and Bakawan, Makati City; March 1 and 2 at Dance Forum Studio-Theater, 38 West Avenue, QC; March 9 and 10, Republic of Malate, 1769 A. Mabini, Malate. Call Ballet Philippines at 551-0221 and 551-1003.*

---

# *Trumpets sets summer workshop*

ARTISTS are ordinary people, too. They eat, sleep, watch movies, laugh, cry, get bored, have bad hair days. They just have a way of doing things with pizzazz and possess a lot of razzmatazz!

But it isn't something they acquired overnight. Sure you have those who are born stars. But the majority of artists began their careers with just a little bit of talent and a lot of training. That's where Trumpets Playshop comes in!

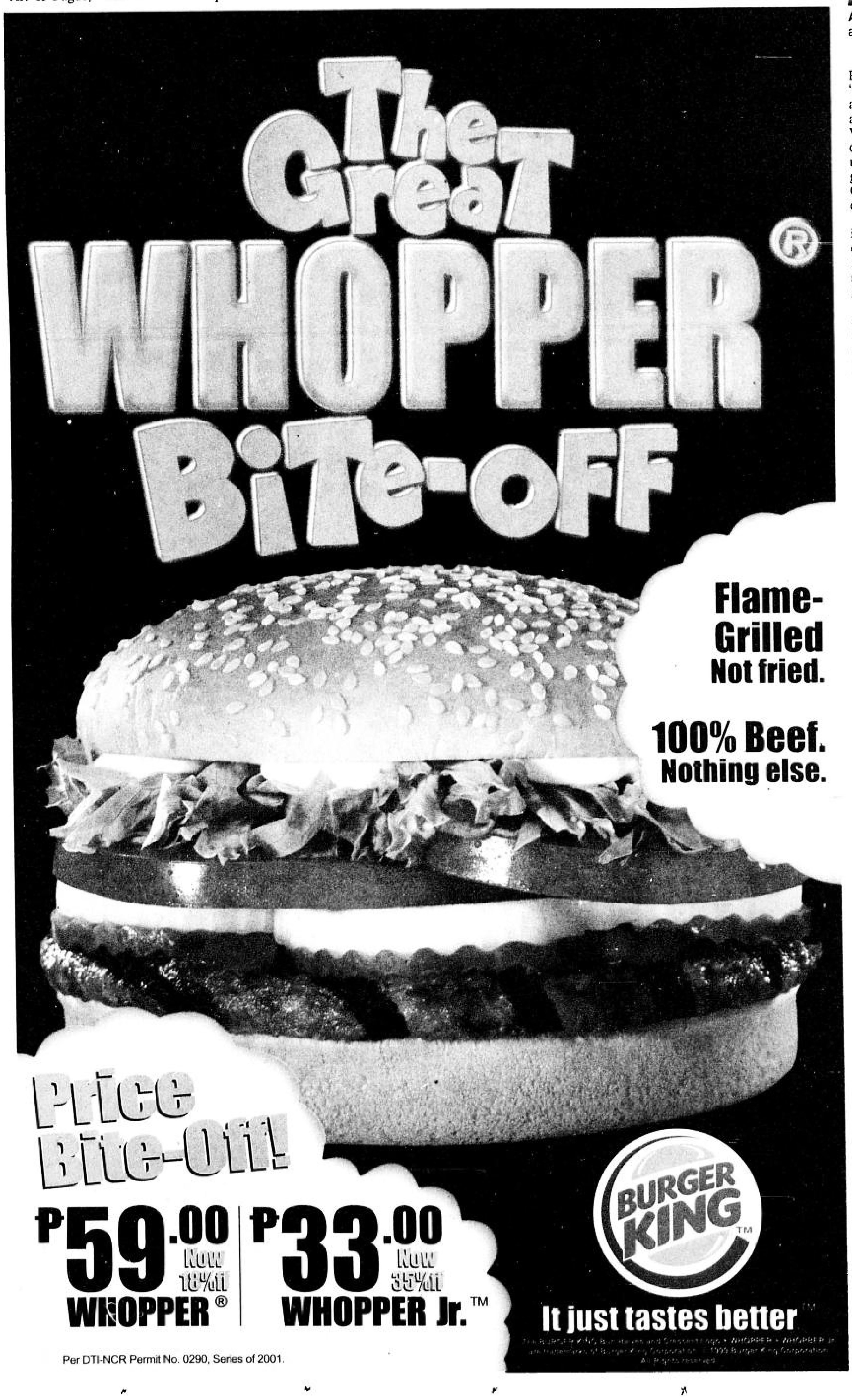
Every year, Trumpets takes a handful (more like a mall-full at this point, but who's counting?) of eager young wannabes and equips them with the necessary skills and training to start them off on the road to stardom. The foundation is strong and solid—imparted by only the best minds in the industry—and is enhanced by a positive learning atmosphere full of good, clean fun and camaraderie.

This year Trumpets Playshop promises even more excitement as it becomes much bigger and a lot better with over 30 different classes to choose from in the most happening places in the city—Shangri-La Plaza Mall, Alabang Town Center, Glorietta, SM Megamall and SM Southmall! There are even classes at SM City Cebu.

From April 2 all the way to June 3, teachers who are tops in their fields of expertise will give classes in acting for children, teens and adults, musical theater, stage management, photography, voice, street dancing, jazz, song and dance, ballet, TV production, light and sound design and TV newscasting. The entire Playshop culminates in a two-day theater festival with a minimum of 20 different shows that involves exhibits and performances that showcase the new graduates and their work.

Visit the Trumpets office at 6/L Shangri-La Plaza Mall, Mandaluyong City; or call 636-2842 or 633-5010.

A **TRUMPETS** production



Per DTI-NCR Permit No. 0290, Series of 2001.

# Healing Mass at Our Lady of Lourdes Shrine draws thousands of devotees

THERE must have been at least a thousand people who packed the church of Our Lady of Lourdes Shrine in Quezon City on Feb. 10 during the healing Mass of Bishop Nestor Cariño. Sick people in wheelchairs sat in the front, while other devotees who could not find seats patiently stood on the sides and followed the Mass and much later knelt during the healing proper.

Bishop Cariño raised the Blessed Sacrament as he passed by clusters of people. Accompanied by the ringing of bells, the retinue carrying the *palio* over the Eucharist solemnly walked to the altar, pausing occasionally as the bishop holding the Blessed Sacrament raised it in a gesture of healing.

Those who have been sick know how important this is. In total faith they know that when they kneel and reverently pray to Jesus in the Eucharist and ask for healing, they will be healed.

I did this for two consecutive years in Lourdes Church and on Feb. 10, I was back to say "thank you." I am healthy now, can breathe easier, walk faster, and have lost the whooping cough that used to bother me for a long time.

### Some came to say 'thank you,' too

Tito Rosales, husband of Ginia Sandejas-Rosales of Sampaguita Press, was seated in the front on a wheelchair. His wife was behind him throughout the Mass. Tito was there to say "thank you" to the Lord and the Blessed Mother for giving him a chance to live after he suffered a severe stroke more than three months ago. He was also there to be healed, so he would continue to be healthy.

To Tito, the experience of getting sick and not being able to move for sometime was a "wake-up" call. God must still have plans for him, he says. "He must want me to serve Him," he says, adding that he intends to serve as lay minister when he gets well.

**PURELY PERSONAL**

*Josephine Darang*

### A glorious procession

On the feast of Our Lady of Lourdes, more people came to attend the Apparition Mass at 12 nn on Feb. 11 with Bishop Teodoro Buhain officiating with many other priests, mostly Franciscan Capuchins.

At 5:30 p.m., a procession went around the district led by the beautiful original image of Our Lady of Lourdes whom they call *beso pies* because she is enthroned at the left side of the entrance of the church and people line up to kiss her feet.

For the first time, there were other images that joined the procession, like St. Bernadette Soubirous, St. Francis of Assisi, St. Therese of the Child Jesus and Our Lady of Salvation. It was a fitting celebration of the Golden Jubilee of the enthronement of Our Lady of Lourdes in her shrine on Retiro Street.

### Our Lady of Ubanon feast

WE failed to mention in our last column that the feast of Our Lady of the Holy Rosary of Ubanon falls on the third Sunday of October, which is Oct. 21 this year. The shrine of the Virgin faces the sea called Maqueda Bay. Remy Salazar, our host in Tacloban, told Ali Garcia and me that she and her husband Tony once visited the shrine and found herself standing outside the church and looking out to the sea.

A small boy dressed in green approached her and asked her in Waray if she was not going inside the church. She answered him without particularly paying attention to him. And so he asked her again. When she looked down to reply, he was not there anymore.

When Remy asked her husband if he saw the boy, the latter replied that he did not see anyone with her. To this day, Remy thinks that it must have been the Child Jesus who talked to her that day.

By the way, can readers Ms Dumo and Ms Mercy beep me their telephone numbers again? Ms Dumo's telephone had only six numbers, while Mercy did not leave her number on my beeper.

### The miraculous intercession of St. Philomena

WHEN I wrote about St. Philomena in September, I included the prayer to her and said that she could intercede for those in financial difficulties. Reader Ninoy Oquendo, a handicraft exporter, wrote to say that St. Philomena helped him in his business.

When the company he worked for closed down in May, he opened his own company. The very day that he prayed to the saint, several prospective buyers called him up and placed their orders.

Ninoy was also able to close an export sale with a client whom he met three years ago. An old friend paid the money he owed Ninoy. And the best thing that happened was, a foreign buyer ordered a 20-ft container of Ninoy's products.

Ninoy shared the novena with two friends. His friend's mother suddenly called from the USA and promised to send money.

Another friend who was separated from her husband for two years now prayed the novena. The husband suddenly called after a week and asked for a date.

**OUR** Lady of Lourdes

### A medical clinic named after St. Philomena

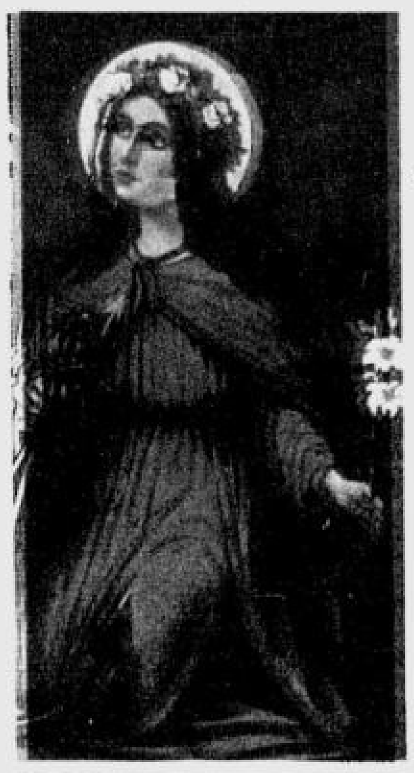
Dr. Gia Grace Baquiran and her fellow doctors believe in the intercession of St. Philomena. As a matter of fact, their medical clinic is named after the saint. The St. Philomena Medical Clinic on 9632 Kalayaan Ave., Guadalupe, Makati City started as a one-room clinic, but now operates in all three floors of the building where the doctors are working.

It is a clinic, laboratory, maternity and lying-in rolled into one. Most of the doctors are UST graduates. They are Doctors Myra Asuncion and Lourdes Albino (pediatrics), Athens Calmerin and Lani Coloma (OB-Gyne), Dan Mijares (ophthalmology), Mike Sarte (ENT-HNS), Ferdie Gonzales (general surgery), Rowena Bautista (dental), Alice Santos and Rico Cortes (anesthesiology), Elizabeth de la Cruz (optometry), Alan Raymundo (orthopedics), Grace Regala (general medicine) and Olga Bausa (pathology).

Dr. Baquiran started the clinic in January 1999 and she attributes its success to the intercession of the saint. Her practice grew to include other partners who believe in giving medical assistance even to those who cannot afford to be treated by a doctor. She says that anyone who needs medical help but cannot pay can call her at 882-2720.

### Seminar at Pius XI center

A SEMINAR on "rubrics" will be held on Feb. 26 to March 2 at the Pius XI Institute of Liturgy in Malaybalay, Bukidnon. There's also a retreat seminar on March 12-16. Those interested can call (0063) 88-221-2898 or fax (0063) 88-221-2897. Ask for Father Anscar or Dom Martin de Jesus.



**ST.** Philomena

**Continuing Education Program**
Tel No.: 4264841/ 4264837/ 4264836
Fax No: 4264840
Email: culinary@info.com.ph
Add. 287 Katipunan Ave. Loyola Heights, Q.C.

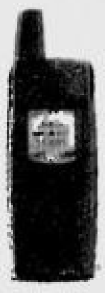
**February**
23-24 · Commercial Baking
24 · Fire, Spice & the Global Grill
· Rice Toppings
· Diner Meals (BBQ & Burgers)
25 · Sweet Sensation

**March**
3 · Practical Cooking for Beginners
· Dimsum and Dumplings
3-4 · Baking for Beginners
17-18 · Heavenly Breads
17 · Quiche and Crepes
· Thai Cuisine
· Sushi and Sashimi
31 · Chinese Cuisine Series (Cantonese)
· Cakes, Tortes and Tarts

Reservation of at least 4 days before the course is required.
All courses are **HANDS-ON**.
For reservation look for **JOCELYN** or **NADINE**

**IT SEEMS YOUR PALM IS OUTDATED.**

Contacts
Personal details
Contents list
New contact
R380
ERICSSON



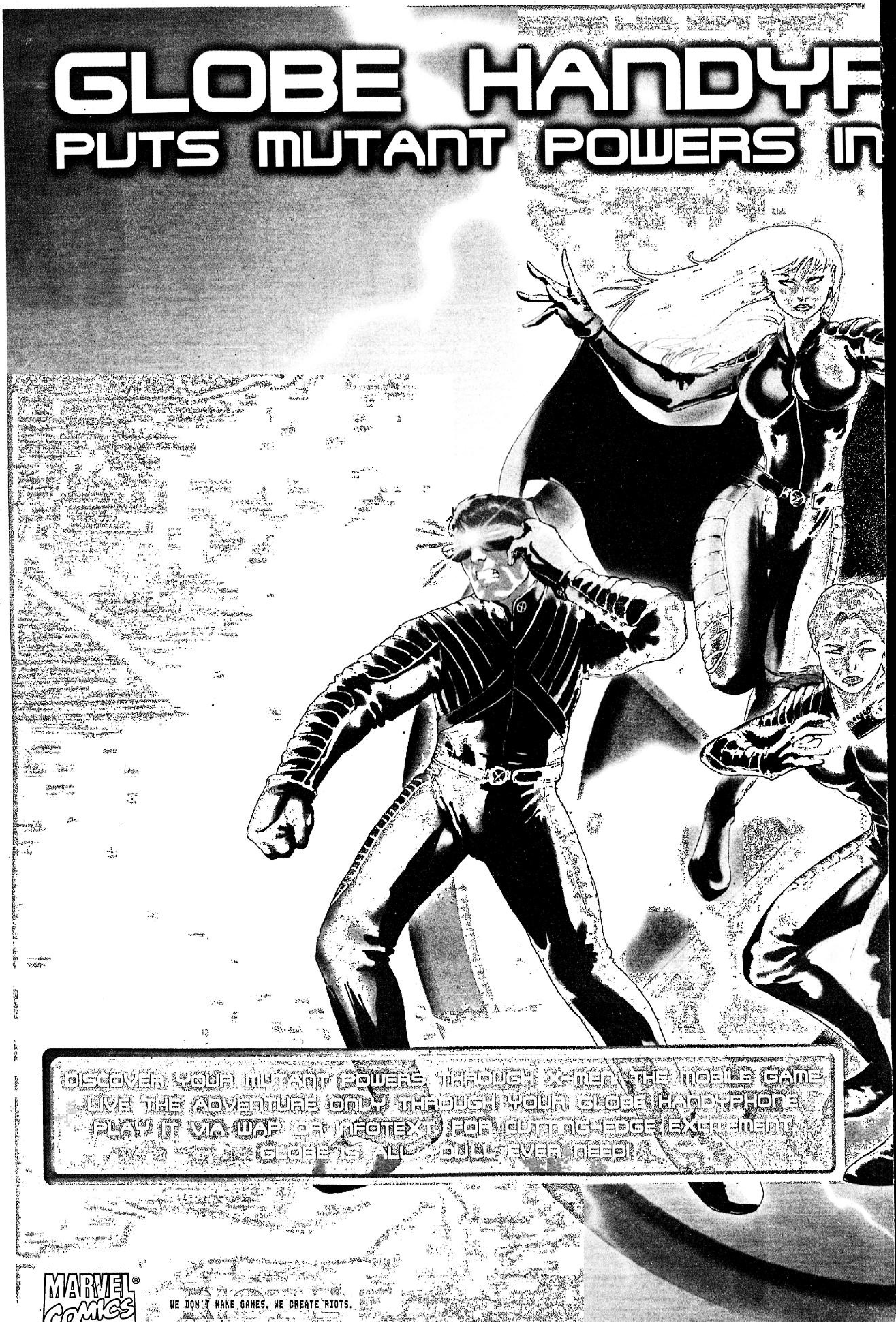
Palms, excuse us for poking fun. But we now have the perfect tool with which to do just that. Our stylus. It's part of a new concept: the Ericsson R380. We call it intelligent phone. It has e-mail, WAP, an organizer and even handwriting recognition. You can scribble a number on your palm, sure. But with this, you can even call it. The R380. It's the start of the Mobile Internet revolution.

**ERICSSON**

SEMICON

Visit our website: www.ericsson.com.ph/ or call the Ericsson helpdesk at 635-1860-61 or e-mail us at mobile. helpdesk @ enp.ericsson.se

Available at all Ericsson shops and authorized dealers: **SEMICON- SM MEGAMall** 5th Level Building B SM Megamall, Ortigas Center, Pasig City Tel. 6355521-23 • **SEMICON-Festival Supermall** 4th Level Filinvest Corporate City Alabang, Muntinlupa Tel. 8075549 • **SEMICON- SM Southmall** 169 G/F SM Southmall, Alabang Zapote Rd., Las Piñas Tel. 8069095/8069570 • **SEMICON-SM MANILA** 4th Level Unit 426 Concepcion St. cor. Arroceros and San Marcelino Sts., Manila Tel. 5267404• **SEMICON- SM North Edsa** G/F Carpark Plaza, SM North Edsa Tel. 9265270 • **MEMO EXPRESS Festival Supermall** 3rd level Filinvest Corporate City, Alabang, Muntinlupa Tel. 8503724 • **MEMO EXPRESS** Sta. Lucia Grand Eastmall, 2nd level Phase 2 Bridgeway, Marcos Highway cor. Felix Avenue, Cainta, Rizal Tel. 6817487 • **GLOBOTEL Anson's Arcade**, Pasay Road Makati City Tel. 8880104-05 • **SEMICON-SM CEBU** 3rd level SM City Cebu San Jose dela Montaña cor., A. Adriano St. Tel. (032) 2326422 • **Ritz Cellular-SM Iloilo** G/F Benigno Aquino Avenue, Manduriao Iloilo City Tel. (033) 3203919 • **Ritz Cellular-Cagayan** G/F Metz Arcade, Vicente Road St., Cagayan de Oro City Tel. (088) 8563917 • **SEMICON-Davao** 3/F Gaisano Mall, J.P. Laurel Ave., Davao City Tel. (082) 2227971-73



GLOBE HANDYP
PUTS MUTANT POWERS IN

DISCOVER YOUR MUTANT POWERS THROUGH X-MEN: THE MOBILE GAME.
LIVE THE ADVENTURE ONLY THROUGH YOUR GLOBE HANDYPHONE.
PLAY IT VIA WAP OR INFOTEXT FOR CUTTING-EDGE EXCITEMENT.
GLOBE IS ALL YOU'LL EVER NEED!

MARVEL® COMICS TM

WE DON'T MAKE GAMES. WE CREATE RIOTS.

X-Men: TM and ©2000, Marvel Comics, Inc. All Rights Reserved. X-MEN: The Mobile Game is made available by Riot-E. Game functionality and authority to utilize X-MEN characters, actions, and situations have been obtained exclusively by RIOT-E for Globe Handyphone Subscribers. Globe Telecom makes no representations about reliability, availability, timeliness, and accuracy of service for any purpose.

PHONE
YOUR HANDS!
X-MEN
THE MOBILE GAME
FIGHT EVIL MUTANTS!
TRAIN WITH THE BEST
TEAM UP WITH THE X-MEN!
Globe
HANDYPHONE
It's all in your hands.
Hotline: 730-1000 / www.globe.com.ph

# Trips to hell then heaven

(From page D1)

on his prey, tearing their screaming souls to pieces.

The greater horror is knowing that these poor souls deserve the punishment.

Their grotesque bodies and sooty faces only mirror the distorted monstrosities within. A feral child (amazingly mimicked by Vinia Pamplona), barks and bites like the mutt she was raised to be. Lusty brigand Septimo (Miguel Vasquez) openly mocks God Himself in church. And sexton Pedro (George de Jesus), the only man who tries to cling on to some modicum of respectability as his beautiful wife Maria (Raye Baquirin) sleeps around, rapes his own daughter one drunken night.

**ARLO** de Guzman as a hydrocephalic in "Divinas Palabras"

## Not for the faint at heart

Neither does the author romanticize the poor townspeople. Clawing at each other like animals, they'd sell each other for a loaf of bread. Reminded of Christ's message about not casting the first stone, they hurled rocks at the condemned party without a thought. The scene was funny and tragic at the same time, and refreshingly unsentimental.

Beyond doubt, this Dulaang UP production, directed by Josefina (aka Jose) Estrella, is the most daring, gut-wrenching, thought-provoking and challenging play in recent years. Bar none. It's not for the faint of heart.

Devoted Catholics in particular are warned to have a tough stomach, more than an open mind.

Del Valle-Inclan, a native Spaniard, makes the town a seething cauldron, with a dead, repressive religion keeping an uneasy lid on the people's pagan superstitions and wild passions. A claustrophobic, depressing gray backdrop is fettered by deteriorating windows that open to reveal the plaster statues of unhearing saints. At the sides of the stage, makeshift hovels only add to the gloom.

**RAYE** Baquirin and Mario Magallona in "Divinas Palabras"

**A MUSICAL** revue in "Celebration 3"

**REM** Zamora as Pippen in Repertory's "Celebration 3"

The boiling point is reached when Pedro's nephew, Laureano, a hydrocephalic dwarf, is orphaned. Every one wants to adopt the naked, dirty and mentally crippled teenager because of the beggar's money he rakes in. Arlo de Guzman deserves kudos for his performance. With arms and legs twisted, bare body splayed on the *kariton*, grunting only syllables, his expressive forlorn face reveals he's the only pure soul around.

The tension in the town, embodied by the conflict between Pedro and Maria, explodes into the open when the two confront each other in the churchyard, following the exposure of Maria's affair with Septimo.

## Unsentimental ending

Here, unfortunately, the dramatic tension, while resolved, is not quite convincing. The couple does find forgiveness for each other, as Latin prayers clash with the bacchanalia head on. But considering how the material built Maria's strength over Pedro's, or the town's intransigent sinfulness, the turnabout at the end was simply too fast. Not even a mysterious cross that dropped out of nowhere should have been able to stop this mob.

Fortunately, Pedro and Maria stay true to their characters, as the playwright to his material, even at the reconciliation at the end. We know that they know that there are no easy answers. But as they finally grapple with it together, one of the formerly dead statues becomes flesh and comes alive.

And a single spotlight of hope shines in the darkness.

* * *

Following a beloved tradition, Repertory Philippines showcases a musical revue of beloved song and dance in "Celebration 3." Familiar faces from its ensemble, led by stalwarts Michael Williams, Rem Zamora, Carla Guevarra, Cathy Azanza, Liezl Batucan and Rem Zamora guide the audience into a tour down Broadway's best or the memory lane of pop music.

This time, though, they are accompanied by the Y2K ShortStoppers, the company's next generation of artists. These kids bring in the hip factor, with ditties from Disney musicals. They convert do-re-mi into rap.

Directed by Baby Barredo, "Celebration 3" is overall an enjoyable arty variety show. Leads like Williams and Faustmann piece the musical numbers from a play, a decade, or a series of films with poetic lines that sound just a little too cute.

Sometimes, though, the numbers falter a little, especially during the dancing, because there are too few people on stage. Most of the productions ("West Side Story," "Once on this Island" and "My Fair Lady") call for a large chorus and a grand scene; the small cast's energy cannot compensate for the sparse sight.

The play soars, though, when it comes to the song. When the performers simply stand, and let their rich voices carry the melodies to their height. This staging made "Student Prince" and "The Filipino Suite," which ironically are not regular Repertory fare, the standouts of the mini-spectacle.

*Dulaang UP's "Divinas Palabras will run at the Guerrero Theater, UP Diliman, up to March 4. Repertory's next play, "Our Town," will open on Feb. 23.*

**THE CAST** of "Pinoy Agonistes"

### NICK JOAQUIN'S 'PINOY AGONISTES'

# A case of life giving impetus to art

By Amadís Ma. Guerrero

WHO would have thought that in one's lifetime, one would participate—however modestly—in two people's uprisings that would oust corrupt Presidents?

For me, it began in 1969 when, the daily deadlines taking a toll on me, I left the Associated Press and joined the staff of the Graphic Magazine, then owned by Don Antonio Araneta and competently edited by (the late) Luis "Morik" Mauricio.

And so I found my calling, so to speak, as a magazine writer. In the staff of the Graphic were many well-known writers, including Ninotchka Rosca and (the late) Pete Daroy. When Ninotchka resigned, I took over as fiction editor while Chato Garcellano handled poetry.

One of the stories that I rejected, consulting with my colleagues, was a mushy tale written by Miriam Defensor Santiago, then a lawyer working for Associate Justice Abad Santos.

Those were exciting times. Students were up in arms against the excesses of the Marcoses and their cronies (who have yet to be punished by the law), and there were confrontations with the police; the influence of the New People's Army was on the upswing.

The Diliman Commune. The First Quarter Storm. The Battle of Mendiola. The bombing of the Liberal Party rally at Plaza Miranda. Talk of martial law was rife, only to be denied with a straight face by Marcos.

The military had been upset by an article on the activities of the NPA in the North, written by staffer Mila Aguilar and retitled by our editor as "The Armies in Isabela."

One day at the Graphic the telephone rang, and at the other end of the line was a military officer demanding to know where Mila was; and I simply told him that she was on indefinite leave, which turned out to be true.

On Saturday morning, Sept. 23, 1972, martial law (the proclamation was signed two days earlier) was implemented. Newspapers and magazines, including the Graphic and Free Press, were padlocked; and the crony Daily Express had a field day.

The long dark night had begun.

On TV, the boring voice of Information Minister Francisco Tatad could be heard all day, extolling the New Society.

Many writers and media persons were arrested, or were being hunted down. The military had a dossier on me, I would learn much later, but I wasn't arrested because I wasn't important enough.

Other colleagues were not so fortunate. The assassination of Ninoy Aquino in 1983 may have galvanized the middle class and hastened the fall of Marcos. But even before that event, many men and women had suffered and died, been tortured and raped in detention, or were simply missing (*desaparecidos*) in the struggle against the dictatorship.

The aftermath may have been less then ideal, but Edsa I in February 1986 was a cathartic event: People Power deposing a dictator. One felt proud to be Filipino again, and the world applauded. We, the members of the old Concerned Artists of the Philippines (CAP), were there.

Wonder of wonders, after 15 years, negating one's belief that People Power would never be repeated, Edsa II erupted.

And now comes National Artist Nick Joaquin's latest play, "Pinoy Agonistes" which, without meaning to, neatly ties up these events. The play is set during martial law. An industrialist, Leo Galang, has invented the first Pinoy car but the government is forcing a 50 percent buy-in scheme on him.

Rather than give in to the pressure, Leo destroys his designs and technical plans. He then plans to escape to the US with his family, but the news is flashed that Ninoy Aquino is returning home.

The play ends with Leo organizing a rally to welcome the former senator.

Here is Joaquin's statement on his play:

"Like all my plays, 'Pinoy Agonistes' is based on a true-life case. The hero as reality is Domingo Guevarra, whom I consider one of the greatest Filipinos of our day, because he strove to move the Philippines into heavy industry by creating the first Filipino automobile: motor and chassis and all. Alas, he was frustrated by Marcos and Romualdez greed, which grabbed his company and annulled his drive as entrepreneur. The first Filipino car got aborted. That wasn't just an industrial but a national tragedy—and it's what I project in 'Pinoy Agonistes': the grapple of greed and greatness."

"Pinoy Agonistes," commissioned by the Foundation for Worldwide People Power, was written well before the revelations that would culminate in People Power II, which occurred while the all-star cast was rehearsing for the Tanghalang Pilipino production.

Edsa II shed a new light upon the play and served to inspire the cast members, most of whom were part of People Power I *and* II. It was a case of life giving an impetus to art.

*"Pinoy Agonistes" will be staged at the CCP's Little Theater on Feb. 23-24 and March 2-3 (8 p.m.), Feb. 23-25 and March 2-4 (2:30 p.m.) and Feb. 25 (10:30 a.m.)*

# Artists stir the fires of Edsa and come out triumphant

By Pablo A. Tariman

ON THE NIGHT TV viewers were eagerly awaiting the fate of the unopened envelop, filmmaker Marilou Diaz Abaya hastily put out the photos of National Artist for Theater Rolando Tinio and filmmaker Ishmael Bernal, lighted candles and implored her dead friends, "Please enlighten the pro-Erap senators and please help get a yes vote."

When the no-vote won, Abaya felt betrayed as she blew off the lighted candles. She texted me: "All we need now is a good cry and more prayer."

Earlier before that fateful night, she had written to all the senators from Ramon Revilla to Gregorio Honasan and pleaded: "I appeal to you to give our children and all the next generations of Filipino citizens a better role model and a brighter future. The 21st century is upon us. Let us behave like men and women for our age and not as relics of the '60s' low-waist gang."

Another filmmaker who texted me to join Edsa Tuesday night was Jeffrey Jeturian, whose latest film, "Tuhog," is a mirror of a society gone berserk.

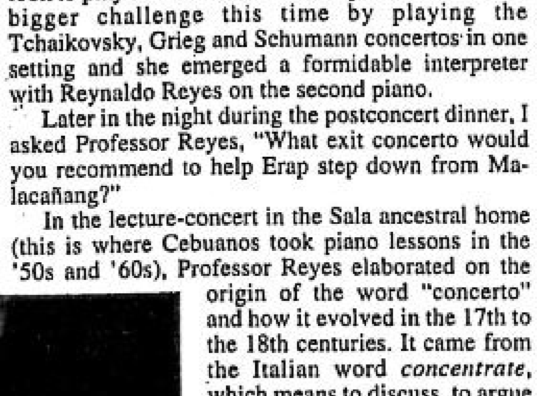
Abaya later heeded the call of Edsa II and on a Friday morning, she was at St. Francis Square behind Megamall waiting for other filmmakers who decided to make a stand. Stage and film actor Pen Medina and comedienne Mitch Valdez were among the many artists who trooped to the Edsa Shrine.

On that day, the Peta group, students from Philippine High School for the Arts and even the UP College of Music made a stand. Protesters led by composer Ramon Santos, pianists Nita Abrogar Quinto and Jonathan Coo and piano pedagogue Chit Arambulo made their way to Edsa holding anti-Erap streamer.

Over in Washington, D.C., Cecile Licad was preparing for a Sunday all-Chopin recital but she was deeply worried how the worsening political crisis would be resolved. "Is he still there?" she asked her mother by overseas call to find out whether the Malacañang occupant has stepped down.

## Cebu prayer

On Gorordo Avenue in Cebu City, pianist Ingrid Sala Santamaria led a prayer for the peaceful resolution of the country's crisis, before her concert with pianist Reynaldo Reyes in an evening of Schumann, Grieg and Tchaikovsky concertos. The concertos were well within Santamaria's turf. She has matured a lot, her technique has improved immensely and these qualities were precisely what it took to play those concertos with aplomb. She took a bigger challenge this time by playing the Tchaikovsky, Grieg and Schumann concertos in one setting and she emerged a formidable interpreter with Reynaldo Reyes on the second piano.



**INGRID** Santamaria and Reynaldo Reyes

Later in the night during the postconcert dinner, I asked Professor Reyes, "What exit concerto would you recommend to help Erap step down from Malacañang?"

In the lecture-concert in the Sala ancestral home (this is where Cebuanos took piano lessons in the '50s and '60s), Professor Reyes elaborated on the origin of the word "concerto" and how it evolved in the 17th to the 18th centuries. It came from the Italian word *concentrate*, which means to discuss, to argue or even to fight. I couldn't help imagining that if the Estrada administration were a concerto, Edsa II couldn't be helped because the soloist-conductor (Erap) was not attuned with the orchestra (the Filipino people).

**CELLIST** Wilfredo Pasamba

The pianist-lecturer also took up the love life of Robert Schumann who wrote the A Minor Concerto for his wife, Clara. Someone snickered that these days people buy luxurious mansions to express their love for their enamoratas.

Deep into the night, I joined members of the Cebu Arts Council—Francis and Joy Onglatco and Delia Jurado—in monitoring the Edsa II scenario at a pub called Republic of Cebu, where there was a drink concoction called Impeachment, with a photo of a depressed Erap underneath the label.

Back in Manila the next morning, I feared for my daughter Kerima (a member of the Concerned Artists of the Philippines) who after three nights at the Edsa Shrine decided to march all the way to Malacañang with her Alay Sining and CEGP group. Seeing the war freaks among the pro-Erap rallyists in Mendiola, I thought this was no decent way to end Edsa II. "Don't worry," my daughter texted back. "Even Tito Pen (Medina) is here in Mendiola."

But as GMA was sworn into office at noontime, I intoned a Mozart piece in my text to Marilou Diaz Abaya: "Exultate jubilate! Congratulations."

On the Sunday of the second concerto tour of Ingrid Sala Santamaria and Reynaldo Reyes at the Yamaha Showroom in Makati, the Cebuana pianist invoked before the concert, "Thank you, Lord, for the peaceful resolution of our country's problem."

## Here and there

TONIGHT at the CCP Little Theater is your chance to hear Haydn's D Major Cello Concerto with cellist Wilfredo Pasamba as soloist. The Philippine Philharmonic will be led by former Spanish Ambassador-cum-conductor Delfin Colomé.

* * *

Cecile Licad, who will perform in an all-Chopin recital on Feb. 23 in Washington, D.C., got a rave review from Washington Post. The critic noted her "fierce intelligence" and "punishing virtuosity." She was happy that the political crisis is now over in her homeland. Last Christmas, during the break in the impeachment trial, then Vice President Gloria Macapagal Arroyo visited poor families on P. Tuazon Street, Cubao and on the way to her car met Rosario Licad, who thanked her for the flowers sent during Dr. Licad's death in December. After the brief meeting with the pianist's mother, GMA announced to the neighborhood, "*Hoy, kapitbahay pala ninyo si* Cecile Licad."

* * *

Long Island, New York-based pianist Rowena Arrieta gave birth to a baby girl named Isabel last Christmas. It's her second child after now 10-year-old Joshua. Proud father is Jonathan Policarpio, a graduate of the Philippine High School for the Arts.

* * *

The choral piece "Aleluya" of composer-conductor Agrifino "Nonoy" Diestro has been chosen by the musical commission of Musica International as the most loved piece on its website musical@musicaNet.org for the month of January.

When Diestro told the website coordinator that it was an unpublished work, "Aleluya" promptly got a publisher in Germany, one of the most famous for choral music.

**NEW SHORT FILM AT UP FILM CENTER**

A new short film, "Batang Trapo," directed by Palanca awardee Mes de Guzman, will premiere at 6 tonight at the UP Film Center. The 18-minute experimental narrative film presented by Sampay-Bakod Production was shot in 35-mm format. Real-life street kids Renante Huerte and William Cajilig portray two brothers whose daily survival depends on selling rags and wiping windshields of motorists. As they ply their trade, the siblings are constantly exposed to traffic hazards and other hassles. Despite difficulties, the two manage to survive and maintain their humor. A funny and touching story on innocence and brotherhood, it interestingly makes use of the traffic light as central metaphor of the boy's lives. Also to be screened is the shot feature film "Tito's Wedding" by noted animators Roxlee and Monlee. Screening is open to the public.

# GLOBE HANDYPHONE

# X-MEN BATTLEGUIDE

THE MOBILE GAME

## VIA INFOTEXT

Are you a mutant? What are your amazing superhuman powers? Find out by playing Globe Handyphone's X-MEN: The Mobile Game via Infotext. Discover your hidden mutant abilities and train under Professor Xavier. Then compete against other mutants to improve your skills and powers.

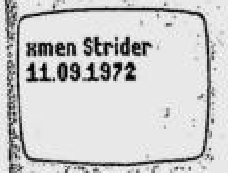
The future of the world is in your hands!

When playing and typing in the commands remember that:
- All messages begin with **xmen**
- Each word or abbreviation must be separated by a space.
- It does not matter if you write in UPPER or lower case. Exceptions to this are code names of other players.
- Every message must be sent to the server at the following number: **2324**
- Two first characters of each game command suffice when the player sends messages. An exception to this is the command XMEN and the code names of other players.

## BATTLE COMMANDS

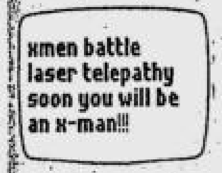
xmen

To join the school for the first time, key-in: **xmen** and send to **2324.**



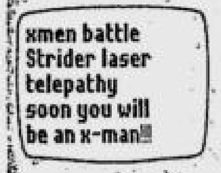
xmen Strider
11.09.1972

Creating your character, key-in: **xmen [code name] [birth date/mm.dd.yyyy]** and send to **2324.**



xmen battle
laser telepathy
soon you will be
an x-man!!!

To practice a duel, key-in: **xmen battle [attack mutation] [defense mutation] [your 50 character message]** and send to **2324.**



xmen battle
Strider laser
telepathy
soon you will
be an x-man!!!

To practice a duel with your friend / against bitter enemy, key-in: **xmen battle [name/phone number] [attack mutation] [defense mutation] [your 50 character message]** and send to **2324.**

xmen battle
laser telepathy
prepare to meet
your doom!!!

To respond to a duel challenge, key-in: **xmen battle [attack mutation] [defense mutation] [your 50 character message]** and send to **2324.**

xmen chat Strider
you cannot hide
from me!

To chat with another player, key-in: **xmen chat [code name] [message]** and send to **2324.**

## OTHER COMMANDS:

- To check the information on your own game character, key-in: **xmen stats** and send to **2324.**
- To take a break from the game, key-in: **xmen off** and send to **2324.**
- To resume the game, key-in: **xmen on** or **xmen battle** and send to **2324.**
- To quit the game, key-in: **xmen quit** and send to **2324.**
- For general instructions, key-in: **xmen help** and send to **2324**
- To know more about a certain command, key-in: **xmen help [command]** and send to **2324.**
- To know the overview of the game, key-in: **xmen idea** and send to **2324.**

Text Messaging Rates for X-Men: The Mobile Game: ₱2.00 for Plan Subscribers, ₱2.50 for Prepaid Plus Subscribers, for every successful message sent.

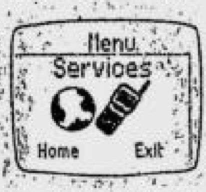
## VIA WAP

Get ready to save the world from the Magneto and his evil Brotherhood of Mutants. In this WAP version of X-Men: The Mobile Game, you take on the role of Professor Xavier, leader of the X-Men. Your task: fight Magneto's troops who have already taken over cities around the globe. Send your team to these cities and free them from the clutches of those malevolent mutants.

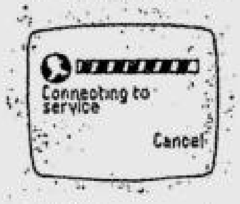
**Here's how to get started on the X-MEN: The Mobile Game via WAP:**

nokiawap

1. If you're a first time WAP-user, key-in the keyword of your phone type and send it to **2333**. The WAP phone configurations will be sent to you. The keywords are: <nokiawap> for Nokia 7110 and 6210, <siemenswap> for Siemens M35i, <ericssonwap> for EricssonR320s, <motorolawap> for Motorola T2288.



2. If your WAP handset is already configured, go to the services menu of your WAP-capable phone and click on Home.



3. You will then see a prompt advising you that you are being connected to the service.

GLOBE TELECOM
GLOBE TELECOM
New Sites

4. Once connected, the Globe Homepage will appear. Find and click on XMEN under the New Sites and Games Category and WAP away.

**Here's how to play X-MEN: The Mobile Game via WAP:**

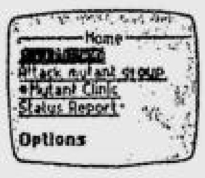
Cyclops (2/3)
Options

**STARTING THE MISSION:** Click on **Start new mission** on the main menu. To start a mission, pick one city out of three alternatives. After you have chosen the city, you can either send a scout or make an attack plan.

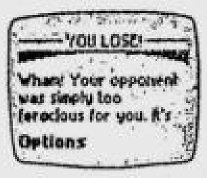
Choose scout
[Cyclops (7)]
Options

Remember, the scouts can't attack later on.

**SENDING A SCOUT:** To collect more information about your opponents in the chosen city you can send a scout. Do this by clicking on **Send a scout**. Each scout that is sent brings back information on one of the opponent's team members; name, location, and mutant ability level. This information should help you to make your attack plan. The scout, however, cannot be used in combat.



**ENEMY:** An attack plan is made by clicking on **Make attack plan.** You are presented with pictures of the specific targets. The pictures help you to assign the targets according to your team members' special skills. When a mutant for each target is chosen, click **Launch attack** and that will start the attack.



Wham! Your opponent was simply too ferocious for you. It's

**MISSION RESULTS:** After every mission, you are informed of the result of the battle and of your team members' new mutation values. If the mission was successful, you can move on to the next city. If not, the mission has to be started over. The second time around is easier, since you now know how the specific targets affect team members' skill levels.

DUEL
Wait while playing
Options

Challenge sent to: Stealthteam

**DUEL WITH OTHER MUTANT GROUPS:** Challenge another team to a duel by clicking on the link **Duel.** Then key-in the name of the mutant group you want to challenge or battle a group from a random list of players. The challenge is then forwarded to the opponent assuming he or she is currently active in the game.

Status report
Options

**STATUS REPORT:** Click on **Status report** and get info on your mutant group, including your group name, current game level, number of missions completed and duels fought (victories/losses/total amount of duels). The report also tells the number of missions and duels required for moving up one level.

**INSTRUCTIONS:** Get the complete instructions for the game by clicking **Instructions** on the main page or log on to Globe's website at http://www.globe.com.ph.

WAP rates for X-Men: The Mobile Game:

| | For Plan Subscriptions: | | | | | Prepaid: |
|---|---|---|---|---|---|---|
| | Advantage | Personal | Business | Executive | CEO | |
| Peak Hours | ₱ 7.50 | ₱ 7.00 | ₱ 6.50 | ₱ 5.00 | ₱ 4.00 | ₱ 8.00 |
| Off-Peak Hours | ₱ 3.00 | ₱ 3.00 | ₱ 2.00 | ₱ 2.00 | ₱ 2.00 | ₱ 3.00 |

X-Men TM and ©2000, Marvel Comics, Inc. All Rights Reserved. X-MEN The Mobile Game is made available by Riot-E. Game functionality and authority to utilize X-MEN characters, actions, and situations have been obtained exclusively by RIOT-E for Globe Handyphone Subscribers. Globe Telecom makes no representations about reliability, availability, timeliness, and accuracy of service for any purpose.

Globe
HANDYPHONE
It's all in your hands.

Hotline: 730-1000 / www.globe.com.ph

# GenX Jane Austen comes to Manila

By Lito B. Zulueta

**REVIEW**

SUZANNAH Dunn

**A REVIEWER has likened one of Suzannah Dunn's novels to "an adulterous Jane Austen" and the catchy comparison should catch on except that Dunn has none of Austen's undercurrents of social tension and sexual anxiety. In place of social tension, Dunn has generational gap. In place of sexual tension, she has analogous gender anxiety, even competition.**

Generational gap because her fiction teems with young people basking in the first flush of independence often to the chagrin of their elders. Gender anxiety because Dunn's characters are mostly women, young and old, who go against the female liberation's anthem of solidarity because they suspect, even despise, one another.

Because she represents one of the brightest hopes of British literary tradition—that tradition consisting of remarkably observed manners and minutiae that mask passions and pathos breaking out—Dunn should interest Filipino literature lovers, perhaps enough for them to read her books and even join her during the fifth annual Philippine-British Literary Conference which opens Thursday, Feb. 22, at the University of Santo Tomas.

Dunn broke into the literary scene in 1992 when her novel "Quite Contrary" won a special prize in the Betty Trask Awards (she had earlier released a novella with three short stories in 1990). She has since written four other novels and a short story collection.

"Quite Contrary" (1991, Flamingo) shows her special knack for going under the skin of women, peeling their coastal shelf of complexes, insecurities, recklessness and relentlessness that is their special shield of survival. It tells of hospital doctor Elizabeth who reminiscences about her seriously ill mother as she copes with the pressures of a busy casualty ward. In memory, her mother comes alive with all her attentiveness and cruelty. When they were young, her mother called Elizabeth a disappointment and the rebellious Verity an affront. The generational clash is evident here. When Verity called Elizabeth I a lesbian much to the consternation of her parents, her mother won the day with the ultimate riposte: "Elizabeth was a better queen more than you will ever be."

The novel pits women against women in a delicate counterpoise. The men here are mere relievers of an otherwise taut and tense cold war between women that simmers but never quite erupts. Elizabeth, in fact, remembers her mother sealing off the awnings of the windows and doors with tape, locking herself and her daughter in, then turning on the oven. "I shudder as I recall the ultimate defence: 'I do my best.' It was my mother's justification for the clothes in which she dressed us, the food which she fed us, the stories which she told us, everything. She would never have considered it best to leave us alone. So she did her best. She tried to kill us when she tried to kill herself."

British writer Suzannah Dunn pits women against women in a battle of the sexes and of the generations

## Short stories

Since her novels are extended narratives of claustrophobically confined incidents and situations, it is no wonder Dunn is even more effective in the short story. "Tenterhooks" (1998, Flamingo) shows her mastery of the form. The first story, "White Goods," shows the speaker's progressive disenchantment with her boyfriend: "I know I am no longer drawn to Christie, I have stopped being moved by him, I am no longer in love with him. What I do not know is if this matters: is love a luxury?'

"Possibility of Electricity" introduces the reader to Auntie Fay, a sort of Graham-Greenish aunt character whose strong-headed presence turns lives around her topsy-turvy. Definitely she's an antidote to the boredom of Renee and the Paulin family in their Spanish farmhouse. As expected, Auntie Fay is seen in the innocent eyes of a girl fascinated by her blonde aunt's spunk and lust for life. But the ebullience and flamboyance hide her aunt's personal life in tatters: she's set to divorce when she comes home from the holiday. At the airport, she gives her niece a snappy Nazi salute with Francoist soldiers around. Ten years later, she sees her aunt again in a wedding and the hair seemed blonder. Upon seeing her, her aunt narrowed her eyes and Renee thought she was about to give her the Nazi face. "Then I saw my mistake: she was older, her eyes were older, pale, her gaze was slack and she was simply trying hard to focus."

"Slipping the Clutch" shows a girl's fascination with her Uncle Robbie, a rowdy, fast-living man who taught her to drive the Alfa Romeo. As in "Quite Contrary," the protagonist, now a grandmother talking to her inquisitive grandbrood, must come to terms with the past, particularly his death by car crash. She recalls him just looking out of the window, watching the flow of life passing by, and remembers what Neil Armstrong said after landing on the moon: "if he could have the time again, he would want to spend it simply looking out of the window."

"Stood Up and Thinking of England" is a delicate yet harrowing account of a family's bankruptcy, again from a girl's point of view. "Our candles are a shiny, slimy white; they are, in Dad's cross words to Mum, a false economy: each one pools on the saucer within a couple of hours and then we are one snuffed wick closer to darkness."

It is apparent that death, disappointment and disenchantment permeate Dunn's fiction. However, the tone is nearly reverential and reverie-like, never losing its whimsy and humor. Moreover, the images of such a remarkable deterioration are lovingly detailed. Dunn is British fiction's youngest leveler of expectations.

*Suzannah Dunn, together with Scottish poet Roddy Lumsden, will grace the fifth annual Philippine-British Literary Conference on Feb. 22-23 at the UST Center for Intercultural Studies, 5/F UST Central Library building. Cosponsored by the British Council and the UST Center for Creative Writing and Studies (UST-CCWS), the conference also features Cirilo Bautista, Rebecca Anonuevo and Carlos Aureus. To register, call the British Council at 914-1011 to 20 or the UST-CCWS at 731-3101 local 8281 (Tuesday to Saturday). The conference will have a Bacolod leg on Feb. 26-27 at the University of St. La Salle. Call (034) 433-0078.*

# Gail Tsukiyama, Asian-American novelist

"WRITING chose me," says Gail Tsukiyama, National Book Store's Author of Month. Born in San Francisco to a Chinese mother and Japanese-American father from Hawaii. Tsukiyama found her calling while she was college in San Francisco State majoring in film.

Tsukiyama said she "saw life in images and stories," and thought she would major in film. It was when she took a film writing class that she realized it was closer to what she wanted to do. "I moved from film to writing and wrote poetry... poetry gave me the foundation of language. I moved from film to poetry to short stories to novels," she says.

Tsukiyama has written four novels: "Women of Silk," "The Samurai's Garden," "The Night of Many Dreams" and her latest, "The Language of Threads."

TSUKIYAMA

Her first novel, "Women of Silk," published in 1991, was an unexpected bestseller that launched her successful writing life. She said "Women of Silk" came out of her desire to write about her own personal history. She was raised culturally Chinese and decided to write about a period in Chinese history from 1900 forward.

A serious researcher, Tsukiyama stumbled upon a brief reference to women silk workers and was intrigued by this community of unmarried women who earned their own living and could exist economically without husbands or families. "I knew I had to write about these early Chinese feminists," Tsukiyama says, thus she began writing 150 pages of what she described as a cross between history and fiction.

The success of Amy Tan's "The Joy Luck Club," published in 1989, paved the way for Asian women writers and Tsukiyama, who once had trouble finding her voice, wrote the story of Pei, who was given to the silk factory at age 8 by her father, a peasant farmer in South China, just before the Japan invaded China in 1937.

"The silk subculture existed for 100 years," she said. "Many of these women who worked in the silk factories had a much better life than women who were forced to marry. They had to work 14-hour days, yes, but they could also do things like go to the opera, send money home to their families and meet other women from throughout China. They forged a sisterhood in a time when women didn't have much."

Her second novel, "The Samurai's Garden," explores her less familiar Japanese heritage. "It was roughly based on my uncle's experience. He lived in Hong Kong and went to Japan when he was ill and lived there in a village for a year. From that seed came a fictional story."

Her third book, "Night of Many Dreams," is about a family of five women who survive the Japanese occupation of Hong Kong and Macao. Later, when the sisters grow up, one becomes a film actress in Hong Kong while the other moves to San Francisco to become a film actress.

Her latest book, "The Language of Threads," is a sequel to "Women of Silk." It revisits the heroine Pei who has moved to Hong Kong where she must begin her life anew alone.

"The themes that continue to fascinate me are women who live apart from society," Tsukiyama says. Writing about these women has had a special meaning for the author who says, "it has given me a greater sense of who I am."

"Women of Silk," "The Samurai's Garden," "Night of Many Dreams" and "The Language of Threads" are available at all National Bookstore outlets nationwide.

# Torres High School Class '49 (April) reunion

TORRES High School Class '49 (April) will hold its 52nd anniversary reunion on Feb. 24, 5-11 p.m., at the Edsa Shangri-La Hotel in Mandaluyong.

Alumni may contact Dr. Leticia de Mesa at 928-7282 or 712-0845 for particulars.

NGAYON, TATLONG KONTRA-BIYAHILO NA ANG PAGPIPILIAN
NEW!
tablet
Chewables FOR ADULTS
Chewables for Kids

Sa banta ng biyahilo, dapat panangga mo ang sadyang kontra-biyahilo, (Meclizine hydrochloride) Bonamine. Ngayon, tatlo na ang pagpipilian. One, there's Bonamine tablet you can take at home. Two, may candy-flavored Bonamine Chewables for Kids, specially-formulated sa batang 5 to 10 years old. And three, introducing candy-flavored Bonamine Chewables for Adults. A new Bonamine you just chew. No need for water. Isang tableta lang isang oras bago bumiyahe, iwas-biyahilo na! Para ginhawa sa biyahe'y tuloy, tuloy, tuloy!

Meclizine HCl
Bonamine*
Sadyang Kontra-Biyahilo

*Trademark of Pfizer, Inc., N.Y., New York, U.S.A. Reg. Phil. Pat. Off.
Always read label directions. If symptoms persist, consult your doctor.
PFIZER made it!
Consumer Healthcare Division

Arts Design
LIFESTYLE

Breathe Easier! INCREASE LIFE
DRINK OXYGEN!
For increased energy, stamina and immunity drink OXYBOO2ST
OXYBOO2ST
Tel no: 852-1993
Telefax: 852-1987

# Traditional villages in Tana Toraja

Story on page E3

**INSIDE** a gallery cut into the stone wall of a cliff, a row of silent carved wooden *tau tau* (human figures) that stand about a meter tall are lifelike effigies of dead ancestors who are buried in the same cliff.

## Vernacular architecture in the Indonesian island of Sulawesi is alive and well

GETAWAY
RESORTS & HOTELS GUIDE

BONITO ISLAND RESORT
812-2252/813-5458 / FAX: 818-9754
PRE-SUMMER PACKAGE: 2N/3D P3,000/Pax FOOD/ACOM/10% DISC. 20 RESERVATIONS

Munting Buhangin
NASUGBU, BATANGAS
TEL. NOS: 818-1975;818-4798 812-5448;TRKLINE: 810-3594 818-2083;818-0785;812-5679 818-0689 Loc.105

RESIDENCE INN
CALATAGAN • TAGAYTAY • CEBU BLU BIANCO CLARK • ILIGAN
899-9814 / 899-9821/24

3·5·7·BORACAY·
899-1793/94
899-1943/44
Where Paradise Begins
COUPLE'S TREAT
4D/3N W/B'FAST, TRANSFER 1 DINNER, ISLAND HOPPING w/PACK LUNCH

Pearl of The Pacific
Your Heaven in Paradise
926-0162/924-4483
www.pearlpacific.com.ph
AVAIL OF PEARL'S 2+1 TRIPLE TREAT PACKAGE FEB 1- MARCH 31

CEBU BEACH CLUB
TAMBULI BEACH CLUB
MLA.RESVN: 522-2302 522-2303
CEBU:(032) 340-5936 495-7717
www.tambuli.com
EMAIL: tambuli@mozcom.com
LOVE TRIANGLE AT TAMBULI: P3,300net VALENTINE PACKAGE OVERNIGHT STAY FOR 2 B'FAST, LUNCH & DINNER w/a BOT. OF WINE, GIFT CERTIFICATE FOR FREE ENTRANCE FOR THE MONTH OF MARCH

Cebu White Sands at Maribago Beach
(032) 340-5960-63/340-5967
whitesands@cbu.skynet.net
PRE-SUMMER PACKAGE P 3,250 net for 2 w/B'FAST BEACH/POOL/ROYAL KOI POND 10% DISC. ON ALL WATER SPORTS

CLUB MANILA EAST
GIANT POOLS © GOLF RANGE · SEMINAR ROOMS
660-2805 / 6602801-04
660-1691 FAX: 658-0214
www.clubmanilaeast.com

Monte Vista
HOTSPRINGS & CONFERENCE RESORT
CALL US FOR RESERVATIONS: LAGUNA: (049) 545-1259/545-2102
MKTI OFC: 899-8488
monte_vista@netasia.net

CLUB PARADISE
clubpara@info.com.ph
T 838.4956 TO 63 F 838.4462
P 13,500/PERSON 3D/2N AIRCON ROOMS/COTTAGE RT AIRFARE,FULLBOARD MEALS DAY TOUR TO MARICABAN BAY

Maricaban Bay Marina Resort
maricby@info.com.ph
P 10,360/PERSON 3D/2N AIRCON COTTAGE RT AIRFARE, FULLBOARD MEALS PLUS! CALAUIT SAFARI TOUR

www.tambuli.com
MLA. OFFICE: 522-2302/03
CEBU OFFICE: (032) 340.5936/495.7717
BOHOL BEACH CLUB
E-mail salesdirector@tambuli.com
HONEYMOON PACKAGES:
PREMIUM PKG P 8,600 net
SUITE PKG. P 12,000 net
3D/2N FOR LOCAL RESIDENTS ONLY

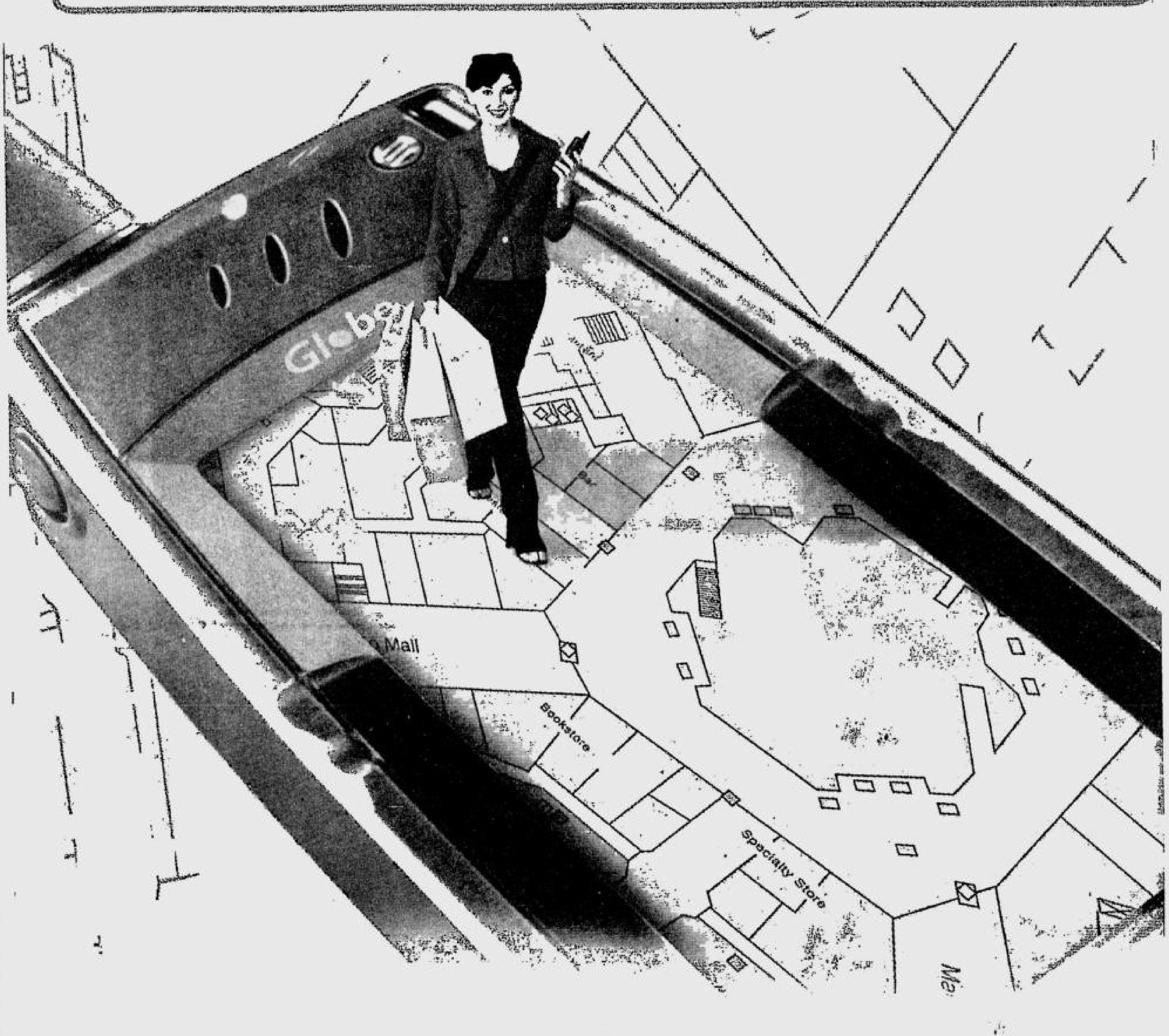
FOREST HILLS SUBIC BAY
SUMMER PACKAGES AVAILABLE PLS. CALL: 814-0238/814-0219 814-0227/636-7687/636-7689
forhills@mail.info.com.ph

Island Cove
RESORT AND LEISURE PARK
SUMMER PACKAGES, DAY TOURS COMPANY OUTINGS/SEMINARS 810.3740/3728 CAVITE:(046)434-0210

MONTEMAR BEACH CLUB
BAGAC, BATAAN
CALL US FOR RESERVATIONS @ MONTEMAR HOTLINE
(632) 811 5496 / 892 6497
montemar@mindgate.net

The best of Boracay
Waling - Waling Beach Hotel
# 305 Sen. G. Puyat Ave., Makati
PHONE: 896.9457-58 866.8621

PLACE YOUR AD HERE
Call: 912-8983



I've got a Globe Handyphone.
I've got a guide to get around.

Introducing Globe Handyphone Finder, your map on WAP.

Trust Globe Handyphone to map out the services you need. Like this innovative visual map on WAP of Ayala Center, SM Megamall and Power Plant Rockwell. Complete with addresses, landmarks and tips on how to get there. A unique service Globe WAP users can enjoy. And for regular SIM and GlobeXplore users, you can now access our comprehensive directory of streets, buildings, stores, restaurants, bars and other places of interest in your cellphone. Indeed, all you'll ever need to find the right direction.

Actual image when downloaded may vary from what is shown.

Globe HANDYPHONE
It's all in your hands
Hotline: 730-1000 / www.globe.com.ph

Access Globe Handyphone Finder service

Via the familiar text-based keywords of InfoText:
1 FINDME STORE RUSTAN'S
Key-in FINDME [keyword] [name], [city (optional)] Remember to put a space after each entry
List of keywords: BLDG to search for buildings, STREET to search for streets, CHURCH to search for a church, FOOD to search for restaurants, STORE to search for shops and boutiques including malls
Example: to find the location of Rustan's, key-in: FINDME STORE RUSTAN'S
2 2333
Send your message to 2333. You will receive a text message of the information you requested

Via the menu-based convenience of GlobeXPLORE
1 MAIL NEWS INFO
Select the GlobeXplore menu and click on INFO.
2 PHONEBOOK CAR RENTAL
Click on DIRECTORY and scroll to FINDER.
3 STREET RESTAURANTS BUILDING
Choose the category of your search: STORE, for example.
4 STORE OR RECORD NO.? RUSTAN'S
Enter the name of the establishment you are looking for and press OK. You will receive a text message of the information you requested.

Via the on-line convenience of WAP:
1 GLOBE TELECOM New Sites
Using your WAP phone, go to Globe's Homepage and click on NEW SITES or LOCATION SERVICES.
2 findme.com
Click on Findme.com and begin your search by clicking on the links.
Mall Finder Ayala Center Power Plant SM Megamall
Click on the preferred mall (e.g. to search for stores in Ayala Center, click on the Ayala Center link)

findme
http://www.findme.com.ph

Comunidades Developers, Inc.
A Quality Lifestyle...Within Your Reach
Call Tels: 850-6560
807-6247 / 850-6586
Project Proponent and Development Manager

Parque Bonifacio

- The "Comunidades" concept that assures the safest and most affordable way to own your home
- Risk Free – Your equity investment does not go to a developer but to a bank trust in your name.
- Approved bank funding guarantees project completion
- The "Comunidades Alternative" provides "you" the benefit of a prestigious address... and a quality lifestyle
- Fort Bonifacio- No longer the domain of an exclusive few but of a select many
- Your choice: Studio, 1-Bedroom, 2-Bedroom, or 3-Bedroom units

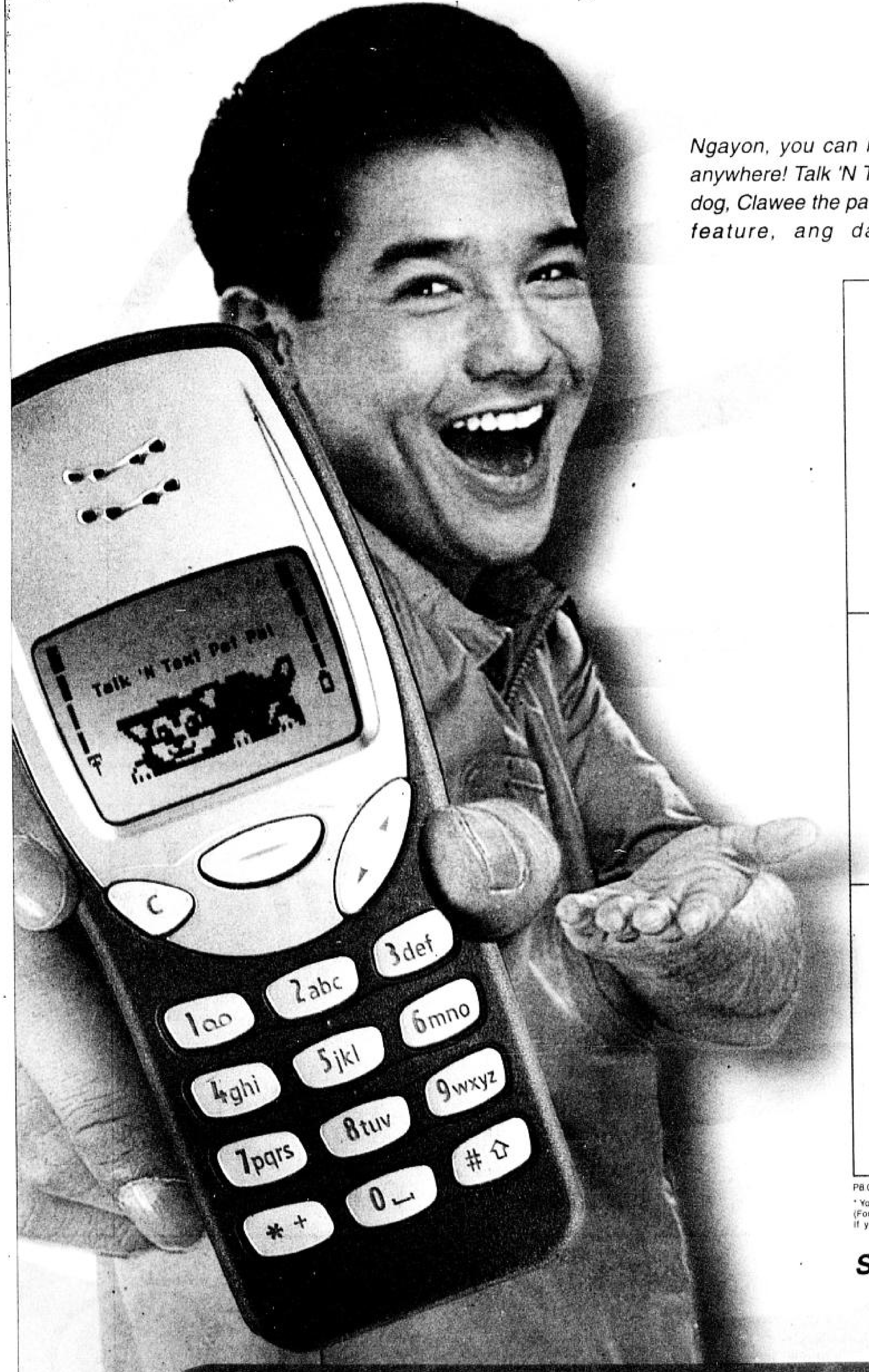
PB Parque Bonifacio
A World-class Lifestyle at Cost

## Kahit saan ka magpunta, may cute kang kasama!

Introducing

# TALK 'N TEXT™ GSM Pet Pal

*The virtual pet you can take anywhere!*


Talk 'N Text Pet Pal

*Ngayon, you can have a cute pal that you could take along anytime, anywhere! Talk 'N Text Pet Pal! Choose from Kaytee the cat, Sparkee the dog, Clawee the parrot or Bubblee the dolphin. And with its interactive text feature, ang dami mong puwedeng gawin with your pet:*

**GET YOUR PET**

GETPET
KAYTEE

Type GETPET <pet pal name> and send to 255.
Choose any of the following TALK 'N TEXT Pet Pals:
SPARKEE the dog
KAYTEE the cat
CLAWEE the parrot
BUBBLEE the dolphin

**FEED YOUR PET**

PET FEED
CEREALS

Type PET FEED <food type> and send to 255.
You can feed your pet any of the following:

| | |
|---|---|
| milk | meat |
| cereals | fish |
| fruits | bread |

**NAME YOUR PET**

PET NAME
MIMING

Type PET NAME <new name> and send to 255.

**CHECK YOUR PET'S HEALTH**

PET HEALTH

Type PET HEALTH and send to 233. You'll receive a text message informing you of your pet's health.

**LOOK AT YOUR PET**

VIEWPET
<Pet number>

Type VIEWPET <pet number> and send to 255*.
You can get your pet's number by first checking your pet's health.

**KEYWORDS LIST:**

PET LIST
GETPET <PET NAME>
PET FEED <MEAL>
PET DRINK <WATER>
or <JUICE>
PET SLEEP
PET PLAY
PET BATHE
PET HUG
PET CURE
PET HEALTH
VIEWPET <PET NUMBER>

P8.00 to get a pet. P2.50 for succeeding transactions (including PET VIEW). No need to type "<" or ">".

* You can only view your PET PAL if you're using a NOKIA 3210, 3310, 6210, 6250, 7110, 8210, 8250 or 8850 celfons. (For 6150 models, only versions higher than 4.11 are compatible).
If you're not using a Nokia celfone, you can still keep a Pet Pal; however, you won't be able to view it.

***So get your own Talk 'N Text Pet Pal now!***

**Yan ang galing... without overspending!**

PILTEL

# Traditional villages in Tana Toraja

SPACED OUT

*Augusto F. Villalon*

LOOKING at a map of the sprawling Indonesian archipelago, you can easily locate Sulawesi: It is the large spider-shaped Island off Kalimantan. To many people, Sulawesi is one of those out-of-reach places at the edge of, world that practically falls off the map. The traditional villages of Tana Toraja are in the highlands of central Sulawesi. Getting there takes an eight-hour drive north from the nearest airport in the coastal city of Makassar (formerly Ujung Pandang), the fourth largest city in Indonesia. It is remote Tana Toraja that is off any maps, but it ranks second in foreign tourist arrivals in Indonesia, next to Bali.

The drive appears longer that it actually is because of the ribbon of a provincial highway that twists and turns over the landscape in perfect sync with the driver who does his own twists and turns to avoid the people and farm animals that like to mill around the potholes in the road.

The day we did the drive there were more people than usual on the road. It was departure day for the Haj pilgrims. When we passed towns, the streets were crowded with pilgrims dressed in uniform blue batik. With great ceremony, the police delayed traffic by rerouting it around back roads in towns that had closed off most of the streets so that relatives and friends could wish pilgrims well as they boarded the buses that would take them to Makassar airport on the first leg of their trip to Mecca.

The drive, nevertheless, is great. It begins by hugging the seashore, passing rows of coconut trees that shade fishing villages where nets are left out in the sun to dry beside big wooden fishing boats. It eventually climbs to a change of temperature and scene, ending at Tana Toraja, cool and pine-forested at 800 meters above sea level.

Nestled in the hills among rice fields and forests, the villages of traditional houses in Tana Toraja are a magnificent sight. The Architecture volume of the Indonesian Heritage Series (published in Singapore, 1999) writes of the historic architecture of the traditional villages in Tana Toraja: "The quintessential features of Indonesian vernacular architecture are exemplified by the Toraja *tongkonan* of central Sulawesi. The main structural components consisting of a timber post and beam framework supporting a pitched roof [built of multiple layers of bamboo laid horizontally] that sweeps up at either end to create a saddle-back profile. The elevated living floor, which is raised on sturdy stilt foundations with a voluminous, well-ventilated roof cavity above, provides an excellent solution to the environmental problem posed by a hot, humid, tropical climate, with seasonal monsoon rains."

Furthermore, the houses go beyond being simply dwellings. They are structures that exemplify themes central to the social organization of the Torajan culture. Only the nobility had the right to build a *tongkonan*. It established the family position in the community and was a source of pride. Therefore, their descendants are tradition-bound to maintain the family house in the manner that their ancestors kept it, a traditional belief that assures authenticity.

### Lineage

Genealogy, prized in the local traditions, is the basis for residents to date the age of the house. With oral history as a guide, some descendants trace their genealogy back to the ancestors who first built the structure.

**THE ARCHITECTURE** and shape of the *tongkonan* (house) is in complete harmony with the highland landscape of the Tana Toraja region.

Some oral accounts go back to 20 generations (dating to approximately 500 years assuming 25 years per generation) of the same family occupying a tongkonan, thus dating some houses to 500 years old. However, no scientific testing has been carried out to validate this claim.

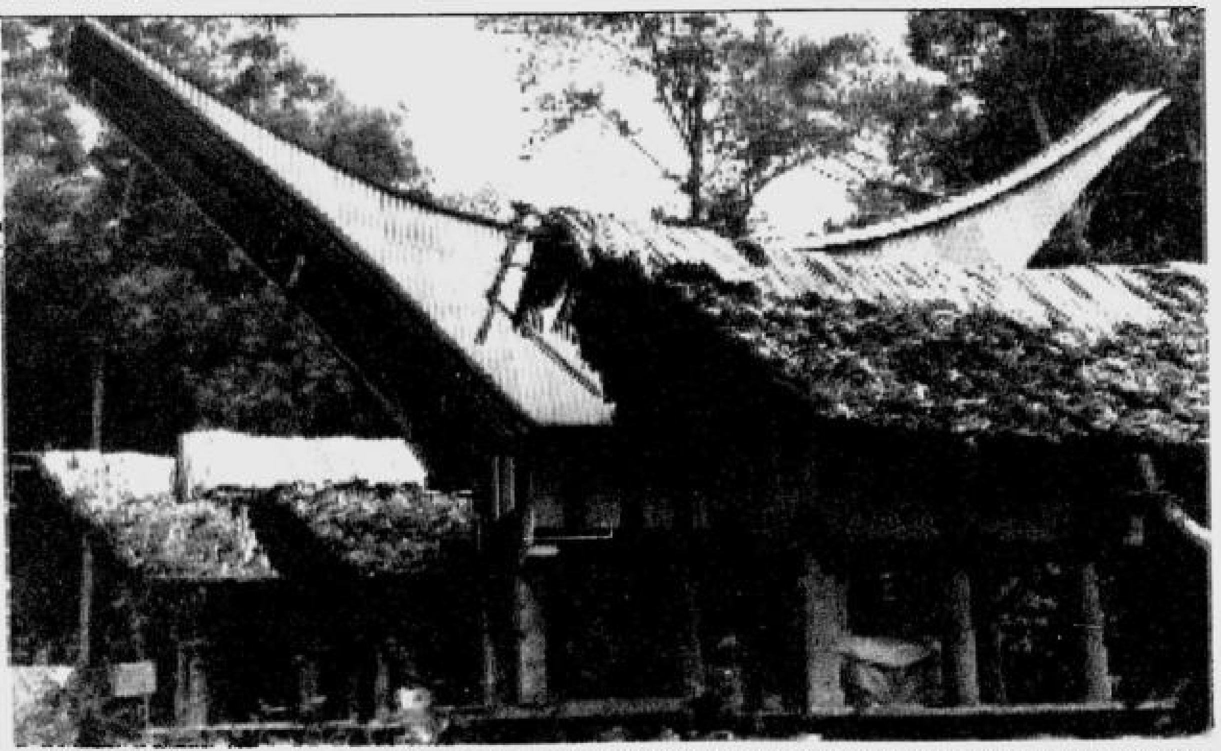
The early houses in the Toraja style were built close to the ground with designs incised on the unpainted exterior walls. Originally, there was only a slight curve to the roof. Later examples take the style to extremes. The house was built higher off the ground. Its walls became more intricately carved and painted in tones of red, black and yellow. The most significant development was the exaggerating of the roof curve, giving it a pronounced overhang over the north and south elevations to illustrate the power and prestige of its owner. The exaggerated roof jutted so far from the house that a freestanding wooden post supports its tip from falling over. A collection of horns from water buffalo horns sacrificed during the family members' funerals is attached to the post and exterior walls as a symbol of prestige.

### Symbolism

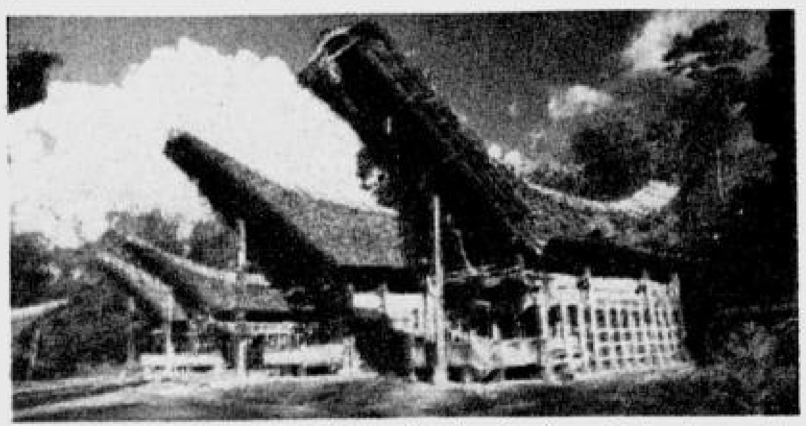
Cosmological symbolism exists in the Toraja house as well. The front of the house always is oriented toward the north, the direction which religious belief associates with the with the creator deity, Puang Matua. It is also the direction of Dongson in Indochina from where their ancestors are believed to have set sail for Sulawesi. The sweep of the roof recalls the ancient boats. Decorative motifs carved and painted on exterior walls of the house represent wealth and the multiplication effect of nature. Just below the roofline a cock stands above the figure of the moon, emblems of family greatness and high rank.

The uniqueness of the Toraja house (*tongkonan*) is well known in Indonesian vernacular architecture. Its significant characteristics (exaggerated roof line and richly carved exterior walls) set it apart from other examples of Southeast Asian vernacular architecture. Similar to other Southeast Asian dwellings, the *tongkonan* have high-pitched rooflines and their living quarters are also above the ground by a system of wooden posts.

All Torajan villages are laid out in the same manner. A row of *tongkonan* stand parallel to each other, all facing north. In front of the houses is a wide, boulevard-like open space bounded by the row of *tongkonan* on one side, and on the opposite side by a row of rice granaries (called *lumbung*). The granaries are smaller structures of the same architectural design. Rice storage is in the upper level. Below the storage room is an open platform where the granary owner entertains guests.



**ALTHOUGH** villages grow trees and bamboo in communal forests to always have materials on hand for repairing their *tongkonan*, galvanized iron is still the less tedious way to repair roofs which has prompted the Indonesian government to start a program to fund the rebuilding of the structures with original materials.



**THE *TONGKONAN*** shows affinity with other Southeast Asian houses by situating the living area over an open ground floor. But the dramatic proportions of the saddle-back bamboo roof set the Toraja *tongkonan* apart from the rural architecture in neighboring countries.

### Sacrifice

Next to the compact village is an open field with many upright column-shaped natural stones that rise out of the ground (called *menhir*). These stones date as far back as the oldest house in the village. During elaborate funeral ceremonies, water buffaloes are tethered to stones in preparation for their sacrificial slaughter.

Burial grounds are located a short walk behind the village. Usually, cliffs of stone are chosen as burial sites. Crypts are hand-chiseled high up in the stone cliff to receive coffins. In other cases, wooden posts are cantilevered high on the cliff to support the "hanging" wooden coffins. Shallow incisions are chiseled into the stone cliff to accommodate a gallery of wooden sculptures (*tau-tau*), effigies of the dead buried in the site. The size of the statues average about a meter high and wear clothing belonging to the dead person. They all stand at attention with their gaze fixed beyond the fields below them. In other burial grounds, bodies of small babies are placed inside incisions made on large trees. Tradition dictates that only babies who have not yet cut any teeth can be buried this way.

Agricultural fields, mostly rice paddies, surround the village. The paddies complete the Torajan imprint on the landscape. Tradition dictates that rice must be grown both for food and ceremonial purposes. Likewise following tradition, communal forests where bamboo and wood are cultivated for purposes of *tongkonan* repair are likewise strong features in the landscape.

The extended roof ridge and wooden pile structure attest to an ancestry shared with other vernacular dwellings that still continue to be built in rural areas in most Southeast Asian countries today. However, the daring upward sweep of their roofs and the painted, etched relief texture of the carved exterior wooden walls resting upon a system of exposed wooden stilts show an ingenuity that pushes the structure to its extreme limit, therefore representing a unique architectural achievement in Southeast Asian vernacular architecture. Making the site more outstanding is the connection of the village with the nature that surrounds it, showing how man and nature have responded to each other to develop a sustainable lifestyle.

*E-mail the author at afv@pacific.net.ph*

FRANCE

In 1901, the Spaniards sold us to the Americans for $20,000.

PORTUGAL

Lisbon

Now you can buy a piece of Spain for as low as P17,235 a month.

*Experiencia tu vives en la casa Española!*

Experience life in a Spanish home! Only the high-held name of Crown Asia can offer elegance that is Spain. Conquer one of the elegant units of Villa Alegria and rediscover the legacy of Spanish-inspired architecture,

Villa Alegria

Situated in the heart of the Northern industrial hub that is Novaliches, residents calling out can still avail of local phone rates and 24-hour transportation facilities. Because of its exclusivity, Villa Alegria gives the comfort of galleon-wide spaces for you to fully enjoy

with your family, excellent and well-crafted Spanish architecture. And with these ample spaces, homeowners can practice active community life with their neighbors. Amenities have also been set up for your pleasure. Plus, your safety is assured with the existence of a perimeter fence and 24-hour security service.

Spain

Enjoy Villa Alegria's commercial strip of townhomes specifically created for commercial and business purposes as well as its intricately designed residential units.

On top of all these, Crown Asia offers you the best financing packages that will help you own your Villa Alegria home.

Spain's architechtural legacy made possible by Crown Asia.

MOROCCO

"Downpayment as long as 18 months or 0% in 24 months. Reserve now and have a chance to bring home a new Honda Civic."

How to get to Villa Alegria: From Quezon City Circle, go straight to Commonwealth Ave. Turn Right at Regalado Ave. and upon passing SM Fairview, turn left at Quirino Ave. Head straight and turn right at Zabarte Road. From Zabarte Road, turn left at Susano intersection. Go straight for about half a kilometer and you will reach Palmera Springs (marked by RCBC). Please enter Palmera Springs entrance gate, until you see Villa Alegria at your left.

Crown Asia

See you at our Grand Launching today or visit our booths at SM Megamall, North EDSA and Fairview. Accredited brokers are welcome. CALL US NOW at 726-0083 to 84. Or visit www.crownasia.com.ph.

# "I've got a Globe Handyp
# I've got all I'll ever need

Globe
Connecting to service
TRANSACTION COMPLETE
Menu
GLOBE HANDYPHONE
PLAT

- The country's biggest digital cellular network with the widest coverage around the world

- Affordable airtime rates
- Lowest Globe IDD and NDD rates
- International text messaging

- Mobile Banking for on-the-go transactions
- Mobile Office & E-mail to get work done
- Movie seat reservation while on the move

- Globe Pla
  Exclusiv
  Priority
  dedicate
  Replace
  is lost or

With Globe Handyphone's cutting-edge technology, innovative services and sp

# hone.
# l."

GLOBE HANDYPHONE
GEN TXT
Mobile Vending
Globe Handy
pay thru text
Globe
INUM
ZODIAC GUIDE
X-MEN

tinum Privileges
e invites
service and a
d team for members
ment handset when phone
being repaired

- Map on WAP
- Directory and locator via text
- Traffic update for easy routing

- GenTXT exclusives
  - Monthly gigs & events
  - Special deals & discounts

- TextCards to picture one's thoughts
- Horoscope for reference
- Freshest tones and icons

- Mobile Vending for cashless purchase

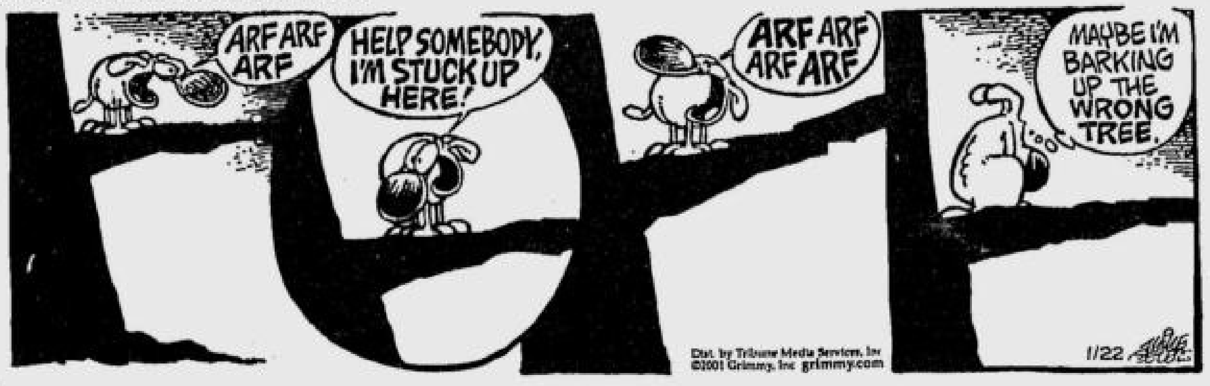
- X-Men game for interactive fun
- Trivia for a brain workout
- Handypet, virtual playmate

ecial privileges, life is easier and more fun.

Globe
HANDYPHONE
It's all in your hands
Hotline: 730-1000 / www.globe.com.ph

### MOTHER GOOSE & GRIMM

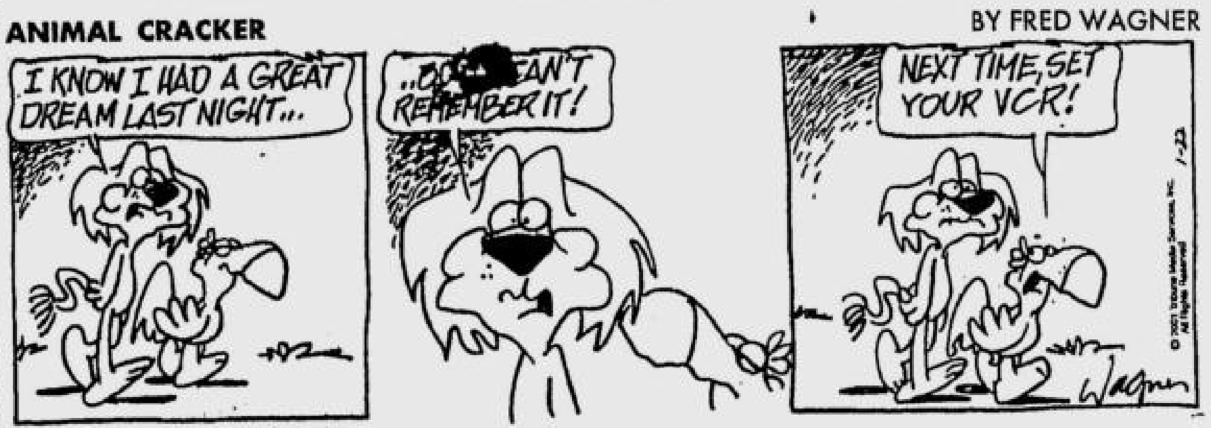
BY MIKE PETERS


ARF ARF ARF
HELP SOMEBODY, I'M STUCK UP HERE!
ARF ARF ARF ARF
MAYBE I'M BARKING UP THE WRONG TREE.
1/22

Dist. by Tribune Media Services, Inc ©2001 Grimmy, Inc grimmy.com

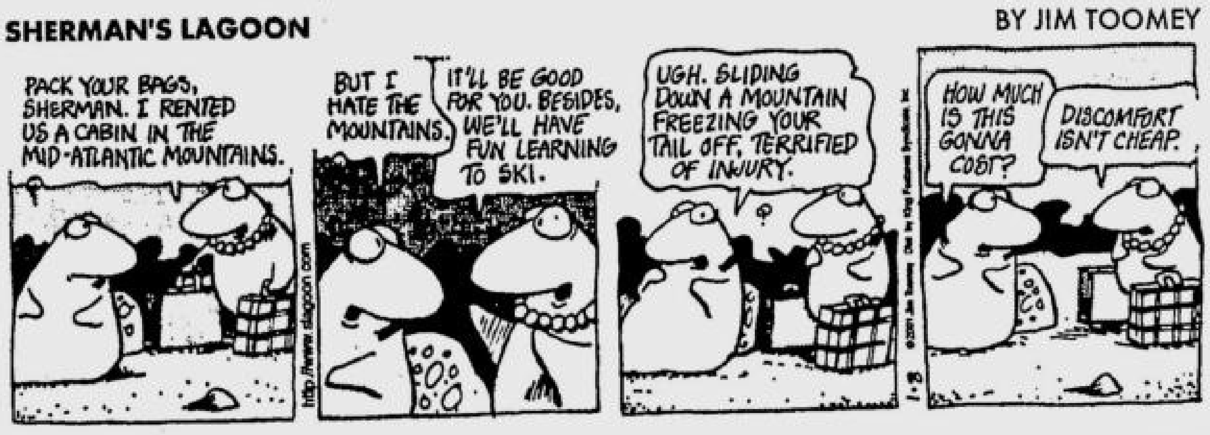
### ANIMAL CRACKER

BY FRED WAGNER


I KNOW I HAD A GREAT DREAM LAST NIGHT...
...BUT I CAN'T REMEMBER IT!
NEXT TIME, SET YOUR VCR!
Wagner

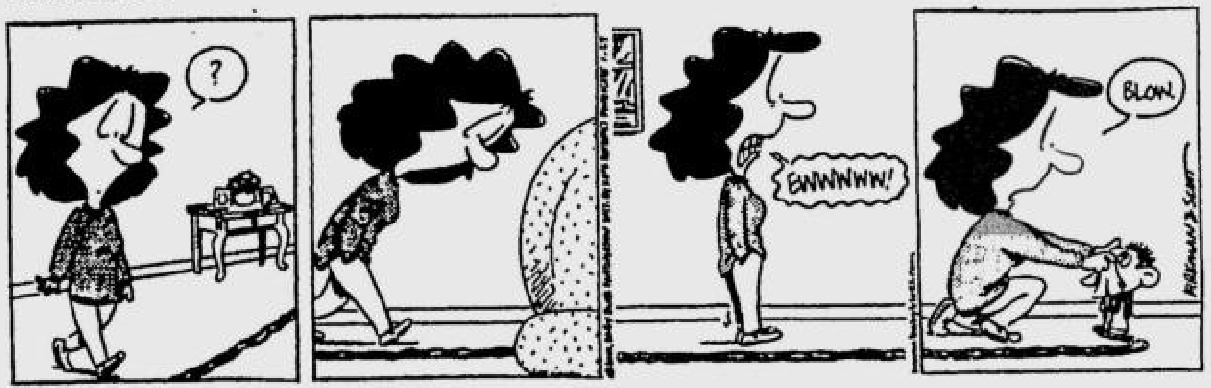
### SHERMAN'S LAGOON

BY JIM TOOMEY


PACK YOUR BAGS, SHERMAN. I RENTED US A CABIN IN THE MID-ATLANTIC MOUNTAINS.
BUT I HATE THE MOUNTAINS.
IT'LL BE GOOD FOR YOU. BESIDES, WE'LL HAVE FUN LEARNING TO SKI.
UGH. SLIDING DOWN A MOUNTAIN FREEZING YOUR TAIL OFF, TERRIFIED OF INJURY.
HOW MUCH IS THIS GONNA COST?
DISCOMFORT ISN'T CHEAP.
http://www.slagoon.com

### BABY BLUES

BY JERRY SCOTT


?
BWWWWW!
BLOW.

## HOROSCOPE

BY EUGENIA LAST

**CELEBRITIES BORN ON THIS DAY:** Prince Andrew, Stan Kenton, Smokey Robinson, Amy Tan, Justine Bateman, Jill Krementz, Jeff Daniels, Seal

**Happy Birthday:** You've got everything going for you. Now you have to recognize your talents and exercise them. Talk to those who can help you reach your goals, and favors will be granted. This is not the year to procrastinate. Your numbers: 2, 15, 22, 31, 37, 42

**ARIES (March 21-April 19):** Don't let minor mishaps put a damper on your spirits. Look into unifying your family by spending more time together. Someone you work with may try to make you look bad. Cover yourself.

**TAURUS (April 20-May 20):** Take positive action to alleviate any worries you have about aging. You can make changes that will improve your looks and raise your self-confidence.

**GEMINI (May 21-June 20):** You will be upset regarding your financial situation if you have spent too much money lately. Organize your budget carefully and make arrangements to pay off your debts.

**CANCER (June 21-July 22):** Your mate is likely to be too self-indulgent, resulting in disputes. Try to be completely honest about your feelings and intentions.

**LEO (July 23-Aug. 22):** Your innovative ideas will be well-received today. You can make career decisions that will change your direction and your future. Look into starting your own small business.

**VIRGO (Aug. 23-Sept. 22):** This is a wonderful day to spend with children, friends or relatives. You have planned everything down to the last detail as usual and will be praised for your obvious talent.

**LIBRA (Sept. 23-Oct. 22):** You won't handle criticism well today. You will take offense if your family complains about the way you take care of your household responsibilities. Stick to your chores and avoid confrontations.

**SCORPIO (Oct. 23-Nov. 21):** Get together with friends or relatives. You can learn a great deal if you listen more than you talk in conversations. Lovers may want to spend time alone, so plan a quiet evening for two.

**SAGITTARIUS (Nov. 22-Dec. 21):** You must concentrate on financial endeavors. Don't sign a binding contract without having it checked thoroughly by your lawyer first. Losses are possible if you aren't careful.

**CAPRICORN (Dec. 22-Jan. 19):** Your fluctuating attitudes are confusing your mate. Try not to be too judgmental when dealing with emotional issues. You both need time to think.

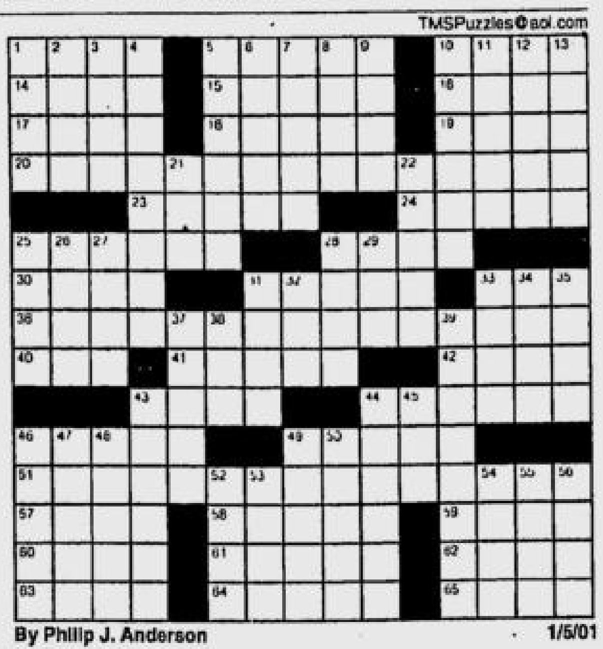
**AQUARIUS (Jan. 20-Feb. 18):** Deception is evident in areas concerning colleagues or employers. Do not believe everything you hear, and keep your eyes and ears peeled for hidden clues.

**PISCES (Feb. 19-March 20):** Travel for pleasure will lead to valuable new acquaintances. You will be privy to information that could lead to a business enterprise. Keep in mind that a change is as good as a rest.

**Birthday Baby:** You are determined, intense and willing to do whatever is necessary to get your own way. You are a visionary with the potential to do something great.

## DAILY CROSSWORD

TMSPuzzles@aol.com



By Philip J. Anderson
Portland, OR

1/5/01

**ACROSS**
1 Jose's home
5 Oodles
10 Smoky-fog
14 Saharan
15 Backyard courtyard
16 Greater omentum
17 Writer O'Flaherty
18 More competent
19 Memory method
20 Noted sonless nobles?
23 Designates
24 Potpourris
25 Odd-toed ungulates
28 Rotary-phone feature
30 How sad!
31 Tempest
33 Old card game
36 Sell the fleet?
40 Broadway smash
41 Watercraft
42 Eisenhower and Turner
43 Invitation letters
44 Tejana superstar
46 Excessive
49 Sappho's last letter
51 Cleanup team?
57 Ella's singing style
58 L'chaim or prosit
59 Graven image
60 Sandusky's lake
61 Boring tool
62 Swiss marksman
63 Cultivate
64 Inclined not to
65 New Haven Ivy?

**DOWN**
1 Young cow
2 Operatic highlight
3 Thailand, once
4 Caution
5 Involuntary contractions
6 Heavy rope
7 Mythical strongman
8 Passes away
9 Alphabetize
10 Rolled parchment
11 New Zealand Polynesian
12 Better
13 TV's Cagney
21 Egt.-Syr., once
22 Fertile soils
25 Dashboard gauge, for short
26 Jai ___
27 Bygone
28 Performs
29 April 15 org.
31 Bar in a tub
32 Blast letters?
33 Similar to
34 Candid
35 Greek peak
37 "Peer Gynt" playwright
38 11 on calendars
39 Major mirth
43 Like a well-used dirt road
44 Lookout
45 Henhouse product
46 Overturned
47 Mother-of-pearl
48 Pool outlet
49 Type of orange
50 Cheapskate
52 & others: Lat.
53 Libertine
54 Inspiration
55 Defoe's Flanders
56 Model Macpherson

**SATURDAY PUZZLE ANSWER**

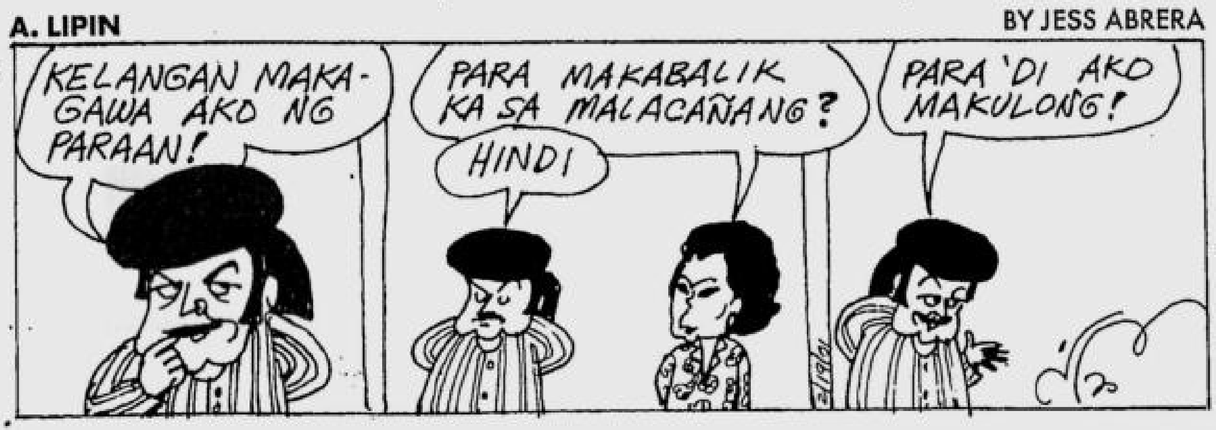
| | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| L | A | S | T | S | ■ | F | R | O | M | ■ | S | P | A | M |
| I | N | U | R | E | ■ | L | A | M | A | ■ | A | R | L | O |
| S | T | E | I | N | ■ | I | V | E | S | ■ | L | A | O | S |
| A | I | R | P | O | R | T | I | N | Q | U | E | E | N | S |
| ■ | ■ | ■ | E | R | E | ■ | ■ | S | U | N | ■ | T | E | Y |
| E | L | M | ■ | A | C | E | D | ■ | E | C | H | O | ■ | ■ |
| C | I | A | O | ■ | U | R | I | S | ■ | L | U | R | E | S |
| O | L | I | V | E | R | S | T | O | N | E | F | I | L | M |
| N | I | N | E | R | ■ | E | T | N | A | ■ | F | A | K | E |
| ■ | ■ | S | N | O | B | ■ | O | G | R | E | ■ | N | E | E |
| O | A | T | ■ | D | U | E | ■ | ■ | E | V | A | ■ | ■ | ■ |
| F | O | R | M | E | R | P | R | E | S | I | D | E | N | T |
| F | R | E | E | ■ | N | O | O | N | ■ | C | O | V | E | R |
| E | T | A | L | ■ | E | X | P | O | ■ | T | R | A | D | E |
| R | A | M | S | ■ | D | Y | E | S | ■ | S | E | N | S | E |

(C)2001 Tribune Media Services, Inc.
All rights reserved.

1/5/01

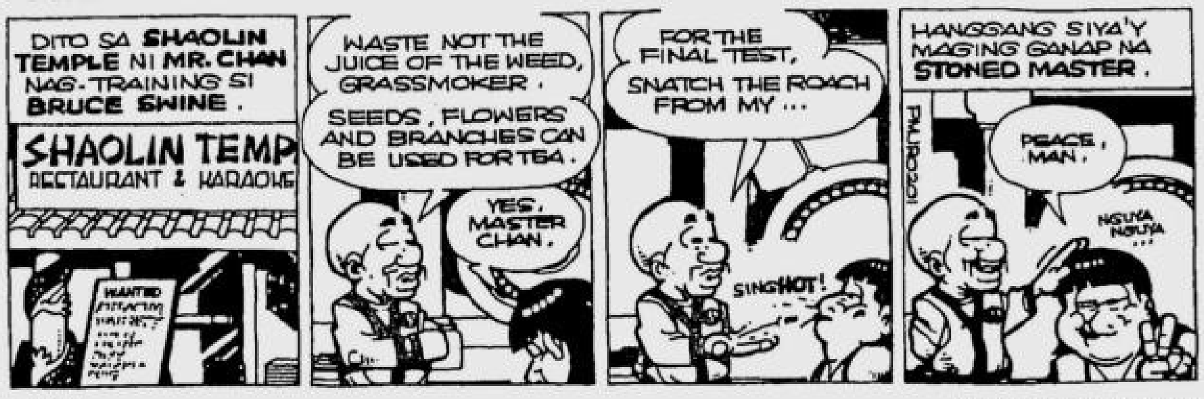
### A. LIPIN

BY JESS ABRERA


KELANGAN MAKA-GAWA AKO NG PARAAN!
PARA MAKABALIK KA SA MALACAÑANG?
HINDI
PARA 'DI AKO MAKULONG!

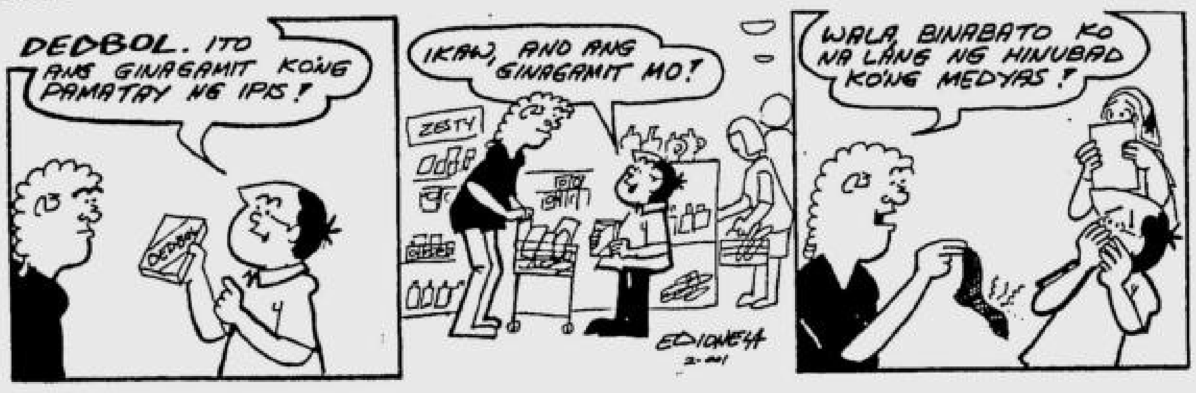
### PUGAD BABOY

BY P.M. JUNIOR


DITO SA SHAOLIN TEMPLE NI MR. CHAN NAG-TRAINING SI BRUCE SWINE.
SHAOLIN TEMP
RESTAURANT & KARAOKE
WANTED
WASTE NOT THE JUICE OF THE WEED, GRASSMOKER.
SEEDS, FLOWERS AND BRANCHES CAN BE USED FOR TEA.
YES, MASTER CHAN.
FOR THE FINAL TEST, SNATCH THE ROACH FROM MY ...
SINGHOT!
HANGGANG SIYA'Y MAGING GANAP NA STONED MASTER.
PEACE, MAN.
NGUYA NGUYA ...

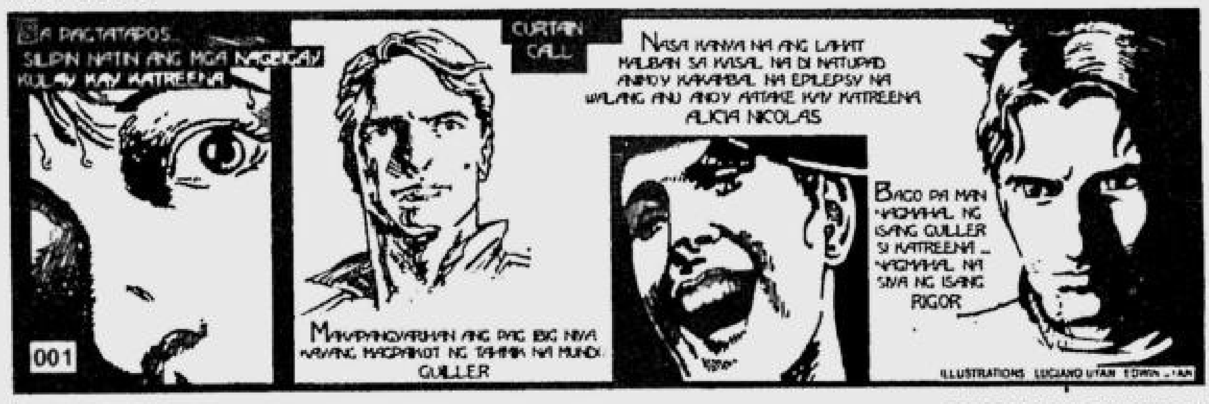
### SIMO

BY EDGAR DIONELA


DEDBOL. ITO ANG GINAGAMIT KONG PAMATAY NG IPIS!
IKAW, ANO ANG GINAGAMIT MO?
ZESTY
WALA. BINABATO KO NA LANG NG HINUBAD KONG MEDYAS!
EDIONELA 2-001

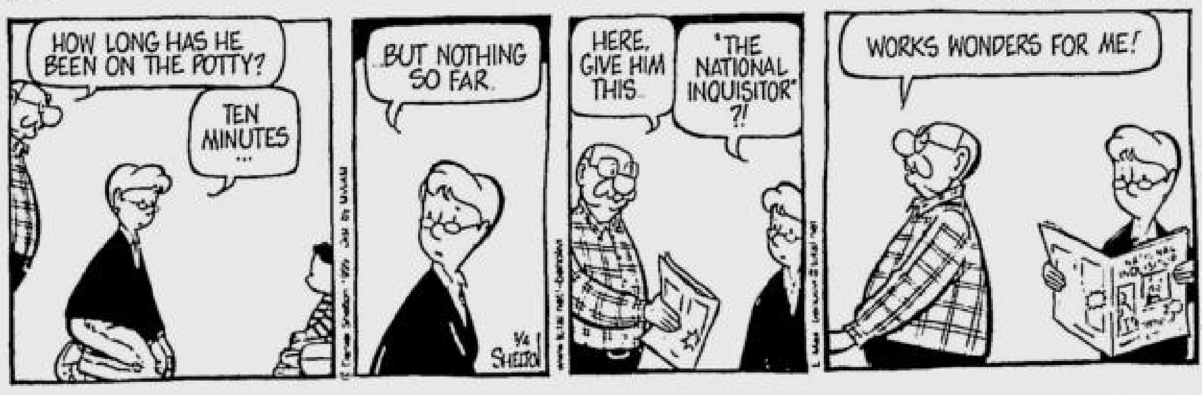
### KATREENA

BY JOY CONIENDO


SA PAGTATAPOS... SILIPIN NATIN ANG MGA NAGBIGAY KULAY KAY KATREENA
CURTAIN CALL
NASA KANYA NA ANG LAHAT MALIBAN SA KASAL NA DI NATULOY ANDOY KAKAMBAL NA EPILEPSY NA WALANG ANU ANOY AATAKE KAY KATREENA
ALICIA NICOLAS
MAKAPANGYARIHAN ANG PAG IBIG NIYA KAYANG MAGPAIKOT NG TAHIMIK NA MUNDI
GULLER
BAGO PA MAN NAGMAHAL NG ISANG GULLER SI KATREENA... NAGMAHAL NA SIYA NG ISANG RIGOR
001
ILLUSTRATIONS LUCIANO UTAN EDWIN JAM

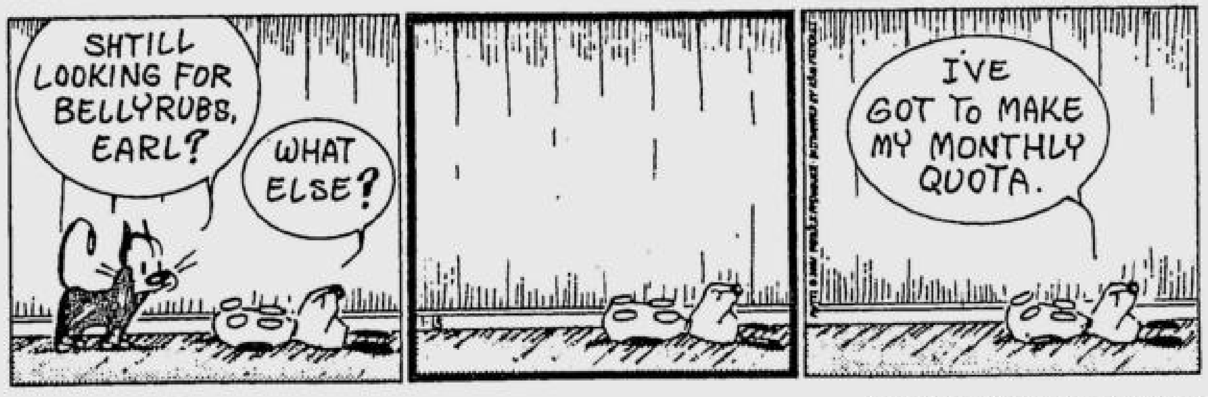
### BEN

BY DANIEL SHELTON


HOW LONG HAS HE BEEN ON THE POTTY?
TEN MINUTES ...
BUT NOTHING SO FAR.
HERE, GIVE HIM THIS.
"THE NATIONAL INQUISITOR" ?!
WORKS WONDERS FOR ME!
SHELTON

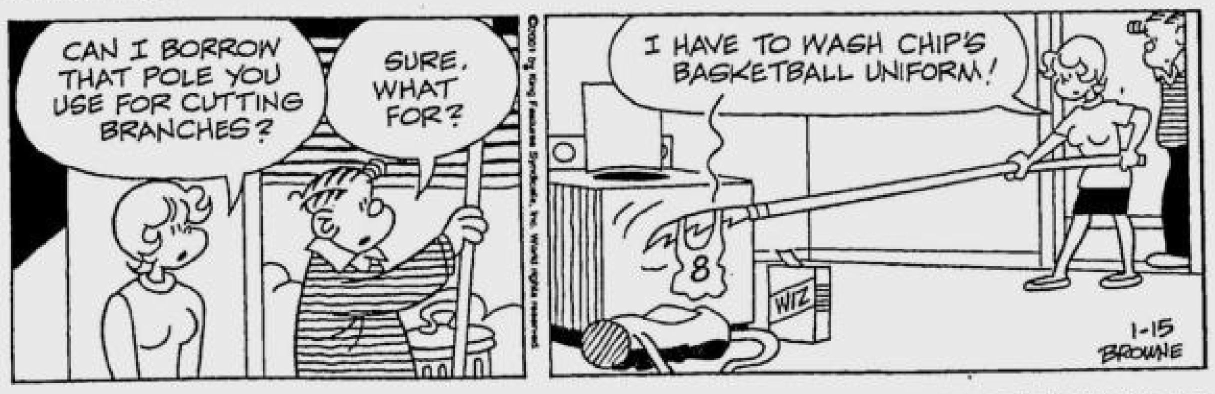
### MUTTS

BY PATRICK McDONNELL


SHTILL LOOKING FOR BELLYRUBS, EARL?
WHAT ELSE?
I'VE GOT TO MAKE MY MONTHLY QUOTA.

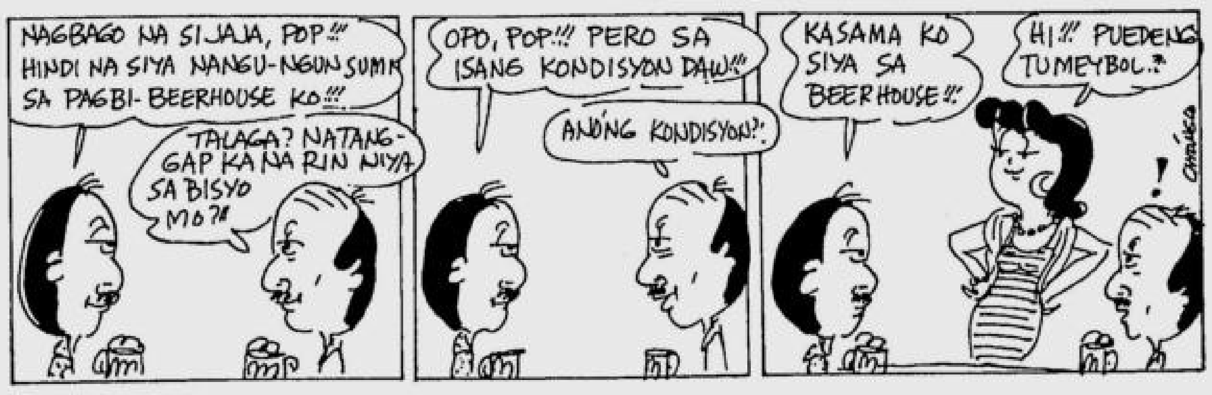
### HI AND LOIS

BY BRIAN & GREG WALKER


CAN I BORROW THAT POLE YOU USE FOR CUTTING BRANCHES?
SURE, WHAT FOR?
I HAVE TO WASH CHIP'S BASKETBALL UNIFORM!
WIZ
1-15 BROWNE

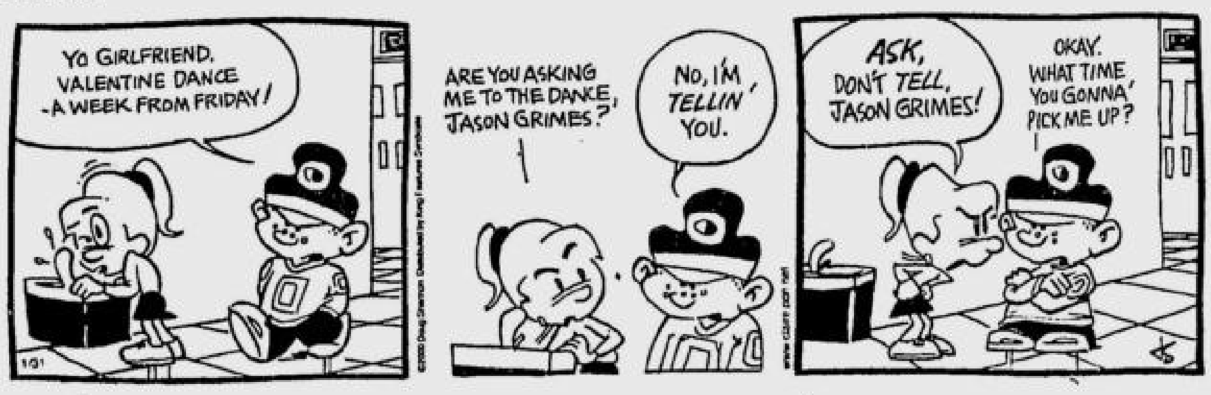
### LOVEKNOTS

BY ELIZABETH CHIONGLO


NAGBAGO NA SI JAJA, POP!!! HINDI NA SIYA NANGU-NGUNSUMI SA PAGBI-BEERHOUSE KO!!!
TALAGA? NATANGGAP KA NA RIN NIYA SA BISYO MO?!!
OPO, POP!!! PERO SA ISANG KONDISYON DAW!!!
ANONG KONDISYON?!
KASAMA KO SIYA SA BEERHOUSE!!!
HI!!! PUEDENG TUMEYBOL..?
!

### CLAIRE

BY DOUG SHANNON


YO GIRLFRIEND. VALENTINE DANCE - A WEEK FROM FRIDAY!
ARE YOU ASKING ME TO THE DANCE, JASON GRIMES?
NO, I'M TELLIN' YOU.
ASK, DON'T TELL, JASON GRIMES!
OKAY. WHAT TIME YOU GONNA' PICK ME UP?

**ART EXHIBIT AT GMA 7**
Talents of GMA 7 exhibit their works for the benefit of the GMA Foundation. Exhibitors include Bing Loyzaga, Michael V and Francis M, as well as artists from the station's award-winning creative service team. Shown are (from left) are Cecil Villamar, Carla Petiza, April Canasa, Anna Gajudo, Arnie Manzano, Jayson Cruz, Francis M, Ian Ramos, Christian Borja, Edel Lumactao, Michael V, Jun Gulapa, Carmen Jimenez Ong (who also heads the GMA Foundation) and Excelso Divino. The exhibit runs until Feb.28.

# Yung at West Gallery; Virata at Sanctuary Baguio; 'Siglo' at Met Museum

JOHN Yung explores red in his first solo exhibit, "Red," at the West Gallery, Marisan Center, 48 West Ave., QC. The exhibit, which consists of large-scale acrylic-on-canvas works, is on view until Feb. 21. Call 411-0336/9221 or 372-1194.

**BAGUIO SHOW.** "Deja Vu," a solo exhibit of watercolor paintings by Vivien Virata, opens on Feb. 22 at The Sanctuary Gallery at Maryknoll, Campo Sioco, Baguio City. The exhibit runs until March 21. Call or fax 442-4602/4926 or e-mail era@bgo.csi.com.ph.

**VISUAL ARTS**

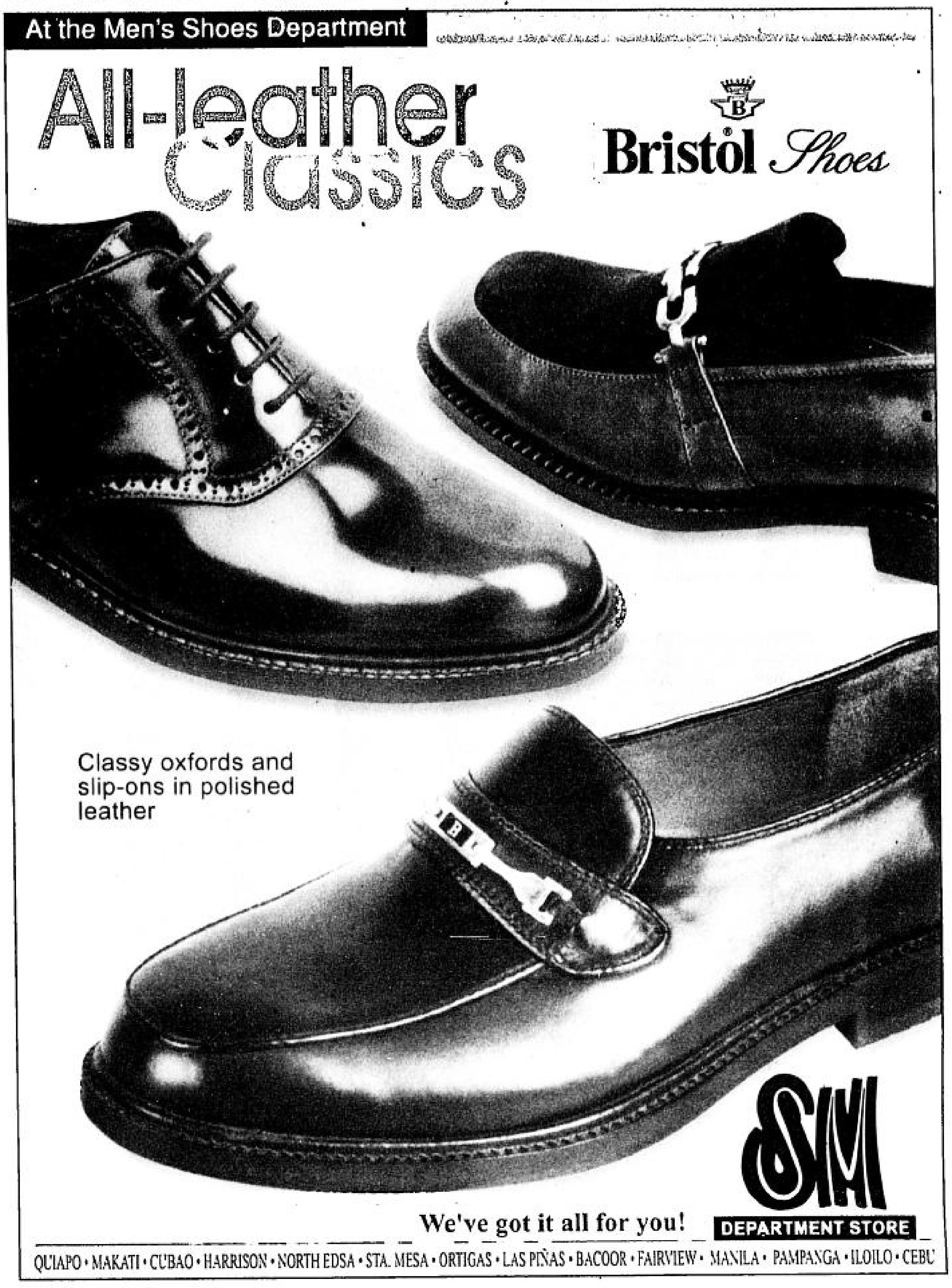
**AT THE MET.** "Siglo Ika-Labinsiyam" shows the influence of Western art techniques on the art of 19th-century Philippines in its exhibit of still lifes (*bodegones*), landscapes (*paisajes*), and portraits and narrative paintings depicting historical or literary scenes. The exhibition is ongoing until March 31. Call 523-7855 or 521-1517. The Metropolitan Museum of Manila is at the Bangko Sentral ng Pilipinas Complex, Roxas Boulevard, Manila.

**POTTERY AT LIONGOREN GALLERY.** Liongoren Gallery presents "Patibong ng Puso," a group exhibit by master potters Ugu Bigyan, Anne and Jaime de Guzman, as well as by Hadrian Mendoza, Julian Odi, and Henry and Nelfa Querubin. The exhibit features floral arrangements crafted by Bistik Baasis, chief florist of Holland Blooms Flower Shops Inc., sponsor of the event. Liongoren Gallery is at 111 New York St., Cubao, QC. Call 912-4310/4640.

**MILAGROS** Lane, manager of Galeria de las Islas, artist Mizue Honaga Vidal and Sionie Valdesco of the National Museum stand in front of the Japanese children's art. "Philippines-Japan Friendship Art Exhibit" presents watercolor paintings of Vidal and works by Filipino and Japanese children. The exhibit will run until Feb. 24 at Galeria de las Islas, 3/F Silahis Center, 744 Gen. Luna St., Intramuros Manila. Call 527-2113.

The exhibit runs until Feb. 28.

**SOUTHVILLE ARTISTS AT MANILA PEN.** The works of three outstanding art teachers and selected grade- and high-school students of Southville International School at BF International, Las Piñas City take center stage in the exhibit, "Legacy:Pamana ng Pilipino sa Kultura ng Mundo," on Feb. 20-25, at the Manila Peninsula.



At the Men's Shoes Department
All-leather Classics
Bristol Shoes
Classy oxfords and slip-ons in polished leather
SM
We've got it all for you!
DEPARTMENT STORE
QUIAPO • MAKATI • CUBAO • HARRISON • NORTH EDSA • STA. MESA • ORTIGAS • LAS PIÑAS • BACOOR • FAIRVIEW • MANILA • PAMPANGA • ILOILO • CEBU

5th Nestea® Beach Volley University Challenge
108 college organizations. 48 colleges and universities.
Catch the action as they fight it out for beach volley supremacy.
Winners will automatically be seeded in the 2nd National Open.
Eliminations and Quarterfinals: February 21-25, CCP Complex
Semi-finals and Finals: April 21-22, Boracay Island
Admission is free!
LOVE the BEACH
www.NESTEA.ph
Special thanks to:
MIKASA
Asian Spirit THE PEOPLE'S AIRLINE
DUNKIN' DONUTS Pasalubong ng Bayan
THE WESTIN PHILIPPINE PLAZA MANILA
SPEEDO Official Outfitter
Take the plunge!
Sanctioned by: PHILIPPINE AMATEUR VOLLEYBALL ASSOCIATION

Know when your hair needs help

Your hair may look and feel okay, but if you frequently perm, color, straighten, blow dry, or expose it to the sun or chlorinated water — most likely, your hair needs treatment. You probably think it's just a bad hair day if you have dandruff, split ends, brittle hair, an oily or dry scalp, or falling hair — and that changing shampoos or going to the parlor will restore your hair's healthy state. The fact is, the condition of your hair today is the product of all the things you've done which could affect its future condition and may eventually lead to premature baldness.

Other indications that your hair needs treatment are: your daily hair loss is noticeably plentiful; you notice that your falling hair is shorter and much finer than normal; your parents, grandparents or blood relations are bald; you have fine, brittle or altered hair or you've entered the critical ages of 20, 30, 40, 50 (for men) or if you are over 35 (for women). Inadequate nutrition, stress, prolonged illness, post-operative effects, slimming diets, pregnancy and the taking of prescribed drugs can also contribute to the deterioration of your hair.

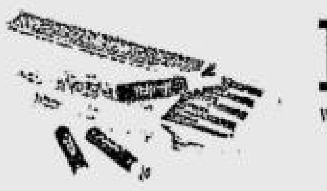
Your shampoo and conditioner are just not enough to fix the damage and stop the excessive hair-fall. And, given the many products in the market, it is difficult to pick out the right hair care treatment that can take action on your hair before you lose it all.

Foltène is a revolutionary hair care treatment that helps prolong hair's life cycle. It contains Trichosaccharide, a natural ingredient that stimulates the circulation of blood nutrients into the hair follicles. By normalizing the hair's condition, Foltène addresses dandruff, split ends, dry or oily hair, as well as fine or brittle hair.

Foltène is so easy to apply. After shampooing, towel dry hair then apply Foltène directly to scalp. Do not rinse it off and do not shampoo again for at least six hours to ensure the essential contact time. Use only one vial at a time. For those with excessive falling or thinning hair, undergo the attack and maintenance phase where you apply one vial every other day for 40 days (20 vials). While in the maintenance phase, use two vials per week for two to three months. For those suffering from dandruff, dry hair, split ends and oily or dry scalp, use two vials per week for three months to ensure healthier scalp. Resume the attack or maintenance cycle as needed to maintain hair and scalp condition.

After a few applications of Foltène, the external appearance of your hair improves, giving you the qualities you require most — shine, softness, manageability, volume and more importantly, healthier hair without fear of premature hair loss.

For more inquiries, please write to:
The Patriot Bldg., Km. 18 West Service Road
South Luzon Expressway, Sucat, Parañaque City



Foltène®
WHEN YOU CAN'T STAND TO LOSE YOUR HAIR.
Marketed by Natrapharm

Available at all mercury drug outlets, Family Drugstores
and other leading drugstores nationwide.
For more inquiries, please call the Foltène Infoline: 541-4378 (office hours only).

**COLORFUL** and traditional clothes worn by Paoayeños on display on a street in front of a house in Paoay town

# Paoay celebrates festive Guling-Guling

IT will be a day of fun and revelry as Paoayeños and their Ilocano brothers take part in the Guling-Guling, an age-old tradition of merrymaking in Paoay, Ilocos Norte held before the start of the Lenten season.

A yearly cultural event, Guling-Guling signals the people's desire to purify themselves in time for Lent.

On Feb. 27, a day before Ash Wednesday, the festivities start with the traditional ceremony of the chief executive of the city marking the sign of the cross on the foreheads of the townsfolk and tourists, using white rice flour mixed in coconut milk and sugarcane juice. Visitors are then entertained through a dance parade and served with a native delicacy called *dudol* (made of rice flour, coconut milk and sugarcane juice) and *basi*, an aged brew of sugarcane extract and *samak* plant.

THIS occupational dance depicts the industry of Paoay men.

In the evening, the Paoayeños, dressed in their best native *abel* (handwoven clothing), will regale their visitors with such folk dances as Sabunganay, Amorosa, Pandango Curatsa, La Jota and Ariquen-quen. The dances speak of the Paoayeños as courteous, gentle and patient. The townsfolk will also showcase occupational dances such as the Binatbatan and Agababel, which highlight their industry and frugality as a people.

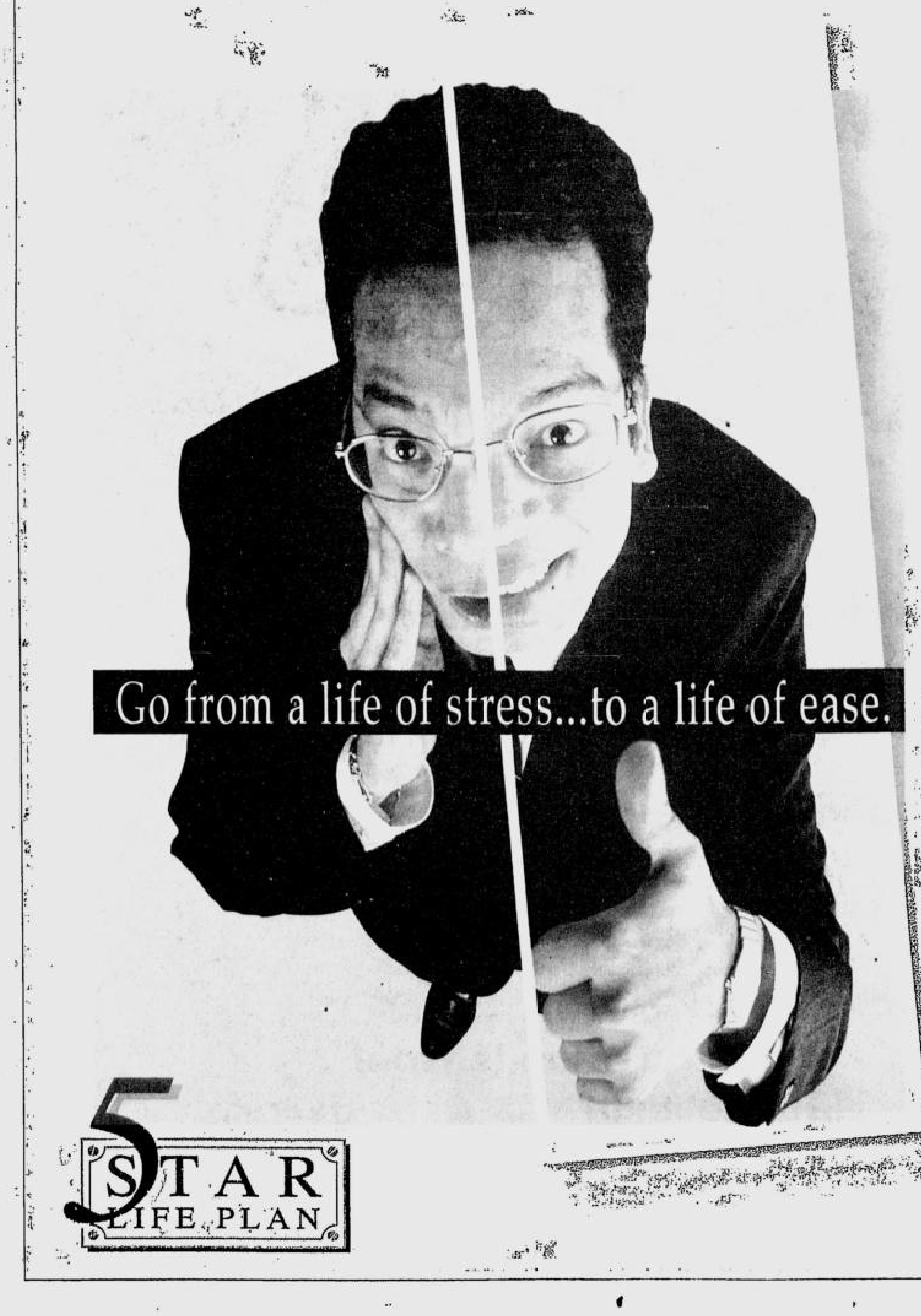
Originally meant to foster ties between religious leaders and parishioners, the Guling-Guling was first introduced by the Spanish friars in the 16th century. It should be noted that the first recorded settlement in Paoay dates back to 1593, though its municipality was established only in 1701. The original settlers were said to be a peace-loving people who converted some of the forests into rice and sugar lands. No wonder Paoayeños and the Ilocanos are known as industrious, conscientious and strong-willed. They are also known to have a legendary determination to survive.

Not only does Paoay have a happy and industrious people, it also has beautiful spots to lure tourists. Among these are the famous Paoay Church, designated by the United Nations as a World Heritage site; the Paoay Lake, a 400-ha horseshoe-shaped lake filled with tales of enhancement; the Paoay Golf Course, a world-class golf facility designed by Gary Player; and the Balay Ti Amianan (Malacañang of the North), which once served as the official vacation house of the late president Ferdinand Marcos.

The festivities also include exhibitions until March 2 at the Trade and Food Fair on Wenton Street and the Museo Ilocos Norte on Gen. Luna Street in the neighboring city of Laoag.

The organizers led by Paoay Mayor Nenuca Evangelista said the judges for the festivities include former Miss Universe Margie Moran-Floirendo, Filipino choreographer Ramon Obusan, Mariano Marcos State University-Physical Education department head Teresita Ines, designer Pepito Albert and former Tourism Undersecretary Ramon Antonio. They will choose the best decorated houses, best costumes and best choreography.

Call Sally Palaspas, Office of the Paoay Mayor, at (077) 793-2054 or fax (077) 793-2222. In Manila, call Mylah Cornista or Bong Garin at 525-3746/3741.



Go from a life of stress...to a life of ease.
5 STAR LIFE PLAN

NOW A SMALL FIGURE CAN EQUATE TO BIG SOLUTIONS FOR A BETTER LIFE.

₱105* / day = lifetime protection PLUS any of the following:
(For only 5 years)
· your child's college tuition
· downpayment for your dreamhouse
· vacation money for the family
· emergency funds that grow
or get your pension even before you retire

With Insular Life's 5-STAR LIFE PLAN
you are assured of a lifetime of security and
protection for yourself and your whole family.

All this for as little as ₱105* a day
for only 5 short years.

So, unlike other life insurance plans, this plan
allows you to complete your premium payments
in the shortest time possible.
With premiums that are easily within your means.

Call us or your IL agent now
and see how a small figure can easily
change a life of stress... to a life of ease.

With Insular Life's 5-STAR LIFE PLAN.
* Based on computation for a 30-year old individual with ₱1M coverage.

"I'd like to know more about 5-STAR LIFE PLAN."
NAME: ____________________ TEL. NO. __________
ADDRESS: ____________________ FAX: __________
I'm interested to get a policy for:
☐ myself (AGE ___) ☐ my spouse (AGE ___) ☐ my child (AGE ___).
Send me the information by:
☐ mail ☐ fax ☐ your agent (best time to call __________)
Send this coupon to: Product Management Staff, 5F Insular Life Bldg., 6781 Ayala Ave., Makati, or fax to 818-8489 or call us at phone no. 817-3051 locs. 5058/5063 or e-mail us at inquiry@insular.com.ph, or visit our website at http://www.insularlife.com.ph.
PD1

THE INSULAR LIFE
ASSURANCE COMPANY, LTD.
Securing your future.